

# LONDON AND ST. THOMAS ASSOCIATION OF REALTORS®

## 2021 Business Partner Application Form



APPLICANT INFORMATION				
Applicant Title:	<input type="checkbox"/> Mr.	<input type="checkbox"/> Mrs.	<input type="checkbox"/> Ms.	<input type="checkbox"/> Dr. <input type="checkbox"/> Other: _____
Applicant Last Name:		Applicant First Name:		
Role/Position: (e.g. Managing Director)				
Company Name:				
Company Address:				
City:	Province:		Postal Code:	
Mailing Address: (if different from above)				
City:	Province:		Postal Code:	
Cell Phone:		Website:		
Email:				

PROFILE			
1. Type of business or service provided (for listing in LSTAR publications):			
<input type="checkbox"/> Accountant	<input type="checkbox"/> Financial Institution	<input type="checkbox"/> Landscaping	<input type="checkbox"/> Renovations
<input type="checkbox"/> Builder	<input type="checkbox"/> Furniture	<input type="checkbox"/> Lawyer	<input type="checkbox"/> Retail
<input type="checkbox"/> Computers/Internet	<input type="checkbox"/> Home Inspection	<input type="checkbox"/> Mortgage Broker	<input type="checkbox"/> Surveyor
<input type="checkbox"/> Construction	<input type="checkbox"/> Home Staging	<input type="checkbox"/> Moving Services	<input type="checkbox"/> Telecommunications
<input type="checkbox"/> Contractor	<input type="checkbox"/> Home Wares	<input type="checkbox"/> Painting	<input type="checkbox"/> Other: (please specify)
<input type="checkbox"/> Developer	<input type="checkbox"/> Insurance	<input type="checkbox"/> Pest Control	_____
<input type="checkbox"/> Education	<input type="checkbox"/> Interior Design	<input type="checkbox"/> Property Management	_____

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**2021 Business Partner Application Form**



2. Please provide a brief description of what your company does (i.e. the goods and services provided):

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3. Please provide your company mission statement (if different from above):

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4. Are you registered as a Broker or Salesperson under the Real Estate and Business Brokers Act, 2002?

Yes       No

5. Are you engaged, employed or associated directly or indirectly with any real estate related company?

Yes       No      If yes, please explain:

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6. Are you a member of your local 'Better Business Bureau'? (E.g. Better Business Bureau of Western Ontario)

Yes       No

7. What professional designations, if any, do you hold? (E.g. CPA, Certified Appraiser etc.)

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8. Do you hold any professional affiliations? (E.g. Law Society, London Home Builders' Association etc.)

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**PAYMENT**

Each participant is required to pay an annual fee of \$550 + HST for membership of the Business Partners Program. This fee is pro-rated quarterly.

Note: Business Partners will be sent an invoice in the new year for the annual renewal/membership fee, which will be due by January 31st of the next year in order to continue your membership.

**\*\*Business Partner dues must be paid in full before acceptance of AGM Exhibitor Fee\*\***

Enclosed is payment in the amount of \$ \_\_\_\_\_ for the 2021 LSTAR Business Partner Membership.

Cheque                       VISA                       MasterCard                       AMEX

Credit Card #: \_\_\_\_\_

Expiry Date: \_\_\_\_\_ CVC: \_\_\_\_\_

Cardholder Signature: \_\_\_\_\_

**\*\* Please make cheques payable to the London and St. Thomas Association of REALTORS\*\***

**Pro-rated annual fee for Business Partners joining in:**

January, February, March	\$550.00 + 13% HST = \$621.50
April, May, June	\$412.50 + 13% HST = \$466.13
July, August, September	\$275.00 + 13% HST = \$310.75
October, November, December	\$137.50 + 13% HST = \$155.38

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### DECLARATION

- I consent to the collection, use and disclosure, by the London and St. Thomas Association of REALTORS®, of the information contained in this application and any information collected during the course of my membership of the Business Partners Program.
- I understand that the collection, use and limited disclosure of any information will only be for the purposes of fulfilling the objectives of the Business Partners Program, and only in a manner consistent with the Privacy Policy of the London and St. Thomas Association of REALTORS®, a copy of which is available online at [www.lstar.ca](http://www.lstar.ca).
- Subject to applicable laws and with specific exceptions to protect the privacy of third parties, I understand that I may access my information held by the London and St. Thomas Association of REALTORS® and may submit comments on or corrections to such information for inclusion with my information.
- If my application to become a Business Partner is successful, I agree to accept all of the terms and benefits outlined on Page 5 of this application form.
- I declare that all of the information and statements given by me in this application are true and complete.
- I hereby consent to the verification of any or all of the above given information.

\_\_\_\_\_  
Name of Applicant (please print)

\_\_\_\_\_  
Signature of Applicant

\_\_\_\_\_  
Date

### APPLICATION SUBMISSION

Please email your completed Application (with choice of payment) to:

Claire Dawson, Manager of Special Projects  
London and St. Thomas Association of REALTORS®  
[claire@LSTAR.ca](mailto:claire@LSTAR.ca)

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### ELIGIBILITY

In order to participate in the Business Partners Program, an individual (who must not be registered to trade in real estate) or company must:

- Agree to act consistently with the mission statement and the purposes of the London and St. Thomas Association of REALTORS®; and agree to pay an annual fee of \$550 + HST (pro-rated quarterly).

### BENEFITS

1. Company logo and web site link featured on LSTAR's members-only web site ([www.realtorlink.ca](http://www.realtorlink.ca)) and LSTAR's public web site ([www.lstar.ca](http://www.lstar.ca))
2. **\*\***Company logo posted to LSTAR members once per quarter on member-only communication channels
3. **\*\***Company brochure/flyer posted to LSTAR members once/twice a year (depending on join date) on member-only communication channels – You must provide electronic flyer to be used**\*\***
4. Company logo and web site link featured in LSTAR's e-Bulletin newsletter, distributed electronically to LSTAR's members
5. Opportunity to receive LSTAR's monthly home resale statistics report from the Canadian Real Estate Association
6. Discounted rate to attend select LSTAR Events with company logo exposure
7. **\*\***Special invitations to upcoming LSTAR Virtual Events
8. Use of LSTAR logo on company web site to share LSTAR Business Partner status (with mutual approval)

\*Eligible to Business Partners who join prior to June 30. Those joining after June 30 to receive one mailing opportunity for the year, as fees are pro-rated quarterly. **\*\*New for 2020-2021\*\***

### CONDITIONS

- All Business Partner applications are subject to review and approval by LSTAR;
- Business Partners do not hold Membership in LSTAR and, as such, are not entitled to hold office, to vote or to attend business meetings;
- Business Partners may not receive any MLS® services or services provided by CREA or OREA;
- Business Partners are not entitled to exclusivity for their particular business type/service; and
- LSTAR reserves the right to terminate all rights and privileges of a Business Partner for cause, without recourse of appeal, or to terminate the program at any time.