



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report April 2023



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	723	-17.7%	-36.5%	78.5%	-17.8%	-27.3%	-8.9%
Dollar Volume	\$480,179,418	-28.8%	-34.8%	176.7%	48.0%	76.1%	142.4%
New Listings	964	-40.1%	-34.0%	44.5%	-21.6%	-32.0%	-39.3%
Active Listings	1,304	27.3%	96.4%	-0.5%	15.7%	-41.3%	-56.2%
Sales to New Listings Ratio ¹	75.0	54.5	78.0	60.7	71.5	70.1	50.0
Months of Inventory ²	1.8	1.2	0.6	3.2	1.3	2.2	3.7
Average Price	\$664,149	-13.6%	2.8%	55.0%	80.2%	142.1%	166.2%
Median Price	\$620,500	-13.1%	4.3%	54.5%	84.1%	147.7%	175.8%
Sale to List Price Ratio ³	99.5	114.1	113.9	100.0	104.1	98.6	97.9
Median Days on Market	15.0	7.0	7.0	13.0	8.0	19.0	25.0

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	2,183	-33.6%	-41.4%	-5.5%	-13.9%	-22.2%	-7.7%
Dollar Volume	\$1,394,548,070	-47.1%	-40.6%	36.4%	52.8%	82.2%	142.0%
New Listings	3,626	-25.1%	-20.1%	2.3%	5.3%	-22.6%	-26.8%
Active Listings ⁴	1,324	123.0%	155.9%	12.8%	40.7%	-34.3%	-47.9%
Sales to New Listings Ratio ⁵	60.2	67.9	82.1	65.2	73.6	59.9	47.8
Months of Inventory ⁶	2.4	0.7	0.6	2.0	1.5	2.9	4.3
Average Price	\$638,822	-20.3%	1.3%	44.3%	77.4%	134.1%	162.2%
Median Price	\$600,000	-20.8%	1.7%	42.9%	81.3%	140.1%	169.7%
Sale to List Price Ratio ⁷	98.2	119.0	113.8	102.9	103.1	98.3	97.7
Median Days on Market	18.0	6.0	6.0	8.0	9.0	22.0	29.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

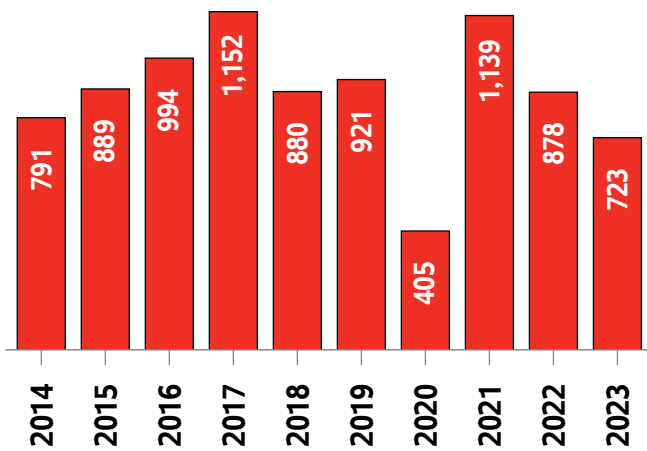
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

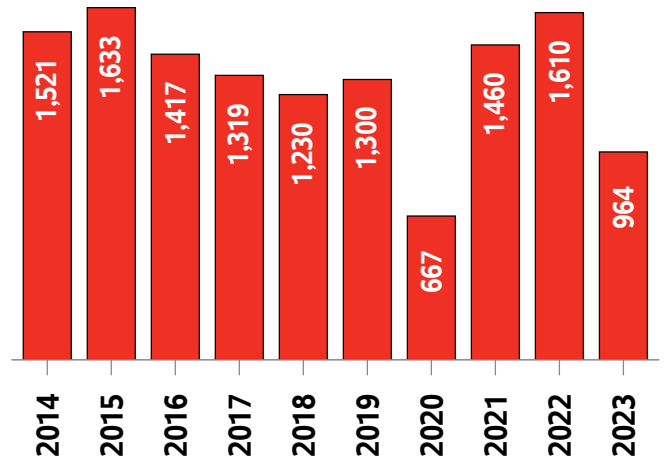
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

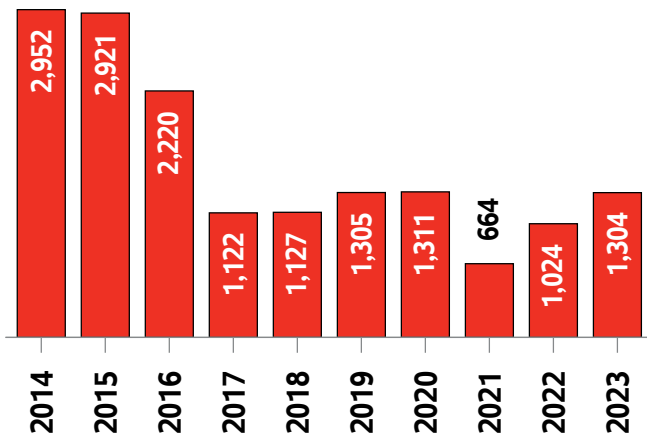
Sales Activity (April only)



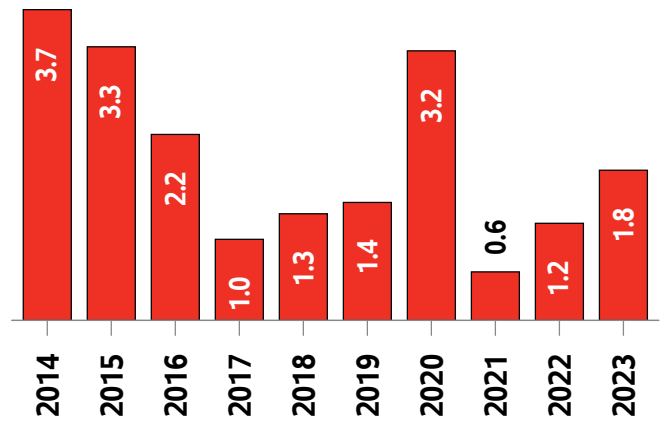
New Listings (April only)



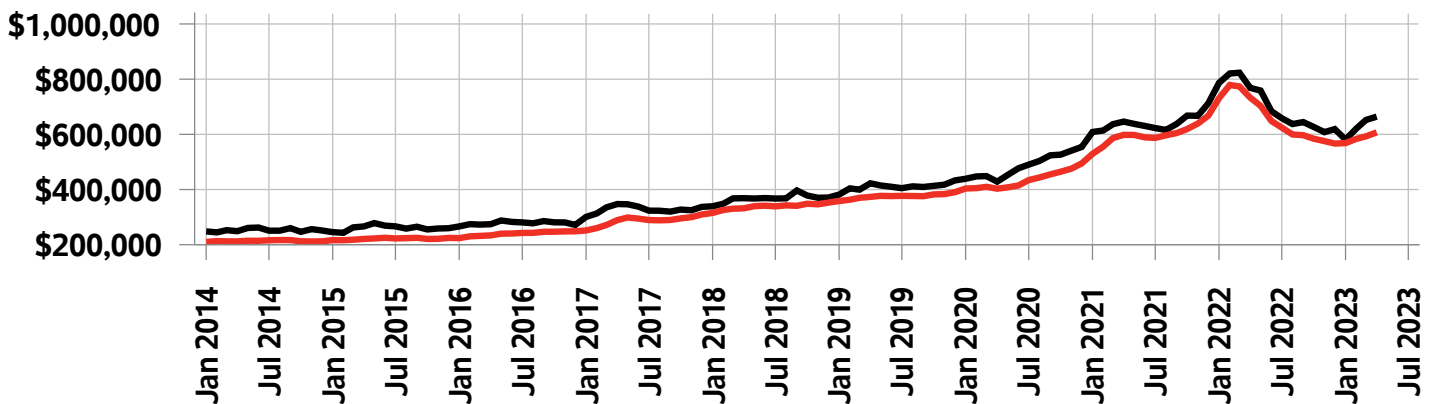
Active Listings (April only)



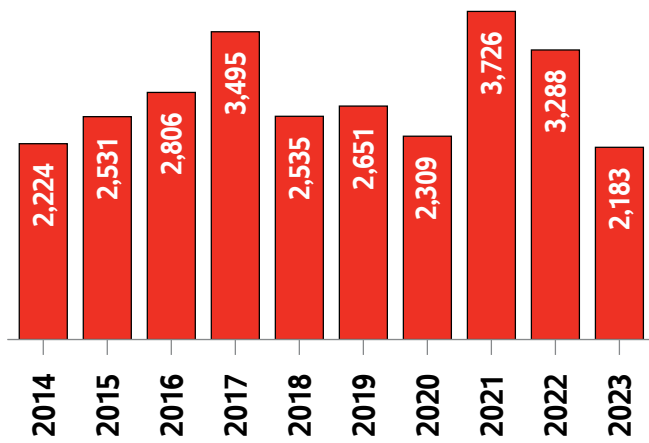
Months of Inventory (April only)



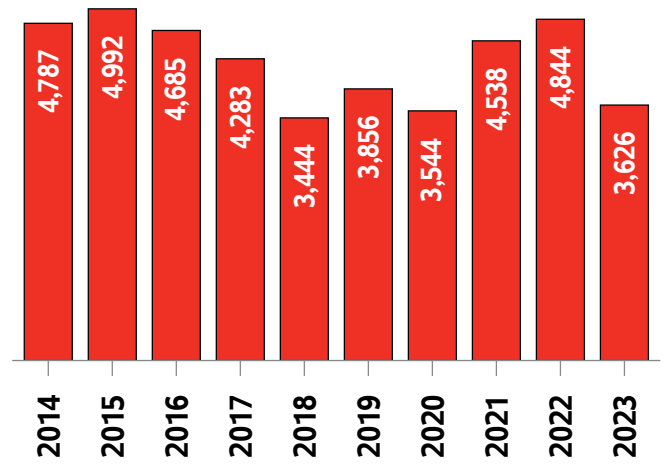
MLS® HPI Composite Benchmark Price and Average Price



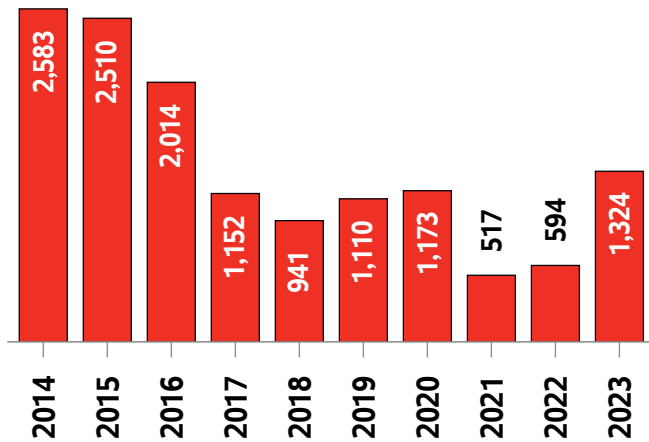
Sales Activity (April Year-to-date)



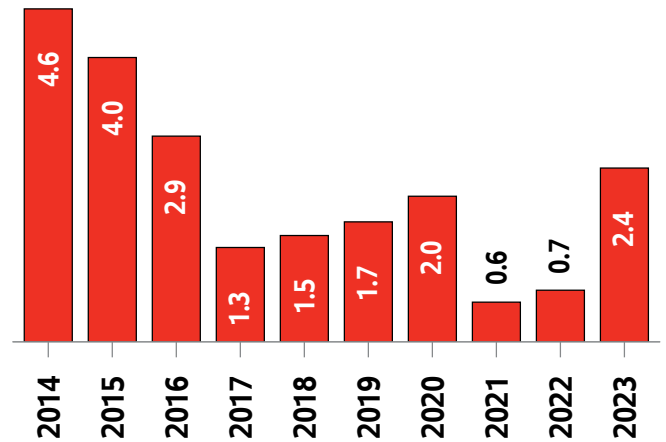
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	519	-19.5%	-38.5%	64.2%	-21.6%	-34.8%	-19.8%
Dollar Volume	\$371,600,433	-31.3%	-37.5%	160.4%	38.7%	59.3%	116.5%
New Listings	715	-39.5%	-35.1%	35.4%	-25.0%	-35.6%	-41.6%
Active Listings	946	27.7%	88.4%	-12.6%	1.6%	-42.5%	-59.1%
Sales to New Listings Ratio ¹	72.6	54.6	76.6	59.8	69.5	71.6	52.8
Months of Inventory ²	1.8	1.1	0.6	3.4	1.4	2.1	3.6
Average Price	\$715,993	-14.6%	1.6%	58.5%	76.9%	144.4%	169.9%
Median Price	\$655,000	-15.2%	2.3%	55.0%	77.0%	143.0%	174.1%
Sale to List Price Ratio ³	99.8	114.1	114.4	100.1	103.6	98.7	97.9
Median Days on Market	13.0	7.0	7.0	11.5	7.0	17.0	24.0

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	1,582	-33.0%	-42.5%	-4.8%	-17.4%	-28.4%	-16.2%
Dollar Volume	\$1,098,519,421	-46.9%	-42.0%	37.5%	45.4%	68.8%	122.1%
New Listings	2,602	-25.3%	-22.7%	-2.4%	-2.0%	-28.0%	-33.1%
Active Listings ⁴	965	121.4%	155.4%	-0.8%	22.9%	-35.2%	-51.6%
Sales to New Listings Ratio ⁵	60.8	67.8	81.7	62.3	72.2	61.1	48.5
Months of Inventory ⁶	2.4	0.7	0.5	2.3	1.6	2.7	4.2
Average Price	\$694,386	-20.7%	0.8%	44.4%	76.1%	135.6%	164.9%
Median Price	\$638,000	-21.4%	-0.3%	41.8%	76.7%	136.4%	168.4%
Sale to List Price Ratio ⁷	98.3	118.9	114.0	102.6	102.4	98.4	97.8
Median Days on Market	17.0	6.0	6.0	8.0	9.0	20.0	29.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

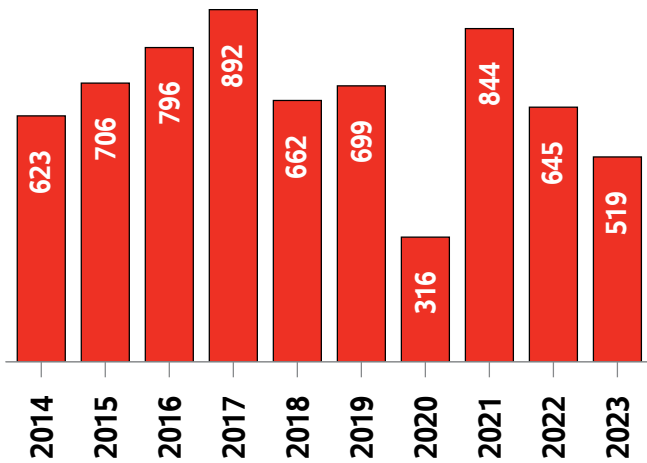
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

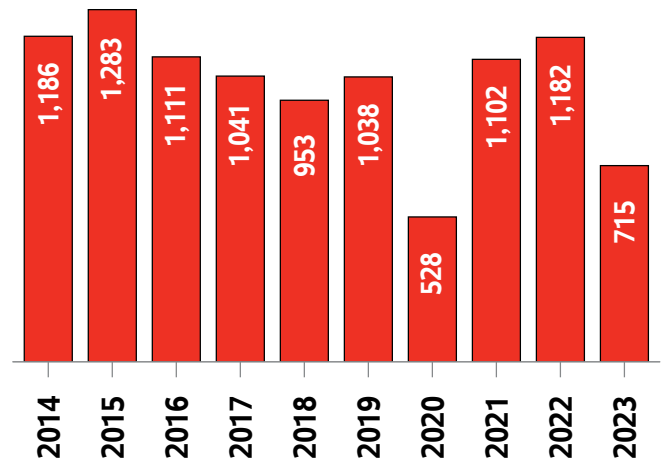
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

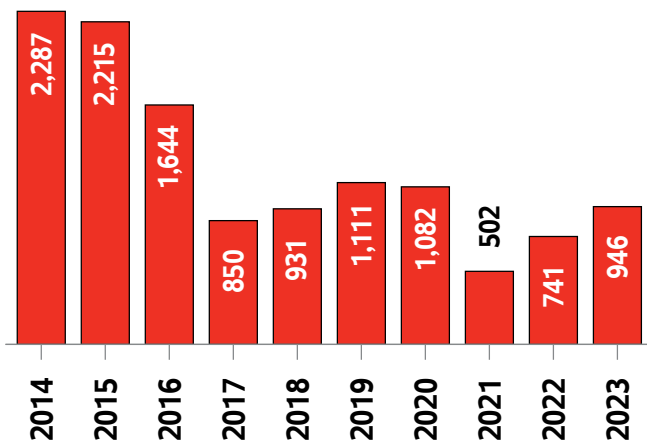
Sales Activity (April only)



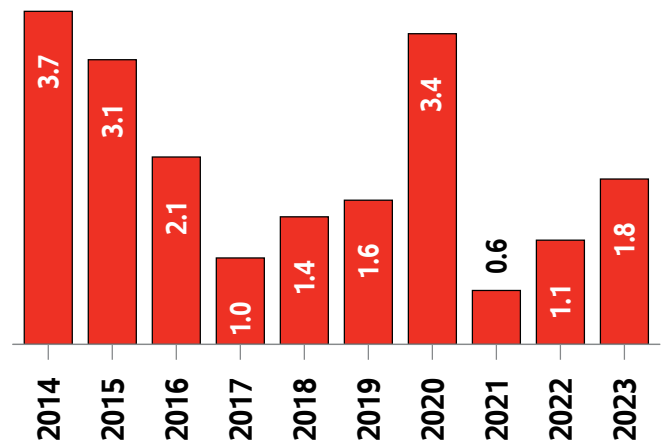
New Listings (April only)



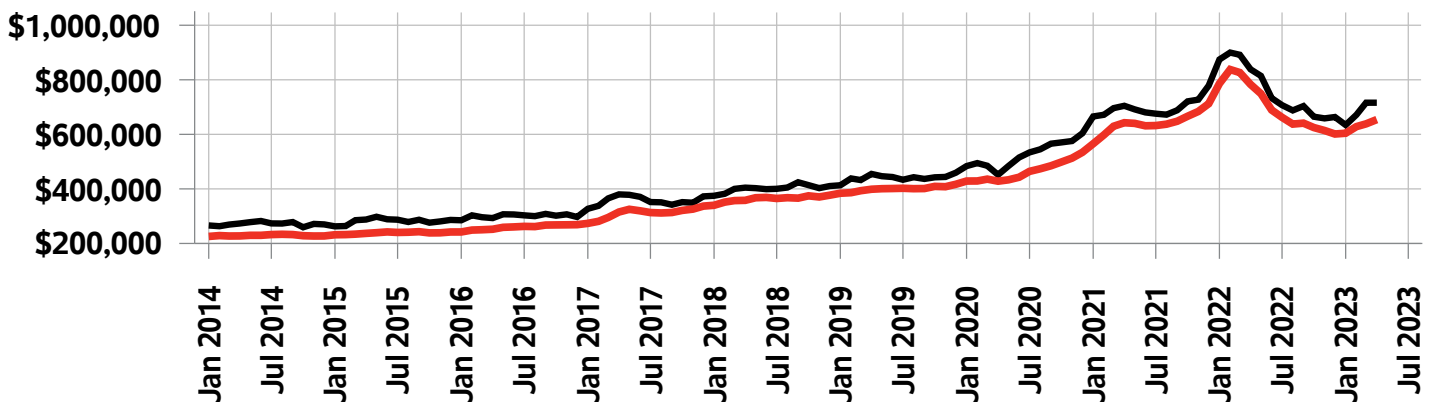
Active Listings (April only)



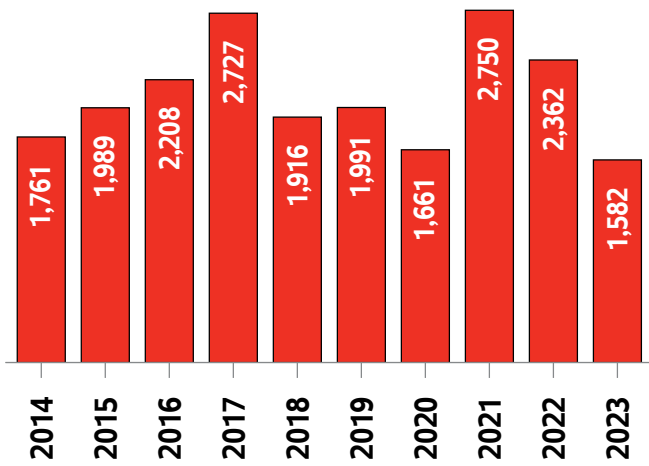
Months of Inventory (April only)



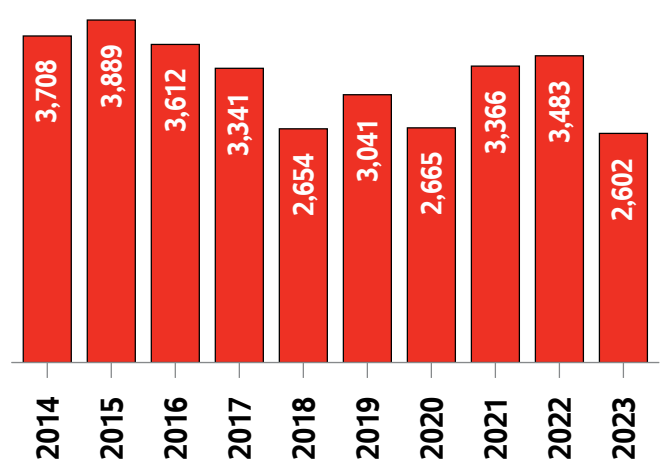
MLS® HPI Single Family Benchmark Price and Average Price



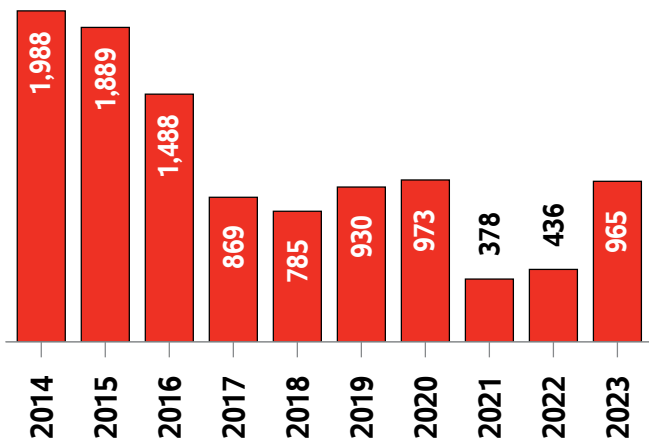
Sales Activity (April Year-to-date)



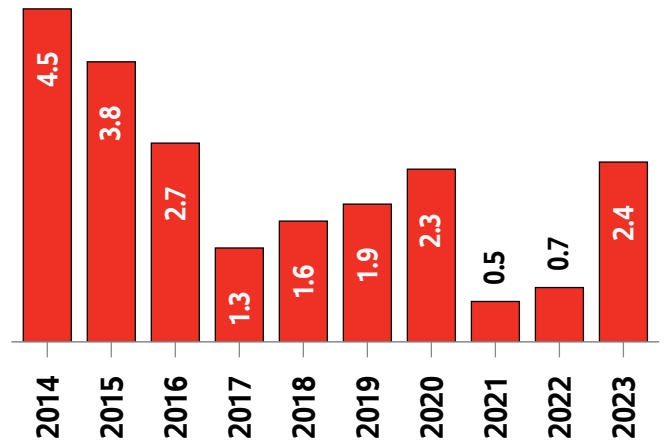
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	100	-18.7%	-22.5%	127.3%	-18.0%	-15.3%	13.6%
Dollar Volume	\$54,709,925	-28.7%	-13.6%	253.6%	71.7%	129.6%	229.8%
New Listings	111	-51.3%	-35.8%	52.1%	-25.5%	-29.7%	-40.6%
Active Listings	171	13.2%	151.5%	87.9%	171.4%	-27.5%	-40.2%
Sales to New Listings Ratio ¹	90.1	53.9	74.6	60.3	81.9	74.7	47.1
Months of Inventory ²	1.7	1.2	0.5	2.1	0.5	2.0	3.3
Average Price	\$547,099	-12.3%	11.5%	55.6%	109.5%	171.0%	190.3%
Median Price	\$559,000	-7.7%	22.6%	67.9%	123.6%	202.2%	237.8%
Sale to List Price Ratio ³	99.6	116.1	114.9	99.6	108.1	98.8	98.6
Median Days on Market	14.5	7.0	7.0	14.0	6.0	25.0	25.5

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	297	-36.5%	-35.9%	2.1%	-7.2%	-11.3%	2.8%
Dollar Volume	\$153,532,263	-50.6%	-33.0%	46.3%	82.8%	142.2%	200.8%
New Listings	502	-30.3%	-11.3%	29.7%	34.2%	-4.4%	-10.5%
Active Listings ⁴	174	119.2%	283.0%	175.5%	332.9%	-18.9%	-25.6%
Sales to New Listings Ratio ⁵	59.2	65.0	81.8	75.2	85.6	63.8	51.5
Months of Inventory ⁶	2.3	0.7	0.4	0.9	0.5	2.6	3.2
Average Price	\$516,944	-22.2%	4.5%	43.4%	97.0%	173.2%	192.7%
Median Price	\$510,000	-21.5%	8.5%	45.8%	104.0%	196.9%	214.8%
Sale to List Price Ratio ⁷	98.9	122.8	116.8	104.9	107.4	98.2	97.7
Median Days on Market	15.0	6.0	6.0	6.0	7.0	28.0	28.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

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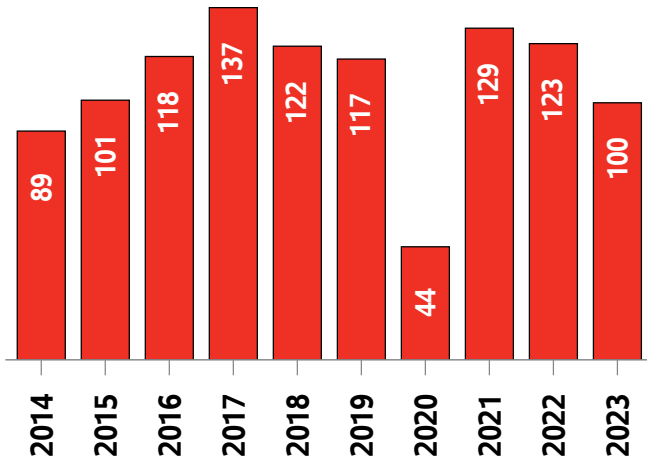
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

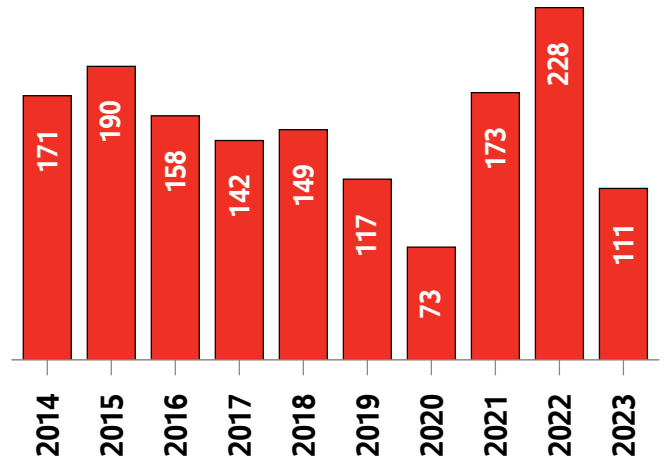
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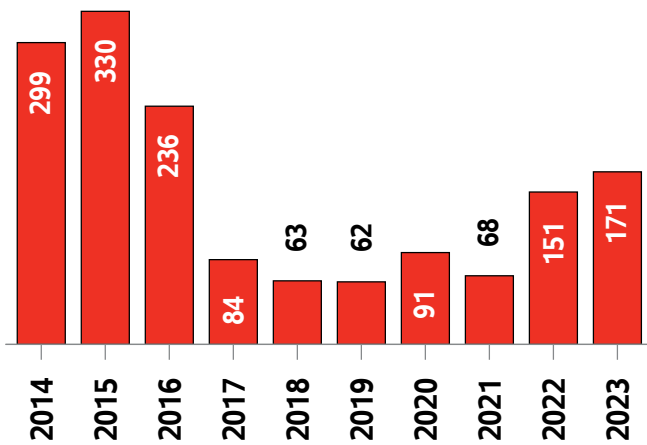
Sales Activity (April only)



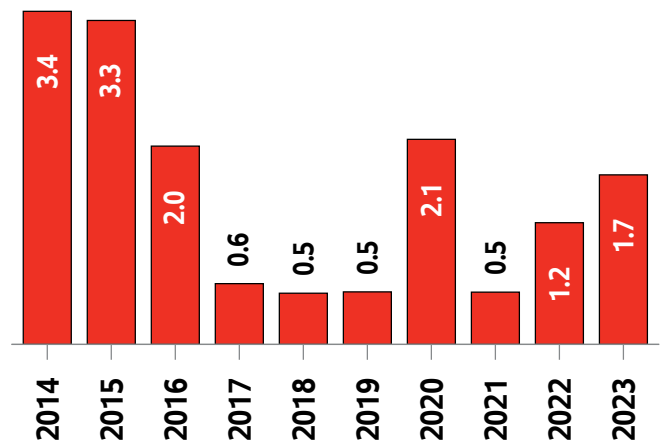
New Listings (April only)



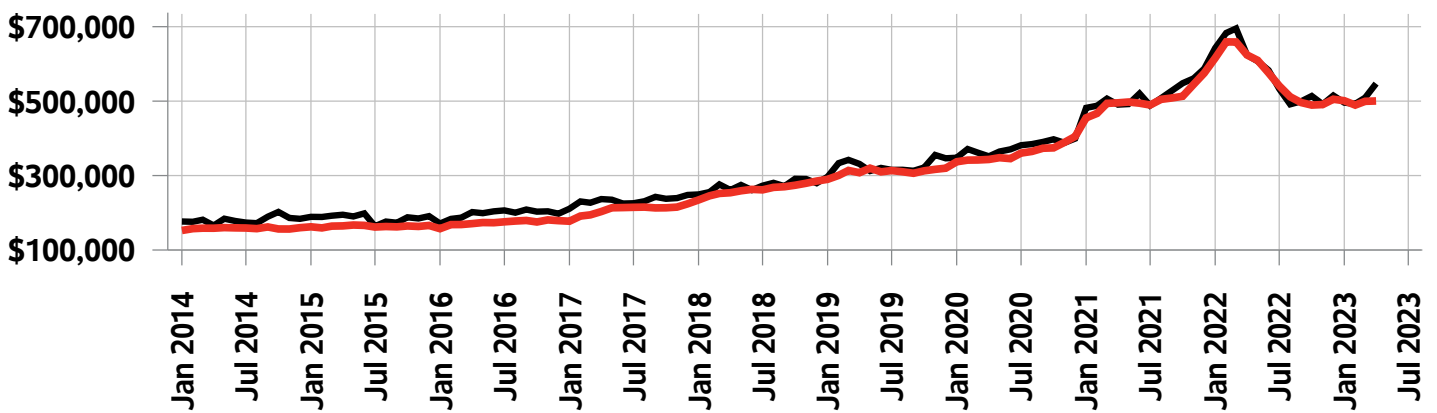
Active Listings (April only)



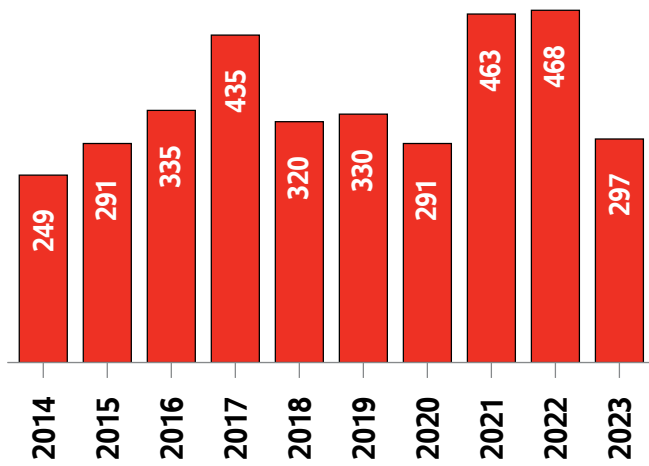
Months of Inventory (April only)



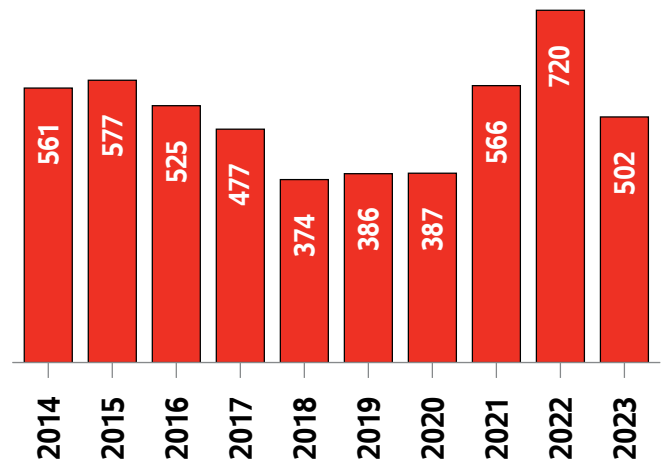
MLS® HPI Townhouse Benchmark Price and Average Price



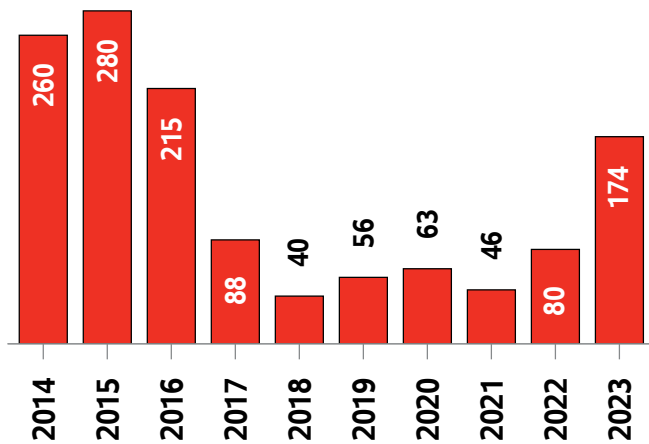
Sales Activity (April Year-to-date)



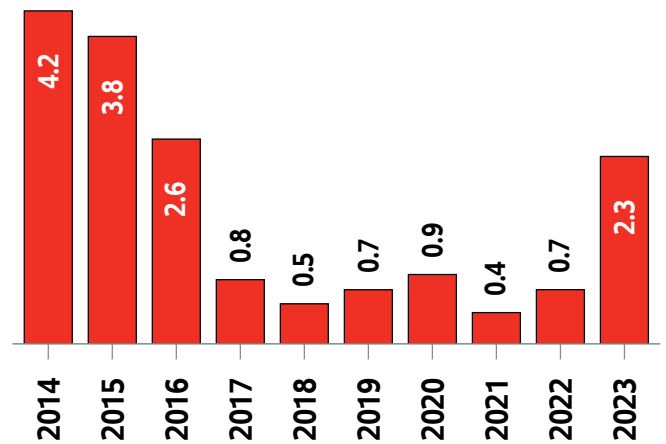
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	61	-21.8%	-46.0%	69.4%	-6.2%	-3.2%	15.1%
Dollar Volume	\$26,749,260	-26.3%	-38.7%	138.6%	92.3%	115.5%	195.9%
New Listings	74	-44.4%	-41.3%	80.5%	-7.5%	-34.5%	-46.4%
Active Listings	85	-3.4%	54.5%	49.1%	25.0%	-68.2%	-69.9%
Sales to New Listings Ratio ¹	82.4	58.6	89.7	87.8	81.3	55.8	38.4
Months of Inventory ²	1.4	1.1	0.5	1.6	1.0	4.2	5.3
Average Price	\$438,512	-5.7%	13.5%	40.8%	104.9%	122.6%	157.1%
Median Price	\$381,000	-12.0%	11.6%	47.1%	92.6%	124.1%	176.3%
Sale to List Price Ratio ³	97.1	112.4	111.1	100.1	102.9	97.5	97.5
Median Days on Market	24.0	7.0	7.0	18.5	13.0	40.0	43.0

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	193	-39.9%	-48.3%	-22.8%	-5.4%	-7.7%	14.2%
Dollar Volume	\$76,075,910	-49.9%	-46.0%	1.5%	93.6%	90.3%	187.5%
New Listings	279	-35.0%	-34.2%	-13.4%	4.5%	-37.2%	-33.7%
Active Listings ⁴	88	77.8%	42.5%	43.1%	44.9%	-63.1%	-63.0%
Sales to New Listings Ratio ⁵	69.2	74.8	88.0	77.6	76.4	47.1	40.1
Months of Inventory ⁶	1.8	0.6	0.7	1.0	1.2	4.6	5.6
Average Price	\$394,176	-16.7%	4.4%	31.4%	104.7%	106.1%	151.8%
Median Price	\$350,000	-19.5%	4.5%	32.1%	97.5%	116.0%	167.2%
Sale to List Price Ratio ⁷	97.2	116.4	110.1	102.2	102.5	97.2	97.0
Median Days on Market	23.0	6.0	7.0	8.5	13.0	42.0	51.0

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² Active listings at month end / monthly sales; compared to levels from previous periods.

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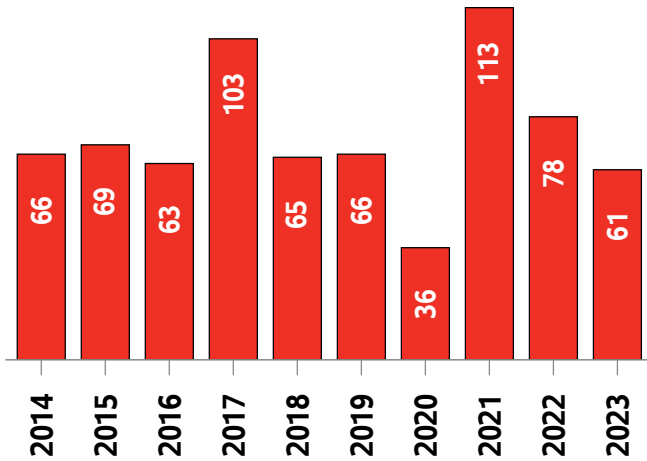
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

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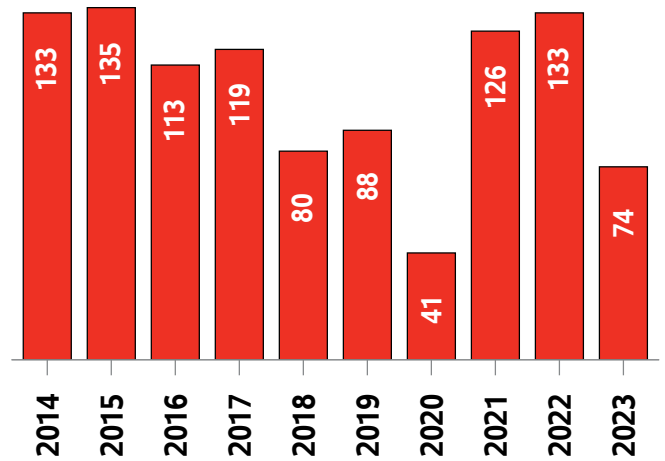
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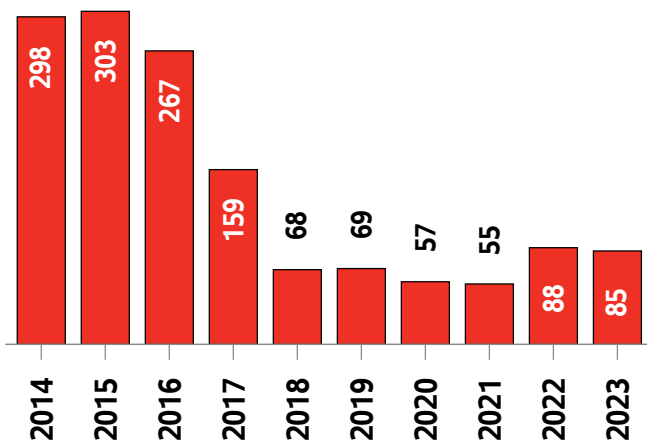
Sales Activity (April only)



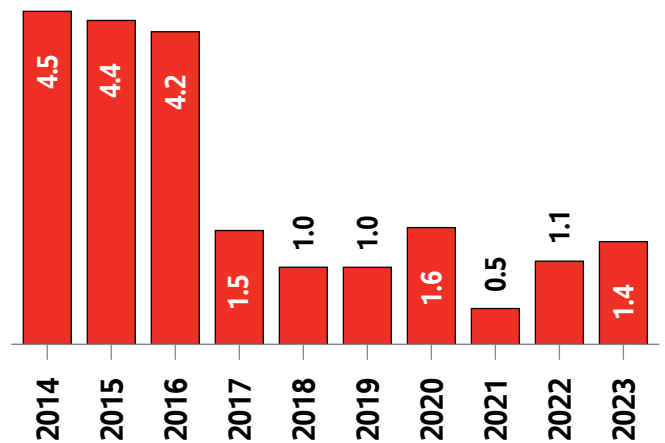
New Listings (April only)



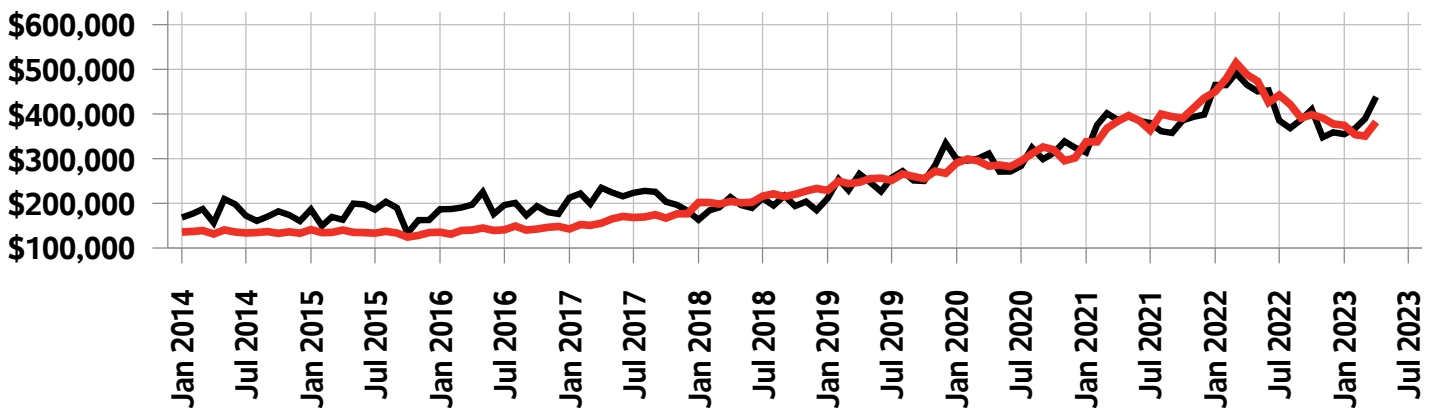
Active Listings (April only)



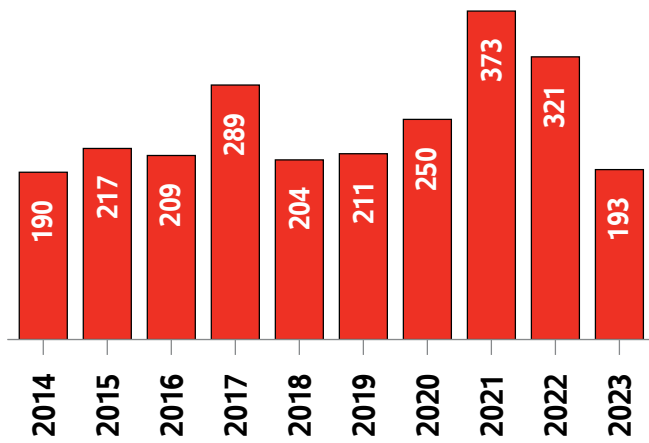
Months of Inventory (April only)



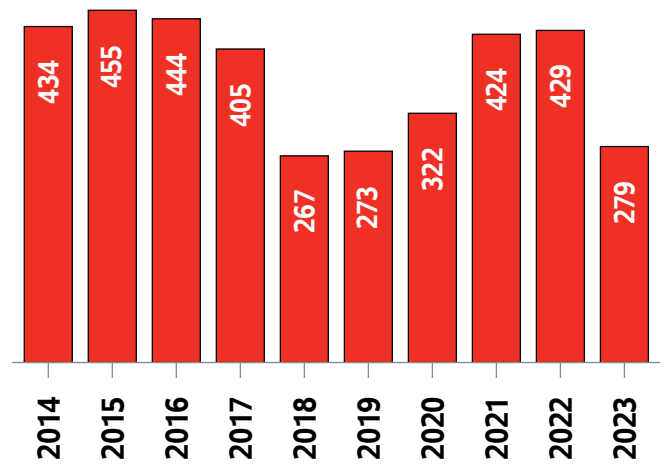
MLS® HPI Apartment Benchmark Price and Average Price



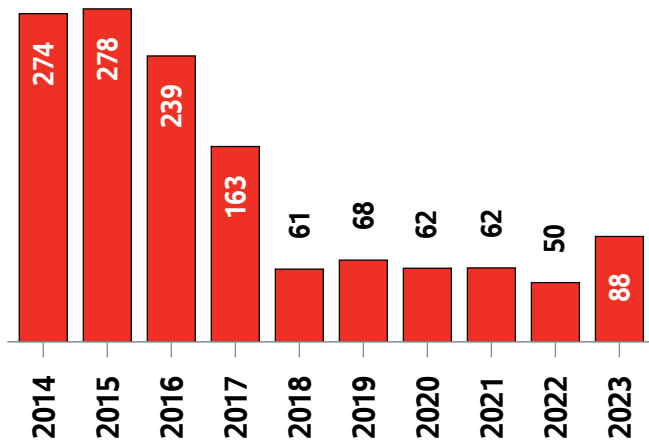
Sales Activity (April Year-to-date)



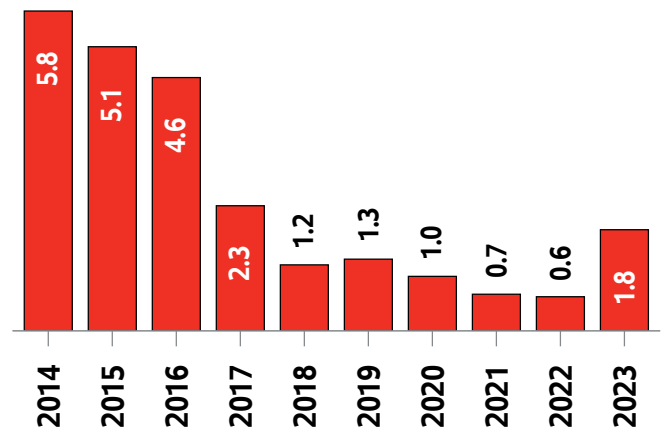
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



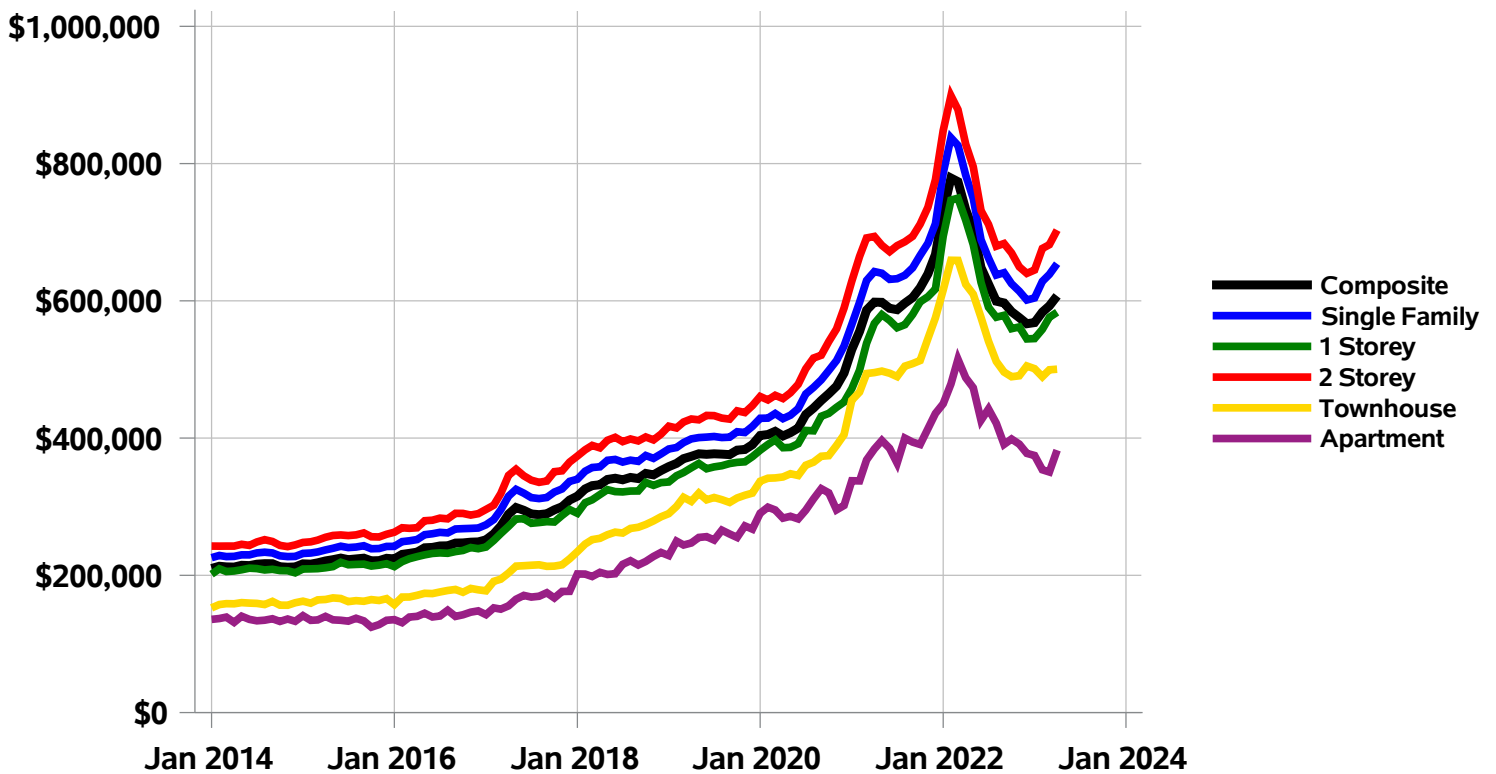
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MLS® Home Price Index Benchmark Price

Benchmark Type:	April 2023	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$607,200	2.5	6.8	3.9	-17.1	50.6	82.9
Single Family	\$654,100	2.4	8.3	4.7	-16.5	52.7	82.7
One Storey	\$583,400	1.3	7.0	4.3	-18.7	51.1	83.7
Two Storey	\$703,100	3.1	9.0	5.0	-15.1	53.6	82.3
Townhouse	\$500,400	0.2	-0.1	2.2	-19.8	45.8	97.1
Apartment	\$382,400	9.1	2.1	-4.1	-21.6	35.0	87.2

MLS® HPI Benchmark Price



Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1323
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1406
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5938
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1163
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6600
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1646
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5581
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1245
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1006
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	484	-20.3%	-41.1%	71.0%	-26.3%	-32.6%	-20.1%
Dollar Volume	\$320,839,872	-29.4%	-39.2%	165.5%	28.3%	58.9%	109.6%
New Listings	662	-43.7%	-38.2%	44.9%	-29.7%	-33.1%	-41.6%
Active Listings	771	5.5%	67.2%	-8.1%	3.4%	-44.3%	-57.6%
Sales to New Listings Ratio ¹	73.1	51.6	76.8	61.9	69.7	72.5	53.5
Months of Inventory ²	1.6	1.2	0.6	3.0	1.1	1.9	3.0
Average Price	\$662,892	-11.5%	3.3%	55.3%	74.2%	135.8%	162.4%
Median Price	\$620,000	-12.1%	4.8%	50.7%	79.7%	138.6%	169.6%
Sale to List Price Ratio ³	99.8	115.2	114.7	100.2	105.1	98.9	98.2
Median Days on Market	13.0	7.0	6.0	12.0	7.0	16.5	23.0

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	1,501	-35.7%	-44.4%	-10.7%	-19.5%	-26.8%	-17.5%
Dollar Volume	\$938,446,713	-48.9%	-44.8%	25.7%	37.3%	63.4%	109.8%
New Listings	2,419	-32.0%	-27.9%	-4.8%	-5.4%	-27.6%	-31.3%
Active Listings ⁴	766	91.4%	114.1%	3.7%	31.8%	-38.7%	-50.6%
Sales to New Listings Ratio ⁵	62.1	65.6	80.5	66.1	72.9	61.3	51.6
Months of Inventory ⁶	2.0	0.7	0.5	1.8	1.2	2.4	3.4
Average Price	\$625,214	-20.6%	-0.6%	40.8%	70.6%	123.2%	154.2%
Median Price	\$589,200	-21.5%	-0.1%	40.3%	75.6%	127.1%	161.9%
Sale to List Price Ratio ⁷	98.5	121.0	114.9	103.8	104.1	98.6	97.9
Median Days on Market	15.0	6.0	6.0	7.0	8.0	19.0	27.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

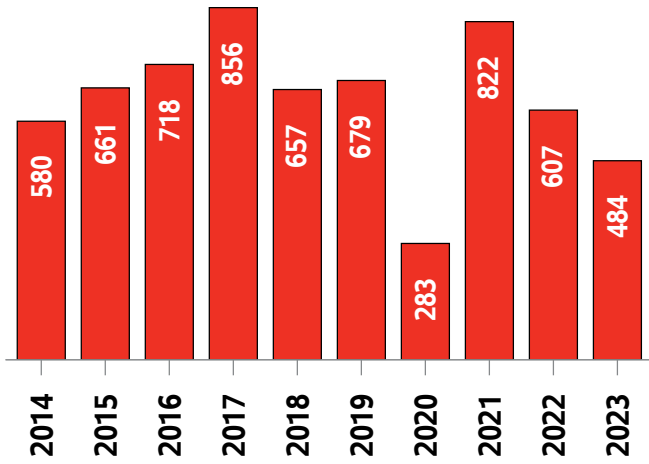
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

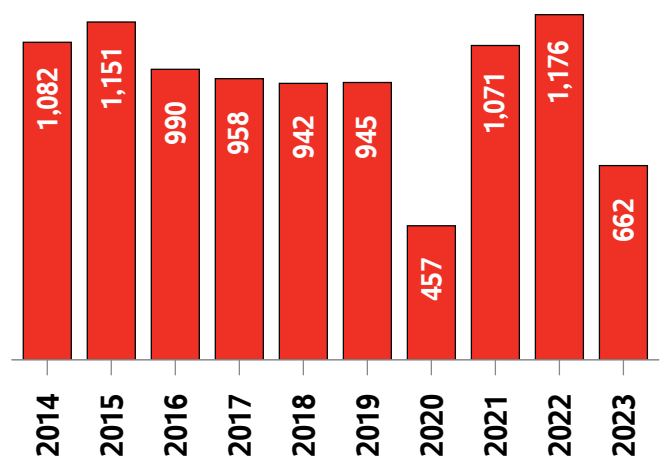
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

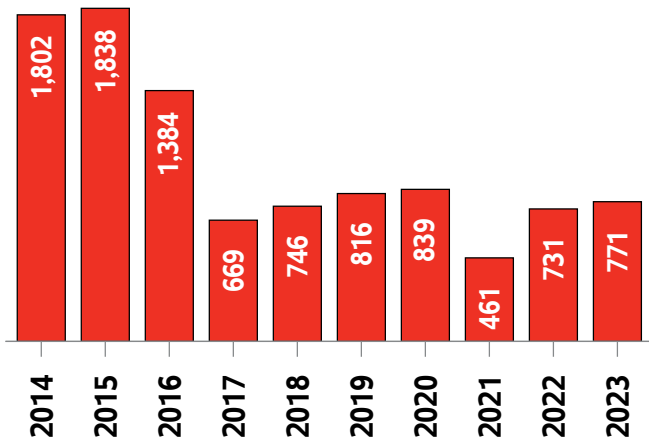
Sales Activity (April only)



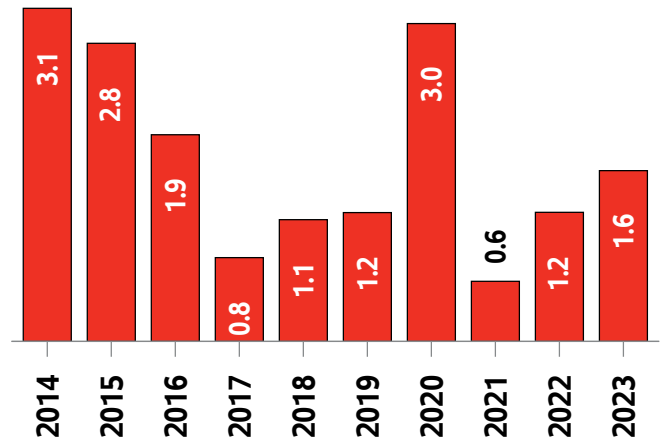
New Listings (April only)



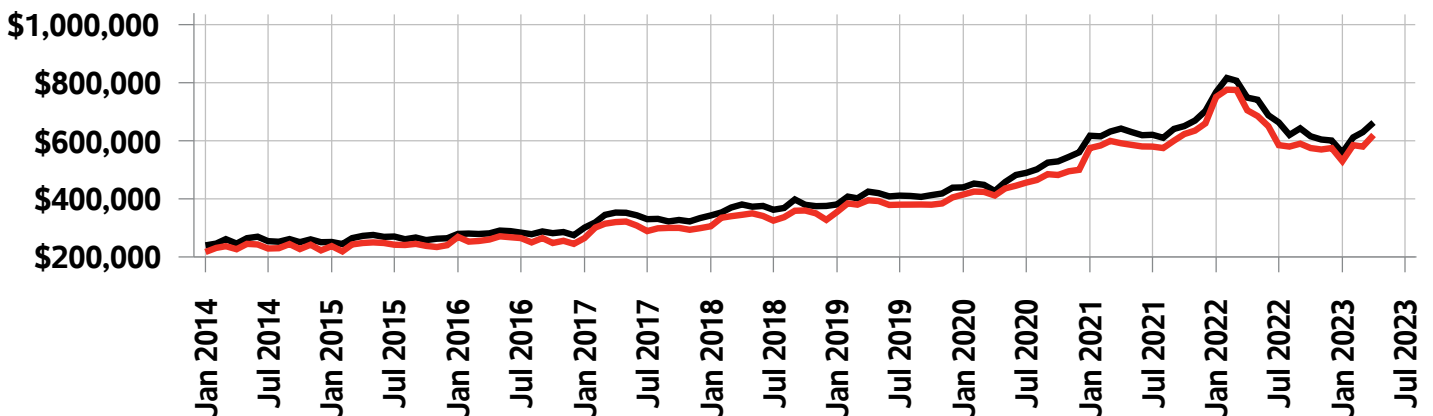
Active Listings (April only)



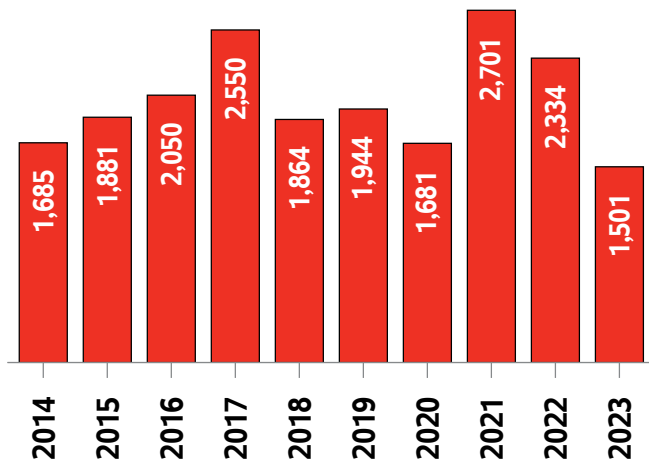
Months of Inventory (April only)



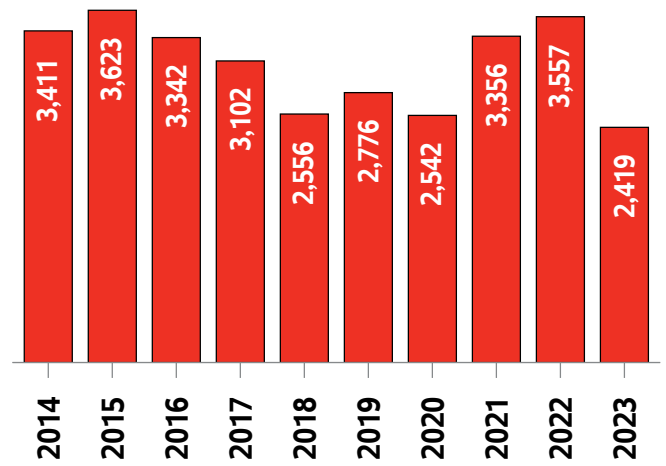
Average Price and Median Price



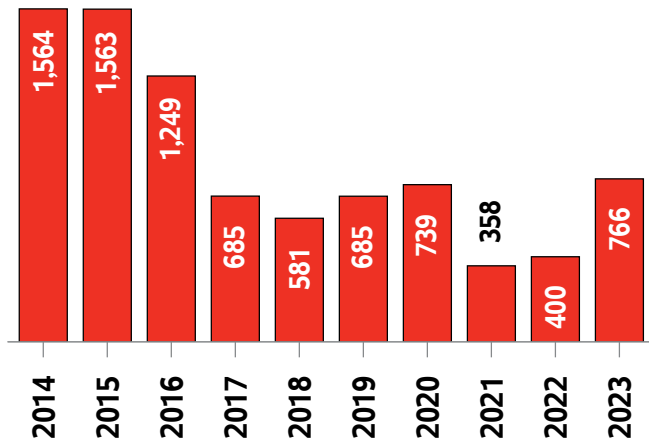
Sales Activity (April Year-to-date)



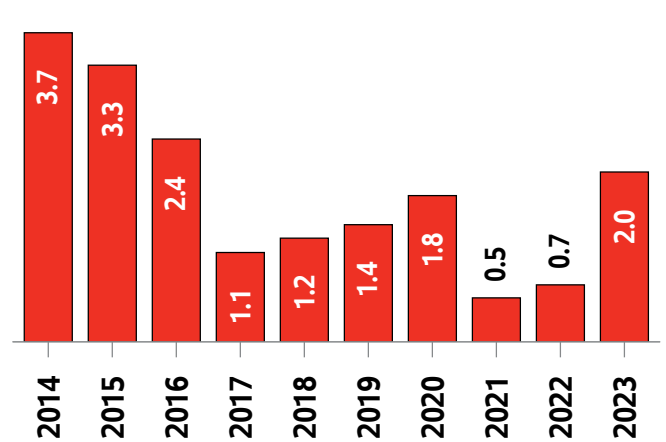
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	27	-10.0%	-18.2%	440.0%	22.7%	-20.6%	58.8%
Dollar Volume	\$17,975,111	-20.9%	-15.8%	688.0%	150.7%	113.2%	335.8%
New Listings	31	-36.7%	-20.5%	47.6%	34.8%	-35.4%	-40.4%
Active Listings	80	128.6%	135.3%	23.1%	63.3%	-38.0%	-47.0%
Sales to New Listings Ratio ¹	87.1	61.2	84.6	23.8	95.7	70.8	32.7
Months of Inventory ²	3.0	1.2	1.0	13.0	2.2	3.8	8.9
Average Price	\$665,745	-12.1%	2.9%	45.9%	104.2%	168.5%	174.4%
Median Price	\$675,000	6.7%	2.7%	67.5%	113.9%	207.5%	192.2%
Sale to List Price Ratio ³	98.0	112.9	108.7	105.9	99.5	97.0	96.5
Median Days on Market	36.0	7.0	11.0	10.0	18.0	43.5	41.0

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	74	-27.5%	-37.8%	34.5%	13.8%	-14.9%	45.1%
Dollar Volume	\$50,820,713	-38.7%	-31.4%	122.9%	127.6%	151.6%	320.7%
New Listings	147	3.5%	3.5%	37.4%	63.3%	-3.9%	-15.0%
Active Listings ⁴	85	270.7%	210.0%	60.8%	83.3%	-27.1%	-38.2%
Sales to New Listings Ratio ⁵	50.3	71.8	83.8	51.4	72.2	56.9	29.5
Months of Inventory ⁶	4.6	0.9	0.9	3.9	2.9	5.4	10.8
Average Price	\$686,766	-15.5%	10.3%	65.7%	100.0%	195.8%	189.9%
Median Price	\$682,500	-9.3%	12.5%	82.0%	108.4%	225.0%	237.9%
Sale to List Price Ratio ⁷	96.8	111.4	106.1	100.0	98.6	96.4	95.7
Median Days on Market	42.5	8.0	9.0	15.0	20.0	52.0	49.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

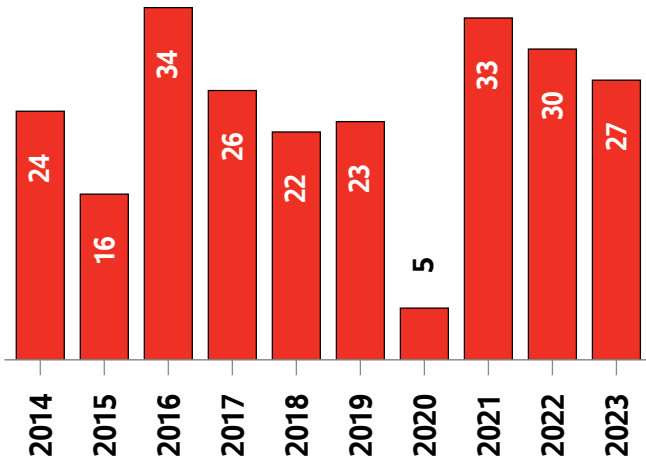
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

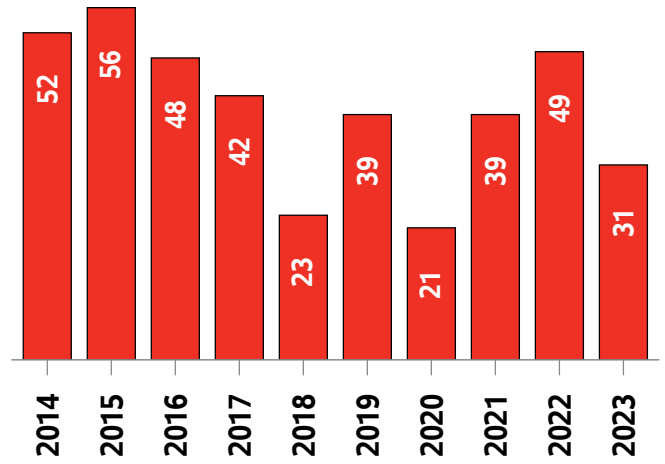
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

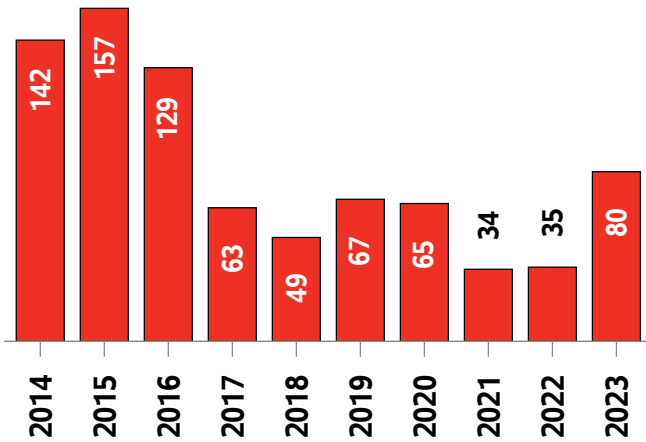
Sales Activity (April only)



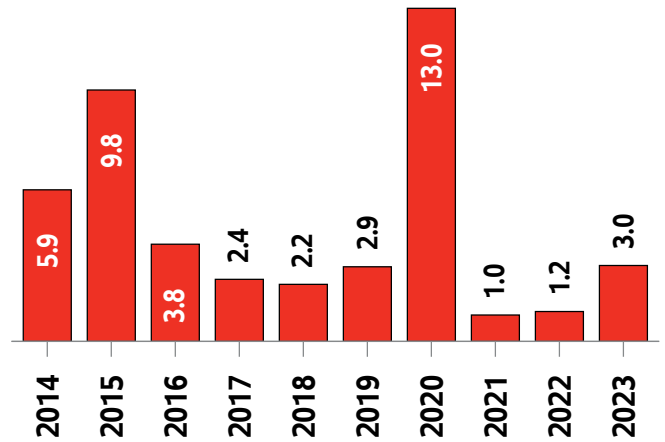
New Listings (April only)



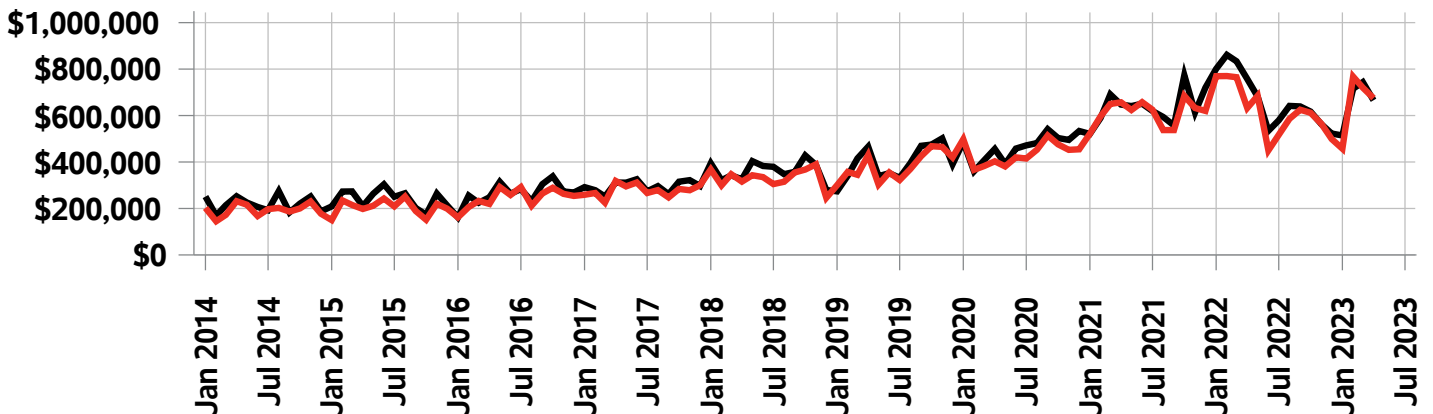
Active Listings (April only)



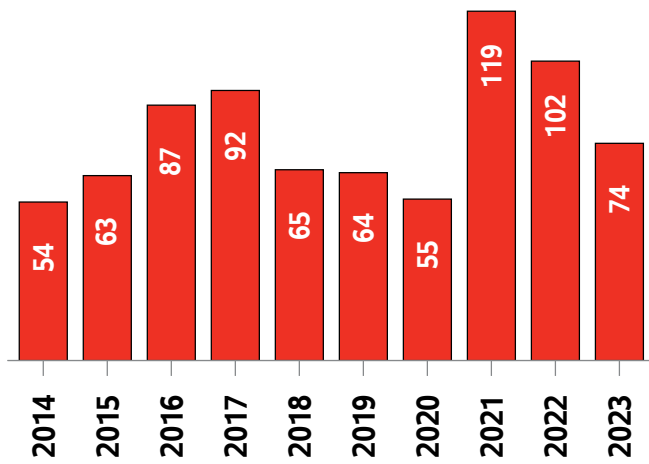
Months of Inventory (April only)



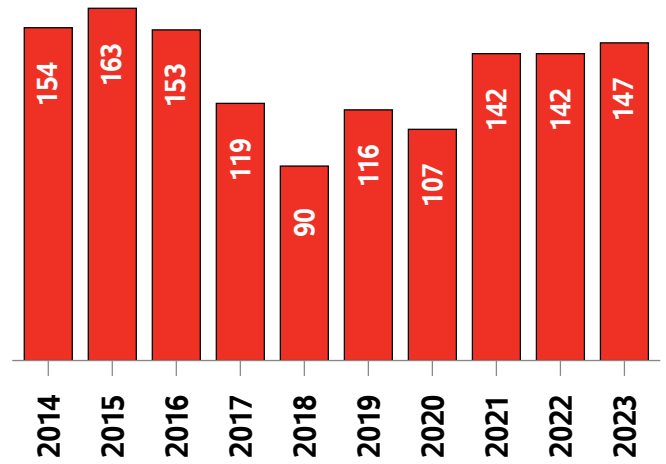
Average Price and Median Price



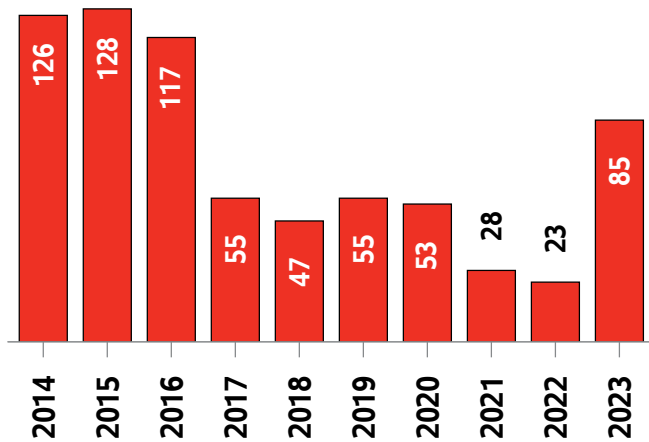
Sales Activity (April Year-to-date)



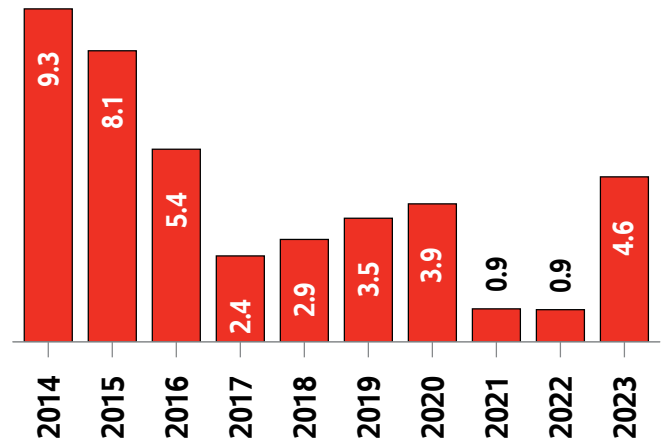
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	25	-34.2%	-40.5%	66.7%	-28.6%	-32.4%	19.0%
Dollar Volume	\$20,912,399	-50.5%	-48.1%	139.6%	21.0%	67.6%	198.9%
New Listings	58	-10.8%	3.6%	70.6%	52.6%	-9.4%	1.8%
Active Listings	93	181.8%	181.8%	5.7%	40.9%	-30.1%	-45.3%
Sales to New Listings Ratio ¹	43.1	58.5	75.0	44.1	92.1	57.8	36.8
Months of Inventory ²	3.7	0.9	0.8	5.9	1.9	3.6	8.1
Average Price	\$836,496	-24.7%	-12.7%	43.8%	69.5%	148.0%	151.1%
Median Price	\$868,000	-18.3%	4.6%	80.8%	78.2%	180.5%	177.8%
Sale to List Price Ratio ³	97.4	109.5	110.2	98.2	103.3	98.4	97.3
Median Days on Market	31.0	7.0	6.0	17.0	12.0	35.0	47.0

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	87	-28.7%	-29.3%	38.1%	-4.4%	-1.1%	52.6%
Dollar Volume	\$73,190,208	-44.9%	-26.7%	110.6%	57.5%	120.7%	272.7%
New Listings	190	15.2%	21.8%	46.2%	41.8%	-5.5%	-9.5%
Active Listings ⁴	87	329.6%	187.6%	1.8%	40.3%	-26.4%	-37.5%
Sales to New Listings Ratio ⁵	45.8	73.9	78.8	48.5	67.9	43.8	27.1
Months of Inventory ⁶	4.0	0.7	1.0	5.4	2.7	5.4	9.8
Average Price	\$841,267	-22.7%	3.6%	52.5%	64.8%	123.2%	144.2%
Median Price	\$789,000	-21.3%	4.1%	55.7%	54.7%	135.5%	120.4%
Sale to List Price Ratio ⁷	96.4	111.7	110.6	100.4	101.6	97.9	97.1
Median Days on Market	29.0	6.5	7.0	14.0	13.0	41.0	47.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

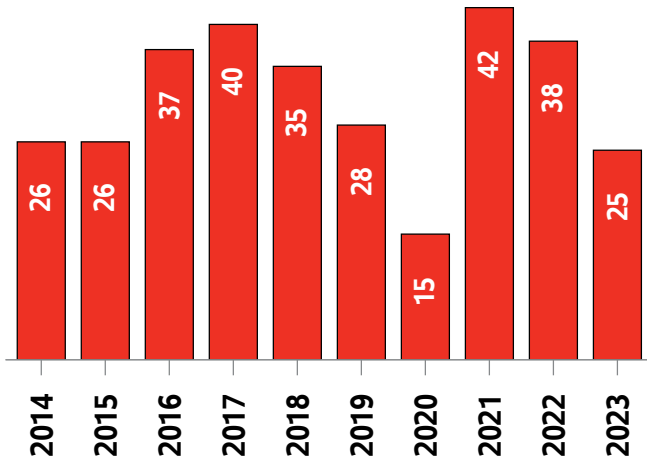
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

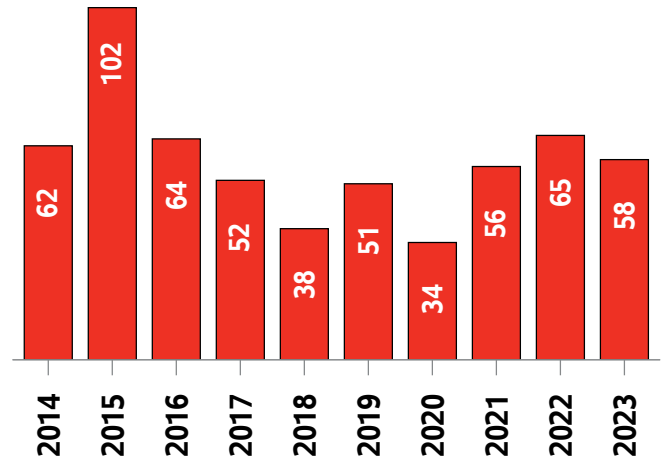
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

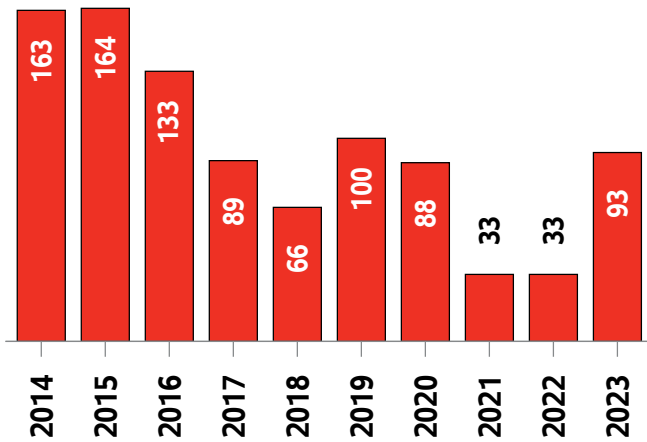
Sales Activity (April only)



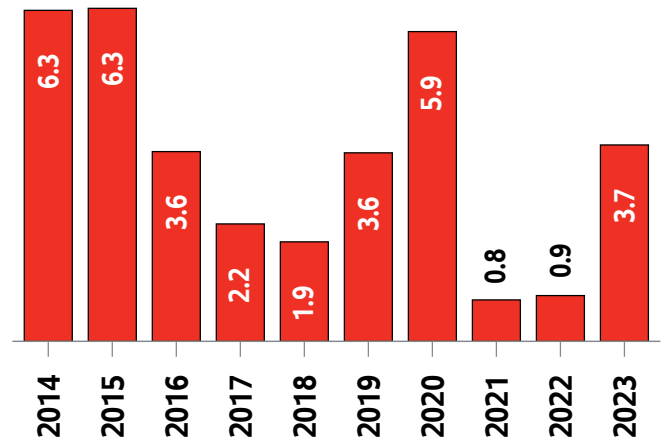
New Listings (April only)



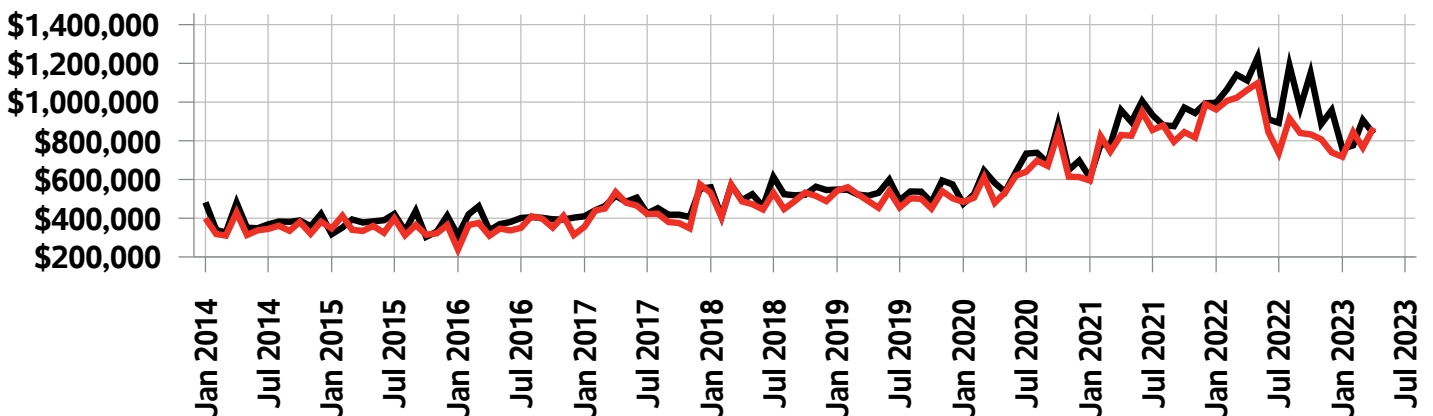
Active Listings (April only)



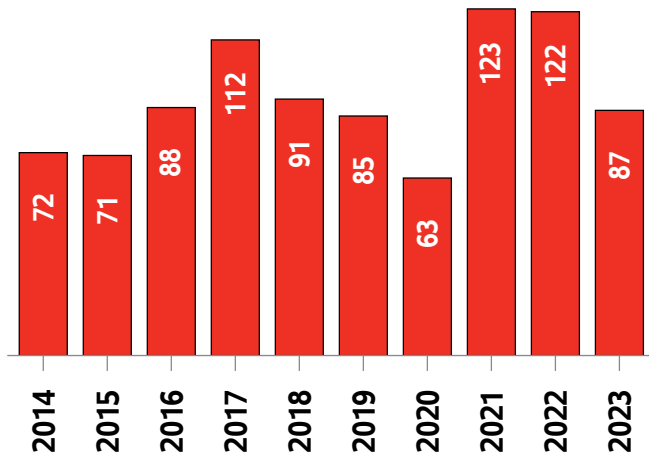
Months of Inventory (April only)



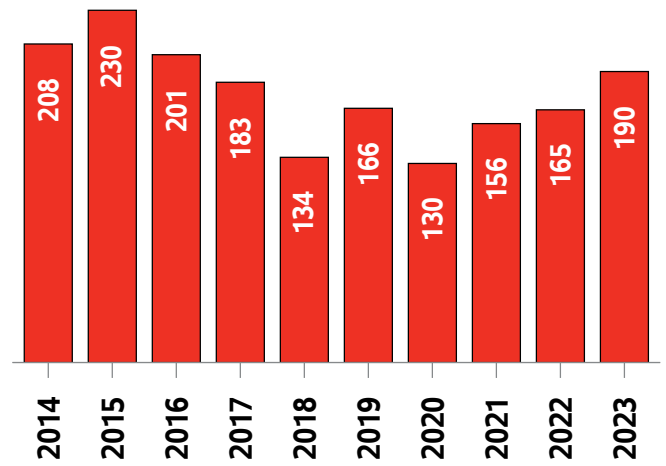
Average Price and Median Price



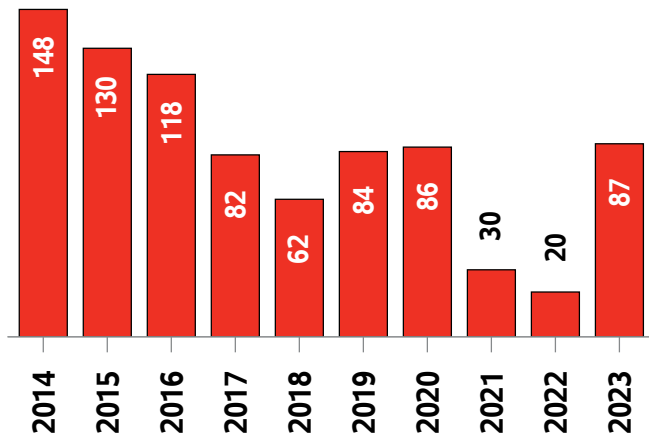
Sales Activity (April Year-to-date)



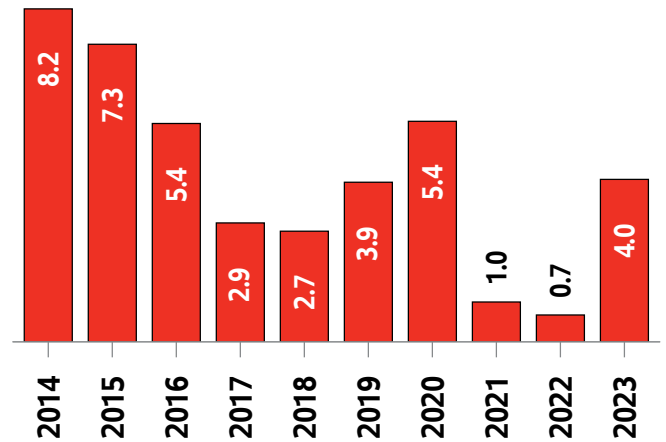
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	43	-4.4%	-4.4%	258.3%	2.4%	4.9%	34.4%
Dollar Volume	\$30,747,400	-16.7%	7.7%	581.2%	128.4%	191.7%	345.1%
New Listings	47	-30.9%	-25.4%	62.1%	-4.1%	-32.9%	-39.7%
Active Listings	65	0.0%	103.1%	-43.5%	-5.8%	-50.0%	-57.5%
Sales to New Listings Ratio ¹	91.5	66.2	71.4	41.4	85.7	58.6	41.0
Months of Inventory ²	1.5	1.4	0.7	9.6	1.6	3.2	4.8
Average Price	\$715,056	-12.8%	12.8%	90.1%	123.1%	178.1%	231.2%
Median Price	\$650,000	-9.1%	12.1%	84.4%	113.8%	170.9%	200.9%
Sale to List Price Ratio ³	98.6	114.4	115.3	101.8	99.0	98.6	97.5
Median Days on Market	21.0	7.0	6.0	7.0	15.5	37.0	23.0

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	114	-23.0%	-34.9%	11.8%	9.6%	5.6%	44.3%
Dollar Volume	\$74,214,458	-38.3%	-32.2%	60.7%	116.5%	173.5%	331.5%
New Listings	195	-12.9%	-1.5%	-0.5%	37.3%	-8.0%	-3.9%
Active Listings ⁴	75	40.0%	210.3%	-25.9%	23.4%	-35.4%	-32.5%
Sales to New Listings Ratio ⁵	58.5	66.1	88.4	52.0	73.2	50.9	38.9
Months of Inventory ⁶	2.6	1.5	0.6	4.0	2.3	4.3	5.6
Average Price	\$651,004	-19.9%	4.1%	43.8%	97.5%	159.1%	199.0%
Median Price	\$609,500	-20.7%	1.6%	41.7%	92.7%	155.1%	183.5%
Sale to List Price Ratio ⁷	96.9	116.5	113.6	100.6	99.4	97.5	96.5
Median Days on Market	27.5	6.5	6.0	14.0	16.5	31.5	29.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

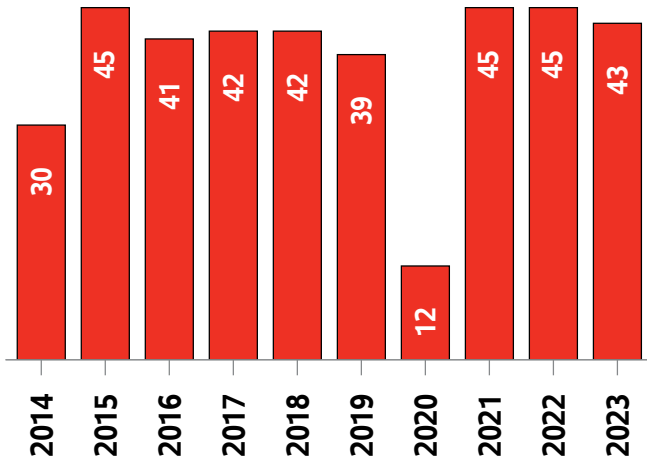
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

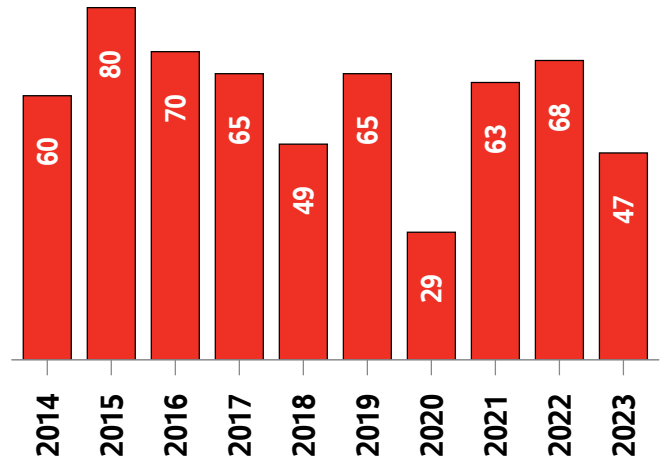
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

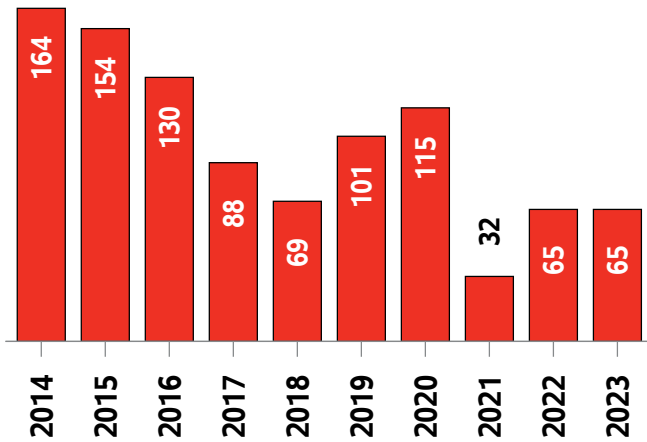
Sales Activity (April only)



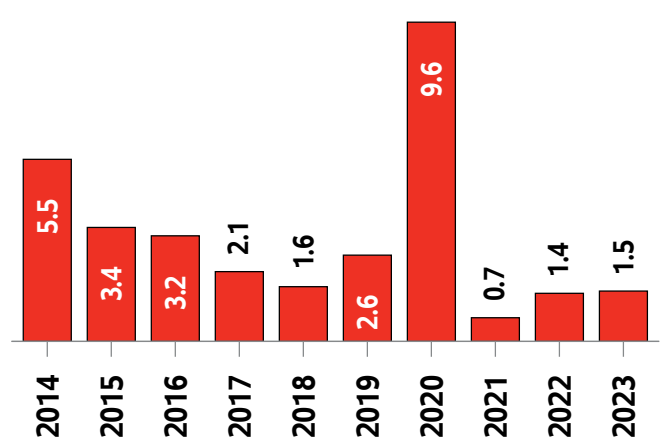
New Listings (April only)



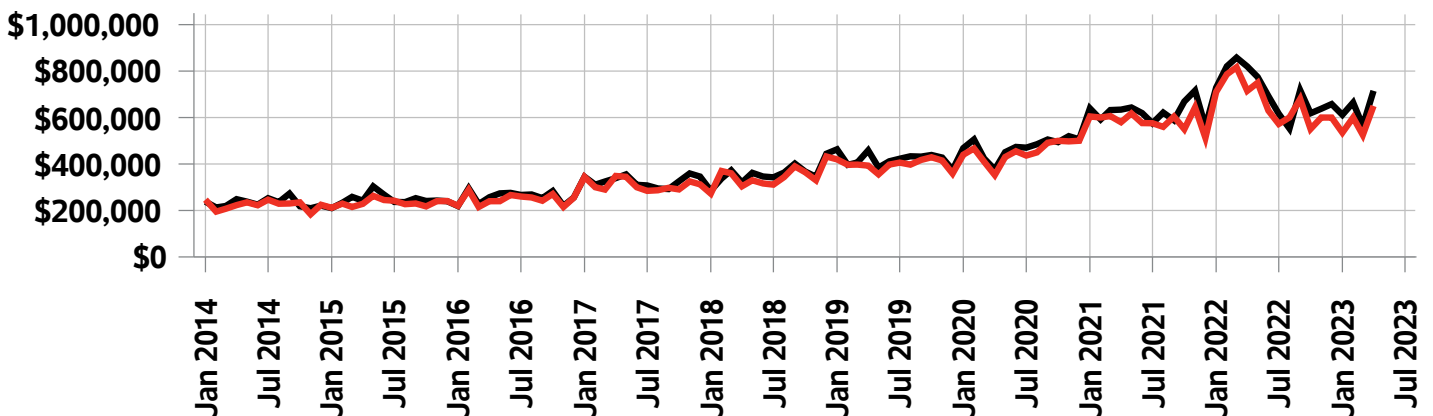
Active Listings (April only)



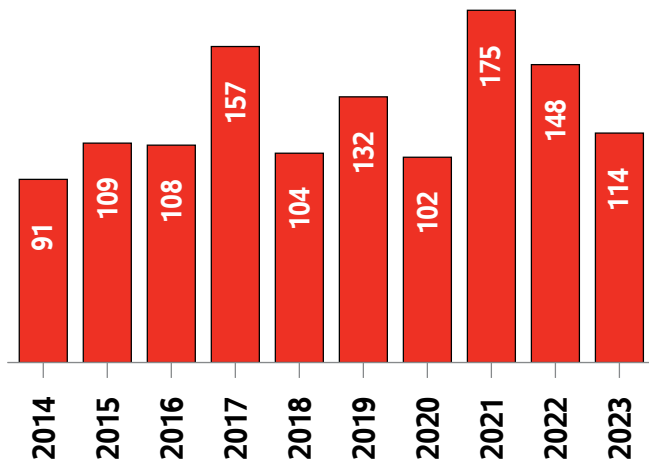
Months of Inventory (April only)



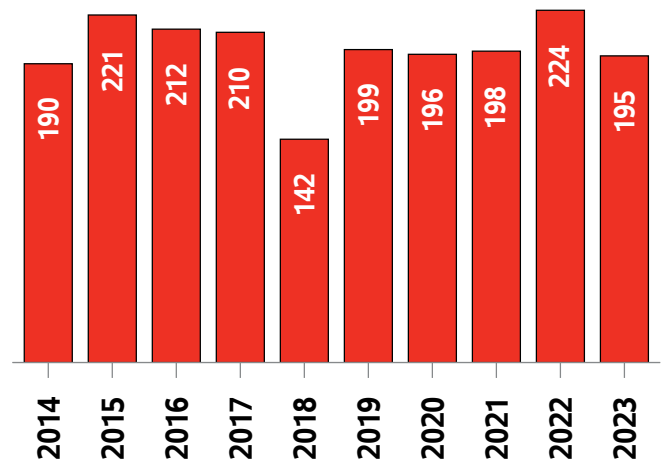
Average Price and Median Price



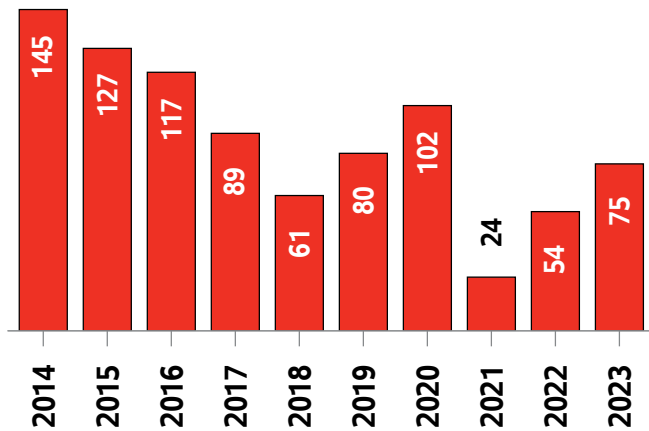
Sales Activity (April Year-to-date)



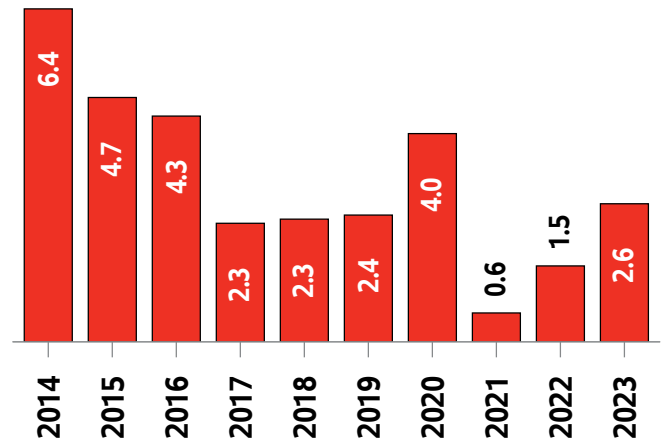
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	75	-11.8%	-31.2%	78.6%	15.4%	-10.7%	10.3%
Dollar Volume	\$42,957,536	-25.1%	-27.0%	181.6%	131.7%	137.6%	227.0%
New Listings	78	-47.3%	-34.5%	27.9%	-14.3%	-29.1%	-26.4%
Active Listings	78	4.0%	110.8%	2.6%	41.8%	-49.4%	-65.5%
Sales to New Listings Ratio ¹	96.2	57.4	91.6	68.9	71.4	76.4	64.2
Months of Inventory ²	1.0	0.9	0.3	1.8	0.8	1.8	3.3
Average Price	\$572,767	-15.2%	6.1%	57.7%	100.8%	166.1%	196.5%
Median Price	\$575,000	-12.9%	7.5%	69.6%	98.3%	180.8%	209.1%
Sale to List Price Ratio ³	100.5	112.1	112.5	100.2	103.6	97.8	97.2
Median Days on Market	15.0	7.0	7.0	13.0	7.0	23.5	33.5

Year-to-date	April 2023	Compared to ⁸					
		April 2022	April 2021	April 2020	April 2018	April 2016	April 2013
Sales Activity	233	-27.6%	-19.7%	8.4%	5.4%	0.0%	12.6%
Dollar Volume	\$133,325,711	-41.7%	-15.8%	62.3%	107.7%	160.1%	226.9%
New Listings	306	-27.1%	-6.4%	8.5%	20.9%	-10.0%	-15.9%
Active Listings ⁴	99	177.6%	301.0%	49.2%	77.2%	-29.7%	-50.6%
Sales to New Listings Ratio ⁵	76.1	76.7	88.7	76.2	87.4	68.5	56.9
Months of Inventory ⁶	1.7	0.4	0.3	1.2	1.0	2.4	3.9
Average Price	\$572,213	-19.4%	4.8%	49.8%	97.0%	160.1%	190.5%
Median Price	\$565,000	-18.4%	4.9%	56.9%	100.7%	168.9%	197.5%
Sale to List Price Ratio ⁷	99.0	117.9	113.2	101.0	101.2	97.4	97.3
Median Days on Market	20.0	6.0	6.0	10.0	10.0	27.0	38.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

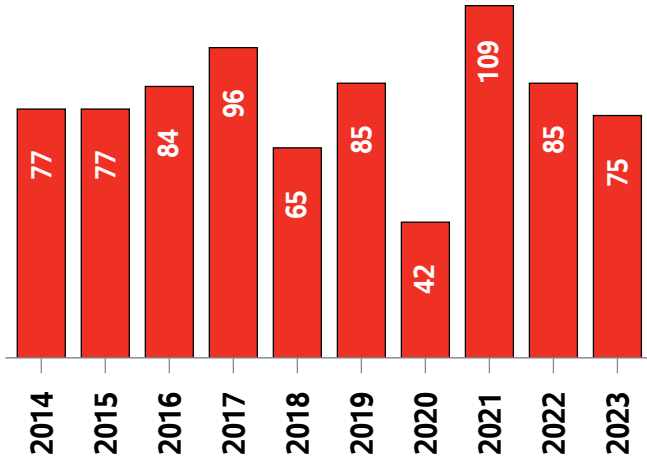
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

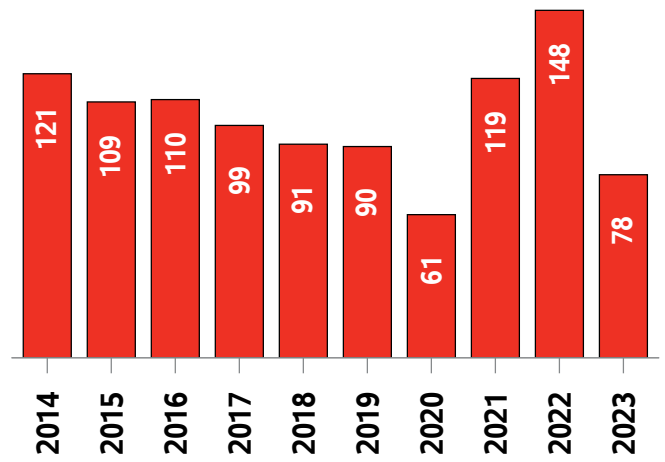
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

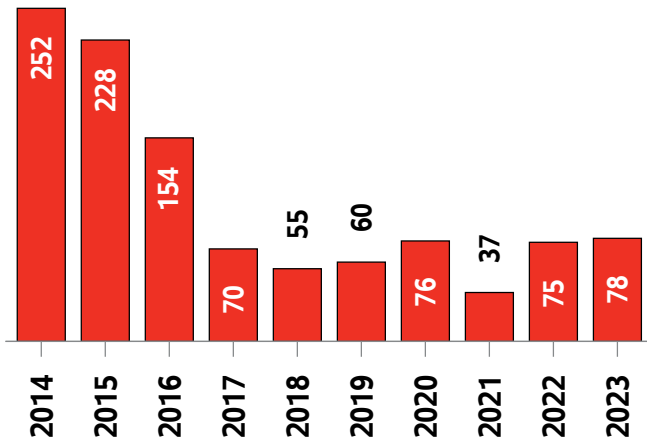
Sales Activity (April only)



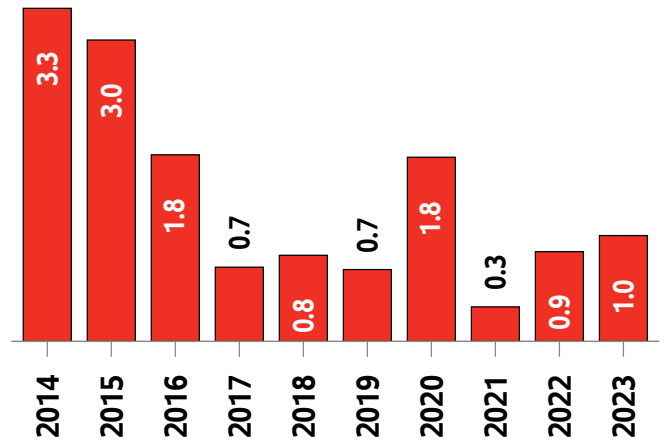
New Listings (April only)



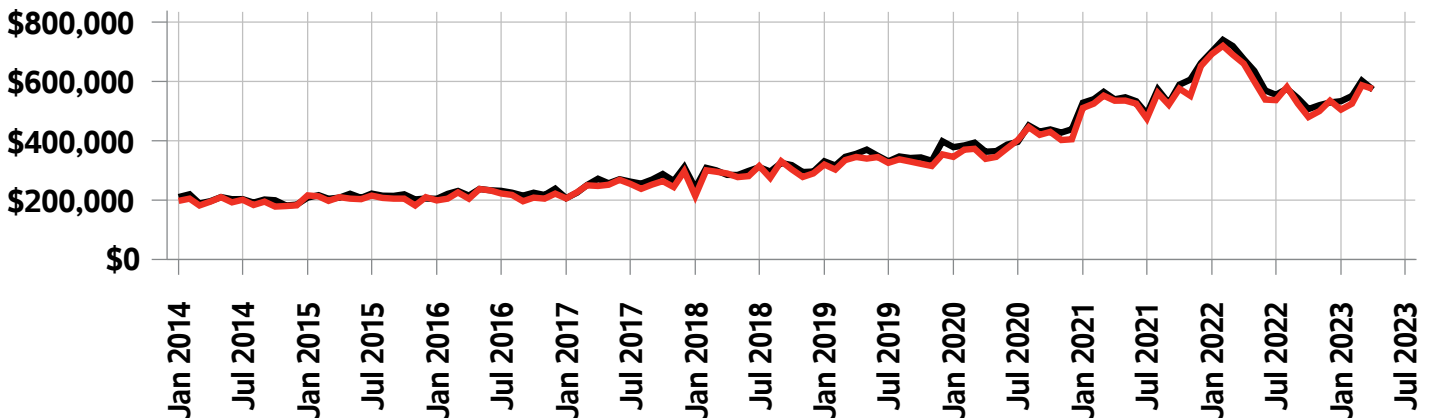
Active Listings (April only)



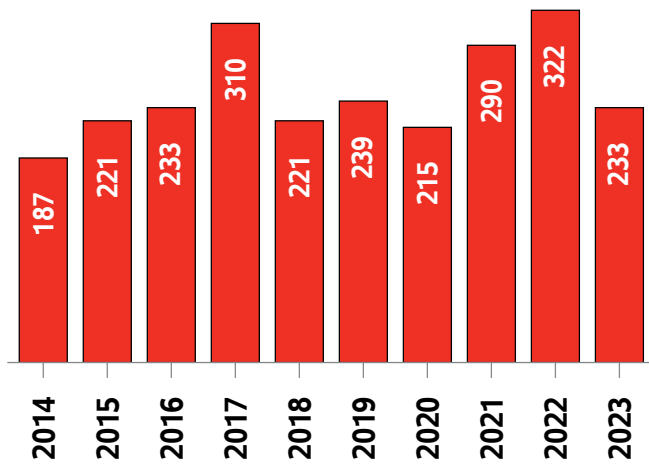
Months of Inventory (April only)



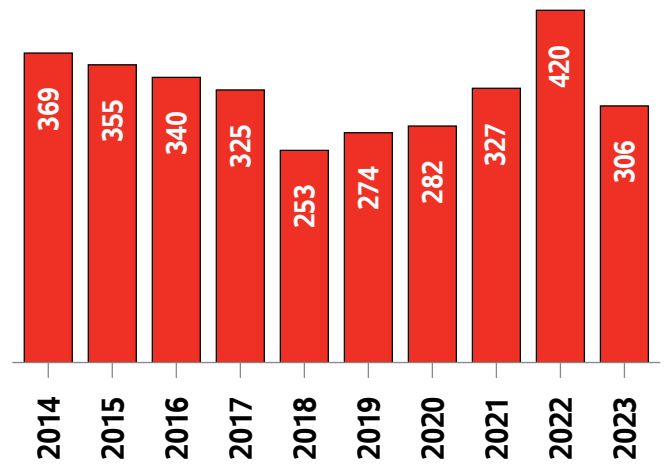
Average Price and Median Price



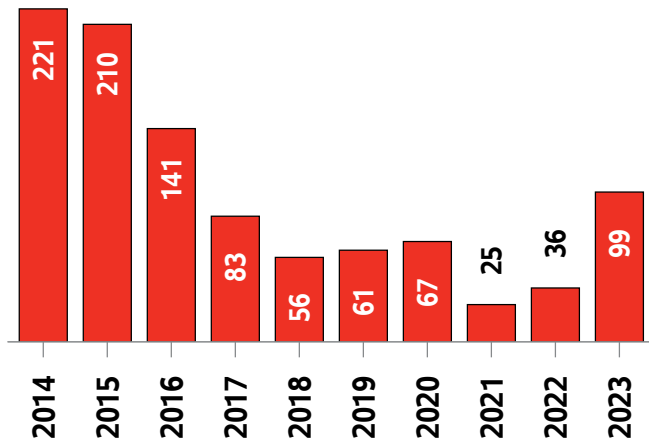
Sales Activity (April Year-to-date)



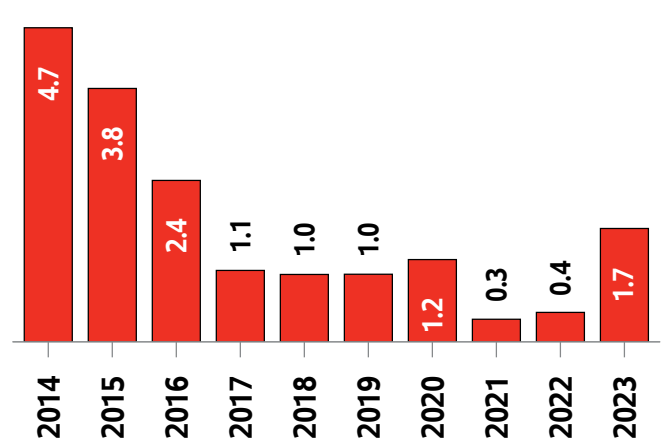
New Listings (April Year-to-date)



Active Listings ¹ (April Year-to-date)



Months of Inventory ² (April Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.