



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report March 2024



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	636	-11.3%	-39.4%	-48.9%	-15.4%	-44.4%	1.0%
Dollar Volume	\$410,954,387	-11.5%	-52.3%	-48.1%	36.9%	7.3%	158.7%
New Listings	1,233	11.8%	-21.8%	-18.7%	17.4%	-6.2%	-5.9%
Active Listings	1,857	32.7%	162.3%	220.2%	56.4%	54.1%	-31.8%
Sales to New Listings Ratio ¹	51.6	65.0	66.6	82.1	71.6	87.0	48.1
Months of Inventory ²	2.9	2.0	0.7	0.5	1.6	1.1	4.3
Average Price	\$646,155	-0.2%	-21.2%	1.5%	61.9%	92.9%	156.3%
Median Price	\$601,000	0.2%	-22.7%	0.2%	58.8%	97.0%	158.8%
Sale to List Price Ratio ³	98.9	98.3	119.6	114.9	103.9	102.1	97.5
Median Days on Market	16.0	16.0	6.0	6.0	8.0	12.0	30.0

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	1,667	10.1%	-32.5%	-37.1%	-5.4%	-30.0%	13.2%
Dollar Volume	\$1,041,983,119	10.4%	-48.1%	-36.9%	49.6%	36.3%	184.8%
New Listings	3,151	15.8%	-4.9%	-0.6%	21.0%	3.9%	-5.7%
Active Listings ⁴	1,658	21.6%	253.8%	236.1%	53.9%	38.1%	-34.3%
Sales to New Listings Ratio ⁵	52.9	55.6	74.5	83.5	67.7	78.5	44.1
Months of Inventory ⁶	3.0	2.7	0.6	0.6	1.8	1.5	5.1
Average Price	\$625,065	0.2%	-23.2%	0.3%	58.3%	94.7%	151.7%
Median Price	\$593,050	2.2%	-23.1%	0.5%	60.3%	104.5%	162.4%
Sale to List Price Ratio ⁷	98.4	97.6	120.5	113.6	103.2	101.0	97.3
Median Days on Market	21.0	19.0	6.0	6.0	9.0	15.0	31.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

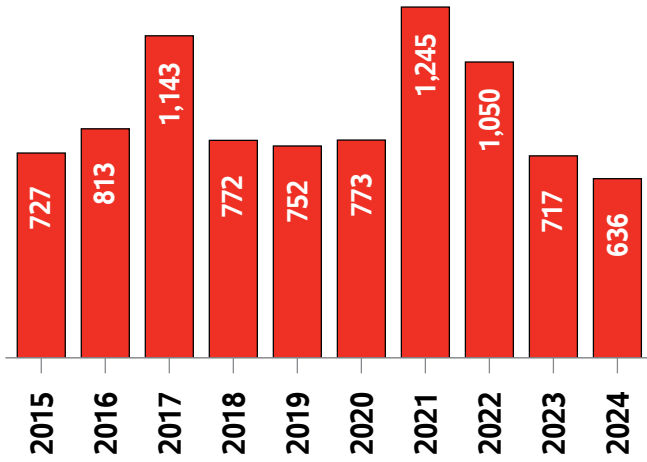
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

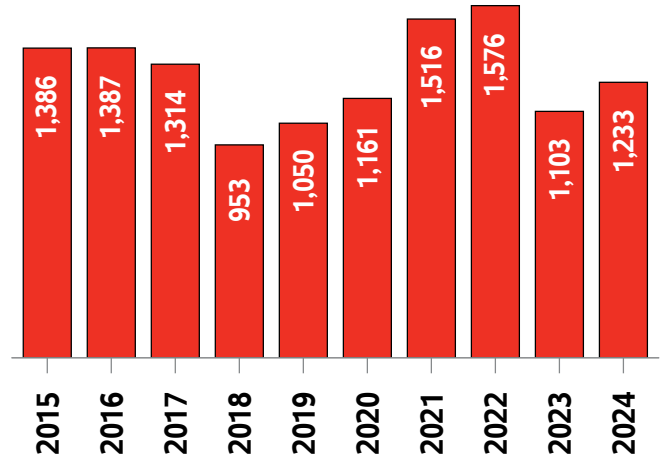
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

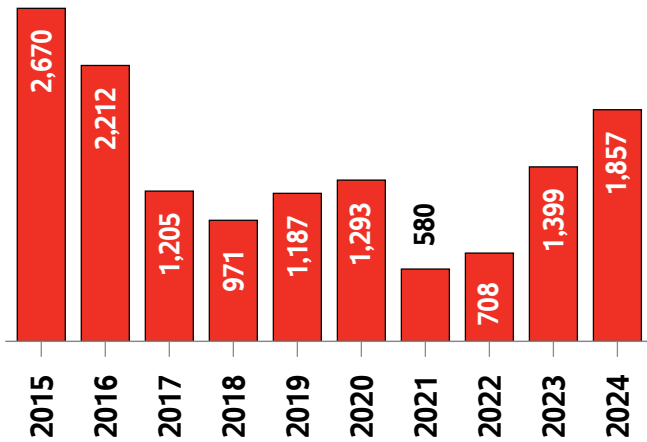
Sales Activity (March only)



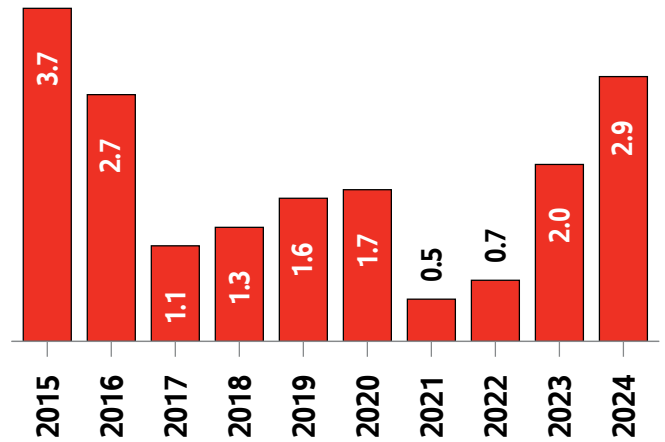
New Listings (March only)



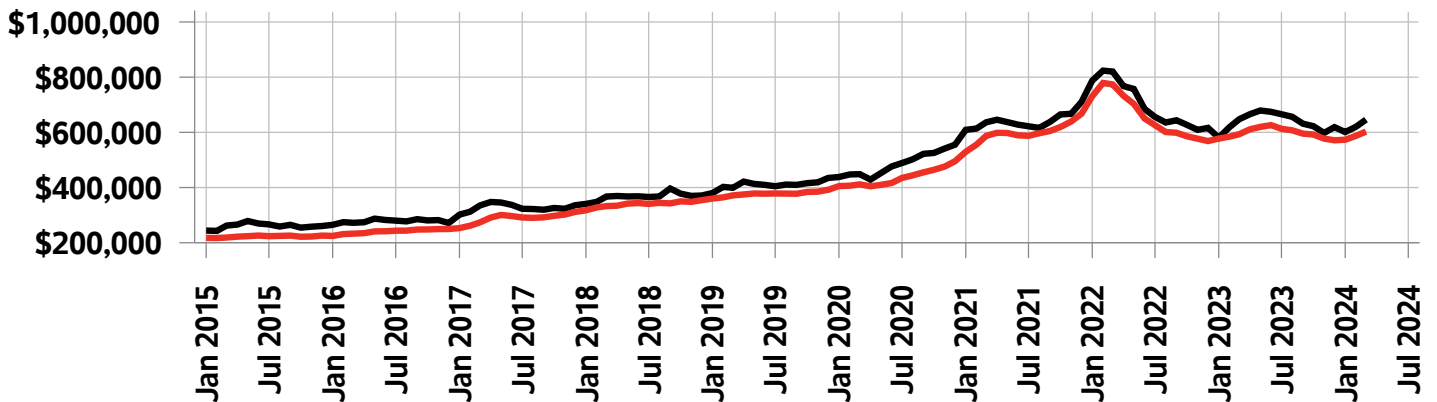
Active Listings (March only)



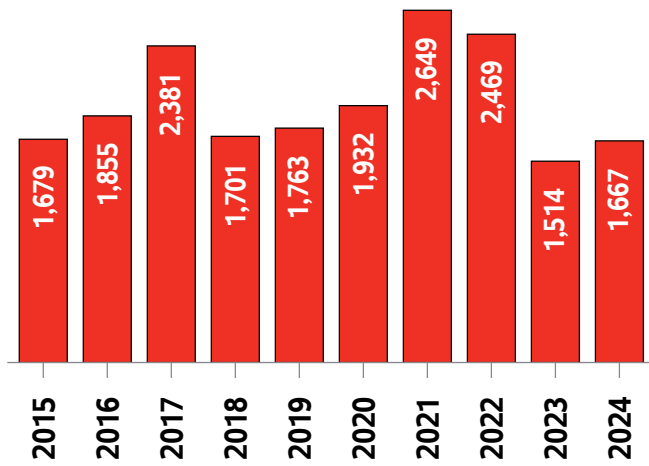
Months of Inventory (March only)



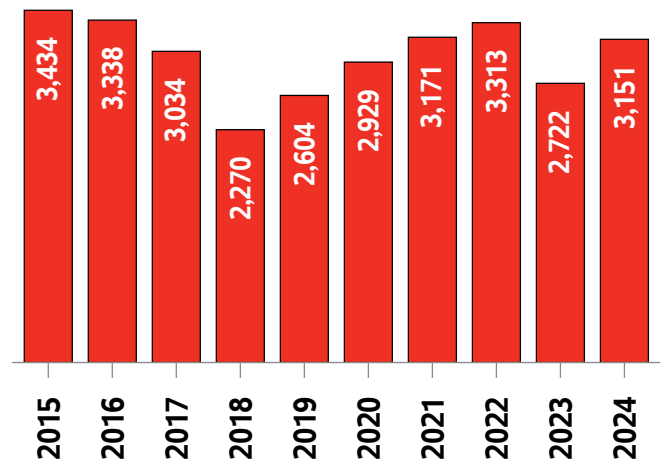
MLS® HPI Composite Benchmark Price and Average Price



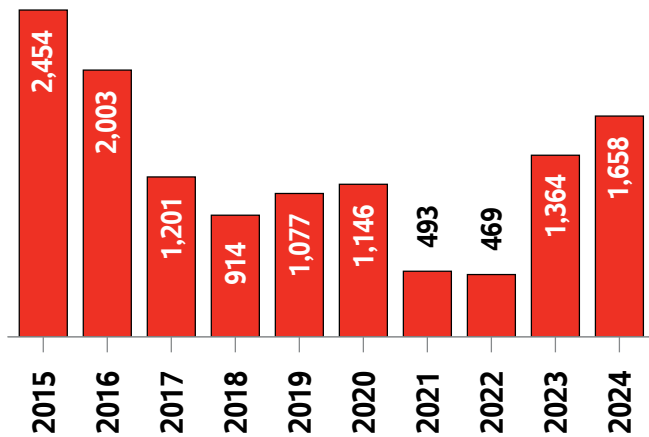
Sales Activity (March Year-to-date)



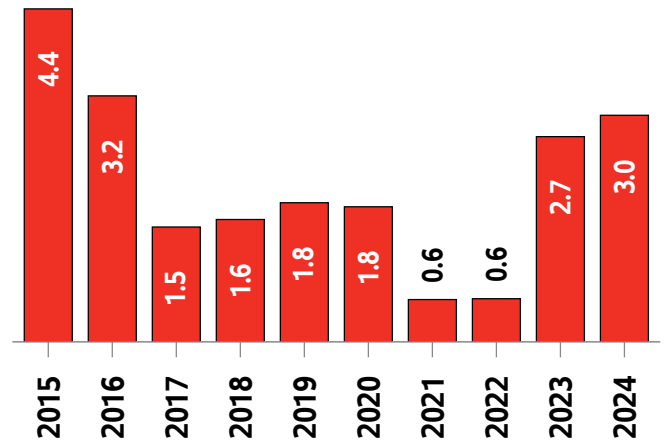
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	449	-13.3%	-40.5%	-50.2%	-20.7%	-50.1%	-8.9%
Dollar Volume	\$317,911,666	-13.5%	-52.8%	-49.4%	29.5%	-3.2%	139.1%
New Listings	882	15.7%	-19.2%	-20.5%	6.7%	-13.4%	-12.7%
Active Listings	1,332	33.3%	175.2%	230.5%	34.3%	51.9%	-35.5%
Sales to New Listings Ratio ¹	50.9	68.0	69.0	81.2	68.4	88.3	48.8
Months of Inventory ²	3.0	1.9	0.6	0.4	1.8	1.0	4.2
Average Price	\$708,044	-0.2%	-20.8%	1.6%	63.3%	93.9%	162.6%
Median Price	\$665,000	3.0%	-19.7%	2.1%	66.3%	101.5%	171.4%
Sale to List Price Ratio ³	99.3	98.2	119.8	115.2	103.2	102.5	97.5
Median Days on Market	14.0	15.0	6.0	6.0	8.0	10.0	28.0

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	1,189	7.9%	-31.9%	-38.8%	-9.4%	-35.4%	3.8%
Dollar Volume	\$816,430,956	8.7%	-47.6%	-38.4%	44.5%	27.0%	167.4%
New Listings	2,252	16.6%	-3.3%	-2.3%	10.9%	-2.4%	-11.3%
Active Listings ⁴	1,178	19.2%	250.7%	238.3%	32.2%	33.3%	-38.2%
Sales to New Listings Ratio ⁵	52.8	57.0	74.9	84.3	64.6	79.7	45.1
Months of Inventory ⁶	3.0	2.7	0.6	0.5	2.0	1.4	5.0
Average Price	\$686,653	0.7%	-23.1%	0.6%	59.4%	96.5%	157.5%
Median Price	\$650,000	3.2%	-21.7%	0.8%	62.5%	104.4%	170.8%
Sale to List Price Ratio ⁷	98.7	97.6	120.6	113.7	102.6	101.3	97.4
Median Days on Market	20.0	19.0	6.0	6.0	9.0	13.0	29.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

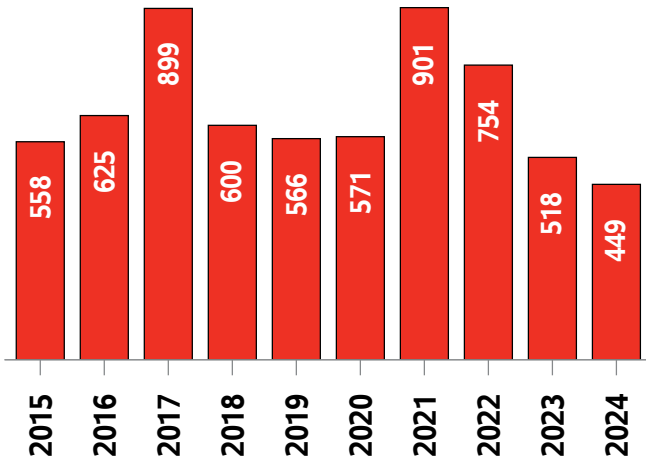
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

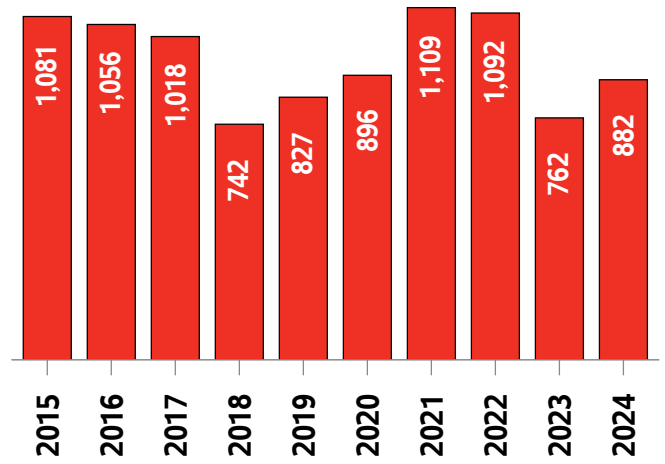
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

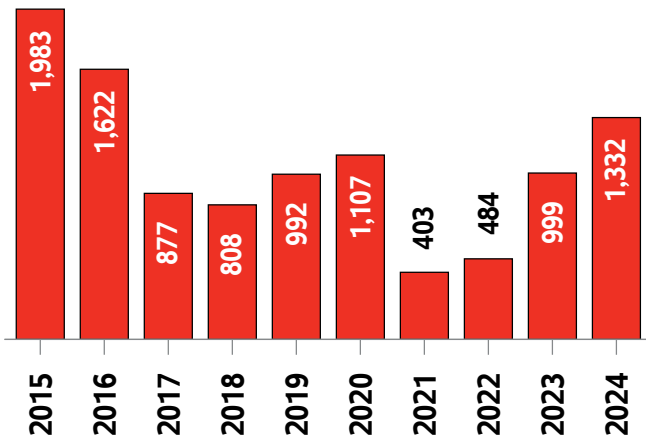
Sales Activity (March only)



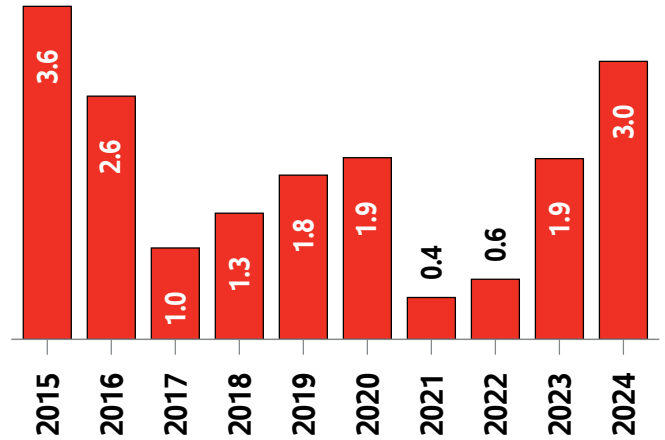
New Listings (March only)



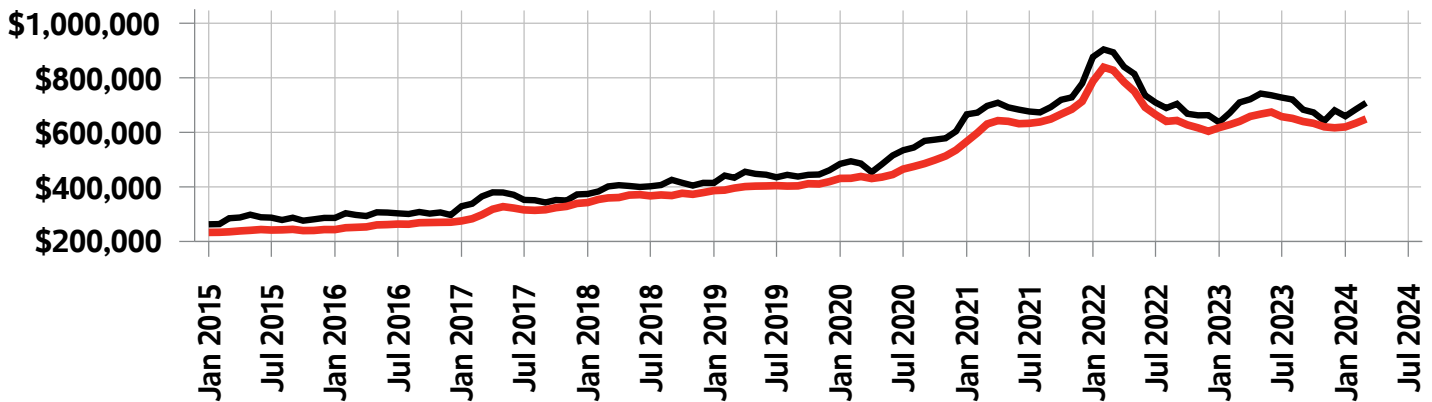
Active Listings (March only)



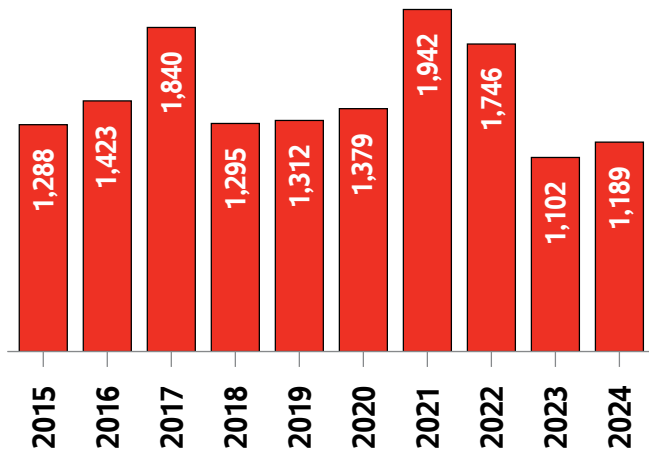
Months of Inventory (March only)



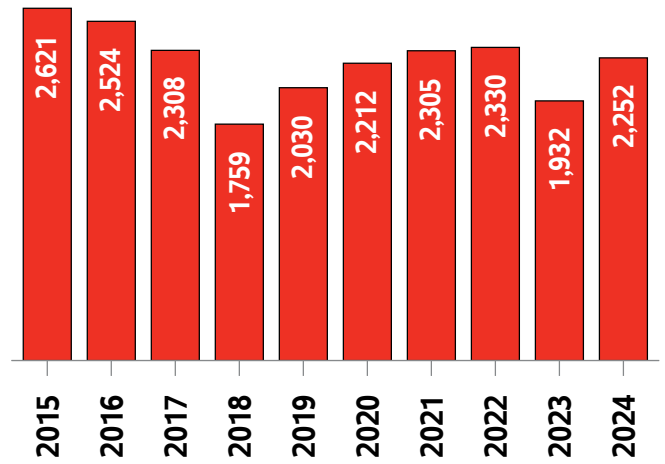
MLS® HPI Single Family Benchmark Price and Average Price



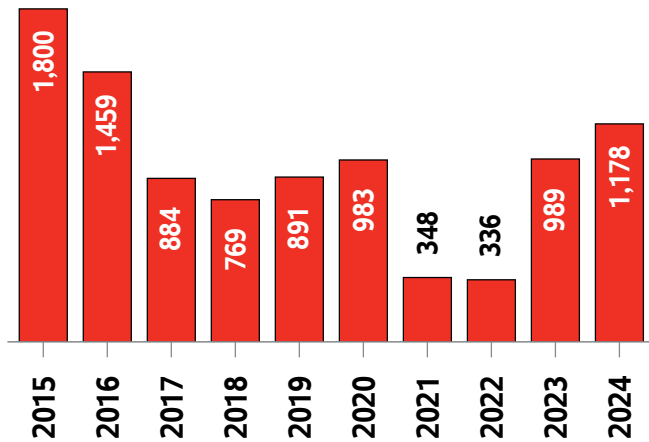
Sales Activity (March Year-to-date)



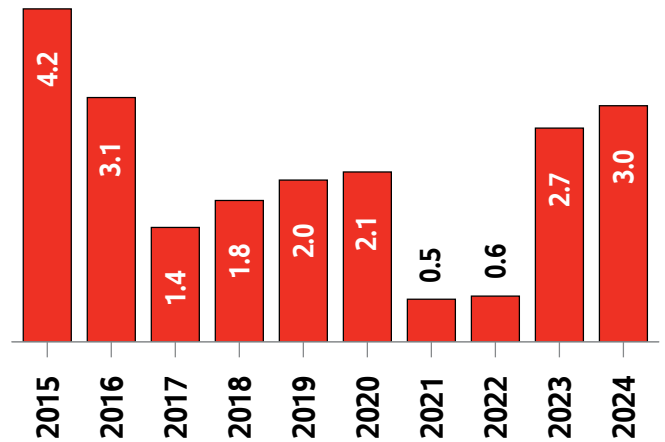
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	103	-15.6%	-35.2%	-43.4%	-1.0%	-24.3%	43.1%
Dollar Volume	\$54,731,033	-14.2%	-51.9%	-41.0%	53.6%	76.3%	318.7%
New Listings	200	-6.5%	-28.3%	-6.5%	62.6%	37.0%	31.6%
Active Listings	255	8.1%	114.3%	325.0%	200.0%	150.0%	-9.3%
Sales to New Listings Ratio ¹	51.5	57.0	57.0	85.0	84.6	93.2	47.4
Months of Inventory ²	2.5	1.9	0.7	0.3	0.8	0.8	3.9
Average Price	\$531,369	1.7%	-25.7%	4.3%	55.1%	132.8%	192.7%
Median Price	\$529,900	2.4%	-25.6%	5.3%	56.4%	140.4%	233.3%
Sale to List Price Ratio ³	99.1	99.1	121.6	117.4	108.1	102.0	97.9
Median Days on Market	18.0	18.0	6.0	6.0	6.0	15.0	30.5

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	281	18.6%	-27.4%	-20.6%	12.9%	-7.9%	71.3%
Dollar Volume	\$144,845,412	18.6%	-45.9%	-18.5%	74.8%	111.1%	395.6%
New Listings	489	2.7%	-10.6%	14.8%	60.3%	42.2%	21.3%
Active Listings ⁴	230	7.7%	278.6%	438.3%	217.5%	134.4%	-9.5%
Sales to New Listings Ratio ⁵	57.5	49.8	70.7	83.1	81.6	88.7	40.7
Months of Inventory ⁶	2.5	2.7	0.5	0.4	0.9	1.0	4.6
Average Price	\$515,464	0.1%	-25.5%	2.7%	54.9%	129.2%	189.3%
Median Price	\$525,000	1.9%	-23.4%	7.7%	63.6%	139.8%	237.1%
Sale to List Price Ratio ⁷	98.6	98.5	124.5	118.0	106.8	101.5	97.7
Median Days on Market	24.0	16.0	6.0	6.0	7.0	15.0	29.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

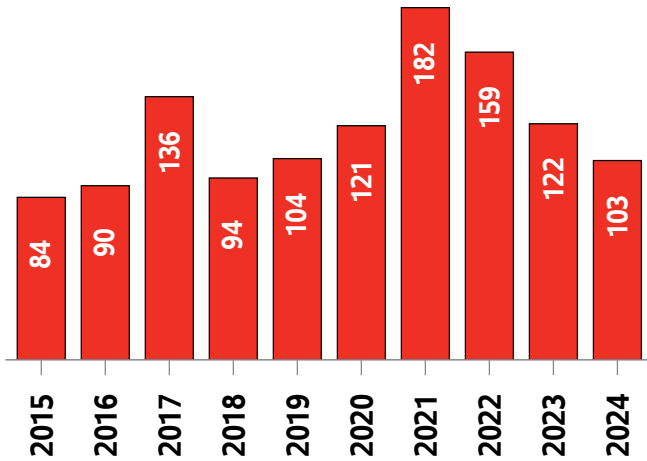
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

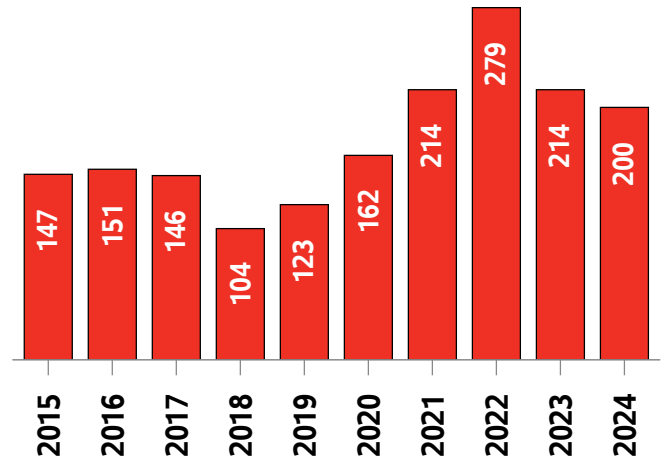
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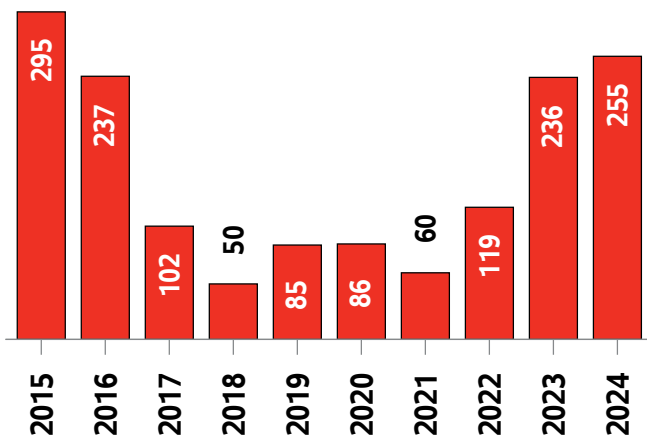
Sales Activity (March only)



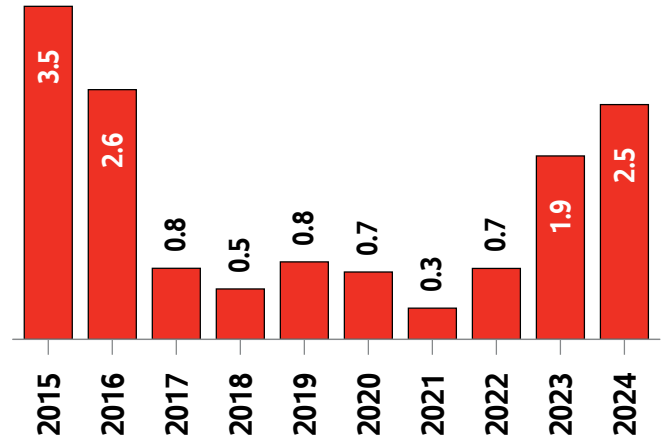
New Listings (March only)



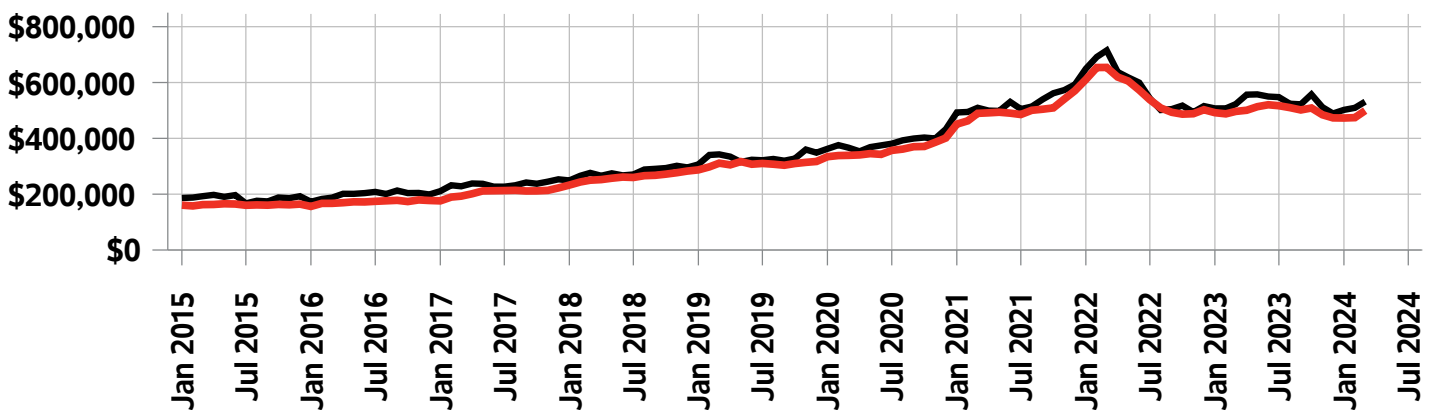
Active Listings (March only)



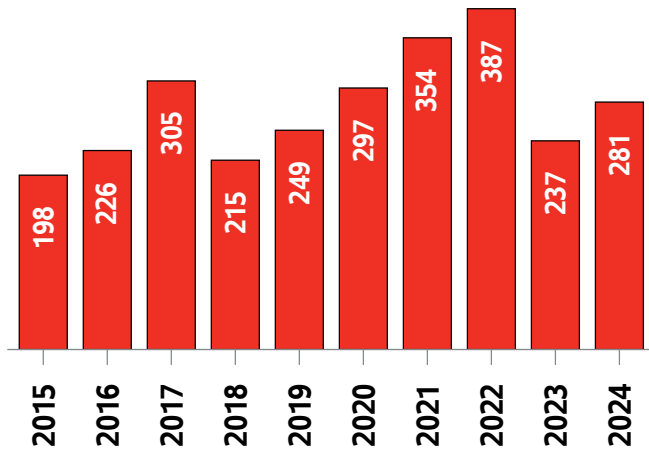
Months of Inventory (March only)



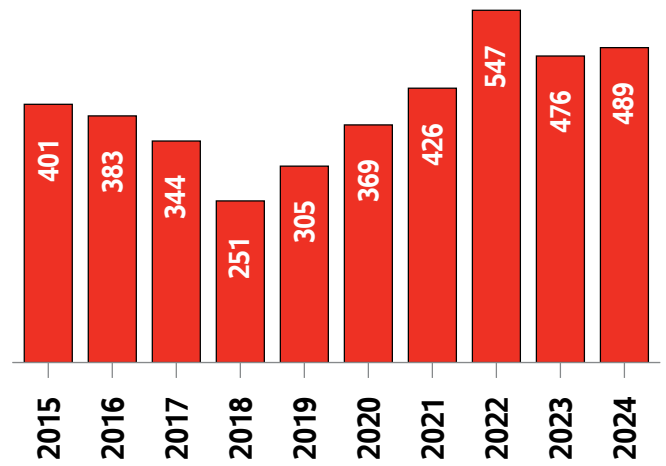
MLS® HPI Townhouse Benchmark Price and Average Price



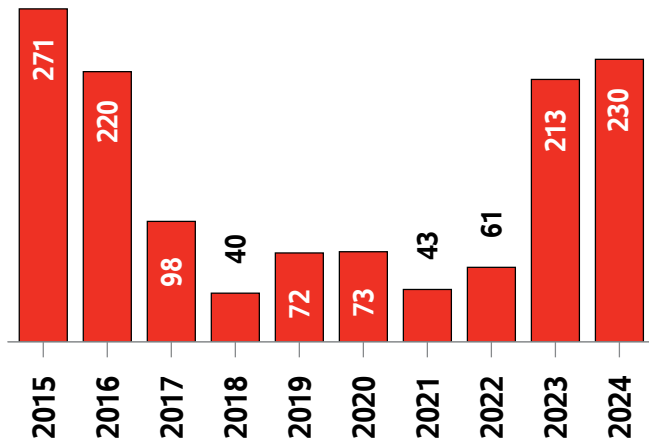
Sales Activity (March Year-to-date)



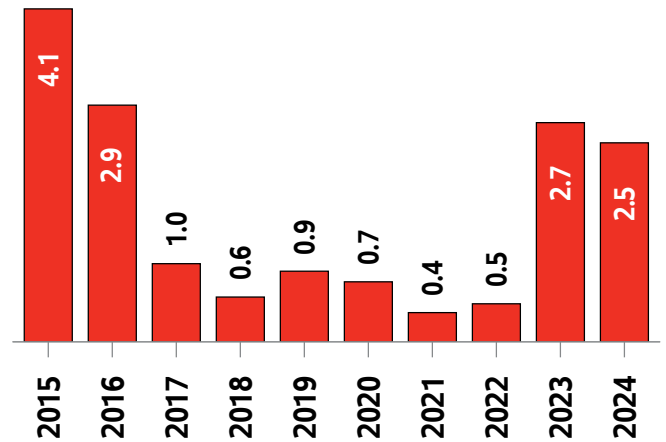
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



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² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	63	8.6%	-37.6%	-45.2%	-1.6%	-29.2%	21.2%
Dollar Volume	\$25,424,300	13.9%	-48.8%	-45.0%	70.8%	41.1%	161.3%
New Listings	107	30.5%	-23.0%	-15.1%	50.7%	-7.8%	-7.0%
Active Listings	165	77.4%	200.0%	161.9%	150.0%	-2.4%	-43.3%
Sales to New Listings Ratio ¹	58.9	70.7	72.7	91.3	90.1	76.7	45.2
Months of Inventory ²	2.6	1.6	0.5	0.5	1.0	1.9	5.6
Average Price	\$403,560	4.9%	-17.9%	0.5%	73.5%	99.4%	115.6%
Median Price	\$360,000	2.1%	-20.0%	-4.1%	79.5%	104.0%	112.4%
Sale to List Price Ratio ³	97.8	98.0	119.5	111.9	104.7	98.6	97.2
Median Days on Market	27.0	19.5	6.0	6.0	8.0	26.0	48.0

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	147	12.2%	-39.8%	-43.7%	-2.6%	-21.4%	17.6%
Dollar Volume	\$55,678,063	13.9%	-52.1%	-43.1%	56.8%	41.2%	148.4%
New Listings	274	34.3%	-7.4%	-8.4%	41.2%	-6.2%	-12.5%
Active Listings ⁴	153	71.5%	316.4%	138.5%	115.0%	-9.1%	-45.5%
Sales to New Listings Ratio ⁵	53.6	64.2	82.4	87.3	77.8	64.0	39.9
Months of Inventory ⁶	3.1	2.0	0.5	0.7	1.4	2.7	6.7
Average Price	\$378,762	1.5%	-20.4%	1.1%	61.0%	79.7%	111.2%
Median Price	\$342,000	3.6%	-22.3%	2.1%	70.1%	101.2%	132.7%
Sale to List Price Ratio ⁷	97.2	97.3	117.8	109.7	104.2	98.3	96.8
Median Days on Market	23.0	22.0	6.0	7.0	9.0	32.0	43.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

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⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

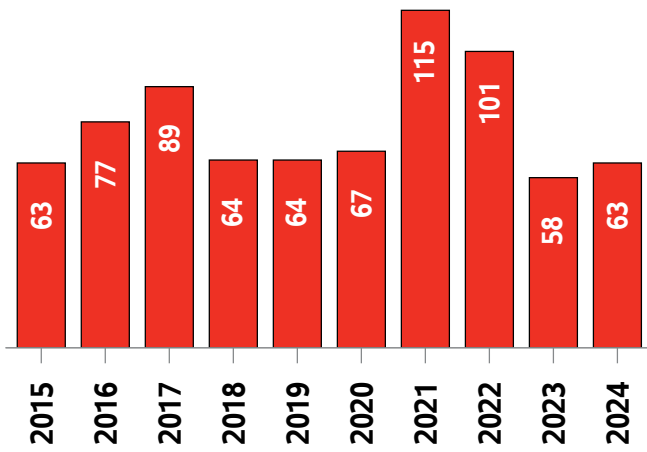
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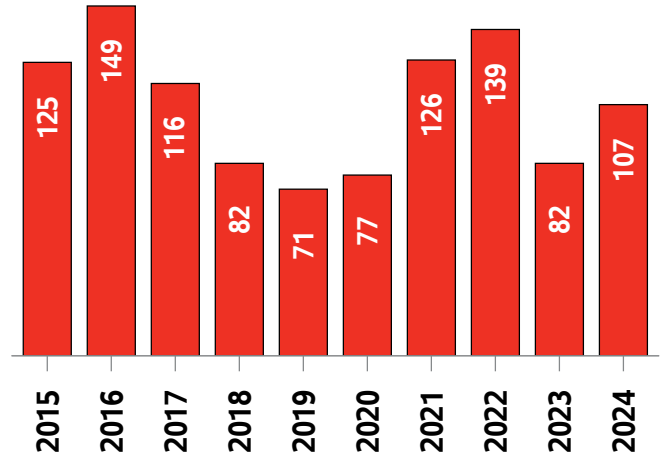
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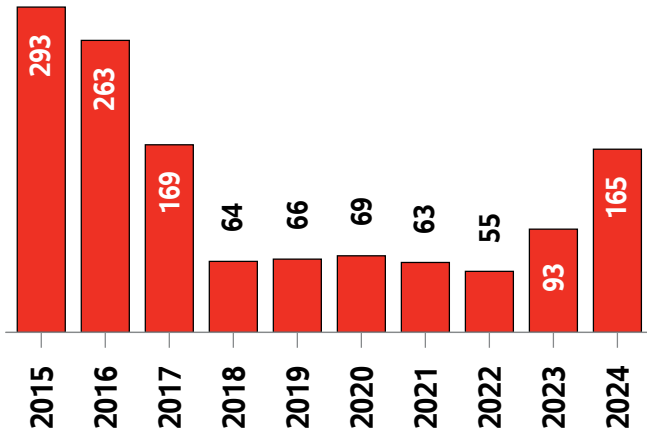
Sales Activity (March only)



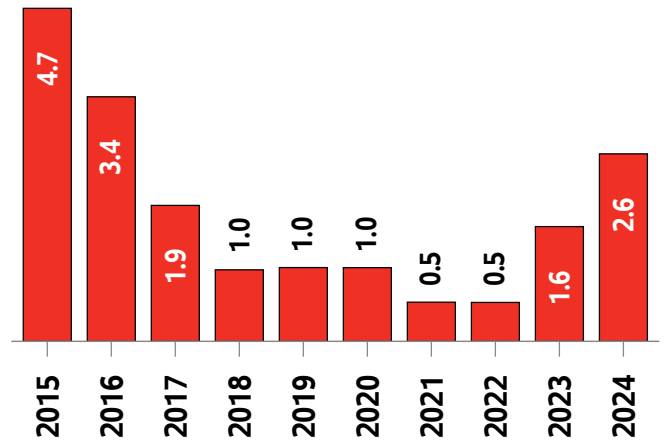
New Listings (March only)



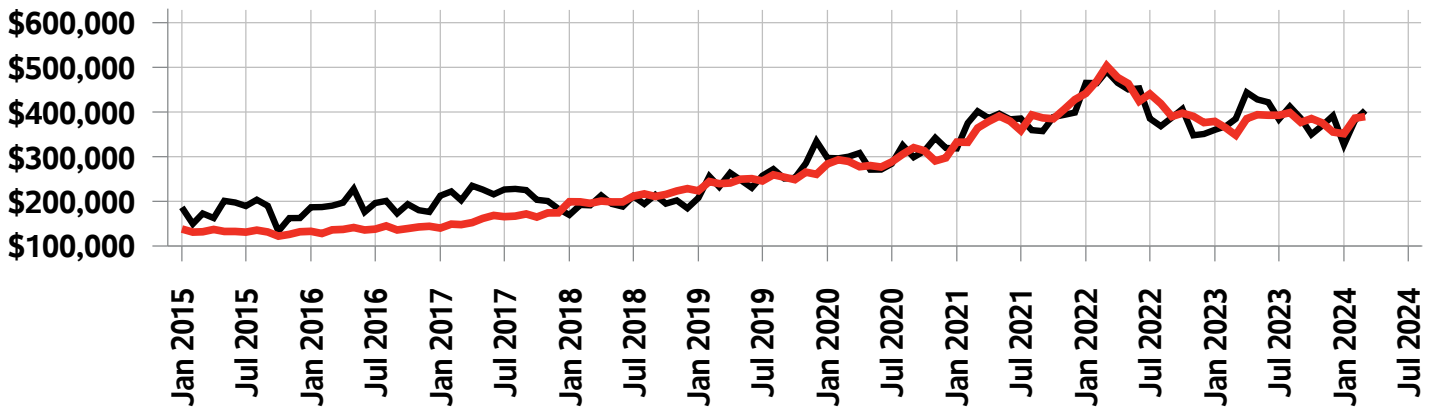
Active Listings (March only)



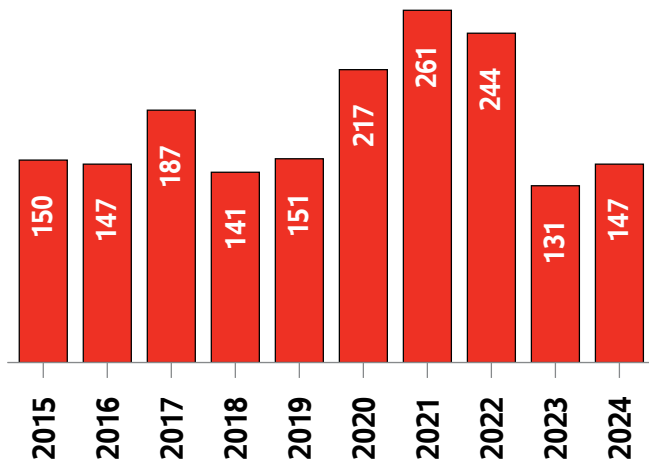
Months of Inventory (March only)



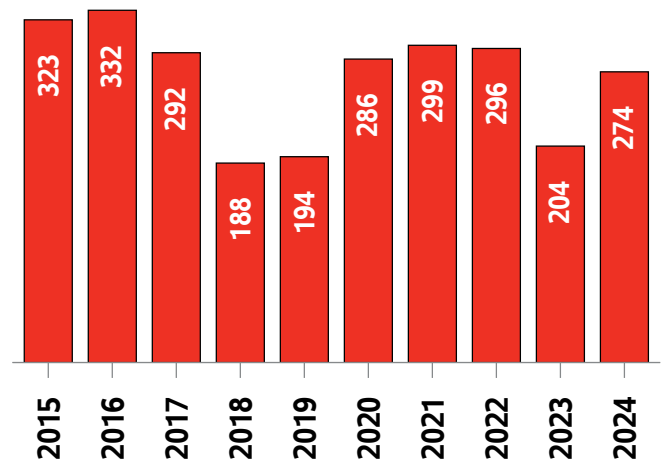
MLS® HPI Apartment Benchmark Price and Average Price



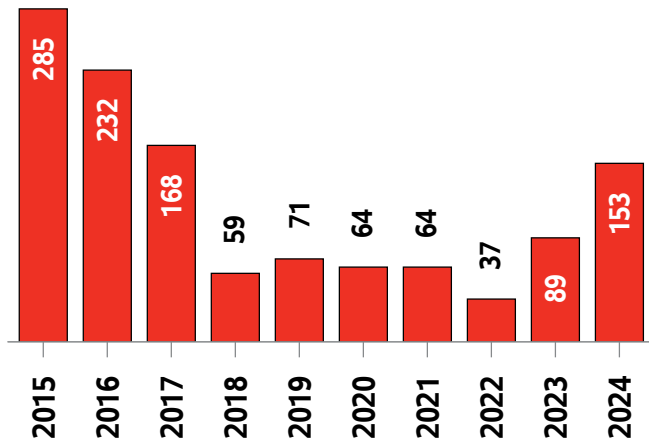
Sales Activity (March Year-to-date)



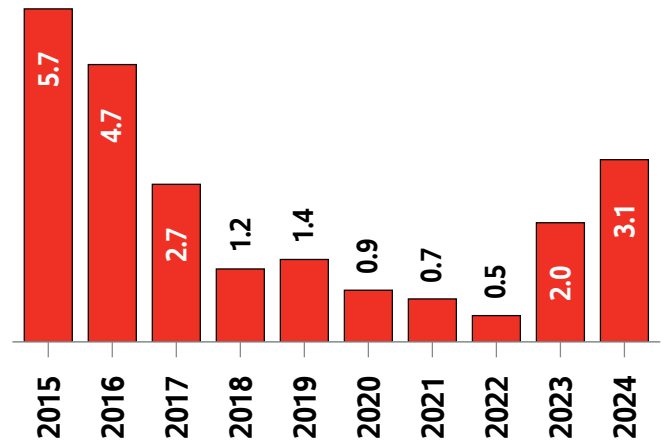
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



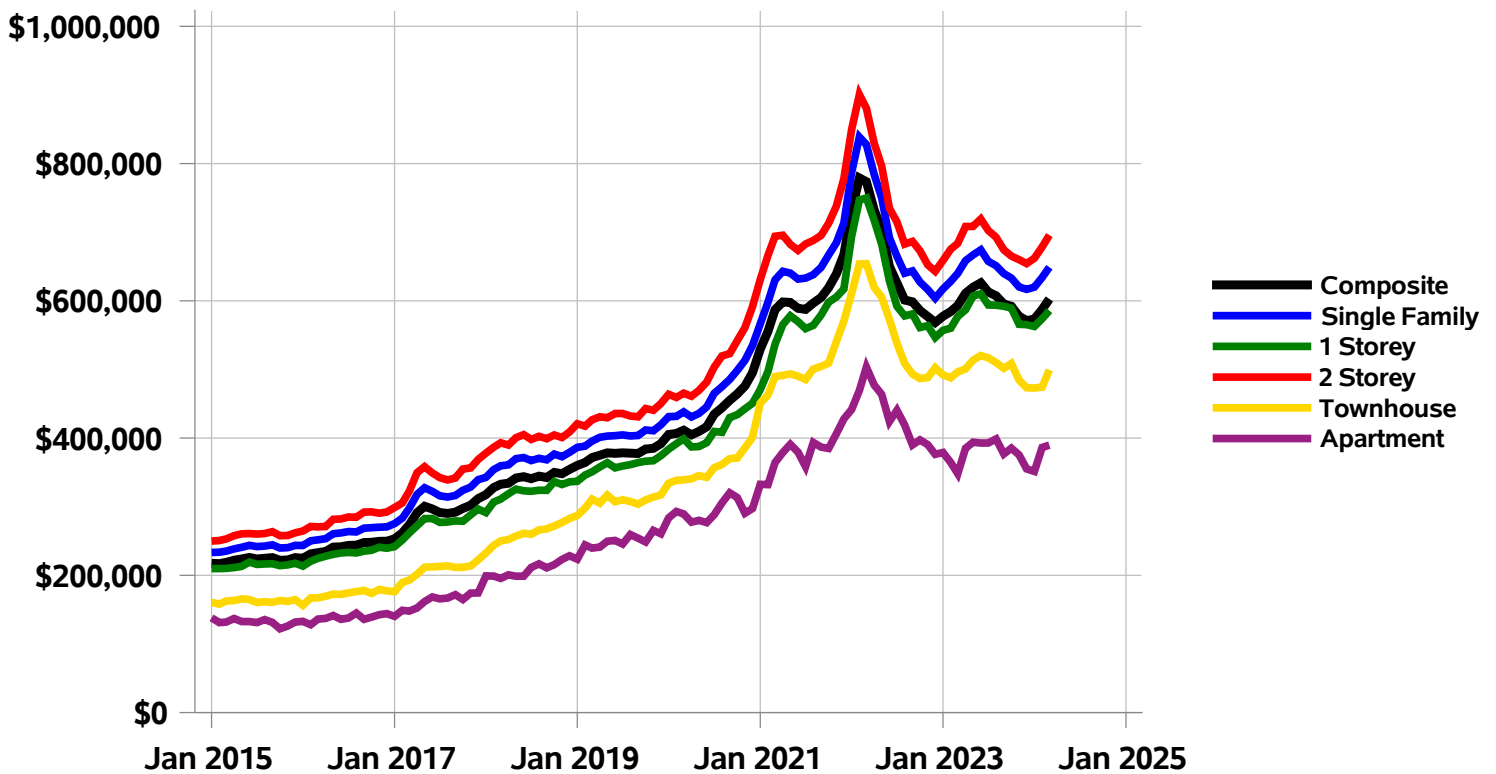
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MLS® Home Price Index Benchmark Price

Benchmark Type:	March 2024	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$602,700	2.6	5.5	1.2	1.6	2.6	62.2
Single Family	\$649,000	2.4	5.2	1.5	1.4	2.9	64.1
One Storey	\$585,800	2.1	3.6	-1.1	1.5	9.1	67.0
Two Storey	\$695,800	2.5	6.3	3.2	1.8	0.2	63.1
Townhouse	\$499,400	5.3	5.5	-0.5	0.6	2.0	60.5
Apartment	\$389,700	0.9	9.7	3.4	12.0	7.0	62.6

MLS® HPI Benchmark Price



Composite 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1310
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1393
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5939
Number of Fireplaces	0
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1150
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6599
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1638
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5585
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Attached Specification	Row
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1244
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	31 to 50
Attached Specification	Row
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Gross Living Area (Above Ground; in sq. ft.)	963
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	458	-6.9%	-39.3%	-49.4%	-17.0%	-44.4%	-3.8%
Dollar Volume	\$289,900,725	-5.2%	-52.3%	-49.4%	30.7%	2.0%	133.2%
New Listings	838	14.8%	-28.0%	-24.8%	10.4%	-12.8%	-8.1%
Active Listings	1,114	37.4%	129.7%	175.7%	50.3%	51.6%	-31.8%
Sales to New Listings Ratio ¹	54.7	67.4	64.9	81.2	72.7	85.7	52.2
Months of Inventory ²	2.4	1.6	0.6	0.4	1.3	0.9	3.4
Average Price	\$632,971	1.8%	-21.5%	0.0%	57.5%	83.5%	142.4%
Median Price	\$589,500	1.6%	-23.9%	-1.8%	55.1%	88.6%	148.7%
Sale to List Price Ratio ³	99.2	98.6	121.0	115.9	105.1	103.1	97.9
Median Days on Market	14.0	14.0	6.0	6.0	7.0	11.0	28.0

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	1,178	11.9%	-33.4%	-38.6%	-8.4%	-31.7%	4.0%
Dollar Volume	\$725,220,365	13.7%	-49.0%	-39.4%	41.8%	28.3%	155.4%
New Listings	2,120	17.5%	-13.0%	-9.5%	13.6%	-3.5%	-10.8%
Active Listings ⁴	999	26.5%	231.2%	192.4%	50.7%	39.7%	-34.1%
Sales to New Listings Ratio ⁵	55.6	58.3	72.7	81.9	68.9	78.5	47.6
Months of Inventory ⁶	2.5	2.3	0.5	0.5	1.5	1.2	4.0
Average Price	\$615,637	1.6%	-23.4%	-1.4%	54.8%	87.9%	145.6%
Median Price	\$585,000	1.7%	-24.0%	-0.8%	56.0%	95.0%	154.5%
Sale to List Price Ratio ⁷	98.7	97.9	122.7	114.8	104.5	101.9	97.6
Median Days on Market	19.0	15.0	6.0	6.0	7.0	13.0	28.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

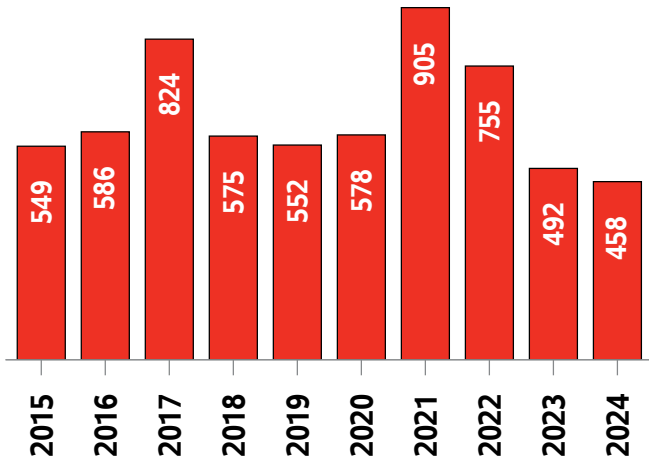
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

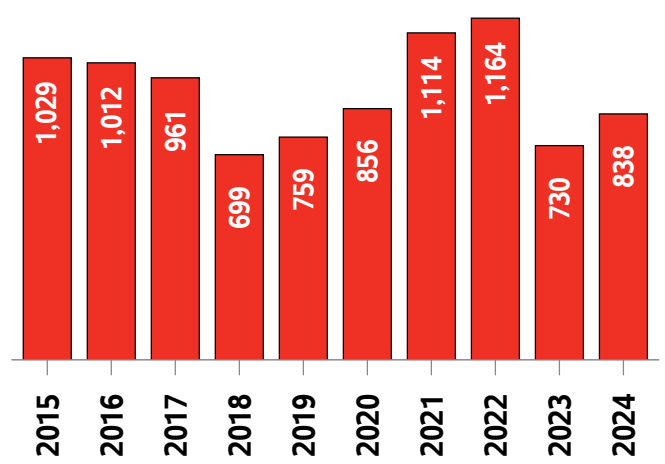
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

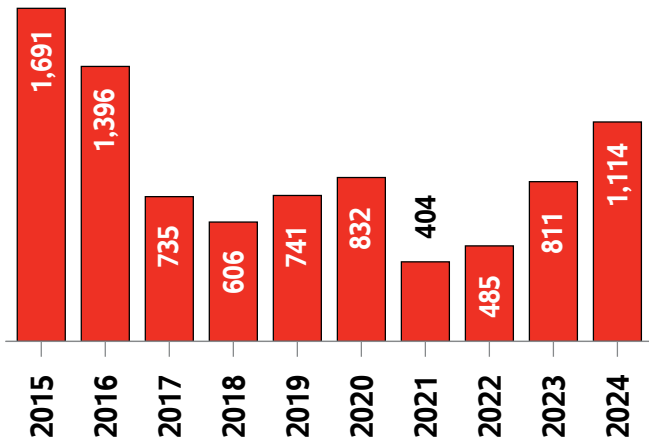
Sales Activity (March only)



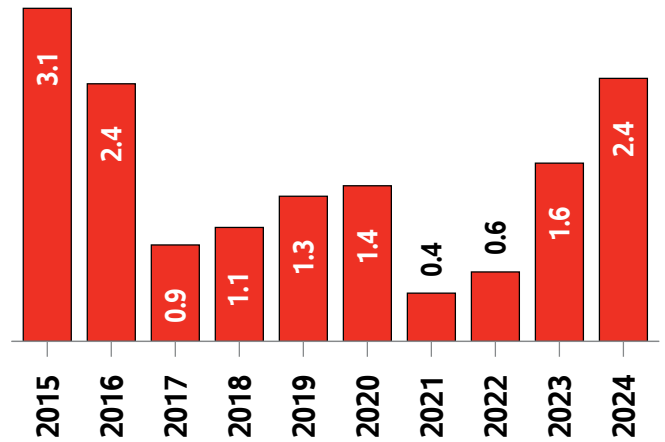
New Listings (March only)



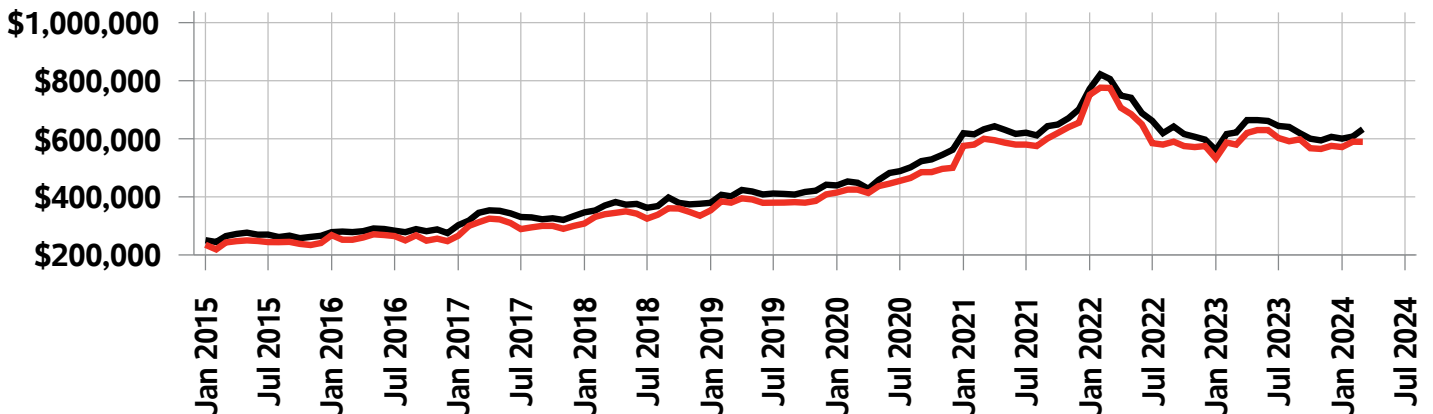
Active Listings (March only)



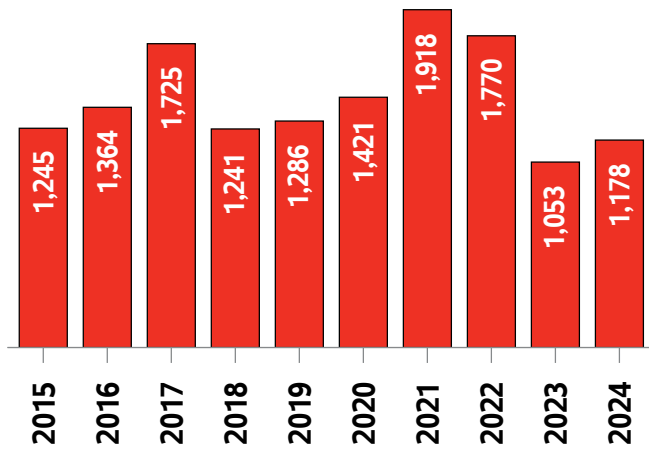
Months of Inventory (March only)



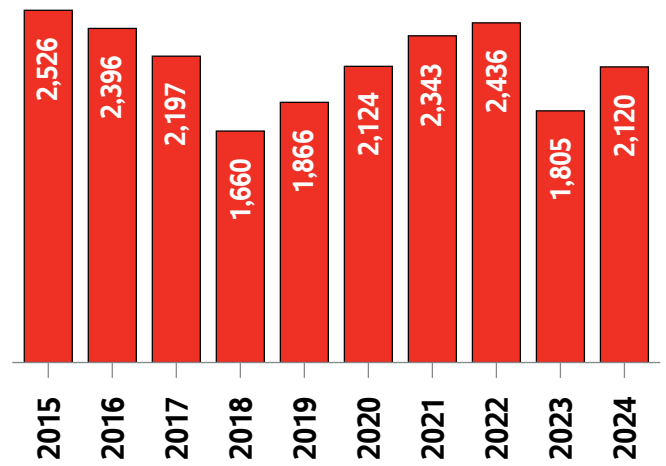
Average Price and Median Price



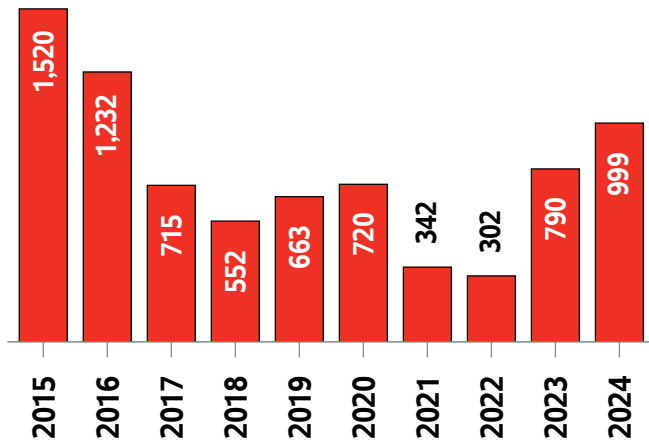
Sales Activity (March Year-to-date)



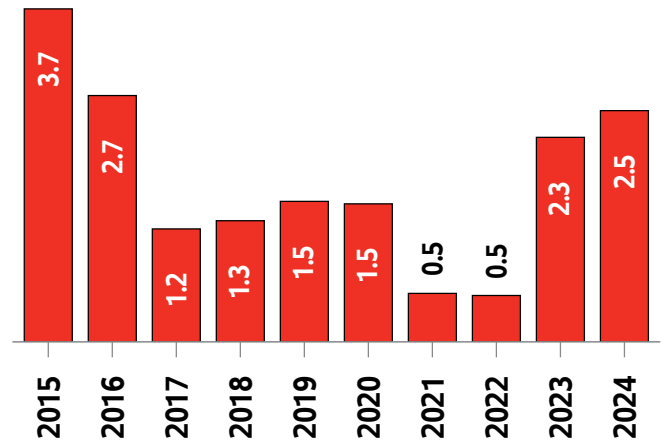
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Dollar Volume	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
New Listings	0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Active Listings	3	200.0%	—	50.0%	-57.1%	0.0%	0.0%
Sales to New Listings Ratio ¹	0.0	50.0	100.0	66.7	33.3	200.0	50.0
Months of Inventory ²	0.0	1.0	—	1.0	3.5	1.5	3.0
Average Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Median Price	\$0	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%	-100.0%
Sale to List Price Ratio ³	0.0	94.0	109.7	113.8	97.5	97.4	90.3
Median Days on Market	0.0	169.0	11.0	7.0	39.0	88.5	97.0

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	1	0.0%	-80.0%	-66.7%	-83.3%	-66.7%	-50.0%
Dollar Volume	\$535,000	-15.1%	-89.4%	-72.1%	-78.9%	-44.1%	0.9%
New Listings	2	0.0%	-50.0%	-50.0%	-83.3%	-33.3%	-50.0%
Active Listings ⁴	4	266.7%	—	120.0%	-45.0%	10.0%	37.5%
Sales to New Listings Ratio ⁵	50.0	50.0	125.0	75.0	50.0	100.0	50.0
Months of Inventory ⁶	11.0	3.0	—	1.7	3.3	3.3	4.0
Average Price	\$535,000	-15.1%	-46.8%	-16.4%	26.9%	67.7%	101.9%
Median Price	\$535,000	-15.1%	-36.2%	4.7%	38.1%	57.4%	101.9%
Sale to List Price Ratio ⁷	97.3	94.0	114.4	108.9	97.8	100.9	91.9
Median Days on Market	131.0	169.0	11.0	8.0	32.0	24.0	58.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

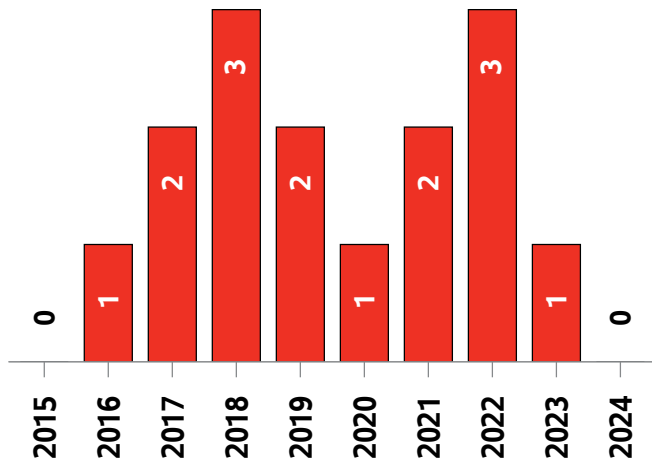
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

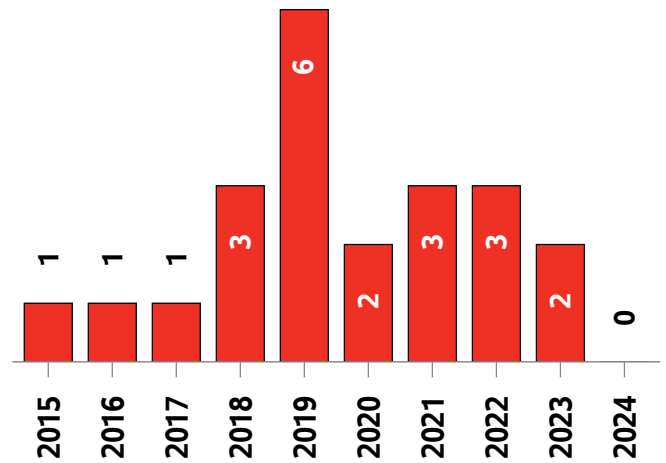
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

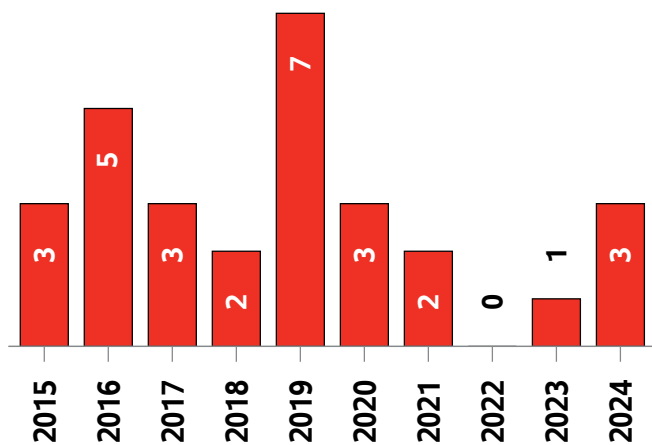
Sales Activity (March only)



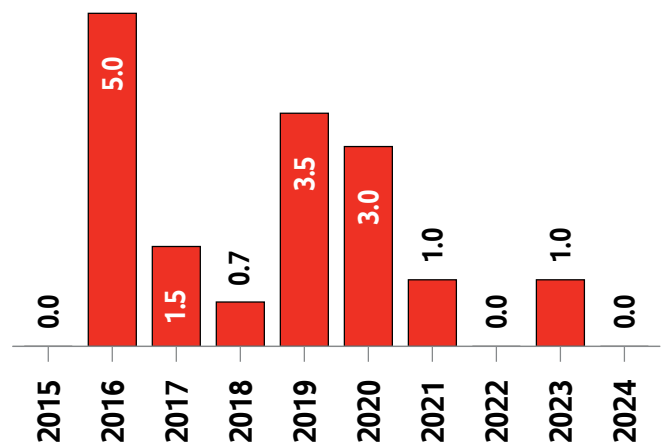
New Listings (March only)



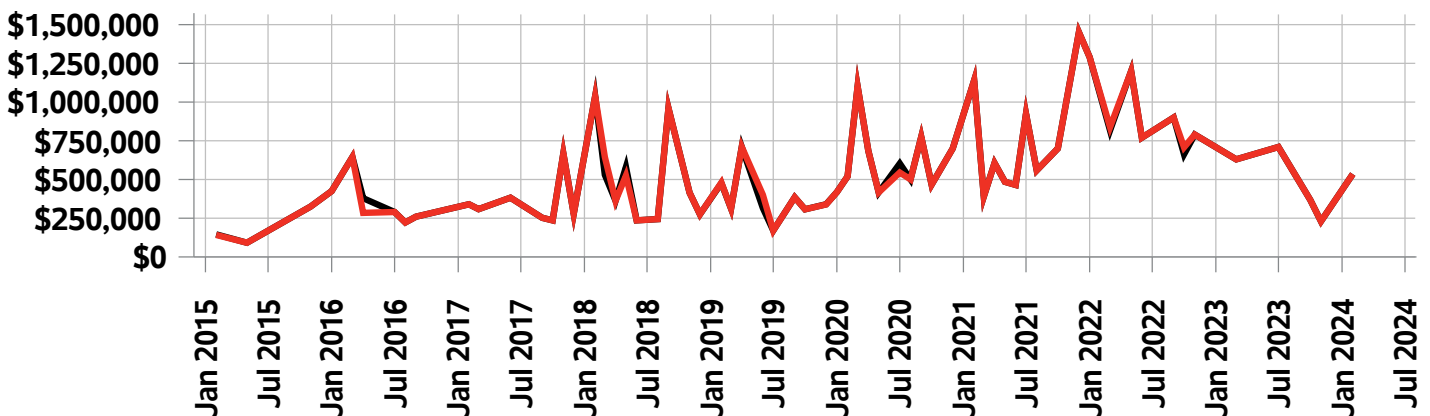
Active Listings (March only)



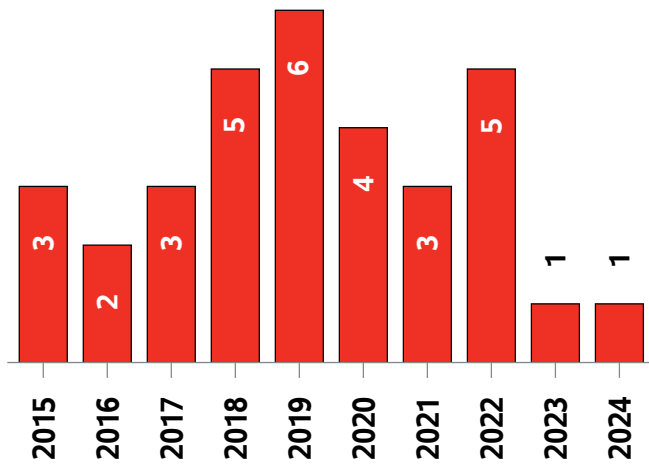
Months of Inventory (March only)



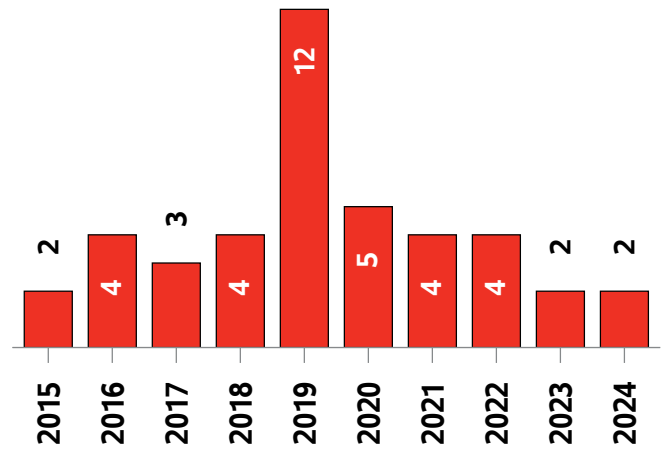
Average Price and Median Price



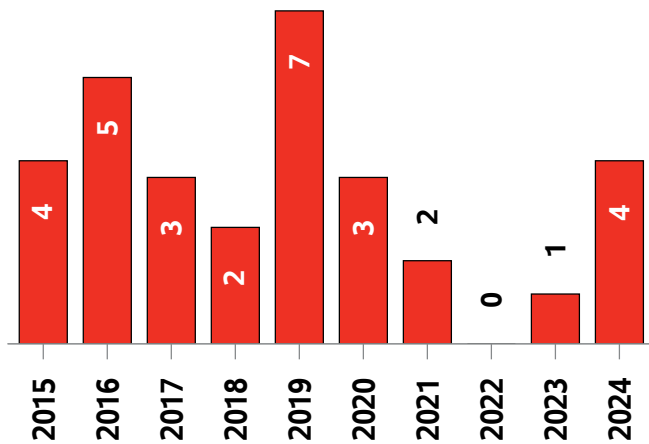
Sales Activity (March Year-to-date)



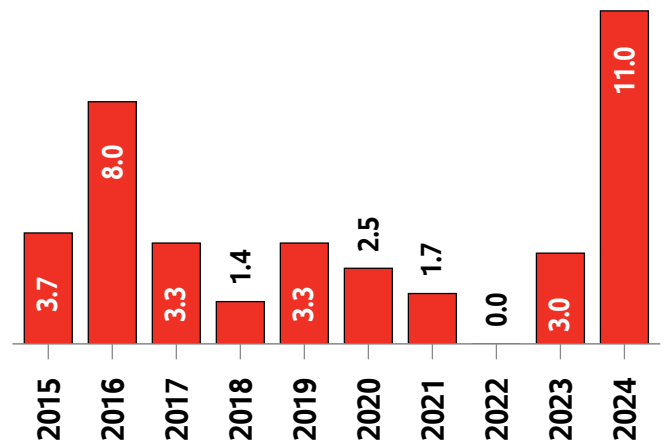
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	27	-10.0%	-12.9%	-20.6%	22.7%	0.0%	80.0%
Dollar Volume	\$16,242,985	-26.0%	-37.1%	-30.9%	77.7%	139.3%	406.2%
New Listings	48	0.0%	6.7%	2.1%	11.6%	29.7%	9.1%
Active Listings	93	8.1%	272.0%	200.0%	47.6%	78.8%	-31.1%
Sales to New Listings Ratio ¹	56.3	62.5	68.9	72.3	51.2	73.0	34.1
Months of Inventory ²	3.4	2.9	0.8	0.9	2.9	1.9	9.0
Average Price	\$601,592	-17.8%	-27.8%	-12.9%	44.8%	139.3%	181.2%
Median Price	\$629,900	-11.3%	-17.7%	-3.1%	82.6%	180.0%	265.2%
Sale to List Price Ratio ³	99.6	96.3	113.2	108.7	102.0	97.0	95.9
Median Days on Market	39.0	50.5	8.0	7.0	15.5	46.0	131.0

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	61	27.1%	-15.3%	-29.1%	48.8%	-7.6%	103.3%
Dollar Volume	\$37,600,635	13.2%	-37.5%	-28.7%	150.4%	110.0%	487.2%
New Listings	116	0.0%	26.1%	10.5%	48.7%	48.7%	10.5%
Active Listings ⁴	84	-3.4%	350.0%	219.0%	60.5%	57.5%	-31.9%
Sales to New Listings Ratio ⁵	52.6	41.4	78.3	81.9	52.6	84.6	28.6
Months of Inventory ⁶	4.1	5.4	0.8	0.9	3.8	2.4	12.3
Average Price	\$616,404	-11.0%	-26.3%	0.5%	68.3%	127.2%	188.8%
Median Price	\$601,000	-11.0%	-21.7%	0.8%	86.4%	137.1%	245.9%
Sale to List Price Ratio ⁷	98.1	96.2	110.8	105.1	99.6	95.9	95.5
Median Days on Market	43.0	45.0	8.0	8.0	18.0	54.5	69.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

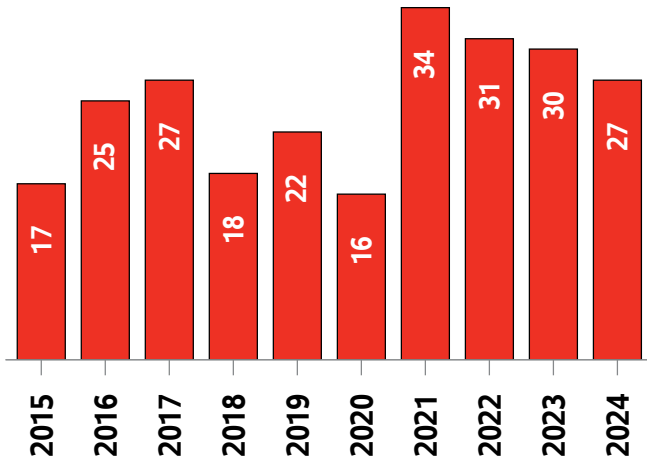
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

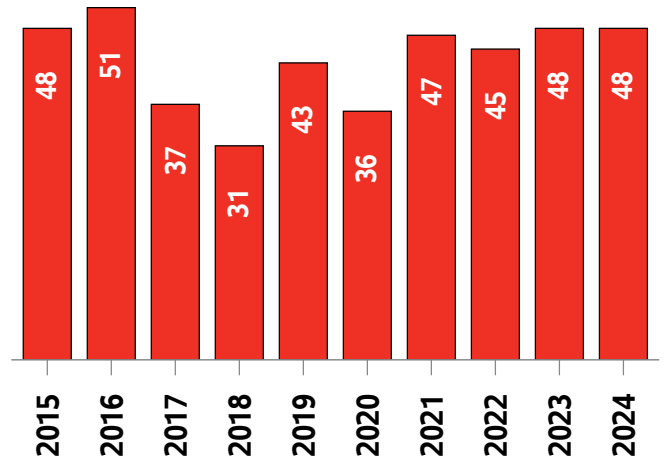
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

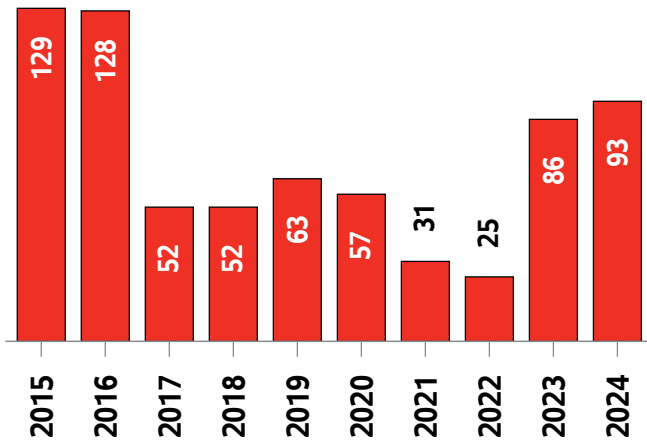
Sales Activity (March only)



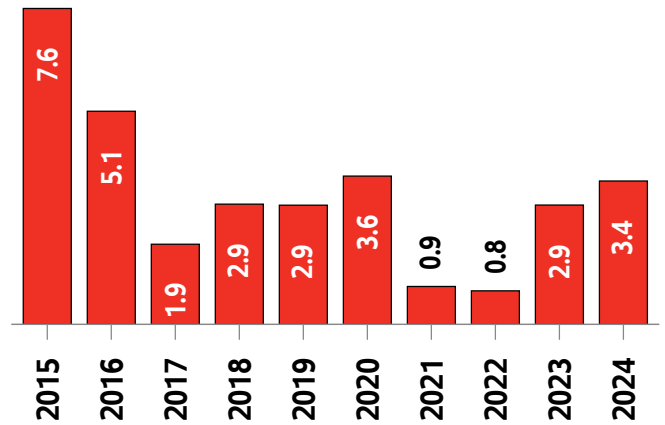
New Listings (March only)



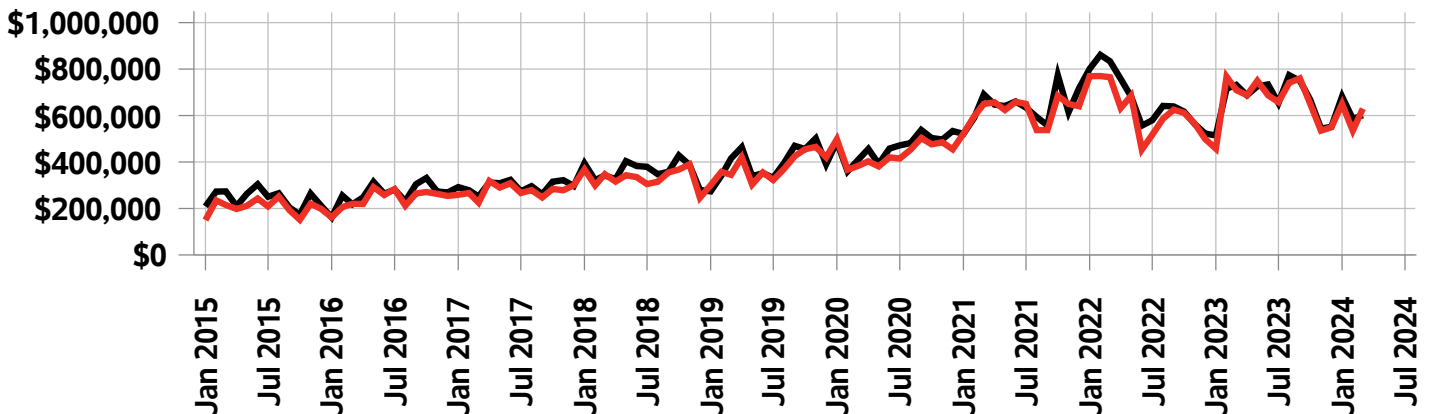
Active Listings (March only)



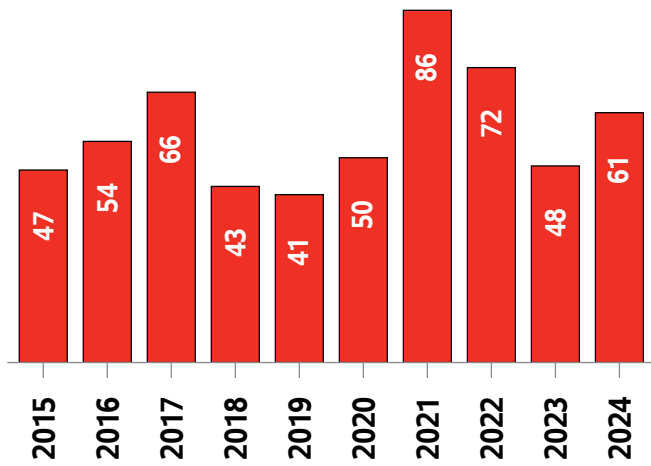
Months of Inventory (March only)



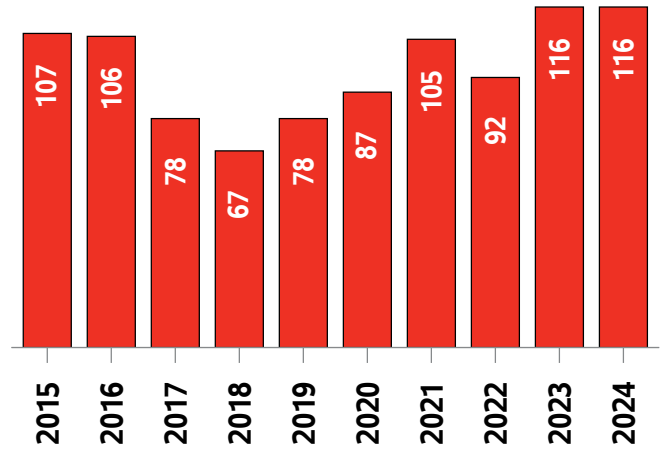
Average Price and Median Price



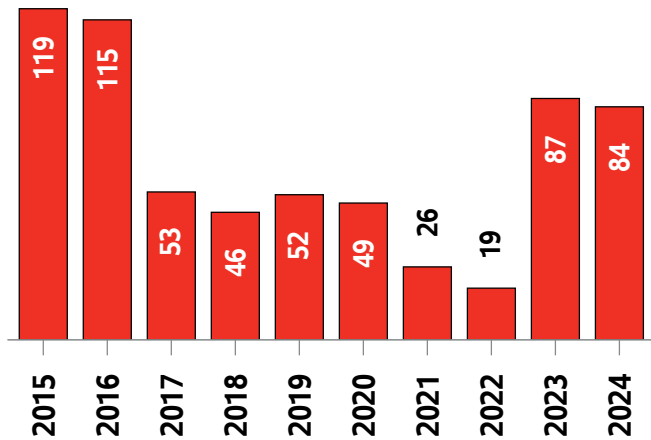
Sales Activity (March Year-to-date)



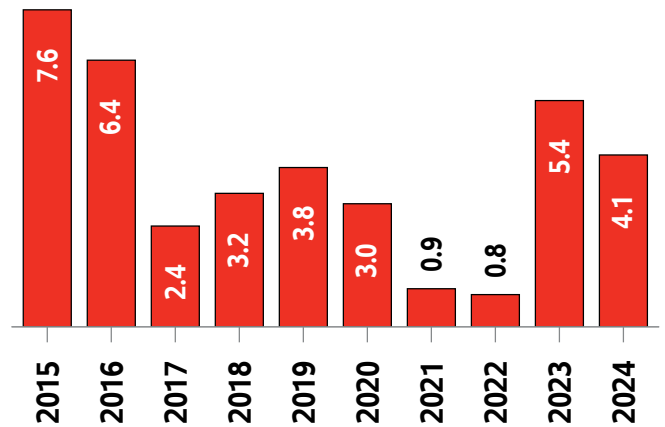
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	25	-28.6%	-34.2%	-37.5%	8.7%	-32.4%	56.3%
Dollar Volume	\$23,220,700	-26.0%	-46.5%	-25.5%	93.2%	35.7%	345.2%
New Listings	60	36.4%	27.7%	13.2%	93.5%	-10.4%	50.0%
Active Listings	139	75.9%	768.8%	308.8%	58.0%	51.1%	-6.1%
Sales to New Listings Ratio ¹	41.7	79.5	80.9	75.5	74.2	55.2	40.0
Months of Inventory ²	5.6	2.3	0.4	0.9	3.8	2.5	9.3
Average Price	\$928,828	3.7%	-18.6%	19.2%	77.8%	100.8%	184.9%
Median Price	\$886,000	15.8%	-13.3%	19.0%	68.8%	96.9%	185.8%
Sale to List Price Ratio ³	98.9	96.4	114.9	111.9	100.2	100.0	97.0
Median Days on Market	17.0	23.0	6.0	6.5	19.0	17.0	36.5

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	62	-3.1%	-27.1%	-23.5%	8.8%	-13.9%	34.8%
Dollar Volume	\$52,363,605	-2.5%	-42.7%	-12.2%	71.0%	62.7%	203.6%
New Listings	161	22.0%	59.4%	59.4%	38.8%	22.9%	9.5%
Active Listings ⁴	127	46.2%	691.7%	322.2%	61.7%	57.0%	-11.6%
Sales to New Listings Ratio ⁵	38.5	48.5	84.2	80.2	49.1	55.0	31.3
Months of Inventory ⁶	6.1	4.1	0.6	1.1	4.1	3.4	9.3
Average Price	\$844,574	0.7%	-21.5%	14.7%	57.2%	88.9%	125.2%
Median Price	\$804,000	4.4%	-19.2%	20.0%	48.4%	90.5%	143.6%
Sale to List Price Ratio ⁷	98.0	96.0	112.7	110.8	100.0	99.8	96.4
Median Days on Market	17.5	26.0	6.0	7.0	13.0	18.0	32.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

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⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

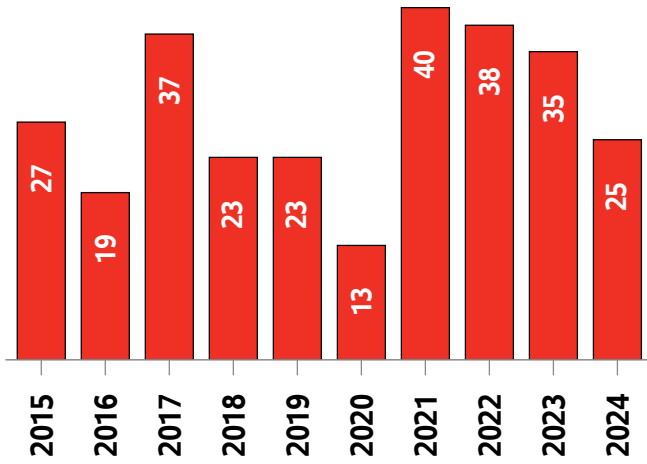
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

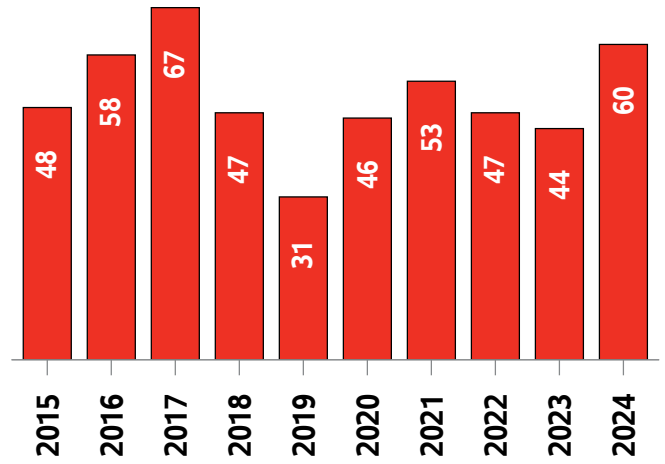
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

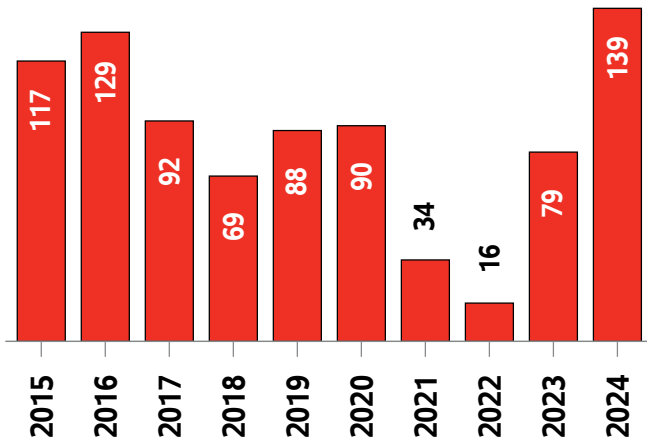
Sales Activity (March only)



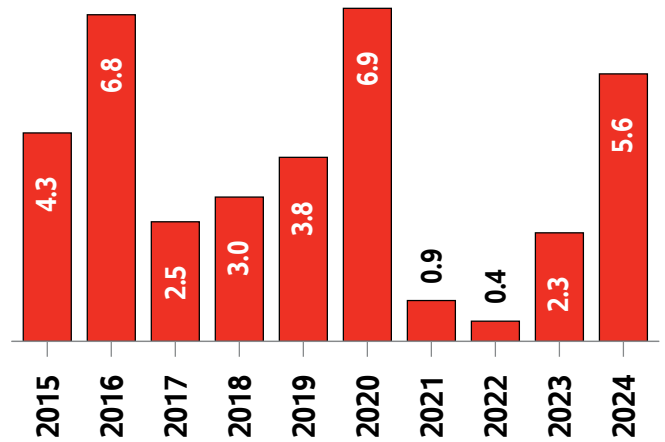
New Listings (March only)



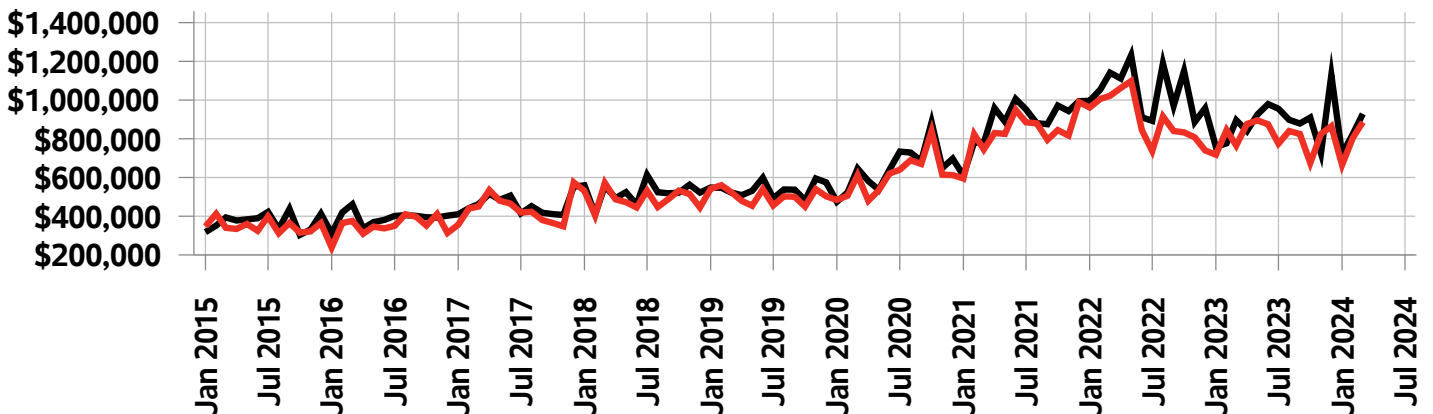
Active Listings (March only)



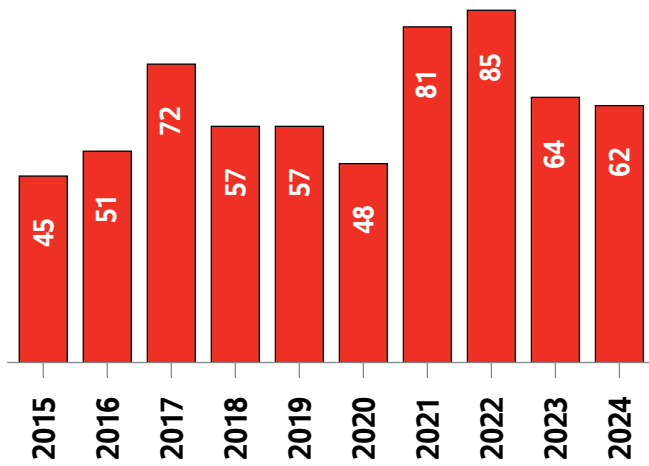
Months of Inventory (March only)



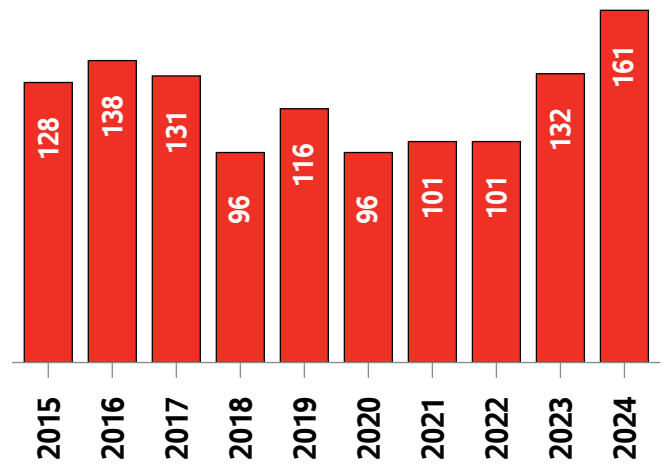
Average Price and Median Price



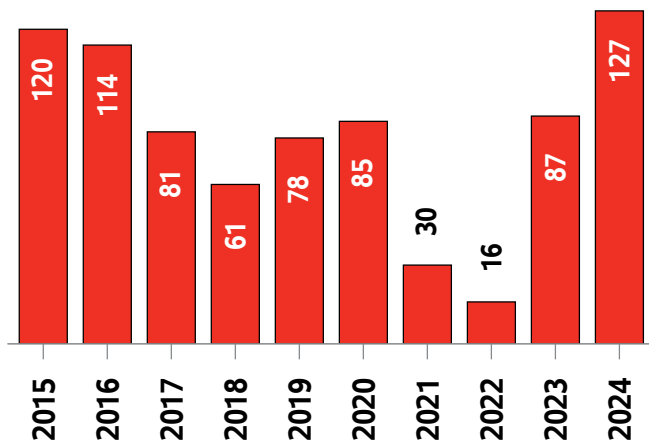
Sales Activity (March Year-to-date)



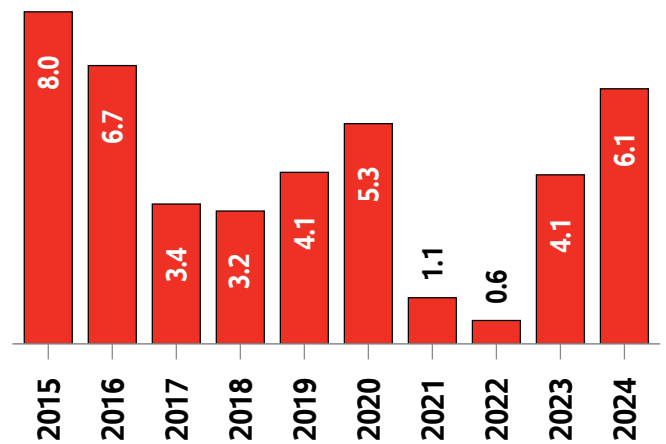
New Listings (March Year-to-date)



Active Listings ¹(March Year-to-date)



Months of Inventory ²(March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	43	48.3%	13.2%	-32.8%	2.4%	-20.4%	48.3%
Dollar Volume	\$29,261,204	70.3%	-10.3%	-27.7%	71.3%	66.9%	360.2%
New Listings	68	30.8%	-8.1%	6.3%	9.7%	11.5%	0.0%
Active Listings	109	29.8%	62.7%	473.7%	34.6%	31.3%	-28.8%
Sales to New Listings Ratio ¹	63.2	55.8	51.4	100.0	67.7	88.5	42.6
Months of Inventory ²	2.5	2.9	1.8	0.3	1.9	1.5	5.3
Average Price	\$680,493	14.8%	-20.7%	7.6%	67.3%	109.6%	210.3%
Median Price	\$650,000	18.2%	-20.4%	7.2%	63.5%	124.1%	213.3%
Sale to List Price Ratio ³	98.2	96.0	120.6	114.9	99.8	98.8	96.3
Median Days on Market	34.0	31.0	6.0	6.0	14.5	10.5	49.0

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	99	32.0%	-3.9%	-23.8%	5.3%	-13.9%	62.3%
Dollar Volume	\$64,658,233	39.6%	-22.5%	-20.1%	64.8%	72.8%	375.6%
New Listings	177	18.8%	12.7%	31.1%	31.1%	21.2%	36.2%
Active Listings ⁴	103	29.4%	104.0%	373.8%	38.7%	13.7%	-27.4%
Sales to New Listings Ratio ⁵	55.9	50.3	65.6	96.3	69.6	78.8	46.9
Months of Inventory ⁶	3.1	3.2	1.5	0.5	2.4	2.4	7.0
Average Price	\$653,113	5.7%	-19.4%	4.9%	56.5%	100.7%	193.0%
Median Price	\$622,000	13.1%	-21.0%	3.3%	55.5%	107.3%	199.8%
Sale to List Price Ratio ⁷	98.4	96.0	117.4	113.0	99.6	99.0	96.2
Median Days on Market	26.0	30.0	6.0	6.0	20.5	21.0	59.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ Sale price / list price * 100; average for all homes sold in the current month.

⁴ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

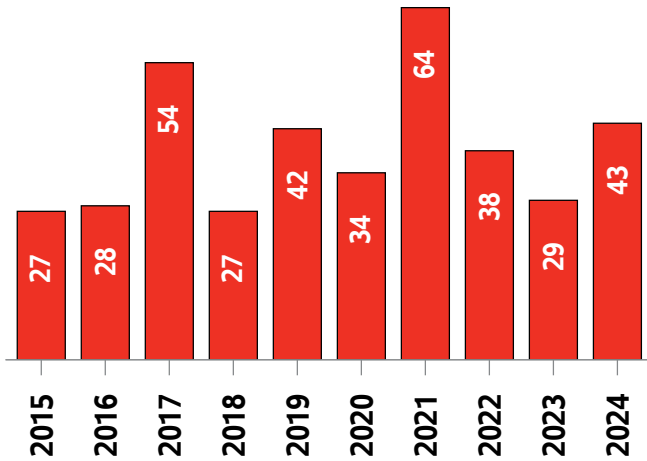
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

⁶ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

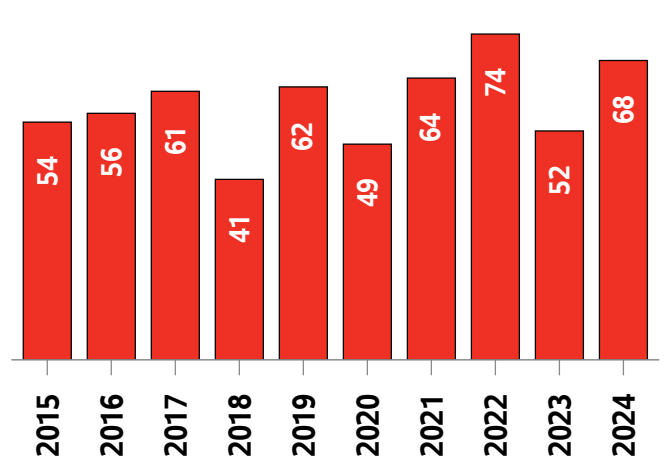
⁷ Sale price / list price * 100; average for all homes sold so far this year.

⁸ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

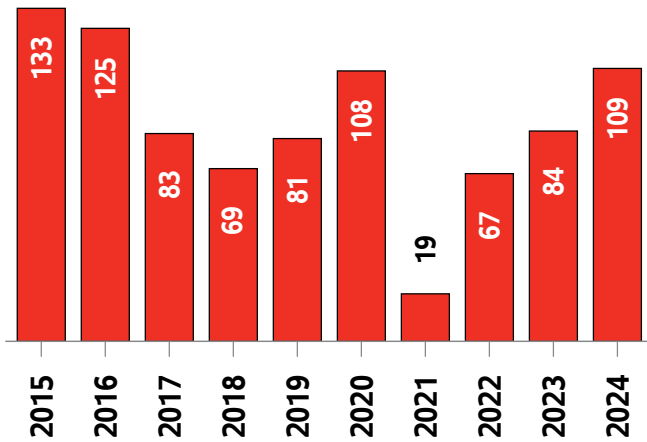
Sales Activity (March only)



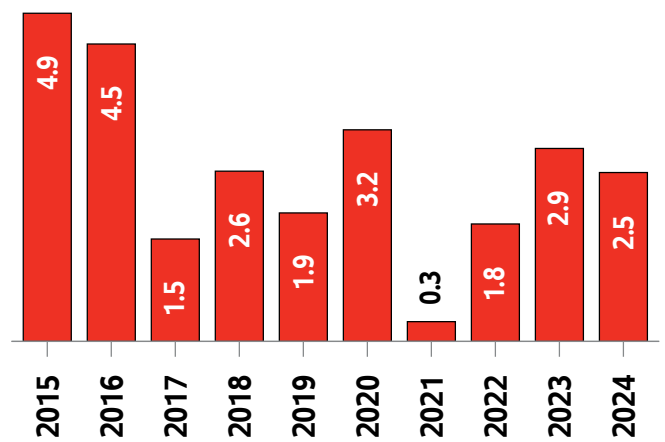
New Listings (March only)



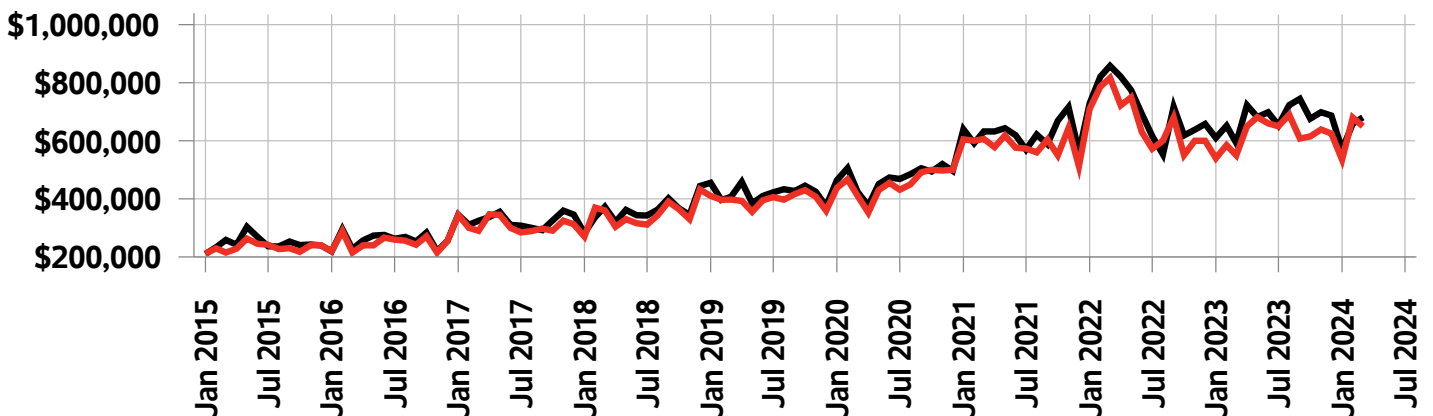
Active Listings (March only)



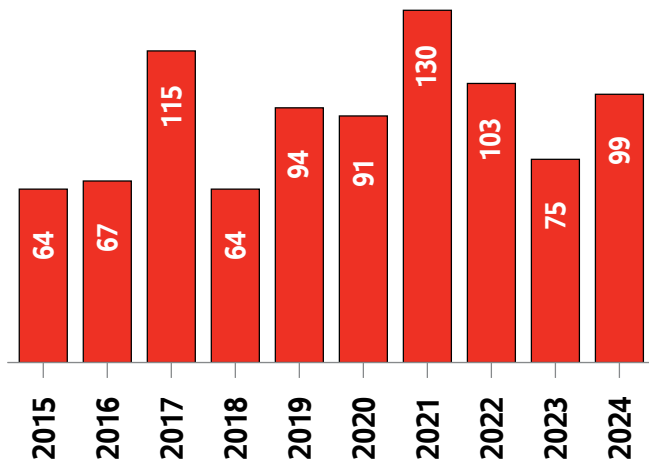
Months of Inventory (March only)



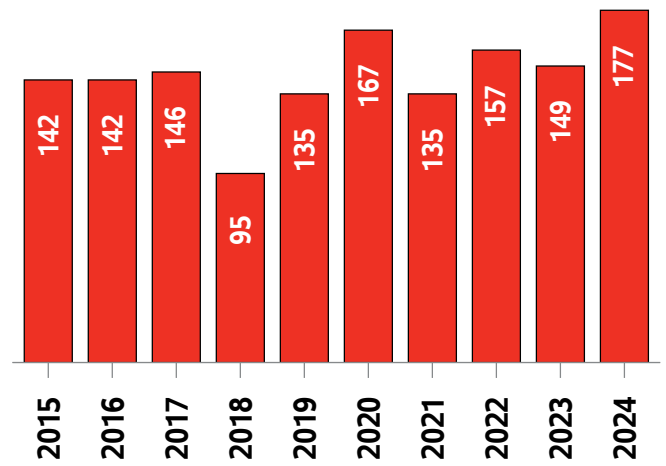
Average Price and Median Price



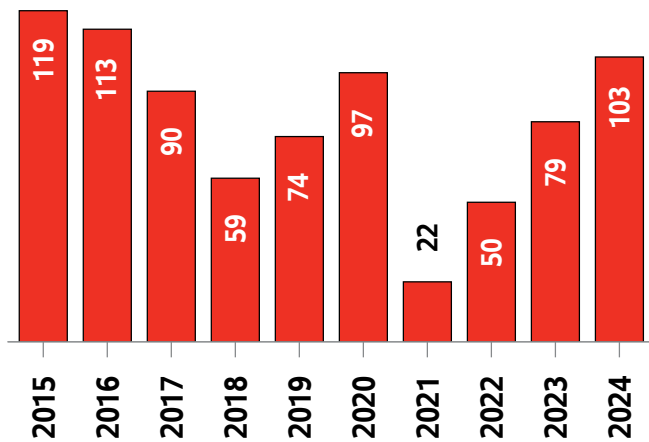
Sales Activity (March Year-to-date)



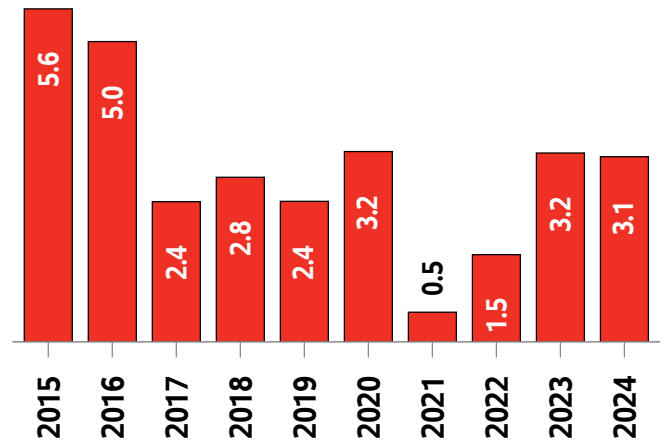
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	41	-47.4%	-61.7%	-58.2%	-42.3%	-60.2%	-14.6%
Dollar Volume	\$23,486,323	-50.1%	-69.3%	-57.5%	-3.7%	-8.7%	160.8%
New Listings	98	10.1%	-27.9%	-16.9%	28.9%	8.9%	-4.9%
Active Listings	154	51.0%	258.1%	316.2%	140.6%	90.1%	-38.6%
Sales to New Listings Ratio ¹	41.8	87.6	78.7	83.1	93.4	114.4	46.6
Months of Inventory ²	3.8	1.3	0.4	0.4	0.9	0.8	5.2
Average Price	\$572,837	-5.1%	-20.0%	1.5%	66.7%	129.4%	205.4%
Median Price	\$560,000	-5.5%	-18.2%	1.6%	67.2%	124.1%	213.3%
Sale to List Price Ratio ³	98.2	98.3	119.9	112.1	101.6	99.6	95.9
Median Days on Market	20.0	19.5	6.0	5.0	11.0	12.0	40.5

Year-to-date	March 2024	Compared to ⁸					
		March 2023	March 2022	March 2021	March 2019	March 2017	March 2014
Sales Activity	143	-13.9%	-41.4%	-27.0%	-11.7%	-34.7%	19.2%
Dollar Volume	\$81,997,216	-13.2%	-53.3%	-23.9%	53.3%	61.2%	234.7%
New Listings	277	15.9%	-2.8%	22.0%	44.3%	17.4%	6.1%
Active Listings ⁴	128	13.3%	367.1%	447.1%	97.4%	36.3%	-42.9%
Sales to New Listings Ratio ⁵	51.6	69.5	85.6	86.3	84.4	92.8	46.0
Months of Inventory ⁶	2.7	2.0	0.3	0.4	1.2	1.3	5.6
Average Price	\$573,407	0.8%	-20.3%	4.3%	73.7%	146.9%	180.9%
Median Price	\$574,000	5.8%	-17.7%	6.6%	79.4%	151.2%	200.4%
Sale to List Price Ratio ⁷	97.9	98.0	119.4	112.8	101.1	99.1	96.6
Median Days on Market	24.0	27.5	6.0	5.0	13.5	16.0	40.0

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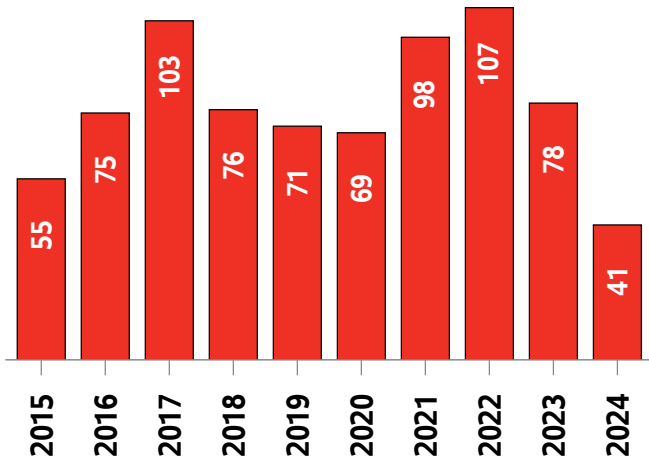
⁵ Sum of sales from January to current month / sum of new listings from January to current month.

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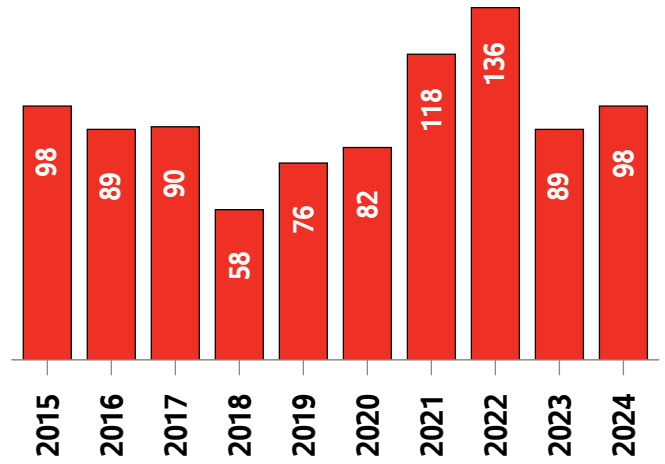
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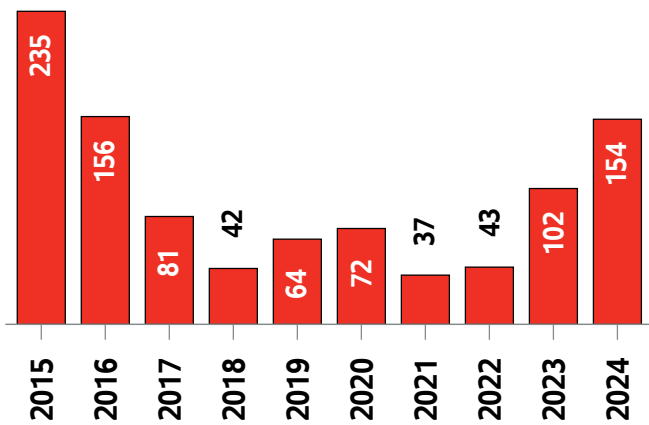
Sales Activity (March only)



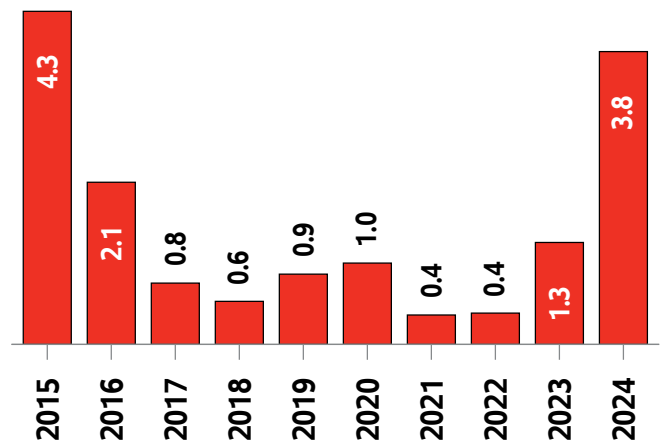
New Listings (March only)



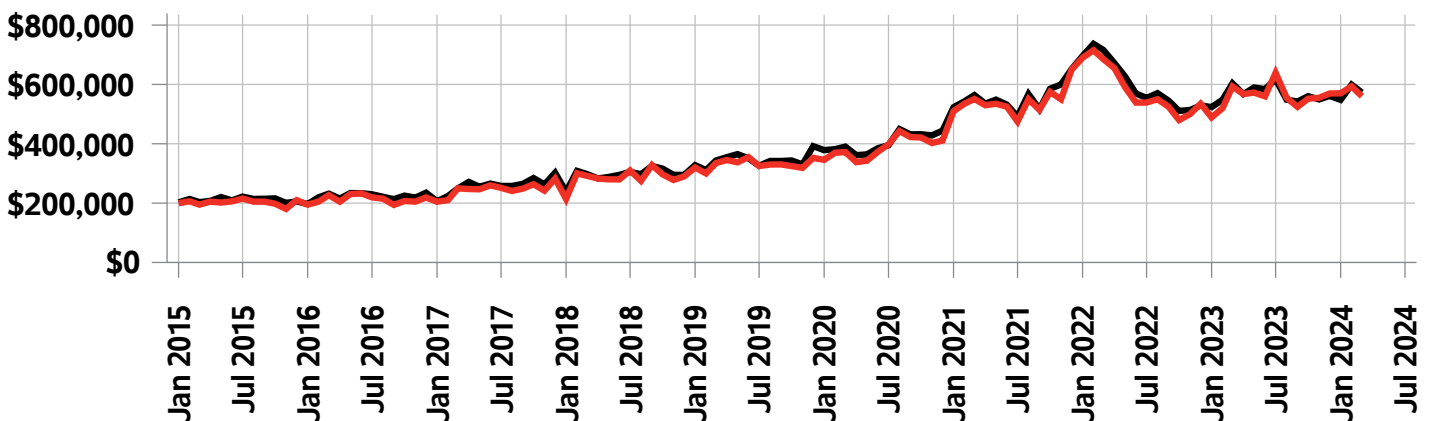
Active Listings (March only)



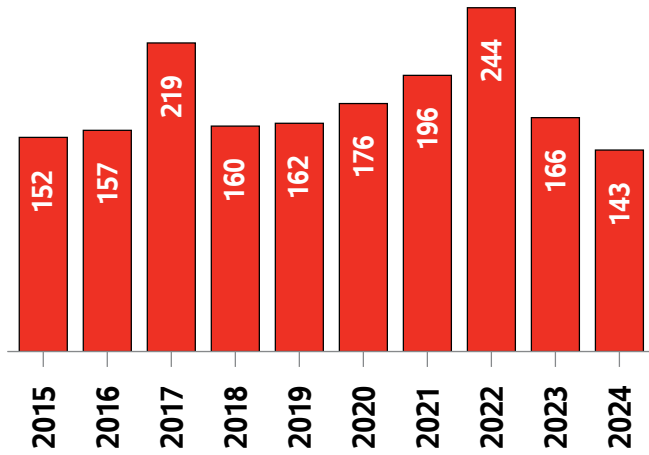
Months of Inventory (March only)



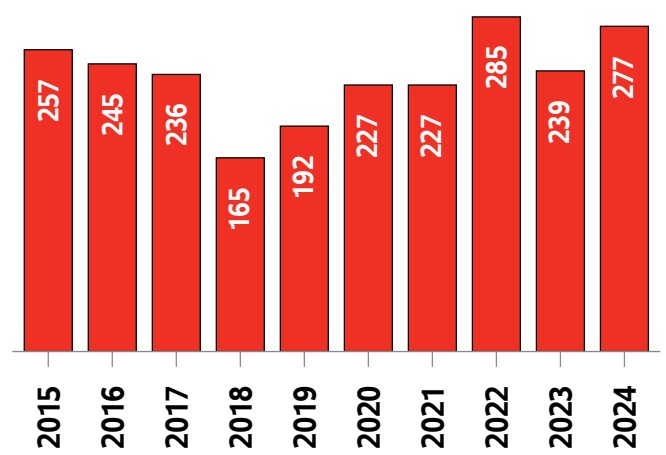
Average Price and Median Price



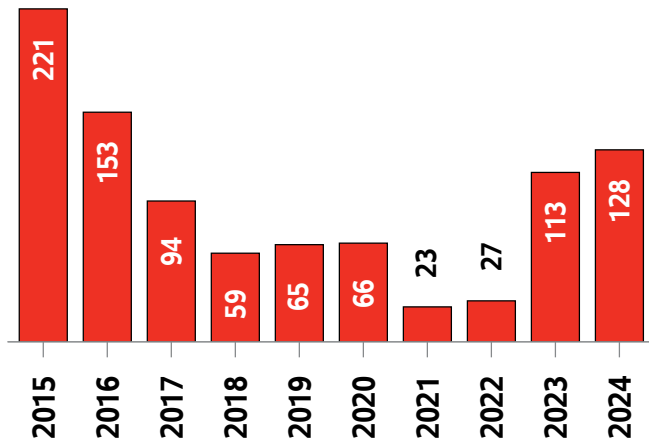
Sales Activity (March Year-to-date)



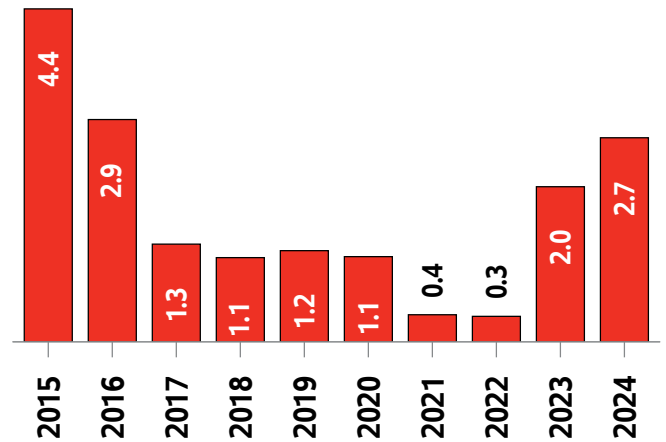
New Listings (March Year-to-date)



Active Listings ¹ (March Year-to-date)



Months of Inventory ² (March Year-to-date)



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