

**LONDON AND ST. THOMAS ASSOCIATION OF REALTORS®**  
 Business Partner Application Form



**Thank you for your interest in becoming a Business Partner of the London and St. Thomas Association of REALTORS® (LSTAR). The terms and benefits of becoming a Business Partner are outlined on Page 5. Should you need any additional details, please contact Claire Dawson, Manager of Special Projects (519) 641-1434 x246 or [claire@LSTAR.ca](mailto:claire@LSTAR.ca)**

**APPLICANT INFORMATION**

Applicant Title	<input type="checkbox"/> Mr.	<input type="checkbox"/> Mrs.	<input type="checkbox"/> Ms.	<input type="checkbox"/> Dr.	<input type="checkbox"/> Other: _____
Last Name			First Name		
Role/Position: (e.g. Managing Director)					
Company Name					
Company Address					
City		Province		Postal Code	
Mailing Address: (if different from above)					
City		Province		Postal Code	
Telephone			Cell Phone		
Fax			Other		
Email					
Website					

**PROFILE**

**1. Type of business or service provided (for listing in LSTAR publications):**

<input type="checkbox"/> Accountant	<input type="checkbox"/> Financial Institution	<input type="checkbox"/> Landscaping	<input type="checkbox"/> Renovations
<input type="checkbox"/> Builder	<input type="checkbox"/> Furniture	<input type="checkbox"/> Lawyer	<input type="checkbox"/> Retail
<input type="checkbox"/> Computers/Internet	<input type="checkbox"/> Home Inspection	<input type="checkbox"/> Mortgage Broker	<input type="checkbox"/> Surveyor
<input type="checkbox"/> Construction	<input type="checkbox"/> Home Staging	<input type="checkbox"/> Moving Services	<input type="checkbox"/> Telecommunications
<input type="checkbox"/> Contractor	<input type="checkbox"/> Home Wares	<input type="checkbox"/> Painting	<input type="checkbox"/> Other: (please specify)
<input type="checkbox"/> Developer	<input type="checkbox"/> Insurance	<input type="checkbox"/> Pest Control	_____
<input type="checkbox"/> Education	<input type="checkbox"/> Interior Design	<input type="checkbox"/> Property Management	

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2. Please provide a brief description of what your company does (i.e. the goods and services provided):

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3. Please provide your company mission statement (if different from above):

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4. Are you registered as a Broker or Salesperson under the Real Estate and Business Brokers Act, 2002?

Yes       No

5. Are you engaged, employed or associated directly or indirectly with any real estate related company?

Yes       No      If yes, please explain:

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6. Are you a member of your local 'Better Business Bureau'? (e.g. the Better Business Bureau of Western Ontario)

Yes       No

7. What professional designations, if any, do you hold? (e.g. CPA, Certified Appraiser etc.)

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8. What professional affiliations, if any, do you hold? (e.g. Law Society, London Home Builders' Association etc.)

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### PAYMENT

Each participant is required to pay an annual fee of **\$550 + HST** for membership of the Business Partners Program. This fee is pro-rated quarterly.

**Note: Business Partners will be sent an invoice in the new year for the annual renewal/membership fee, which will be due by January 31<sup>st</sup> of the next year in order to continue your membership.**

**Business Partner dues must be paid in full before acceptance of AGM Exhibitor Fee.**

Enclosed is payment in the amount of \$ \_\_\_\_\_ for the 2020 LSTAR Business Partner Membership.

Cheque\*       Money Order       VISA       MasterCard

\*\* Please make cheques payable to the London and St. Thomas Association of REALTORS®.\*\*

Credit Card #: \_\_\_\_\_ Expiry Date: \_\_\_\_\_

Cardholder Signature: \_\_\_\_\_

#### Pro-rated annual fee for Business Partners joining in:

January, February, March	\$550 + 13% HST = \$621.50
April, May, June	\$412.50 + 13% HST = \$466.13
July, August, September	\$275 + 13% HST = \$310.75
October, November, December	\$137.50 + 13% HST = \$155.38

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### DECLARATION

- I consent to the collection, use and disclosure, by the London and St. Thomas Association of REALTORS®, of the information contained in this application and any information collected during the course of my membership of the Business Partners Program.
- I understand that the collection, use and limited disclosure of any information will only be for the purposes of fulfilling the objectives of the Business Partners Program, and only in a manner consistent with the Privacy Policy of the London and St. Thomas Association of REALTORS®, a copy of which is available online at [www.lstar.ca](http://www.lstar.ca).
- Subject to applicable laws and with specific exceptions to protect the privacy of third parties, I understand that I may access my information held by the London and St. Thomas Association of REALTORS® and may submit comments on or corrections to such information for inclusion with my information.
- If my application to become a Business Partner is successful, I agree to accept all of the terms and benefits outlined on Page 5 of this application form.
- I declare that all of the information and statements given by me in this application are true and complete.
- I hereby consent to the verification of any or all of the above given information.

\_\_\_\_\_  
Name of Applicant (please print)

\_\_\_\_\_  
Signature of Applicant

\_\_\_\_\_  
Date

### APPLICATION SUBMISSION

Please return your completed Application (with payment) to:

**Claire Dawson, Manager of Special Projects**  
**London and St. Thomas Association of REALTORS®**  
**342 Commissioners Road West, London, Ontario N6J 1Y3**  
or email to: [claire@lstar.ca](mailto:claire@lstar.ca) (credit card payments only)

You will be advised of the outcome of your application via email (or by mail where an email address has not been provided).

#### OFFICE USE ONLY

Received: \_\_\_\_\_ Approved: \_\_\_\_\_ Agreement Date: \_\_\_\_\_

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### ATTACHMENT 1 - BUSINESS PARTNER TERMS AND BENEFITS

#### 1) Eligibility

- a) In order to participate in the Business Partners Program, an individual (who must not be registered to trade in real estate) or company must:
  - i) Agree to act consistently with the mission statement and the purposes of the London and St. Thomas Association of REALTORS®; and

Agree to pay an annual fee of \$550 + HST (pro-rated quarterly).

#### 2) Business Partner Benefits

- a) Company logo and web site link featured on LSTAR's members-only web site ([www.realtorlink.ca](http://www.realtorlink.ca)) and LSTAR's public web site ([www.lstar.ca](http://www.lstar.ca))
- b) Company promotional material on display at LSTAR's office
- c) Distribution of company promotional material via LSTAR's internal mail delivery system twice a year to more than 1,900 LSTAR members\*
- d) Company logo and web site link featured in LSTAR's e-Bulletin newsletter, distributed electronically to LSTAR's members
- e) Opportunity to receive LSTAR's monthly home resale statistics report from the Canadian Real Estate Association
- f) Discounted exhibitor rate for LSTAR's Annual General Meeting and Trade Show, with company logo exposure
- g) Special invitations to upcoming LSTAR events
- h) Use of LSTAR logo on company web site to share LSTAR Business Partner status (with mutual approval)

\*\* Eligible to Business Partners who join prior to June 30. Those joining after June 30 to receive one mailing opportunity for the year, as fees are prorated quarterly \*\*

#### 3) Conditions

- a) All Business Partner applications are subject to review and approval by LSTAR;
- b) Business Partners do not hold Membership in LSTAR and, as such, are not entitled to hold office, to vote or to attend business meetings;
- c) Business Partners may not receive any MLS® services or services provided by CREA or OREA;
- d) Business Partners are not entitled to exclusivity for their particular business type/service; and
- e) LSTAR reserves the right to terminate all rights and privileges of a Business Partner for cause, without recourse of appeal, or to terminate the program at any time.