



London and St. Thomas Residential Market Activity and MLS® Home Price Index ReportMay 2023





London and St. Thomas MLS® Residential Market Activity



| | | Compared to ⁸ | | | | | |
|---------------------------------------|---------------|--------------------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 846 | 1.3% | -30.9% | 36.9% | -18.7% | -22.5% | -2.3% |
| Dollar Volume | \$577,446,941 | -8.8% | -26.0% | 106.5% | 51.1% | 83.9% | 170.0% |
| New Listings | 1,397 | -23.9% | -4.7% | 65.7% | -2.8% | -5.4% | -13.2% |
| Active Listings | 1,477 | 0.9% | 113.4% | 16.6% | 12.4% | -34.6% | -53.7% |
| Sales to New Listings Ratio 1 | 60.6 | 45.5 | 83.5 | 73.3 | 72.4 | 73.9 | 53.8 |
| Months of Inventory ² | 1.7 | 1.8 | 0.6 | 2.1 | 1.3 | 2.1 | 3.7 |
| Average Price | \$682,561 | -10.0% | 7.0% | 50.8% | 85.7% | 137.1% | 176.4% |
| Median Price | \$640,000 | -7.2% | 6.7% | 49.9% | 88.2% | 137.9% | 184.4% |
| Sale to List Price Ratio ³ | 100.5 | 107.2 | 113.1 | 100.8 | 103.5 | 99.1 | 97.6 |
| Median Days on Market | 13.0 | 8.0 | 6.0 | 12.0 | 9.0 | 19.0 | 26.5 |

| | | Compared to ^a | | | | | |
|---------------------------------------|-----------------|--------------------------|----------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 3,027 | -26.6% | -38.8% | 3.4% | -15.3% | -22.3% | -6.3% |
| Dollar Volume | \$1,967,634,111 | -39.9% | -37.1% | 51.1% | 52.0% | 82.3% | 149.0% |
| New Listings | 5,023 | -24.8% | -16.3% | 14.5% | 2.9% | -18.5% | -23.5% |
| Active Listings ⁴ | 1,352 | 76.3% | 144.9% | 13.5% | 33.2% | -34.4% | -49.4% |
| Sales to New Listings Ratio 5 | 60.3 | 61.7 | 82.4 | 66.7 | 73.2 | 63.2 | 49.2 |
| Months of Inventory 6 | 2.2 | 0.9 | 0.6 | 2.0 | 1.4 | 2.6 | 4.1 |
| Average Price | \$650,028 | -18.1% | 2.8% | 46.1% | 79.5% | 134.6% | 165.8% |
| Median Price | \$610,000 | -18.6% | 3.0% | 45.2% | 82.1% | 139.2% | 173.2% |
| Sale to List Price Ratio ⁷ | 98.9 | 116.6 | 113.6 | 102.4 | 103.2 | 98.5 | 97.7 |
| Median Days on Market | 15.0 | 6.0 | 6.0 | 9.0 | 9.0 | 21.0 | 29.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

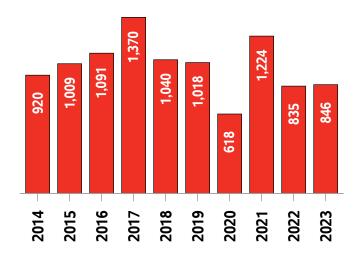
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



London and St. Thomas MLS® Residential Market Activity

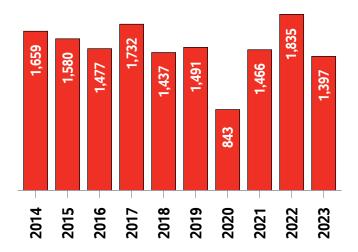


Sales Activity (May only)

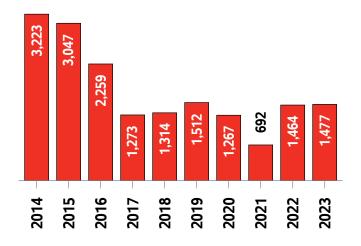


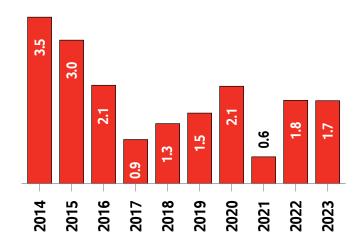
Active Listings (May only)

New Listings (May only)

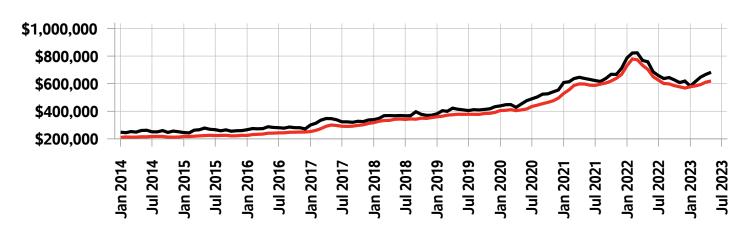


Months of Inventory (May only)





MLS® HPI Composite Benchmark Price and Average Price

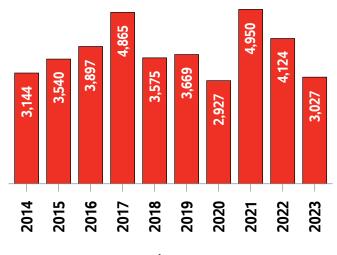




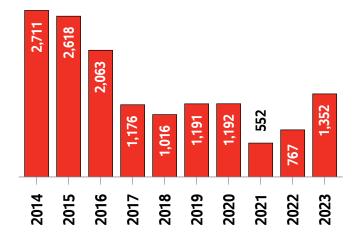
London and St. Thomas MLS® Residential Market Activity

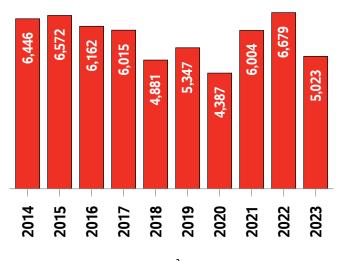




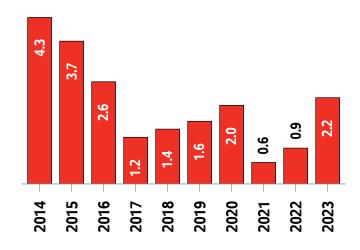


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



London and St. Thomas MLS® Single Family Market Activity



| | | Compared to ° | | | | | |
|---------------------------------------|---------------|---------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 608 | -3.3% | -33.6% | 25.9% | -23.4% | -30.0% | -14.5% |
| Dollar Volume | \$451,862,860 | -11.8% | -28.7% | 93.4% | 41.3% | 69.4% | 142.6% |
| New Listings | 1,044 | -22.6% | -5.5% | 54.7% | -8.6% | -9.6% | -19.2% |
| Active Listings | 1,079 | 3.9% | 102.4% | 2.9% | -1.6% | -35.5% | -56.1% |
| Sales to New Listings Ratio 1 | 58.2 | 46.7 | 82.9 | 71.6 | 69.5 | 75.2 | 55.0 |
| Months of Inventory ² | 1.8 | 1.7 | 0.6 | 2.2 | 1.4 | 1.9 | 3.5 |
| Average Price | \$743,195 | -8.7% | 7.5% | 53.6% | 84.5% | 142.1% | 183.7% |
| Median Price | \$684,500 | -5.6% | 8.1% | 52.4% | 87.0% | 140.2% | 189.4% |
| Sale to List Price Ratio ³ | 100.8 | 107.4 | 113.6 | 101.1 | 103.3 | 99.5 | 97.7 |
| Median Days on Market | 11.0 | 8.0 | 6.0 | 10.0 | 8.0 | 16.0 | 26.0 |

| | | Compared to ⁸ | | | | | |
|---------------------------------------|-----------------|--------------------------|----------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 2,188 | -26.9% | -40.3% | 2.1% | -19.3% | -28.9% | -15.8% |
| Dollar Volume | \$1,546,021,381 | -40.2% | -38.8% | 49.8% | 43.8% | 68.5% | 127.1% |
| New Listings | 3,646 | -24.5% | -18.5% | 9.2% | -4.0% | -23.5% | -29.7% |
| Active Listings ⁴ | 985 | 77.3% | 141.0% | -0.3% | 16.3% | -35.4% | -52.8% |
| Sales to New Listings Ratio 5 | 60.0 | 61.9 | 82.0 | 64.2 | 71.4 | 64.5 | 50.1 |
| Months of Inventory 6 | 2.3 | 0.9 | 0.6 | 2.3 | 1.6 | 2.5 | 4.0 |
| Average Price | \$706,591 | -18.2% | 2.5% | 46.7% | 78.1% | 137.0% | 169.6% |
| Median Price | \$650,000 | -18.8% | 1.6% | 44.4% | 78.1% | 137.7% | 174.3% |
| Sale to List Price Ratio ⁷ | 99.0 | 116.5 | 113.9 | 102.3 | 102.7 | 98.7 | 97.8 |
| Median Days on Market | 15.0 | 6.0 | 6.0 | 9.0 | 9.0 | 18.0 | 28.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

Active listings at month end / monthly sales; compared to levels from previous periods.
 Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



London and St. Thomas MLS® Single Family Market Activity

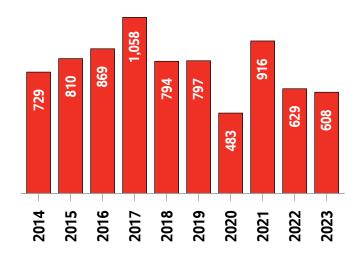
2014

2016

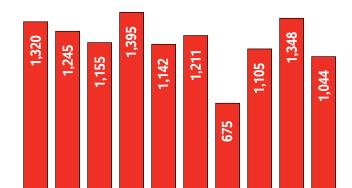
2017



Sales Activity (May only)



Active Listings (May only)



New Listings (May only)

Months of Inventory (May only)

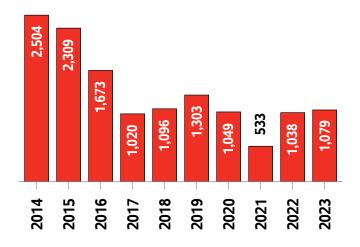
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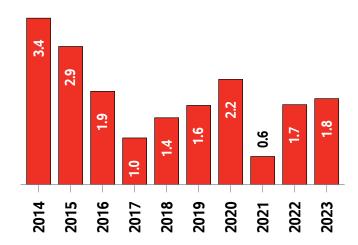
2019

2020

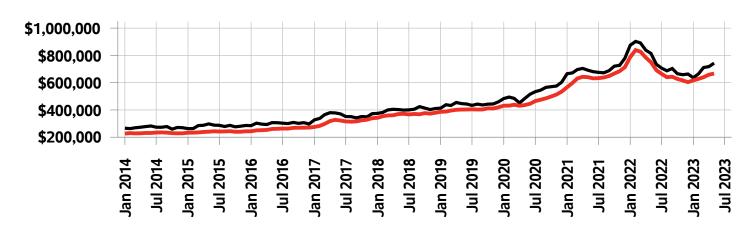
2021

2022





MLS® HPI Single Family Benchmark Price and Average Price

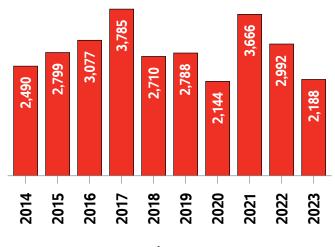




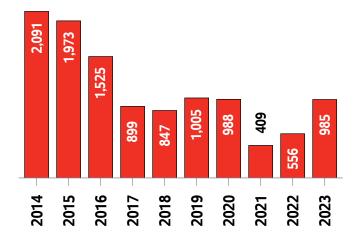
London and St. Thomas MLS® Single Family Market Activity

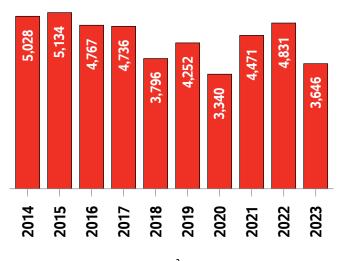


Sales Activity (May Year-to-date)

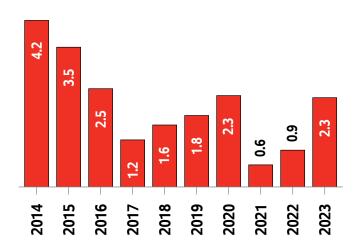


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



London and St. Thomas MLS® Condo Townhouse Market Activity



| | | Compared to ⁸ | | | | | |
|---------------------------------------|--------------|--------------------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 128 | 18.5% | -18.5% | 77.8% | 3.2% | -5.2% | 37.6% |
| Dollar Volume | \$69,234,175 | 5.6% | -10.4% | 163.8% | 103.2% | 157.7% | 316.4% |
| New Listings | 180 | -28.0% | 7.8% | 125.0% | 31.4% | 5.3% | 6.5% |
| Active Listings | 180 | -18.2% | 210.3% | 119.5% | 153.5% | -23.1% | -43.9% |
| Sales to New Listings Ratio 1 | 71.1 | 43.2 | 94.0 | 90.0 | 90.5 | 78.9 | 55.0 |
| Months of Inventory 2 | 1.4 | 2.0 | 0.4 | 1.1 | 0.6 | 1.7 | 3.5 |
| Average Price | \$540,892 | -10.9% | 9.9% | 48.4% | 96.9% | 171.8% | 202.6% |
| Median Price | \$507,500 | -15.3% | 10.3% | 48.2% | 105.2% | 172.1% | 202.1% |
| Sale to List Price Ratio ³ | 100.5 | 107.3 | 113.1 | 100.0 | 105.9 | 98.2 | 97.4 |
| Median Days on Market | 14.0 | 9.0 | 7.0 | 14.5 | 8.0 | 24.0 | 29.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|---------------|--------------------------|----------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 425 | -26.2% | -31.5% | 17.1% | -4.3% | -9.6% | 11.3% |
| Dollar Volume | \$222,766,438 | -40.8% | -27.3% | 69.8% | 88.7% | 146.8% | 229.2% |
| New Listings | 682 | -29.7% | -7.0% | 46.0% | 33.5% | -2.0% | -6.6% |
| Active Listings ⁴ | 174 | 61.9% | 262.9% | 160.0% | 275.4% | -20.3% | -30.8% |
| Sales to New Listings Ratio 5 | 62.3 | 59.4 | 84.6 | 77.7 | 86.9 | 67.5 | 52.3 |
| Months of Inventory 6 | 2.0 | 0.9 | 0.4 | 0.9 | 0.5 | 2.3 | 3.3 |
| Average Price | \$524,156 | -19.8% | 6.1% | 45.0% | 97.1% | 172.9% | 195.9% |
| Median Price | \$510,000 | -20.9% | 8.5% | 45.8% | 104.8% | 193.6% | 212.4% |
| Sale to List Price Ratio ⁷ | 99.4 | 119.9 | 115.9 | 103.9 | 107.0 | 98.2 | 97.6 |
| Median Days on Market | 15.0 | 6.0 | 6.0 | 7.0 | 7.0 | 27.0 | 28.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

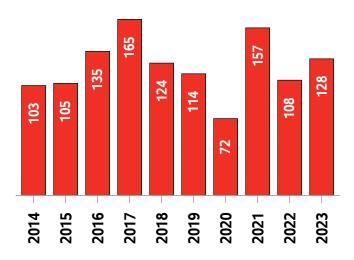
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



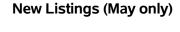
London and St. Thomas MLS® Condo Townhouse Market Activity

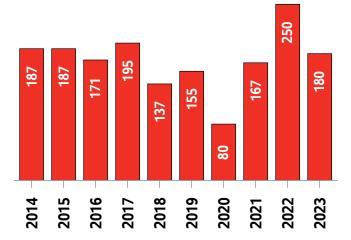




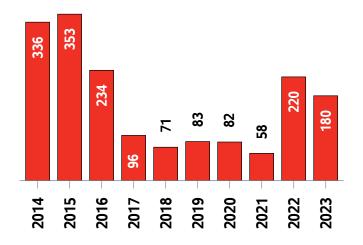


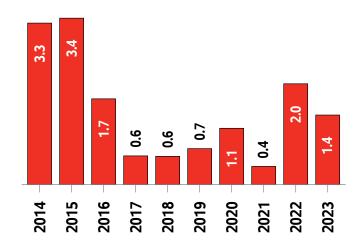
Active Listings (May only)



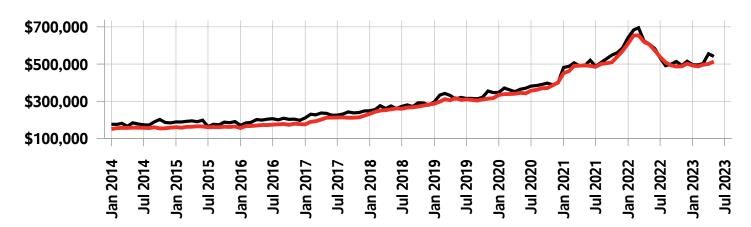


Months of Inventory (May only)





MLS® HPI Townhouse Benchmark Price and Average Price

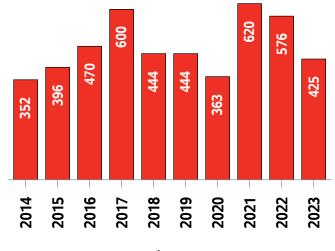




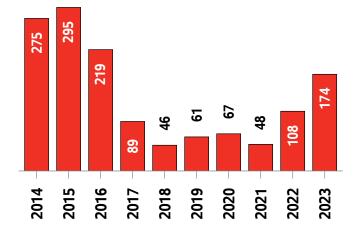
London and St. Thomas MLS® Condo Townhouse Market Activity

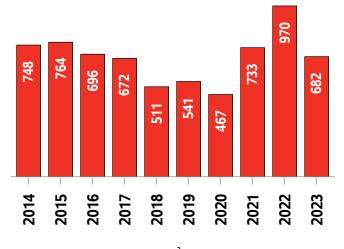




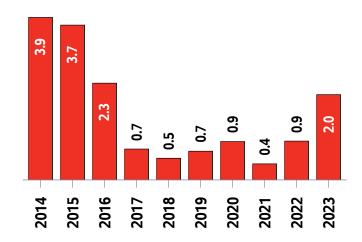


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



London and St. Thomas MLS® Apartment Market Activity



| | | Compared to ⁸ | | | | | |
|---------------------------------------|--------------|--------------------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 68 | 13.3% | -34.6% | 88.9% | -16.0% | 1.5% | 28.3% |
| Dollar Volume | \$29,919,716 | 10.7% | -27.1% | 206.7% | 88.3% | 98.1% | 201.3% |
| New Listings | 94 | -37.7% | -27.7% | 88.0% | -17.5% | -27.1% | -28.8% |
| Active Listings | 94 | -33.3% | 59.3% | 64.9% | 8.0% | -66.8% | -70.6% |
| Sales to New Listings Ratio 1 | 72.3 | 39.7 | 80.0 | 72.0 | 71.1 | 51.9 | 40.2 |
| Months of Inventory ² | 1.4 | 2.4 | 0.6 | 1.6 | 1.1 | 4.2 | 6.0 |
| Average Price | \$439,996 | -2.4% | 11.4% | 62.4% | 124.4% | 95.2% | 134.9% |
| Median Price | \$390,000 | -4.3% | 9.8% | 59.2% | 136.4% | 110.8% | 169.0% |
| Sale to List Price Ratio ³ | 98.9 | 105.8 | 111.2 | 98.7 | 102.8 | 96.9 | 97.1 |
| Median Days on Market | 14.0 | 12.0 | 6.5 | 18.0 | 11.0 | 47.0 | 26.0 |

| | | Compared to ^a | | | | | |
|---------------------------------------|---------------|--------------------------|----------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 261 | -31.5% | -45.3% | -8.7% | -8.4% | -5.4% | 17.6% |
| Dollar Volume | \$105,995,626 | -40.8% | -41.7% | 25.1% | 92.1% | 92.4% | 191.3% |
| New Listings | 373 | -35.7% | -32.7% | 0.3% | -2.1% | -34.9% | -32.5% |
| Active Listings ⁴ | 89 | 31.9% | 46.1% | 47.5% | 35.5% | -63.9% | -64.9% |
| Sales to New Listings Ratio 5 | 70.0 | 65.7 | 86.1 | 76.9 | 74.8 | 48.2 | 40.1 |
| Months of Inventory 6 | 1.7 | 0.9 | 0.6 | 1.1 | 1.2 | 4.5 | 5.7 |
| Average Price | \$406,114 | -13.5% | 6.5% | 37.1% | 109.8% | 103.5% | 147.8% |
| Median Price | \$355,000 | -17.6% | 4.0% | 35.5% | 108.8% | 115.8% | 166.0% |
| Sale to List Price Ratio ⁷ | 97.6 | 114.8 | 110.4 | 101.8 | 102.6 | 97.1 | 97.0 |
| Median Days on Market | 20.0 | 6.0 | 7.0 | 9.5 | 13.0 | 44.0 | 43.5 |

¹ Sales / new listings * 100; compared to levels from previous periods.

Active listings at month end / monthly sales; compared to levels from previous periods.
 Sale price / list price * 100; average for all homes sold in the current month.
 The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

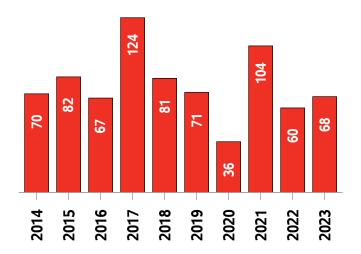
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



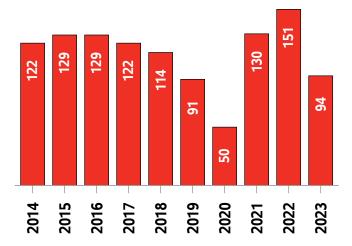
London and St. Thomas MLS® Apartment Market Activity



Sales Activity (May only)

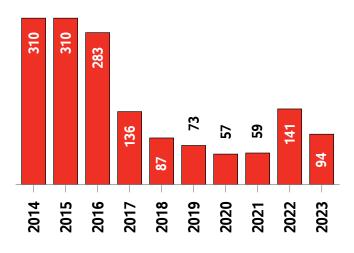


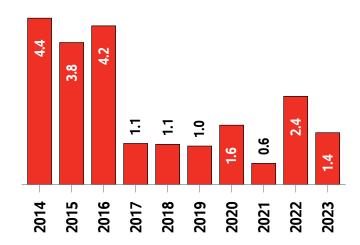
Active Listings (May only)



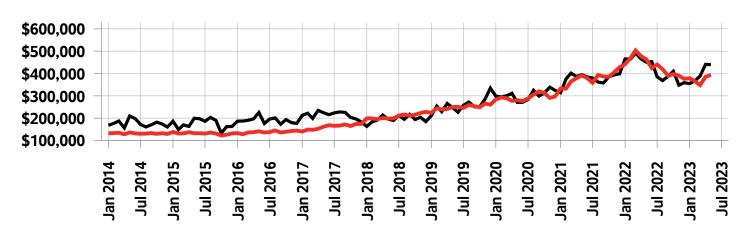
New Listings (May only)

Months of Inventory (May only)





MLS® HPI Apartment Benchmark Price and Average Price

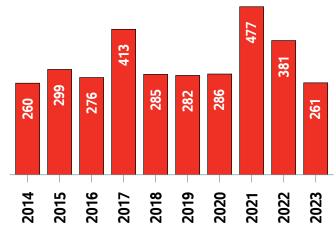




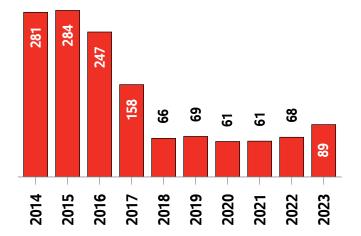
London and St. Thomas MLS® Apartment Market Activity

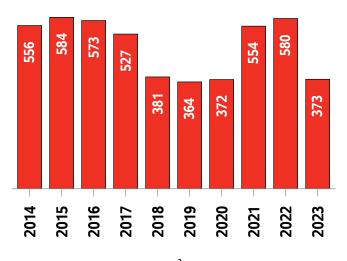


Sales Activity (May Year-to-date)

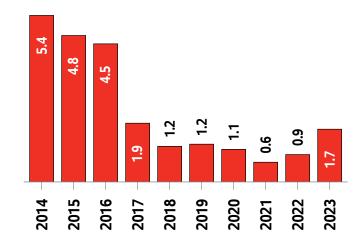


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

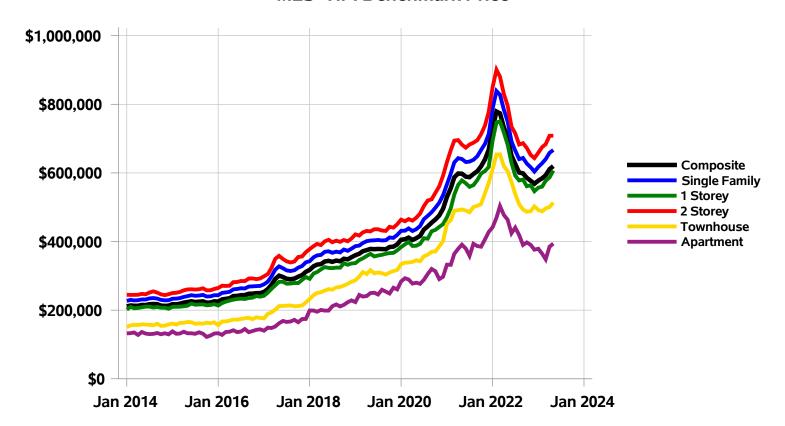


London and St. Thomas MLS® HPI Benchmark Price



| | MLS [®] Home Price Index Benchmark Price | | | | | | | |
|--------------------|---|-------------|-----------------------|-----------------|------------------|-------------|-------------|--|
| | | | percentage change vs. | | | | | |
| Benchmark Type: | May 2023 | 1 month ago | 3 months ago | 6 months ago | 12 months ago | 3 years ago | 5 years ago | |
| Composite | \$619,800 | 1.4 | 6.1 | 7.4 | -11.9 | 51.3 | 81.3 | |
| Single Family | \$666,900 | 1.3 | 6.1 | 8.2 | -11.1 | 53.0 | 80.2 | |
| One Storey | \$607,000 | 3.4 | 8.4 | 7.7 | -11.1 | 56.6 | 86.4 | |
| Two Storey | \$708,500 | 0.0 | 4.9 | 8.6 | -11.0 | 50.9 | 76.9 | |
| Townhouse | \$513,400 | 2.5 | 5.2 | 5.2 | -15.2 | 48.7 | 99.6 | |
| Apartment | \$394,000 | 2.3 | 8.1 | 0.9 | -15.0 | 40.7 | 98.3 | |

MLS® HPI Benchmark Price





London and St. ThomasMLS® HPI Benchmark Descriptions



Composite ♠ ⋒ 🛗

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1310 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Single Family 🏫 🛍

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1393 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5939 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



London and St. Thomas MLS® HPI Benchmark Descriptions



1 Storey 🏤

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 51 to 99 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1150 |
| Half Bathrooms | 0 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 6599 |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |

2 Storey 🏦

| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1638 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Lot Size | 5585 |
| Number of Fireplaces | 1 |
| Total Number Of Rooms | 11 |
| Type Of Foundation | Basement, Poured concrete |
| Type of Property | Detached |
| Wastewater Disposal | Municipal sewers |



London and St. Thomas MLS® HPI Benchmark Descriptions



Townhouse



| Features | Value |
|--|---------------------------|
| Above Ground Bedrooms | 3 |
| Age Category | 31 to 50 |
| Attached Specification | Row |
| Bedrooms | 3 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry & Siding |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 2 |
| Garage Description | Attached, Single width |
| Gross Living Area (Above Ground; in sq. ft.) | 1244 |
| Half Bathrooms | 1 |
| Heating | Forced air |
| Heating Fuel | Natural Gas |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 10 |
| Type Of Foundation | Basement, Poured concrete |
| Wastewater Disposal | Municipal sewers |

Apartment |

| Features | Value |
|--|-------------------------|
| Above Ground Bedrooms | 2 |
| Age Category | 31 to 50 |
| Attached Specification | Row |
| Bedrooms | 2 |
| Below Ground Bedrooms | 0 |
| Exterior Walls | Masonry |
| Freshwater Supply | Municipal waterworks |
| Full Bathrooms | 1 |
| Gross Living Area (Above Ground; in sq. ft.) | 963 |
| Half Bathrooms | 0 |
| Heating Fuel | Electricity |
| Number of Fireplaces | 0 |
| Total Number Of Rooms | 7 |
| Type Of Foundation | Poured concrete |
| Wastewater Disposal | Municipal sewers |



London **MLS® Residential Market Activity**



| | | Compared to ⁸ | | | | | |
|---------------------------------------|---------------|--------------------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 604 | -1.6% | -34.3% | 39.2% | -21.7% | -22.9% | -3.4% |
| Dollar Volume | \$401,221,702 | -11.8% | -30.7% | 101.9% | 39.5% | 76.3% | 155.9% |
| New Listings | 962 | -29.6% | -13.4% | 55.9% | -7.9% | -12.1% | -15.5% |
| Active Listings | 893 | -12.7% | 87.6% | 8.2% | 3.5% | -38.2% | -54.3% |
| Sales to New Listings Ratio 1 | 62.8 | 44.9 | 82.7 | 70.3 | 73.8 | 71.5 | 54.9 |
| Months of Inventory ² | 1.5 | 1.7 | 0.5 | 1.9 | 1.1 | 1.8 | 3.1 |
| Average Price | \$664,274 | -10.4% | 5.4% | 45.0% | 78.1% | 128.5% | 164.8% |
| Median Price | \$625,000 | -8.8% | 6.7% | 43.3% | 78.6% | 130.6% | 171.7% |
| Sale to List Price Ratio ³ | 101.0 | 107.7 | 113.6 | 101.1 | 104.2 | 99.4 | 97.9 |
| Median Days on Market | 11.0 | 8.0 | 6.0 | 11.0 | 8.0 | 17.0 | 24.0 |

| | | | Compared to [°] | | | | |
|---------------------------------------|-----------------|----------|--------------------------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 2,103 | -28.7% | -41.9% | -0.6% | -20.2% | -25.8% | -14.0% |
| Dollar Volume | \$1,336,040,515 | -41.8% | -41.4% | 41.4% | 37.6% | 66.6% | 121.1% |
| New Listings | 3,382 | -31.3% | -24.3% | 7.1% | -6.1% | -23.8% | -27.4% |
| Active Listings 4 | 790 | 50.8% | 107.2% | 4.6% | 24.0% | -38.6% | -51.6% |
| Sales to New Listings Ratio 5 | 62.2 | 59.9 | 81.0 | 67.0 | 73.2 | 63.8 | 52.4 |
| Months of Inventory 6 | 1.9 | 0.9 | 0.5 | 1.8 | 1.2 | 2.3 | 3.3 |
| Average Price | \$635,302 | -18.4% | 0.9% | 42.2% | 72.4% | 124.5% | 157.0% |
| Median Price | \$600,000 | -18.6% | 1.7% | 42.2% | 76.5% | 128.1% | 165.5% |
| Sale to List Price Ratio ⁷ | 99.2 | 118.2 | 114.6 | 103.3 | 104.2 | 98.8 | 97.9 |
| Median Days on Market | 14.0 | 6.0 | 6.0 | 8.0 | 8.0 | 19.0 | 26.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

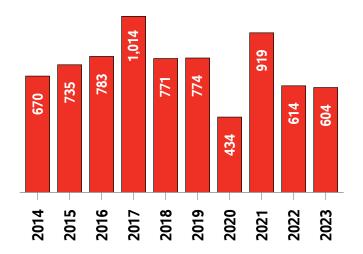
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



London **MLS® Residential Market Activity**



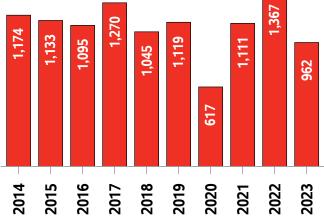
Sales Activity (May only)



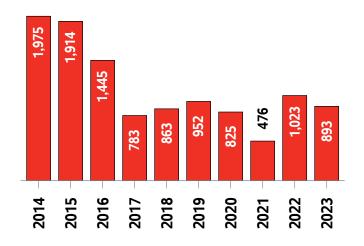
Active Listings (May only)

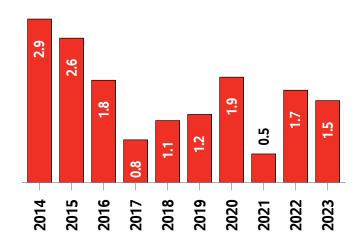


New Listings (May only)

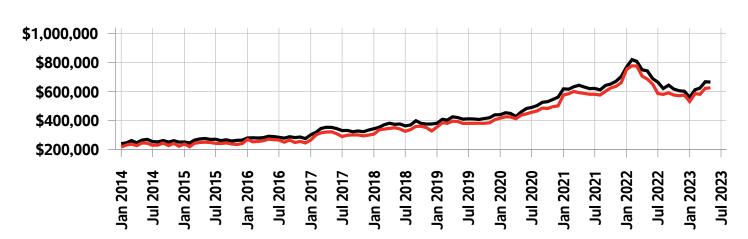


Months of Inventory (May only)





Average Price and Median Price

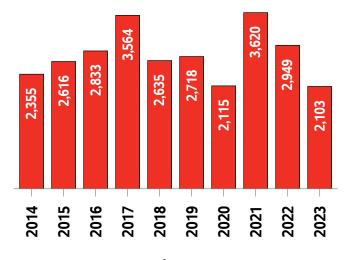




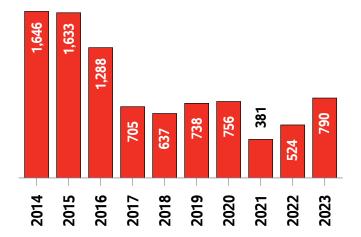
LondonMLS® Residential Market Activity

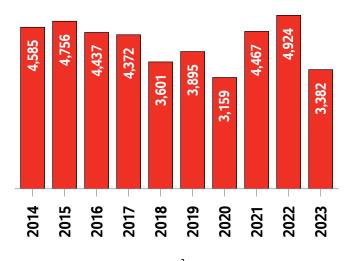




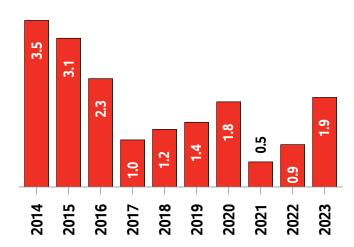


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Elgin **MLS® Residential Market Activity**



| | | Compared to ° | | | | | |
|---------------------------------------|--------------|---------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 34 | 61.9% | 0.0% | 54.5% | 61.9% | 0.0% | 100.0% |
| Dollar Volume | \$24,589,555 | 71.8% | 12.9% | 185.5% | 190.0% | 129.7% | 554.8% |
| New Listings | 66 | 20.0% | 88.6% | 100.0% | 73.7% | 57.1% | 11.9% |
| Active Listings | 86 | 45.8% | 177.4% | 30.3% | 48.3% | -27.1% | -50.9% |
| Sales to New Listings Ratio 1 | 51.5 | 38.2 | 97.1 | 66.7 | 55.3 | 81.0 | 28.8 |
| Months of Inventory ² | 2.5 | 2.8 | 0.9 | 3.0 | 2.8 | 3.5 | 10.3 |
| Average Price | \$723,222 | 6.1% | 12.9% | 84.7% | 79.1% | 129.7% | 227.4% |
| Median Price | \$750,000 | 9.5% | 20.2% | 96.9% | 118.7% | 156.8% | 360.4% |
| Sale to List Price Ratio ³ | 97.9 | 104.3 | 106.4 | 99.9 | 96.6 | 96.2 | 96.1 |
| Median Days on Market | 25.5 | 11.0 | 9.0 | 16.0 | 19.0 | 49.0 | 57.0 |

| | | Compared to ⁸ | | | | | |
|---------------------------------------|--------------|--------------------------|----------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 108 | -12.2% | -29.4% | 40.3% | 25.6% | -10.7% | 58.8% |
| Dollar Volume | \$75,410,268 | -22.4% | -21.3% | 140.1% | 144.8% | 144.0% | 376.2% |
| New Listings | 212 | 7.6% | 19.8% | 51.4% | 65.6% | 8.7% | -8.6% |
| Active Listings ⁴ | 85 | 180.1% | 200.0% | 52.2% | 73.4% | -27.8% | -41.8% |
| Sales to New Listings Ratio 5 | 50.9 | 62.4 | 86.4 | 55.0 | 67.2 | 62.1 | 29.3 |
| Months of Inventory 6 | 3.9 | 1.2 | 0.9 | 3.6 | 2.8 | 4.8 | 10.7 |
| Average Price | \$698,243 | -11.7% | 11.4% | 71.1% | 94.9% | 173.4% | 199.8% |
| Median Price | \$710,000 | -2.7% | 16.4% | 89.3% | 111.9% | 215.6% | 259.5% |
| Sale to List Price Ratio ⁷ | 97.2 | 110.2 | 106.2 | 99.9 | 98.1 | 96.3 | 95.8 |
| Median Days on Market | 36.0 | 8.0 | 9.0 | 15.0 | 19.5 | 52.0 | 51.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

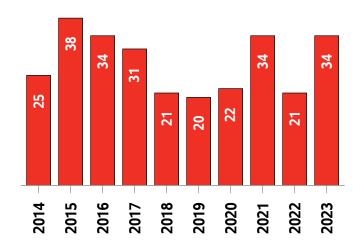
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



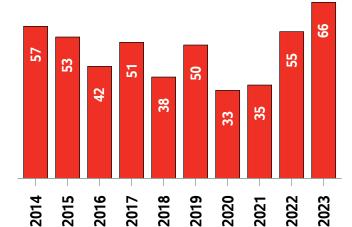
Elgin MLS® Residential Market Activity



Sales Activity (May only)



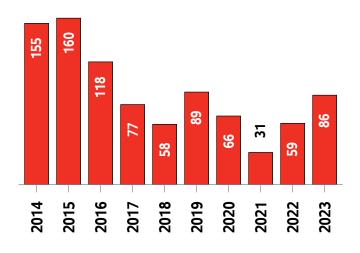
Active Listings (May only)

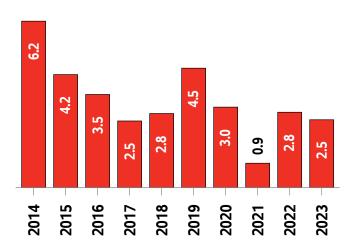


New Listings (May only)

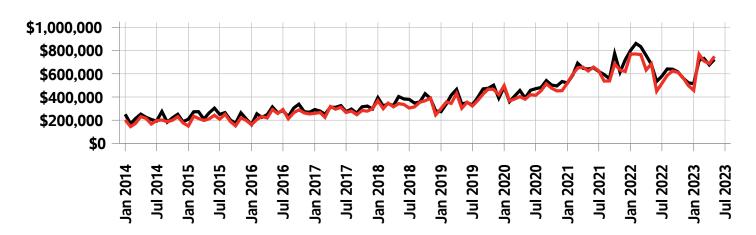
Months of Inventory (May only)

2021





Average Price and Median Price

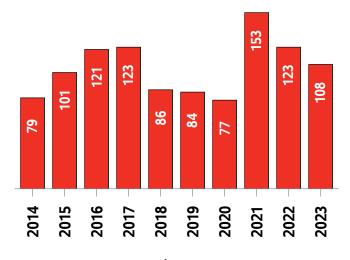




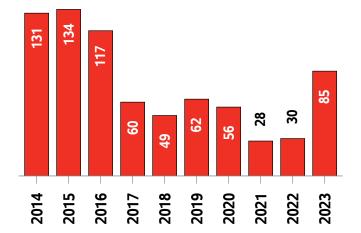
ElginMLS® Residential Market Activity

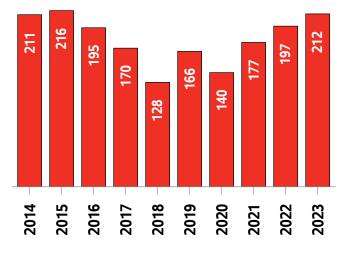




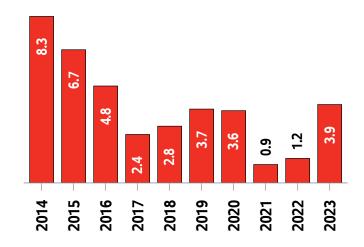


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Middlesex **MLS® Residential Market Activity**



| | | Compared to ⁸ | | | | | |
|---------------------------------------|--------------|--------------------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 39 | 25.8% | -13.3% | 95.0% | 34.5% | 2.6% | 39.3% |
| Dollar Volume | \$36,549,901 | -4.3% | -9.5% | 240.8% | 140.5% | 160.3% | 320.5% |
| New Listings | 66 | -5.7% | 17.9% | 135.7% | 24.5% | -5.7% | -16.5% |
| Active Listings | 96 | 88.2% | 152.6% | 17.1% | 18.5% | -29.4% | -49.5% |
| Sales to New Listings Ratio 1 | 59.1 | 44.3 | 80.4 | 71.4 | 54.7 | 54.3 | 35.4 |
| Months of Inventory ² | 2.5 | 1.6 | 0.8 | 4.1 | 2.8 | 3.6 | 6.8 |
| Average Price | \$937,177 | -23.9% | 4.5% | 74.7% | 78.8% | 153.7% | 201.9% |
| Median Price | \$900,000 | -18.0% | 9.0% | 68.7% | 90.5% | 159.9% | 183.9% |
| Sale to List Price Ratio ³ | 98.2 | 107.3 | 112.5 | 101.1 | 99.4 | 99.5 | 96.9 |
| Median Days on Market | 12.0 | 7.0 | 6.0 | 15.5 | 15.0 | 22.0 | 26.5 |

| | | Compared to [°] | | | | | |
|---------------------------------------|---------------|--------------------------|----------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 127 | -17.0% | -24.4% | 53.0% | 5.8% | 0.8% | 49.4% |
| Dollar Volume | \$110,405,109 | -35.4% | -21.3% | 142.8% | 79.0% | 133.9% | 289.7% |
| New Listings | 256 | 8.9% | 20.8% | 62.0% | 36.9% | -5.5% | -11.4% |
| Active Listings ⁴ | 89 | 237.9% | 180.5% | 5.2% | 35.6% | -26.8% | -40.3% |
| Sales to New Listings Ratio 5 | 49.6 | 65.1 | 79.2 | 52.5 | 64.2 | 46.5 | 29.4 |
| Months of Inventory 6 | 3.5 | 0.9 | 0.9 | 5.1 | 2.7 | 4.8 | 8.8 |
| Average Price | \$869,332 | -22.2% | 4.1% | 58.7% | 69.2% | 132.0% | 160.8% |
| Median Price | \$845,000 | -15.9% | 8.9% | 66.4% | 65.8% | 152.2% | 138.7% |
| Sale to List Price Ratio ⁷ | 96.9 | 110.8 | 111.1 | 100.6 | 101.1 | 98.4 | 97.0 |
| Median Days on Market | 24.0 | 7.0 | 7.0 | 14.0 | 14.0 | 33.5 | 37.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

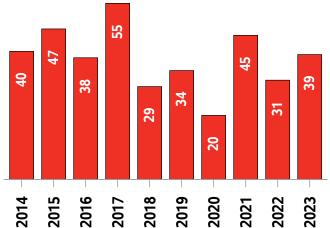
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Middlesex MLS® Residential Market Activity



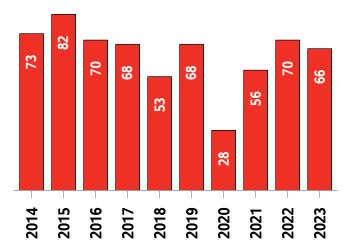
Sales Activity (May only)



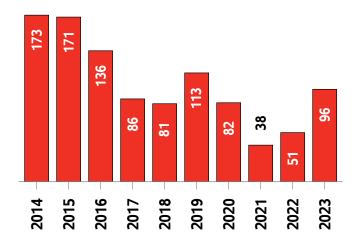
Active Listings (May only)

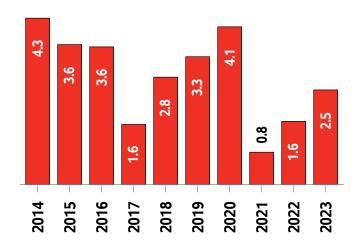


New Listings (May only)

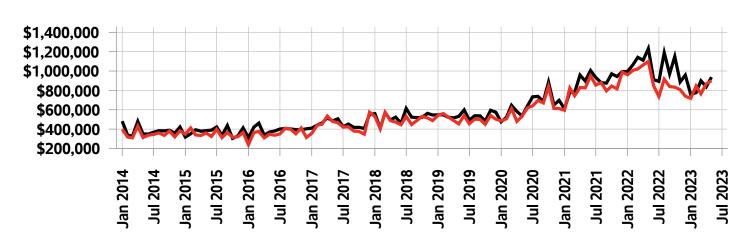


Months of Inventory (May only)





Average Price and Median Price

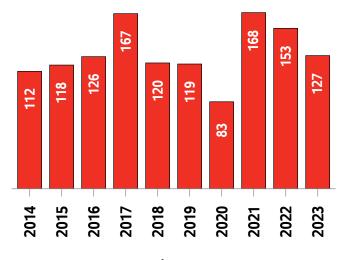




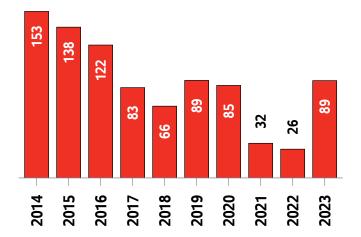
Middlesex MLS® Residential Market Activity

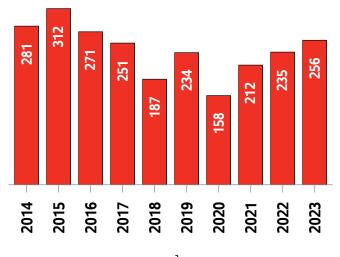




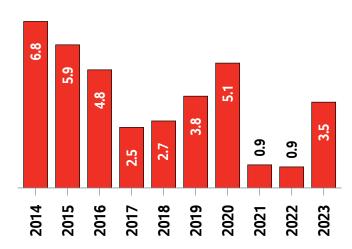


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Strathroy-Caradoc MLS® Residential Market Activity



| | | Compared to ⁸ | | | | | |
|---------------------------------------|--------------|--------------------------|----------|----------|----------|----------|----------|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 28 | -24.3% | -44.0% | -31.7% | -26.3% | -37.8% | -15.2% |
| Dollar Volume | \$19,151,700 | -33.2% | -40.5% | 3.6% | 39.2% | 55.6% | 169.0% |
| New Listings | 74 | 4.2% | 23.3% | 124.2% | 32.1% | 48.0% | 19.4% |
| Active Listings | 88 | 3.5% | 166.7% | -6.4% | 11.4% | -28.5% | -47.0% |
| Sales to New Listings Ratio 1 | 37.8 | 52.1 | 83.3 | 124.2 | 67.9 | 90.0 | 53.2 |
| Months of Inventory ² | 3.1 | 2.3 | 0.7 | 2.3 | 2.1 | 2.7 | 5.0 |
| Average Price | \$683,989 | -11.7% | 6.3% | 51.7% | 89.0% | 150.0% | 217.0% |
| Median Price | \$675,750 | -9.9% | 9.3% | 57.2% | 104.8% | 181.7% | 217.3% |
| Sale to List Price Ratio ³ | 101.2 | 106.9 | 113.7 | 99.3 | 101.3 | 97.7 | 96.8 |
| Median Days on Market | 9.0 | 8.0 | 6.0 | 29.0 | 9.0 | 27.0 | 29.0 |

| | | | Compared to ⁶ | | | | |
|---------------------------------------|--------------|----------|--------------------------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 143 | -22.7% | -36.4% | 0.0% | 0.7% | -6.5% | 27.7% |
| Dollar Volume | \$94,108,158 | -36.8% | -33.5% | 45.5% | 95.9% | 138.6% | 286.9% |
| New Listings | 269 | -8.8% | 4.3% | 17.5% | 35.9% | 2.7% | 1.5% |
| Active Listings ⁴ | 78 | 29.7% | 199.2% | -22.2% | 20.4% | -34.0% | -36.4% |
| Sales to New Listings Ratio 5 | 53.2 | 62.7 | 87.2 | 62.4 | 71.7 | 58.4 | 42.3 |
| Months of Inventory 6 | 2.7 | 1.6 | 0.6 | 3.5 | 2.3 | 3.8 | 5.5 |
| Average Price | \$658,099 | -18.3% | 4.6% | 45.5% | 94.5% | 155.3% | 203.1% |
| Median Price | \$630,000 | -16.8% | 4.5% | 46.5% | 97.5% | 162.6% | 193.1% |
| Sale to List Price Ratio ⁷ | 97.7 | 114.6 | 113.6 | 100.2 | 99.9 | 97.6 | 96.6 |
| Median Days on Market | 20.0 | 7.0 | 6.0 | 17.0 | 13.5 | 29.0 | 29.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

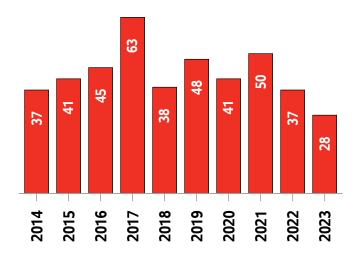
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



Strathroy-Caradoc MLS® Residential Market Activity

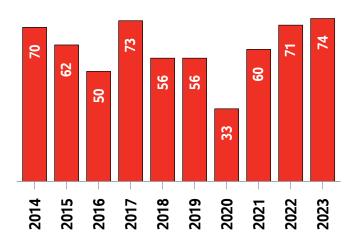


Sales Activity (May only)

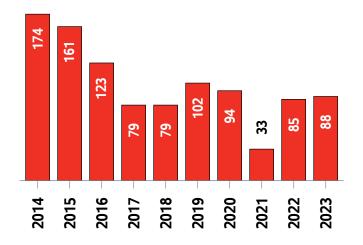


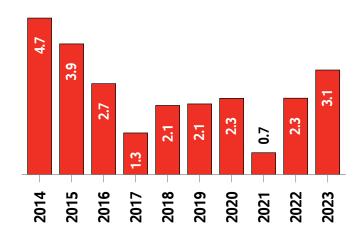
Active Listings (May only)

New Listings (May only)

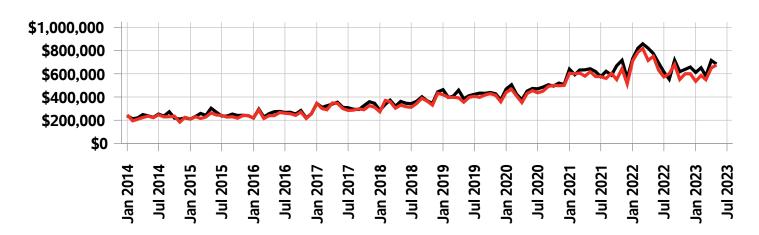


Months of Inventory (May only)





Average Price and Median Price

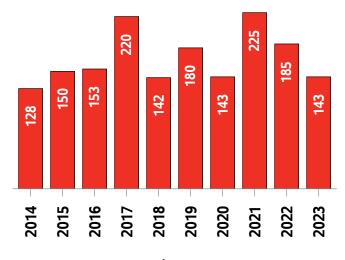




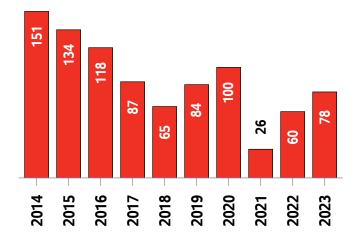
Strathroy-Caradoc MLS® Residential Market Activity



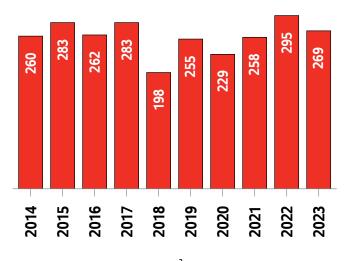




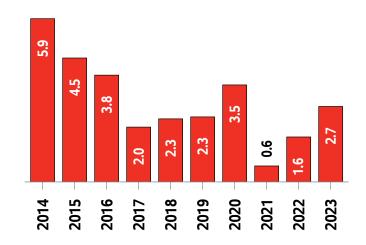
Active Listings (May Year-to-date)



New Listings (May Year-to-date)



Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



St. Thomas **MLS® Residential Market Activity**



| | | | Compared to ⁸ | | | | | |
|---------------------------------------|--------------|----------|--------------------------|----------|----------|----------|----------|--|
| Actual | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 | |
| Sales Activity | 74 | 4.2% | -14.0% | 42.3% | -26.0% | -30.2% | -7.5% | |
| Dollar Volume | \$44,383,790 | -1.6% | -5.6% | 133.8% | 55.9% | 76.3% | 201.1% | |
| New Listings | 96 | -15.8% | -1.0% | 54.8% | -27.3% | -5.9% | -12.7% | |
| Active Listings | 84 | -7.7% | 121.1% | 18.3% | 2.4% | -38.2% | -64.4% | |
| Sales to New Listings Ratio 1 | 77.1 | 62.3 | 88.7 | 83.9 | 75.8 | 103.9 | 72.7 | |
| Months of Inventory ² | 1.1 | 1.3 | 0.4 | 1.4 | 0.8 | 1.3 | 3.0 | |
| Average Price | \$599,781 | -5.6% | 9.8% | 64.3% | 110.7% | 152.5% | 225.5% | |
| Median Price | \$584,750 | -2.5% | 9.2% | 69.1% | 110.7% | 146.4% | 235.6% | |
| Sale to List Price Ratio ³ | 100.3 | 105.3 | 113.8 | 101.2 | 103.3 | 99.0 | 97.4 | |
| Median Days on Market | 17.0 | 11.0 | 6.0 | 9.0 | 8.0 | 20.5 | 30.0 | |

| | | Compared to ⁸ | | | | | |
|---------------------------------------|---------------|--------------------------|----------|----------|----------|----------|----------|
| Year-to-date | May 2023 | May 2022 | May 2021 | May 2020 | May 2018 | May 2016 | May 2013 |
| Sales Activity | 307 | -21.9% | -18.4% | 15.0% | -4.4% | -9.4% | 7.0% |
| Dollar Volume | \$177,709,501 | -35.1% | -13.5% | 75.7% | 91.8% | 132.5% | 220.1% |
| New Listings | 402 | -24.7% | -5.2% | 16.9% | 4.4% | -9.0% | -15.2% |
| Active Listings ⁴ | 96 | 104.7% | 249.6% | 42.1% | 56.5% | -31.7% | -53.9% |
| Sales to New Listings Ratio 5 | 76.4 | 73.6 | 88.7 | 77.6 | 83.4 | 76.7 | 60.5 |
| Months of Inventory 6 | 1.6 | 0.6 | 0.4 | 1.3 | 1.0 | 2.1 | 3.6 |
| Average Price | \$578,858 | -16.9% | 6.0% | 52.8% | 100.6% | 156.7% | 199.2% |
| Median Price | \$570,000 | -14.9% | 6.2% | 58.8% | 103.5% | 159.7% | 206.5% |
| Sale to List Price Ratio ⁷ | 99.3 | 115.7 | 113.3 | 101.1 | 101.8 | 97.9 | 97.3 |
| Median Days on Market | 18.0 | 6.0 | 6.0 | 10.0 | 10.0 | 25.0 | 36.0 |

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁷ Sale price / list price * 100; average for all homes sold so far this year.

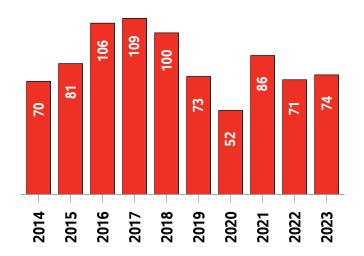
⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



St. Thomas MLS® Residential Market Activity

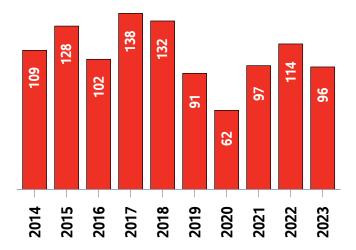




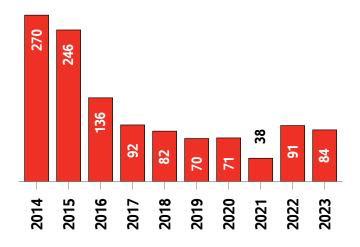


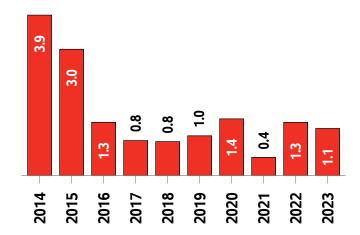
Active Listings (May only)

New Listings (May only)

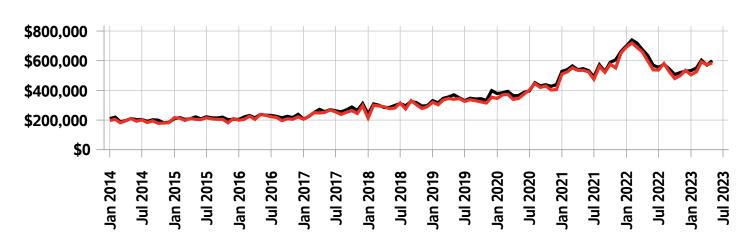


Months of Inventory (May only)





Average Price and Median Price

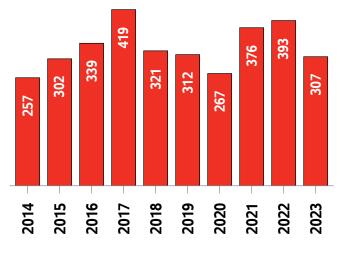




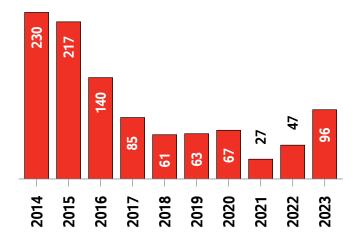
St. Thomas MLS® Residential Market Activity

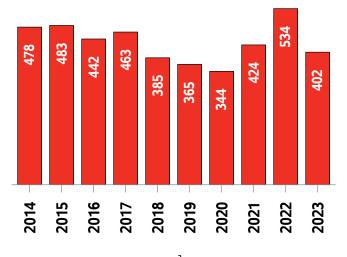




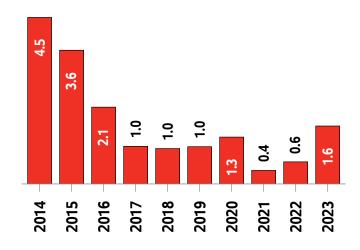


Active Listings (May Year-to-date)





Months of Inventory ²(May Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.