



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report December 2021





London and St. Thomas MLS® Residential Market Activity



		Compared to ⁶					
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	530	-4.5	30.2	43.2	20.2	25.6	58.7
Dollar Volume	\$374,826,221	21.8	112.7	173.0	212.7	253.0	395.9
New Listings	429	-8.5	15.3	24.7	8.9	-9.5	-5.7
Active Listings	175	-56.0	-79.8	-79.2	-83.2	-91.4	-91.5
Sales to New Listings Ratio ¹	123.5	118.3	109.4	107.6	111.9	89.0	73.4
Months of Inventory ²	0.3	0.7	2.1	2.3	2.4	4.8	6.2
Average Price	\$707,219	27.6	63.3	90.6	160.2	181.1	212.5
Median Price	\$666,500	33.3	65.6	105.1	172.0	200.9	233.3
Sale to List Price Ratio	112.5	107.3	100.8	101.1	98.1	96.7	96.8
Median Days on Market	8.0	8.0	17.0	14.0	27.0	45.0	42.0
				Compa	red to [°]		
Year-to-date	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	10,964	17.9	22.1	26.2	18.7	40.1	50.6
Dollar Volume	10,964 \$7,014,163,295	17.9 53.6	22.1 90.3	26.2 118.6	18.7 172.1	40.1 253.3	50.6 311.0
-							
Dollar Volume	\$7,014,163,295	53.6	90.3	118.6	172.1	253.3	311.0
Dollar Volume New Listings	\$7,014,163,295 12,800	53.6 12.6	90.3 4.9	118.6 12.0	172.1 0.9	253.3 -9.5	311.0 -8.3
Dollar Volume New Listings Active Listings ³	\$7,014,163,295 12,800 554	53.6 12.6 -45.1	90.3 4.9 -56.5	118.6 12.0 -50.8	172.1 0.9 -70.3	253.3 -9.5 -79.9	311.0 -8.3 -80.6
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	\$7,014,163,295 12,800 554 85.7	53.6 12.6 -45.1 81.8	90.3 4.9 -56.5 73.6	118.6 12.0 -50.8 76.1	172.1 0.9 -70.3 72.8	253.3 -9.5 -79.9 55.3	311.0 -8.3 -80.6 52.1
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	\$7,014,163,295 12,800 554 85.7 0.6	53.6 12.6 -45.1 81.8 1.3	90.3 4.9 56.5 73.6 1.7	118.6 12.0 -50.8 76.1 1.6	172.1 0.9 -70.3 72.8 2.4	253.3 -9.5 -79.9 55.3 4.2	311.0 -8.3 -80.6 52.1 4.7
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	\$7,014,163,295 12,800 554 85.7 0.6 \$639,745	53.6 12.6 -45.1 81.8 1.3 30.2	90.3 4.9 -56.5 73.6 1.7 55.8	118.6 12.0 -50.8 76.1 1.6 73.3	172.1 0.9 -70.3 72.8 2.4 129.2	253.3 -9.5 -79.9 55.3 4.2 152.1	311.0 -8.3 -80.6 52.1 4.7 173.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

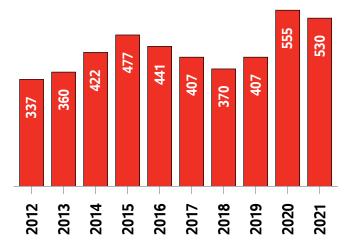
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



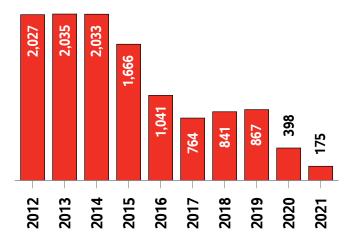
London and St. Thomas MLS® Residential Market Activity



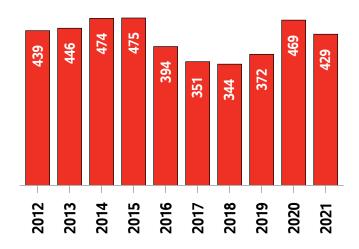
Sales Activity (December only)



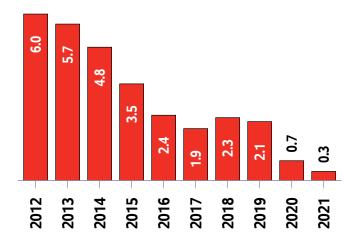
Active Listings (December only)



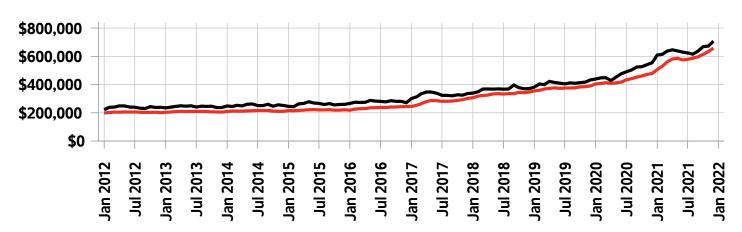
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Composite Benchmark Price and Average Price

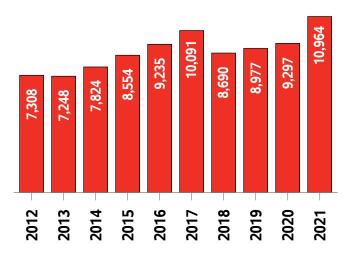




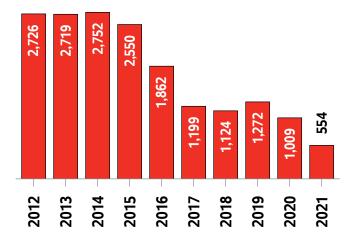
London and St. Thomas MLS® Residential Market Activity



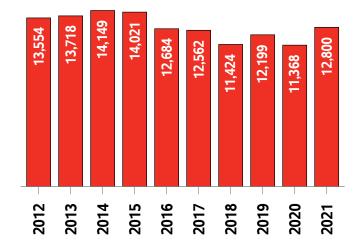
Sales Activity (December Year-to-date)



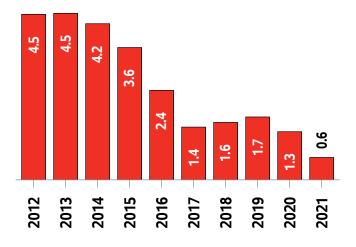
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)





London and St. Thomas MLS® Single Family Market Activity



		Compared to ⁶					
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	398	-6.4	28.4	53.1	17.1	16.7	53.7
Dollar Volume	\$306,951,427	19.6	115.5	187.7	204.0	233.6	376.3
New Listings	326	-10.7	14.0	24.9	4.8	-9.9	-7.9
Active Listings	139	-54.9	-81.2	-80.3	-82.4	-91.0	-91.6
Sales to New Listings Ratio ¹	122.1	116.4	108.4	99.6	109.3	94.2	73.2
Months of Inventory ²	0.3	0.7	2.4	2.7	2.3	4.5	6.4
Average Price	\$771,235	27.7	67.9	87.9	159.7	185.8	209.9
Median Price	\$717,000	30.4	70.7	99.2	174.2	201.4	227.4
Sale to List Price Ratio	112.4	107.7	100.5	100.5	98.0	96.5	96.9
Median Days on Market	8.0	8.0	19.0	16.0	26.0	44.0	43.0
				Compa	red to [°]		
	December	Describer					
Year-to-date	2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Year-to-date Sales Activity	2021 8,125						
		2020	2019	2018	2016	2014	2011
Sales Activity	8,125	2020 15.9	2019 18.1	2018 23.0	2016 11.7	2014 30.3	2011 39.7
Sales Activity Dollar Volume	8,125 \$5,651,499,343	2020 15.9 51.6	2019 18.1 86.1	2018 23.0 112.2	2016 11.7 157.9	2014 30.3 232.3	2011 39.7 290.6
Sales Activity Dollar Volume New Listings	8,125 \$5,651,499,343 9,556	2020 15.9 51.6 10.2	2019 18.1 86.1 -1.5	2018 23.0 112.2 7.0	2016 11.7 157.9 -3.6	2014 30.3 232.3 -14.4	2011 39.7 290.6 -14.7
Sales Activity Dollar Volume New Listings Active Listings ³	8,125 \$5,651,499,343 9,556 423	2020 15.9 51.6 10.2 -48.7	2019 18.1 86.1 -1.5 -61.1	2018 23.0 112.2 7.0 -55.0	2016 11.7 157.9 -3.6 -69.4	2014 30.3 232.3 -14.4 -80.2	2011 39.7 290.6 -14.7 -81.5
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	8,125 \$5,651,499,343 9,556 423 85.0	2020 15.9 51.6 10.2 -48.7 80.8	2019 18.1 86.1 -1.5 -61.1 70.9	2018 23.0 112.2 7.0 -55.0 74.0	2016 11.7 157.9 -3.6 -69.4 73.4	2014 30.3 232.3 -14.4 -80.2 55.9	2011 39.7 290.6 -14.7 -81.5 51.9
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	8,125 \$5,651,499,343 9,556 423 85.0 0.6	2020 15.9 51.6 10.2 -48.7 80.8 1.4	2019 18.1 86.1 -1.5 -61.1 70.9 1.9	2018 23.0 112.2 7.0 -55.0 74.0 1.7	2016 11.7 157.9 -3.6 -69.4 73.4 2.3	2014 30.3 232.3 -14.4 -80.2 55.9 4.1	2011 39.7 290.6 -14.7 -81.5 51.9 4.7
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	8,125 \$5,651,499,343 9,556 423 85.0 0.6 \$695,569	2020 15.9 51.6 10.2 -48.7 80.8 1.4 30.7	2019 18.1 86.1 -1.5 -61.1 70.9 1.9 57.6	2018 23.0 112.2 7.0 -55.0 74.0 1.7 72.6	2016 11.7 157.9 -3.6 -69.4 73.4 2.3 130.8	2014 30.3 232.3 -14.4 -80.2 55.9 4.1 155.1	2011 39.7 290.6 -14.7 -81.5 51.9 4.7 179.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

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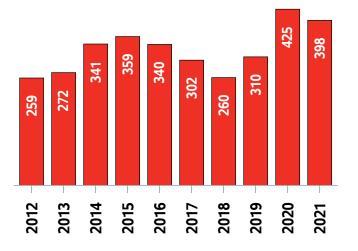
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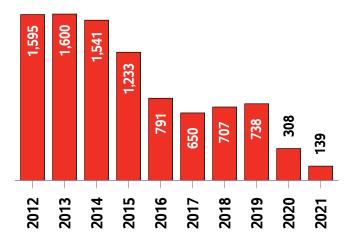
London and St. Thomas MLS® Single Family Market Activity



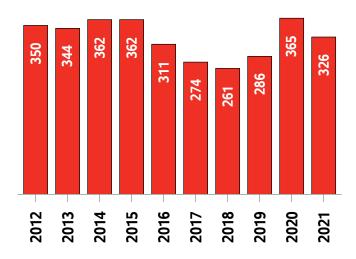
Sales Activity (December only)



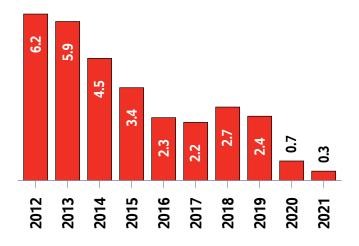
Active Listings (December only)



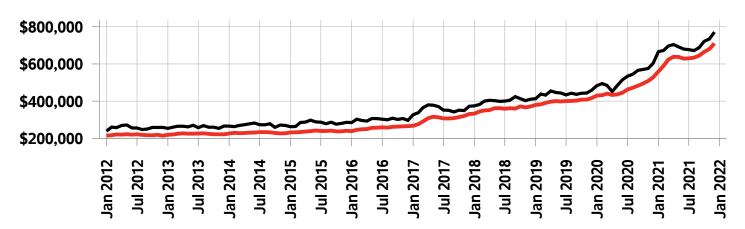
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Single Family Benchmark Price and Average Price

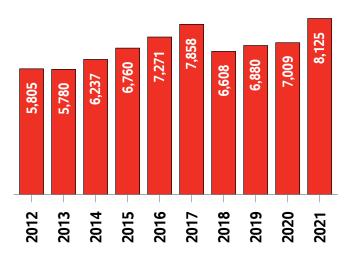




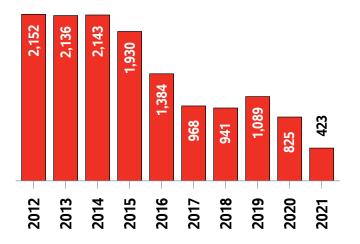
London and St. Thomas MLS® Single Family Market Activity



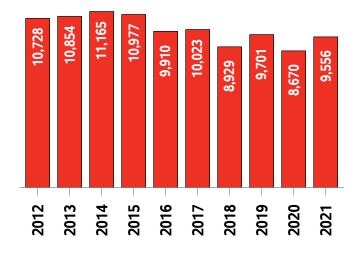
Sales Activity (December Year-to-date)



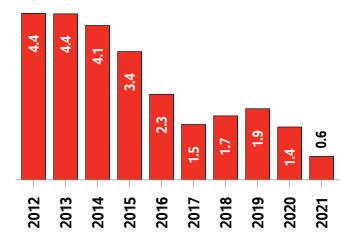
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)





London and St. Thomas MLS® Condo Townhouse Market Activity



		Compared to [°]					
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	56	-3.4	51.4	9.8	14.3	14.3	33.3
Dollar Volume	\$33,279,158	43.7	159.7	133.5	243.8	269.5	389.2
New Listings	39	14.7	44.4	-9.3	-9.3	-20.4	-22.0
Active Listings	6	-50.0	-82.4	-77.8	-92.8	-97.0	-97.2
Sales to New Listings Ratio ¹	143.6	170.6	137.0	118.6	114.0	100.0	84.0
Months of Inventory ²	0.1	0.2	0.9	0.5	1.7	4.1	5.1
Average Price	\$594,271	48.8	71.6	112.6	200.8	223.3	266.9
Median Price	\$547,500	48.0	69.8	137.8	269.9	204.2	298.2
Sale to List Price Ratio	116.4	110.1	104.9	103.5	99.4	97.8	96.7
Median Days on Market	7.0	7.5	12.0	13.0	22.0	48.0	33.0
		Compared to [°]					
				Compa	red to [°]		
Year-to-date	December 2021	December 2020	December 2019	Compa December 2018	December 2016	December 2014	December 2011
Year-to-date Sales Activity				December	December		
	2021	2020	2019	December 2018	December 2016	2014	2011
Sales Activity	2021 1,364	2020 21.2	2019 26.9	December 2018 28.8	December 2016 22.2	2014 53.3	2011 57.7
Sales Activity Dollar Volume	2021 1,364 \$700,938,202	2020 21.2 64.7	2019 26.9 100.7	December 2018 28.8 142.7	December 2016 22.2 215.9	2014 53.3 337.8	2011 57.7 361.5
Sales Activity Dollar Volume New Listings	2021 1,364 \$700,938,202 1,549	2020 21.2 64.7 23.7	2019 26.9 100.7 25.5	December 2018 28.8 142.7 33.5	December 2016 22.2 215.9 12.2	2014 53.3 337.8 0.1	2011 57.7 361.5 3.1
Sales Activity Dollar Volume New Listings Active Listings ³	2021 1,364 \$700,938,202 1,549 47	2020 21.2 64.7 23.7 -21.8	2019 26.9 100.7 25.5 -25.8	December 2018 28.8 142.7 33.5 -13.5	December 2016 22.2 215.9 12.2 -74.1	2014 53.3 337.8 0.1 -82.4	2011 57.7 361.5 3.1 -83.4
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	2021 1,364 \$700,938,202 1,549 47 88.1	2020 21.2 64.7 23.7 -21.8 89.9	2019 26.9 100.7 25.5 -25.8 87.1	December 2018 28.8 142.7 33.5 -13.5 91.3	December 2016 22.2 215.9 12.2 -74.1 80.9	2014 53.3 337.8 0.1 -82.4 57.5	2011 57.7 361.5 3.1 -83.4 57.6
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	2021 1,364 \$700,938,202 1,549 47 47 88.1 0.4	2020 21.2 64.7 23.7 -21.8 89.9 0.6	2019 26.9 100.7 25.5 -25.8 87.1 0.7	December 2018 28.8 142.7 33.5 -13.5 91.3 0.6	December 2016 22.2 215.9 12.2 -74.1 80.9 2.0	2014 53.3 337.8 0.1 -82.4 57.5 3.6	2011 57.7 361.5 3.1 -83.4 57.6 4.0
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	2021 1,364 \$700,938,202 1,549 47 47 88.1 0.4 \$513,884	2020 21.2 64.7 23.7 -21.8 89.9 0.6 35.8	2019 26.9 100.7 25.5 -25.8 87.1 0.7 58.2	December 2018 28.8 142.7 33.5 -13.5 91.3 0.6 88.4	December 22.2 215.9 12.2 -74.1 80.9 2.0 158.5	2014 53.3 337.8 0.1 -82.4 57.5 3.6 185.7	2011 57.7 361.5 3.1 -83.4 57.6 4.0 192.6

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

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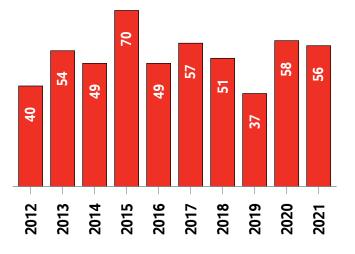
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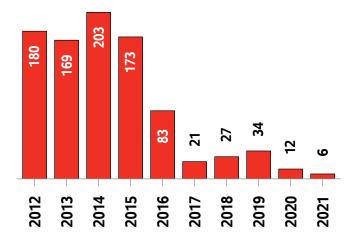
London and St. Thomas MLS® Condo Townhouse Market Activity



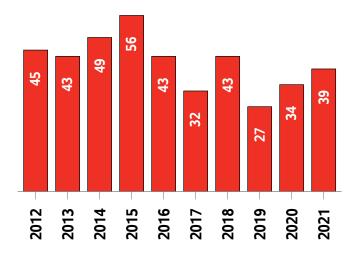
Sales Activity (December only)



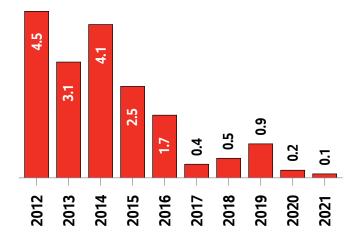
Active Listings (December only)



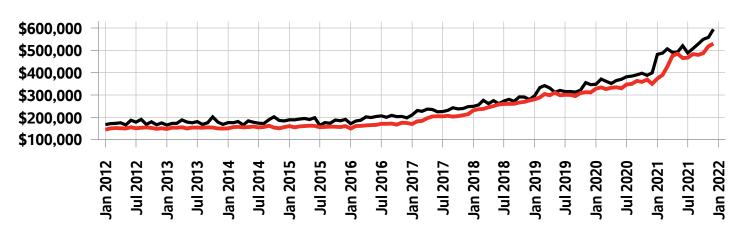
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Townhouse Benchmark Price and Average Price



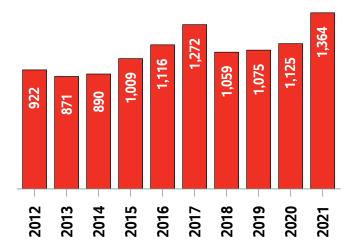




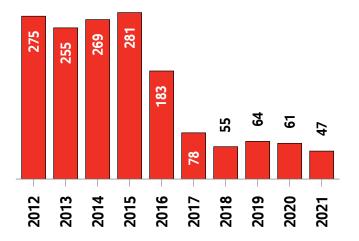
Sales Activity (December Year-to-date)

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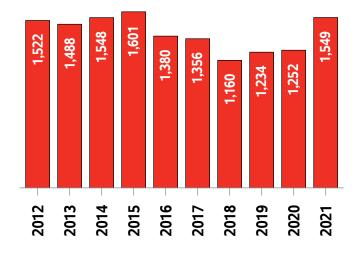
STATE ASSOCIATION



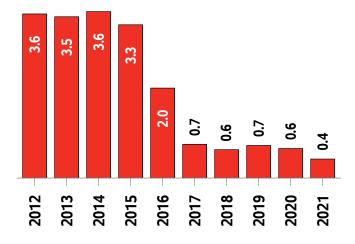
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)





London and St. Thomas MLS® Apartment Market Activity



		Compared to [°]					
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	57	23.9	21.3	54.1	18.8	103.6	83.9
Dollar Volume	\$22,632,725	51.6	43.9	231.3	167.4	404.0	448.1
New Listings	49	-14.0	6.5	75.0	32.4	6.5	32.4
Active Listings	19	-65.5	-42.4	-67.8	-86.2	-91.7	-87.5
Sales to New Listings Ratio ¹	116.3	80.7	102.2	132.1	129.7	60.9	83.8
Months of Inventory ²	0.3	1.2	0.7	1.6	2.9	8.2	4.9
Average Price	\$397,065	22.3	18.6	115.1	125.2	147.6	198.1
Median Price	\$352,000	24.6	20.5	97.9	165.8	162.2	194.6
Sale to List Price Ratio	110.4	102.7	101.4	102.4	97.4	96.7	96.0
Median Days on Market	8.0	12.5	7.0	11.0	35.0	56.5	33.0
				Compa	red to [°]		
	December						
Year-to-date	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Year-to-date Sales Activity							
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021 1,009	2020 30.4	2019 48.4	2018 50.8	2016 46.0	2014 67.9	2011 88.6
Sales Activity Dollar Volume	2021 1,009 \$384,031,677	2020 30.4 64.3	2019 48.4 120.3	2018 50.8 191.7	2016 46.0 190.7	2014 67.9 258.5	2011 88.6 293.5
Sales Activity Dollar Volume New Listings	2021 1,009 \$384,031,677 1,151	2020 30.4 64.3 20.1	2019 48.4 120.3 43.5	2018 50.8 191.7 35.7	2016 46.0 190.7 -1.5	2014 67.9 258.5 -3.8	2011 88.6 293.5 7.9
Sales Activity Dollar Volume New Listings Active Listings ³	2021 1,009 \$384,031,677 1,151 53	2020 30.4 64.3 20.1 -14.1	2019 48.4 120.3 43.5 -13.8	2018 50.8 191.7 35.7 -23.7	2016 46.0 190.7 -1.5 -77.7	2014 67.9 258.5 -3.8 -80.4	2011 88.6 293.5 7.9 -76.7
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	2021 1,009 \$384,031,677 1,151 53 87.7	2020 30.4 64.3 20.1 -14.1 80.8	2019 48.4 120.3 43.5 -13.8 84.8	2018 50.8 191.7 35.7 -23.7 78.9	2016 46.0 190.7 -1.5 -77.7 59.1	2014 67.9 258.5 -3.8 -80.4 50.2	2011 88.6 293.5 7.9 -76.7 50.1
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	2021 1,009 \$384,031,677 1,151 53 87.7 0.6	2020 30.4 64.3 20.1 -14.1 80.8 1.0	2019 48.4 120.3 43.5 -13.8 84.8 1.1	2018 50.8 191.7 35.7 -23.7 78.9 1.3	2016 46.0 190.7 -1.5 -77.7 59.1 4.1	2014 67.9 258.5 -3.8 -80.4 50.2 5.4	2011 88.6 293.5 7.9 -76.7 50.1 5.1
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	2021 1,009 \$384,031,677 1,151 53 87.7 0.6 \$380,606	2020 30.4 64.3 20.1 -14.1 80.8 1.0 26.0	2019 48.4 120.3 43.5 -13.8 84.8 1.1 48.5	2018 50.8 191.7 35.7 -23.7 78.9 1.3 93.4	2016 46.0 190.7 -1.5 -77.7 59.1 4.1 99.1	2014 67.9 258.5 -3.8 -80.4 50.2 5.4 113.5	2011 88.6 293.5 7.9 -76.7 50.1 5.1 108.6

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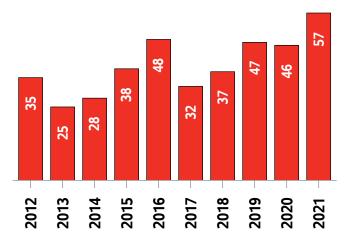
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



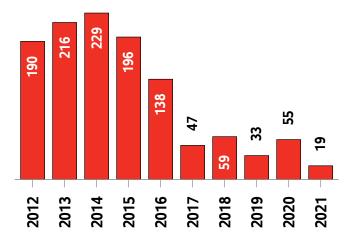
London and St. Thomas MLS® Apartment Market Activity



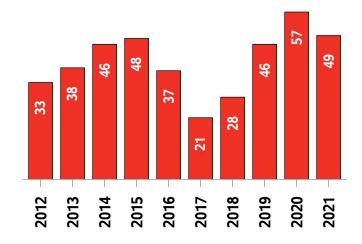
Sales Activity (December only)



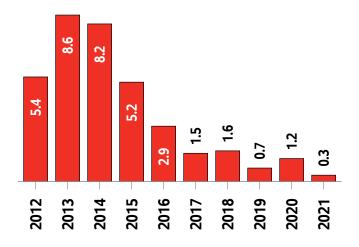
Active Listings (December only)



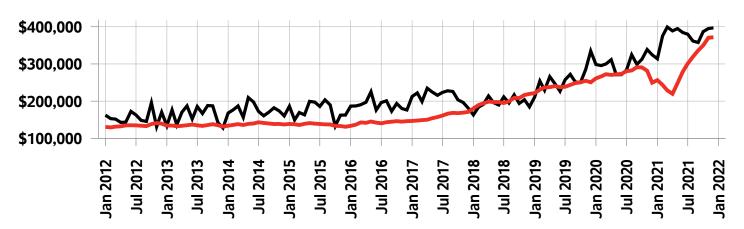
New Listings (December only)



Months of Inventory (December only)



MLS® HPI Apartment Benchmark Price and Average Price

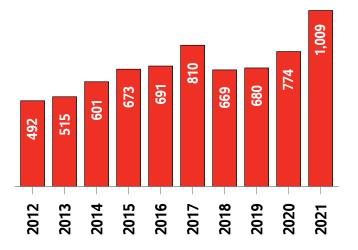




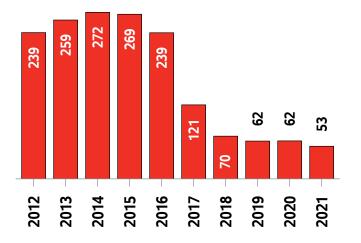
London and St. Thomas MLS® Apartment Market Activity



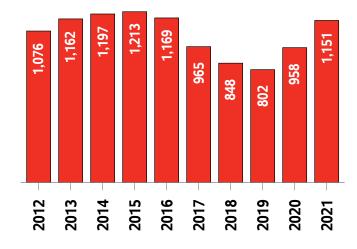
Sales Activity (December Year-to-date)



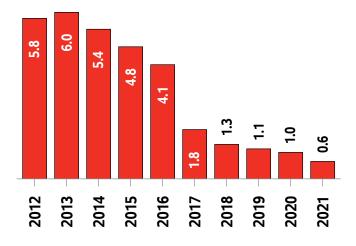
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



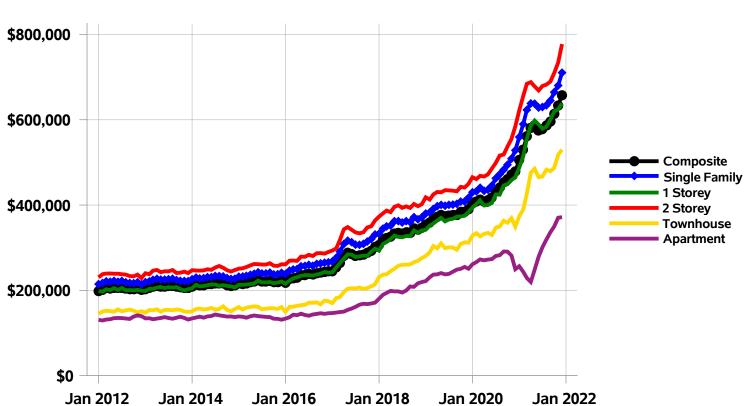
Months of Inventory ²(December Year-to-date)







	Γ	MLS [®] Home	Price Index	k Benchma	rk Price		
			percentage change vs.				
Benchmark Type:	December 2021	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$657,600	3.8	10.3	14.5	37.5	89.5	169.5
Single Family	\$710,400	4.4	10.2	13.0	34.5	91.3	167.4
One Storey	\$638,100	2.2	6.3	8.3	37.2	87.5	164.4
Two Storey	\$777,500	5.9	12.8	16.3	33.0	93.5	168.0
Townhouse	\$529,900	2.3	10.5	13.8	51.5	92.3	203.5
Apartment	\$371,600	0.3	10.5	33.2	48.9	69.3	153.8



MLS[®] HPI Benchmark Price





Composite 🏫 🏦 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5974
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS® HPI Benchmark Descriptions



1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS® HPI Benchmark Descriptions



Townhouse 🗰

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



London MLS® Residential Market Activity



		Compared to ⁶					
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	367	-7.1	23.2	33.9	18.0	18.8	52.9
Dollar Volume	\$255,062,804	15.2	95.2	147.9	198.4	229.3	369.3
New Listings	289	-13.7	10.3	21.9	13.3	-8.3	-11.3
Active Listings	79	-66.4	-84.6	-84.5	-86.7	-93.4	-94.0
Sales to New Listings Ratio ¹	127.0	117.9	113.7	115.6	122.0	98.1	73.6
Months of Inventory ²	0.2	0.6	1.7	1.9	1.9	3.9	5.5
Average Price	\$694,994	24.0	58.5	85.1	152.9	177.3	206.9
Median Price	\$655,000	31.0	61.7	100.0	167.3	194.4	225.5
Sale to List Price Ratio	115.2	108.0	102.0	101.6	98.6	97.0	97.1
Median Days on Market	8.0	8.0	13.5	13.0	24.0	40.0	35.0
				Compa	red to [°]		
Year-to-date	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	7,991	17.4	21.9	25.0	19.7	39.3	47.4
Sales Activity Dollar Volume	7,991 \$5,071,625,305	17.4 50.9	21.9 87.7	25.0 112.8	19.7 168.1	39.3 245.2	47.4 293.2
-							
Dollar Volume	\$5,071,625,305	50.9	87.7	112.8	168.1	245.2	293.2
Dollar Volume New Listings	\$5,071,625,305 9,345	50.9 12.3	87.7 6.5	112.8 11.9	168.1 2.8	245.2 -7.1	293.2 -8.3
Dollar Volume New Listings Active Listings ³	\$5,071,625,305 9,345 358	50.9 12.3 -44.9	87.7 6.5 -54.9	112.8 11.9 -50.1	168.1 2.8 -69.3	245.2 -7.1 -78.5	293.2 -8.3 -80.6
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	\$5,071,625,305 9,345 358 85.5	50.9 12.3 -44.9 81.9	87.7 6.5 -54.9 74.7	112.8 11.9 -50.1 76.6	168.1 2.8 -69.3 73.4	245.2 -7.1 -78.5 57.0	293.2 -8.3 -80.6 53.2
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	\$5,071,625,305 9,345 358 85.5 0.5	50.9 12.3 44.9 81.9 1.1	87.7 6.5 54.9 74.7 1.5	112.8 11.9 -50.1 76.6 1.3	168.1 2.8 -69.3 73.4 2.1	245.2 -7.1 -78.5 57.0 3.5	293.2 -8.3 -80.6 53.2 4.1
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	\$5,071,625,305 9,345 358 85.5 0.5 \$634,667	50.9 12.3 -44.9 81.9 1.1 28.6	87.7 6.5 -54.9 74.7 1.5 54.0	112.8 11.9 -50.1 76.6 1.3 70.3	168.1 2.8 -69.3 73.4 2.1 123.9	245.2 -7.1 -78.5 57.0 3.5 147.8	293.2 -8.3 -80.6 53.2 4.1 166.7

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

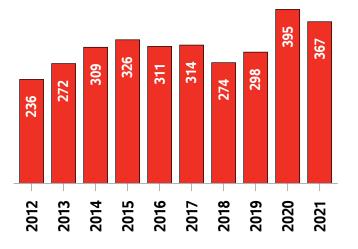
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



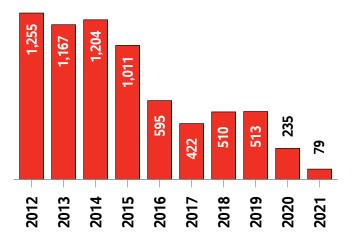
London MLS® Residential Market Activity



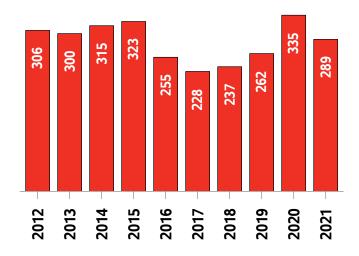
Sales Activity (December only)



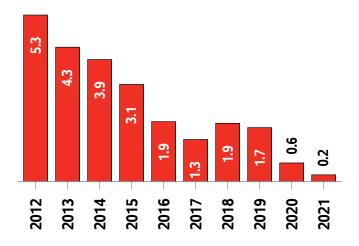
Active Listings (December only)



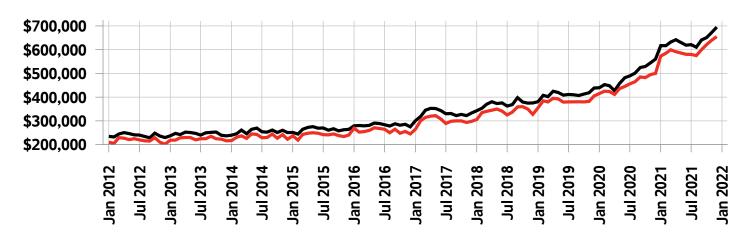
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

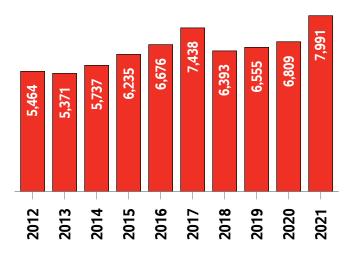




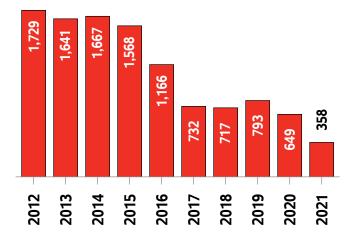
London MLS® Residential Market Activity



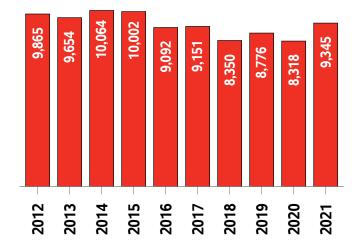
Sales Activity (December Year-to-date)



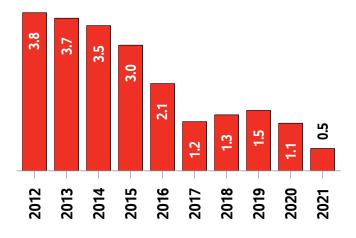
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)





Elgin MLS® Residential Market Activity



		Compared to [°]							
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011		
Sales Activity	18	-10.0	20.0	80.0	-21.7	125.0	50.0		
Dollar Volume	\$11,828,600	10.9	102.0	323.2	91.4	687.8	414.0		
New Listings	14	-36.4	16.7	27.3	75.0	7.7	-33.3		
Active Listings	16	-42.9	-60.0	-62.8	-69.2	-85.5	-87.8		
Sales to New Listings Ratio ¹	128.6	90.9	125.0	90.9	287.5	61.5	57.1		
Months of Inventory ²	0.9	1.4	2.7	4.3	2.3	13.8	10.9		
Average Price	\$657,144	23.2	68.4	135.1	144.6	250.1	242.6		
Median Price	\$620,000	36.3	47.6	152.0	144.1	249.3	238.8		
Sale to List Price Ratio	98.9	102.9	91.6	95.0	97.1	93.2	94.0		
Median Days on Market	15.0	13.5	39.0	44.0	49.0	65.5	67.5		
		Compared to [°]							
Year-to-date	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011		
Sales Activity	335	22.7	47.6	55.8	16.3	51.6	84.1		
Dollar Volume	\$212,151,817	65.5	134.2	170.2	176.5	335.0	425.9		
New Listings	392	8.6	4.0	26.9	-0.5	-15.5	-19.8		
Active Listings ³	29	-37.5	-56.5	-47.1	-70.8	-79.4	-82.3		
/ cure Listings	29					1			
Sales to New Listings Ratio ⁴	85.5	75.6	60.2	69.6	73.1	47.6	37.2		
				69.6 3.1	73.1 4.1	47.6 7.7	37.2 10.8		
Sales to New Listings Ratio ⁴	85.5	75.6	60.2						
Sales to New Listings Ratio ⁴ Months of Inventory ⁵	85.5 1.0	75.6 2.0	60.2 3.5	3.1	4.1	7.7	10.8		
Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	85.5 1.0 \$633,289	75.6 2.0 34.9	60.2 3.5 58.7	3.1 73.4	4.1 137.7	7.7 187.0	10.8 185.7		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

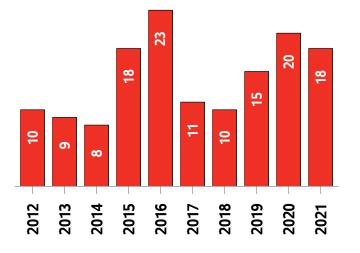
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



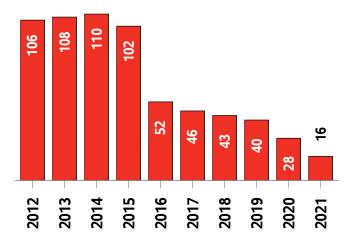
Elgin MLS® Residential Market Activity



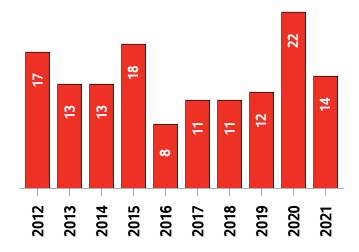
Sales Activity (December only)



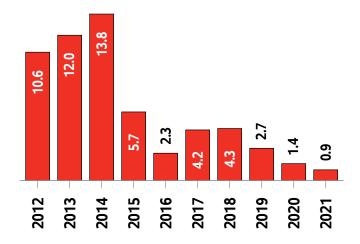
Active Listings (December only)



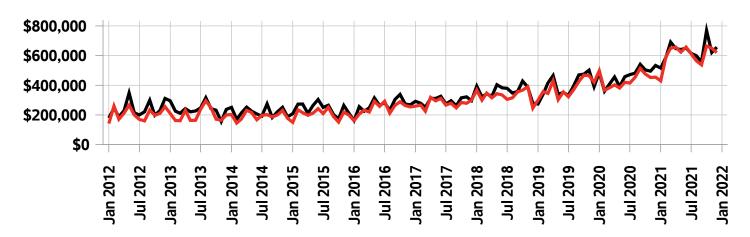
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

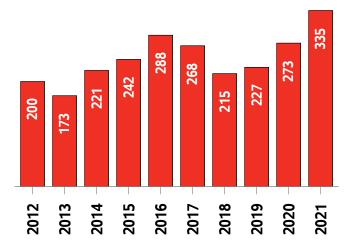




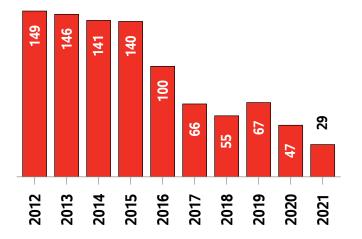
Elgin MLS® Residential Market Activity



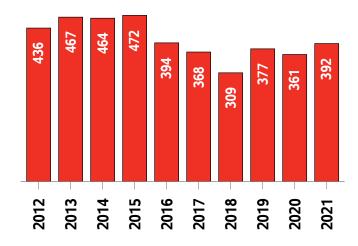
Sales Activity (December Year-to-date)



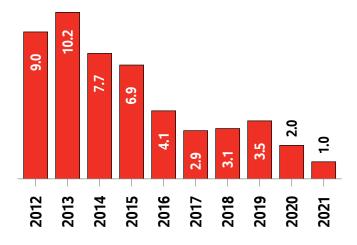
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)





Middlesex MLS® Residential Market Activity



		Compared to [°]					
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011
Sales Activity	17	-26.1	13.3	112.5	-5.6	6.3	54.5
Dollar Volume	\$16,891,990	5.3	96.0	287.0	132.8	150.3	394.1
New Listings	26	4.0	44.4	73.3	-3.7	18.2	116.7
Active Listings	18	-48.6	-77.5	-66.0	-71.0	-83.8	-80.0
Sales to New Listings Ratio ¹	65.4	92.0	83.3	53.3	66.7	72.7	91.7
Months of Inventory ²	1.1	1.5	5.3	6.6	3.4	6.9	8.2
Average Price	\$993,646	42.5	72.9	82.1	146.5	135.5	219.7
Median Price	\$985,000	60.8	95.9	101.8	214.2	158.0	328.3
Sale to List Price Ratio	103.8	107.7	98.1	100.4	95.8	96.5	96.9
Median Days on Market	19.0	8.0	47.0	14.0	64.0	58.0	69.0
				Compa	red to [°]		
	December	December	December	December	December	December	December
Year-to-date	2021	2020	2019	2018	2016	2014	2011
Year-to-date Sales Activity	2021 372				2016 19.2		
		2020	2019	2018		2014	2011
Sales Activity	372	2020 22.0	2019 11.7	2018 24.0	19.2	2014 30.5	2011 72.2
Sales Activity Dollar Volume	372 \$332,574,644	2020 22.0 63.4	2019 11.7 86.1	2018 24.0 112.6	19.2 174.9	2014 30.5 206.4	2011 72.2 364.2
Sales Activity Dollar Volume New Listings	372 \$332,574,644 481	2020 22.0 63.4 10.8	2019 11.7 86.1 -11.6	2018 24.0 112.6 12.9	19.2 174.9 -10.1	2014 30.5 206.4 -20.8	2011 72.2 364.2 -0.4
Sales Activity Dollar Volume New Listings Active Listings ³	372 \$332,574,644 481 34	2020 22.0 63.4 10.8 -54.6	2019 11.7 86.1 -11.6 -65.4	2018 24.0 112.6 12.9 -47.8	19.2 174.9 -10.1 -68.3	2014 30.5 206.4 -20.8 -77.6	2011 72.2 364.2 -0.4 -72.2
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	372 \$332,574,644 481 34 77.3	2020 22.0 63.4 10.8 -54.6 70.3	2019 11.7 86.1 -11.6 -65.4 61.2	2018 24.0 112.6 12.9 -47.8 70.4	19.2 174.9 -10.1 -68.3 58.3	2014 30.5 206.4 -20.8 -77.6 47.0	2011 72.2 364.2 -0.4 -72.2 44.7
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	372 \$332,574,644 481 34 77.3 1.1	2020 22.0 63.4 10.8 -54.6 70.3 2.9	2019 11.7 86.1 -11.6 -65.4 61.2 3.5	2018 24.0 112.6 12.9 -47.8 70.4 2.6	19.2 174.9 -10.1 -68.3 58.3 4.1	2014 30.5 206.4 -20.8 -77.6 47.0 6.3	2011 72.2 364.2 -0.4 -72.2 44.7 6.7
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	372 \$332,574,644 481 34 77.3 1.1 \$894,018	2020 22.0 63.4 10.8 -54.6 70.3 2.9 34.0	2019 11.7 86.1 -11.6 -65.4 61.2 3.5 66.6	2018 24.0 112.6 12.9 -47.8 70.4 2.6 71.4	19.2 174.9 -10.1 -68.3 58.3 4.1 130.6	2014 30.5 206.4 -20.8 -77.6 47.0 6.3 134.7	2011 72.2 364.2 -0.4 -72.2 44.7 6.7 169.5

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

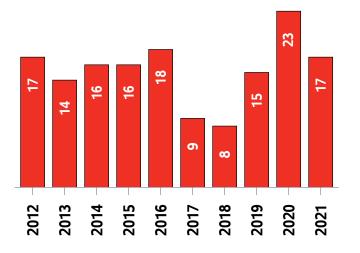
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



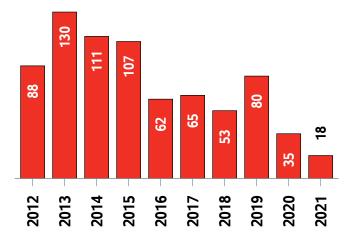
Middlesex MLS® Residential Market Activity



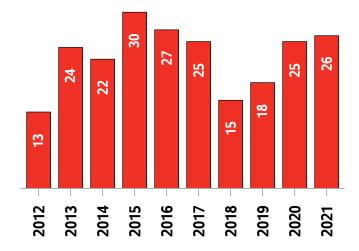
Sales Activity (December only)



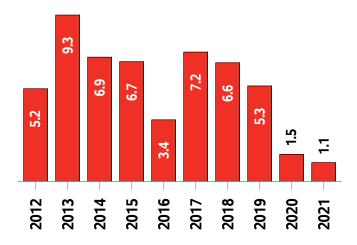
Active Listings (December only)



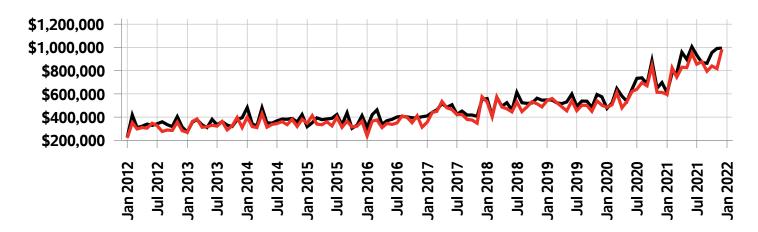
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

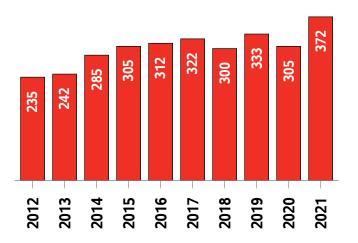




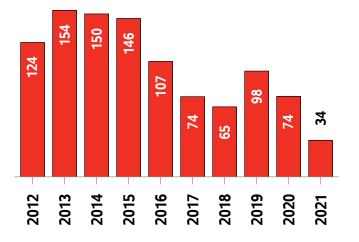
Middlesex MLS® Residential Market Activity



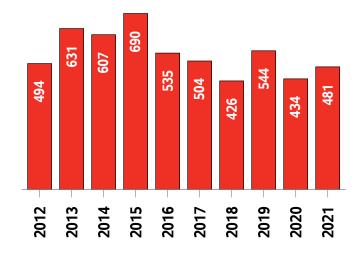
Sales Activity (December Year-to-date)



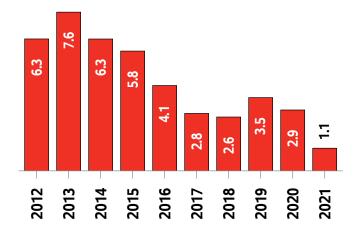
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)





Strathroy-Caradoc MLS® Residential Market Activity



		Compared to [°]						
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011	
Sales Activity	21	-16.0	5.0	110.0	40.0	110.0	50.0	
Dollar Volume	\$14,329,857	13.2	91.2	222.7	273.6	548.7	304.4	
New Listings	9	-40.0	-43.8	-47.1	-62.5	-57.1	-55.0	
Active Listings	7	-77.4	-90.5	-89.7	-91.3	-93.0	-92.9	
Sales to New Listings Ratio ¹	233.3	166.7	125.0	58.8	62.5	47.6	70.0	
Months of Inventory ²	0.3	1.2	3.7	6.8	5.3	10.0	7.0	
Average Price	\$682,374	34.7	82.1	53.7	166.8	208.9	169.6	
Median Price	\$640,000	28.0	78.3	48.0	151.0	185.1	166.7	
Sale to List Price Ratio	108.4	107.2	99.3	100.8	98.0	96.2	97.2	
Median Days on Market	15.0	13.0	28.0	40.0	53.0	74.0	62.0	
				Compa	red to [°]			
Year-to-date	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011	
Sales Activity	457	-1.1	11.5	26.6	22.2	45.5	66.8	
Dollar Volume	\$291,596,393	31.9	69.1	129.0	198.0	293.1	378.8	
New Listings								
	513	-9.5	-15.6	-0.8	-7.7	-9.7	-5.0	
Active Listings ³	513 30	-9.5 -63.8	-15.6 -68.1	-0.8 -61.1	-7.7 -71.3	-9.7 -79.2	-5.0 -77.7	
Active Listings ³	30	-63.8	-68.1	-61.1	-71.3	-79.2	-77.7	
Active Listings ³ Sales to New Listings Ratio ⁴	30 89.1	-63.8 81.5	-68.1 67.4	-61.1 69.8	-71.3 67.3	-79.2 55.3	-77.7	
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	30 89.1 0.8	-63.8 81.5 2.1	-68.1 67.4 2.7	-61.1 69.8 2.5	-71.3 67.3 3.3	-79.2 55.3 5.4	-77.7 50.7 5.8	
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	30 89.1 0.8 \$638,067	-63.8 81.5 2.1 33.3	-68.1 67.4 2.7 51.7	-61.1 69.8 2.5 80.9	-71.3 67.3 3.3 143.9	-79.2 55.3 5.4 170.1	-77.7 50.7 5.8 187.1	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

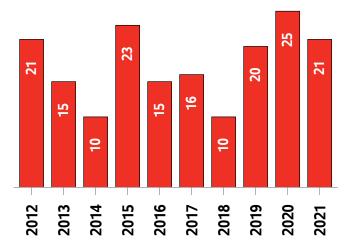
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



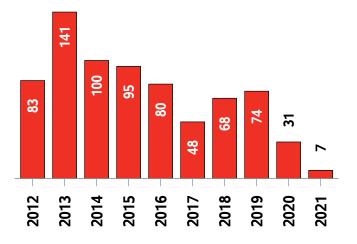
Strathroy-Caradoc MLS® Residential Market Activity



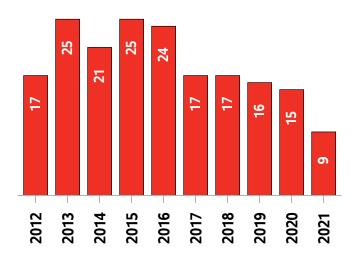
Sales Activity (December only)



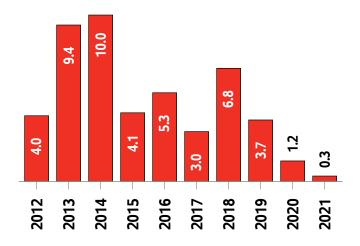
Active Listings (December only)



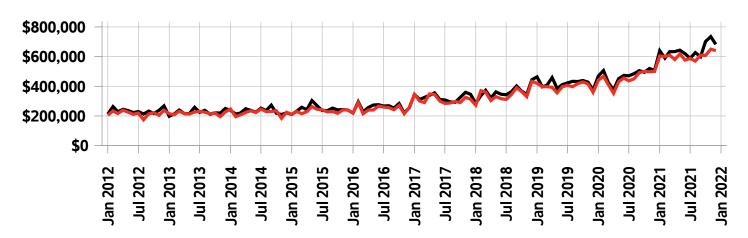
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

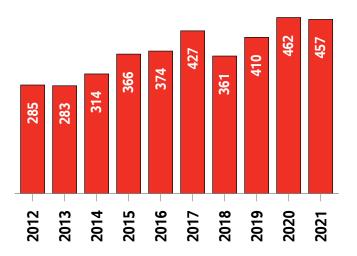




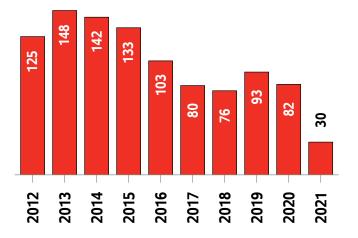
Strathroy-Caradoc MLS® Residential Market Activity



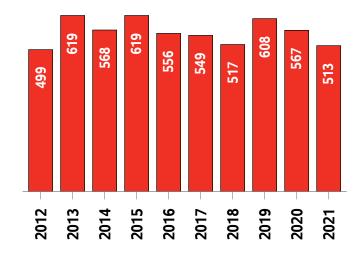
Sales Activity (December Year-to-date)



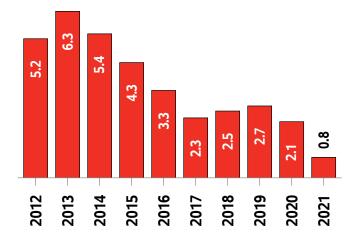
Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)





St. Thomas MLS® Residential Market Activity



		Compared to [°]						
Actual	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011	
Sales Activity	59	13.5	84.4	84.4	25.5	47.5	90.3	
Dollar Volume	\$38,758,458	69.8	204.1	308.8	245.7	424.3	604.4	
New Listings	54	50.0	92.9	80.0	45.9	10.2	100.0	
Active Listings	11	-15.4	-75.6	-78.8	-87.4	-93.6	-92.9	
Sales to New Listings Ratio ¹	109.3	144.4	114.3	106.7	127.0	81.6	114.8	
Months of Inventory ²	0.2	0.3	1.4	1.6	1.9	4.3	5.0	
Average Price	\$656,923	49.7	64.9	121.7	175.4	255.4	270.1	
Median Price	\$650,000	60.5	83.6	124.1	192.9	256.3	293.9	
Sale to List Price Ratio	113.1	107.0	98.1	100.7	97.5	96.1	96.5	
Median Days on Market	7.0	7.0	22.0	12.5	25.0	65.0	51.0	
				Compa	red to [°]			
Year-to-date	December 2021	December 2020	December 2019	December 2018	December 2016	December 2014	December 2011	
Sales Activity	903	17.3	17.9	15.3	12.7	34.4	39.6	
Dollar Volume	\$502,547,428	60.4	00.0					
	,, ,	00.4	89.3	114.7	177.4	275.6	320.1	
New Listings	1,000	18.3	13.5	114.7 12.5	177.4 4.2	275.6 -5.3	320.1 -4.8	
New Listings Active Listings ³								
	1,000	18.3	13.5	12.5	4.2	-5.3	-4.8	
Active Listings ³	1,000 32	18.3 -35.1	13.5 -51.6	12.5 -51.9	4.2	-5.3 -86.0	-4.8 -86.3	
Active Listings ³ Sales to New Listings Ratio ⁴	1,000 32 90.3	18.3 -35.1 91.1	13.5 -51.6 86.9	12.5 -51.9 88.1	4.2 -75.6 83.4	-5.3 -86.0 63.6	-4.8 -86.3 61.6	
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	1,000 32 90.3 0.4	18.3 -35.1 91.1 0.8	13.5 -51.6 86.9 1.0	12.5 -51.9 88.1 1.0	4.2 -75.6 83.4 2.0	-5.3 -86.0 63.6 4.1	-4.8 -86.3 61.6 4.3	
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	1,000 32 90.3 0.4 \$556,531	18.3 -35.1 91.1 0.8 36.8	13.5 -51.6 86.9 1.0 60.6	12.5 -51.9 88.1 1.0 86.1	4.2 -75.6 83.4 2.0 146.1	-5.3 -86.0 63.6 4.1 179.5	-4.8 -86.3 61.6 4.3 201.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

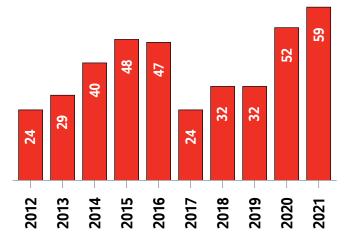
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



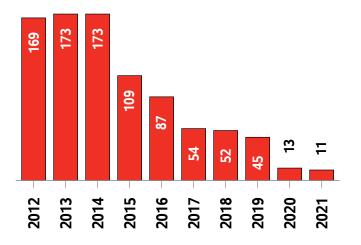
St. Thomas MLS® Residential Market Activity



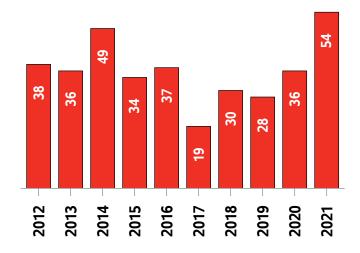
Sales Activity (December only)



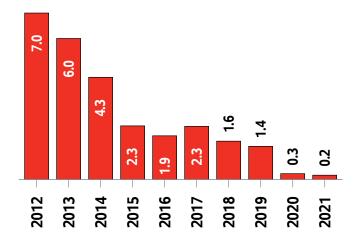
Active Listings (December only)



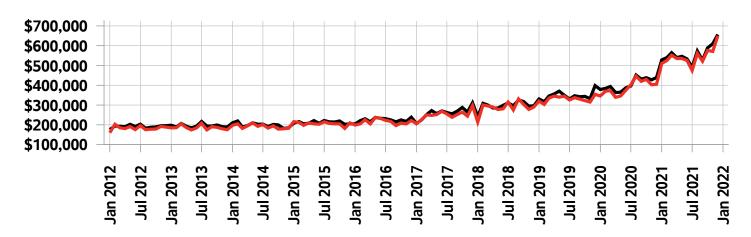
New Listings (December only)



Months of Inventory (December only)



Average Price and Median Price

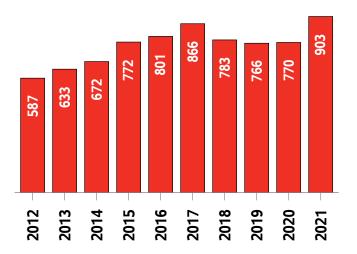




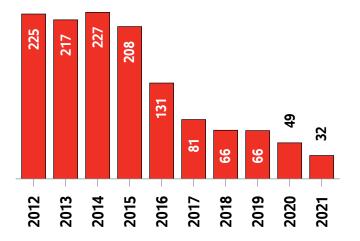
St. Thomas MLS® Residential Market Activity



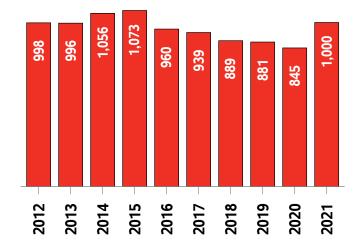
Sales Activity (December Year-to-date)



Active Listings ¹(December Year-to-date)



New Listings (December Year-to-date)



Months of Inventory ²(December Year-to-date)

