



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report August 2023



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	569	-3.2%	-38.9%	-41.3%	-28.6%	-32.4%	-5.8%
Dollar Volume	\$377,624,145	0.8%	-34.2%	-22.5%	28.7%	61.6%	153.5%
New Listings	1,212	13.2%	18.6%	16.9%	29.9%	13.0%	5.7%
Active Listings	1,951	16.3%	225.7%	101.3%	61.0%	2.4%	-32.5%
Sales to New Listings Ratio ¹	46.9	54.9	91.2	93.4	85.4	78.5	52.7
Months of Inventory ²	3.4	2.9	0.6	1.0	1.5	2.3	4.8
Average Price	\$663,663	4.2%	7.8%	32.0%	80.3%	139.1%	169.1%
Median Price	\$620,000	5.6%	7.8%	33.3%	85.1%	148.0%	179.9%
Sale to List Price Ratio ³	98.8	97.3	107.7	104.5	101.3	98.6	97.2
Median Days on Market	17.0	22.5	8.0	8.0	12.0	22.0	38.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	4,994	-15.4%	-37.0%	-17.0%	-19.8%	-25.2%	-5.2%
Dollar Volume	\$3,277,581,991	-26.2%	-34.2%	16.4%	44.4%	76.5%	154.2%
New Listings	8,988	-16.1%	-6.6%	12.7%	9.3%	-7.2%	-11.9%
Active Listings ⁴	1,531	32.6%	149.4%	31.6%	35.7%	-26.2%	-45.5%
Sales to New Listings Ratio ⁵	55.6	55.0	82.4	75.5	75.7	68.9	51.6
Months of Inventory ⁶	2.5	1.6	0.6	1.5	1.5	2.5	4.3
Average Price	\$656,304	-12.9%	4.4%	40.3%	80.0%	135.9%	168.0%
Median Price	\$615,000	-12.1%	4.6%	41.4%	85.2%	139.3%	176.7%
Sale to List Price Ratio ⁷	99.2	111.3	111.7	102.8	102.6	98.6	97.5
Median Days on Market	15.0	7.0	7.0	9.0	10.0	22.0	30.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

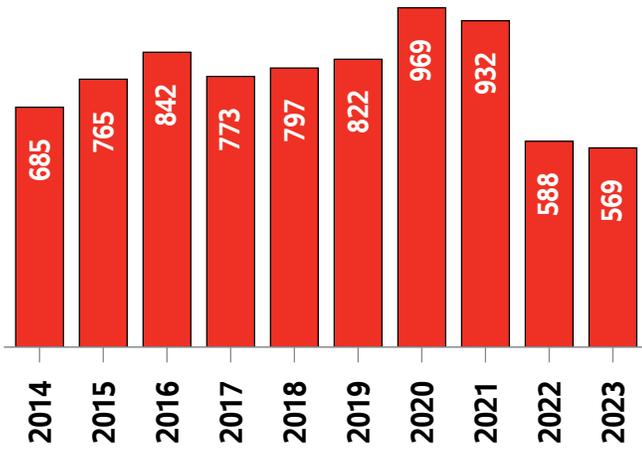
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

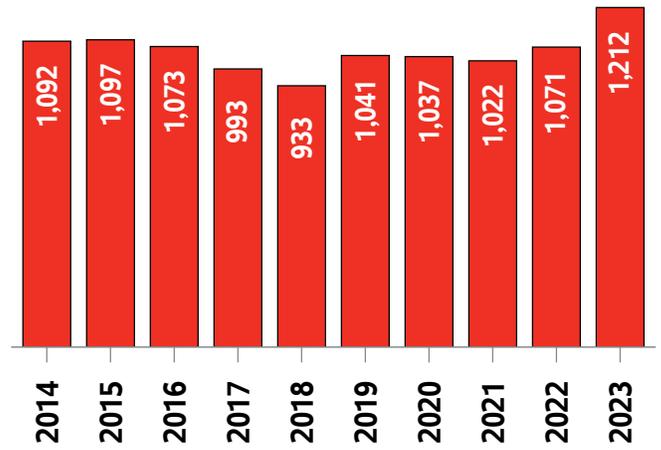
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

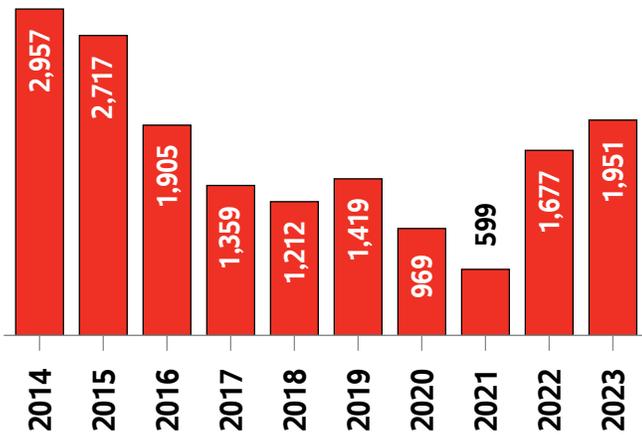
Sales Activity (August only)



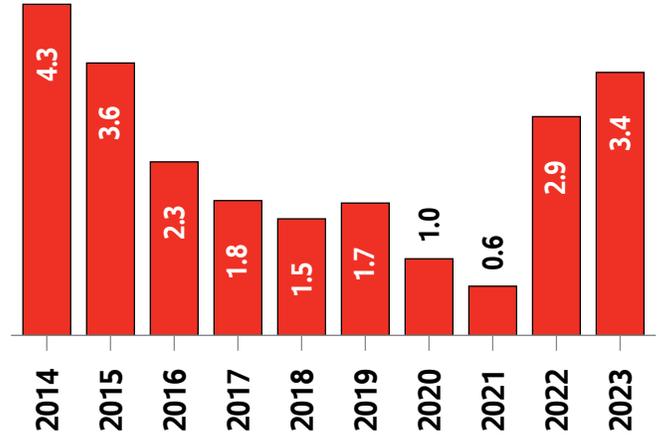
New Listings (August only)



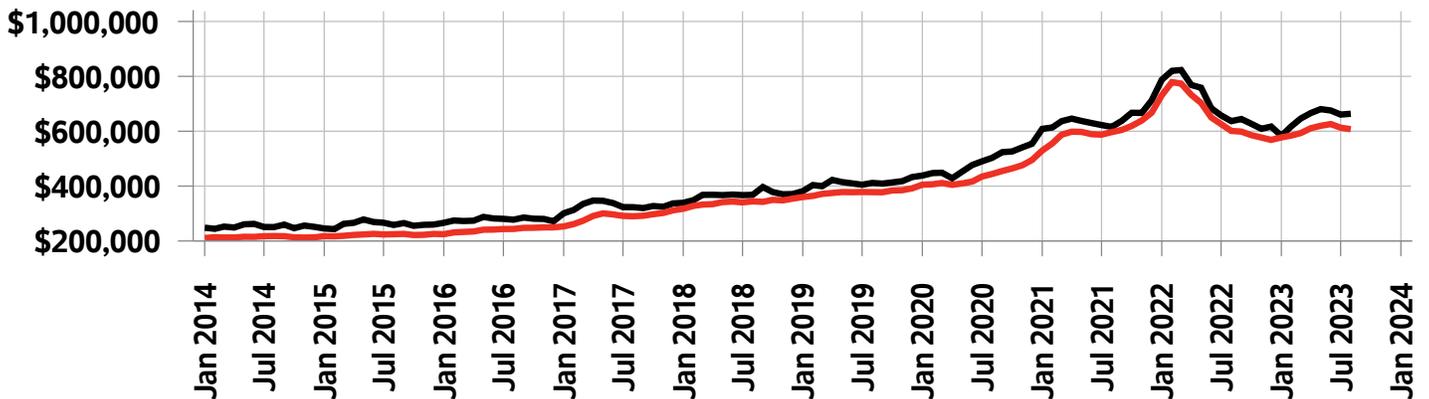
Active Listings (August only)



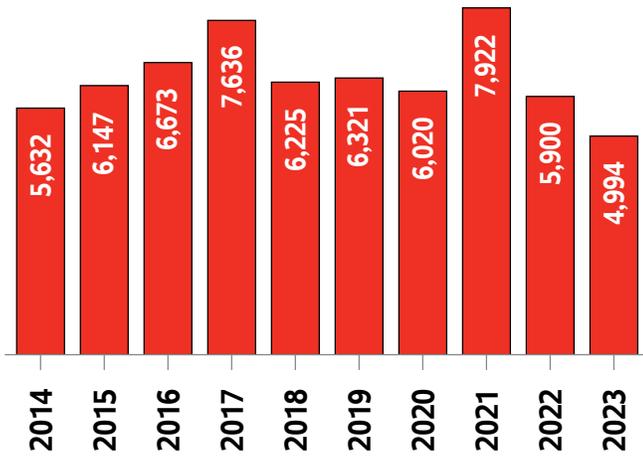
Months of Inventory (August only)



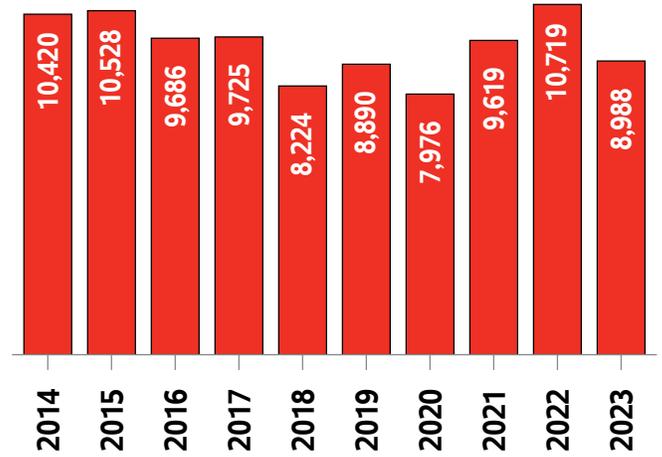
MLS® HPI Composite Benchmark Price and Average Price



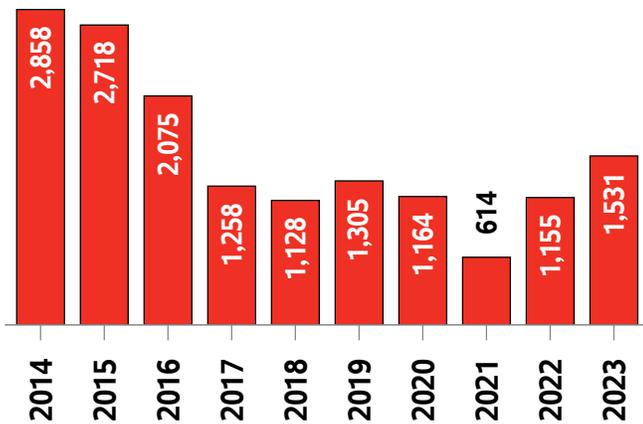
Sales Activity (August Year-to-date)



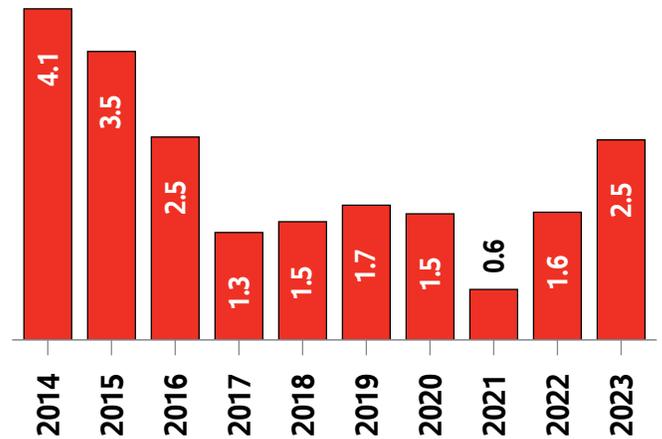
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	427	-7.2%	-39.0%	-42.6%	-28.7%	-35.2%	-9.7%
Dollar Volume	\$310,114,415	-2.2%	-34.1%	-23.4%	27.3%	56.5%	144.2%
New Listings	910	13.5%	17.9%	16.4%	23.1%	8.5%	-0.4%
Active Listings	1,478	19.4%	204.7%	80.5%	37.9%	3.1%	-36.0%
Sales to New Listings Ratio ¹	46.9	57.4	90.7	95.1	81.1	78.5	51.8
Months of Inventory ²	3.5	2.7	0.7	1.1	1.8	2.2	4.9
Average Price	\$726,263	5.4%	8.0%	33.5%	78.5%	141.5%	170.5%
Median Price	\$650,000	4.8%	2.0%	29.1%	80.6%	136.4%	175.2%
Sale to List Price Ratio ³	99.0	97.3	107.9	104.8	100.7	98.8	97.3
Median Days on Market	17.0	22.5	7.0	8.0	12.0	21.0	36.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	3,698	-16.2%	-38.4%	-19.5%	-23.8%	-30.3%	-12.4%
Dollar Volume	\$2,645,698,576	-26.6%	-35.6%	13.4%	36.3%	66.0%	137.8%
New Listings	6,765	-14.9%	-7.7%	8.2%	2.2%	-10.9%	-16.8%
Active Listings ⁴	1,153	34.9%	139.7%	14.9%	17.6%	-25.9%	-47.9%
Sales to New Listings Ratio ⁵	54.7	55.5	81.8	73.5	73.3	69.9	51.9
Months of Inventory ⁶	2.5	1.5	0.6	1.7	1.6	2.3	4.2
Average Price	\$715,440	-12.5%	4.4%	41.0%	78.9%	138.1%	171.4%
Median Price	\$660,000	-12.0%	3.9%	39.2%	82.1%	140.0%	177.9%
Sale to List Price Ratio ⁷	99.4	111.0	111.9	102.9	102.2	98.8	97.6
Median Days on Market	14.0	7.0	7.0	9.0	10.0	19.0	29.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

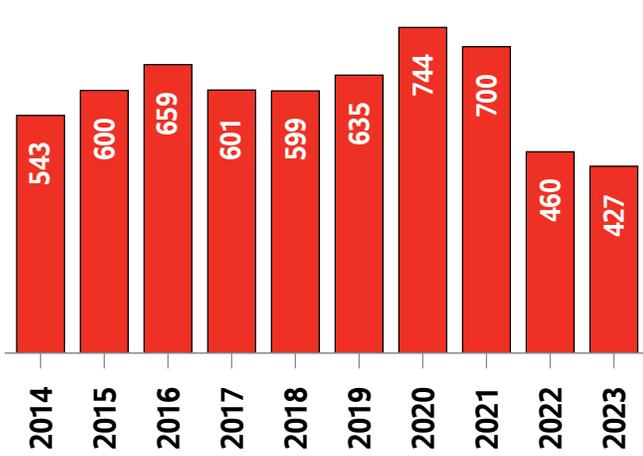
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

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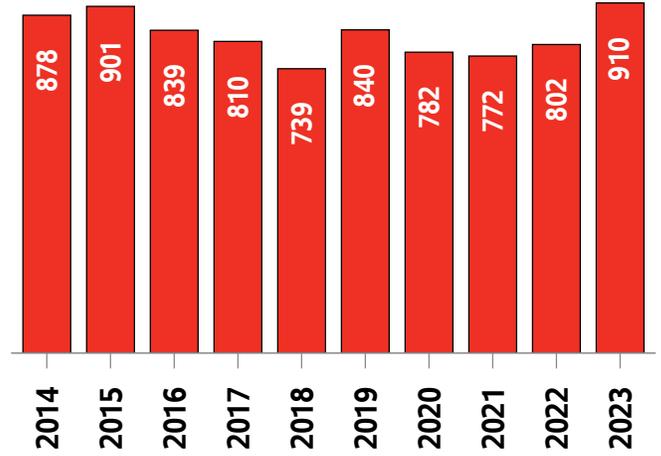
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

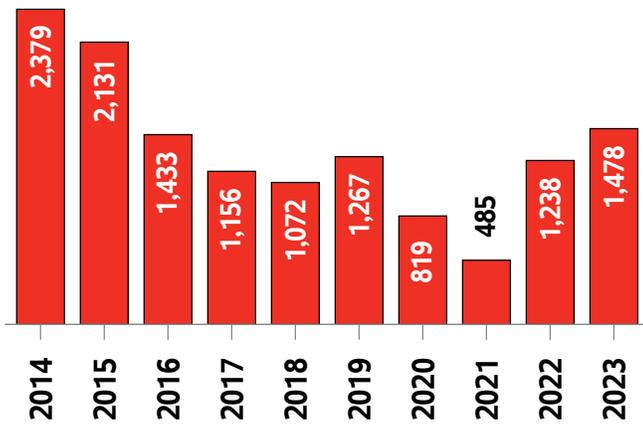
Sales Activity (August only)



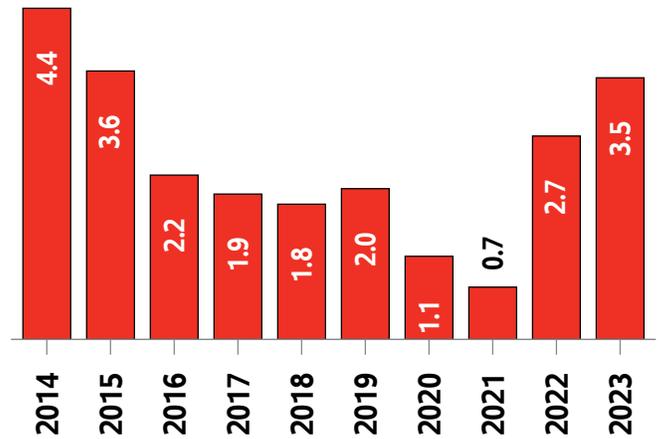
New Listings (August only)



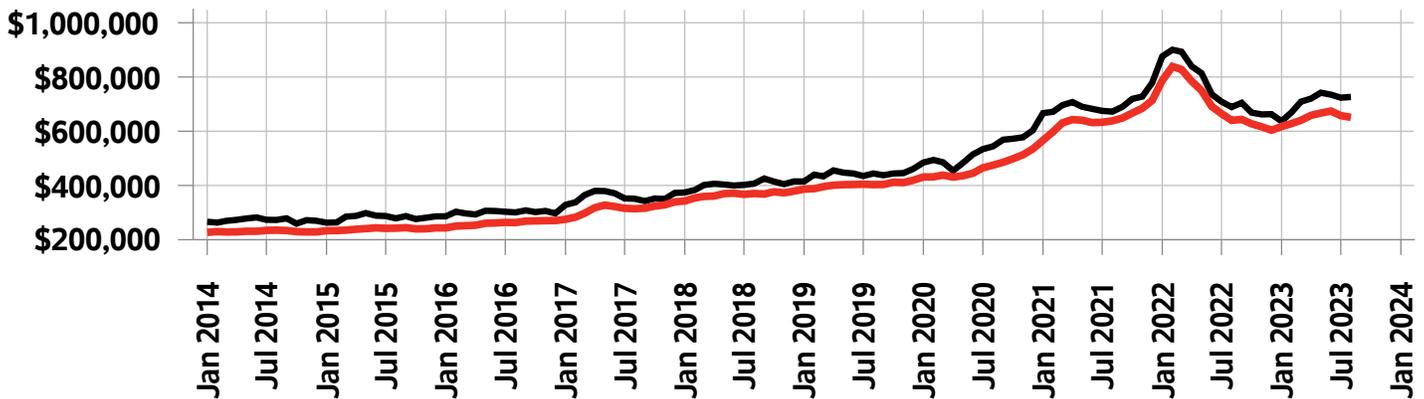
Active Listings (August only)



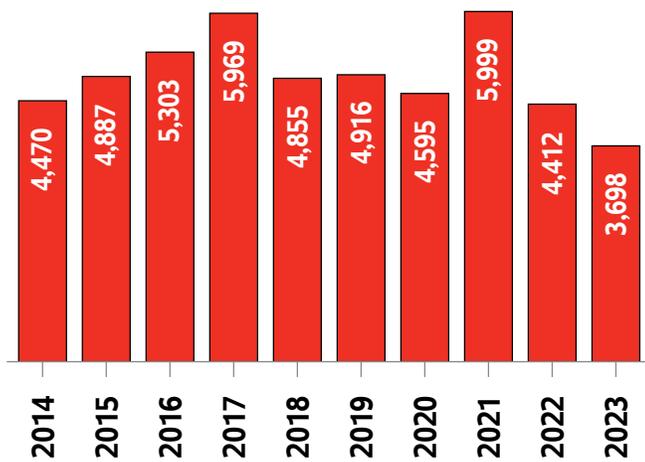
Months of Inventory (August only)



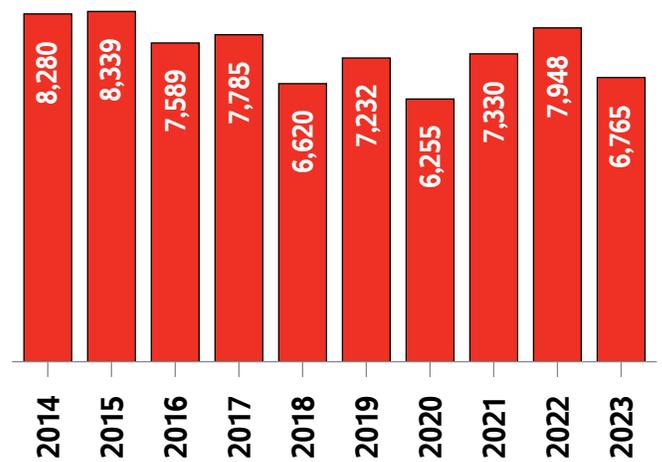
MLS® HPI Single Family Benchmark Price and Average Price



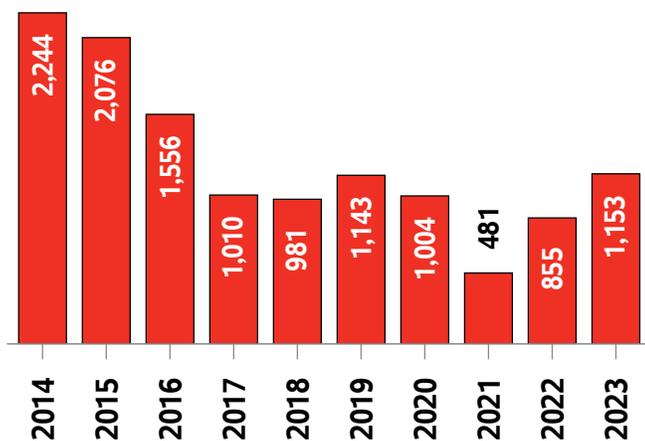
Sales Activity (August Year-to-date)



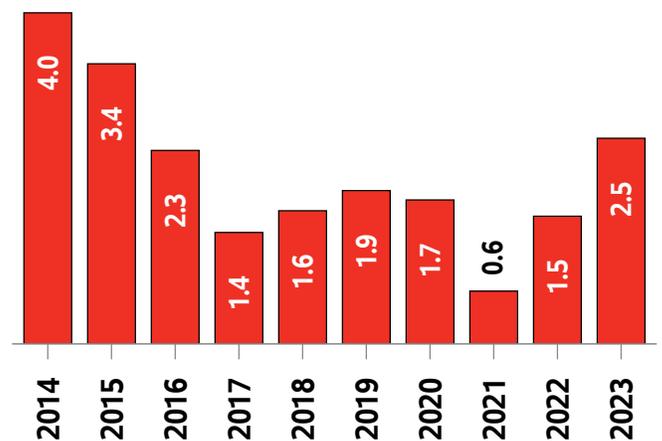
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	86	4.9%	-33.3%	-41.1%	-30.1%	-22.5%	1.2%
Dollar Volume	\$44,717,450	8.8%	-32.5%	-22.0%	26.1%	100.8%	213.0%
New Listings	173	0.0%	22.7%	11.6%	44.2%	39.5%	41.8%
Active Listings	282	8.0%	378.0%	266.2%	302.9%	49.2%	2.5%
Sales to New Listings Ratio ¹	49.7	47.4	91.5	94.2	102.5	89.5	69.7
Months of Inventory ²	3.3	3.2	0.5	0.5	0.6	1.7	3.2
Average Price	\$519,970	3.7%	1.2%	32.3%	80.4%	159.1%	209.4%
Median Price	\$509,825	6.2%	1.0%	27.6%	86.1%	156.2%	239.9%
Sale to List Price Ratio ³	98.6	98.9	108.9	103.9	103.1	98.9	97.1
Median Days on Market	14.5	16.5	7.0	7.5	12.0	26.0	44.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	819	-7.5%	-23.0%	-5.0%	-2.4%	-0.7%	26.8%
Dollar Volume	\$441,301,673	-21.4%	-18.1%	36.5%	93.6%	171.0%	289.2%
New Listings	1,395	-18.8%	9.0%	36.2%	46.4%	25.2%	22.7%
Active Listings ⁴	239	34.0%	287.8%	163.7%	279.4%	7.3%	-14.3%
Sales to New Listings Ratio ⁵	58.7	51.5	83.0	84.2	88.0	74.1	56.8
Months of Inventory ⁶	2.3	1.6	0.5	0.8	0.6	2.2	3.5
Average Price	\$538,830	-15.0%	6.3%	43.6%	98.3%	172.9%	207.0%
Median Price	\$529,900	-15.9%	8.1%	41.3%	111.1%	194.4%	230.2%
Sale to List Price Ratio ⁷	99.5	114.1	113.1	103.4	105.6	98.4	97.5
Median Days on Market	15.0	7.0	7.0	8.0	8.0	26.0	30.5

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² Active listings at month end / monthly sales; compared to levels from previous periods.

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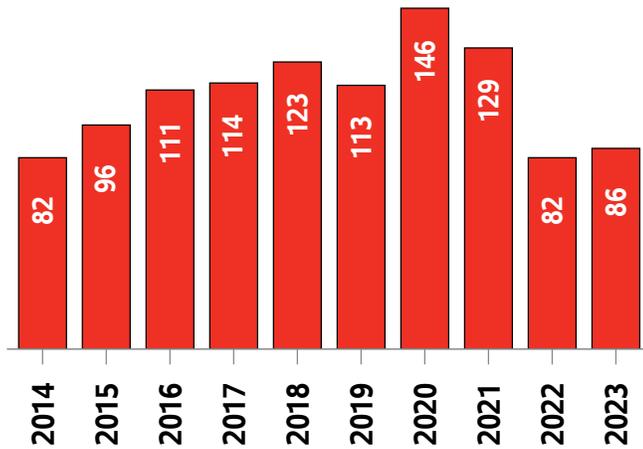
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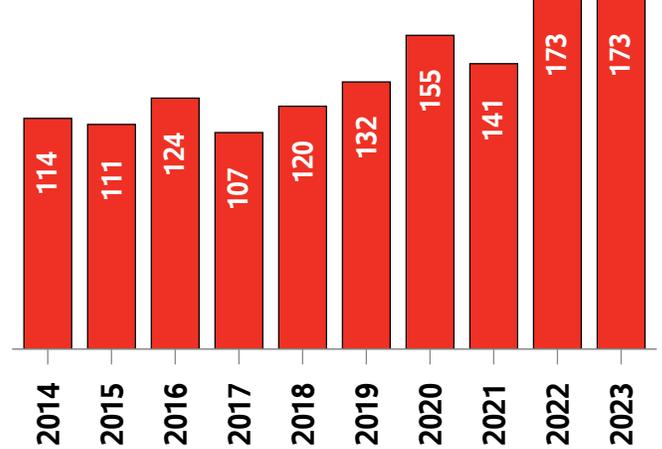
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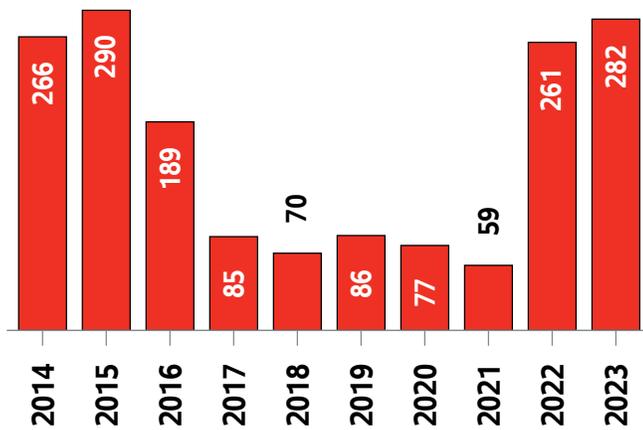
Sales Activity (August only)



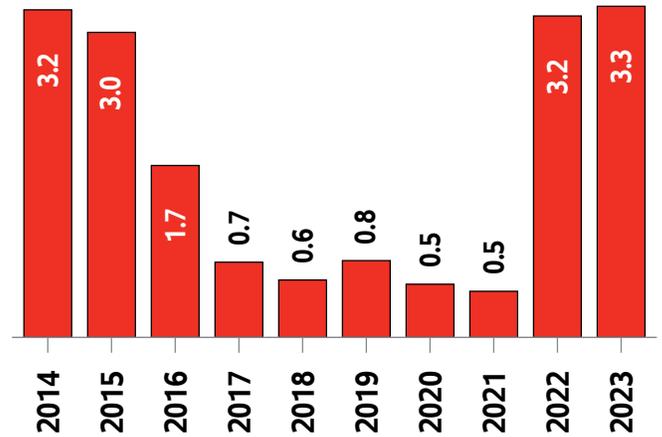
New Listings (August only)



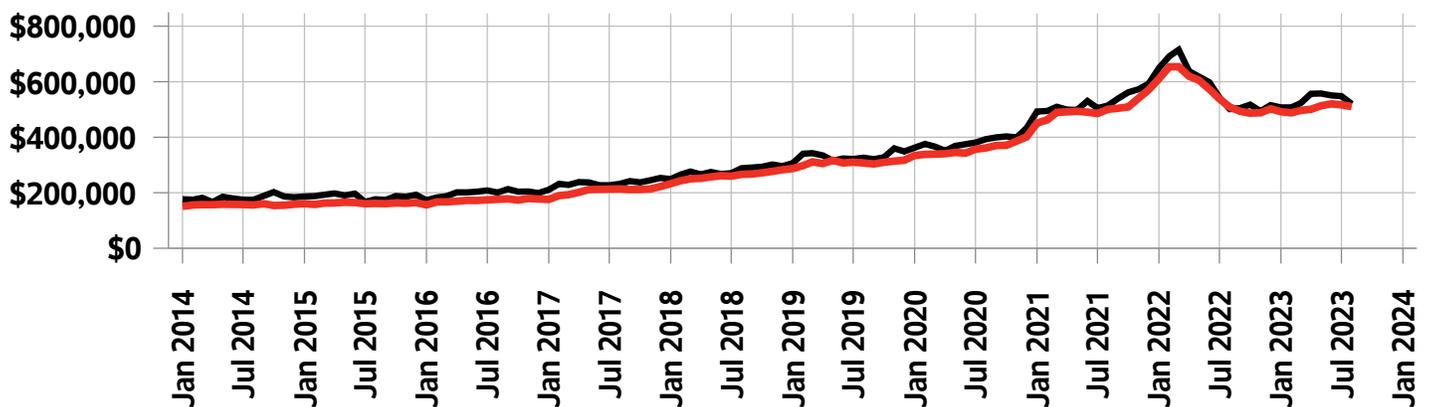
Active Listings (August only)



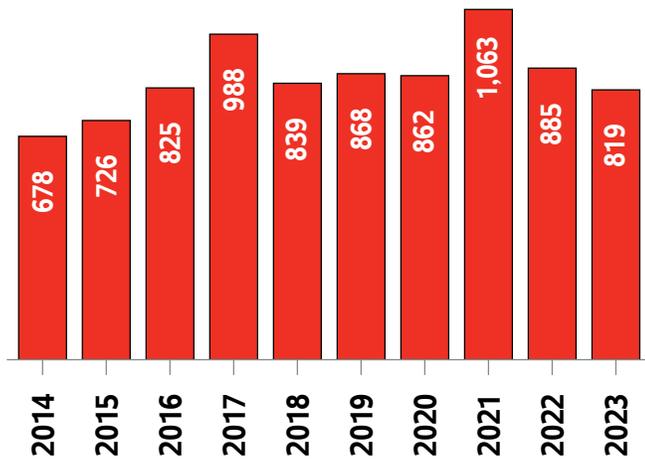
Months of Inventory (August only)



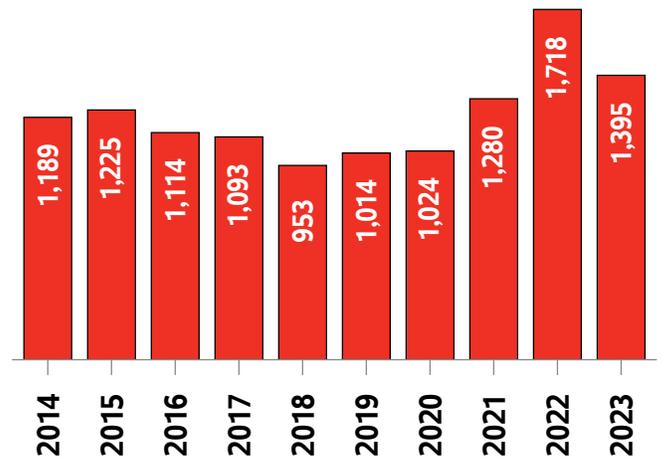
MLS® HPI Townhouse Benchmark Price and Average Price



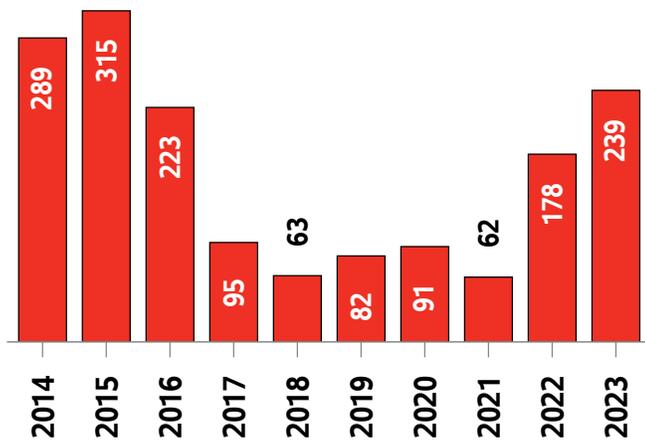
Sales Activity (August Year-to-date)



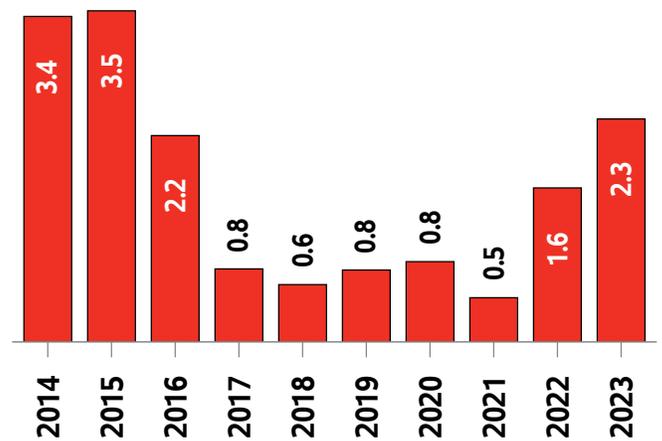
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	51	34.2%	-42.0%	-32.9%	-26.1%	-19.0%	24.4%
Dollar Volume	\$21,283,380	52.1%	-32.7%	-13.9%	58.9%	68.0%	211.5%
New Listings	113	43.0%	32.9%	20.2%	71.2%	13.0%	10.8%
Active Listings	157	15.4%	292.5%	137.9%	170.7%	-39.1%	-42.9%
Sales to New Listings Ratio ¹	45.1	48.1	103.5	80.9	104.5	63.0	40.2
Months of Inventory ²	3.1	3.6	0.5	0.9	0.8	4.1	6.7
Average Price	\$417,321	13.3%	16.1%	28.2%	115.0%	107.6%	150.4%
Median Price	\$362,000	6.5%	7.7%	29.3%	101.0%	105.7%	182.8%
Sale to List Price Ratio ³	97.3	95.2	104.9	103.3	102.8	97.2	96.8
Median Days on Market	26.0	24.0	13.0	8.0	12.0	44.0	41.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	413	-21.0%	-45.7%	-22.2%	-15.9%	-16.6%	11.0%
Dollar Volume	\$167,461,293	-29.5%	-42.1%	7.1%	74.0%	72.6%	171.8%
New Listings	697	-21.6%	-20.9%	5.9%	16.8%	-22.8%	-19.9%
Active Listings ⁴	110	14.5%	83.7%	73.5%	58.2%	-58.1%	-61.3%
Sales to New Listings Ratio ⁵	59.3	58.8	86.4	80.7	82.2	54.8	42.8
Months of Inventory ⁶	2.1	1.5	0.6	1.0	1.1	4.2	6.1
Average Price	\$405,475	-10.7%	6.7%	37.6%	106.8%	106.8%	144.8%
Median Price	\$357,500	-14.9%	3.6%	35.9%	104.4%	125.6%	164.8%
Sale to List Price Ratio ⁷	97.9	110.4	108.7	102.0	102.1	97.2	97.2
Median Days on Market	19.0	8.0	7.0	10.0	14.0	41.0	43.0

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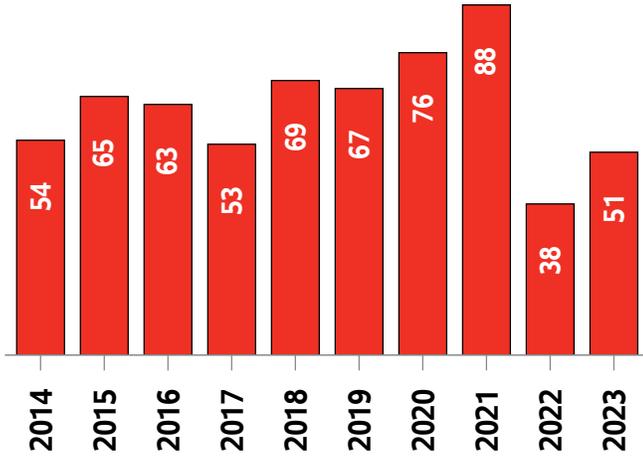
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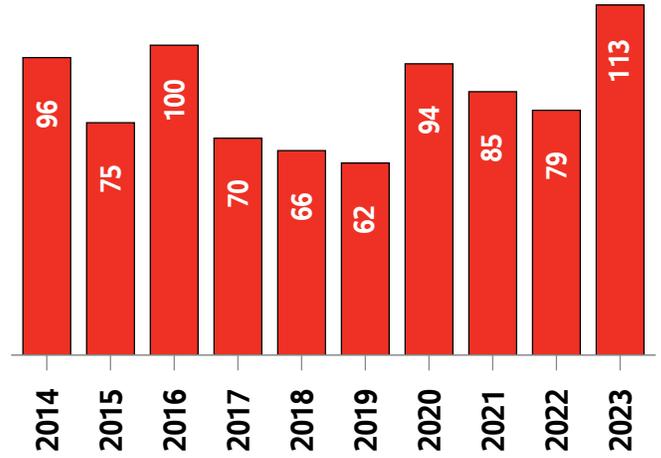
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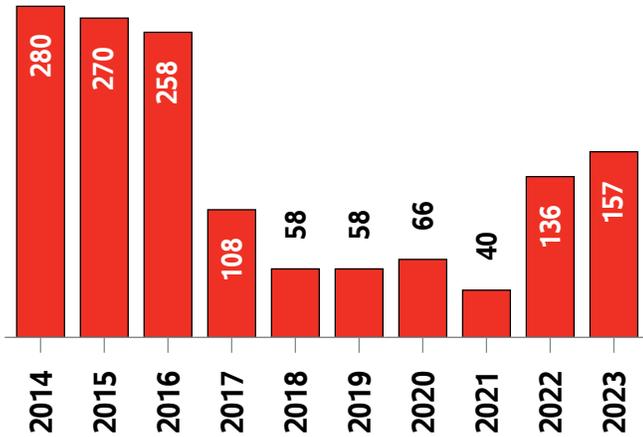
Sales Activity (August only)



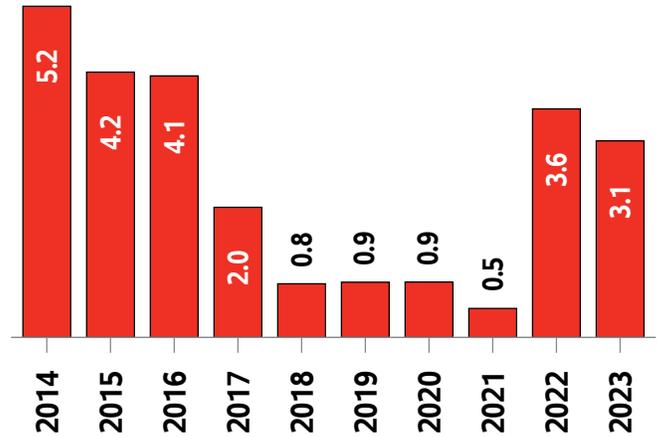
New Listings (August only)



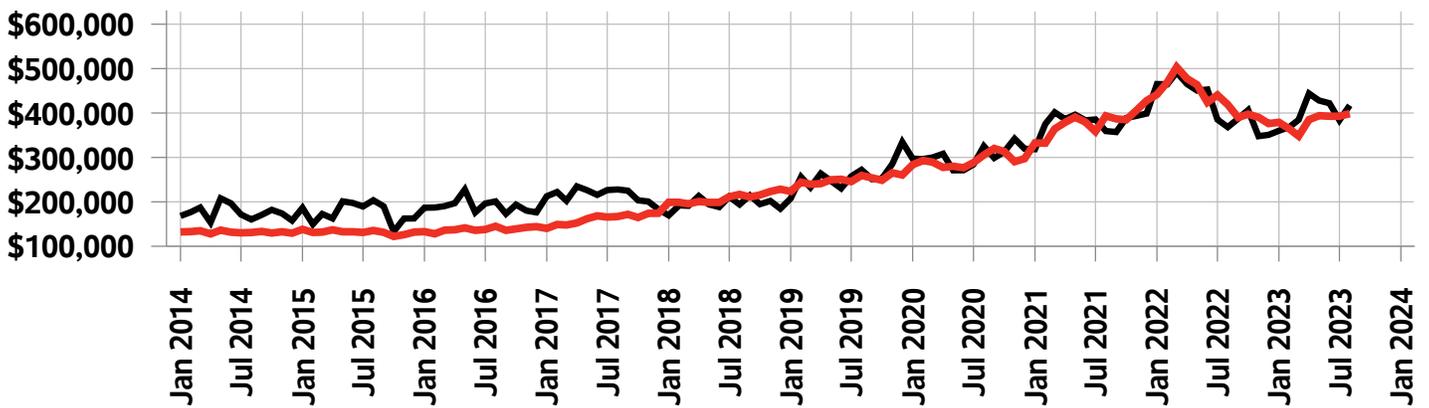
Active Listings (August only)



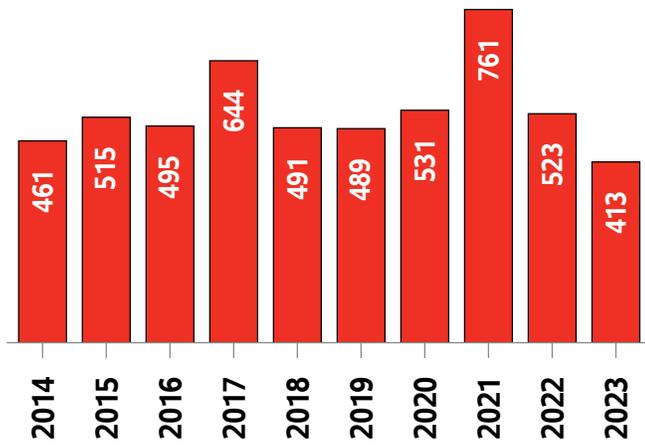
Months of Inventory (August only)



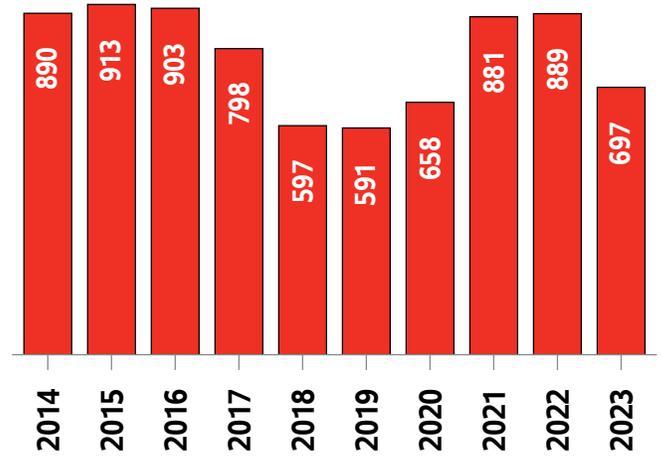
MLS® HPI Apartment Benchmark Price and Average Price



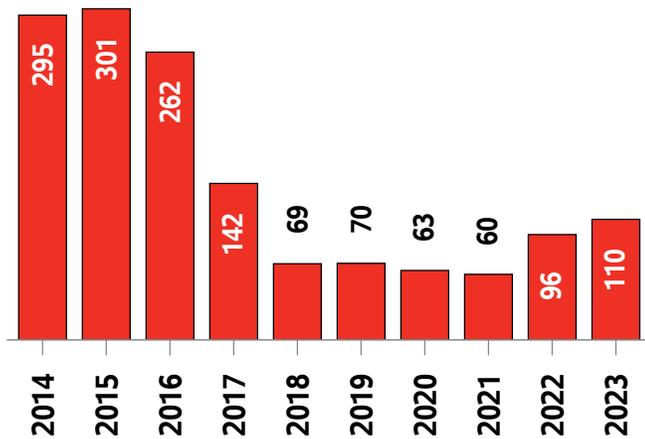
Sales Activity (August Year-to-date)



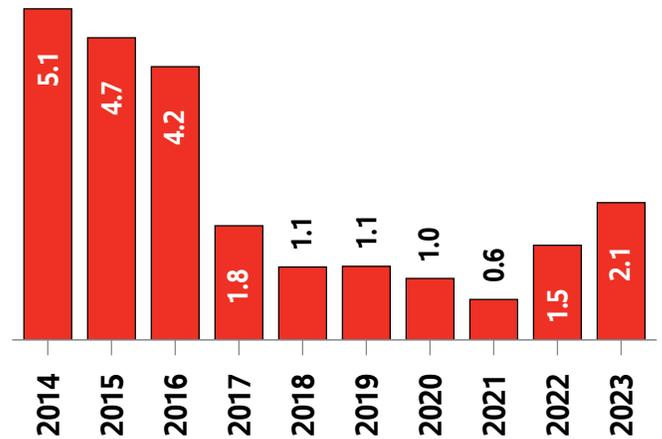
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Active Listings ¹ (August Year-to-date)



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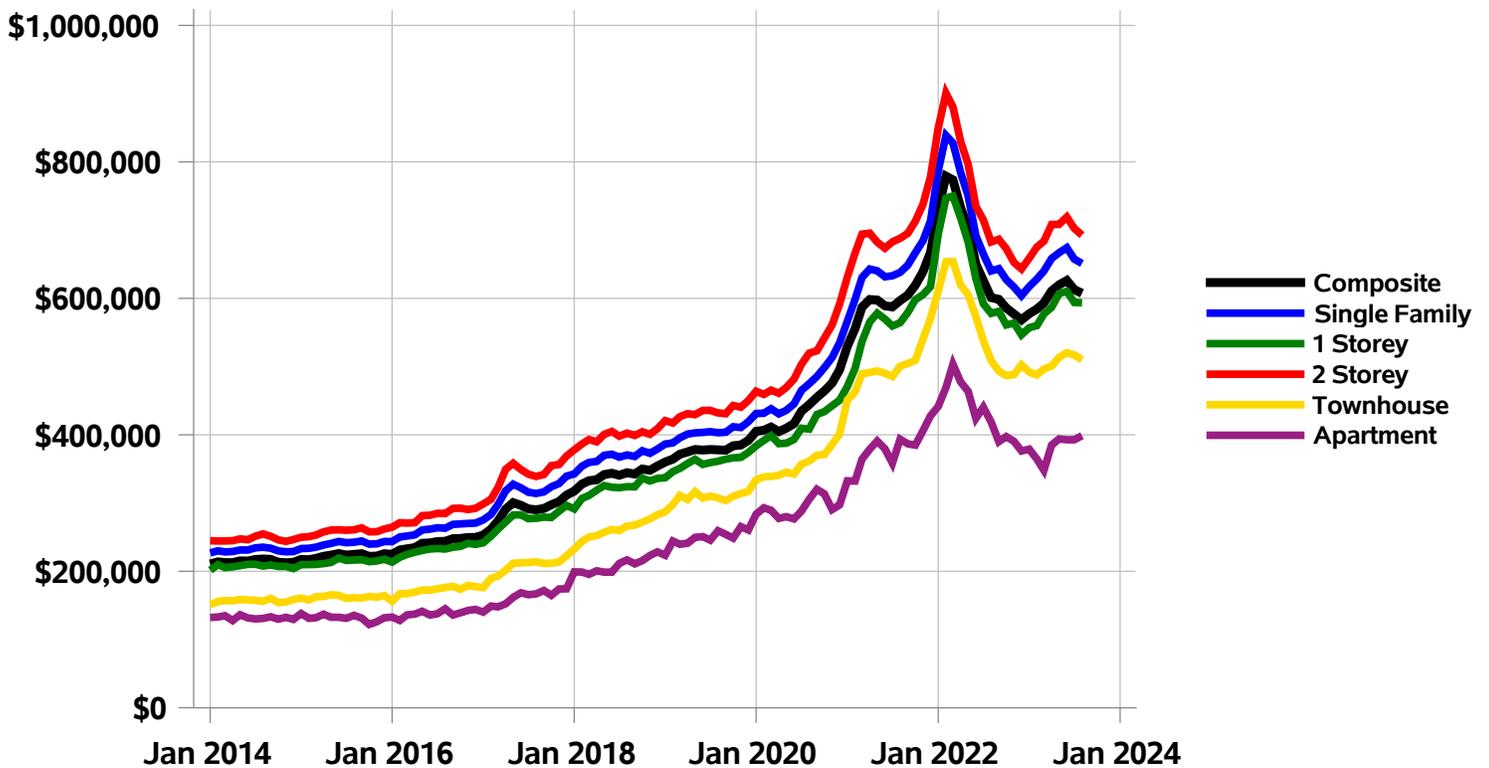
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MLS® Home Price Index Benchmark Price

Benchmark Type:	August 2023	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$607,400	-0.9	-2.0	3.9	1.0	36.7	76.3
Single Family	\$651,200	-1.0	-2.4	3.6	1.7	37.2	75.8
One Storey	\$593,600	-0.1	-2.2	6.0	2.7	45.3	83.2
Two Storey	\$692,700	-1.4	-2.2	2.6	1.5	33.3	72.1
Townhouse	\$510,100	-1.3	-0.6	4.6	0.3	41.1	91.6
Apartment	\$398,700	1.5	1.2	9.4	-4.8	30.5	84.0

MLS® HPI Benchmark Price



Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5939
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1150
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6599
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1638
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5585
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	963
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	397	-1.5%	-42.3%	-43.4%	-32.6%	-35.9%	-11.4%
Dollar Volume	\$255,510,573	2.3%	-39.1%	-27.4%	17.7%	48.4%	128.3%
New Listings	841	12.9%	15.7%	9.8%	25.3%	6.2%	6.6%
Active Listings	1,208	12.8%	241.2%	88.8%	56.9%	-0.5%	-29.3%
Sales to New Listings Ratio ¹	47.2	54.1	94.6	91.5	87.8	78.2	56.8
Months of Inventory ²	3.0	2.7	0.5	0.9	1.3	2.0	3.8
Average Price	\$643,603	3.9%	5.5%	28.3%	74.6%	131.4%	157.7%
Median Price	\$593,000	2.4%	3.1%	27.5%	76.0%	137.2%	163.6%
Sale to List Price Ratio ³	99.0	97.7	108.3	104.9	101.8	99.1	97.4
Median Days on Market	16.0	21.0	7.0	8.0	12.0	21.0	33.5

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	3,503	-17.2%	-39.7%	-19.9%	-23.4%	-27.2%	-10.8%
Dollar Volume	\$2,244,496,796	-28.5%	-38.2%	9.3%	33.1%	64.6%	131.8%
New Listings	6,168	-20.7%	-13.1%	6.5%	2.4%	-11.7%	-14.2%
Active Listings ⁴	918	19.4%	122.8%	22.6%	27.4%	-29.7%	-46.0%
Sales to New Listings Ratio ⁵	56.8	54.4	81.9	75.5	76.0	68.9	54.6
Months of Inventory ⁶	2.1	1.5	0.6	1.4	1.3	2.2	3.5
Average Price	\$640,736	-13.7%	2.6%	36.4%	73.8%	126.1%	159.8%
Median Price	\$605,000	-13.2%	3.4%	39.0%	78.5%	130.1%	168.9%
Sale to List Price Ratio ⁷	99.6	112.5	112.3	103.4	103.4	99.0	97.8
Median Days on Market	13.0	7.0	7.0	8.0	9.0	19.0	27.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

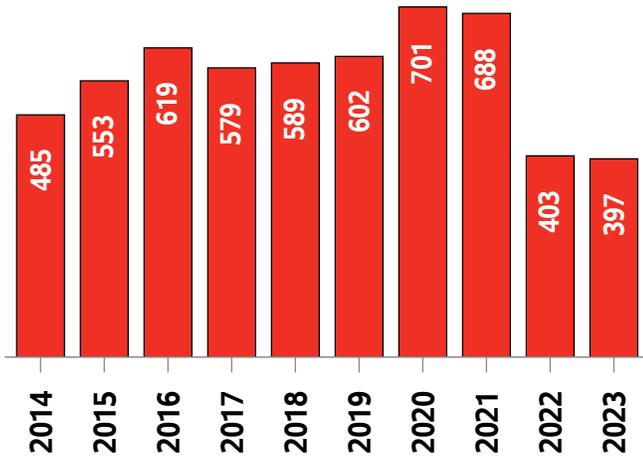
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

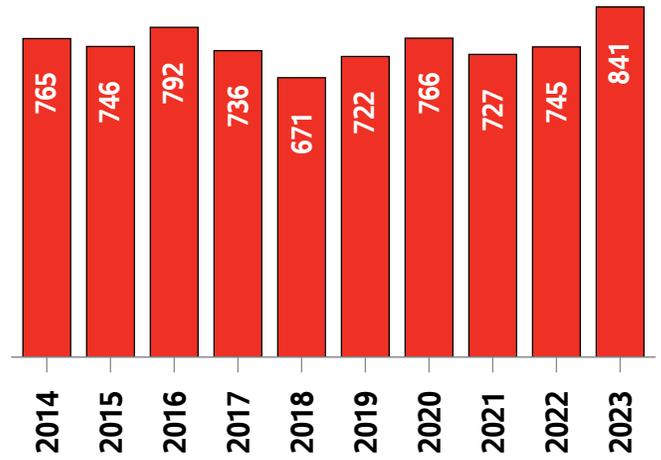
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

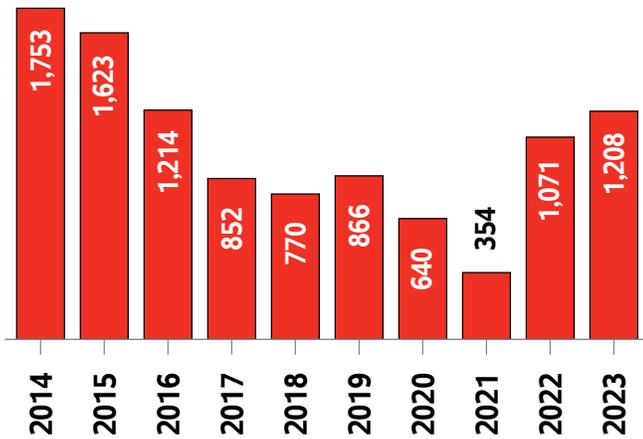
Sales Activity (August only)



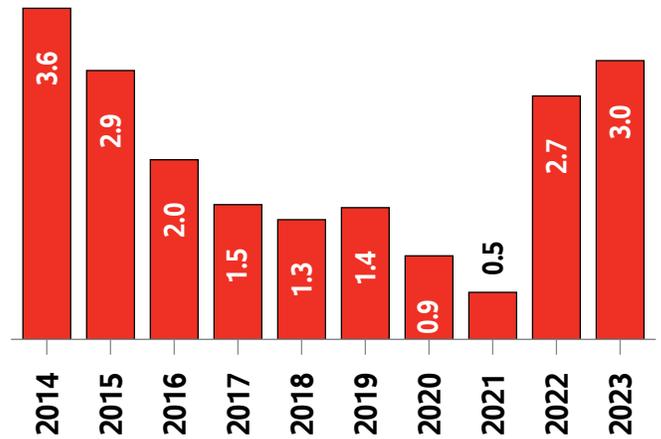
New Listings (August only)



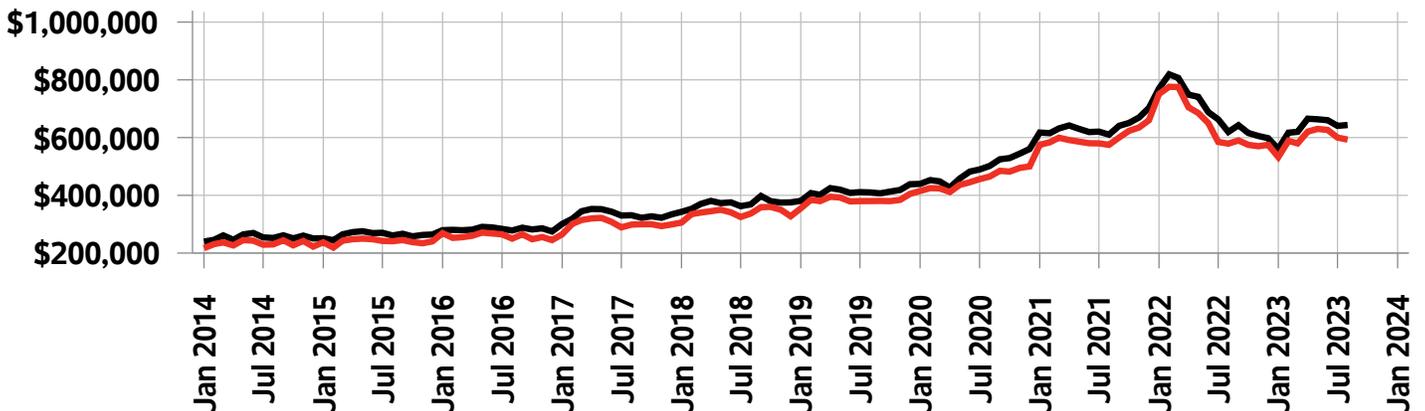
Active Listings (August only)



Months of Inventory (August only)



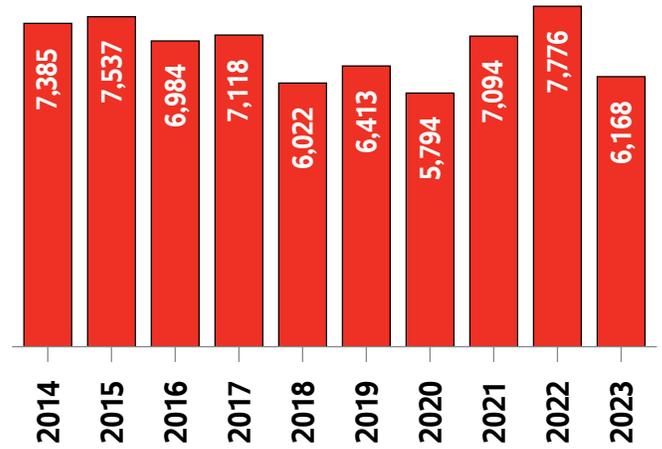
Average Price and Median Price



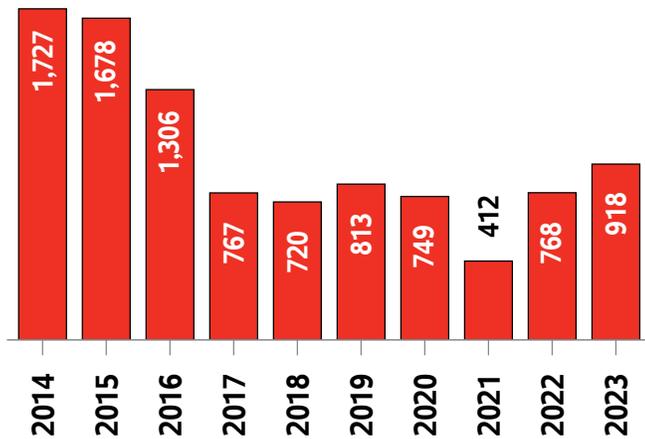
Sales Activity (August Year-to-date)



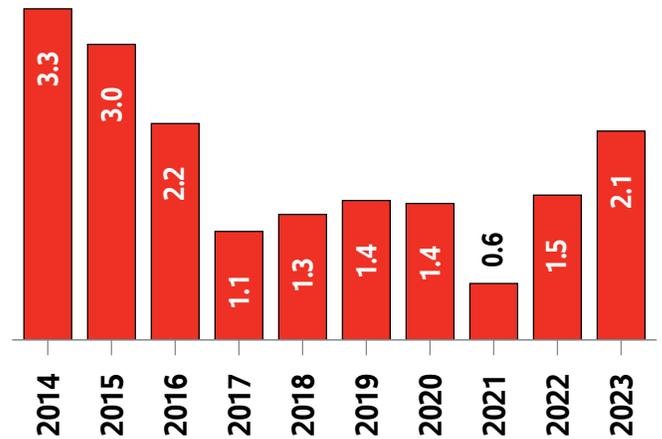
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	0	—	-100.0%	-100.0%	-100.0%	-100.0%	—
Dollar Volume	\$0	—	-100.0%	-100.0%	-100.0%	-100.0%	—
New Listings	0	-100.0%	—	-100.0%	-100.0%	-100.0%	-100.0%
Active Listings	1	-75.0%	—	-50.0%	-66.7%	-66.7%	-75.0%
Sales to New Listings Ratio ¹	0.0	—	—	100.0	66.7	200.0	—
Months of Inventory ²	0.0	—	—	1.0	1.5	1.5	—
Average Price	\$0	—	-100.0%	-100.0%	-100.0%	-100.0%	—
Median Price	\$0	—	-100.0%	-100.0%	-100.0%	-100.0%	—
Sale to List Price Ratio ³	0.0	—	98.1	98.8	100.4	97.8	—
Median Days on Market	0.0	—	55.0	17.0	15.5	194.0	—

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	2	-71.4%	-80.0%	-83.3%	-84.6%	-77.8%	-71.4%
Dollar Volume	\$1,340,000	-80.9%	-79.0%	-80.3%	-80.5%	-59.7%	-47.0%
New Listings	5	-58.3%	-54.5%	-58.3%	-64.3%	-50.0%	-58.3%
Active Listings ⁴	1	-66.7%	-50.0%	-57.9%	-55.6%	-75.0%	-75.0%
Sales to New Listings Ratio ⁵	40.0	58.3	90.9	100.0	92.9	90.0	58.3
Months of Inventory ⁶	4.0	3.4	1.6	1.6	1.4	3.6	4.6
Average Price	\$670,000	-33.0%	5.2%	18.5%	27.0%	81.5%	85.7%
Median Price	\$670,000	-20.0%	19.7%	25.8%	45.7%	131.0%	129.5%
Sale to List Price Ratio ⁷	97.8	110.7	110.3	96.6	98.9	96.4	94.3
Median Days on Market	89.5	11.0	9.0	34.0	10.0	63.0	49.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

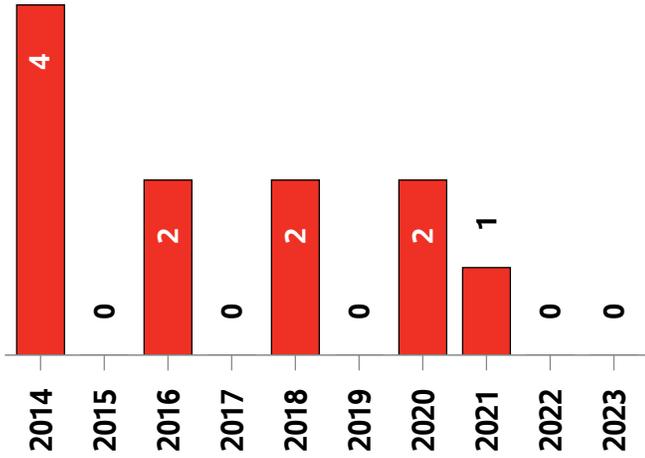
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

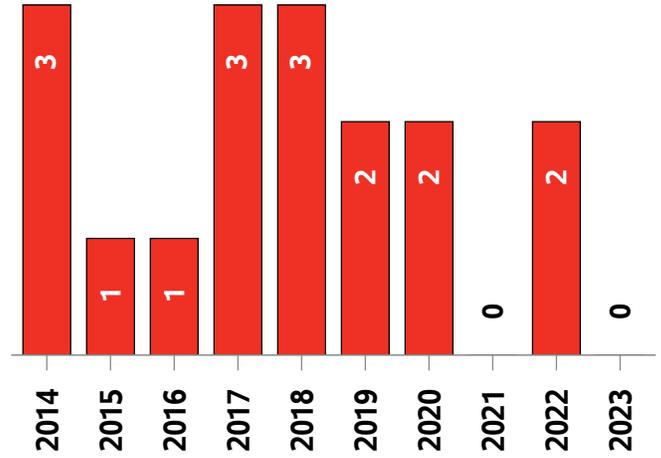
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

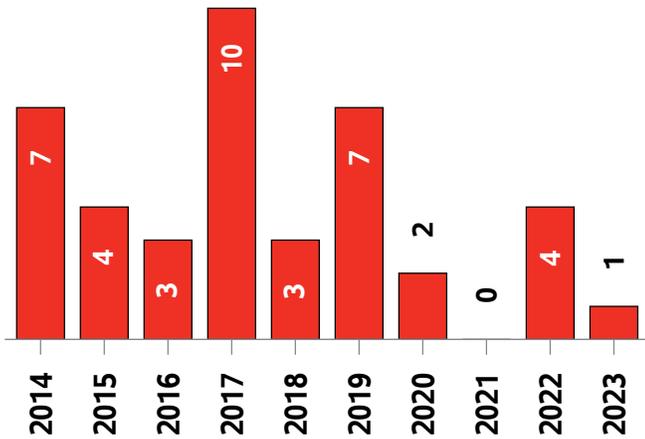
Sales Activity (August only)



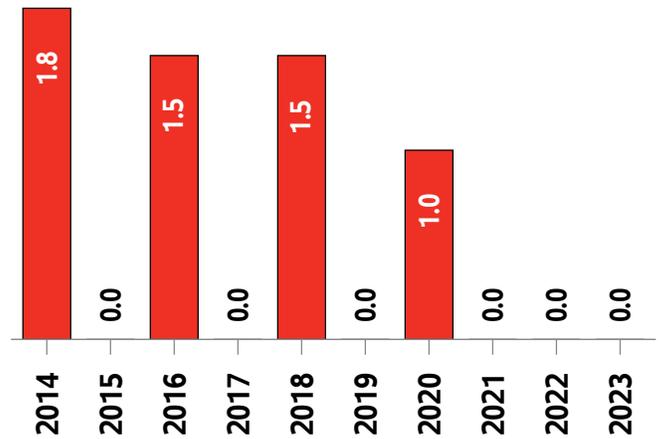
New Listings (August only)



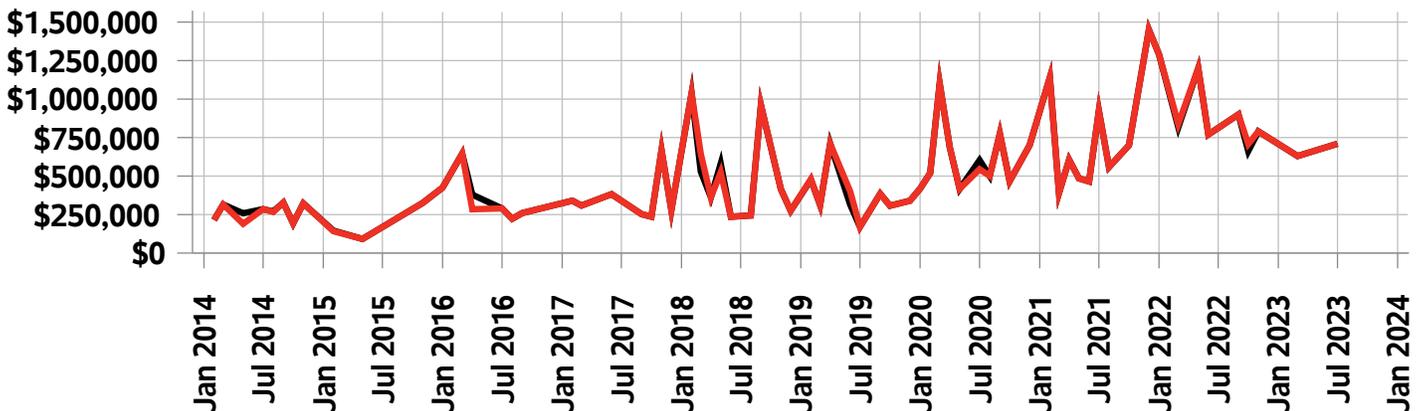
Active Listings (August only)



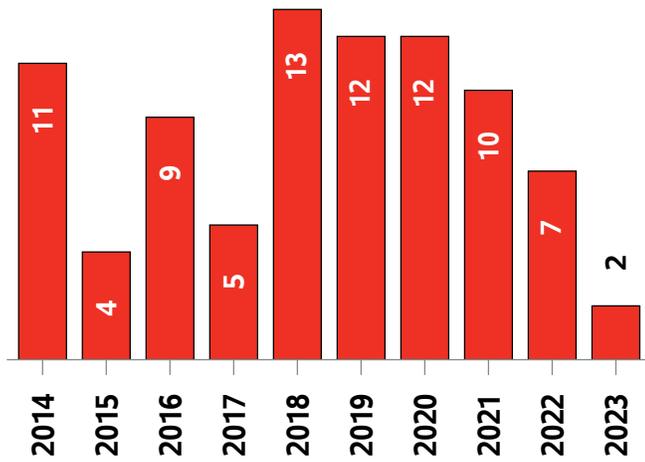
Months of Inventory (August only)



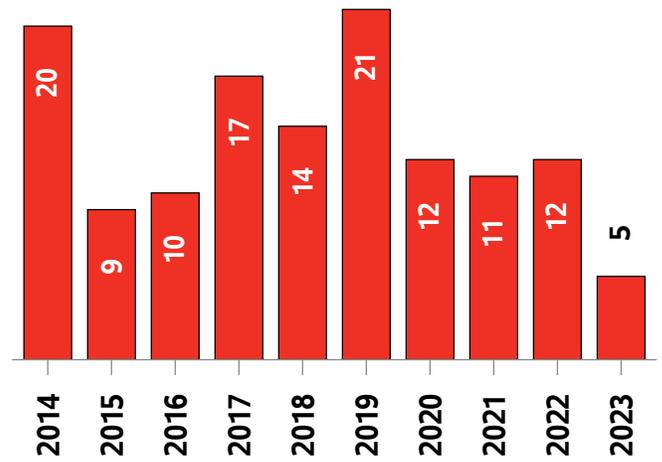
Average Price and Median Price



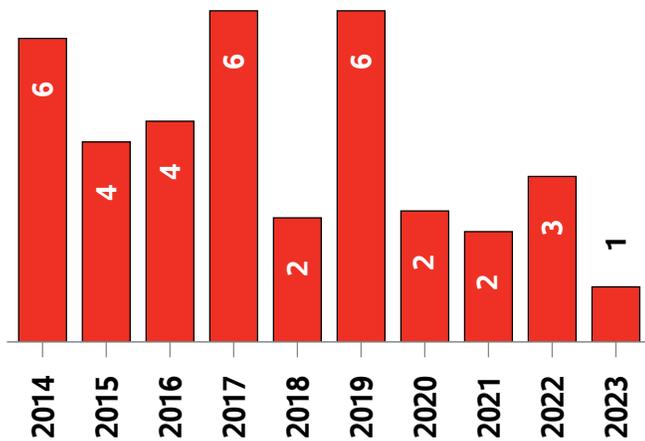
Sales Activity (August Year-to-date)



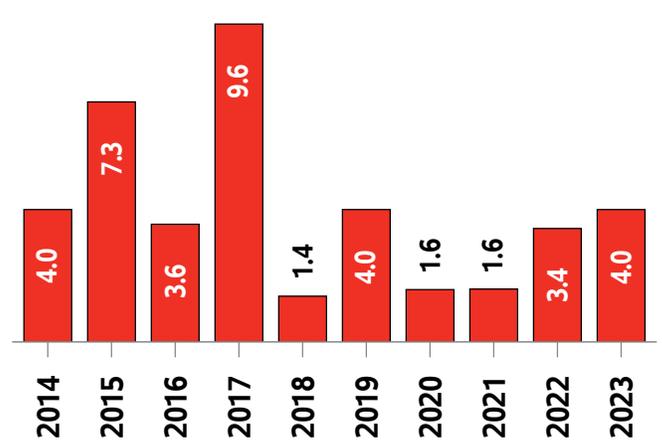
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	19	-32.1%	-20.8%	-47.2%	-24.0%	-34.5%	72.7%
Dollar Volume	\$13,678,151	-23.8%	-4.0%	-21.1%	57.4%	103.8%	293.3%
New Listings	56	86.7%	64.7%	124.0%	115.4%	100.0%	36.6%
Active Listings	128	66.2%	276.5%	212.2%	109.8%	43.8%	-24.3%
Sales to New Listings Ratio ¹	33.9	93.3	70.6	144.0	96.2	103.6	26.8
Months of Inventory ²	6.7	2.8	1.4	1.1	2.4	3.1	15.4
Average Price	\$719,903	12.2%	21.2%	49.5%	107.1%	211.1%	127.7%
Median Price	\$740,000	26.3%	37.7%	63.4%	134.9%	249.1%	150.8%
Sale to List Price Ratio ³	98.2	97.0	108.5	102.7	98.1	96.7	95.1
Median Days on Market	36.0	32.0	9.0	17.0	17.0	35.0	70.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	175	-4.9%	-25.5%	-1.7%	14.4%	-20.5%	45.8%
Dollar Volume	\$122,717,645	-8.0%	-16.6%	55.6%	121.0%	115.8%	323.1%
New Listings	402	20.4%	41.1%	58.9%	86.1%	32.7%	13.9%
Active Listings ⁴	97	93.3%	221.1%	78.6%	79.9%	-13.5%	-36.6%
Sales to New Listings Ratio ⁵	43.5	55.1	82.5	70.4	70.8	72.6	34.0
Months of Inventory ⁶	4.4	2.2	1.0	2.4	2.8	4.1	10.2
Average Price	\$701,244	-3.3%	12.0%	58.2%	93.2%	171.3%	190.1%
Median Price	\$710,000	3.3%	14.0%	69.0%	117.9%	202.1%	241.4%
Sale to List Price Ratio ⁷	97.3	106.1	106.9	100.1	98.6	96.2	95.7
Median Days on Market	33.0	11.0	9.0	17.0	17.0	48.0	52.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

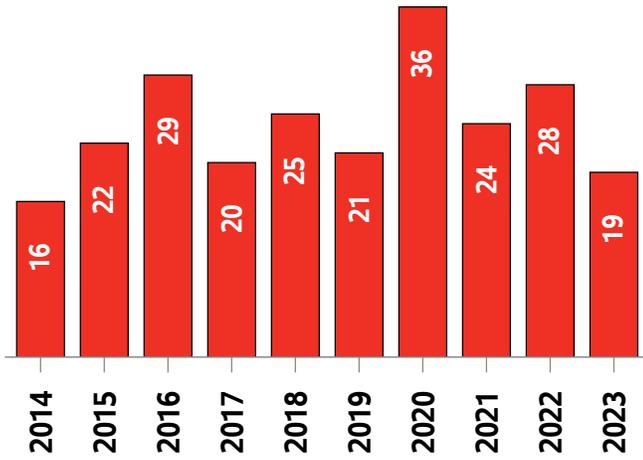
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

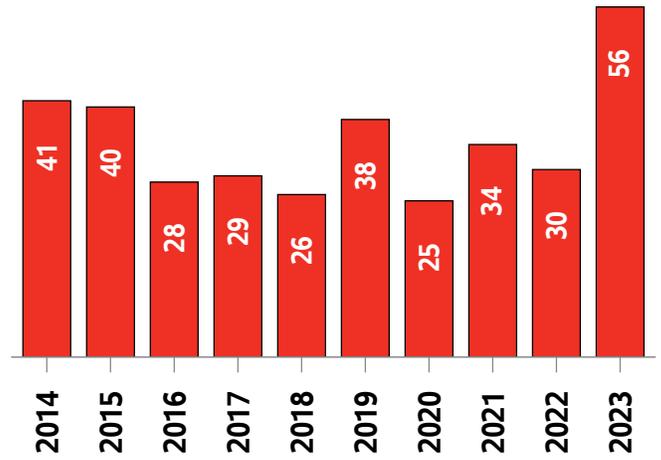
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

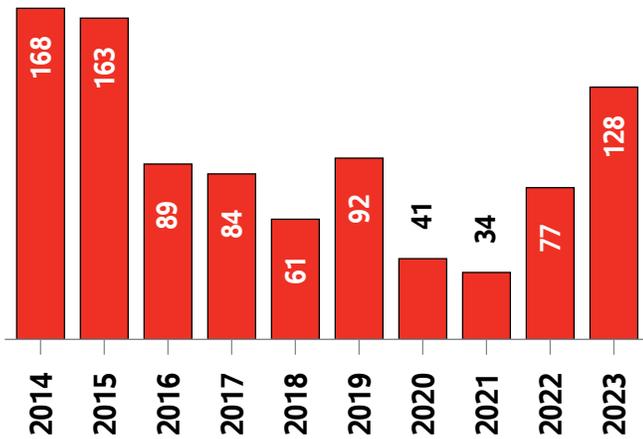
Sales Activity (August only)



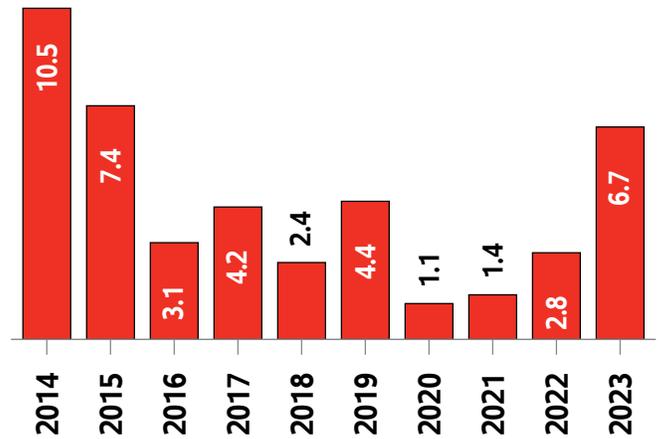
New Listings (August only)



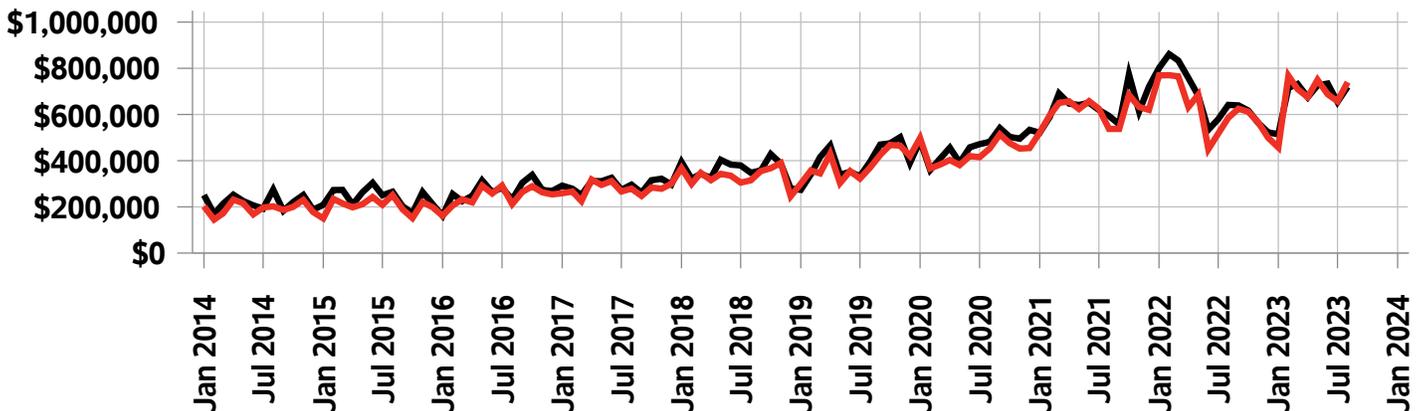
Active Listings (August only)



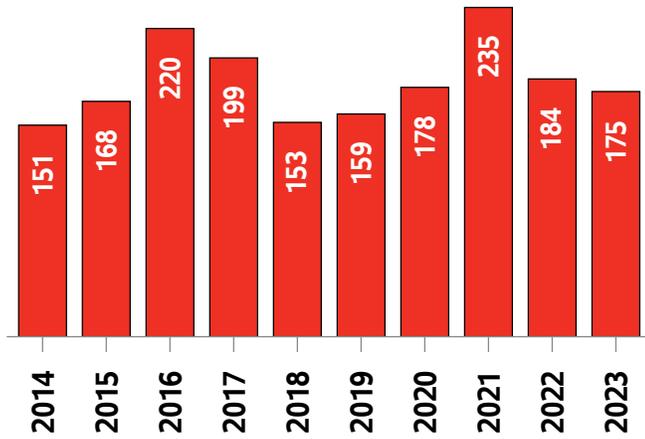
Months of Inventory (August only)



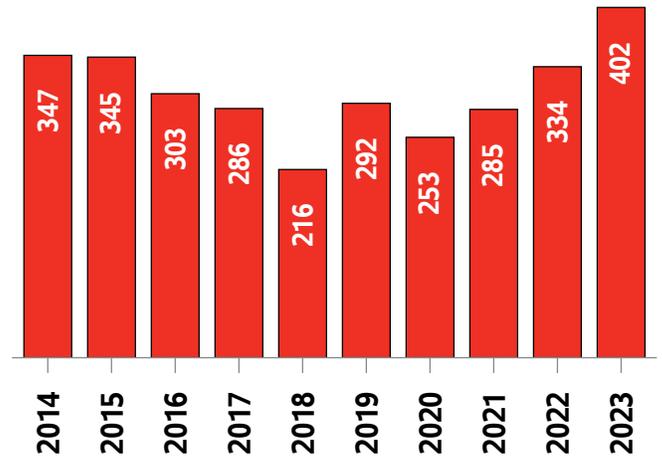
Average Price and Median Price



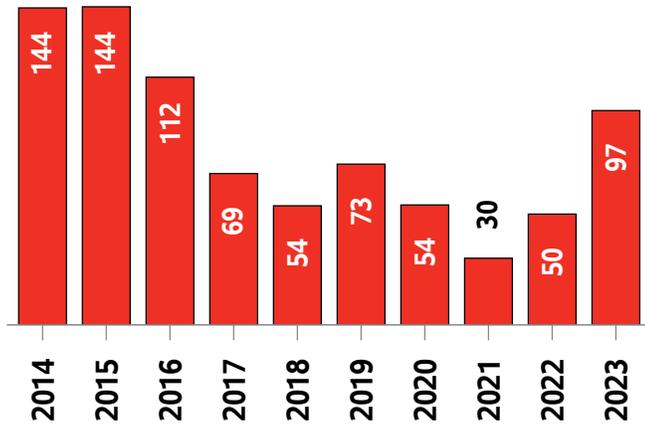
Sales Activity (August Year-to-date)



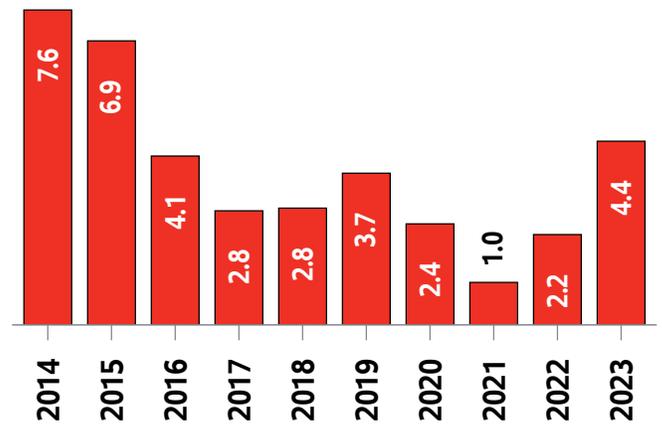
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	26	52.9%	-16.1%	-16.1%	-13.3%	0.0%	73.3%
Dollar Volume	\$24,944,615	23.4%	-8.6%	9.0%	58.7%	136.6%	359.6%
New Listings	45	-6.3%	12.5%	25.0%	40.6%	21.6%	-27.4%
Active Listings	109	32.9%	211.4%	43.4%	87.9%	7.9%	-36.6%
Sales to New Listings Ratio ¹	57.8	35.4	77.5	86.1	93.8	70.3	24.2
Months of Inventory ²	4.2	4.8	1.1	2.5	1.9	3.9	11.5
Average Price	\$959,408	-19.3%	9.0%	30.0%	83.2%	136.6%	165.1%
Median Price	\$886,000	-3.2%	0.7%	27.1%	98.0%	116.1%	144.8%
Sale to List Price Ratio ³	98.5	95.9	106.4	103.6	99.7	98.4	99.4
Median Days on Market	34.5	28.0	8.0	13.0	21.5	23.5	65.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	195	-6.7%	-27.0%	6.0%	-9.7%	-11.4%	25.8%
Dollar Volume	\$176,005,533	-21.8%	-24.7%	50.7%	57.5%	108.6%	228.3%
New Listings	422	5.2%	20.2%	36.6%	39.7%	5.2%	-7.5%
Active Listings ⁴	97	103.7%	181.9%	16.1%	43.8%	-18.4%	-38.3%
Sales to New Listings Ratio ⁵	46.2	52.1	76.1	59.5	71.5	54.9	34.0
Months of Inventory ⁶	4.0	1.8	1.0	3.6	2.5	4.3	8.1
Average Price	\$902,592	-16.2%	3.1%	42.2%	74.5%	135.3%	160.9%
Median Price	\$845,000	-12.0%	2.4%	41.2%	76.0%	148.1%	149.3%
Sale to List Price Ratio ⁷	98.1	107.6	110.7	101.4	100.6	98.6	97.2
Median Days on Market	24.0	7.0	7.0	12.5	13.5	29.0	46.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

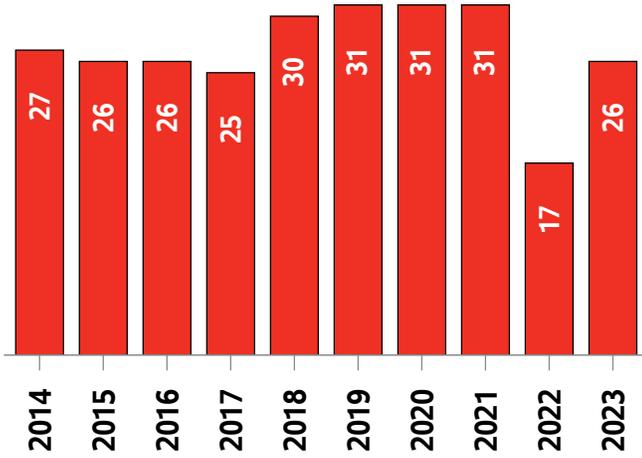
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

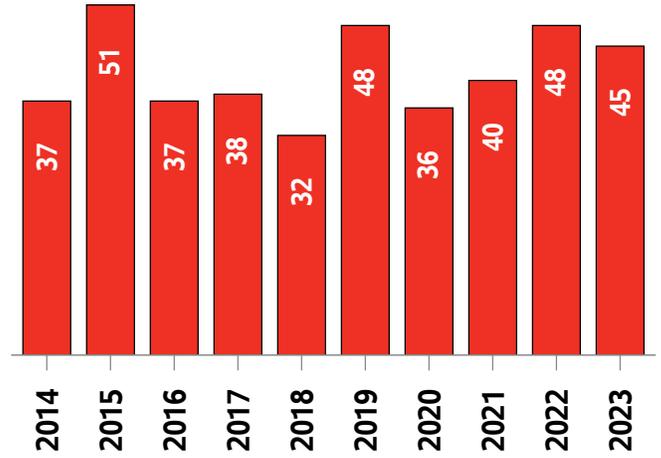
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

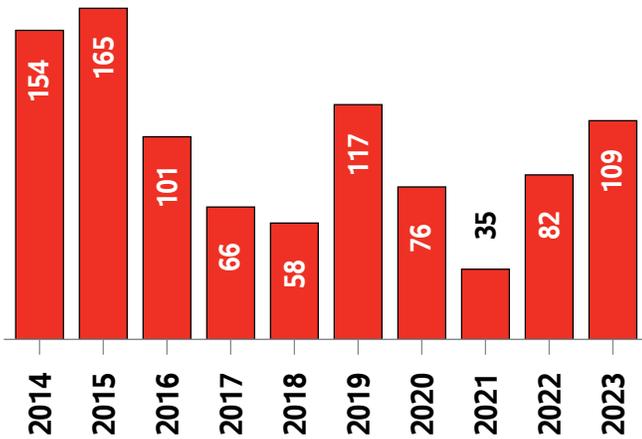
Sales Activity (August only)



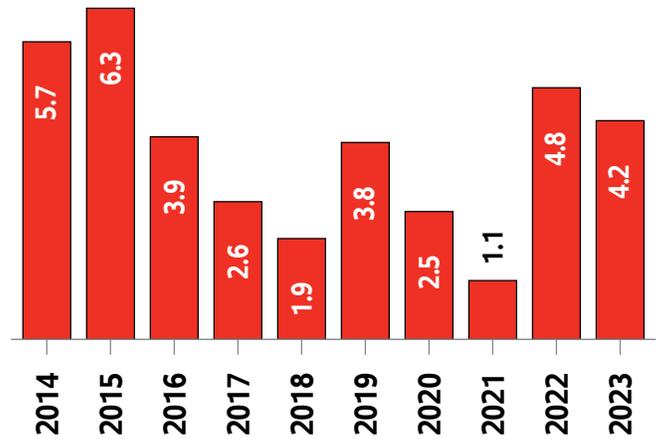
New Listings (August only)



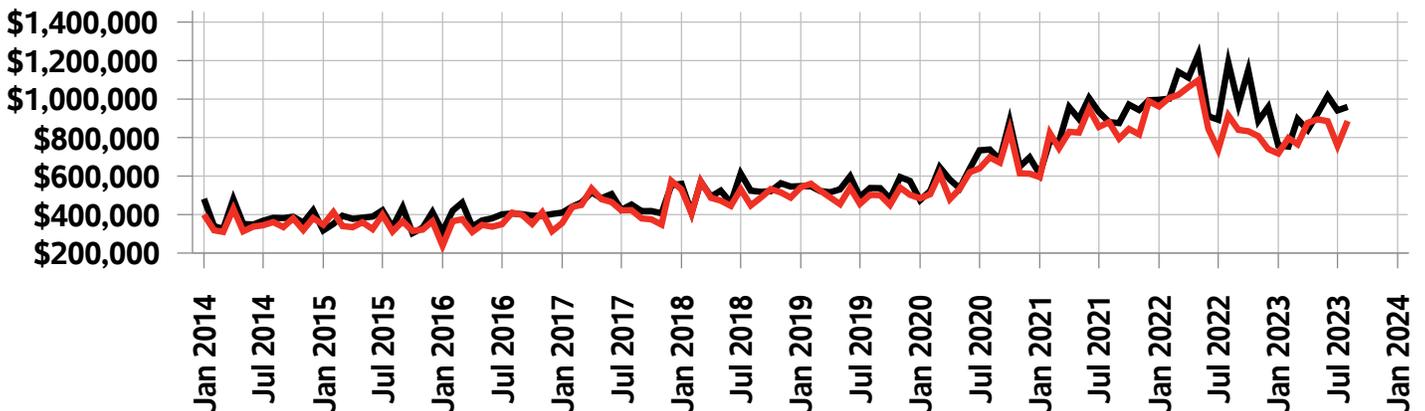
Active Listings (August only)



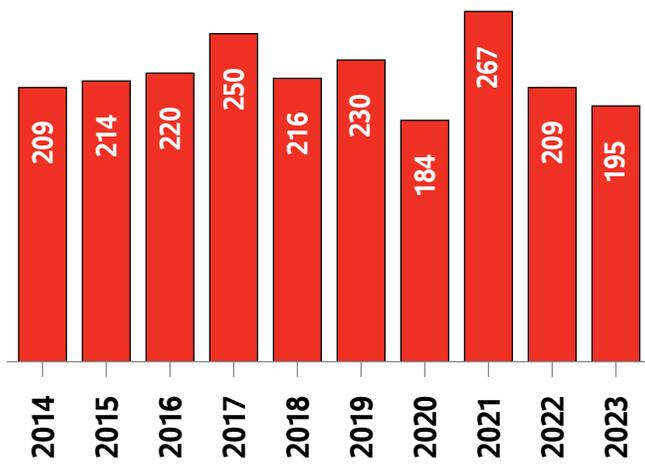
Months of Inventory (August only)



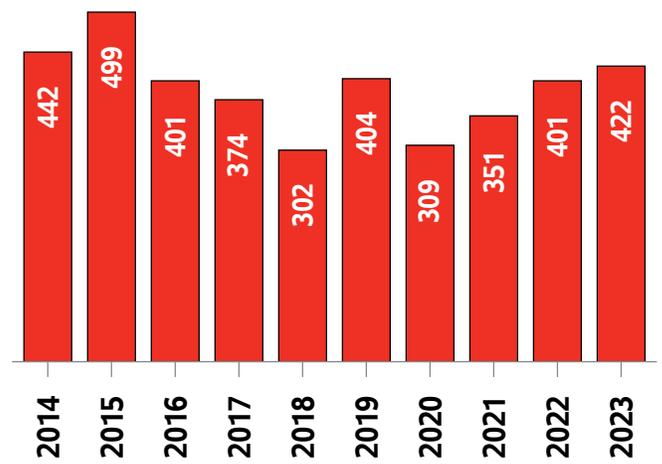
Average Price and Median Price



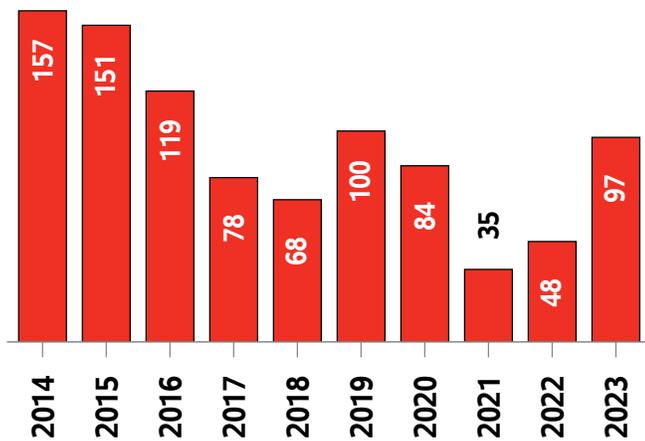
Sales Activity (August Year-to-date)



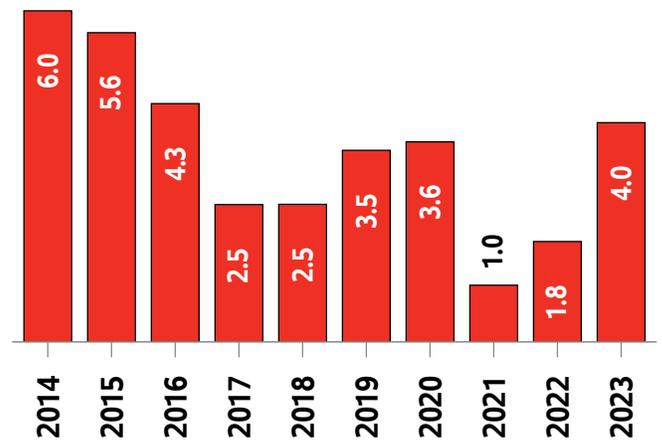
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	27	12.5%	-10.0%	-55.7%	22.7%	-20.6%	12.5%
Dollar Volume	\$19,514,600	47.1%	4.7%	-34.1%	144.2%	113.5%	241.8%
New Listings	55	7.8%	66.7%	-6.8%	25.0%	31.0%	3.8%
Active Listings	98	2.1%	151.3%	21.0%	24.1%	3.2%	-46.4%
Sales to New Listings Ratio ¹	49.1	47.1	90.9	103.4	50.0	81.0	45.3
Months of Inventory ²	3.6	4.0	1.3	1.3	3.6	2.8	7.6
Average Price	\$722,763	30.7%	16.3%	49.0%	99.0%	168.8%	203.8%
Median Price	\$690,000	14.9%	23.2%	53.3%	100.8%	169.5%	206.7%
Sale to List Price Ratio ³	97.2	96.3	108.8	102.4	101.6	95.6	97.3
Median Days on Market	27.0	37.0	9.5	7.0	22.0	22.5	44.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	230	-11.5%	-30.3%	-25.6%	-10.2%	-16.1%	21.1%
Dollar Volume	\$154,565,248	-20.9%	-24.7%	7.5%	76.2%	114.1%	259.3%
New Listings	437	-11.0%	13.2%	4.8%	20.4%	8.2%	-2.0%
Active Listings ⁴	83	10.2%	165.7%	-13.5%	18.1%	-26.0%	-40.9%
Sales to New Listings Ratio ⁵	52.6	53.0	85.5	74.1	70.5	67.8	42.6
Months of Inventory ⁶	2.9	2.3	0.8	2.5	2.2	3.3	5.9
Average Price	\$672,023	-10.6%	8.0%	44.4%	96.2%	155.1%	196.8%
Median Price	\$639,950	-9.5%	6.7%	46.3%	101.1%	153.9%	190.9%
Sale to List Price Ratio ⁷	97.7	109.8	112.7	101.3	100.3	97.2	96.6
Median Days on Market	21.5	7.0	7.0	13.0	12.5	28.0	33.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

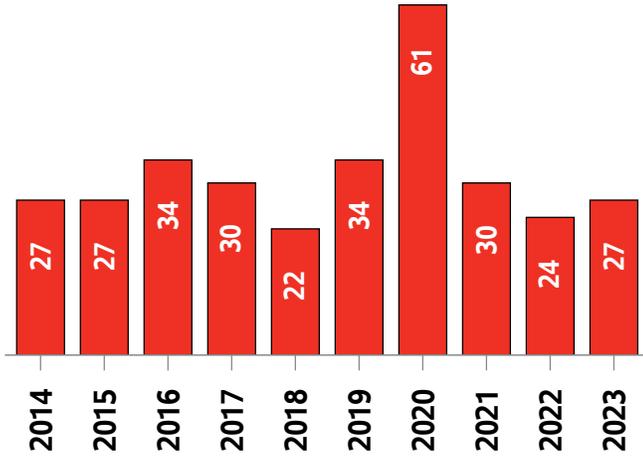
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

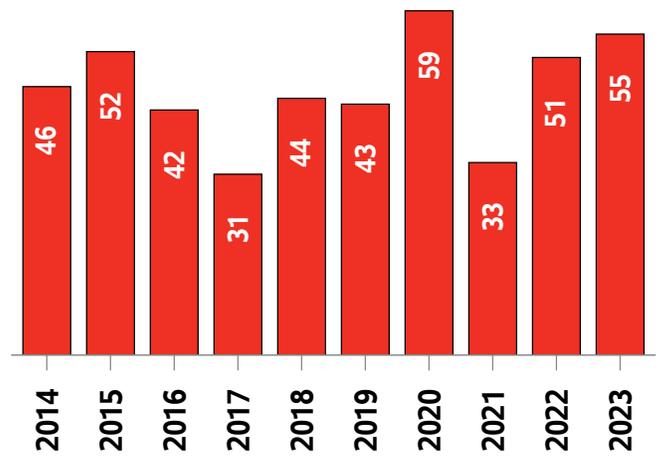
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

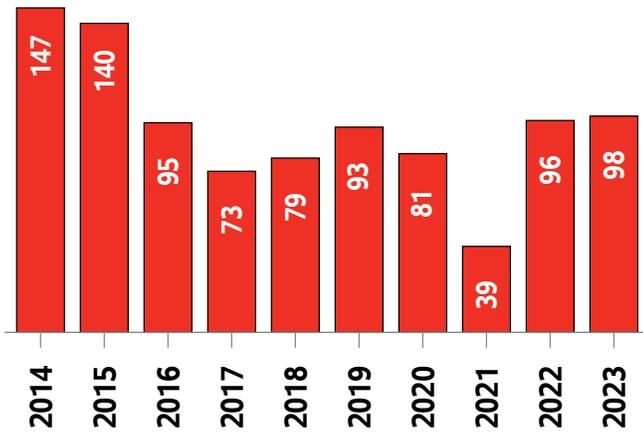
Sales Activity (August only)



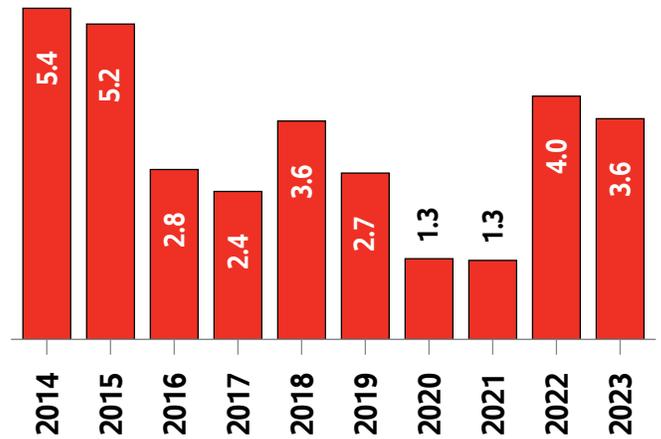
New Listings (August only)



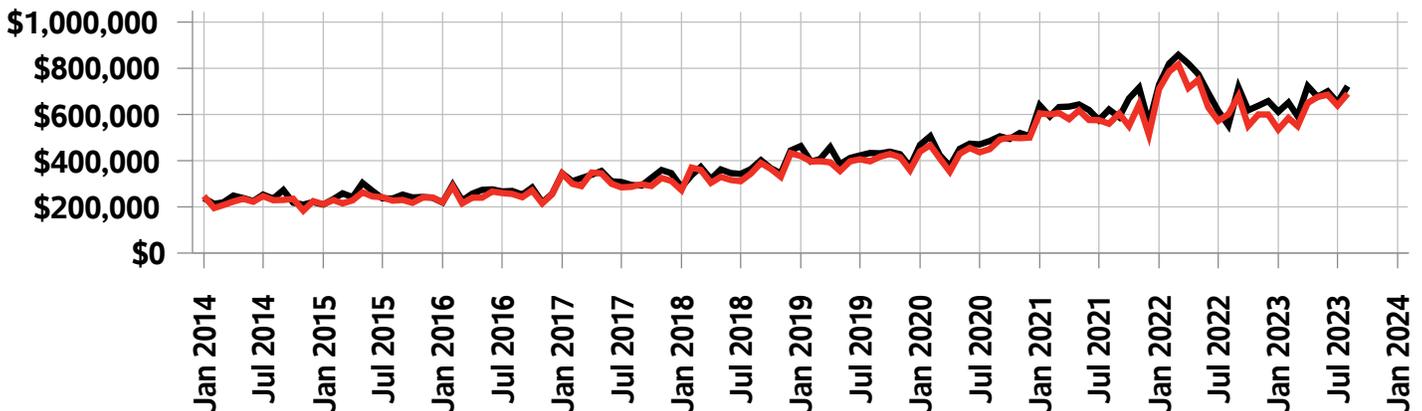
Active Listings (August only)



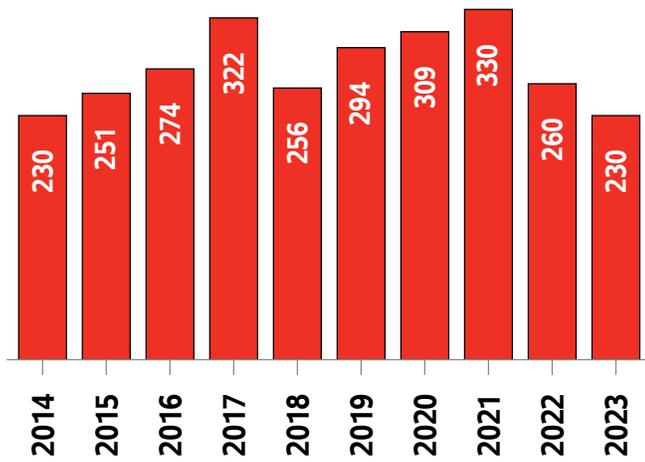
Months of Inventory (August only)



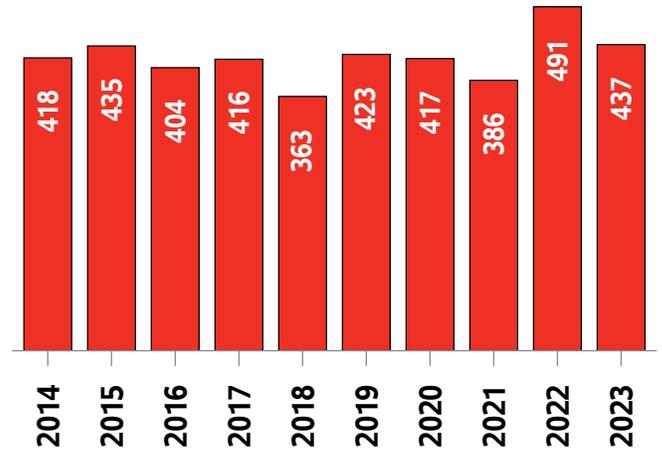
Average Price and Median Price



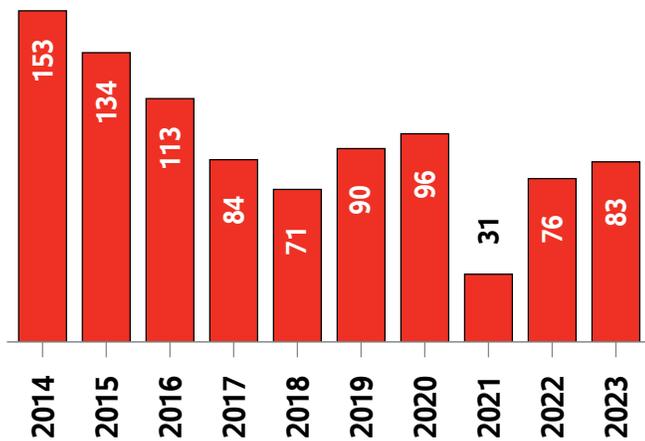
Sales Activity (August Year-to-date)



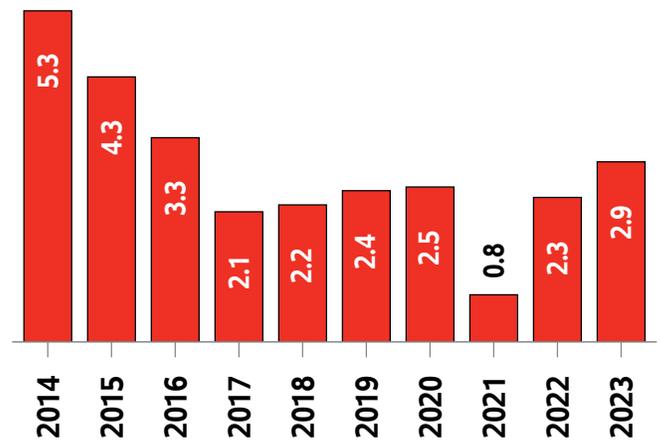
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	56	-9.7%	-32.5%	-29.1%	-21.1%	-6.7%	21.7%
Dollar Volume	\$31,082,836	-12.5%	-34.7%	-12.9%	47.8%	130.2%	248.5%
New Listings	119	14.4%	32.2%	54.5%	50.6%	58.7%	25.3%
Active Listings	157	14.6%	265.1%	348.6%	86.9%	25.6%	-31.4%
Sales to New Listings Ratio ¹	47.1	59.6	92.2	102.6	89.9	80.0	48.4
Months of Inventory ²	2.8	2.2	0.5	0.4	1.2	2.1	5.0
Average Price	\$555,051	-3.2%	-3.2%	22.9%	87.3%	146.7%	186.2%
Median Price	\$557,500	-1.4%	-0.6%	25.0%	102.7%	156.3%	219.5%
Sale to List Price Ratio ³	99.1	97.8	107.6	104.4	100.6	97.9	96.9
Median Days on Market	16.0	20.0	7.0	8.0	12.0	22.0	40.0

Year-to-date	August 2023	Compared to ⁸					
		August 2022	August 2021	August 2020	August 2018	August 2016	August 2013
Sales Activity	461	-15.6%	-25.6%	-11.3%	-17.1%	-17.8%	-0.4%
Dollar Volume	\$267,741,813	-25.8%	-20.1%	30.6%	63.7%	110.0%	192.7%
New Listings	711	-17.5%	0.7%	20.1%	9.6%	3.0%	-5.3%
Active Listings ⁴	106	30.2%	199.3%	79.6%	56.3%	-22.1%	-51.7%
Sales to New Listings Ratio ⁵	64.8	63.3	87.8	87.8	85.7	81.3	61.7
Months of Inventory ⁶	1.8	1.2	0.5	0.9	1.0	1.9	3.8
Average Price	\$580,785	-12.1%	7.5%	47.4%	97.5%	155.5%	194.0%
Median Price	\$570,000	-10.9%	8.4%	50.0%	100.0%	157.9%	206.5%
Sale to List Price Ratio ⁷	99.4	110.9	111.2	102.3	101.6	98.1	97.3
Median Days on Market	16.0	7.0	6.0	8.0	10.0	23.0	36.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

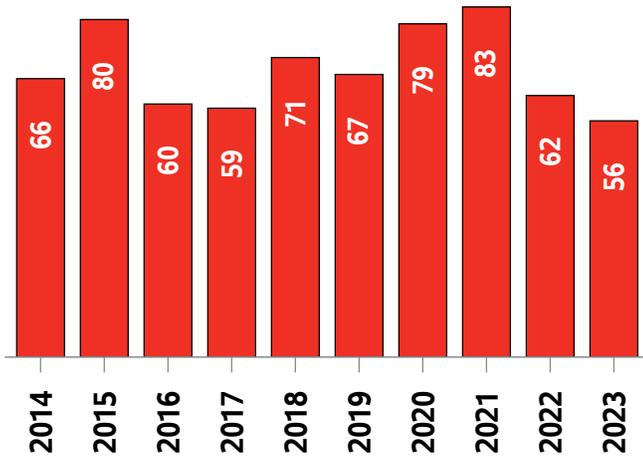
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

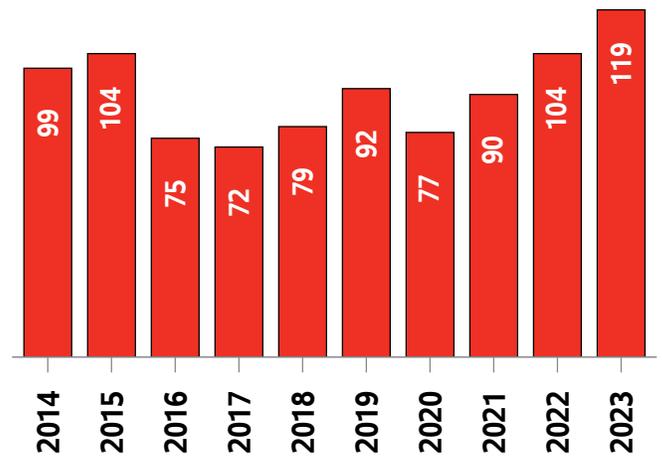
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

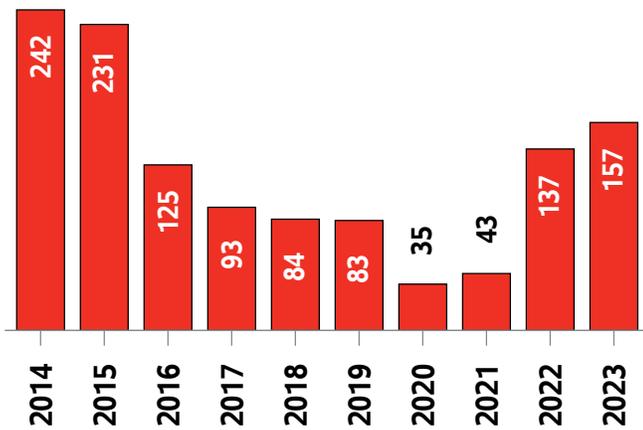
Sales Activity (August only)



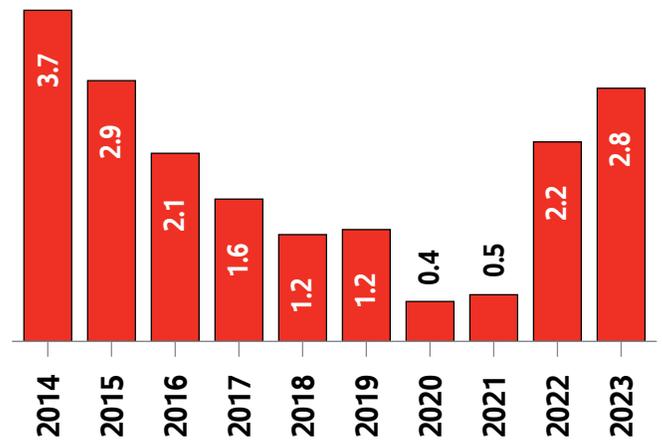
New Listings (August only)



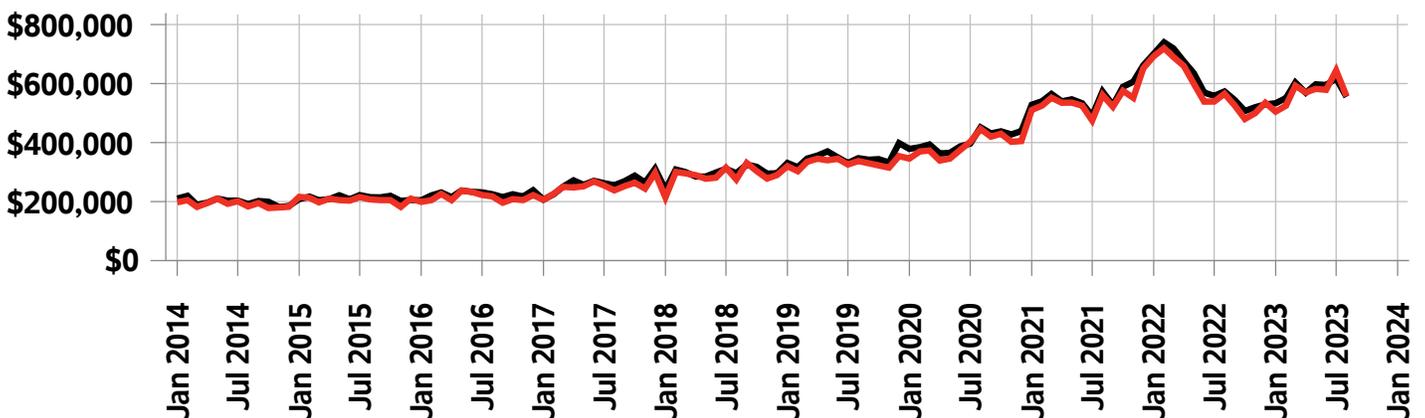
Active Listings (August only)



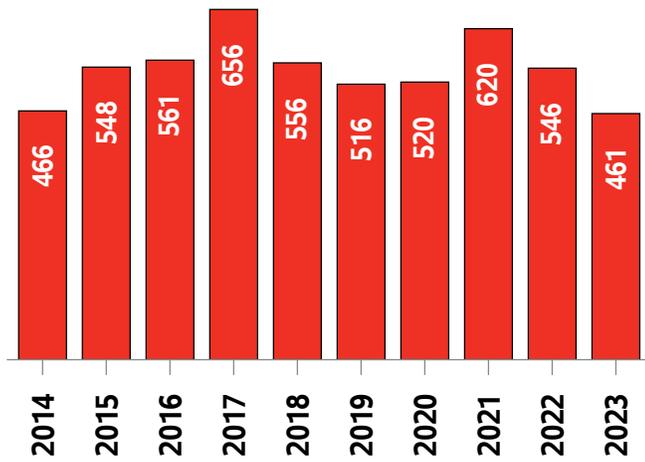
Months of Inventory (August only)



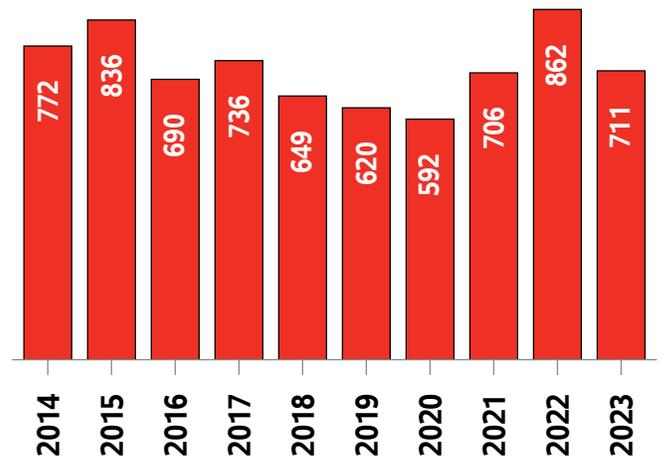
Average Price and Median Price



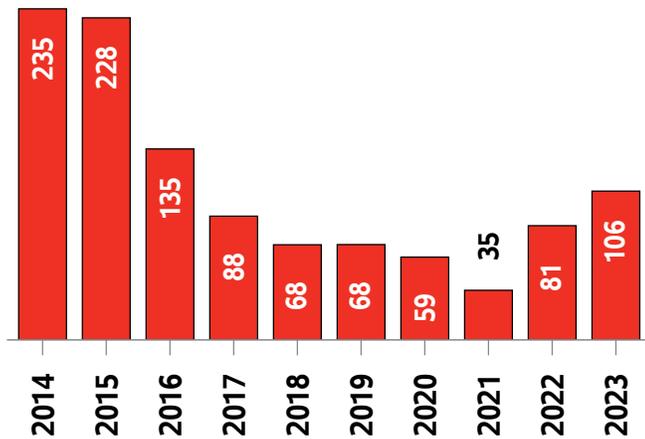
Sales Activity (August Year-to-date)



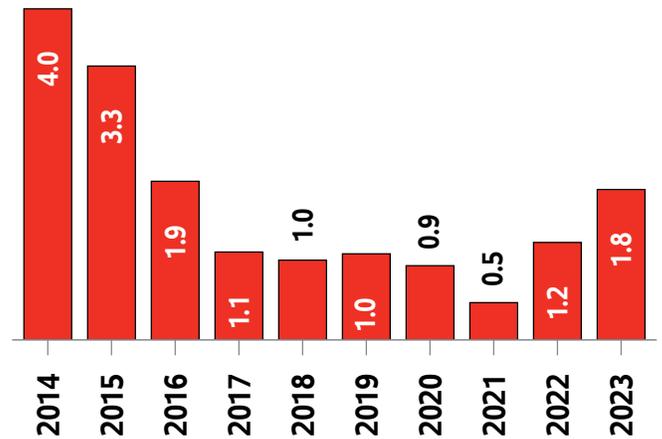
New Listings (August Year-to-date)



Active Listings ¹ (August Year-to-date)



Months of Inventory ² (August Year-to-date)



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² Average active listings January to the current month / average sales January to the current month.