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# STATISTICAL REPORT



(for month ending May 31, 2008)

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## News Release

For Comment: Bruce Sworik, President, 519-670-4509  
For Background: Kathryn Olde, Director of Communications, 519-641-1400

London, June 4, 2008

### May 2008 Third Best Month Ever for Home Sales

A total of 1,021 homes (825 detached and 196 condos) exchanged hands in May 2008, making it the third best month ever for real estate sales since the London and St. Thomas Association of REALTORS® (LSTAR) began keeping records in 1978. “The record of 1,161 sales was set in May 2007, followed by 1,030 sales in March 2004,” says Bruce Sworik, LSTAR President. “Despite ongoing speculation about the real estate market in 2008, last month’s strong sales activity comes as no surprise to local REALTORS®, who continue to see the results of pent up demand from the cold start to 2008.”

Year to date, the number of sales and average prices in LSTAR’s jurisdiction were:

Type	Units Sold	Average Price	\$\$ Increase from YTD 2007
Total Detached	2,988	\$227,372	4.9%
Total Condo	760	\$154,039	7.0%
Total Residential	3,748	\$212,502	5.2%

In terms of house style, for the month of May:

House Style	Units Sold	Average Price
2 story	232	\$288,593
Bungalow	191	\$169,304
Ranches	126	\$263,567
Townhouse Condo	103	\$154,687

The following table compares year to date sales in LSTAR’s jurisdiction over the past ten years:

Year	Residential Units Sold (January 1 – May 31)
2008	3,748
2007	4,159
2006	3,869
2005	3,723
2004	4,017
2003	3,525
2002	3,750
2001	3,083
2000	3,012
1999	2,888

“When looking at year-to-year comparisons, it’s important to remember that 2007 was a record year for MLS® sales in our area,” adds Sworik. “Although total sales so far this year may be down 9.9% over the same period in 2007, we’re not far off the five-year average of 3,903 units and well above the 10-year average of 3,577 units. We have also seen price increases across all categories. These figures certainly indicate that 2008 is on track to being yet another strong year for real estate sales in our area.”

In the City of St. Thomas, 86 homes were sold last month, down 13.1% from the 99 homes sold in May 2007 and just shy of May 2006’s 87 unit sales. Year to date, 298 homes have exchanged hands, down 26.2% over the same period in 2007 and down 9.1% over the same period in 2006. “The good news is that the year to date average price of a home in St. Thomas stands at \$183,056, up 5.8% over the same period in 2007,” states Sworik.

The breakdown across London<sup>1</sup> shows that the North continues to lead the way with average prices in 2008:

Area	Type	2007 Average Sale Price* <i>*(January 1, 2007 – December 31, 2007)</i>	2008 YTD	%
North	Total Detached	\$271,384	\$277,251	2.2
	Total Condo	\$182,644	\$195,265	6.9
South	Total Detached	\$238,638	\$251,245	5.3
	Total Condo	\$129,922	\$135,028	3.9
East	Total Detached	\$181,727	\$188,008	3.5
	Total Condo	\$139,974	\$138,213	-1.3%

London and area continues to outperform other Ontario and Canadian centres when it comes to affordability. According to the Canadian Real Estate Association’s Major Market Release for April (the most current available), the average price January 1, 2008 – April 30, 2008 year to date for:

- **London and St. Thomas was \$212,363;**
- Calgary was \$414,609;
- Durham Region was \$268,991;
- Edmonton was \$338,028;
- Hamilton-Burlington and District was \$282,358;
- Kitchener-Waterloo was \$264,235;
- Ottawa was \$289,463;
- St. Catharines & District was \$219,507;
- Toronto was \$385,669; and
- Greater Vancouver was \$613,087.

Continues Sworik: “We continue to see an increase in the inventory of resale homes in our area. Active listings at the end of May are up 21.4% for detached homes and 14.9% for condos over the same period in 2007, resulting in an inventory of 3,648 listings. This increase in listings is resulting in a more balanced market, which will help to keep price gains in check. This is a great market for both buyers (with more listing choices) and sellers (well-priced properties will sell more quickly). Homes in our area will continue to offer outstanding value!”

The London and St. Thomas Association of REALTORS® is a professional organization committed to serving the real estate needs of the community and to providing its Members with the services and education required to promote excellence, knowledge and a high standard of ethics and business practices. The Association’s jurisdiction includes Middlesex and Elgin Counties, home to nearly 500,000 residents. The Multiple Listing Service® (MLS®) is a cooperative marketing system used only by Canada’s real estate boards and associations to ensure maximum exposure of properties for sale. All of LSTAR’s listings may be found on the World Wide Web at [www.mls.ca](http://www.mls.ca).

<sup>1</sup> For MLS® purposes, London is divided into three sectors, as determined by the Thames River: North, South, and East. There is no “West London”.

# Market Report for May 2008

<b>Market Activity</b>	A total of 1,021 homes (825 detached and 196 condos) exchanged hands in May 2008, making it the third best month ever for real estate sales since the London and St. Thomas Association of REALTORS® (LSTAR) began keeping records in 1978. The record of 1,161 sales was set in May 2007, followed by 1,030 sales in March 2004. Year to date, 3,748 homes have been sold, down 9.9% over the same period in 2007, but above the 10-year average of 3,577 units.	
<b>Type of Market</b>	A sellers' market; however a larger supply of listings is expected, leading to a more balanced market.	
<b>Listings</b>	Active detached home listings end of period were up 21.4%. Active condo listings end of period were up 14.9%.	
<b>Average Price for May 2008</b>  (May 2008 compared with May 2007)	All detached homes in LSTAR's jurisdiction	\$227,352, up 2.2% (\$222,551)
	All condos in LSTAR's jurisdiction	\$163,033, up 13.2% (\$144,071)
	All two-stories in LSTAR's jurisdiction	\$288,593, up 1.4% (\$284,520)
	All bungalows in LSTAR's jurisdiction	\$169,304, up 3.7% (\$163,224)
	All ranches in LSTAR's jurisdiction	\$263,567, up 0.2% (\$263,004)
	All townhouse condos in LSTAR's jurisdiction	\$154,687, up 10.9% (\$139,517)
<b>Most Popular in May</b>	Two-stories, then bungalows, then ranches, then condo townhouses.	
<b>Affordability</b>	<p>According to the Canadian Real Estate Association's Major Market Release for April 2008 (the most current available), the average price January 1, 2008 – April 30, 2008 year to date for:</p> <ul style="list-style-type: none"> <li>▪ <b>London and St. Thomas was \$212,363;</b></li> <li>▪ Calgary was \$414,609;</li> <li>▪ Durham Region was \$268,991;</li> <li>▪ Edmonton was \$338,028;</li> <li>▪ Hamilton-Burlington and District was \$282,358;</li> <li>▪ Kitchener-Waterloo was \$264,235;</li> <li>▪ Ottawa was \$289,463;</li> <li>▪ St. Catharines &amp; District was \$219,507;</li> <li>▪ Toronto was \$385,669; and</li> <li>▪ Greater Vancouver was \$613,087.</li> </ul>	
<b>Market Factors</b>	The Canadian resale housing market is expected to remain at near record sales levels in 2008. The Canadian Real Estate Association (CREA) predicts that average prices for MLS® home sales will keep setting records this year, although prices are expected to increase more slowly as the market becomes more balanced.	

<u>2008 Monthly Data</u>						<u>2007 Monthly Data</u>				
	<b>DETACHED</b>	<b>%</b>	<b>CONDO</b>	<b>%</b>	<b>OTHER</b>	<b>TOTAL</b>	<b>DETACHED</b>	<b>CONDO</b>	<b>OTHER</b>	<b>TOTAL</b>
Units Sold	825	-10.2	196	-19.0	66	1087	919	242	76	1237
Dollar Volume	\$187,565,175	-8.3	\$31,954,398	-8.3	\$20,504,066	\$240,023,639	\$204,524,697	\$34,865,105	\$15,914,050	\$255,303,852
No.of Listings	1490	8.3	327	0.9	304	2121	1376	324	289	1989

<u>2008 Year-to Date</u>						<u>2007 Year-to-Date</u>				
	<b>DETACHED</b>	<b>%</b>	<b>CONDO</b>	<b>%</b>	<b>OTHER</b>	<b>TOTAL</b>	<b>DETACHED</b>	<b>CONDO</b>	<b>OTHER</b>	<b>TOTAL</b>
Units Sold	2988	-9.8	760	-10.1	266	4014	3314	845	307	4466
Dollar Volume	\$679,386,055	-5.4	\$117,069,666	-3.8	\$78,841,517	\$875,297,238	\$718,252,809	\$121,657,037	\$75,904,100	\$915,813,946
No.of Listings	6083	7.4	1375	2.7	1372	8830	5662	1339	1358	8,359
Active Listings (end of period)	3031	21.4	617	14.9	1361	5009	2497	537	1343	4377

<b>Detached</b>	<u><b>2008</b></u>		<u><b>2007</b></u>
Average Price(Month)	\$227,352	2.2	\$222,551
Average Price (YTD)	\$227,372	4.9	\$216,733

<b>Condo</b>	<u><b>2008</b></u>		<u><b>2007</b></u>
Average Price(Month)	\$163,033	13.2	\$144,071
Average Price (YTD)	\$154,039	7.0	\$143,973

<b>Total Residential</b>	<u><b>2008</b></u>		<u><b>2007</b></u>
Average Price(Month)	\$215,004	4.3	\$206,193
Average Price (YTD)	\$212,502	5.2	\$201,950

<u>2008 Monthly Data</u>						<u>2007 Monthly Data</u>				
<b>DETACHED</b>		<b>%</b>	<b>CONDO</b>		<b>%</b>	<b>TOTAL</b>	<b>%</b>	<b>DETACHED</b>	<b>CONDO</b>	<b>TOTAL</b>
Units Sold	825	-10.2	196	-19.0	1021	-12.1	919	242	1161	
Dollar Volume	\$187,565,175	-8.3	\$31,954,398	-8.3	\$219,519,573	-8.3	\$204,524,697	\$34,865,105	\$239,389,802	
No.of Listings	1490	8.3	327	0.9	1817	6.9	1376	324	1700	

2008 Year-to Date2007 Year-to Date

<b>DETACHED</b>		<b>%</b>	<b>CONDO</b>		<b>%</b>	<b>TOTAL</b>	<b>%</b>	<b>DETACHED</b>	<b>CONDO</b>	<b>TOTAL</b>
Units Sold	2988	-9.8	760	-10.1	3748	-9.9	3314	845	4159	
Dollar Volume	\$679,386,055	-5.4	\$117,069,666	-3.8	\$796,455,721	-5.2	\$718,252,809	\$121,657,037	\$ 839,909,846	
No.of Listings	6083	7.4	1375	2.7	7458	6.5	5662	1339	7001	
Active Listings (end of period)	3031	21.4	617	14.9	3648	20.2	2497	537	3034	

<b>Detached</b>	<u><b>2008</b></u>		<u><b>2007</b></u>
Average Price(Month)	\$227,352	2.2	\$222,551
Average Price (YTD)	\$227,372	4.9	\$216,733

<b>Residential Statistical Report May-08</b>
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<b>Condo</b>	<u><b>2008</b></u>		<u><b>2007</b></u>
Average Price(Month)	\$163,033	13.2	\$144,071
Average Price (YTD)	\$154,039	7.0	\$143,973

<b>Total Residential</b>	<u><b>2008</b></u>		<u><b>2007</b></u>
Average Price(Month)	\$215,004	4.3	\$206,193
Average Price (YTD)	\$212,502	5.2	\$201,950

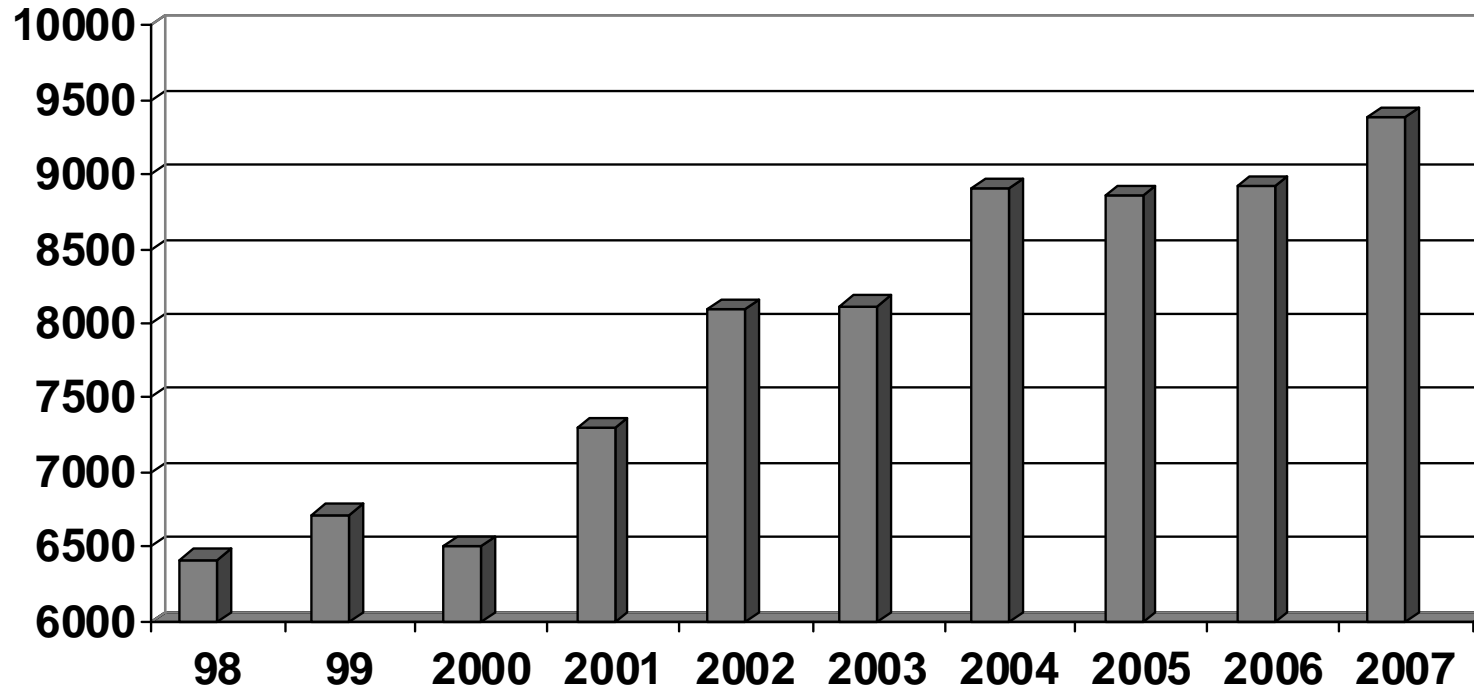
# St. Thomas Statistics

<u>Monthly</u>						
<b>May-08</b>						
<b># of Listings</b>		<b># of Sold</b>		<b>\$ Sales</b>	<b>Average Price</b>	<b>Active at End</b>
-6.0	125	-13.1	86	\$15,656,888	\$182,057	320
<b>May-07</b>						
<b># of Listings</b>		<b># of Sold</b>		<b>\$ Sales</b>	<b>Average Price</b>	<b>Active at End</b>
133		99		\$17,191,445	\$173,651	323

<u>Year - To - Date</u>						
<b>May-08</b>						
<b># of Listings</b>		<b># of Sold</b>		<b>\$ Sales</b>	<b>Average Price</b>	
-9.4	551	-26.2	298	\$54,550,561	\$183,056	
<b>May-07</b>						
<b># of Listings</b>		<b># of Sold</b>		<b>\$ Sales</b>	<b>Average Price</b>	
608		404		\$69,895,953	\$173,010	

## MLS® Residential Sales

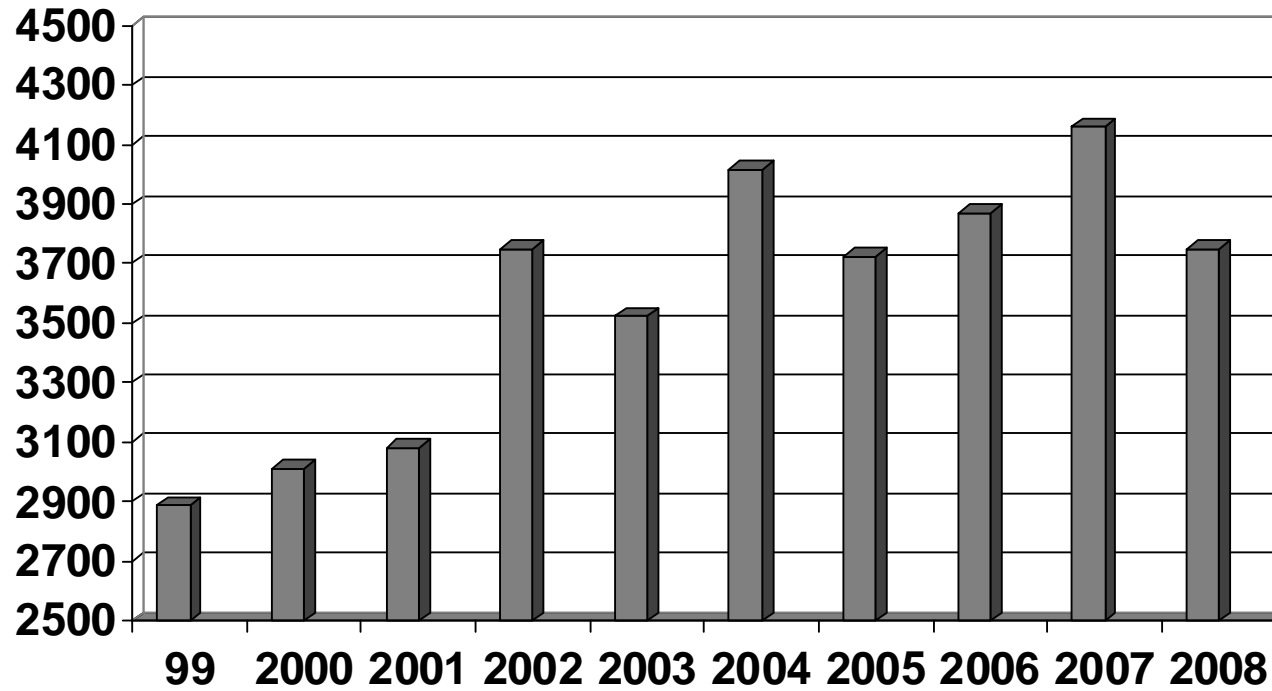
(Jan. 1 to Dec. 31 – a 10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007
6416	6720	6505	7307	8097	8120	8903	8859	8916	9378

# MLS® Residential Sales

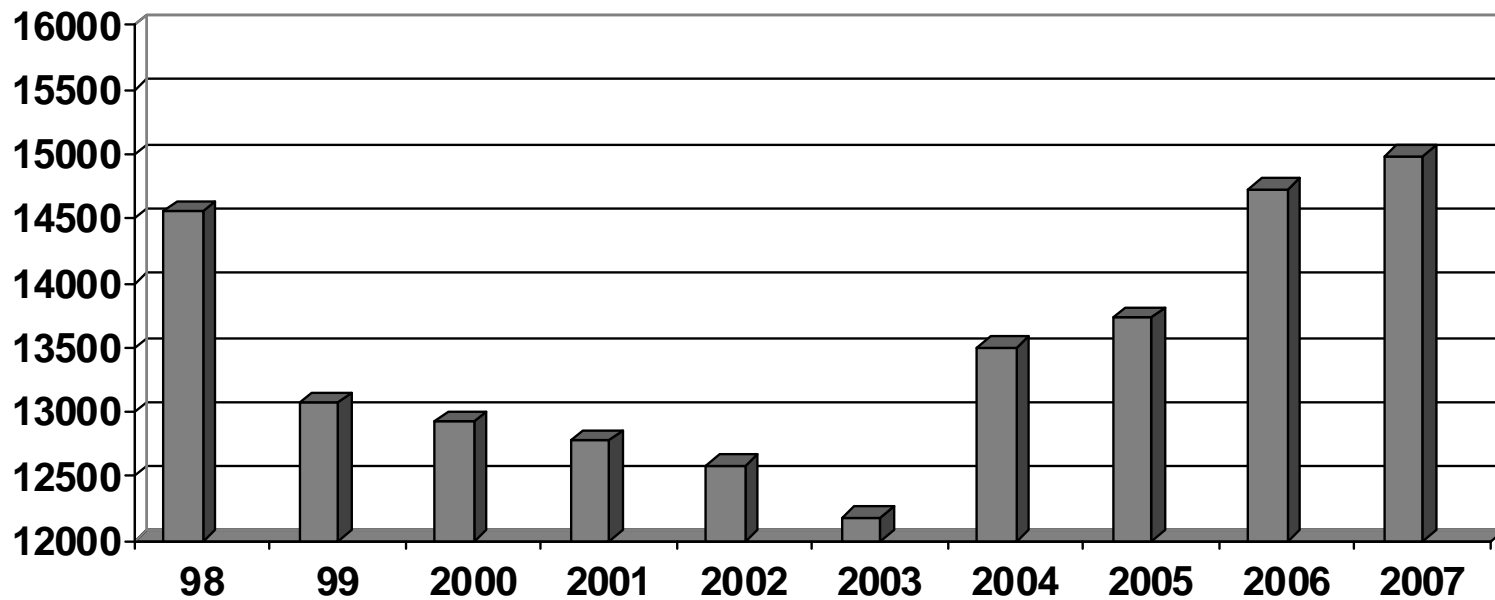
(May YTD – a 10 year review)



99	2000	2001	2002	2003	2004	2005	2006	2007	2008
2888	3012	3083	3750	3525	4017	3723	3869	4159	3748

# MLS® Residential Listings

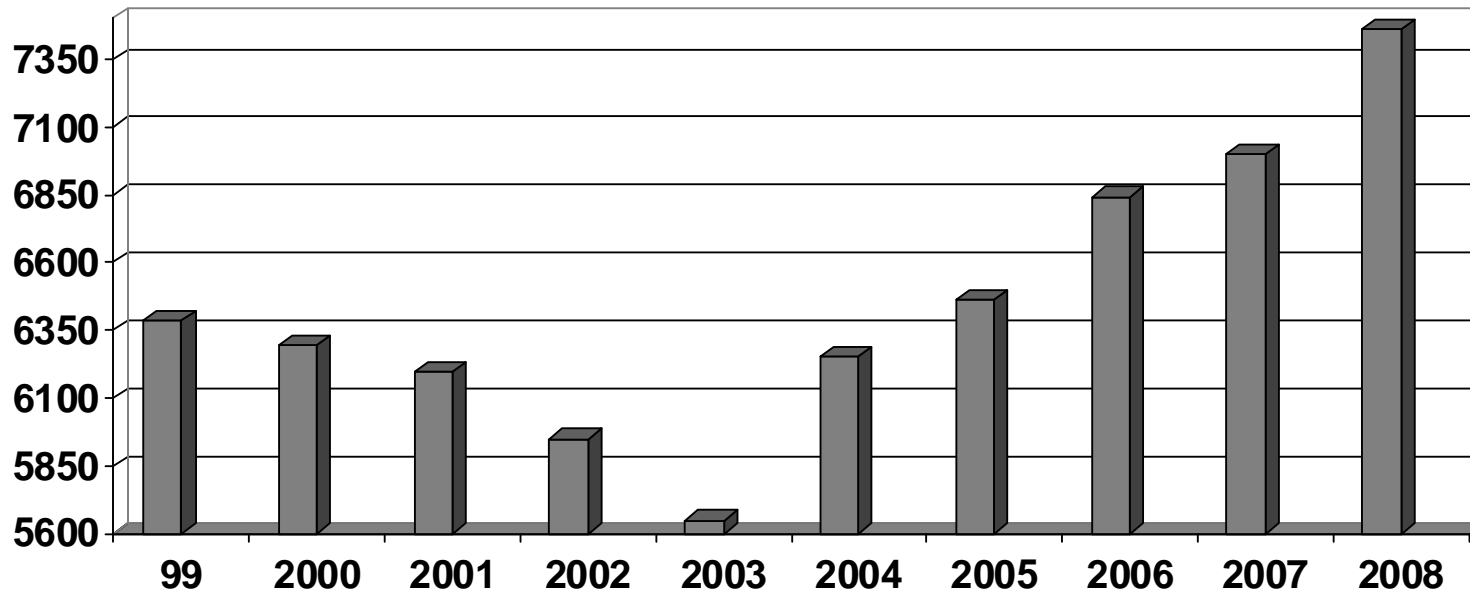
(Jan. 1 to Dec. 31 – a 10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007
14562	13066	12929	12781	12585	12184	13501	13732	14732	14990

# MLS® Residential Listings

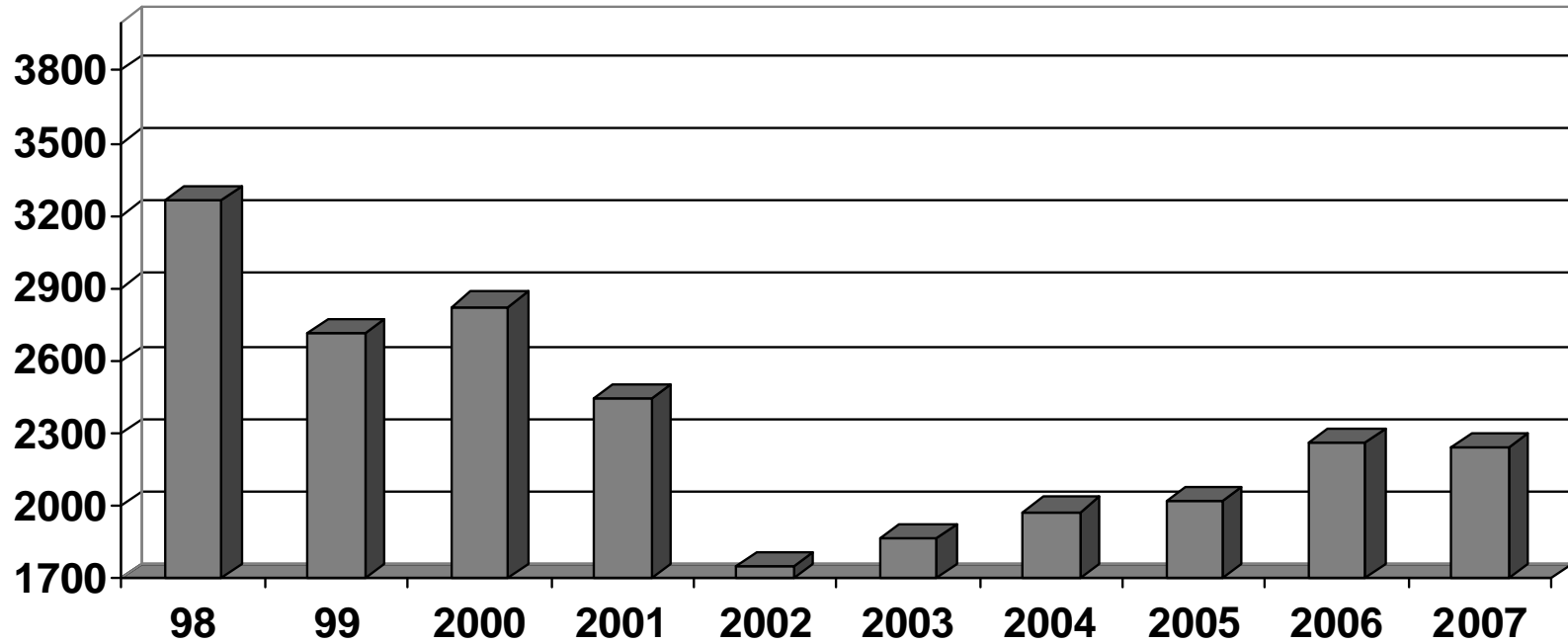
(May YTD – a 10 year review)



99	2000	2001	2002	2003	2004	2005	2006	2007	2008
6386	6295	6199	5949	5649	6251	6464	6842	7001	7458

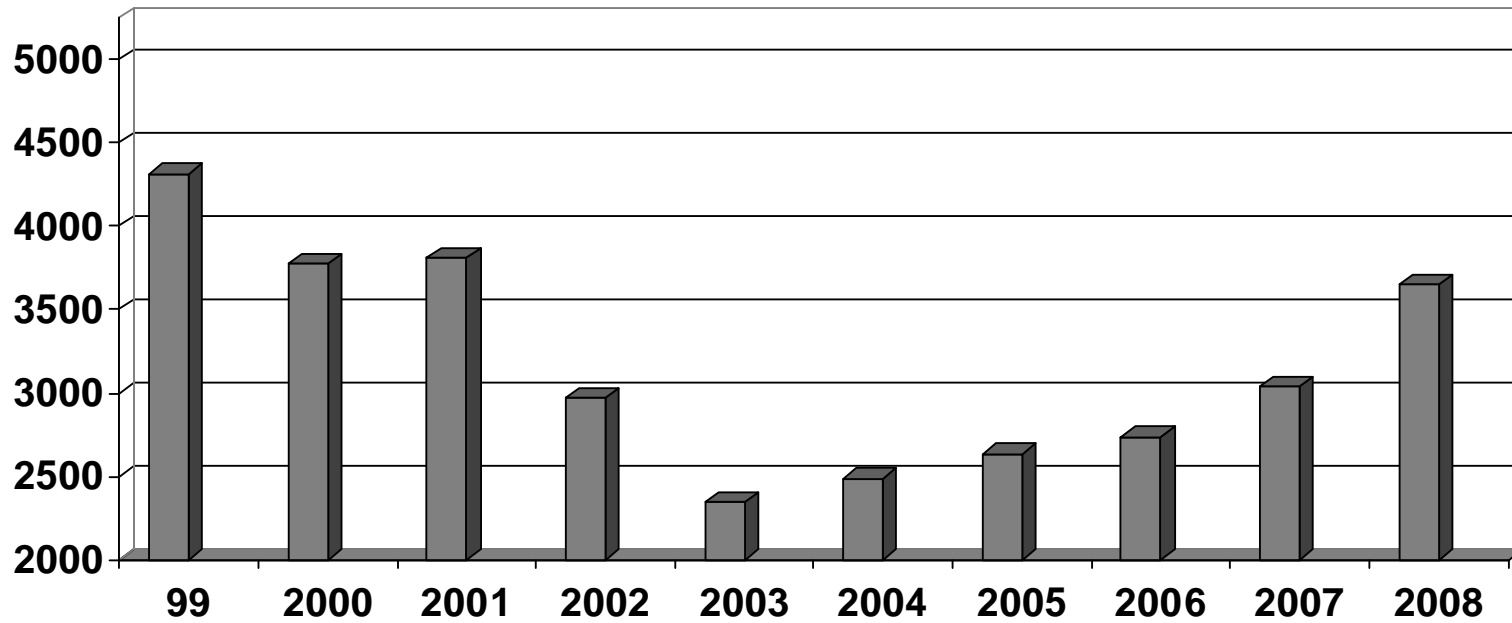
## Active MLS® Residential Listings – End of Period

(10 year review)



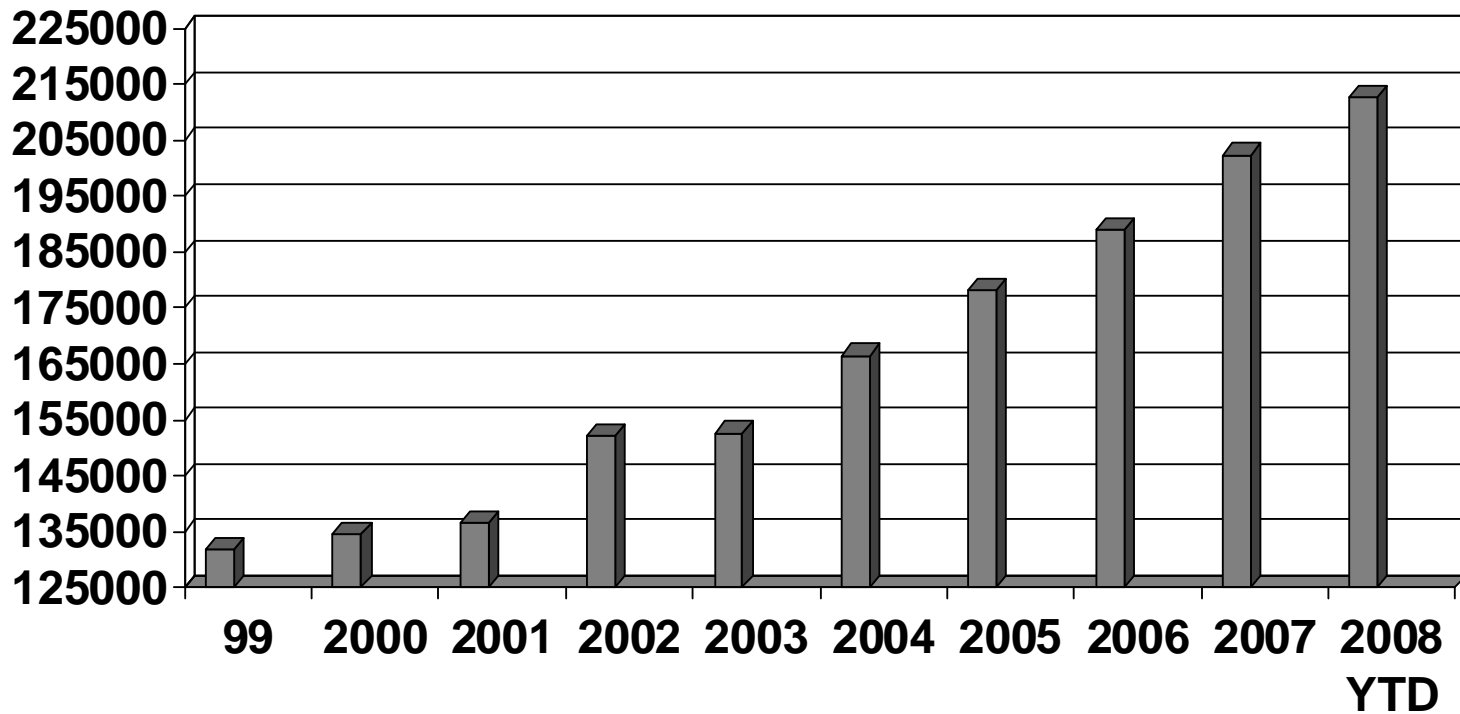
98	99	2000	2001	2002	2003	2004	2005	2006	2007
3262	2717	2824	2442	1753	1866	1978	2021	2260	2241

## Active MLS® Residential Listings End of Period as of May (10 year review)



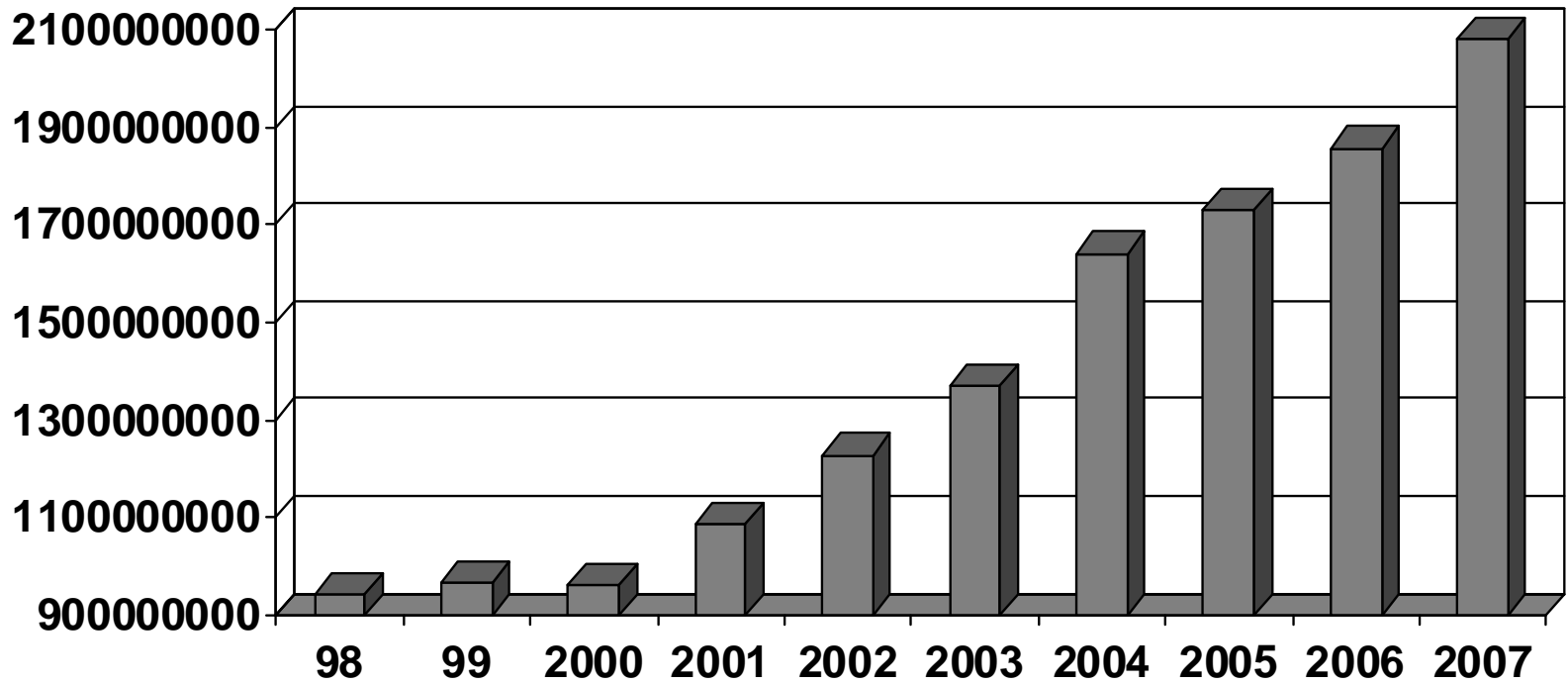
99	2000	2001	2002	2003	2004	2005	2006	2007	2008
4313	3772	3805	2969	2343	2486	2635	2736	3034	3648

## Average Residential Price in Association's Jurisdiction (10 year review)



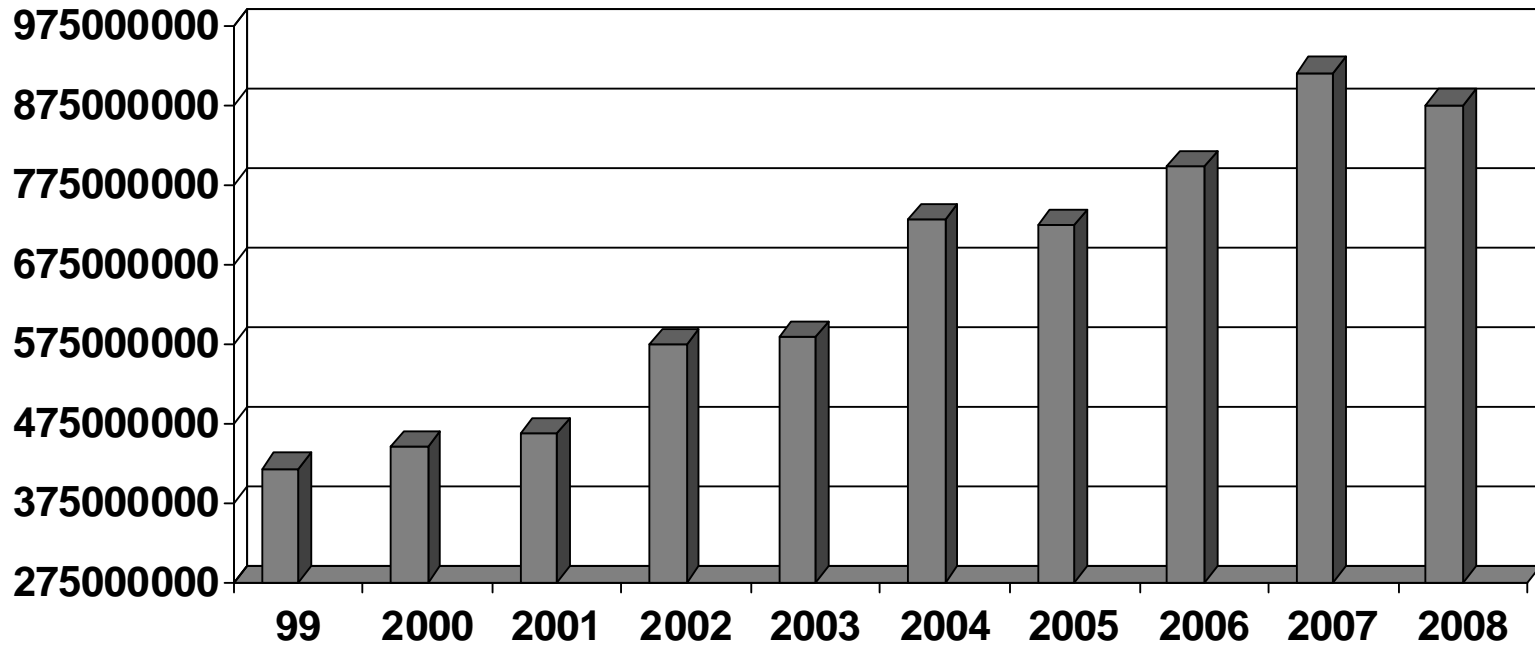
99	2000	2001	2002	2003	2004	2005	2006	2007	2008 YTD
131899	134593	136636	151956	152586	166465	178058	188942	202256	212502

## Total MLS® Dollar Volume (10 year review)



98	99	2000	2001	2002	2003	2004	2005	2006	2007
943,837,528	965,111,805	959,698,482	1,084,976,370	1,227,904,141	1,368,440,059	1,640,903,052	1,730,728,695	1,857,909,942	2,083,113,745

## Total MLS® Dollar Volume YTD as of May (10 year review)



99	2000	2001	2002	2003	2004	2005	2006	2007	2008
177671157	445152060	461554187	574518706	584179343	730227781	723874084	796951934	915813946	875297238

## Residential Sales by May

Year	Jan.	Feb	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
<b>2008</b>	466	687	745	842	1,021							
• <b>Condos</b>	87	140	151	188	196							
• <b>Detached</b>	379	547	594	654	825							
<b>2007</b>	538	708	846	916	1161	992	1009	871	650	705	654	375
• <b>Condos</b>	94	148	168	193	242	207	226	183	126	140	123	91
• <b>Detached</b>	444	560	678	723	919	785	783	688	524	565	531	284
<b>2006</b>	529	615	869	857	1,013	1,011	800	832	692	711	616	421
• <b>Condos</b>	113	144	172	179	193	204	155	173	147	139	126	84
• <b>Detached</b>	416	471	697	678	820	807	645	659	545	572	490	337
<b>2005</b>	440	657	774	889	973	996	793	894	746	679	645	388
• <b>Condos</b>	107	142	149	173	221	199	167	195	156	145	119	87
• <b>Detached</b>	333	515	625	716	752	797	626	699	590	534	526	301
<b>2004</b>	427	671	1030	935	973	904	883	781	686	668	607	388
• <b>Condos</b>	76	149	215	174	206	191	174	162	135	136	118	93
• <b>Detached</b>	351	522	815	761	767	713	709	619	551	532	489	295

Year	Jan.	Feb	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
<b>2003</b>	479	619	722	876	837	835	895	672	671	619	539	389
• <b>Condos</b>	378	136	138	180	165	151	192	135	145	117	99	81
• <b>Detached</b>	101	483	763	876	672	684	703	537	526	502	440	308
<b>2002</b>	501	703	763	931	852	779	746	695	591	621	558	379
• <b>Condos</b>							143	143	113	134	113	85
• <b>Detached</b>							603	552	478	487	445	294
<b>2001</b>	341	532	668	722	820	776	677	673	558	576	537	427
<b>2000</b>	293	556	756	654	753	664	558	570	466	511	433	291
<b>1999</b>	278	500	677	700	733	735	704	561	563	482	475	312
<b>1998</b>	310	478	569	615	691	648	662	556	563	491	458	375
<b>1997</b>	435	531	537	671	648	545	661	482	524	528	389	358
<b>1996</b>	335	449	649	622	677	544	575	568	550	628	673	500
<b>1995</b>	260	320	398	445	575	559	537	641	498	471	416	277
<b>1994</b>	323	525	786	761	618	534	383	456	356	396	379	276
<b>1993</b>	249	412	508	676	621	639	549	507	479	419	399	347
<b>1992</b>	392	636	715	623	556	586	577	504	534	519	382	261

<b>Year</b>	<b>Jan.</b>	<b>Feb</b>	<b>Mar.</b>	<b>Apr.</b>	<b>May</b>	<b>June</b>	<b>July</b>	<b>Aug.</b>	<b>Sept.</b>	<b>Oct.</b>	<b>Nov.</b>	<b>Dec.</b>
<b>1991</b>	392	450	645	803	695	580	577	459	356	454	404	315
<b>1990</b>	269	627	618	521	439	398	450	479	385	403	337	254
<b>1989</b>	480	641	687	578	624	567	531	685	568	551	522	337
<b>1988</b>	423	568	742	724	672	665	602	666	557	518	503	363
<b>1987</b>	418	561	534	557	418	483	517	492	455	544	385	284
<b>1986</b>	348	304	348	497	506	529	465	517	561	524	387	301
<b>1985</b>	382	396	445	500	617	582	525	501	462	463	346	202
<b>1984</b>	310	379	507	444	503	421	409	452	313	388	391	245
<b>1983</b>	266	322	443	464	533	472	482	454	406	327	359	211
<b>1982</b>	153	193	262	265	256	271	275	335	410	428	396	331
<b>1981</b>	285	327	414	598	531	368	358	268	222	178	179	153
<b>1980</b>	257	295	289	258	266	385	432	382	337	305	261	209
<b>1979</b>	218	311	370	427	426	452	467	382	317	313	195	97
<b>1978</b>	218	298	316	389	410	395	342	383	303	314	247	353

## Average Residential Prices - 1985 to 2008

<b>Year</b>	<b>Average Price (London)</b>	<b>Average Price (St. Thomas)</b>	<b>Average Price (Area<sup>1</sup>)</b>
1985	\$69,139	\$49,960	\$67,245
1986	\$86,626	\$58,334	\$83,140
1987	\$106,300	\$72,892	\$97,962
1988	\$117,695	\$90,887	\$111,708
1989	\$134,960	\$101,108	\$128,578
1990	\$141,919	\$106,202	\$134,907
1991	\$143,306	\$106,134	\$134,545
1992	\$141,764	\$112,088	\$135,962
1993	\$139,311	\$106,843	\$133,835
1994	\$138,279	\$111,823	\$134,089
1995	\$131,954	\$109,019	\$127,166
1996	\$129,817	\$107,005	\$127,261
1997	\$132,838	\$111,957	\$130,534
1998	\$133,525	\$109,378	\$129,706
1999	\$133,033	\$116,297	\$131,899
2000	\$135,996	\$115,994	\$134,593
2001	\$137,820	\$114,257	\$136,636
2002	\$143,007	\$121,470	\$142,106
2003	\$155,148	\$129,349	\$152,586
2004	\$169,022	\$141,989	\$166,138
2005	\$178,899	\$155,595	\$178,058
2006	\$193,087	\$162,250	\$188,942
2007	\$208,865	\$172,550	\$202,256
2008 YTD <sup>2</sup>	\$214,580	\$183,056	\$212,502

<sup>1</sup> LSTAR's jurisdiction includes Middlesex and Elgin Counties, home to nearly 500,000 residents.

<sup>2</sup> As of May 31, 2008

## Condos – 10 Year Review

Year	Total	% Increase	Average Price	Townhouse	% Increase	Average Price
1993	812		95436	525		97818
1994	827	1.85	92316	489	-6.86	95054
1995	896	8.34	89680	523	6.95	90129
1996	1028	14.73	90172	583	11.47	90746
1997	938	-8.75	90421	538	-7.72	90706
1998	948	1.07	94275	509	-5.39	89513
1999	1129	19.09	93015	607	19.25	90308
2000	1158	2.57	96174	697	14.83	91703
2001	1250	7.94	96902	684	-1.87	92647
2002	1577	26.16	102592	881	28.80	98238
2003	1618	2.60	111498	880	-0.11	101667
2004	1823	12.67	120349	1043	18.52	111921
2005	1850	1.48	126835	946	-9.30	123417
2006	1822	-1.51	138314	894	-5.50	131185
2007	1933	5.6	146062	985	3.8	136120

## Statistical Breakdown by Area for May 2008

### London

Item	2007 Average Sale Price *	2008 Year to Date	%
<b>NORTH</b>			
Total Detached North	\$271,384.00	\$277,251.00	2.2%
Total Condo North	\$182,644.00	\$195,265.00	6.9%
Bungalow North	\$194,456.00	\$193,081.00	-0.7%
Two Storey North	\$299,787.00	\$307,110.00	2.4%
Ranch North	\$300,507.00	\$318,209.00	5.9%
Townhouse Condo North	\$168,837.00	\$181,480.00	7.5%
<b>SOUTH</b>			
Total Detached South	\$238,638.00	\$251,245.00	5.3%
Total Condo South	\$129,922.00	\$135,028.00	3.9%
Bungalow South	\$184,781.00	\$183,903.00	-0.5%
Two Storey South	\$294,583.00	\$305,395.00	3.7%
Ranch South	\$272,543.00	\$280,319.00	2.9%
Townhouse Condo South	\$128,128.00	\$133,596.00	4.3%
<b>EAST</b>			
Total Detached East	\$181,727.00	\$188,008.00	3.5%
Total Condo East	\$139,974.00	\$138,213.00	-1.3%
Bungalow East	\$150,433.00	\$156,491.00	4.0%
Two Storey East	\$226,581.00	\$234,450.00	3.5%
Ranch East	\$190,669.00	\$196,456.00	3.0%
Townhouse Condo East	\$118,928.00	\$120,694.00	1.5%

\* up-to-date figures based on January 1, 2007 to December 31, 2007

## Statistical Breakdown by Area for May 2008

### Elgin

Item	2007 Average Sale Price *	2008 Year to Date	%
Total Detached	\$174,681.00	\$187,132.00	7.1%
Total Condo	\$173,855.00	\$188,725.00	8.6%
Bungalow	\$142,966.00	\$147,085.00	2.9%
Two Storey	\$213,953.00	\$197,821.00	-7.5%
Ranch	\$214,807.00	\$247,082.00	15.0%
Townhouse Condo	\$180,044.00	\$188,725.00	4.8%

### St. Thomas

Item	2007 Average Sale Price *	2008 Year to Date	%
Total Detached	\$171,231.00	\$179,525.00	4.8%
Total Condo	\$176,620.00	\$157,300.00	-10.9%
Bungalow	\$152,511.00	\$161,305.00	5.8%
Two Storey	\$208,121.00	\$231,260.00	11.1%
Ranch	\$192,194.00	\$187,934.00	-2.2%
Townhouse Condo	\$0.00	\$0.00	n/a

\* up-to-date figures based on January 1, 2007 to December 31, 2007

## Statistical Breakdown by Area for May 2008

### Middlesex County

Item	2007 Average Sale Price *	2008 Year to Date	%
Total Detached	\$239,853.00	\$257,689.00	7.4%
Total Condo	\$243,821.00	\$224,180.00	-8.1%
Bungalow	\$144,122.00	\$168,237.00	16.7%
Two Storey	\$300,835.00	\$346,306.00	15.1%
Ranch	\$269,897.00	\$278,546.00	3.2%
Townhouse Condo	\$244,900.00	\$0.00	-100.0%

### Strathroy

Item	2007 Average Sale Price *	2008 Year to Date	%
Total Detached	\$186,040.00	\$196,279.00	5.5%
Total Condo	\$119,966.00	\$97,600.00	-18.6%
Bungalow	\$165,042.00	\$183,514.00	11.2%
Two Storey	\$224,542.00	\$239,047.00	6.5%
Ranch	\$210,649.00	\$207,636.00	-1.4%
Townhouse Condo	\$185,000.00	\$98,000.00	-47.0%

\* up-to-date figures based on January 1, 2007 to December 31, 2007

## IDX - Total Page Hits (Comparison 2007-2008)

	2007		2008		COMPARISON
Date	Total Hits for Month	Total Hits To-date	Total Hits for Month	Total Hits To-date	Month 2007/Month 2008 %Increase/ Decrease
January	594,156	11,975,133	677,986	19,152,743	14.1%
February	608,978	12,584,111	677,599	19,830,342	11.3%
March	738,341	13,322,452	782,174	20,612,516	5.9%
April	747,585	14,070,037	766,034	21,378,550	2.5%
May	658,373	14,728,410	785,228	22,163,778	19.3%
June	573,922	15,302,332			
July	587,139	15,889,471			
August	596,782	16,486,253			
September	531,409	17,017,662			
October	547,619	17,565,281			
November	522,827	18,088,108			
December	386,649	18,474,757			