



## **London and St. Thomas Residential Market Activity and MLS® Home Price Index Report December 2021**



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	530	-4.5	30.2	43.2	20.2	25.6	58.7
Dollar Volume	\$374,826,221	21.8	112.7	173.0	212.7	253.0	395.9
New Listings	429	-8.5	15.3	24.7	8.9	-9.5	-5.7
Active Listings	175	-56.0	-79.8	-79.2	-83.2	-91.4	-91.5
Sales to New Listings Ratio <sup>1</sup>	123.5	118.3	109.4	107.6	111.9	89.0	73.4
Months of Inventory <sup>2</sup>	0.3	0.7	2.1	2.3	2.4	4.8	6.2
Average Price	\$707,219	27.6	63.3	90.6	160.2	181.1	212.5
Median Price	\$666,500	33.3	65.6	105.1	172.0	200.9	233.3
Sale to List Price Ratio	112.5	107.3	100.8	101.1	98.1	96.7	96.8
Median Days on Market	8.0	8.0	17.0	14.0	27.0	45.0	42.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	10,964	17.9	22.1	26.2	18.7	40.1	50.6
Dollar Volume	\$7,014,163,295	53.6	90.3	118.6	172.1	253.3	311.0
New Listings	12,800	12.6	4.9	12.0	0.9	-9.5	-8.3
Active Listings <sup>3</sup>	554	-45.1	-56.5	-50.8	-70.3	-79.9	-80.6
Sales to New Listings Ratio <sup>4</sup>	85.7	81.8	73.6	76.1	72.8	55.3	52.1
Months of Inventory <sup>5</sup>	0.6	1.3	1.7	1.6	2.4	4.2	4.7
Average Price	\$639,745	30.2	55.8	73.3	129.2	152.1	173.0
Median Price	\$600,000	32.5	57.5	77.0	135.3	160.9	181.0
Sale to List Price Ratio	111.2	103.8	102.2	102.3	98.6	97.4	97.3
Median Days on Market	7.0	8.0	11.0	10.0	22.0	31.0	33.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

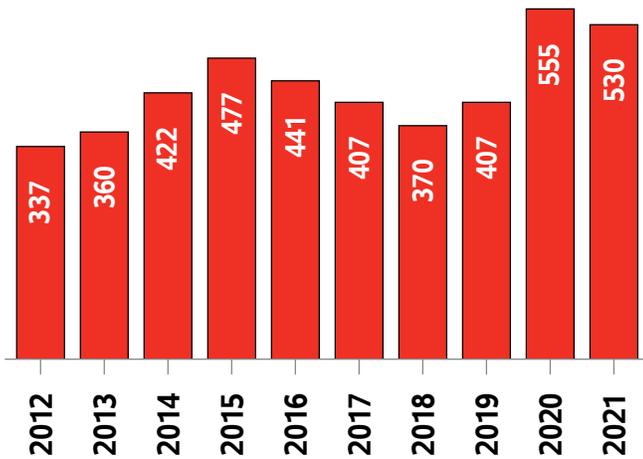
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

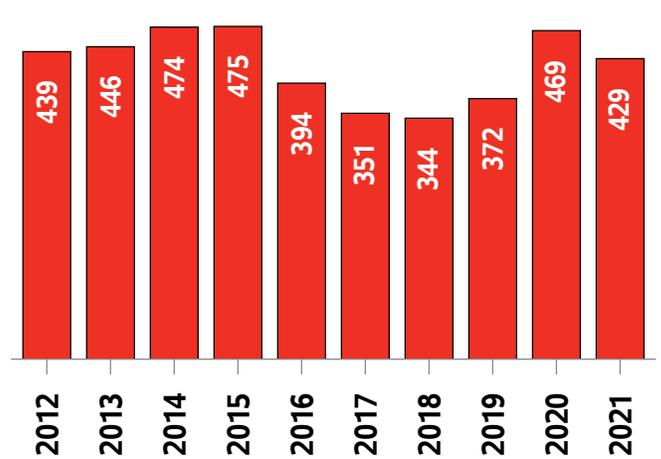
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

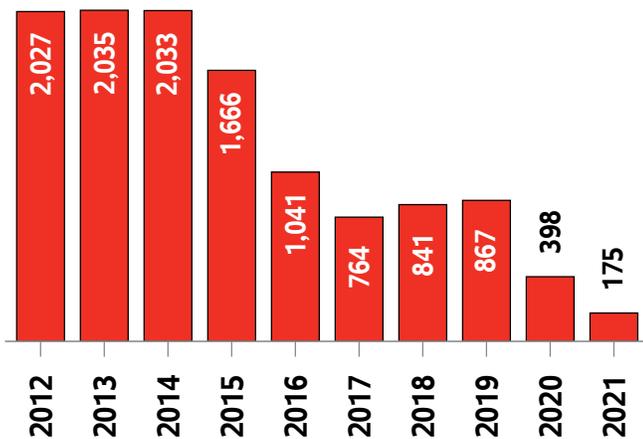
**Sales Activity (December only)**



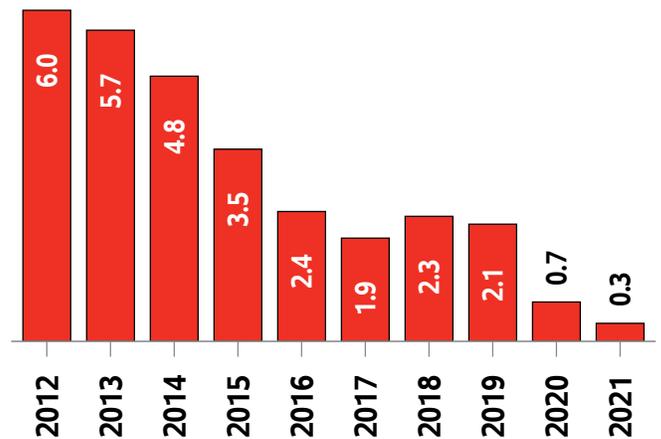
**New Listings (December only)**



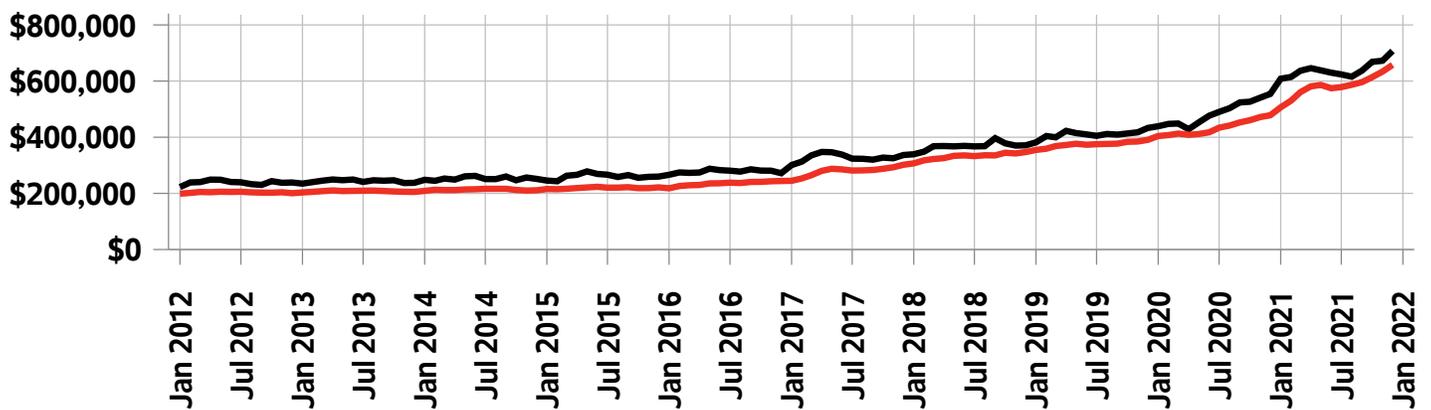
**Active Listings (December only)**



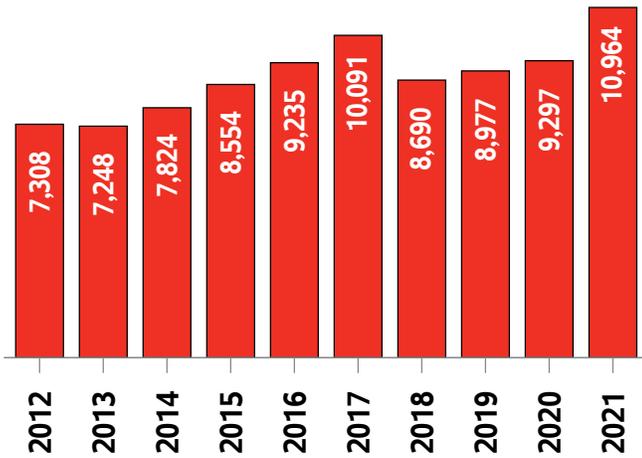
**Months of Inventory (December only)**



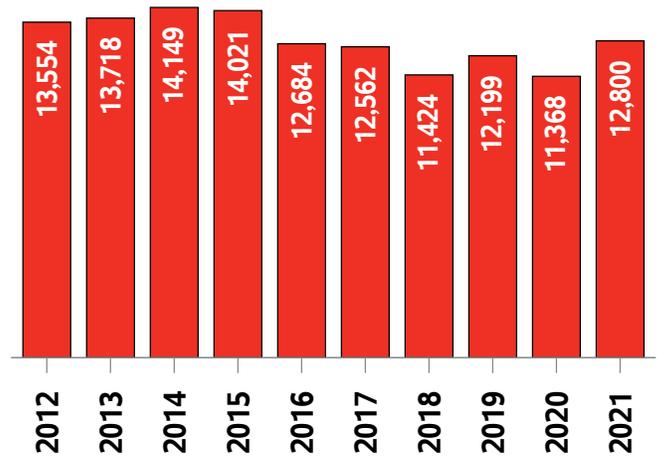
**MLS® HPI Composite Benchmark Price and Average Price**



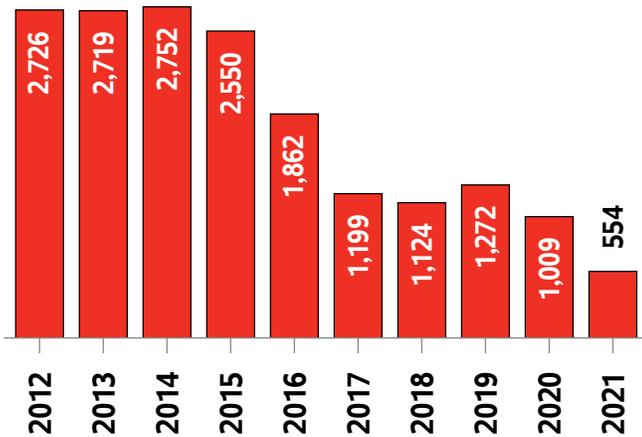
**Sales Activity (December Year-to-date)**



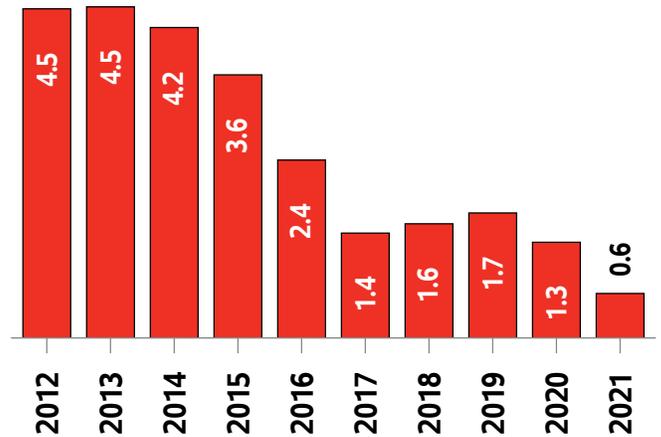
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	398	-6.4	28.4	53.1	17.1	16.7	53.7
Dollar Volume	\$306,951,427	19.6	115.5	187.7	204.0	233.6	376.3
New Listings	326	-10.7	14.0	24.9	4.8	-9.9	-7.9
Active Listings	139	-54.9	-81.2	-80.3	-82.4	-91.0	-91.6
Sales to New Listings Ratio <sup>1</sup>	122.1	116.4	108.4	99.6	109.3	94.2	73.2
Months of Inventory <sup>2</sup>	0.3	0.7	2.4	2.7	2.3	4.5	6.4
Average Price	\$771,235	27.7	67.9	87.9	159.7	185.8	209.9
Median Price	\$717,000	30.4	70.7	99.2	174.2	201.4	227.4
Sale to List Price Ratio	112.4	107.7	100.5	100.5	98.0	96.5	96.9
Median Days on Market	8.0	8.0	19.0	16.0	26.0	44.0	43.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	8,125	15.9	18.1	23.0	11.7	30.3	39.7
Dollar Volume	\$5,651,499,343	51.6	86.1	112.2	157.9	232.3	290.6
New Listings	9,556	10.2	-1.5	7.0	-3.6	-14.4	-14.7
Active Listings <sup>3</sup>	423	-48.7	-61.1	-55.0	-69.4	-80.2	-81.5
Sales to New Listings Ratio <sup>4</sup>	85.0	80.8	70.9	74.0	73.4	55.9	51.9
Months of Inventory <sup>5</sup>	0.6	1.4	1.9	1.7	2.3	4.1	4.7
Average Price	\$695,569	30.7	57.6	72.6	130.8	155.1	179.5
Median Price	\$645,000	30.8	59.3	76.7	135.2	162.7	186.7
Sale to List Price Ratio	111.5	103.9	101.7	102.0	98.8	97.5	97.3
Median Days on Market	7.0	8.0	11.0	10.0	20.0	29.0	32.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

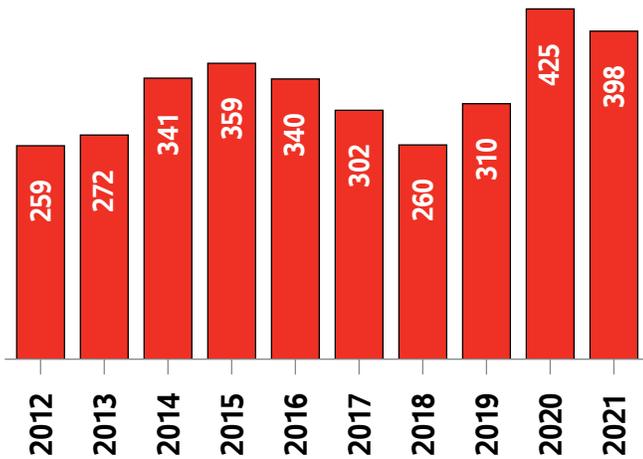
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

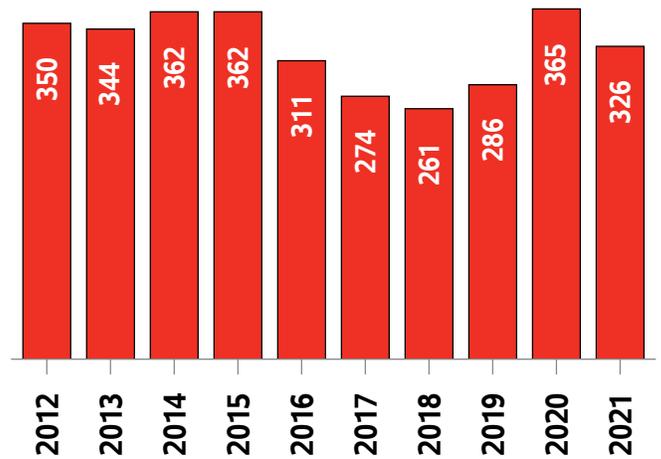
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

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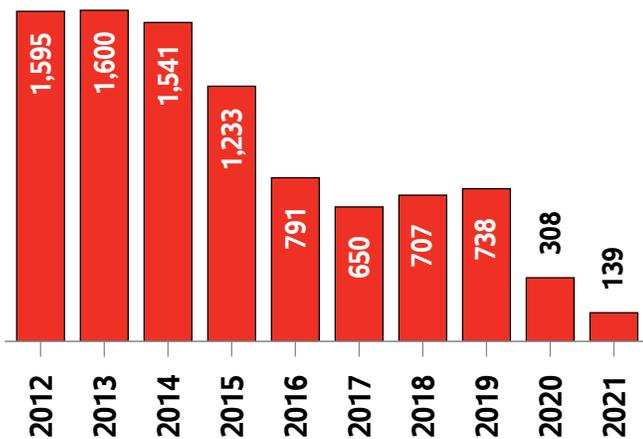
**Sales Activity (December only)**



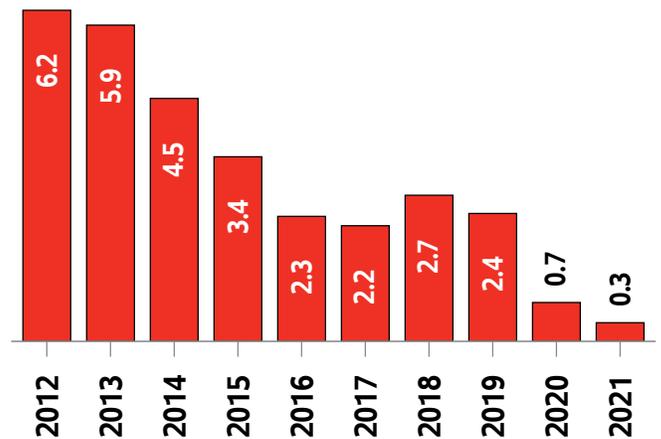
**New Listings (December only)**



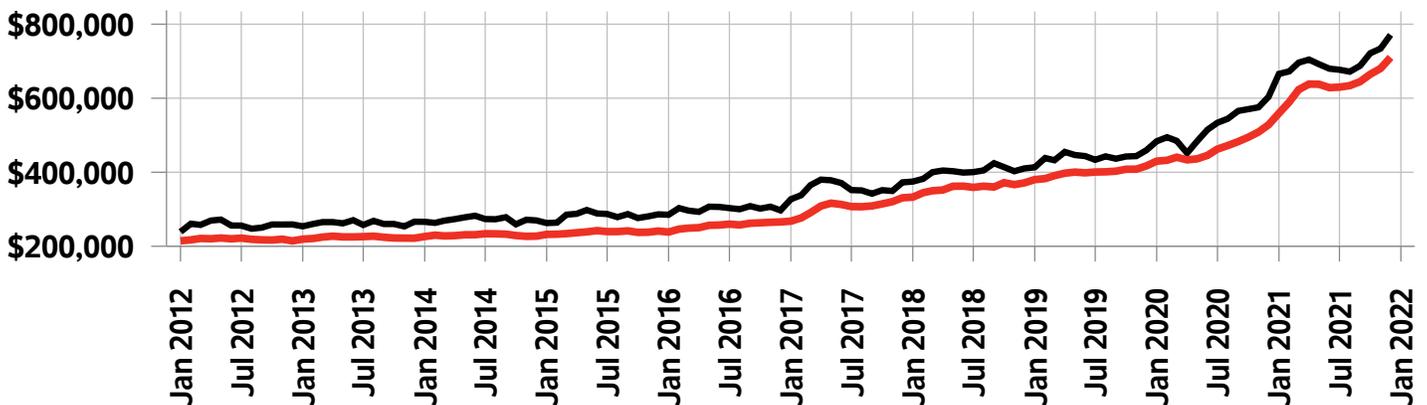
**Active Listings (December only)**



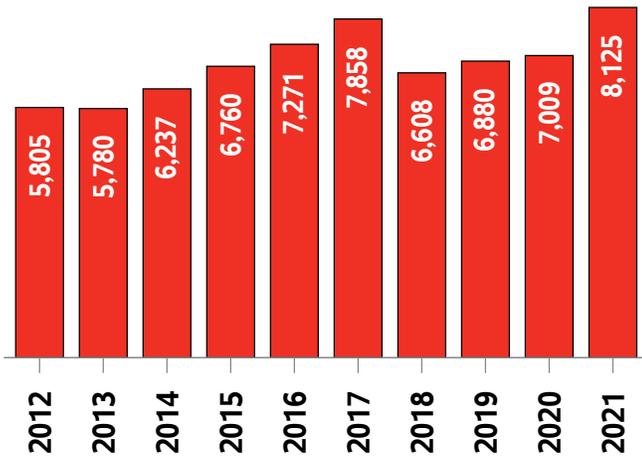
**Months of Inventory (December only)**



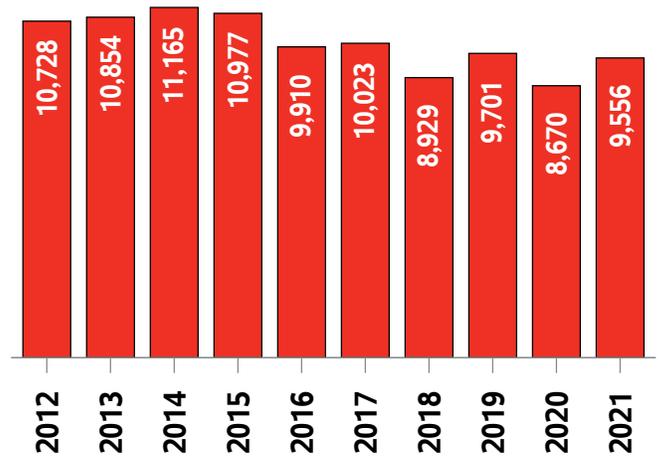
**MLS® HPI Single Family Benchmark Price and Average Price**



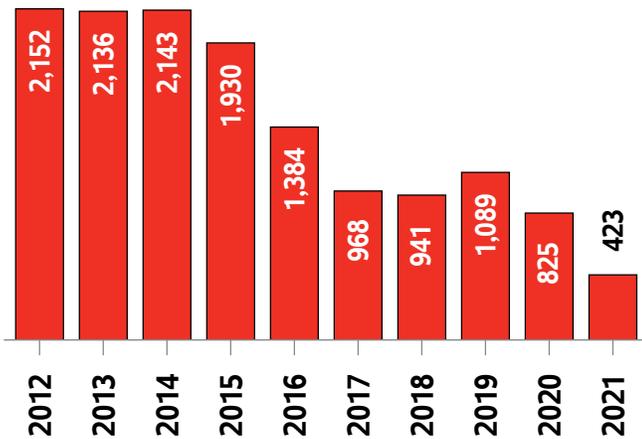
**Sales Activity (December Year-to-date)**



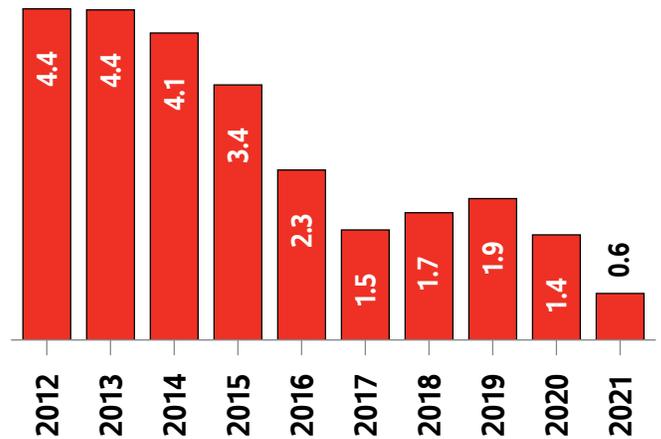
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	56	-3.4	51.4	9.8	14.3	14.3	33.3
Dollar Volume	\$33,279,158	43.7	159.7	133.5	243.8	269.5	389.2
New Listings	39	14.7	44.4	-9.3	-9.3	-20.4	-22.0
Active Listings	6	-50.0	-82.4	-77.8	-92.8	-97.0	-97.2
Sales to New Listings Ratio <sup>1</sup>	143.6	170.6	137.0	118.6	114.0	100.0	84.0
Months of Inventory <sup>2</sup>	0.1	0.2	0.9	0.5	1.7	4.1	5.1
Average Price	\$594,271	48.8	71.6	112.6	200.8	223.3	266.9
Median Price	\$547,500	48.0	69.8	137.8	269.9	204.2	298.2
Sale to List Price Ratio	116.4	110.1	104.9	103.5	99.4	97.8	96.7
Median Days on Market	7.0	7.5	12.0	13.0	22.0	48.0	33.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	1,364	21.2	26.9	28.8	22.2	53.3	57.7
Dollar Volume	\$700,938,202	64.7	100.7	142.7	215.9	337.8	361.5
New Listings	1,549	23.7	25.5	33.5	12.2	0.1	3.1
Active Listings <sup>3</sup>	47	-21.8	-25.8	-13.5	-74.1	-82.4	-83.4
Sales to New Listings Ratio <sup>4</sup>	88.1	89.9	87.1	91.3	80.9	57.5	57.6
Months of Inventory <sup>5</sup>	0.4	0.6	0.7	0.6	2.0	3.6	4.0
Average Price	\$513,884	35.8	58.2	88.4	158.5	185.7	192.6
Median Price	\$494,050	34.3	62.0	97.6	174.7	206.4	211.7
Sale to List Price Ratio	113.2	104.6	104.8	105.0	98.6	97.7	97.5
Median Days on Market	7.0	8.0	8.0	9.0	25.0	34.0	37.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

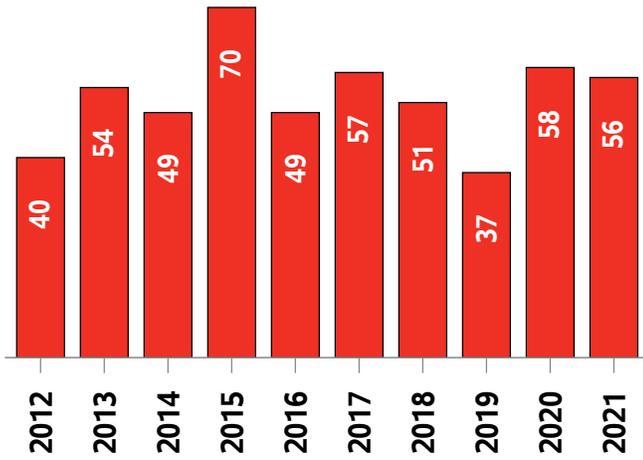
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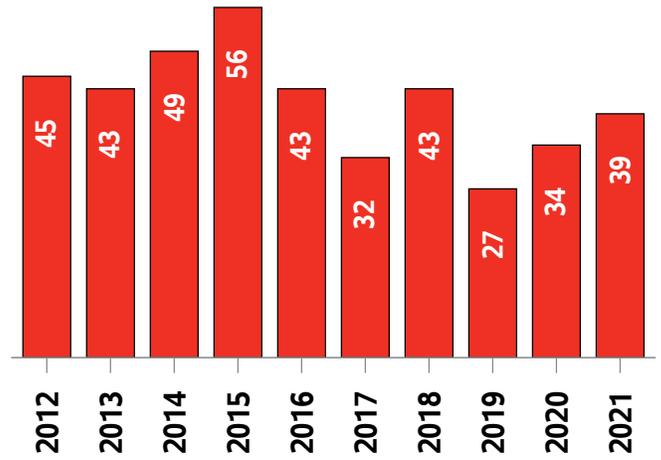
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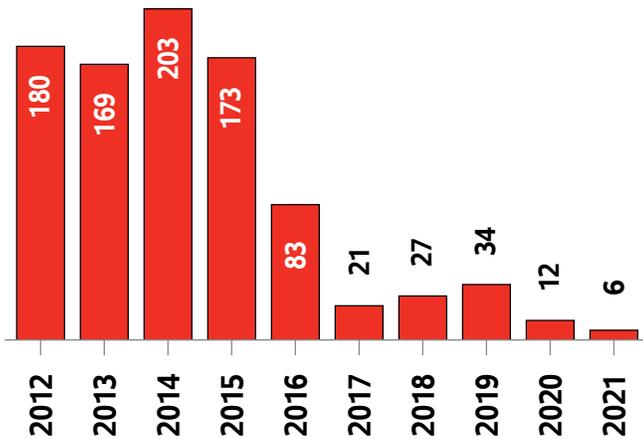
Sales Activity (December only)



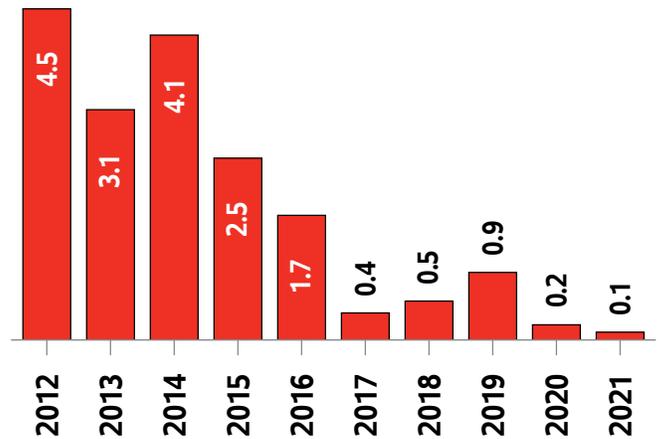
New Listings (December only)



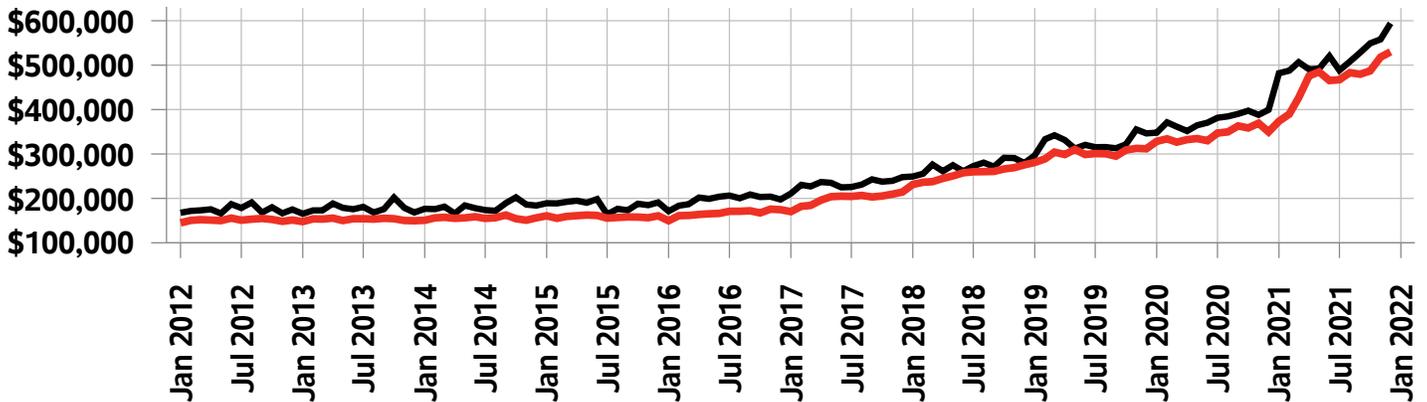
Active Listings (December only)



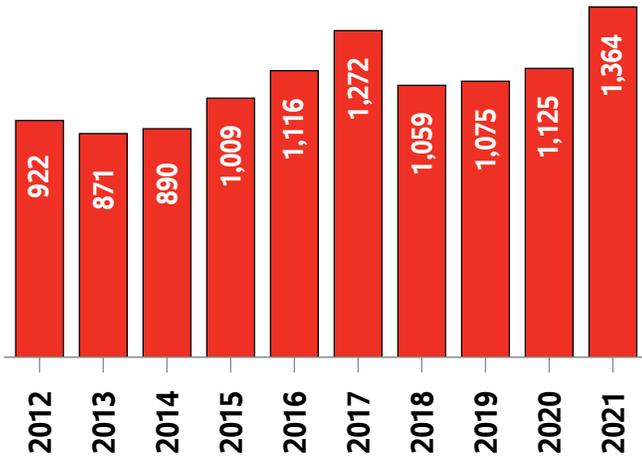
Months of Inventory (December only)



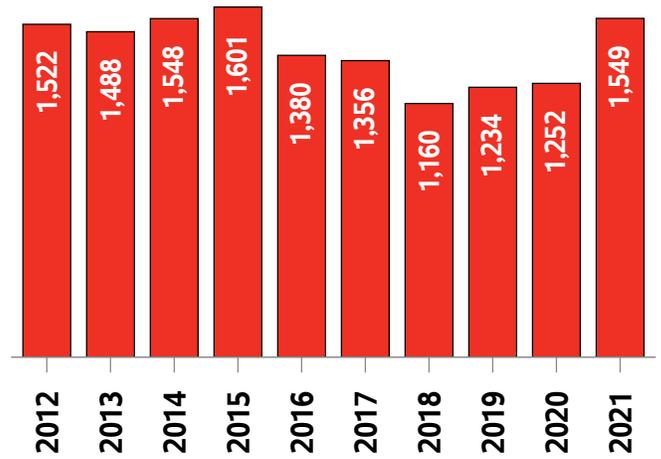
MLS® HPI Townhouse Benchmark Price and Average Price



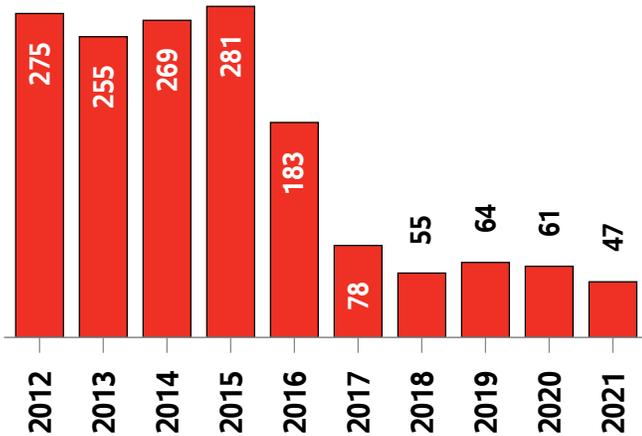
**Sales Activity (December Year-to-date)**



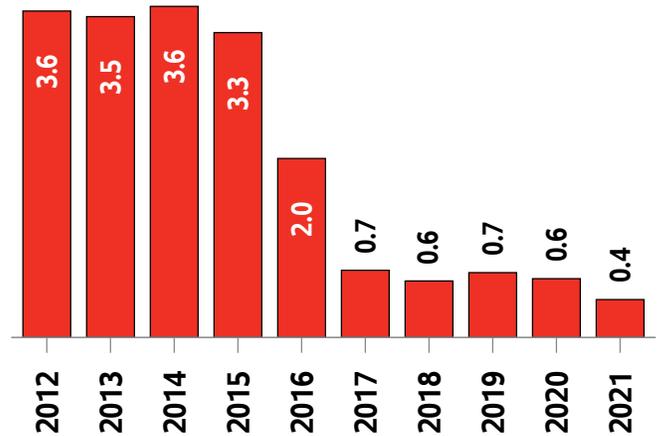
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	57	23.9	21.3	54.1	18.8	103.6	83.9
Dollar Volume	\$22,632,725	51.6	43.9	231.3	167.4	404.0	448.1
New Listings	49	-14.0	6.5	75.0	32.4	6.5	32.4
Active Listings	19	-65.5	-42.4	-67.8	-86.2	-91.7	-87.5
Sales to New Listings Ratio <sup>1</sup>	116.3	80.7	102.2	132.1	129.7	60.9	83.8
Months of Inventory <sup>2</sup>	0.3	1.2	0.7	1.6	2.9	8.2	4.9
Average Price	\$397,065	22.3	18.6	115.1	125.2	147.6	198.1
Median Price	\$352,000	24.6	20.5	97.9	165.8	162.2	194.6
Sale to List Price Ratio	110.4	102.7	101.4	102.4	97.4	96.7	96.0
Median Days on Market	8.0	12.5	7.0	11.0	35.0	56.5	33.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	1,009	30.4	48.4	50.8	46.0	67.9	88.6
Dollar Volume	\$384,031,677	64.3	120.3	191.7	190.7	258.5	293.5
New Listings	1,151	20.1	43.5	35.7	-1.5	-3.8	7.9
Active Listings <sup>3</sup>	53	-14.1	-13.8	-23.7	-77.7	-80.4	-76.7
Sales to New Listings Ratio <sup>4</sup>	87.7	80.8	84.8	78.9	59.1	50.2	50.1
Months of Inventory <sup>5</sup>	0.6	1.0	1.1	1.3	4.1	5.4	5.1
Average Price	\$380,606	26.0	48.5	93.4	99.1	113.5	108.6
Median Price	\$345,888	28.2	50.4	95.4	130.6	141.9	138.5
Sale to List Price Ratio	108.4	102.4	103.4	102.2	97.3	96.9	97.3
Median Days on Market	7.0	10.0	11.0	13.0	41.0	45.0	36.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

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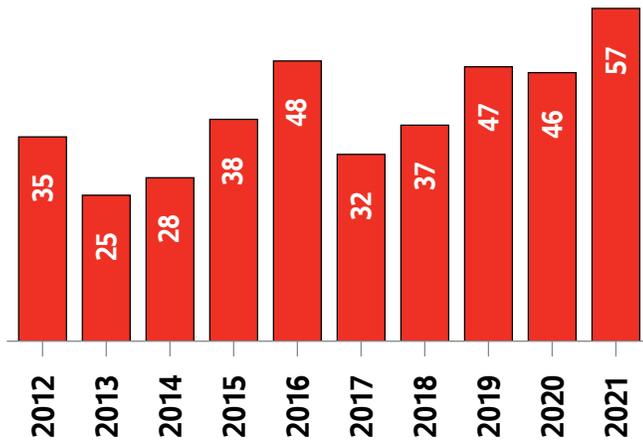
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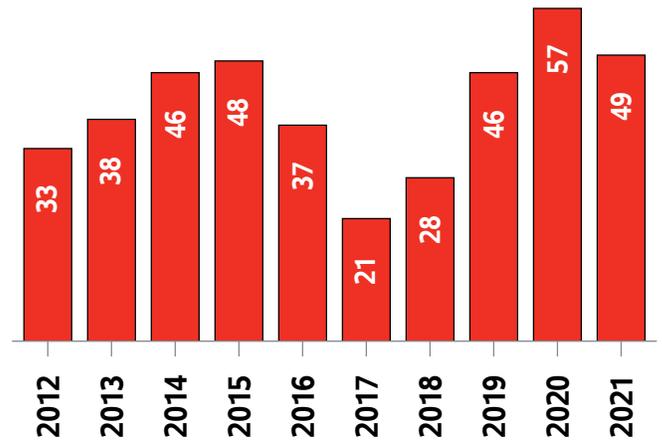
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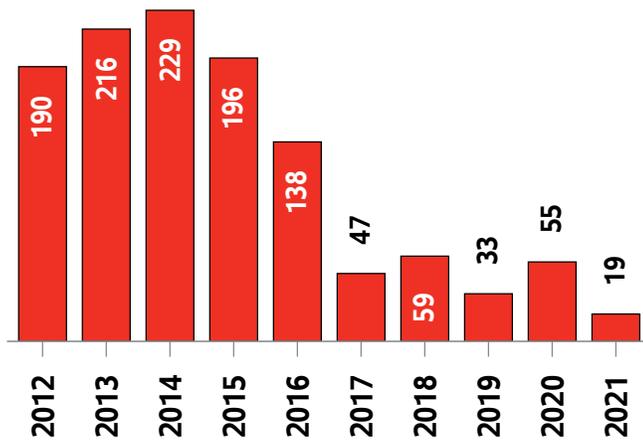
**Sales Activity (December only)**



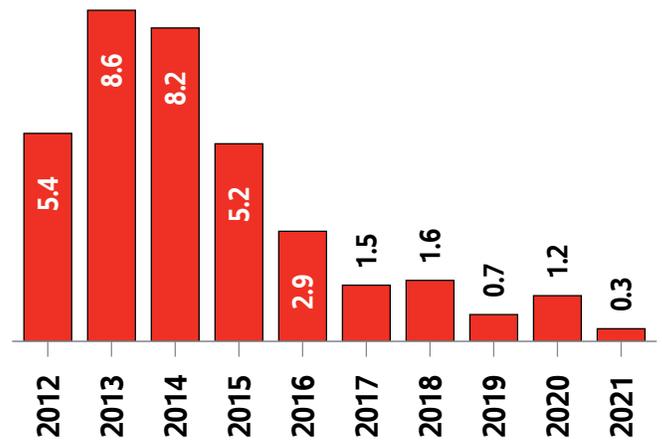
**New Listings (December only)**



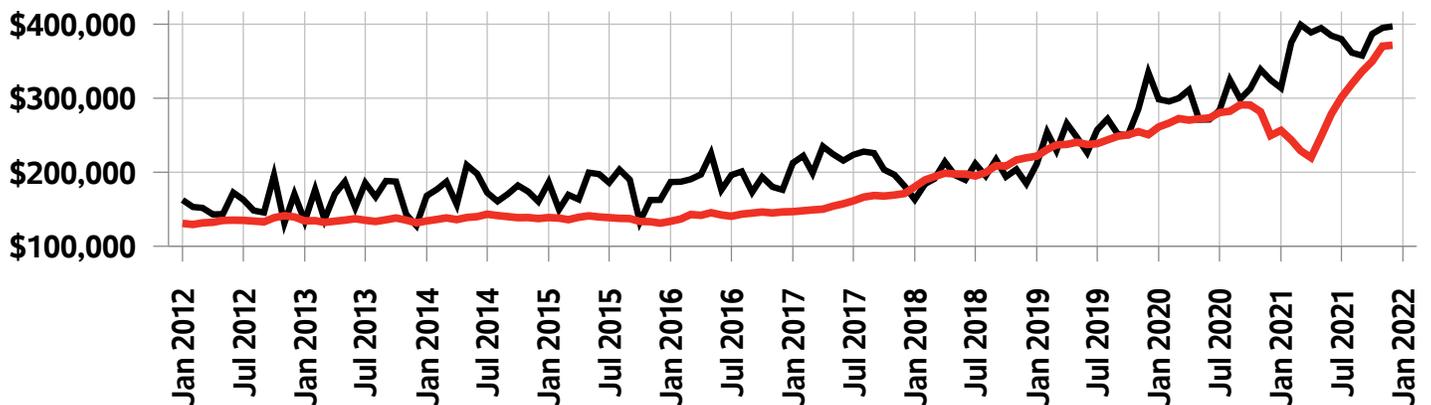
**Active Listings (December only)**



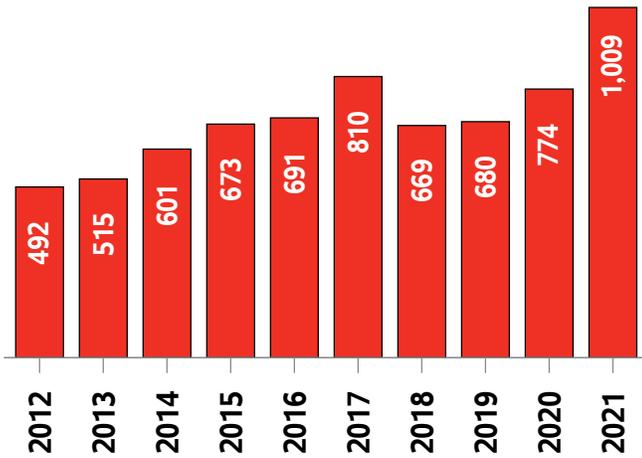
**Months of Inventory (December only)**



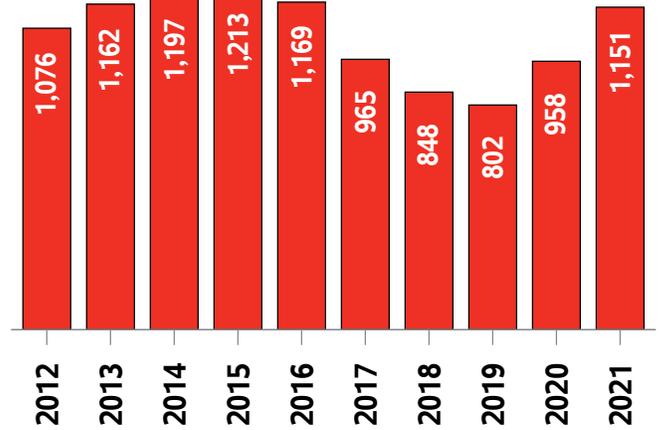
**MLS® HPI Apartment Benchmark Price and Average Price**



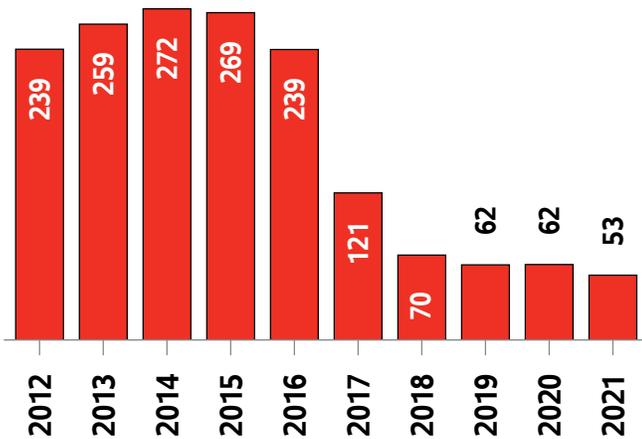
**Sales Activity (December Year-to-date)**



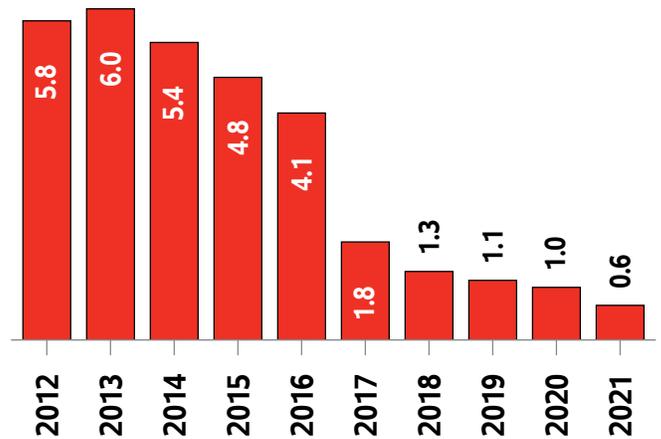
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



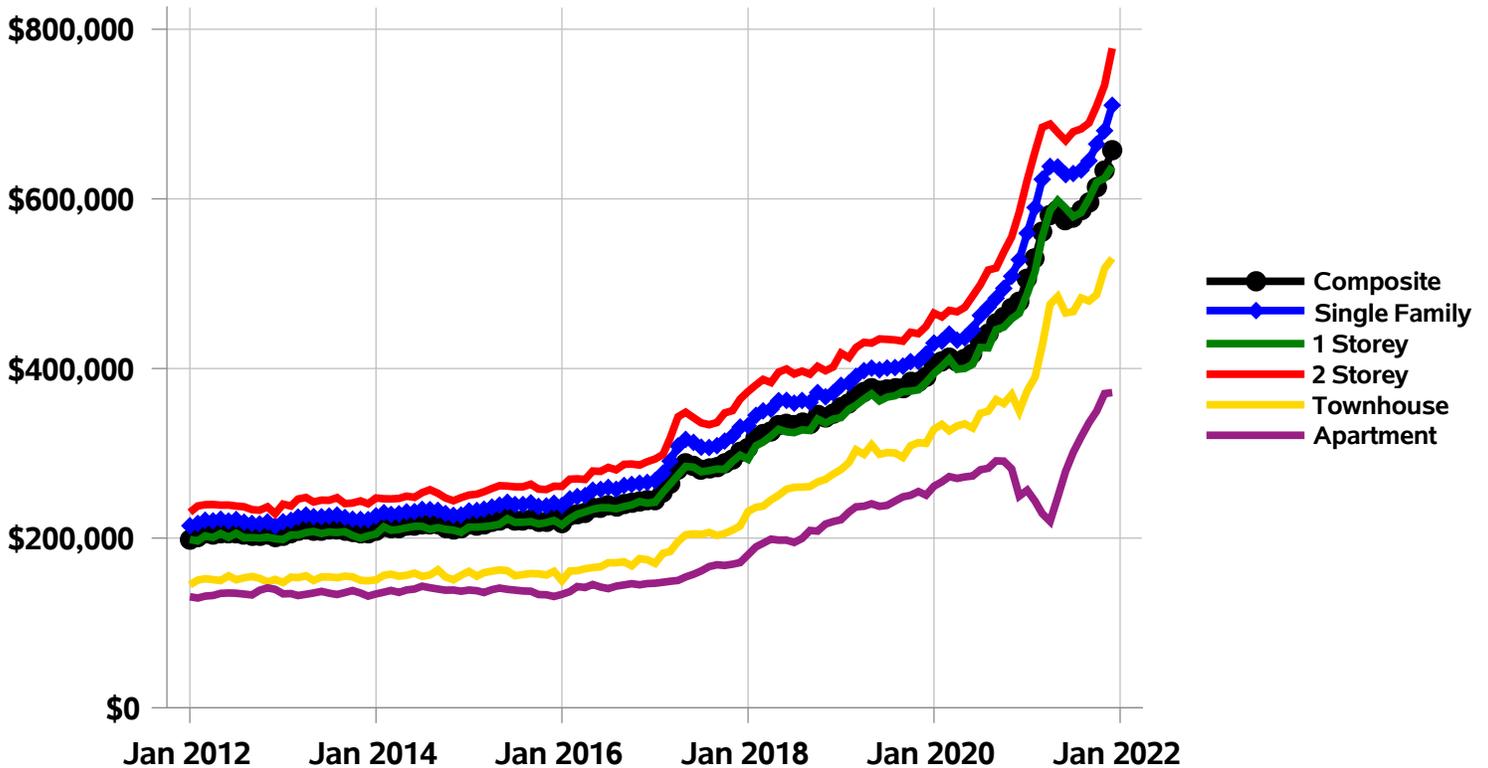
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<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

**MLS® Home Price Index Benchmark Price**

Benchmark Type:	December 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$657,600	3.8	10.3	14.5	37.5	89.5	169.5
Single Family	\$710,400	4.4	10.2	13.0	34.5	91.3	167.4
One Storey	\$638,100	2.2	6.3	8.3	37.2	87.5	164.4
Two Storey	\$777,500	5.9	12.8	16.3	33.0	93.5	168.0
Townhouse	\$529,900	2.3	10.5	13.8	51.5	92.3	203.5
Apartment	\$371,600	0.3	10.5	33.2	48.9	69.3	153.8

**MLS® HPI Benchmark Price**



**Composite**    

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

**Single Family**  

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5974
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**1 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**2 Storey** 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

**Townhouse** 

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

**Apartment** 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	367	-7.1	23.2	33.9	18.0	18.8	52.9
Dollar Volume	\$255,062,804	15.2	95.2	147.9	198.4	229.3	369.3
New Listings	289	-13.7	10.3	21.9	13.3	-8.3	-11.3
Active Listings	79	-66.4	-84.6	-84.5	-86.7	-93.4	-94.0
Sales to New Listings Ratio <sup>1</sup>	127.0	117.9	113.7	115.6	122.0	98.1	73.6
Months of Inventory <sup>2</sup>	0.2	0.6	1.7	1.9	1.9	3.9	5.5
Average Price	\$694,994	24.0	58.5	85.1	152.9	177.3	206.9
Median Price	\$655,000	31.0	61.7	100.0	167.3	194.4	225.5
Sale to List Price Ratio	115.2	108.0	102.0	101.6	98.6	97.0	97.1
Median Days on Market	8.0	8.0	13.5	13.0	24.0	40.0	35.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	7,991	17.4	21.9	25.0	19.7	39.3	47.4
Dollar Volume	\$5,071,625,305	50.9	87.7	112.8	168.1	245.2	293.2
New Listings	9,345	12.3	6.5	11.9	2.8	-7.1	-8.3
Active Listings <sup>3</sup>	358	-44.9	-54.9	-50.1	-69.3	-78.5	-80.6
Sales to New Listings Ratio <sup>4</sup>	85.5	81.9	74.7	76.6	73.4	57.0	53.2
Months of Inventory <sup>5</sup>	0.5	1.1	1.5	1.3	2.1	3.5	4.1
Average Price	\$634,667	28.6	54.0	70.3	123.9	147.8	166.7
Median Price	\$595,000	30.8	55.5	75.0	128.8	154.3	172.3
Sale to List Price Ratio	112.0	104.4	103.0	103.1	99.0	97.8	97.6
Median Days on Market	7.0	8.0	9.0	9.0	20.0	28.0	30.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

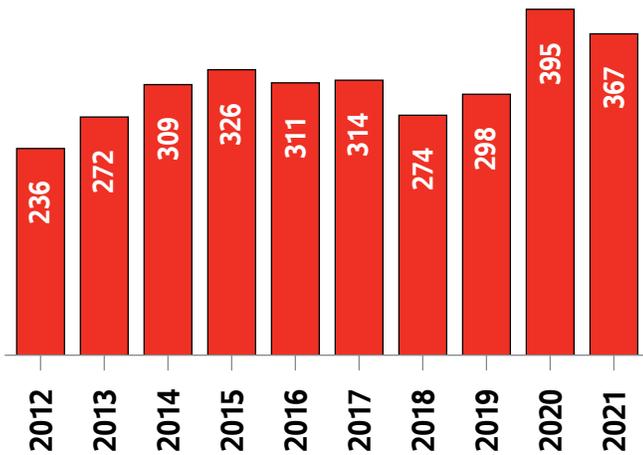
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

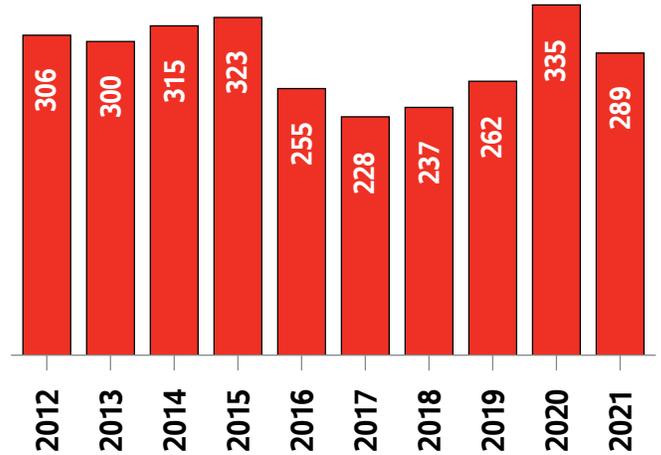
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

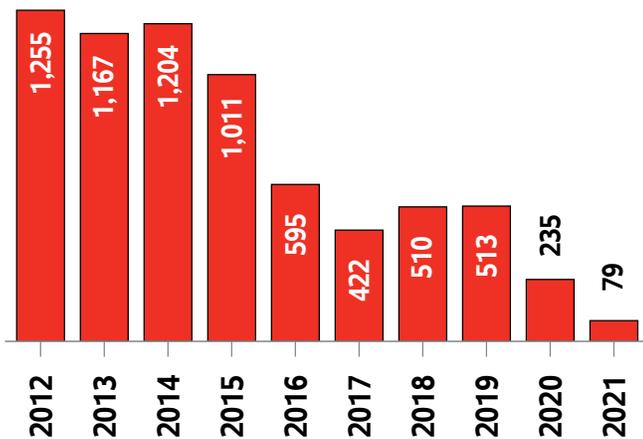
**Sales Activity (December only)**



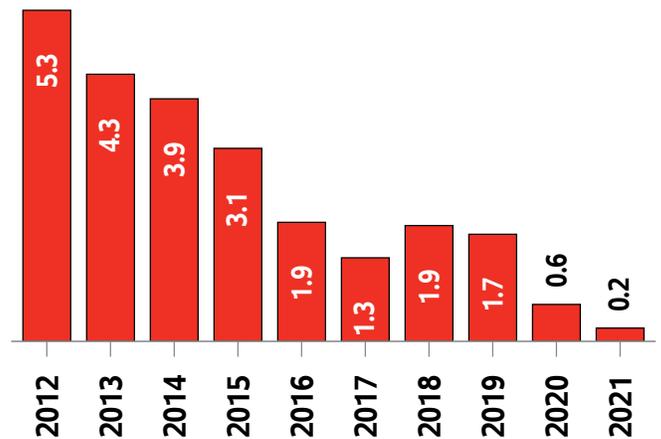
**New Listings (December only)**



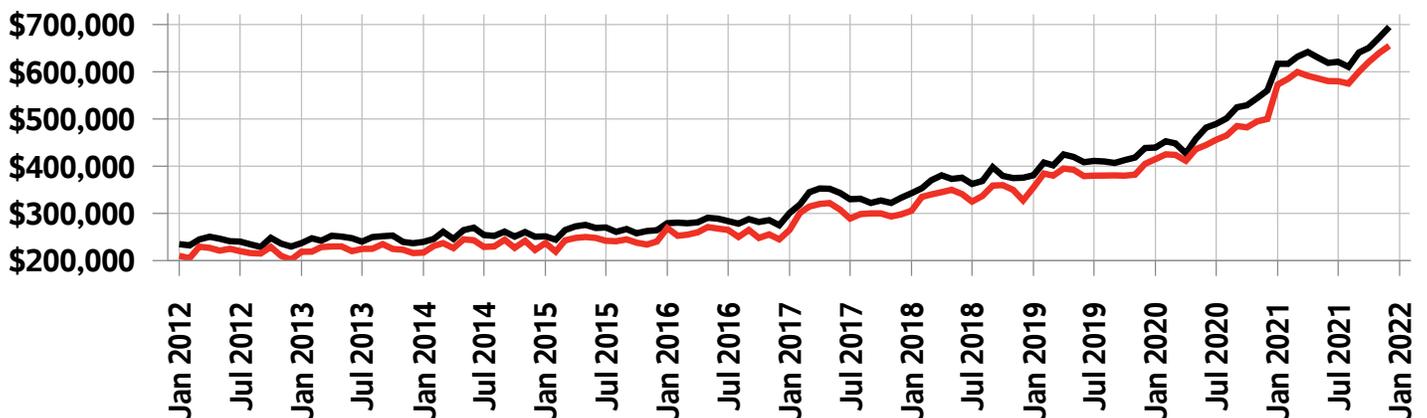
**Active Listings (December only)**



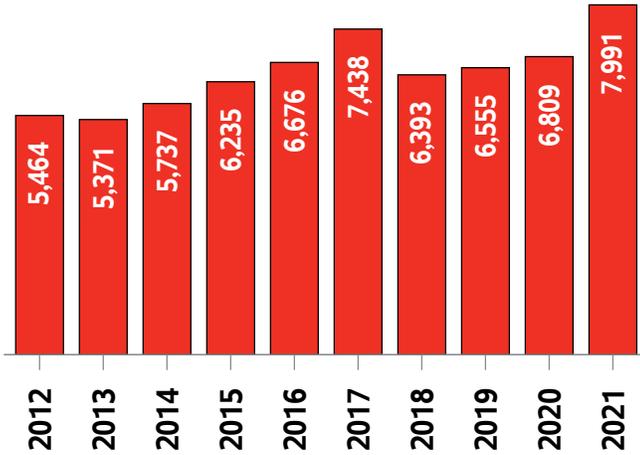
**Months of Inventory (December only)**



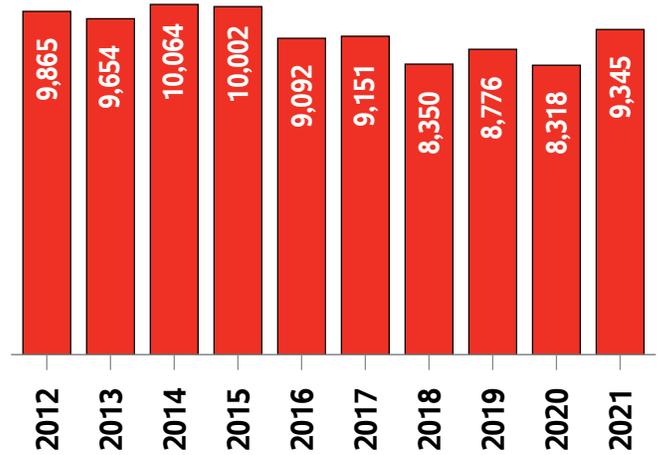
**Average Price and Median Price**



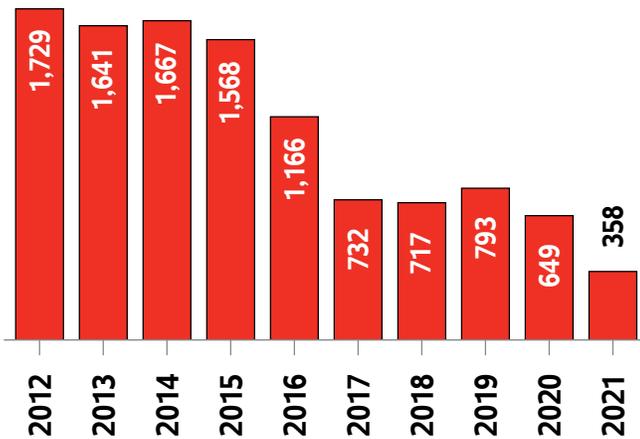
**Sales Activity (December Year-to-date)**



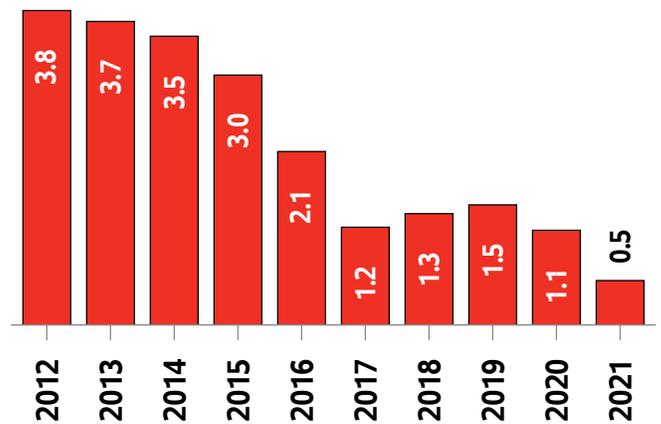
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	18	-10.0	20.0	80.0	-21.7	125.0	50.0
Dollar Volume	\$11,828,600	10.9	102.0	323.2	91.4	687.8	414.0
New Listings	14	-36.4	16.7	27.3	75.0	7.7	-33.3
Active Listings	16	-42.9	-60.0	-62.8	-69.2	-85.5	-87.8
Sales to New Listings Ratio <sup>1</sup>	128.6	90.9	125.0	90.9	287.5	61.5	57.1
Months of Inventory <sup>2</sup>	0.9	1.4	2.7	4.3	2.3	13.8	10.9
Average Price	\$657,144	23.2	68.4	135.1	144.6	250.1	242.6
Median Price	\$620,000	36.3	47.6	152.0	144.1	249.3	238.8
Sale to List Price Ratio	98.9	102.9	91.6	95.0	97.1	93.2	94.0
Median Days on Market	15.0	13.5	39.0	44.0	49.0	65.5	67.5
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	335	22.7	47.6	55.8	16.3	51.6	84.1
Dollar Volume	\$212,151,817	65.5	134.2	170.2	176.5	335.0	425.9
New Listings	392	8.6	4.0	26.9	-0.5	-15.5	-19.8
Active Listings <sup>3</sup>	29	-37.5	-56.5	-47.1	-70.8	-79.4	-82.3
Sales to New Listings Ratio <sup>4</sup>	85.5	75.6	60.2	69.6	73.1	47.6	37.2
Months of Inventory <sup>5</sup>	1.0	2.0	3.5	3.1	4.1	7.7	10.8
Average Price	\$633,289	34.9	58.7	73.4	137.7	187.0	185.7
Median Price	\$621,000	42.8	65.6	88.2	156.6	207.4	220.2
Sale to List Price Ratio	105.7	100.1	98.4	98.2	96.4	94.8	94.0
Median Days on Market	10.0	16.0	25.0	20.0	49.0	57.0	73.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

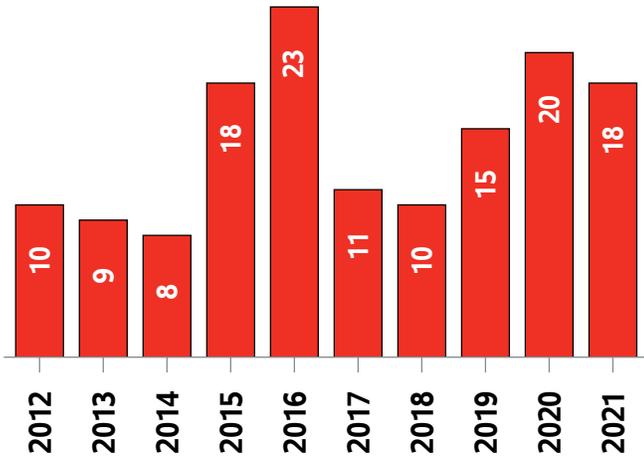
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

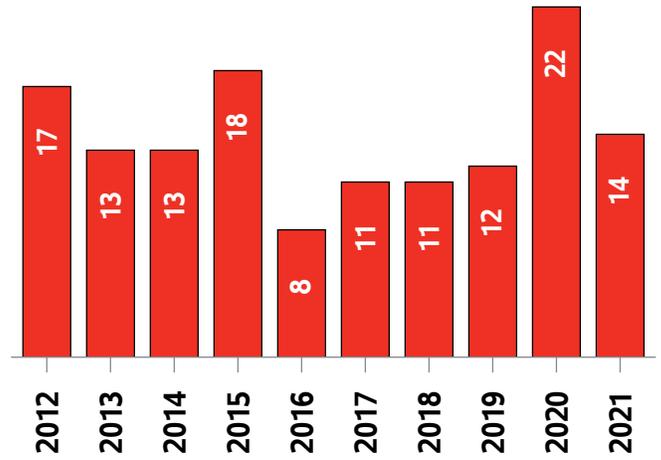
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

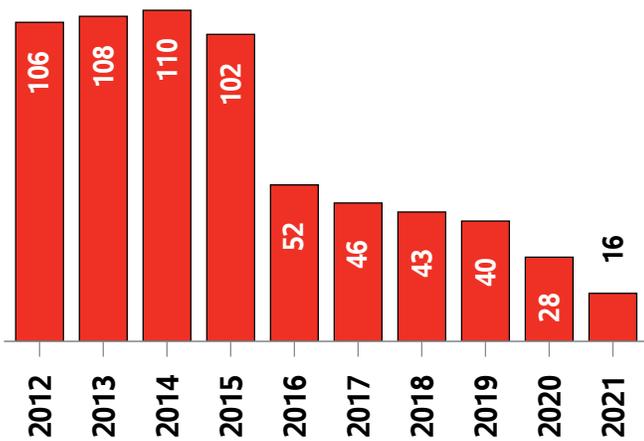
**Sales Activity (December only)**



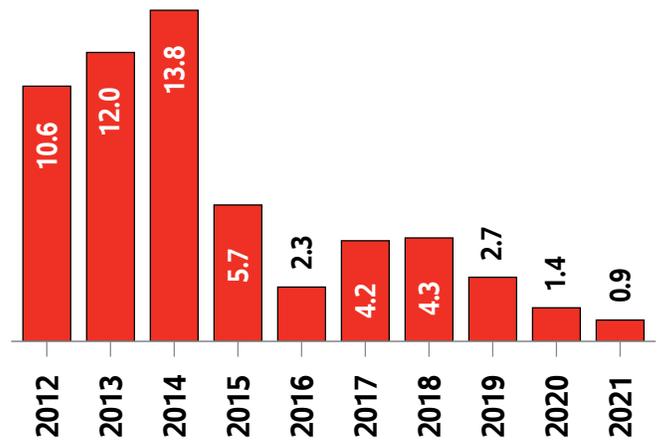
**New Listings (December only)**



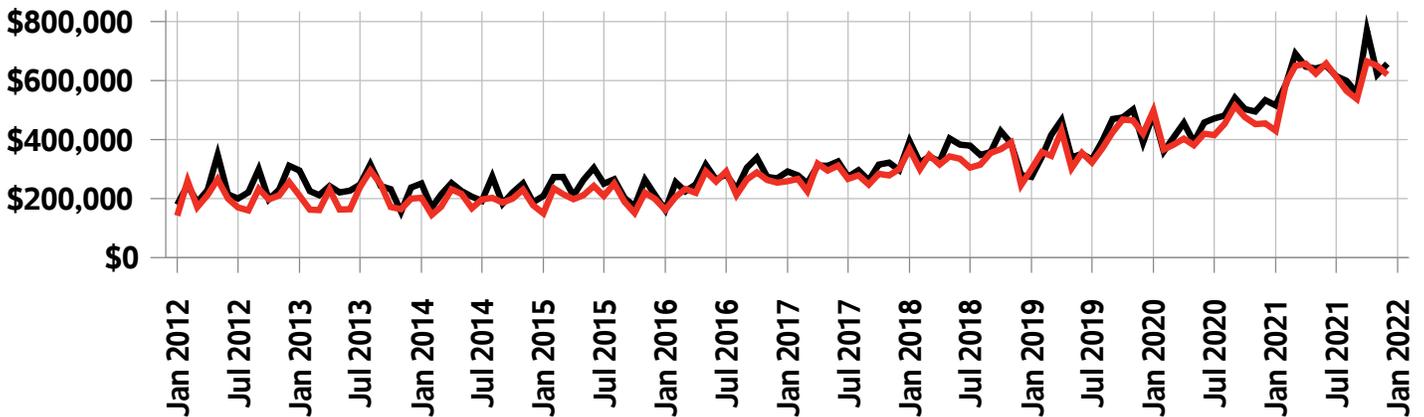
**Active Listings (December only)**



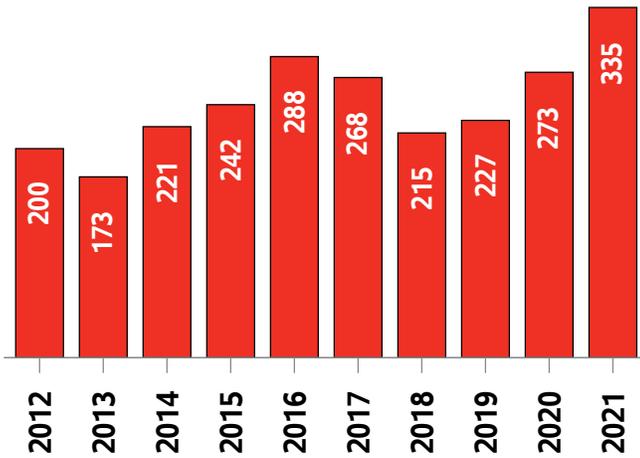
**Months of Inventory (December only)**



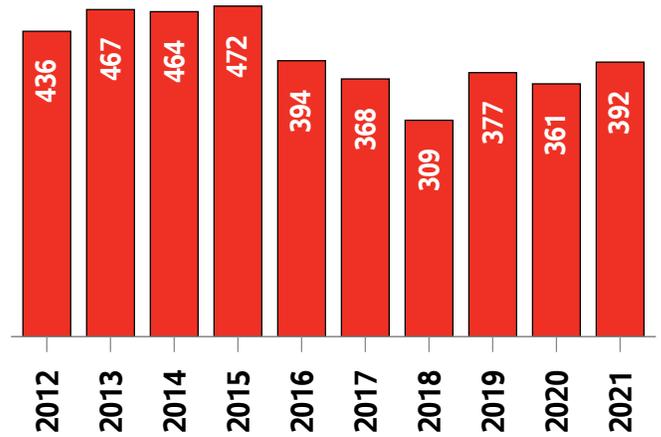
**Average Price and Median Price**



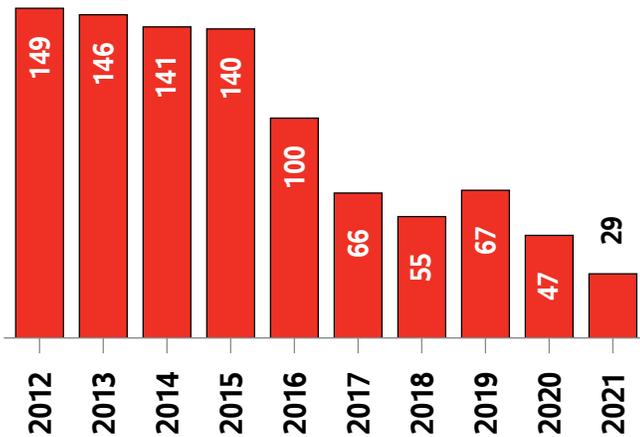
**Sales Activity (December Year-to-date)**



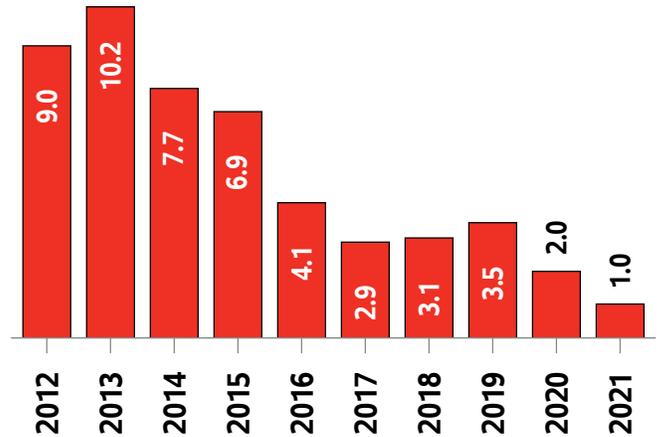
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	17	-26.1	13.3	112.5	-5.6	6.3	54.5
Dollar Volume	\$16,891,990	5.3	96.0	287.0	132.8	150.3	394.1
New Listings	26	4.0	44.4	73.3	-3.7	18.2	116.7
Active Listings	18	-48.6	-77.5	-66.0	-71.0	-83.8	-80.0
Sales to New Listings Ratio <sup>1</sup>	65.4	92.0	83.3	53.3	66.7	72.7	91.7
Months of Inventory <sup>2</sup>	1.1	1.5	5.3	6.6	3.4	6.9	8.2
Average Price	\$993,646	42.5	72.9	82.1	146.5	135.5	219.7
Median Price	\$985,000	60.8	95.9	101.8	214.2	158.0	328.3
Sale to List Price Ratio	103.8	107.7	98.1	100.4	95.8	96.5	96.9
Median Days on Market	19.0	8.0	47.0	14.0	64.0	58.0	69.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	372	22.0	11.7	24.0	19.2	30.5	72.2
Dollar Volume	\$332,574,644	63.4	86.1	112.6	174.9	206.4	364.2
New Listings	481	10.8	-11.6	12.9	-10.1	-20.8	-0.4
Active Listings <sup>3</sup>	34	-54.6	-65.4	-47.8	-68.3	-77.6	-72.2
Sales to New Listings Ratio <sup>4</sup>	77.3	70.3	61.2	70.4	58.3	47.0	44.7
Months of Inventory <sup>5</sup>	1.1	2.9	3.5	2.6	4.1	6.3	6.7
Average Price	\$894,018	34.0	66.6	71.4	130.6	134.7	169.5
Median Price	\$825,500	32.1	68.8	69.5	139.3	142.8	185.9
Sale to List Price Ratio	109.7	102.6	100.6	100.7	98.3	97.3	96.9
Median Days on Market	7.0	11.0	15.0	13.0	30.0	37.0	37.5

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

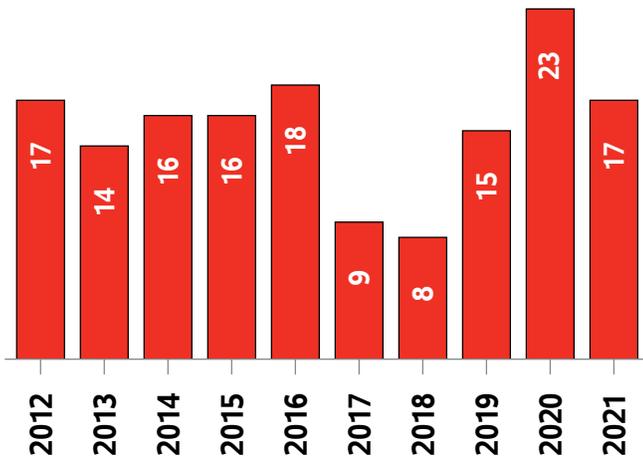
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

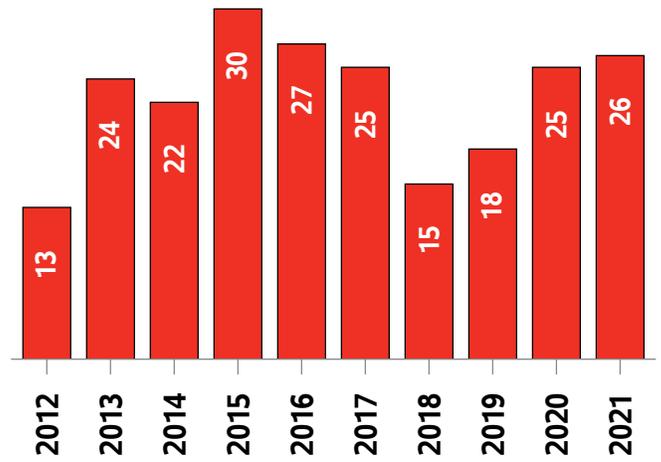
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

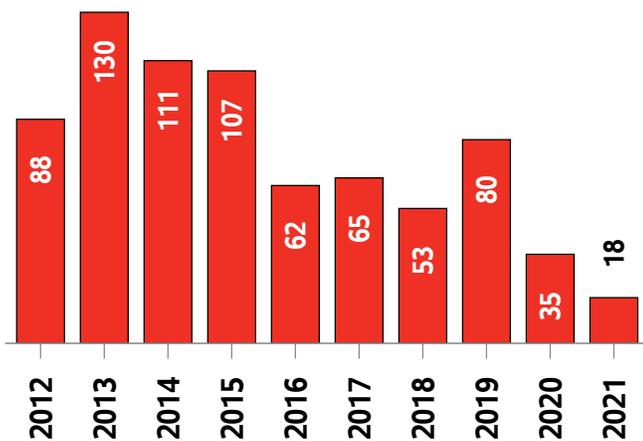
**Sales Activity (December only)**



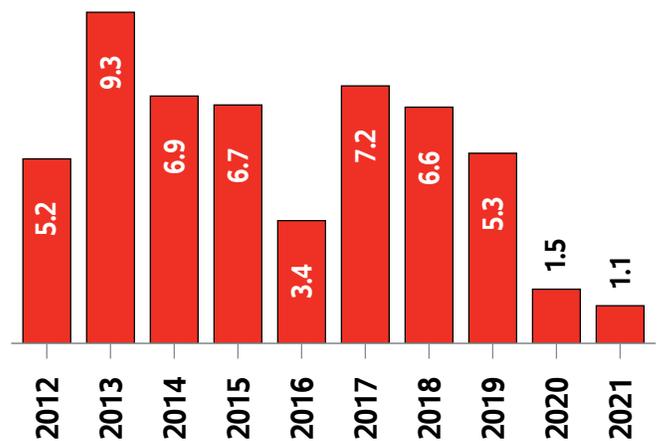
**New Listings (December only)**



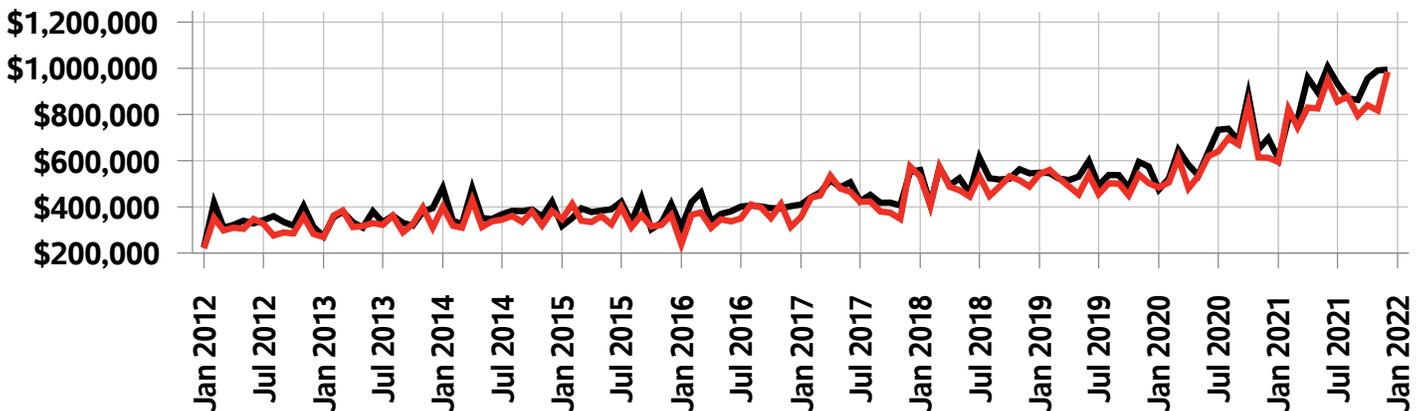
**Active Listings (December only)**



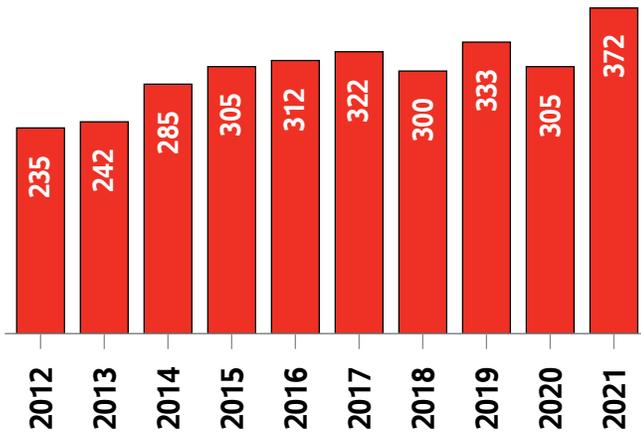
**Months of Inventory (December only)**



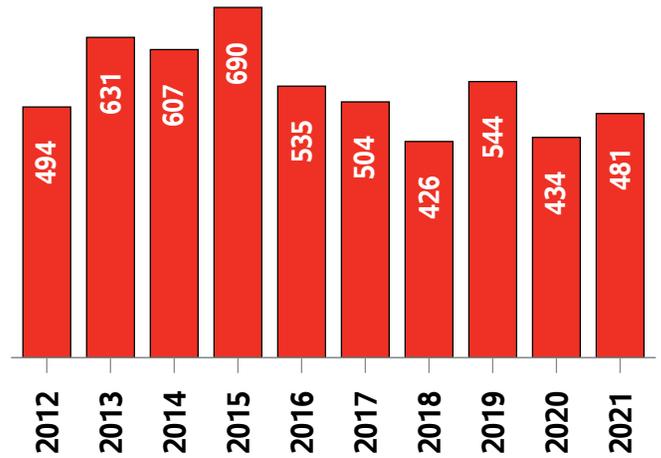
**Average Price and Median Price**



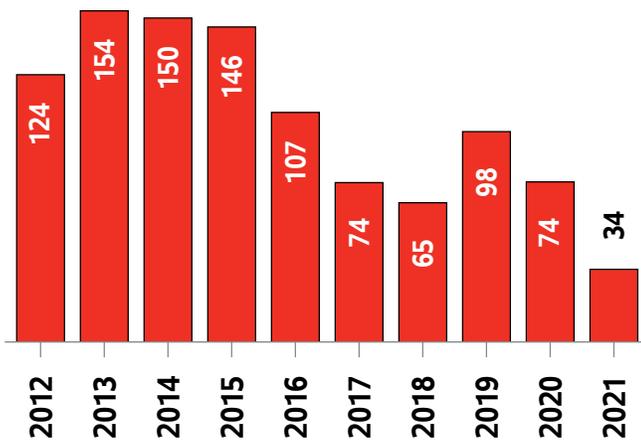
**Sales Activity (December Year-to-date)**



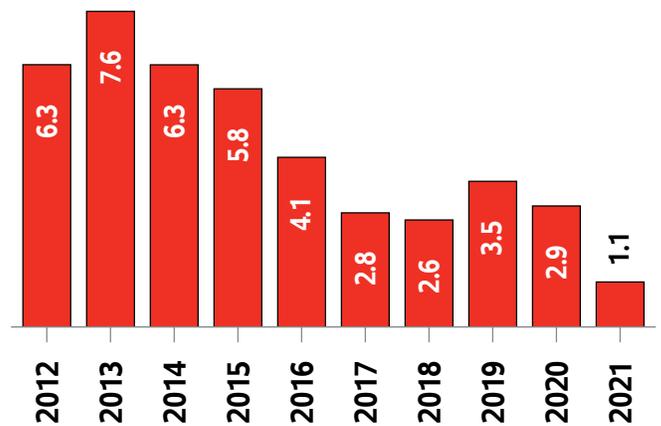
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	21	-16.0	5.0	110.0	40.0	110.0	50.0
Dollar Volume	\$14,329,857	13.2	91.2	222.7	273.6	548.7	304.4
New Listings	9	-40.0	-43.8	-47.1	-62.5	-57.1	-55.0
Active Listings	7	-77.4	-90.5	-89.7	-91.3	-93.0	-92.9
Sales to New Listings Ratio <sup>1</sup>	233.3	166.7	125.0	58.8	62.5	47.6	70.0
Months of Inventory <sup>2</sup>	0.3	1.2	3.7	6.8	5.3	10.0	7.0
Average Price	\$682,374	34.7	82.1	53.7	166.8	208.9	169.6
Median Price	\$640,000	28.0	78.3	48.0	151.0	185.1	166.7
Sale to List Price Ratio	108.4	107.2	99.3	100.8	98.0	96.2	97.2
Median Days on Market	15.0	13.0	28.0	40.0	53.0	74.0	62.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	457	-1.1	11.5	26.6	22.2	45.5	66.8
Dollar Volume	\$291,596,393	31.9	69.1	129.0	198.0	293.1	378.8
New Listings	513	-9.5	-15.6	-0.8	-7.7	-9.7	-5.0
Active Listings <sup>3</sup>	30	-63.8	-68.1	-61.1	-71.3	-79.2	-77.7
Sales to New Listings Ratio <sup>4</sup>	89.1	81.5	67.4	69.8	67.3	55.3	50.7
Months of Inventory <sup>5</sup>	0.8	2.1	2.7	2.5	3.3	5.4	5.8
Average Price	\$638,067	33.3	51.7	80.9	143.9	170.1	187.1
Median Price	\$606,000	33.2	52.5	83.6	142.4	167.3	187.3
Sale to List Price Ratio	111.1	102.9	100.1	100.3	97.2	96.7	97.2
Median Days on Market	7.0	10.0	15.0	14.0	28.0	46.5	41.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

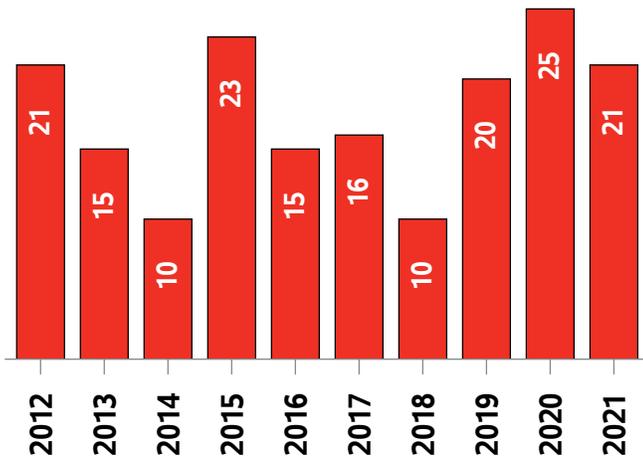
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

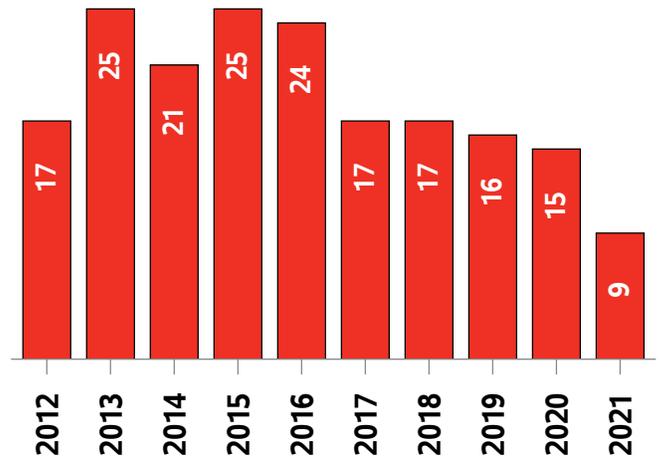
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

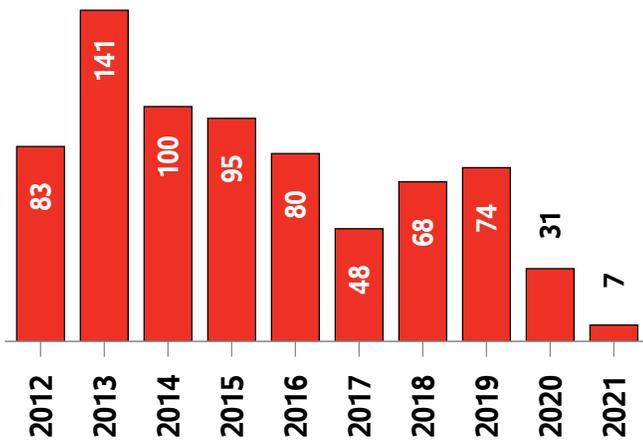
**Sales Activity (December only)**



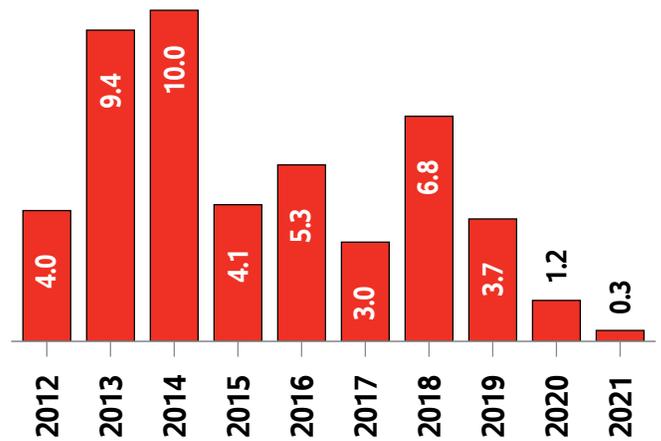
**New Listings (December only)**



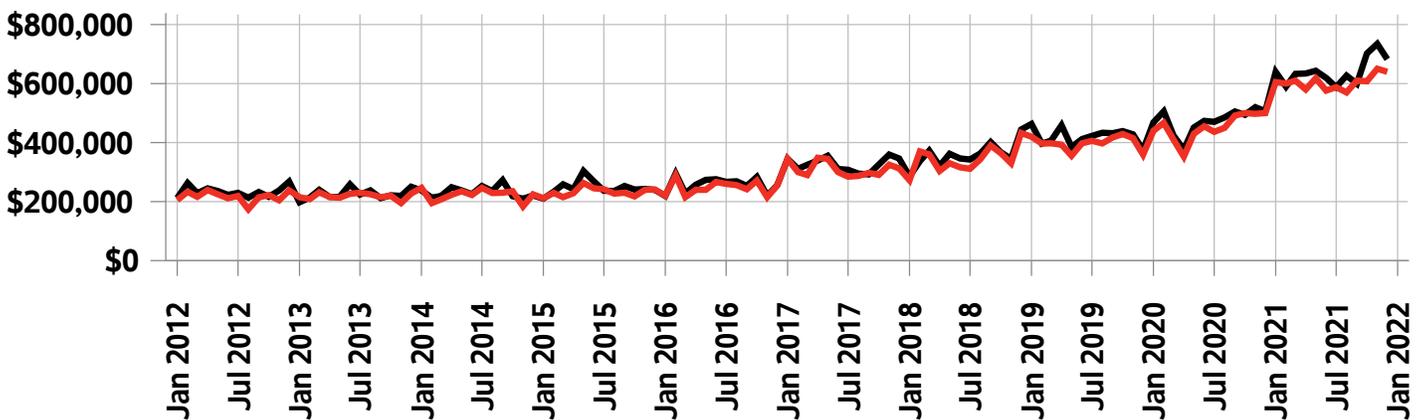
**Active Listings (December only)**



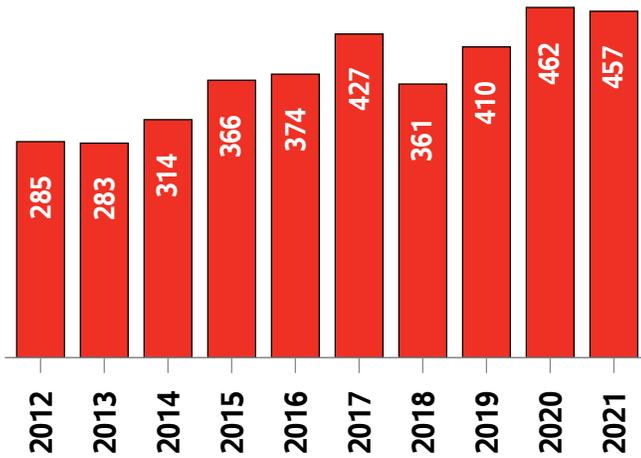
**Months of Inventory (December only)**



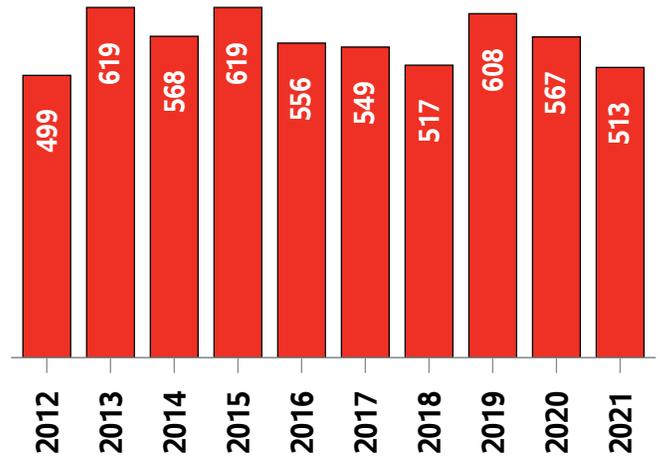
**Average Price and Median Price**



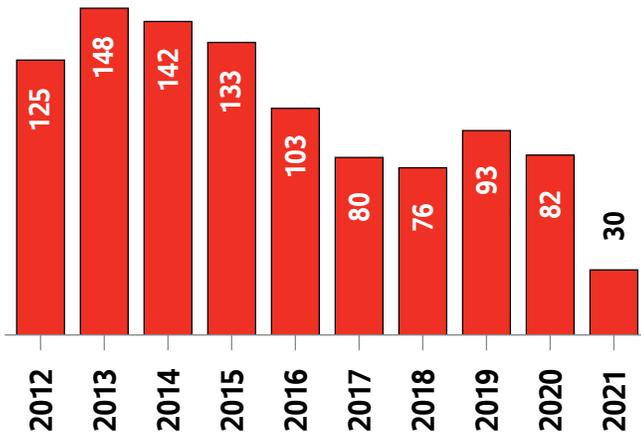
**Sales Activity (December Year-to-date)**



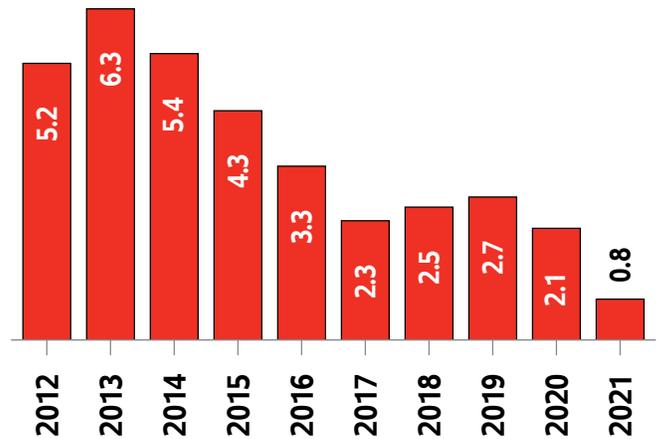
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

Actual	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	59	13.5	84.4	84.4	25.5	47.5	90.3
Dollar Volume	\$38,758,458	69.8	204.1	308.8	245.7	424.3	604.4
New Listings	54	50.0	92.9	80.0	45.9	10.2	100.0
Active Listings	11	-15.4	-75.6	-78.8	-87.4	-93.6	-92.9
Sales to New Listings Ratio <sup>1</sup>	109.3	144.4	114.3	106.7	127.0	81.6	114.8
Months of Inventory <sup>2</sup>	0.2	0.3	1.4	1.6	1.9	4.3	5.0
Average Price	\$656,923	49.7	64.9	121.7	175.4	255.4	270.1
Median Price	\$650,000	60.5	83.6	124.1	192.9	256.3	293.9
Sale to List Price Ratio	113.1	107.0	98.1	100.7	97.5	96.1	96.5
Median Days on Market	7.0	7.0	22.0	12.5	25.0	65.0	51.0
Year-to-date	December 2021	Compared to <sup>6</sup>					
		December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	903	17.3	17.9	15.3	12.7	34.4	39.6
Dollar Volume	\$502,547,428	60.4	89.3	114.7	177.4	275.6	320.1
New Listings	1,000	18.3	13.5	12.5	4.2	-5.3	-4.8
Active Listings <sup>3</sup>	32	-35.1	-51.6	-51.9	-75.6	-86.0	-86.3
Sales to New Listings Ratio <sup>4</sup>	90.3	91.1	86.9	88.1	83.4	63.6	61.6
Months of Inventory <sup>5</sup>	0.4	0.8	1.0	1.0	2.0	4.1	4.3
Average Price	\$556,531	36.8	60.6	86.1	146.1	179.5	201.0
Median Price	\$540,000	36.7	63.6	86.2	149.5	183.4	202.5
Sale to List Price Ratio	111.1	103.5	100.9	101.3	98.0	96.7	97.3
Median Days on Market	7.0	8.0	11.0	10.0	23.0	39.0	38.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

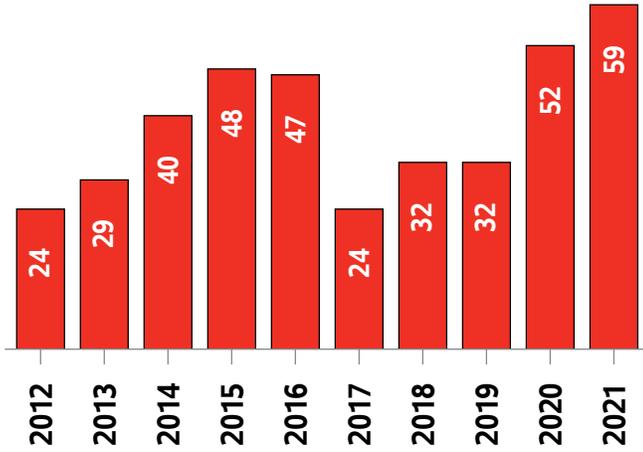
<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

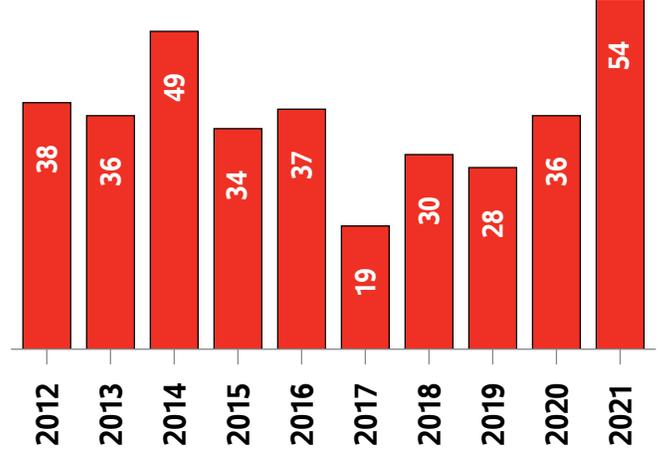
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

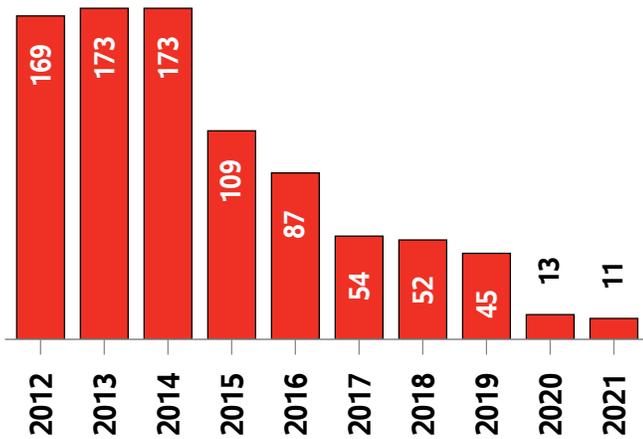
Sales Activity (December only)



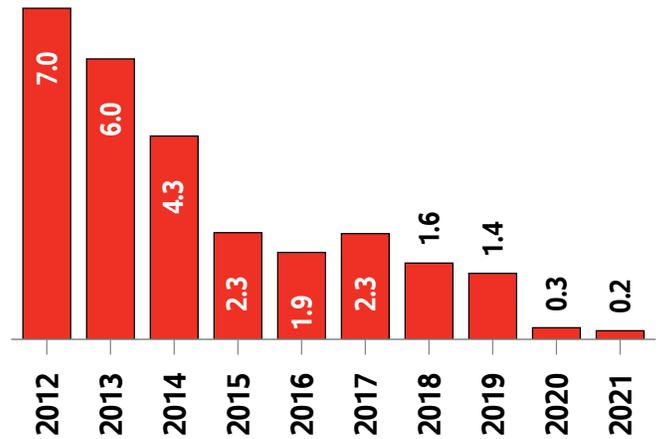
New Listings (December only)



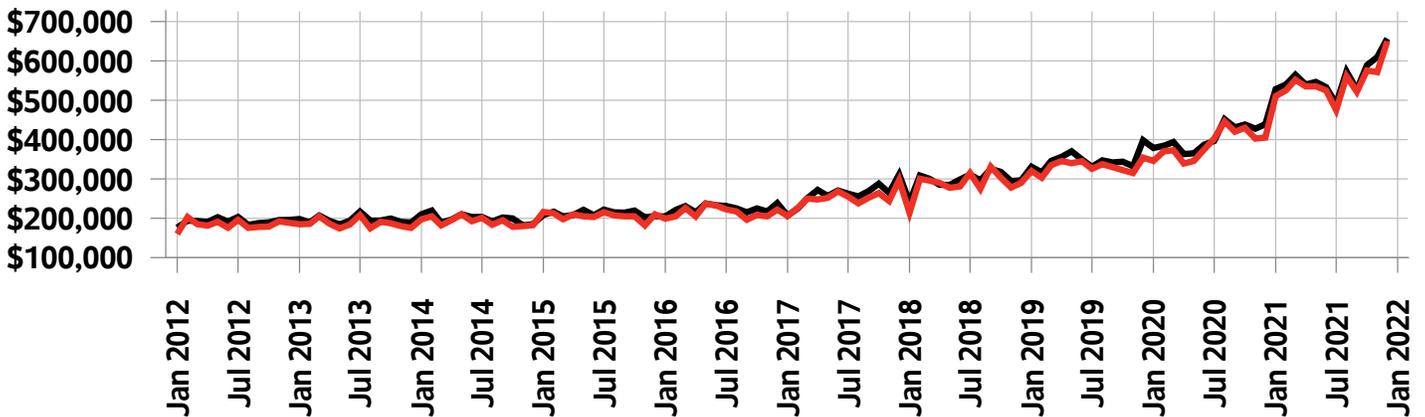
Active Listings (December only)



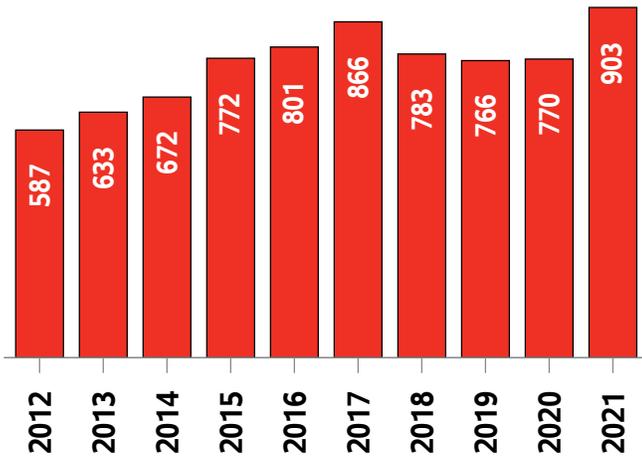
Months of Inventory (December only)



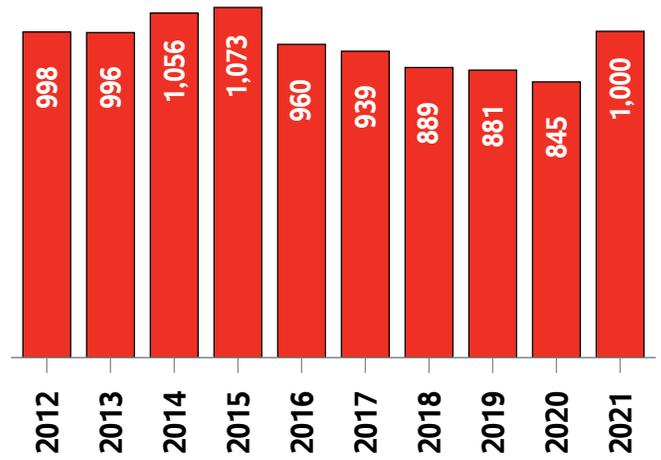
Average Price and Median Price



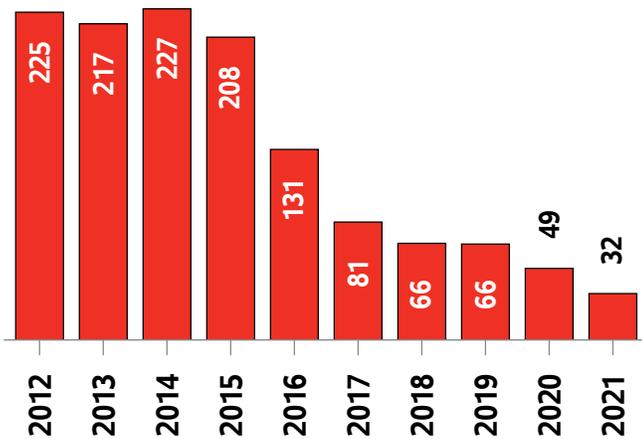
**Sales Activity (December Year-to-date)**



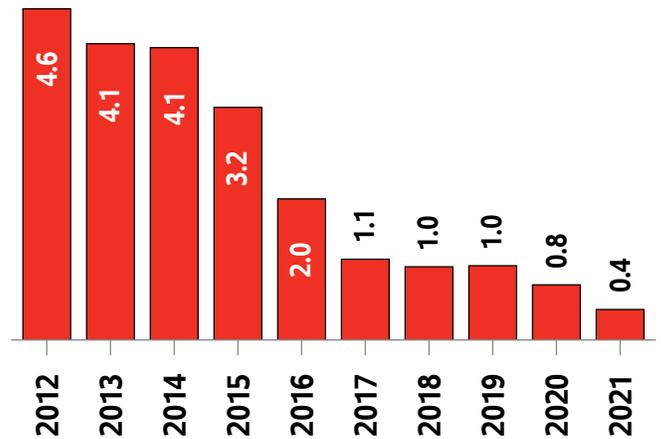
**New Listings (December Year-to-date)**



**Active Listings <sup>1</sup> (December Year-to-date)**



**Months of Inventory <sup>2</sup> (December Year-to-date)**



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.