

LONDON AND ST. THOMAS ASSOCIATION OF REALTORS®  
2023 Business Partner Program



APPLICANT INFORMATION				
Applicant Title: <input type="checkbox"/> Mr. <input type="checkbox"/> Mrs. <input type="checkbox"/> Ms. <input type="checkbox"/> Dr. <input type="checkbox"/> Other: _____				
Applicant First Name:			Applicant Last Name:	
Role/Position: (e.g. Managing Director)				
Company Name:				
Company Address:				
City:		Province:		Postal Code:
Mailing Address: (if different from above)				
City:		Province:		Postal Code:
Cell Phone:			Website:	
Email:				

PROFILE			
1. Type of business or service provided (for listing in LSTAR publications):			
<input type="checkbox"/> Accountant	<input type="checkbox"/> Financial Institution	<input type="checkbox"/> Landscaping	<input type="checkbox"/> Renovations
<input type="checkbox"/> Builder	<input type="checkbox"/> Furniture	<input type="checkbox"/> Lawyer	<input type="checkbox"/> Retail
<input type="checkbox"/> Computers/Internet	<input type="checkbox"/> Home Inspection	<input type="checkbox"/> Mortgage Broker	<input type="checkbox"/> Surveyor
<input type="checkbox"/> Construction	<input type="checkbox"/> Home Staging	<input type="checkbox"/> Moving Services	<input type="checkbox"/> Telecommunications
<input type="checkbox"/> Contractor	<input type="checkbox"/> Home Wares	<input type="checkbox"/> Painting	<input type="checkbox"/> Other: (please specify)
<input type="checkbox"/> Developer	<input type="checkbox"/> Insurance	<input type="checkbox"/> Pest Control	_____
<input type="checkbox"/> Education	<input type="checkbox"/> Interior Design	<input type="checkbox"/> Property Management	_____

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2. Please provide a brief description of what your company does (i.e. the goods and services provided):

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3. Please provide your company mission statement (if different from above):

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4. Are you registered as a Broker or Salesperson under the Real Estate and Business Brokers Act, 2002?

- Yes       No

5. Are you engaged, employed, or associated directly or indirectly with any real estate related company?

- Yes       No      If yes, please explain:

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6. Are you a member of your local 'Better Business Bureau'? (e.g. Better Business Bureau of Western Ontario)

- Yes       No

7. What professional designations, if any, do you hold? (e.g. CPA, Certified Appraiser etc.)

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8. Do you hold any professional affiliations? (e.g. Law Society, London Home Builders' Association etc.)

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**PAYMENT**

Each participant is required to pay an annual fee of \$550 + HST for membership of the Business Partners Program. This fee is pro-rated quarterly.

Note: Business Partners will be sent an invoice early in the new year for the annual renewal/membership fee, which will be due by January 31, 2023 in order to continue your membership.

**\*\*Business Partner dues must be paid in full before acceptance of AGM Exhibitor Fee\*\***

Please charge my credit card in the amount of \$\_\_\_\_\_ to be a member of the  
 2023 LSTAR Business Partner Program.

Please confirm below your choice of payment:

- Cheque                     
  VISA                             
  MasterCard                     
  AMEX

LSTAR will give you a call in the next few days for your credit card information.

Signature: \_\_\_\_\_

**\*\* Please make cheques payable to the London and St. Thomas Association of REALTORS \*\***

**Pro-rated annual fee for Business Partners joining in:**

January, February, March	\$550.00 + 13% HST = \$621.50
April, May, June	\$412.50 + 13% HST = \$466.13
July, August, September	\$275.00 + 13% HST = \$310.75
October, November, December	\$137.50 + 13% HST = \$155.38

# LONDON AND ST. THOMAS ASSOCIATION OF REALTORS®

## 2023 Business Partner Program



### DECLARATION

- I consent to the collection, use and disclosure, by the London and St. Thomas Association of REALTORS®, of the information contained in this application and any information collected during my membership of the Business Partners Program.
- I understand that the collection, use and limited disclosure of any information will only be for the purposes of fulfilling the objectives of the Business Partners Program, and only in a manner consistent with the Privacy Policy of the London and St. Thomas Association of REALTORS®, a copy of which is available online at [www.LSTAR.ca](http://www.LSTAR.ca).
- Subject to applicable laws and with specific exceptions to protect the privacy of third parties, I understand that I may access my information held by the London and St. Thomas Association of REALTORS® and may submit comments on or corrections to such information for inclusion with my information.
- If my application to become a Business Partner is successful, I agree to accept all the terms and benefits outlined on Page 5 of this application form.
- I declare that all the information and statements given by me in this application are true and complete.
- I hereby consent to the verification of any or all of the above given information.

\_\_\_\_\_  
Name of Applicant (please print)

\_\_\_\_\_  
Signature of Applicant

\_\_\_\_\_  
Date

### APPLICATION SUBMISSION

Fill in the Business Partner Application Form and  
email it with your choice of payment to Claire Dawson at [Claire@LSTAR.ca](mailto:Claire@LSTAR.ca)



## ELIGIBILITY

In order to participate in the Business Partners Program, an individual (who must not be registered to trade in real estate) or company must:

- Agree to act consistently with the mission statement and the purposes of the London and St. Thomas Association of REALTORS®; and agree to pay an annual fee of \$550 + HST (pro-rated quarterly).

## BENEFITS

1. Company logo and website link featured on LSTAR's members-only platforms, and LSTAR's public website ([www.LSTAR.ca](http://www.LSTAR.ca))
2. Opportunity to have your company e-brochure/e-flyer sent out to LSTAR members once/twice a year (depending on join date) in our monthly e-Bulletin newsletter – You must provide e-flyer to be used \*
3. Company logo and website link featured in LSTAR's e-Bulletin newsletter, distributed electronically to LSTAR members
4. Opportunity to receive LSTAR's monthly home resale statistics report from the Canadian Real Estate Association
5. Discounted rate to attend select LSTAR Events with company logo exposure
6. Special invitations to upcoming LSTAR Events
7. Use of LSTAR logo on company website to share LSTAR Business Partner status (with mutual approval)

\* Those joining prior to June 30th receive (2) two mailing opportunities for the year. Those joining after June 30th receive (1) one mailing opportunity for the year. Fees are pro-rated quarterly.

## CONDITIONS

- All Business Partner applications are subject to review and approval by LSTAR;
- Business Partners do not hold Membership in LSTAR and, as such, are not entitled to hold office, to vote or to attend business meetings;
- Business Partners may not receive any MLS® services or services provided by CREA or OREA;
- Business Partners are not entitled to exclusivity for their particular business type/service; and
- LSTAR reserves the right to terminate all rights and privileges of a Business Partner for cause, without recourse of appeal, or to terminate the program at any time.