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STATISTICAL REPORT



(for month ending August 31, 2007)

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News Release

For Comment: Mike Carson, President, 519-672-9880
For Background: Kathryn Olde, Director of Communications, 519-641-1400

London, September 6, 2007

August 2007 Second Best on Record

“It is certainly no longer a surprise that London home sales are setting records and August figures continue right along with this year’s trends,” says Mike Carson, President of the London and St. Thomas Association of REALTORS® (LSTAR). “We are on track to sell several hundred more homes in 2007 than were sold in record-setting 2006. When you consider that every MLS® sale generates almost \$33,000 of economic spin off in the local economy¹, that translates into almost \$30 million more in the hands of local Londoners than we saw last year. Total dollar volumes are also up substantially as we anticipate over \$200 million more in sales when this year comes to a close.”

A total of 871 homes – 688 detached homes and 183 condos – were sold in the London CMA last month, making it the second best August since LSTAR began keeping records in 1978. The best August on record was that of 2005, which saw 894 unit sales. August 2007 sales of detached homes were up by 4.4% compared to August 2006, with sales of condos up by 5.8%. Year to date, 7,009 homes have exchanged hands, up 7.9% over the same period last year.

Year to date, number of sales and average prices were:

Type	Units Sold	Average Price	\$\$ Increase from YTD 2006
Total Detached	5,554	\$216,632	7.2%
Total Condo	1,455	\$145,460	4.4%
Total Residential	7,009	\$201,857	6.7%

In terms of house style, for the month of August:

House Style	Units Sold	Average Price
2 story	185	\$271,891
Bungalow	136	\$153,425
Ranches	88	\$252,583
Townhouse Condo	94	\$138,647

¹ Clayton Research Associates Limited, 2005, *Economic Impact of MLS®: Home Sales and Purchases in Canada and the Provinces (2002-2004)*. Report to the Canadian Real Estate Association, Ottawa.

The London CMA continues to be very affordable, and compares very favorably with other Canadian centres. According to the Canadian Real Estate Association's Major Market Release for July 2007 (the most current available), the average price January 1, 2007 – July 31, 2007 Year to Date for:

- **London and St. Thomas was \$202,887;**
- Calgary was \$414,508;
- Durham Region was \$262,846;
- Edmonton was \$338,478;
- Hamilton-Burlington and District was \$268,458;
- Kitchener-Waterloo was \$249,794;
- Ottawa was \$273,340;
- St. Catharines & District was \$215,409;
- Toronto was \$373,022; and
- Greater Vancouver was \$564,202.

“Increasing home prices, steady, affordable interest rates and reasonable quantities of available homes for sale are giving sellers the confidence to move up to larger or better homes, while entry-level buyers are still able to find affordable homes in our area,” says Carson. Regarding the current troubles we are reading about in the U.S. housing market, he states: “The housing market we are seeing in the U.S. is not indicative of our market at all. We are confident that our more prudent lending practices and absence of heavy speculation locally will keep our market stable for a long time to come.”

The London and St. Thomas Association of REALTORS® is a professional organization committed to serving the real estate needs of the community and to providing its Members with the services and education required to promote excellence, knowledge and a high standard of ethics and business practices. The Association's jurisdiction includes Middlesex and Elgin Counties, home to nearly 500,000 residents. The Multiple Listing Service® (MLS®) is a cooperative marketing system used only by Canada's real estate boards and associations to ensure maximum exposure of properties for sale. All of LSTAR's listings may be found on the World Wide Web at www.mls.ca.

Market Report for August 2007

Market Activity	<p>871 homes exchanged hands in August 2007 making it the second best August for sales since the London and St. Thomas Association of REALTORS® (LSTAR) began keeping records in 1978. The best August on record was that of 2005 which saw 894 unit sales.</p> <p>August 2007 sales of detached homes were up 4.4% over August 2006. Sales of condos were up 5.8% over the same period.</p> <p>Year-to-date sales were also up 7.9% over 2006.</p>	
Type of Market	A sellers' market.	
Listings	Active detached home listings end of period were down 1.2%. Active Condo listings end of period were down 14.7%.	
Average Price for August 2007 (August 2007 compared with August 2006)	All detached homes in LSTAR's jurisdiction	\$211,551, up 4.3% from the previous year
	All condos in LSTAR's jurisdiction	\$150,562, up 10.3% from the previous year
	All two-stories in LSTAR's jurisdiction	\$271,891, up 5.78% (\$257,033)
	All bungalows in LSTAR's jurisdiction	\$153,425, up 4.94% (\$146,207)
	All ranches in LSTAR's jurisdiction	\$252,583, up 2.10% (\$247,382)
	All townhouse condos in LSTAR's jurisdiction	\$138,647, up 9.88% (\$126,175)
Most popular in August	Two-stories, then bungalows, then condo townhouses, then ranches.	
Market Factors	Reasonable interest rates, consumer confidence, and a strong economy locally, provincially and nationally continue to point to 2007 being another real estate banner year in the London CMA.	

<u>2007 Monthly Data</u>							<u>2006 Monthly Data</u>			
DETACHED		%	CONDO	%	OTHER	TOTAL	DETACHED	CONDO	OTHER	TOTAL
Units Sold	688	4.4	183	5.8	66	937	659	173	51	883
Dollar Volume	\$145,547,079	8.9	\$27,552,839	16.7	\$12,181,475	\$185,281,393	\$133,612,258	\$23,610,355	\$15,434,900	\$172,657,513
No.of Listings	1012	0.7	225	9.2	281	1518	1005	206	216	1427

<u>2007 Year-to Date</u>							<u>2006 Year-to-Date</u>			
DETACHED		%	CONDO	%	OTHER	TOTAL	DETACHED	CONDO	OTHER	TOTAL
Units Sold	5554	7.5	1455	9.6	513	7522	5166	1328	495	6989
Dollar Volume	\$1,203,175,233	15.3	\$211,643,633	14.4	\$125,598,700	\$1,540,417,566	\$1,043,504,042	\$185,041,228	\$116,825,129	\$1,345,370,399
No.of Listings	9043	2.8	2084	2.0	2183	13,310	8800	2044	2179	13,023
Active Listings (end of period)	2381	-1.2	441	-14.7	1349	4171	2409	517	1336	4262

Detached	<u>2007</u>		<u>2006</u>
Average Price(Month)	\$211,551	4.3	\$202,750
Average Price (YTD)	\$216,632	7.2	\$201,995

Condo	<u>2007</u>		<u>2006</u>
Average Price(Month)	\$150,562	10.3	\$136,476
Average Price (YTD)	\$145,460	4.4	\$139,338

Total Residential	<u>2007</u>		<u>2006</u>
Average Price(Month)	\$198,737	5.2	\$188,969
Average Price (YTD)	\$201,857	6.7	\$189,182

<u>2007 Monthly Data</u>						<u>2006 Monthly Data</u>					
DETACHED		%	CONDO		%	TOTAL		%	DETACHED	CONDO	TOTAL
Units Sold	688	4.4	183	5.8	871	4.7	659	173	832		
Dollar Volume	\$145,547,079	8.9	\$27,552,839	16.7	\$173,099,918	10.1	\$133,612,258	\$23,610,355	\$ 157,222,613		
No.of Listings	1012	0.7	225	9.2	1237	2.1	1005	206	1211		

2007 Year-to Date2006 Year-to-Date

DETACHED		%	CONDO		%	TOTAL		%	DETACHED	CONDO	TOTAL
Units Sold	5554	7.5	1455	9.6	7009	7.9	5166	1328	6494		
Dollar Volume	\$1,203,175,233	15.3	\$211,643,633	14.4	\$ 1,414,818,866	15.2	\$1,043,504,042	\$185,041,228	\$ 1,228,545,270		
No.of Listings	9043	2.8	2084	2.0	11127	2.6	8800	2044	10844		
Active Listings (end of period)	2381	-1.2	441	-14.7	2822	-3.6	2409	517	2926		

Detached	<u>2007</u>		<u>2006</u>	
Average Price(Month)	\$211,551	4.3	\$202,750	
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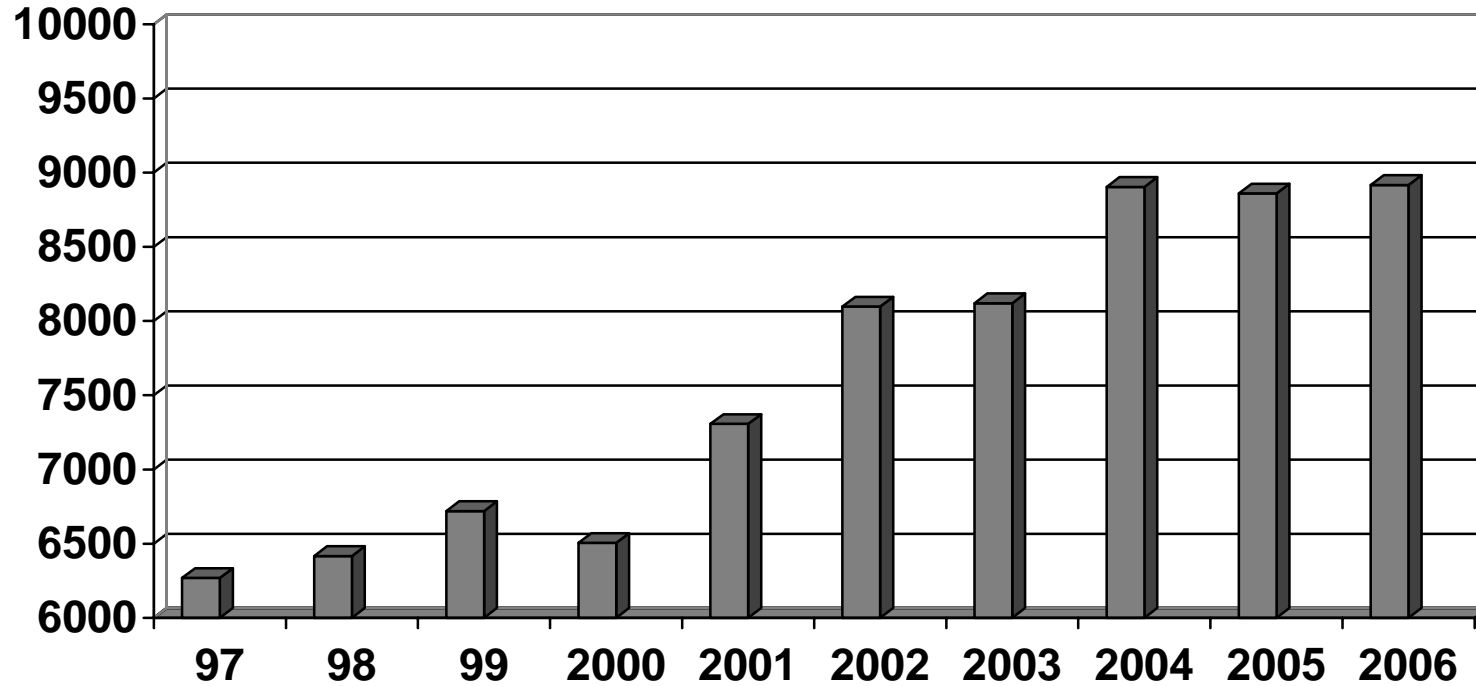
St. Thomas Statistics

<u>Monthly</u>						
Aug-07						
# of Listings		# of Sold		\$ Sales	Average Price	Active at End
-12.5	98	25.4	84	\$14,730,900	\$175,368	266
Aug-06						
# of Listings		# of Sold		\$ Sales	Average Price	Active at End
112		67		\$11,310,800	\$168,818	287

<u>Year - To - Date</u>						
Aug-07						
# of Listings		# of Sold		\$ Sales	Average Price	
1.1	920	25.1	672	\$115,457,899	\$171,812	
Aug-06						
# of Listings		# of Sold		\$ Sales	Average Price	
910		537		\$87,423,704	\$162,800	

MLS® Residential Sales

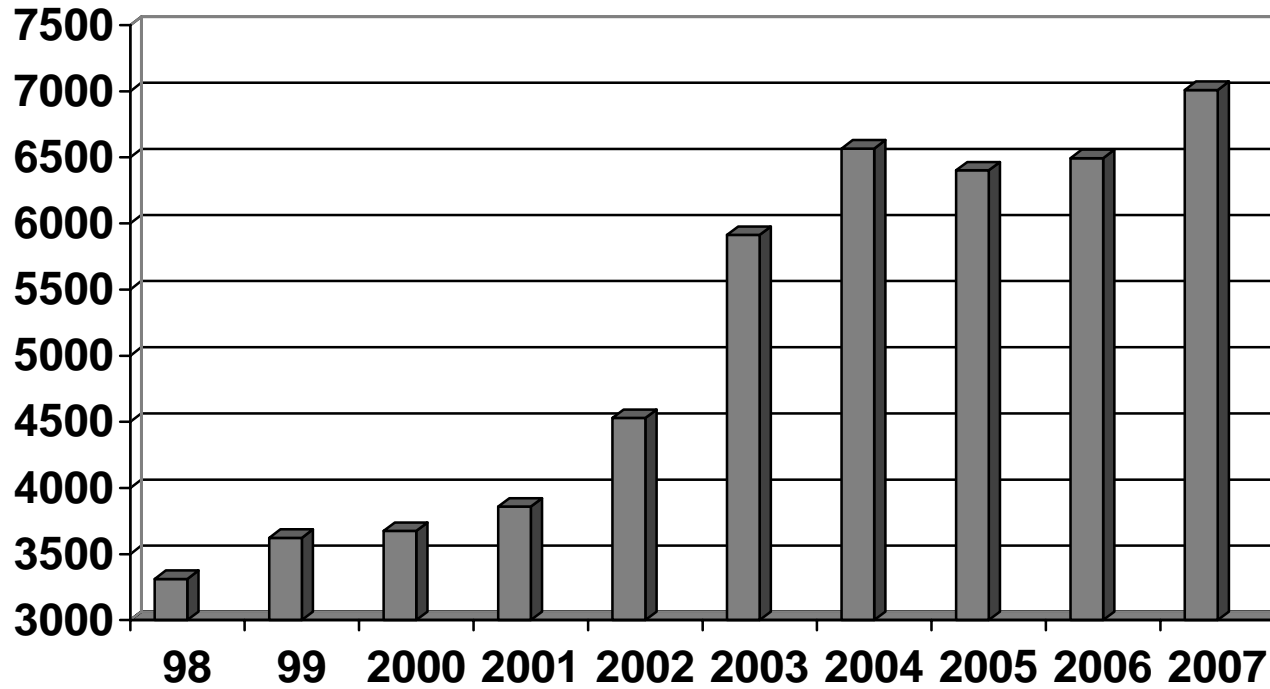
(Jan. 1 to Dec. 31 – a 10 year review)



97	98	99	2000	2001	2002	2003	2004	2005	2006
6269	6416	6720	6505	7307	8097	8120	8903	8859	8916

MLS® Residential Sales

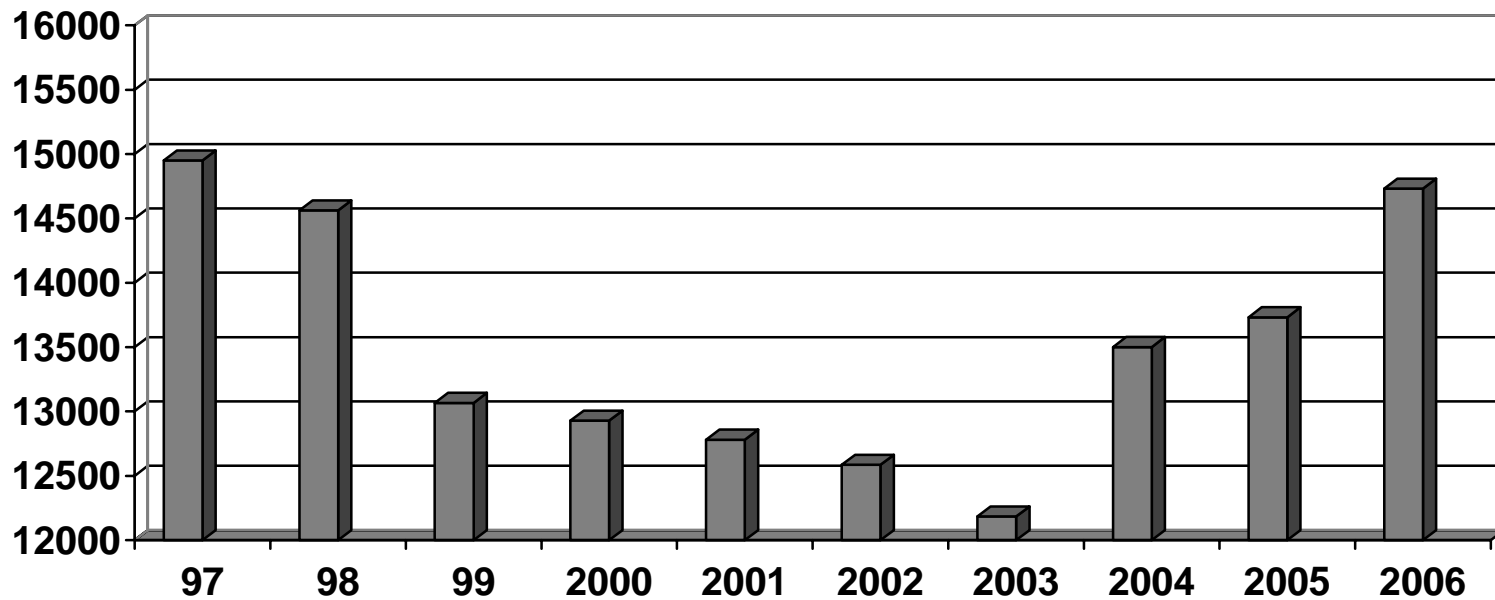
(August YTD – a 10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007
3311	3623	3676	3859	4529	5913	6567	6401	6494	7009

MLS® Residential Listings

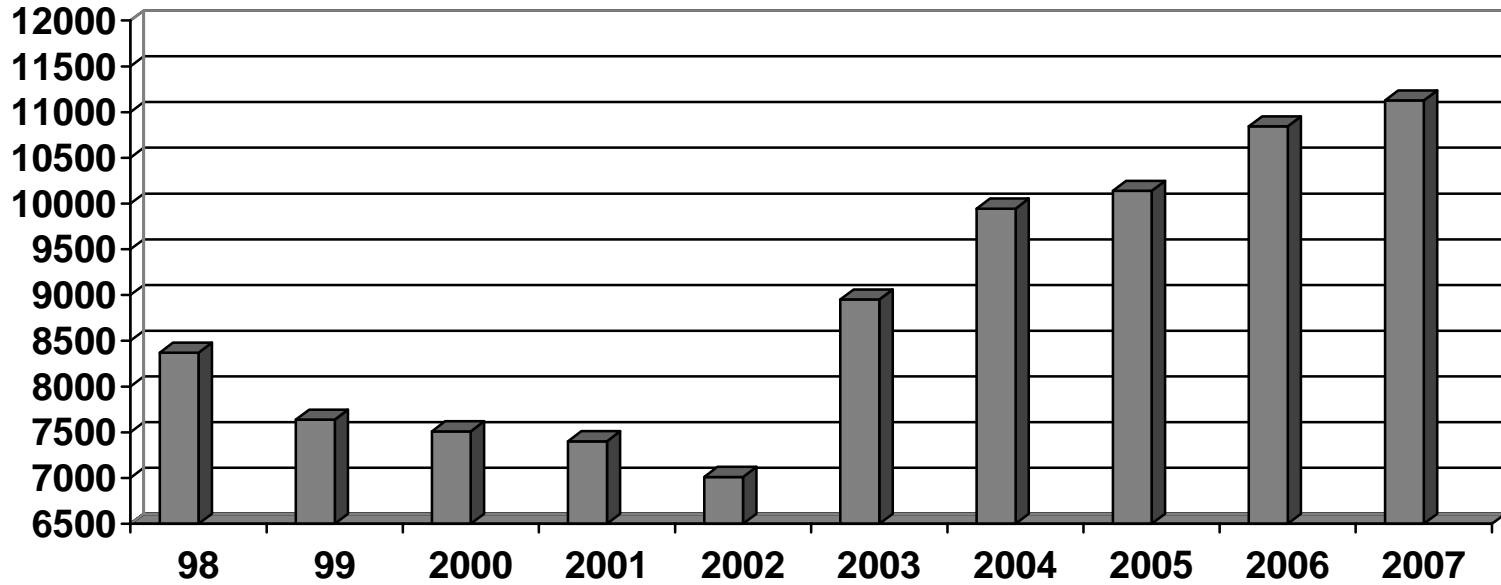
(Jan. 1 to Dec. 31 – a 10 year review)



97	98	99	2000	2001	2002	2003	2004	2005	2006
14950	14562	13066	12929	12781	12585	12184	13501	13732	14732

MLS® Residential Listings

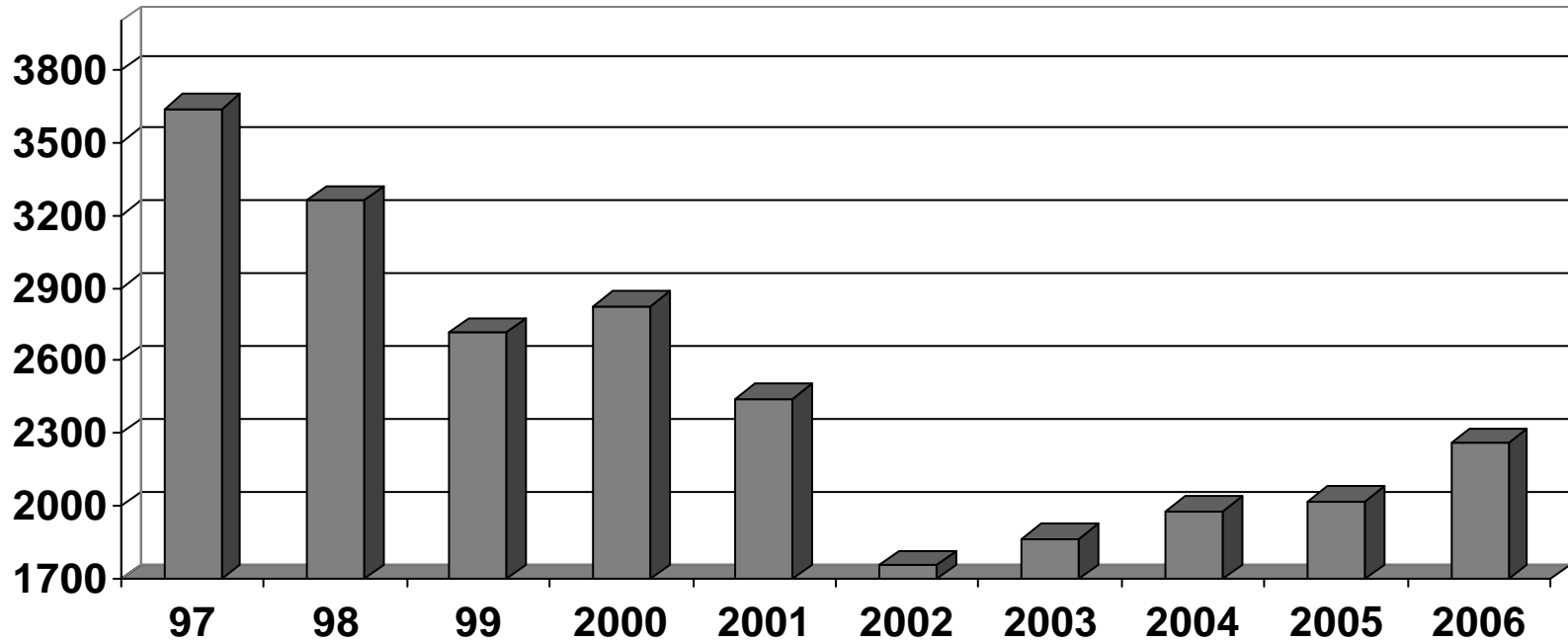
(August YTD – a 10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007
8369	7638	7511	7403	7011	8952	9945	10139	10844	11127

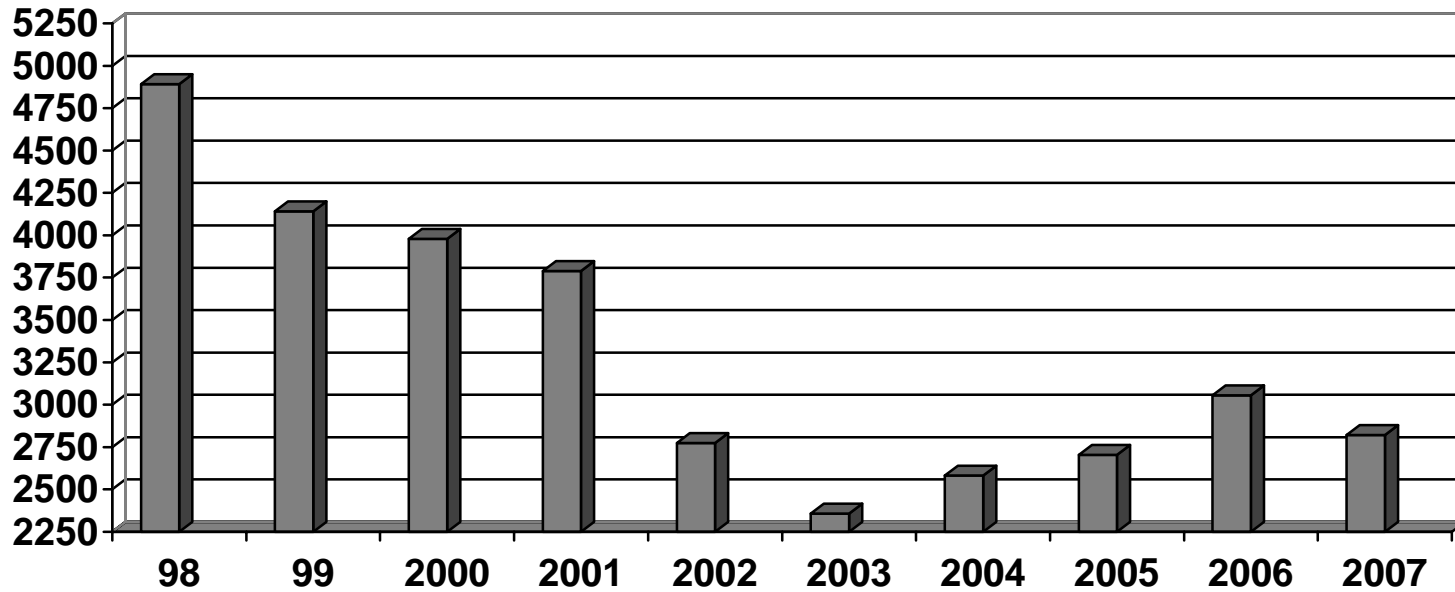
Active MLS® Residential Listings – End of Period

(10 year review)



97	98	99	2000	2001	2002	2003	2004	2005	2006
3638	3262	2717	2824	2442	1753	1866	1978	2021	2260

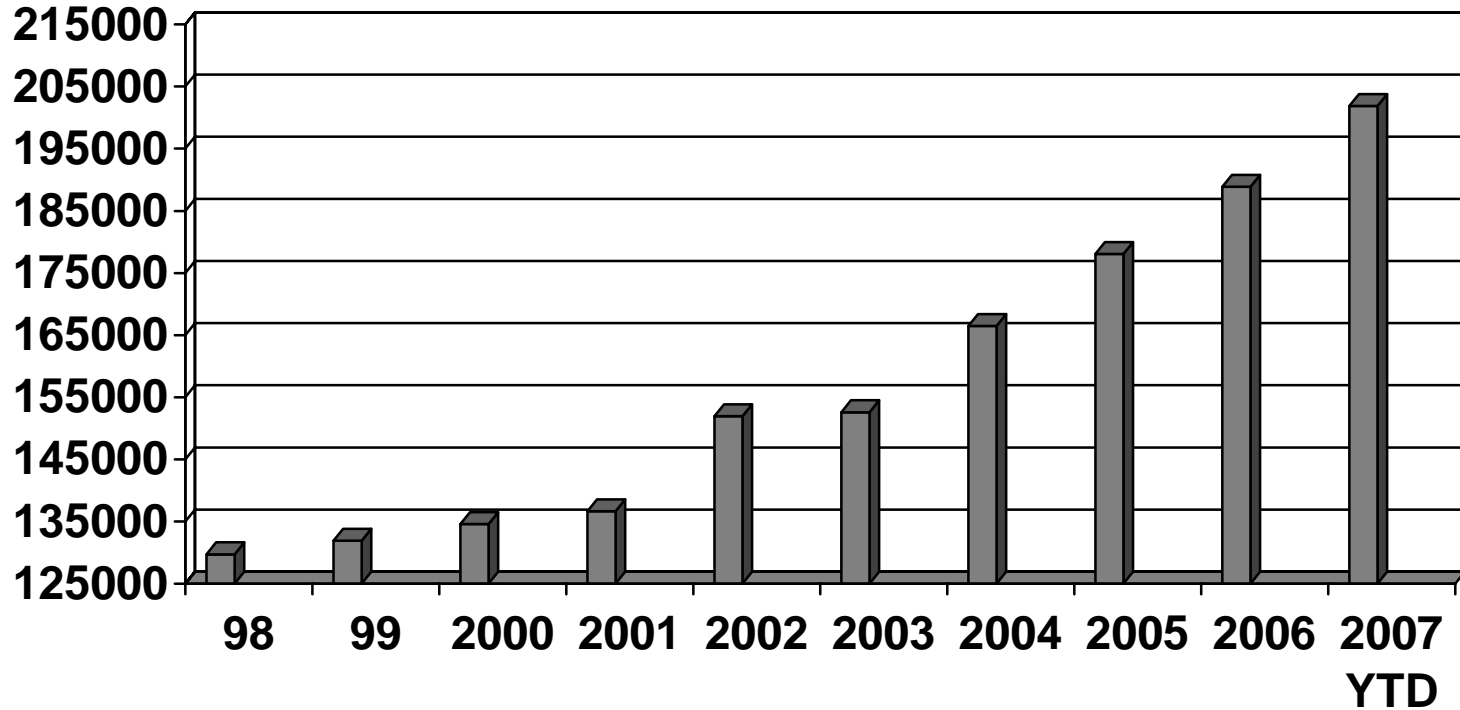
Active MLS® Residential Listings End of Period as of August (10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007
4891	4141	3979	3788	2775	2358	2582	2705	2926	2822

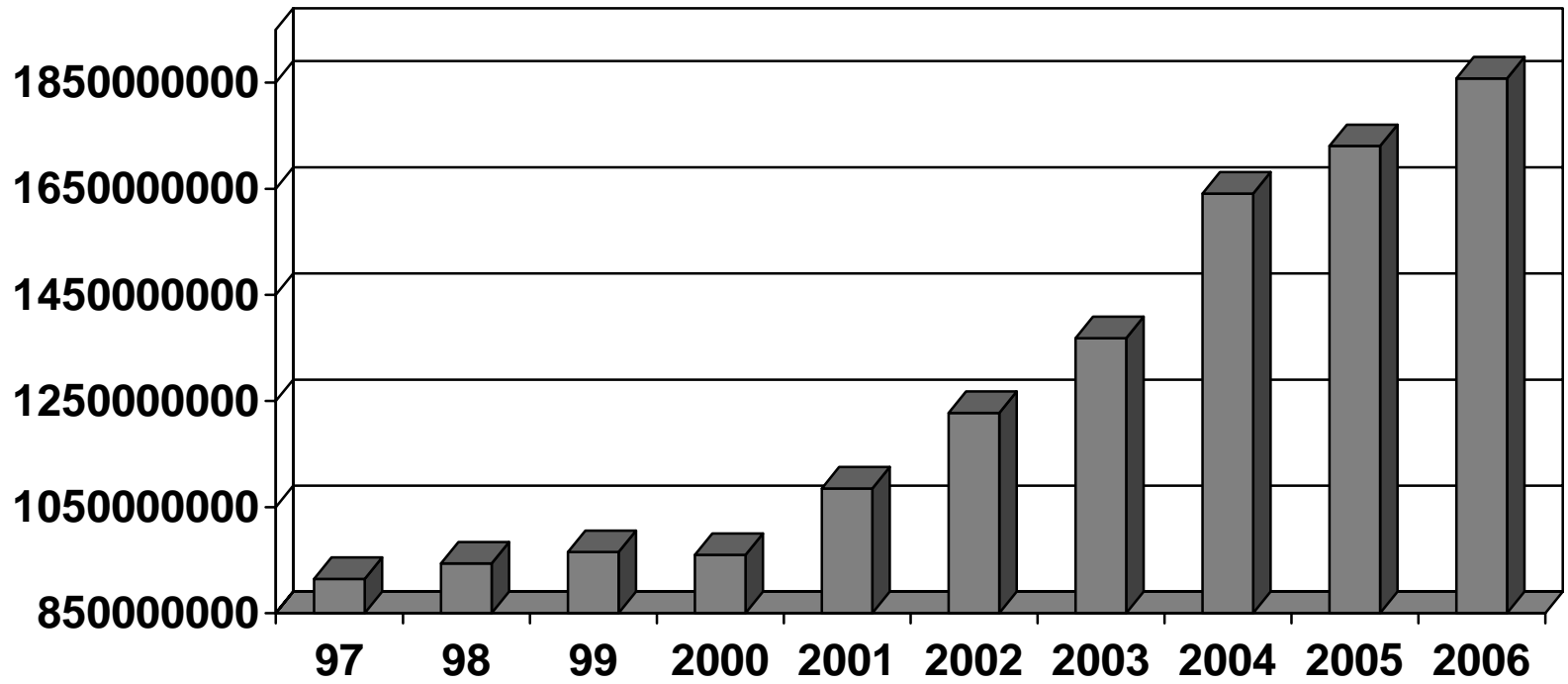
Average Residential Price in Association's Jurisdiction

(10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007 YTD
129706	131899	134593	136636	151956	152586	166465	178058	188898	201857

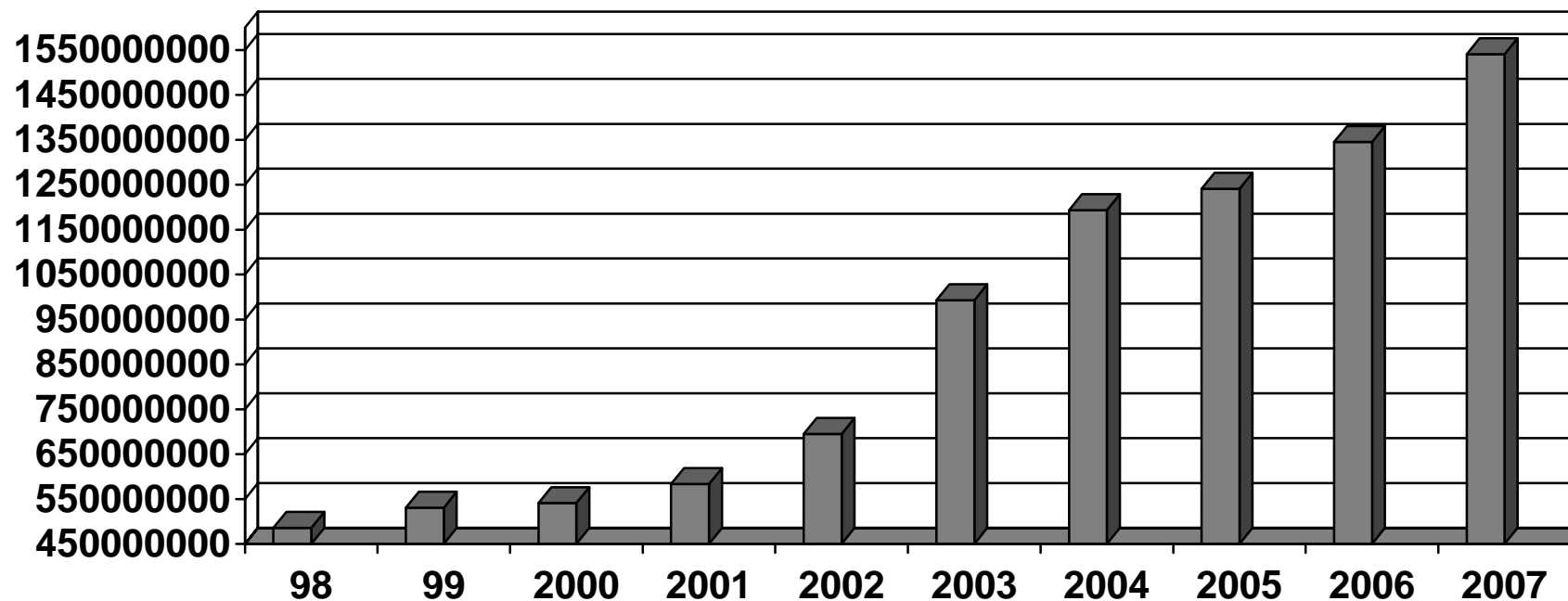
Total MLS® Dollar Volume (10 year review)



97	98	99	2000	2001	2002	2003	2004	2005	2006
914,844,495	943,837,528	965,111,805	959,698,482	1,084,976,370	1,227,904,141	1,368,440,059	1,640,903,052	1,730,728,695	1,857,909,942

Total MLS® Dollar Volume YTD as of August

(10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007
485433861	530767218	540815714	583133699	695217041	992674478	1193183689	1240614864	1345370399	1540417566

Residential Sales by August

Year	Jan.	Feb	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
2007	538	708	846	916	1161	992	1009	871				
• Condos	94	148	168	193	242	207	226	183				
• Detached	444	560	678	723	919	785	783	688				
2006	529	615	869	857	1,013	1,011	800	832	692	704	616	421
• Condos	113	144	172	179	193	204	155	173	147	132	126	84
• Detached	416	471	697	678	820	807	645	659	545	572	490	337
2005	440	657	774	889	973	996	793	894	746	679	645	388
• Condos	107	142	149	173	221	199	167	195	156	145	119	87
• Detached	333	515	625	716	752	797	626	699	590	534	526	301
2004	427	671	1030	935	973	904	883	781	686	668	607	388
• Condos	76	149	215	174	206	191	174	162	135	136	118	93
• Detached	351	522	815	761	767	713	709	619	551	532	489	295
2003	479	619	722	876	837	835	895	672	671	619	539	389
• Condos	378	136	138	180	165	151	192	135	145	117	99	81
• Detached	101	483	763	876	672	684	703	537	526	502	440	308

Year	Jan.	Feb	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
2002	501	703	763	931	852	779	746	695	591	621	558	379
• Condos							143	143	113	134	113	85
• Detached							603	552	478	487	445	294
2001	341	532	668	722	820	776	677	673	558	576	537	427
2000	293	556	756	654	753	664	558	570	466	511	433	291
1999	278	500	677	700	733	735	704	561	563	482	475	312
1998	310	478	569	615	691	648	662	556	563	491	458	375
1997	435	531	537	671	648	545	661	482	524	528	389	358
1996	335	449	649	622	677	544	575	568	550	628	673	500
1995	260	320	398	445	575	559	537	641	498	471	416	277
1994	323	525	786	761	618	534	383	456	356	396	379	276
1993	249	412	508	676	621	639	549	507	479	419	399	347
1992	392	636	715	623	556	586	577	504	534	519	382	261
1991	392	450	645	803	695	580	577	459	356	454	404	315
1990	269	627	618	521	439	398	450	479	385	403	337	254
1989	480	641	687	578	624	567	531	685	568	551	522	337

Year	Jan.	Feb	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
1988	423	568	742	724	672	665	602	666	557	518	503	363
1987	418	561	534	557	418	483	517	492	455	544	385	284
1986	348	304	348	497	506	529	465	517	561	524	387	301
1985	382	396	445	500	617	582	525	501	462	463	346	202
1984	310	379	507	444	503	421	409	452	313	388	391	245
1983	266	322	443	464	533	472	482	454	406	327	359	211
1982	153	193	262	265	256	271	275	335	410	428	396	331
1981	285	327	414	598	531	368	358	268	222	178	179	153
1980	257	295	289	258	266	385	432	382	337	305	261	209
1979	218	311	370	427	426	452	467	382	317	313	195	97
1978	218	298	316	389	410	395	342	383	303	314	247	353

Condos – 10 Year Review

Year	Total	% Increase	Average Price	Townhouse	% Increase	Average Price
1993	812		95436	525		97818
1994	827	1.85	92316	489	-6.86	95054
1995	896	8.34	89680	523	6.95	90129
1996	1028	14.73	90172	583	11.47	90746
1997	938	-8.75	90421	538	-7.72	90706
1998	948	1.07	94275	509	-5.39	89513
1999	1129	19.09	93015	607	19.25	90308
2000	1158	2.57	96174	697	14.83	91703
2001	1250	7.94	96902	684	-1.87	92647
2002	1577	26.16	102592	881	28.80	98238
2003	1618	2.60	111498	880	-0.11	101667
2004	1823	12.67	120349	1043	18.52	111921
2005	1850	1.48	126835	946	-9.30	123417
2006	1822	-1.51	138314	894	-5.50	131185
2007 YTD	1455	n/a	145460	737	n/a	135615

Statistical Breakdown by Area for August 2007

London

Item	2006 Average Sale Price *	2007 Year to Date	%
NORTH			
Total Detached North	\$253,376.00	\$269,420.00	6.3%
Total Condo North	\$176,953.00	\$179,248.00	1.3%
Bungalow North	\$177,100.00	\$186,307.00	5.2%
Two Storey North	\$285,244.00	\$299,113.00	4.9%
Ranch North	\$285,408.00	\$296,814.00	4.0%
Townhouse Condo North	\$159,727.00	\$167,945.00	5.1%
SOUTH			
Total Detached South	\$217,866.00	\$236,460.00	8.5%
Total Condo South	\$121,239.00	\$130,413.00	7.6%
Bungalow South	\$168,995.00	\$181,777.00	7.6%
Two Storey South	\$278,641.00	\$293,089.00	5.2%
Ranch South	\$235,570.00	\$275,779.00	17.1%
Townhouse Condo South	\$124,819.00	\$127,770.00	2.4%
EAST			
Total Detached East	\$167,676.00	\$181,736.00	8.4%
Total Condo East	\$131,727.00	\$139,214.00	5.7%
Bungalow East	\$138,045.00	\$151,210.00	9.5%
Two Storey East	\$214,234.00	\$226,395.00	5.7%
Ranch East	\$188,121.00	\$186,660.00	-0.8%
Townhouse Condo East	\$112,818.00	\$119,458.00	5.9%

* up-to-date figures based on January 1, 2006 to December 31, 2006

Statistical Breakdown by Area for August 2007

Elgin

Item	2006 Average Sale Price *	2007 Year to Date	%
Total Detached	\$177,226.00	\$179,100.00	1.1%
Total Condo	\$199,455.00	\$164,938.00	-17.3%
Bungalow	\$136,559.00	\$142,497.00	4.3%
Two Storey	\$228,436.00	\$219,759.00	-3.8%
Ranch	\$226,882.00	\$221,477.00	-2.4%
Townhouse Condo	\$208,600.00	\$168,786.00	-19.1%

St. Thomas

Item	2006 Average Sale Price *	2007 Year to Date	%
Total Detached	\$161,261.00	\$171,092.00	6.1%
Total Condo	\$217,833.00	\$174,143.00	-20.1%
Bungalow	\$142,917.00	\$150,670.00	5.4%
Two Storey	\$192,330.00	\$208,318.00	8.3%
Ranch	\$193,284.00	\$193,793.00	0.3%
Townhouse Condo	\$210,000.00	\$0.00	n/a

* up-to-date figures based on January 1, 2006 to December 31, 2006

Statistical Breakdown by Area for July 2007

Middlesex County

Item	2006 Average Sale Price *	2007 Year to Date	%
Total Detached	\$228,339.00	\$239,217.00	4.8%
Total Condo	\$223,950.00	\$250,633.00	11.9%
Bungalow	\$138,673.00	\$153,611.00	10.8%
Two Storey	\$269,782.00	\$323,213.00	19.8%
Ranch	\$262,381.00	\$260,752.00	-0.6%
Townhouse Condo	\$229,900.00	\$244,900.00	6.5%

Strathroy

Item	2006 Average Sale Price *	2007 Year to Date	%
Total Detached	\$175,633.00	\$183,232.00	4.3%
Total Condo	\$124,491.00	\$100,500.00	-19.3%
Bungalow	\$152,322.00	\$164,394.00	7.9%
Two Storey	\$202,870.00	\$238,667.00	17.6%
Ranch	\$216,746.00	\$201,236.00	-7.2%
Townhouse Condo	\$127,000.00	\$185,000.00	45.7%

* up-to-date figures based on January 1, 2006 to December 31, 2006

IDX - Total Page Hits (Comparison 2006-2007)

	2006		2007		COMPARISON
Date	Total Hits for Month	Total Hits To-date	Total Hits for Month	Total Hits To-date	Month/Month %Increase/ Decrease
January	485,641	5,493,587	594,156	11,975,133	22.3%
February	519,017	6,012,604	608,978	12,584,111	17.3%
March	617,661	6,630,265	738,341	13,322,452	19.5%
April	620,105	7,250,370	747,585	14,070,037	20.6%
May	683,747	7,934,117	658,373	14,728,410	-3.7%
June	551,652	8,485,769	573,922	15,302,332	4.0%
July	566,245	9,052,014	587,139	15,889,471	3.7%
August	576,531	9,628,545	596,782	16,486,253	3.5%
September	495,063	10,123,608			
October	498,481	10,622,089			
November	439,269	11,061,358			
December	319,619	11,380,977			