



# Residential Market Activity

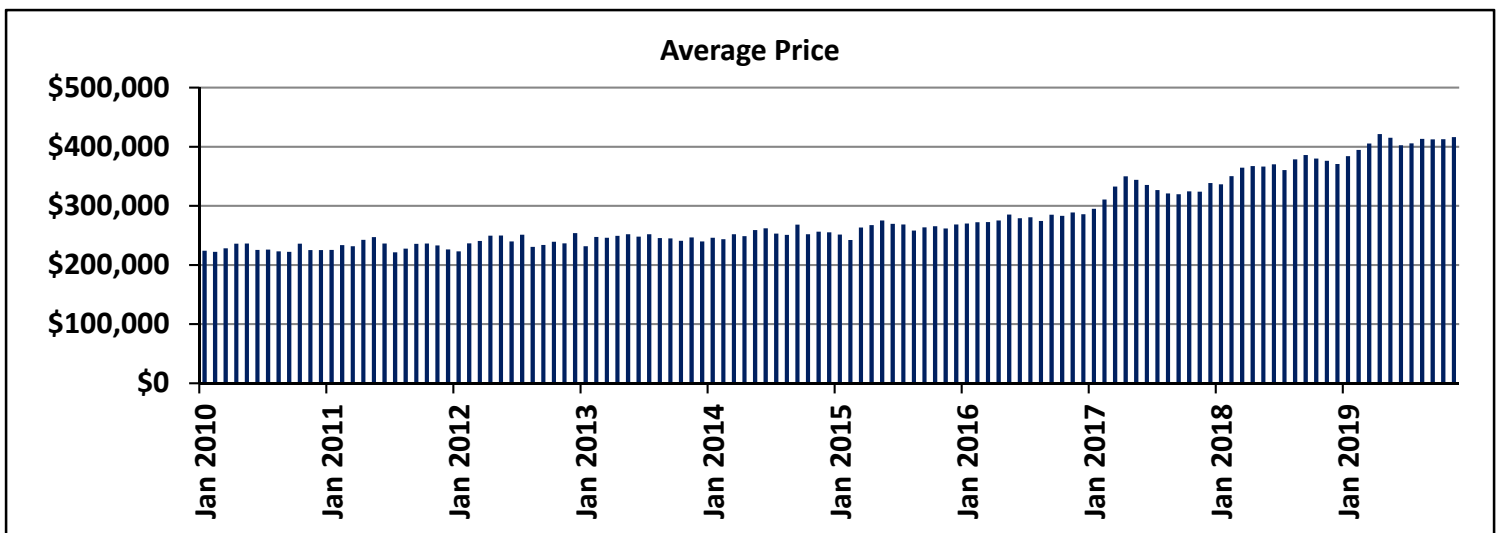
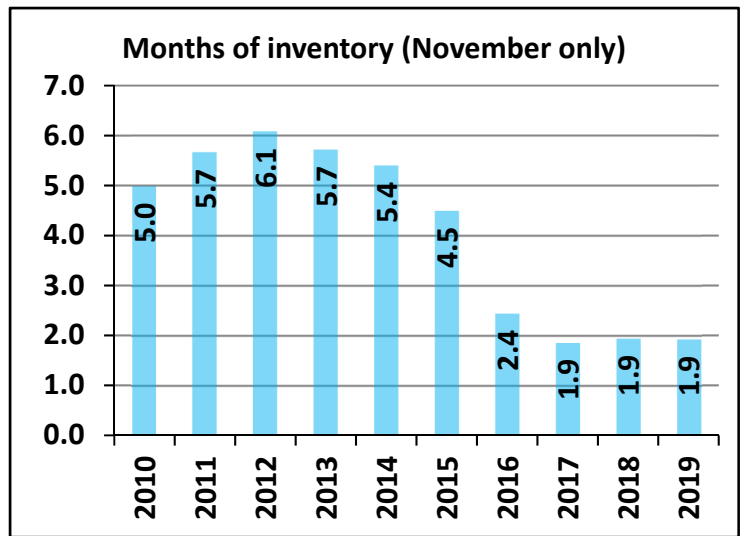
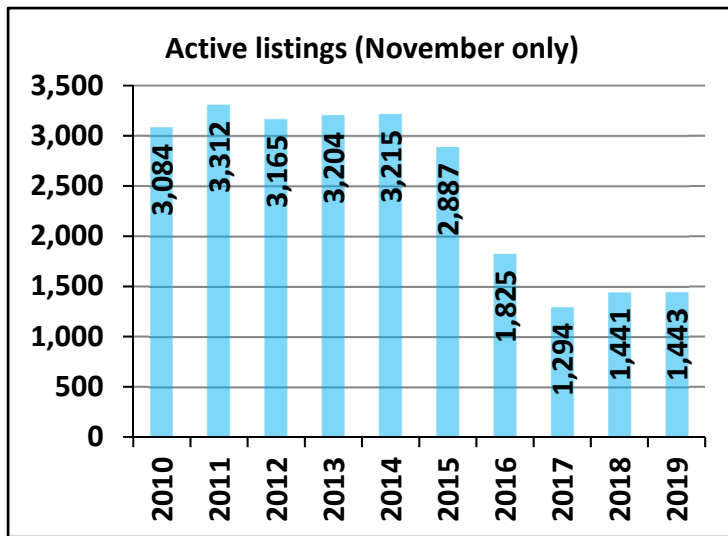
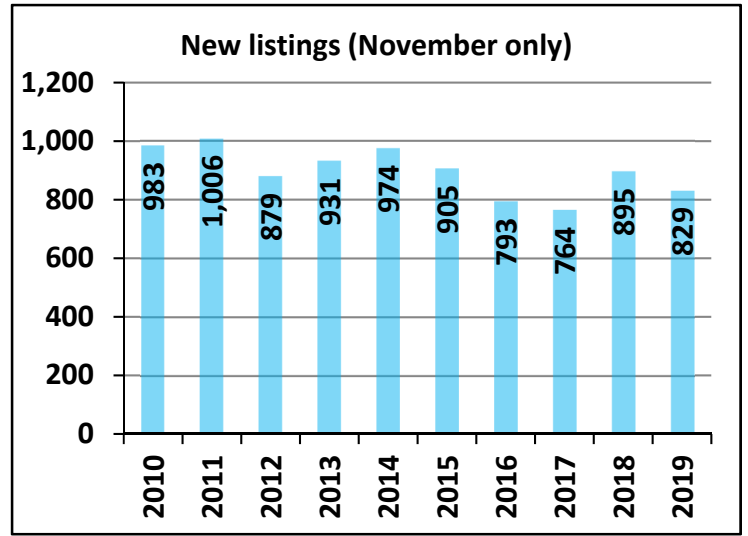
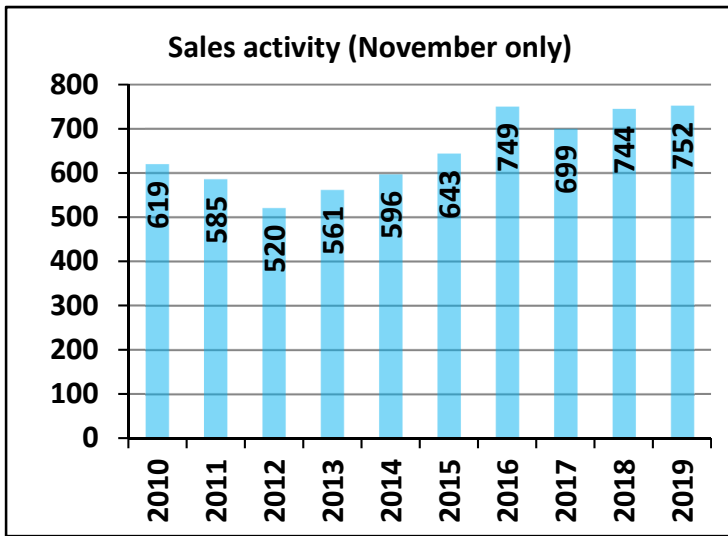
November 2019



Prepared for the London & St. Thomas Association of REALTORS®  
by the Canadian Real Estate Association

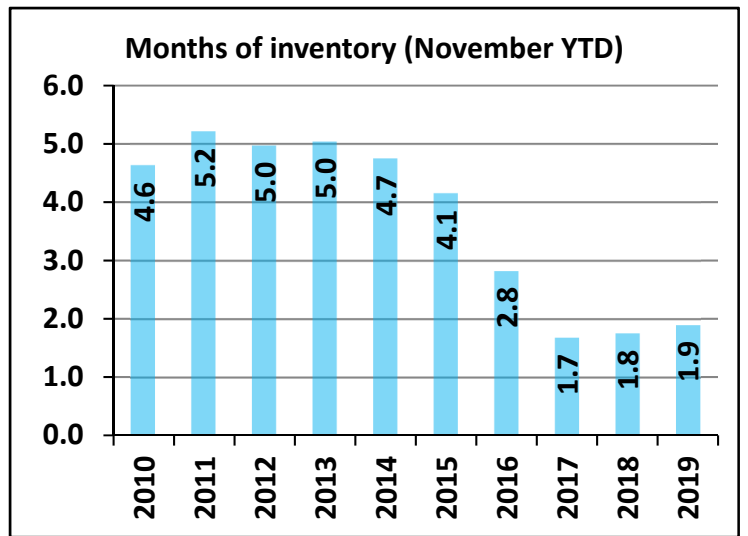
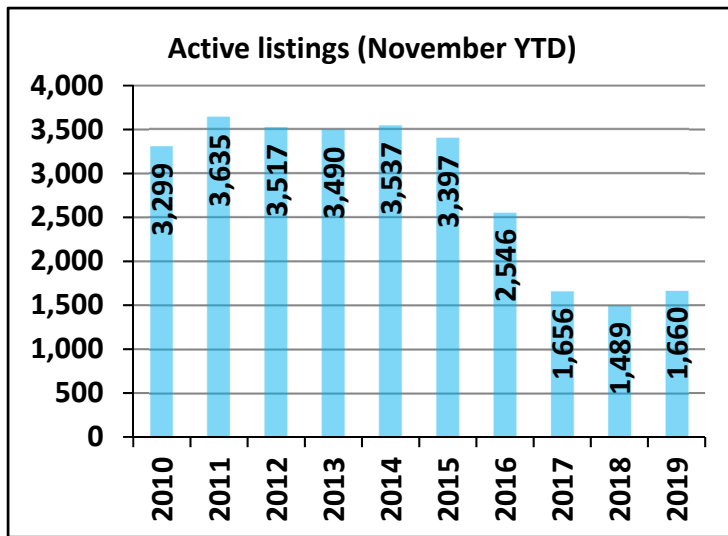
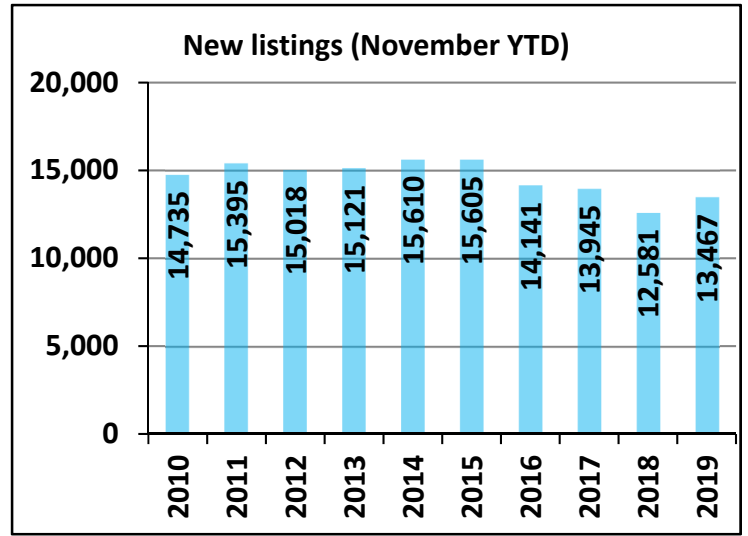
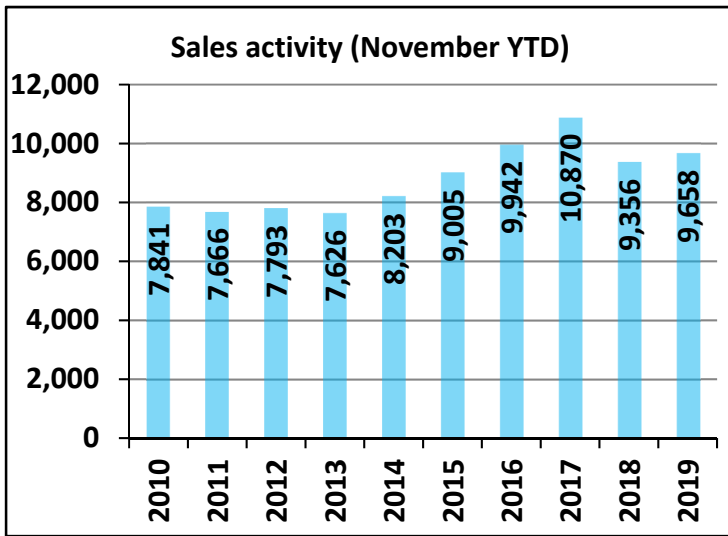
# London and St. Thomas

## Residential Market Activity



# London and St. Thomas

## Residential Market Activity



# London and St. Thomas

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	752	1.1	7.6	0.4	26.2	44.6	28.5
<b>Dollar Volume</b>	\$312,919,463	11.8	38.2	44.7	104.9	154.4	149.8
<b>New Listings</b>	829	-7.4	8.5	4.5	-14.9	-5.7	-13.9
<b>Active Listings</b>	1,443	0.1	11.5	-20.9	-55.1	-54.4	-47.8
<b>Sales to New Listings Ratio<sup>1</sup></b>	90.7	83.1	91.5	94.5	61.2	59.2	60.7
<b>Months of Inventory<sup>2</sup></b>	1.9	1.9	1.9	2.4	5.4	6.1	4.7
<b>Average Price</b>	\$416,116	10.6	28.4	44.2	62.4	75.9	94.3

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	9,658	3.2	-11.1	-2.9	17.7	23.9	25.1
<b>Dollar Volume</b>	\$3,950,256,871	14.6	10.4	42.3	89.2	110.9	138.2
<b>New Listings</b>	13,467	7.0	-3.4	-4.8	-13.7	-10.3	-0.4
<b>Active Listings<sup>3</sup></b>	1,660	11.5	0.2	-34.8	-53.1	-52.8	-48.3
<b>Sales to New Listings Ratio<sup>4</sup></b>	71.7	74.4	77.9	70.3	52.5	51.9	57.1
<b>Months of Inventory<sup>5</sup></b>	1.9	1.8	1.7	2.8	4.7	5.0	4.6
<b>Average Price</b>	\$409,014	11.0	24.2	46.5	60.7	70.1	90.5

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

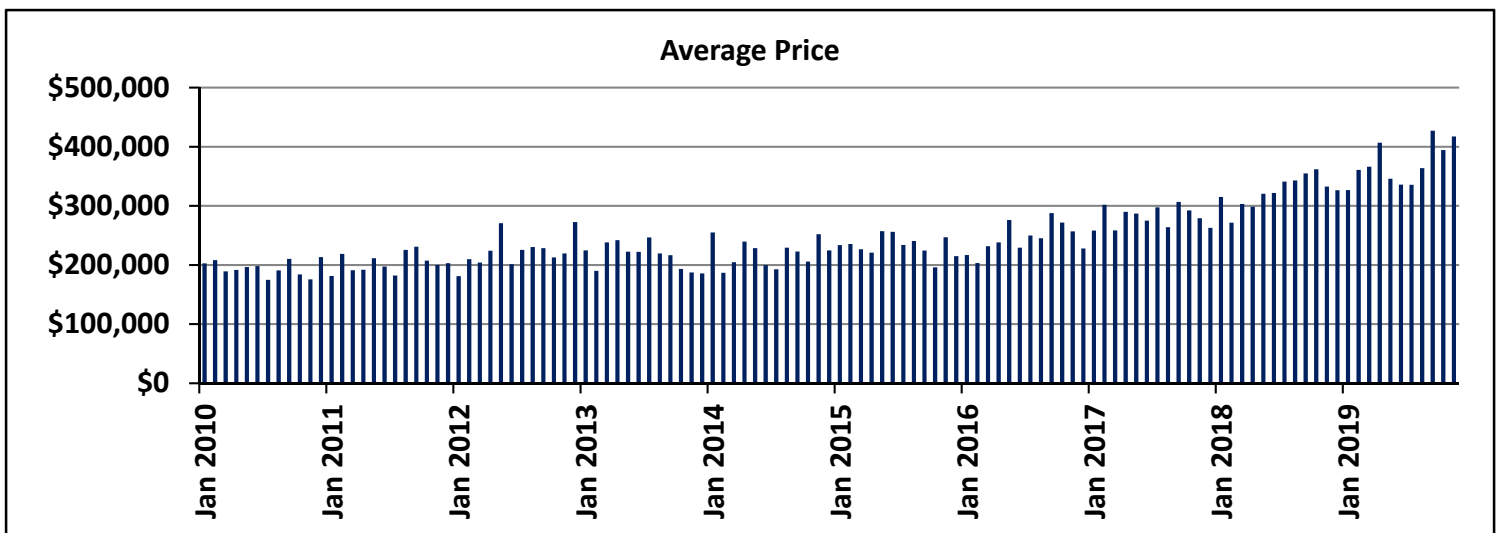
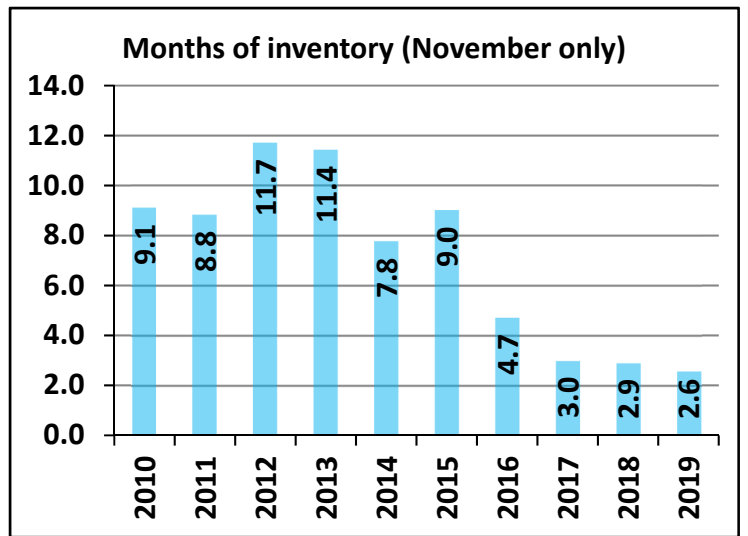
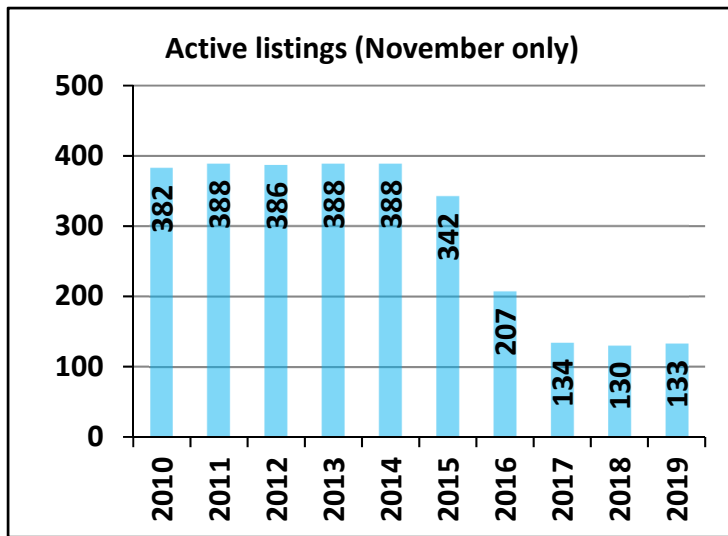
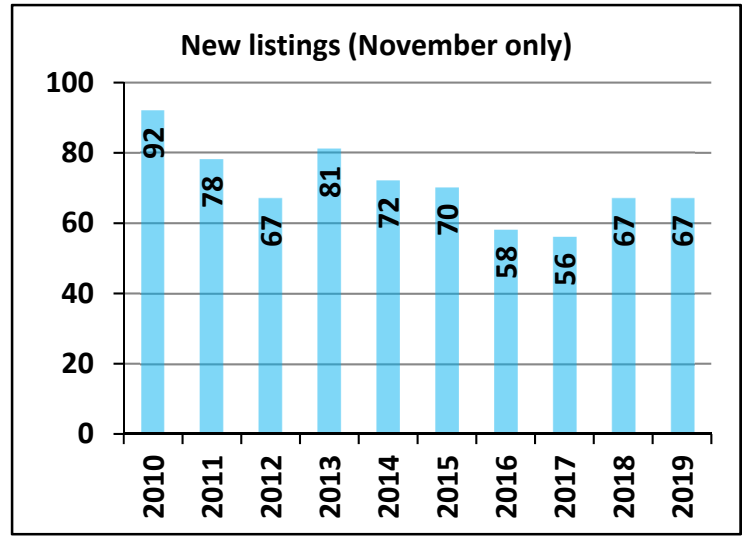
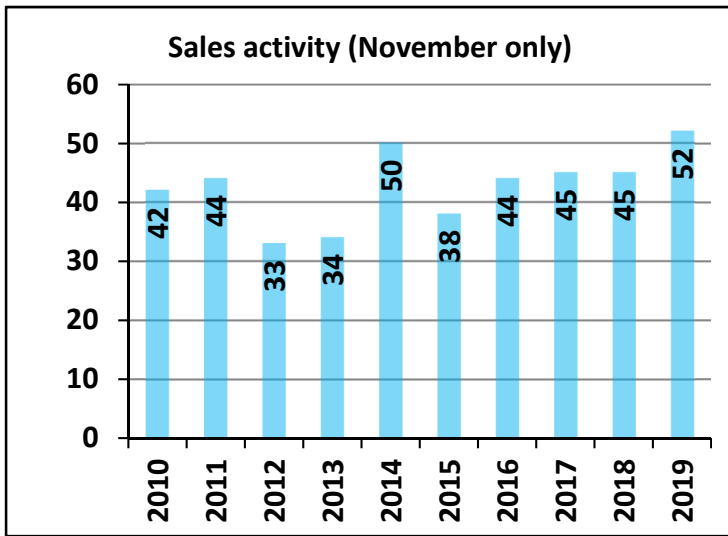
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

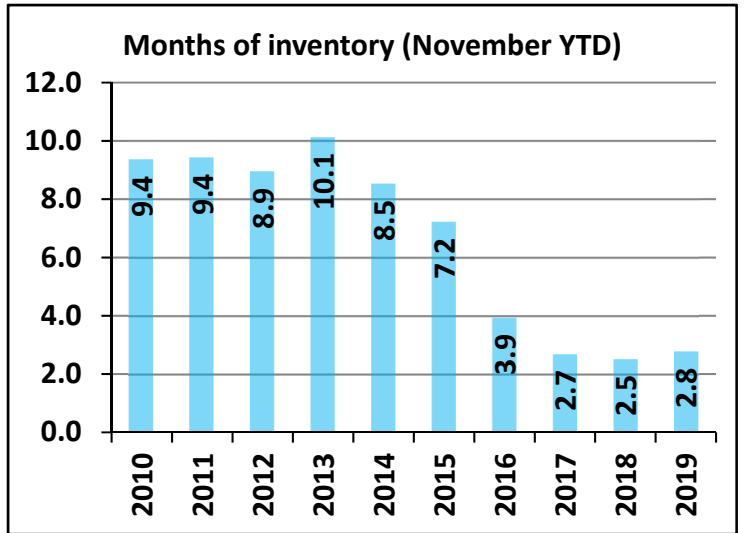
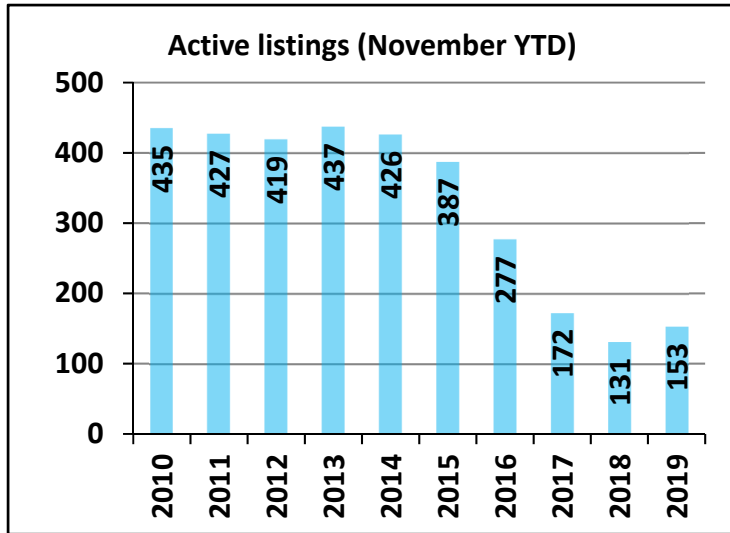
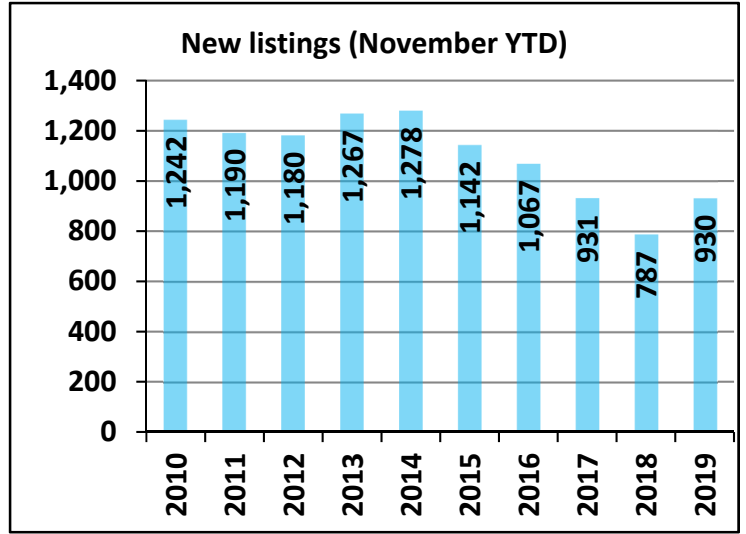
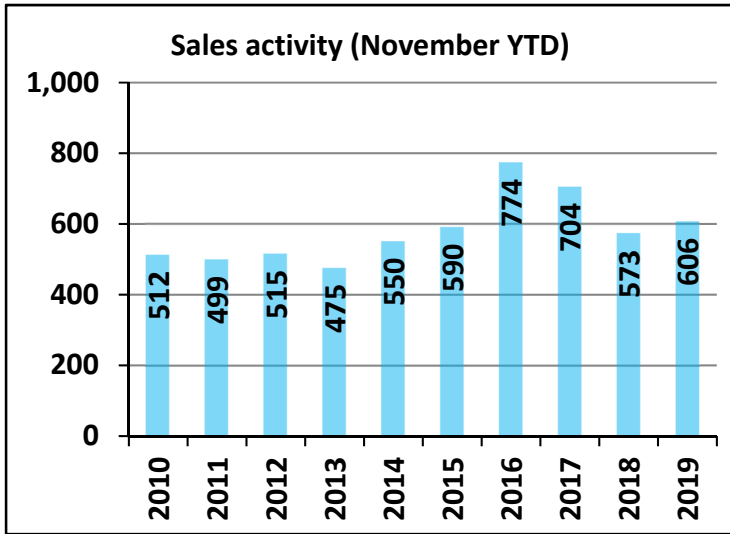
# Elgin County

## Residential Market Activity



# Elgin County

## Residential Market Activity



# Elgin County

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	<b>52</b>	15.6	15.6	18.2	4.0	57.6	23.8
<b>Dollar Volume</b>	<b>\$21,694,700</b>	45.0	72.8	92.0	72.2	199.7	144.7
<b>New Listings</b>	<b>67</b>	0.0	19.6	15.5	-6.9	0.0	-27.2
<b>Active Listings</b>	<b>133</b>	2.3	-0.7	-35.7	-65.7	-65.5	-66.2
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>77.6</b>	67.2	80.4	75.9	69.4	49.3	45.7
<b>Months of Inventory<sup>2</sup></b>	<b>2.6</b>	2.9	3.0	4.7	7.8	11.7	9.4
<b>Average Price</b>	<b>\$417,206</b>	25.5	49.5	62.4	65.5	90.2	97.6

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	<b>606</b>	5.8	-13.9	-21.7	10.2	17.7	15.0
<b>Dollar Volume</b>	<b>\$225,173,198</b>	21.1	13.1	17.8	87.5	98.0	115.3
<b>New Listings</b>	<b>930</b>	18.2	-0.1	-12.8	-27.2	-21.2	-27.5
<b>Active Listings<sup>3</sup></b>	<b>153</b>	16.8	-11.0	-44.8	-64.1	-63.5	-66.8
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>65.2</b>	72.8	75.6	72.5	43.0	43.6	41.1
<b>Months of Inventory<sup>5</sup></b>	<b>2.8</b>	2.5	2.7	3.9	8.5	8.9	9.6
<b>Average Price</b>	<b>\$371,573</b>	14.5	31.4	50.5	70.2	68.3	87.2

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

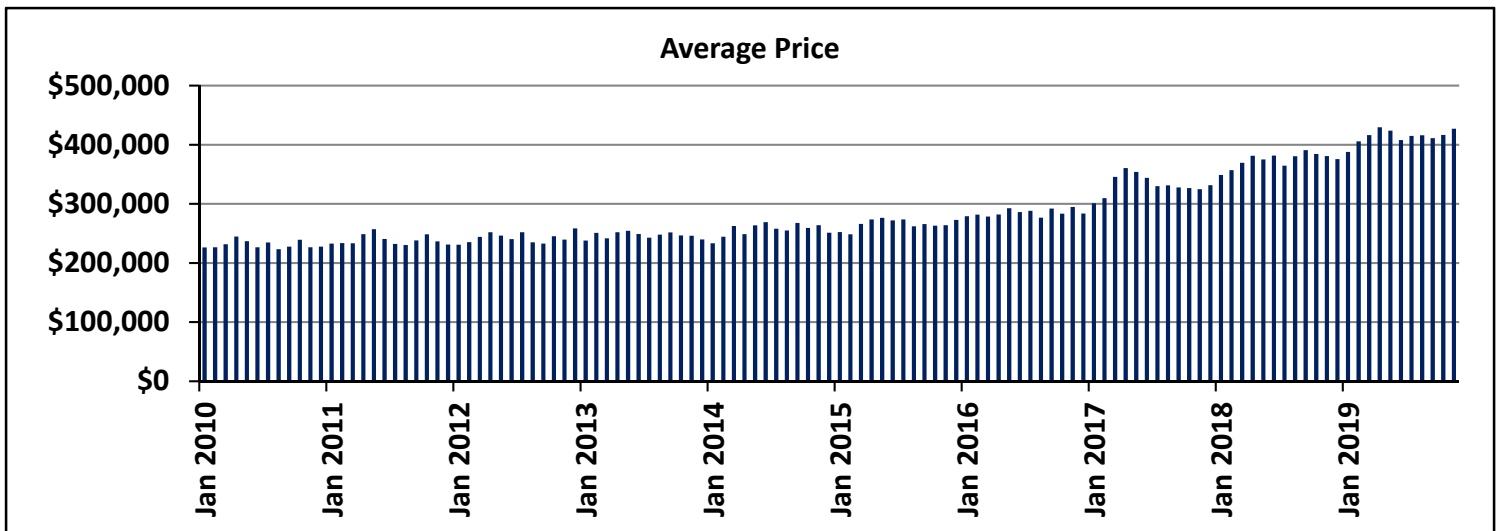
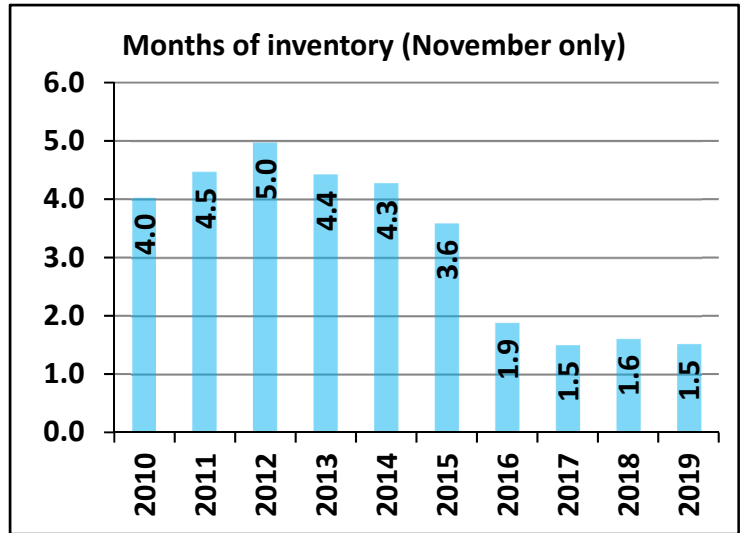
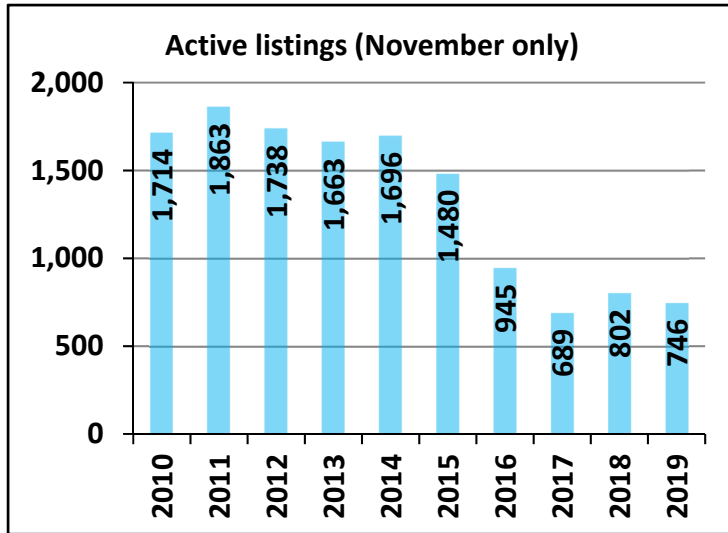
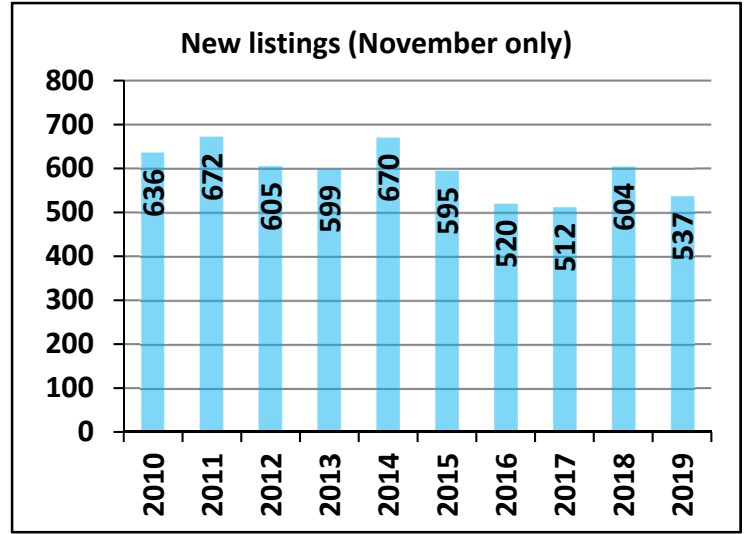
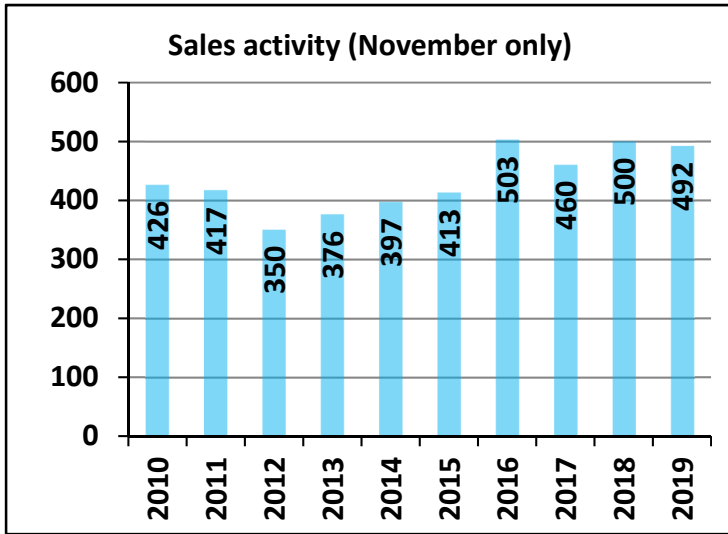
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# London

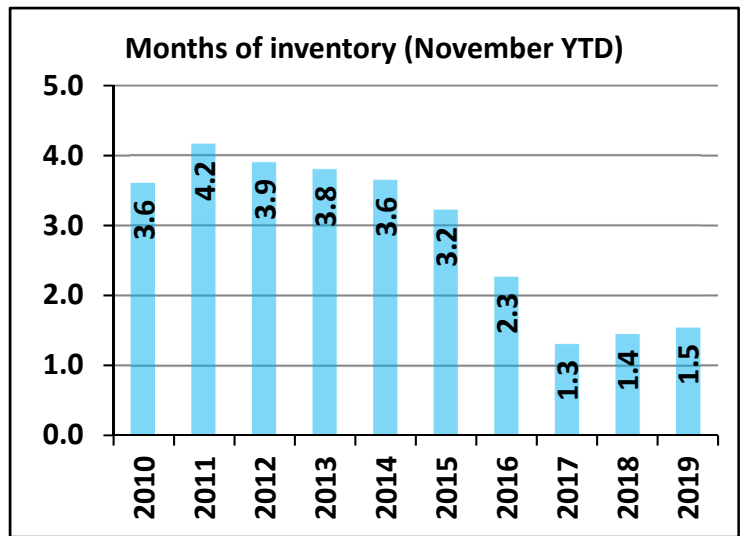
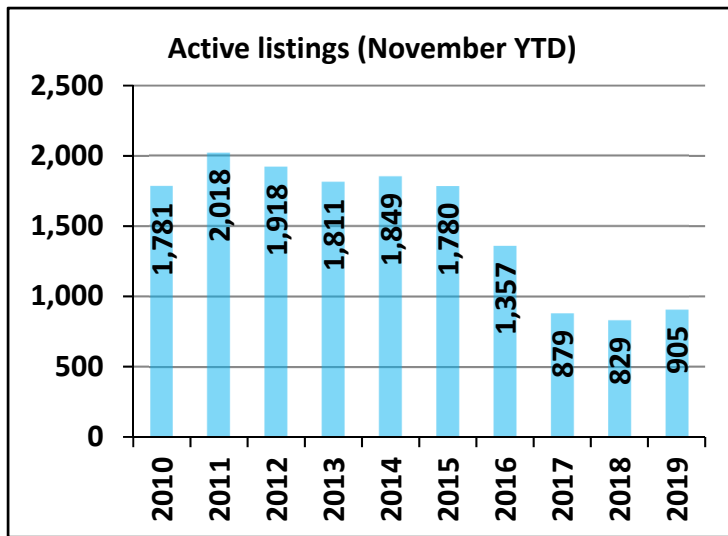
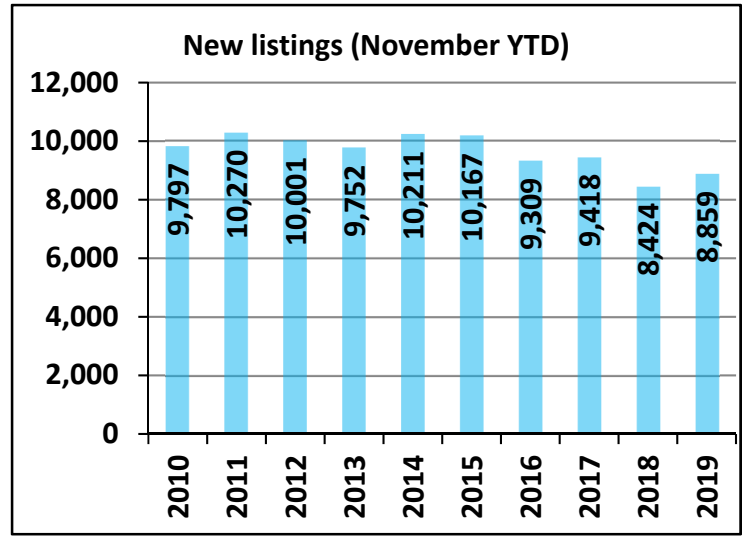
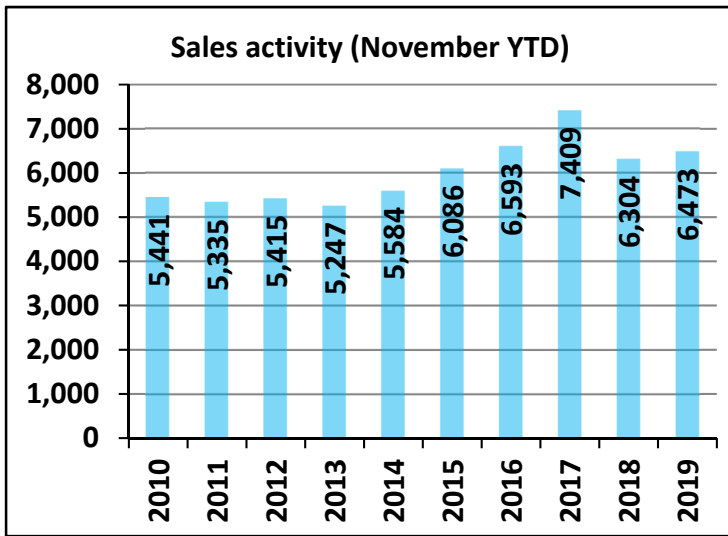
## Residential Market Activity





# London

## Residential Market Activity



# London

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	492	-1.6	7.0	-2.2	23.9	40.6	26.8
<b>Dollar Volume</b>	\$210,028,449	10.3	40.7	41.7	100.5	150.6	156.1
<b>New Listings</b>	537	-11.1	4.9	3.3	-19.9	-11.2	-13.0
<b>Active Listings</b>	746	-7.0	8.3	-21.1	-56.0	-57.1	-47.5
<b>Sales to New Listings Ratio<sup>1</sup></b>	91.6	82.8	89.8	96.7	59.3	57.9	62.9
<b>Months of Inventory<sup>2</sup></b>	1.5	1.6	1.5	1.9	4.3	5.0	3.7
<b>Average Price</b>	\$426,887	12.1	31.5	44.9	61.8	78.3	101.9

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	6,473	2.7	-12.6	-1.8	15.9	19.5	19.6
<b>Dollar Volume</b>	\$2,690,700,941	13.6	7.9	43.1	86.6	105.2	130.8
<b>New Listings</b>	8,859	5.2	-5.9	-4.8	-13.2	-11.4	1.2
<b>Active Listings<sup>3</sup></b>	905	9.2	3.0	-33.3	-51.1	-52.8	-44.3
<b>Sales to New Listings Ratio<sup>4</sup></b>	73.1	74.8	78.7	70.8	54.7	54.1	61.8
<b>Months of Inventory<sup>5</sup></b>	1.5	1.4	1.3	2.3	3.6	3.9	3.3
<b>Average Price</b>	\$415,681	10.7	23.5	45.7	61.0	71.7	92.9

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

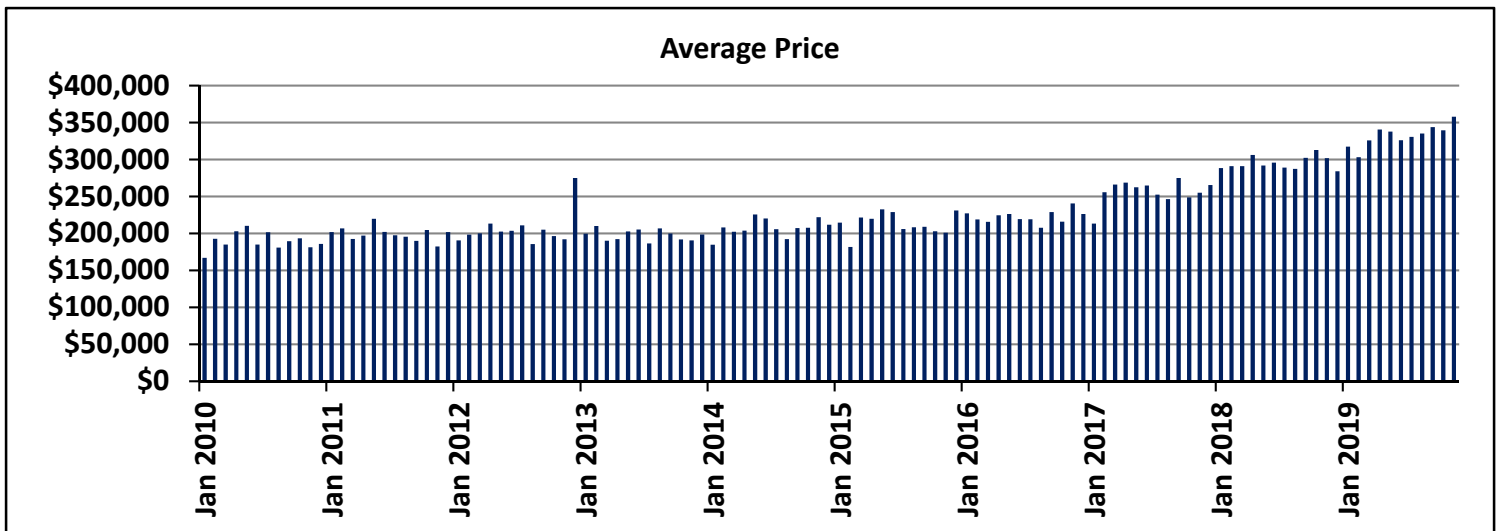
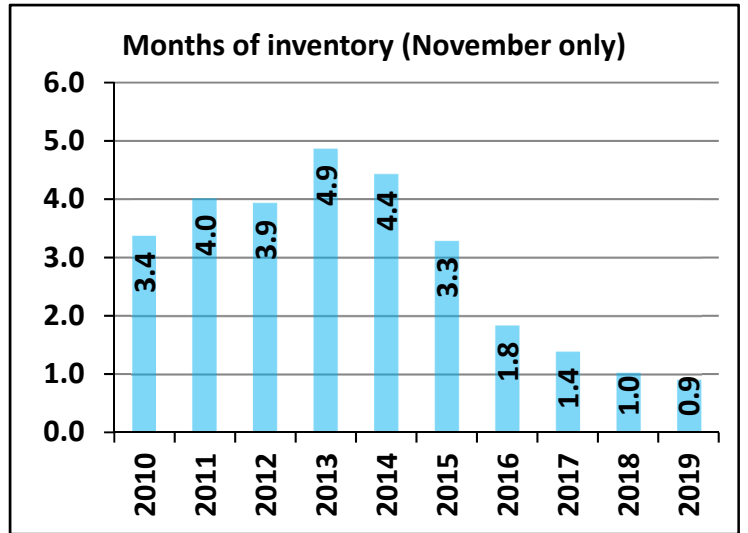
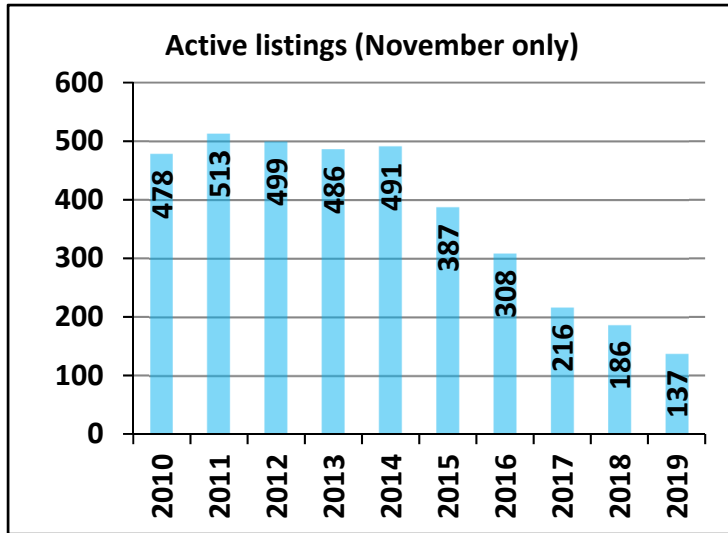
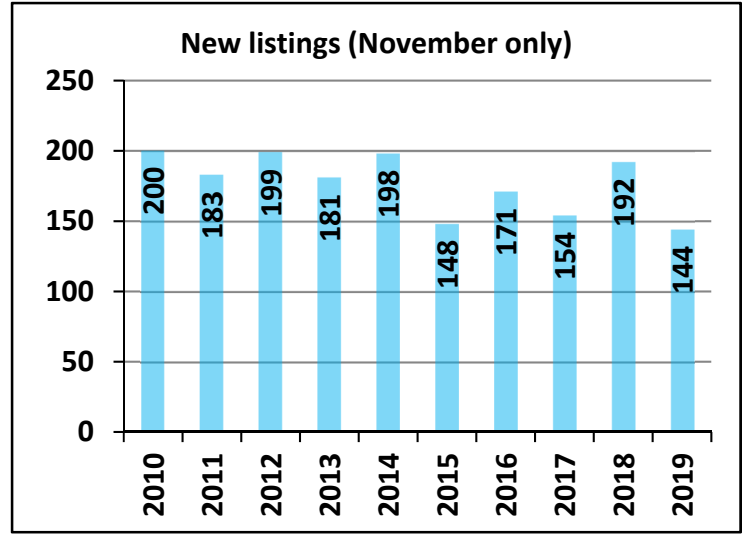
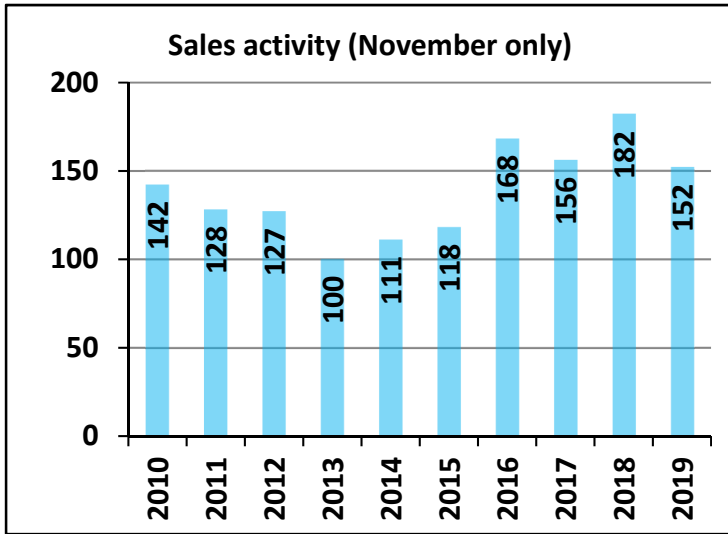
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

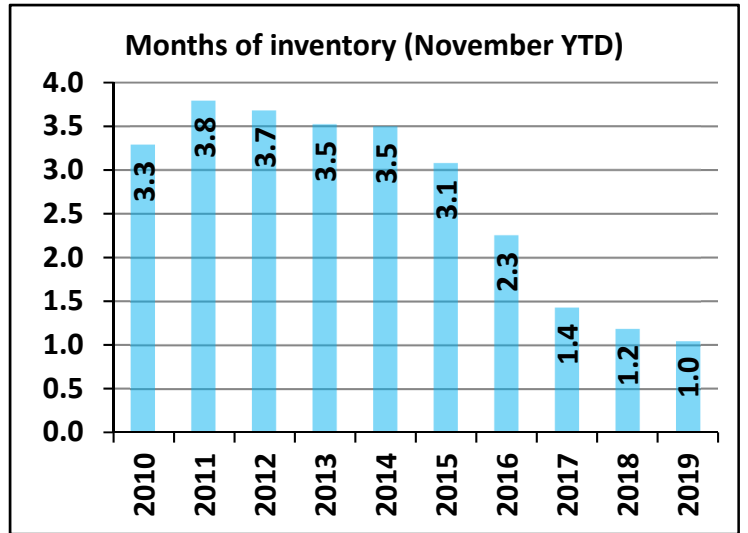
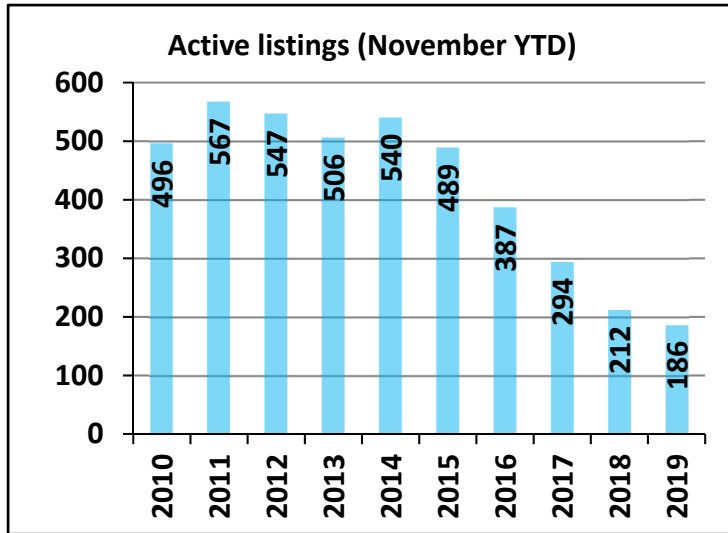
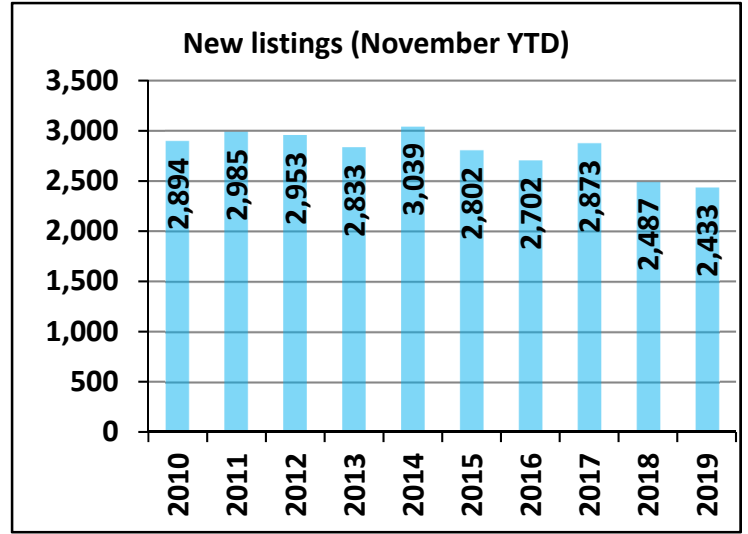
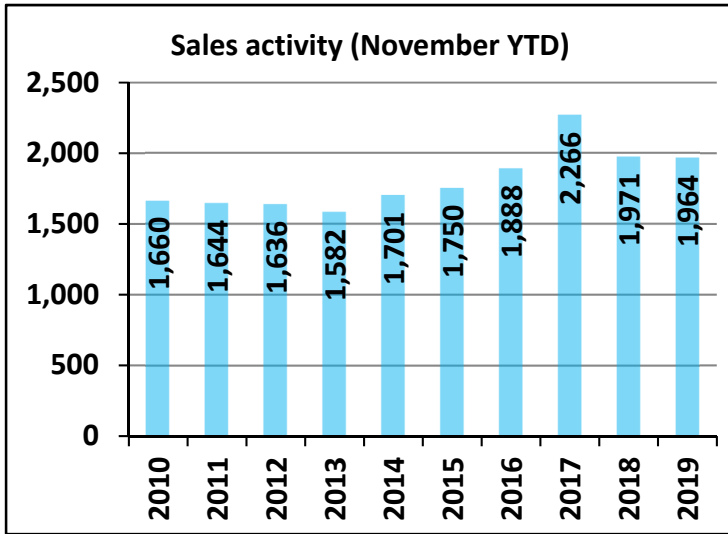
# London East

## Residential Market Activity



# London East

## Residential Market Activity



# London East

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	<b>152</b>	-16.5	-2.6	-9.5	36.9	19.7	13.4
<b>Dollar Volume</b>	<b>\$54,384,970</b>	-1.0	36.7	34.6	120.8	123.1	138.4
<b>New Listings</b>	<b>144</b>	-25.0	-6.5	-15.8	-27.3	-27.6	-20.0
<b>Active Listings</b>	<b>137</b>	-26.3	-36.6	-55.5	-72.1	-72.5	-66.7
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>105.6</b>	94.8	101.3	98.2	56.1	63.8	74.4
<b>Months of Inventory<sup>2</sup></b>	<b>0.9</b>	1.0	1.4	1.8	4.4	3.9	3.1
<b>Average Price</b>	<b>\$357,796</b>	18.6	40.3	48.8	61.3	86.4	110.1

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	<b>1,964</b>	-0.4	-13.3	4.0	15.5	20.0	13.5
<b>Dollar Volume</b>	<b>\$656,030,415</b>	12.3	12.3	56.7	84.9	99.7	109.5
<b>New Listings</b>	<b>2,433</b>	-2.2	-15.3	-10.0	-19.9	-17.6	-7.2
<b>Active Listings<sup>3</sup></b>	<b>186</b>	-12.3	-36.7	-51.9	-65.6	-66.0	-59.0
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>80.7</b>	79.3	78.9	69.9	56.0	55.4	66.0
<b>Months of Inventory<sup>5</sup></b>	<b>1.0</b>	1.2	1.4	2.3	3.5	3.7	2.9
<b>Average Price</b>	<b>\$334,028</b>	12.7	29.6	50.6	60.2	66.3	84.7

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

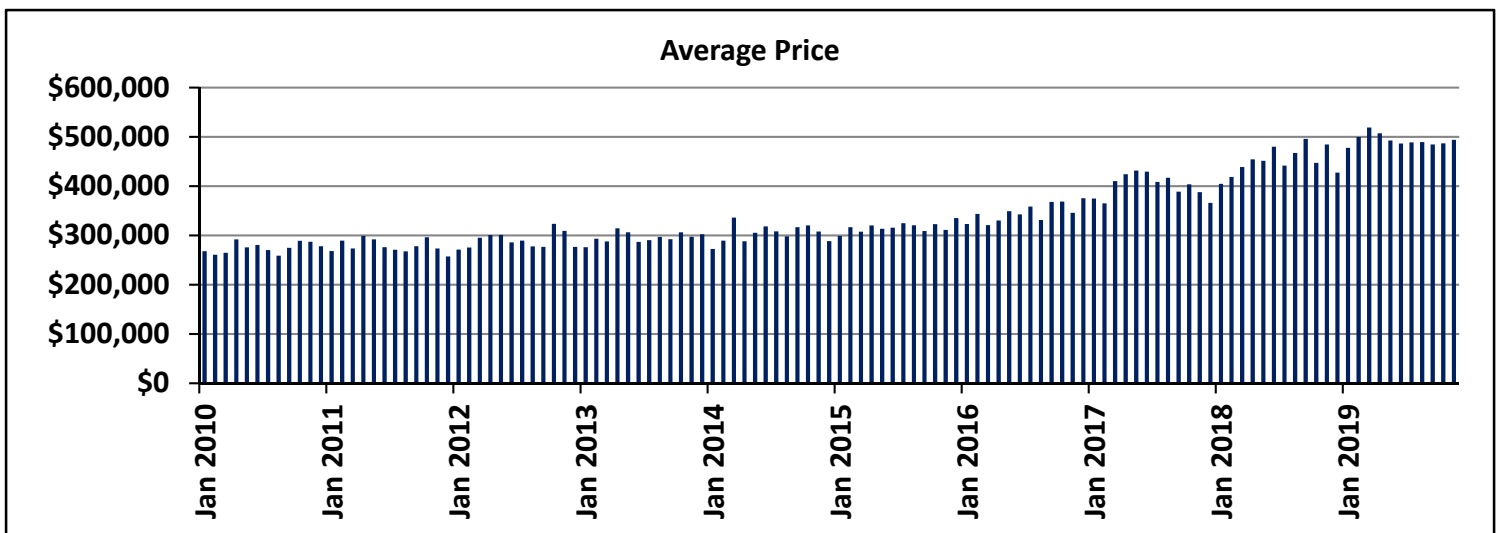
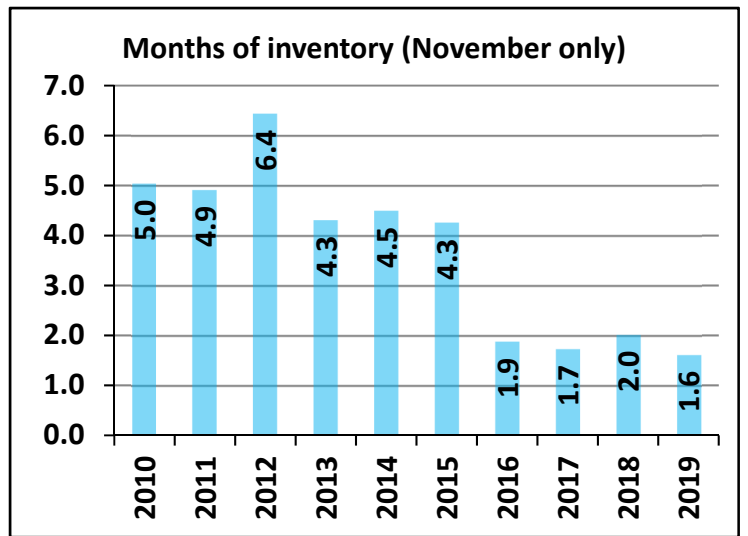
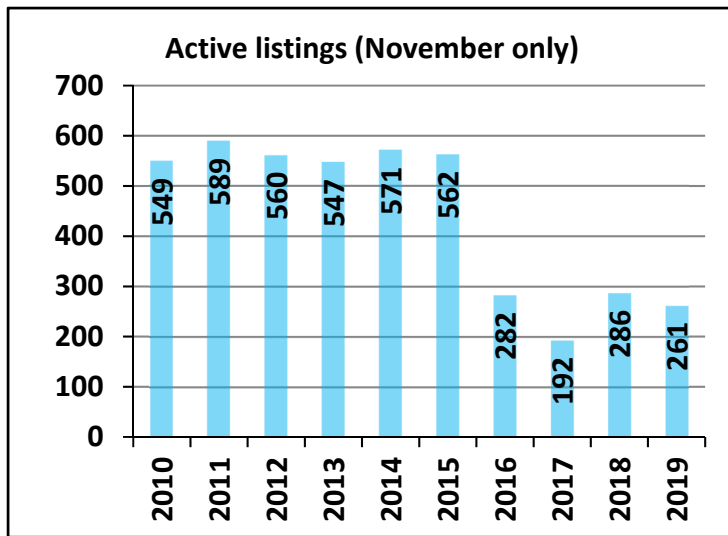
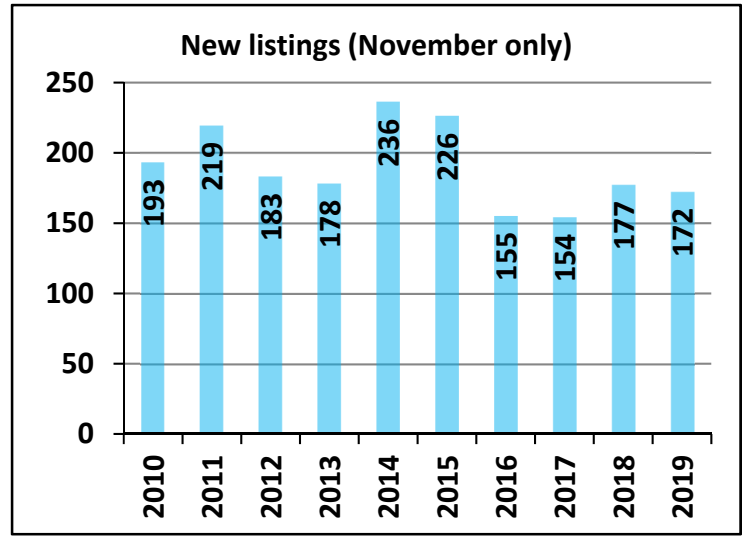
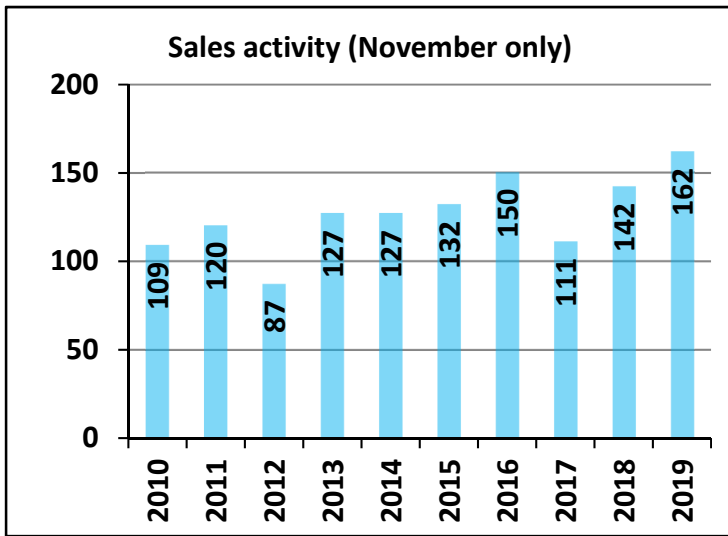
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

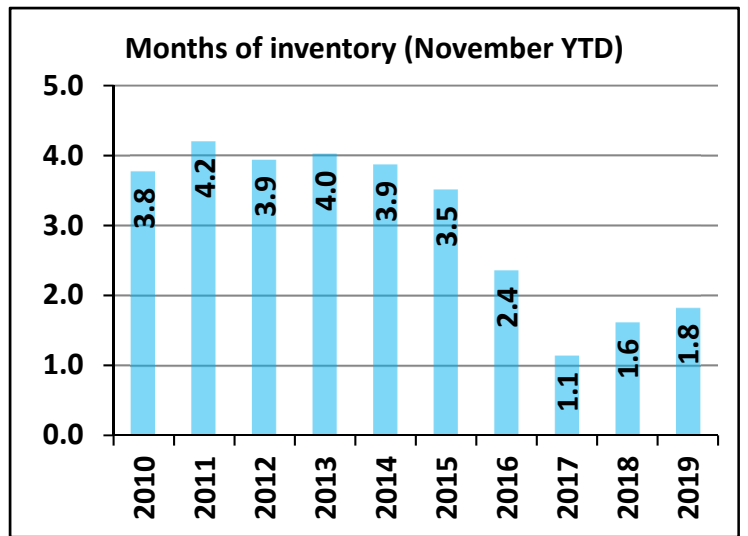
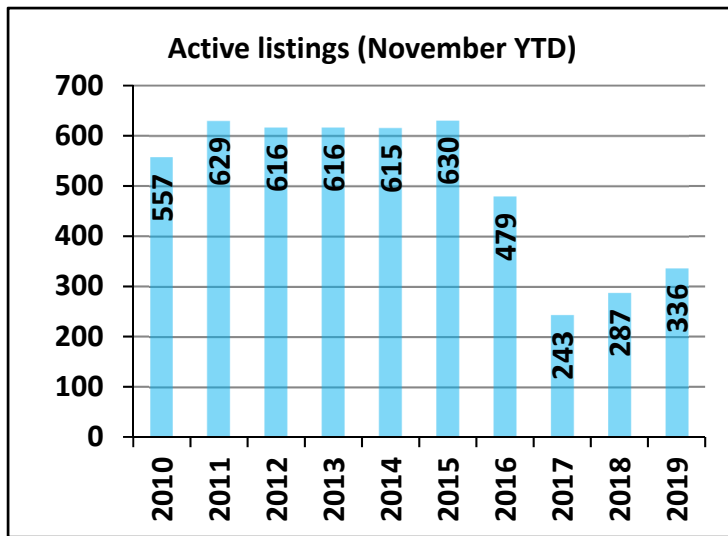
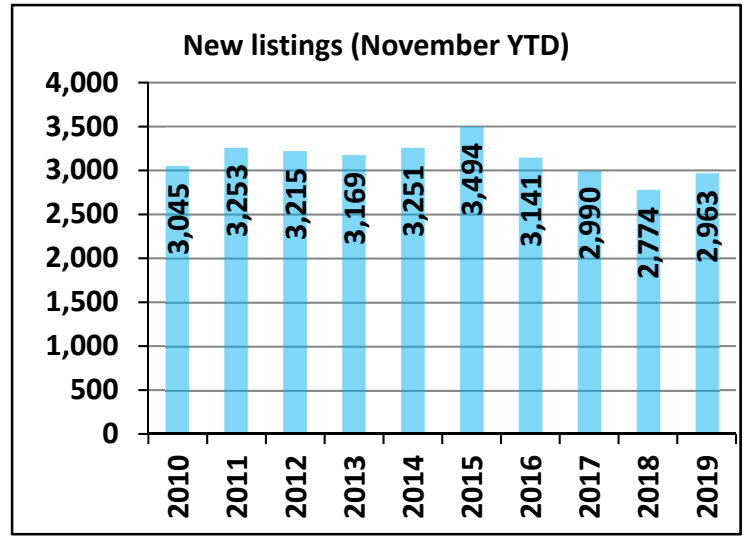
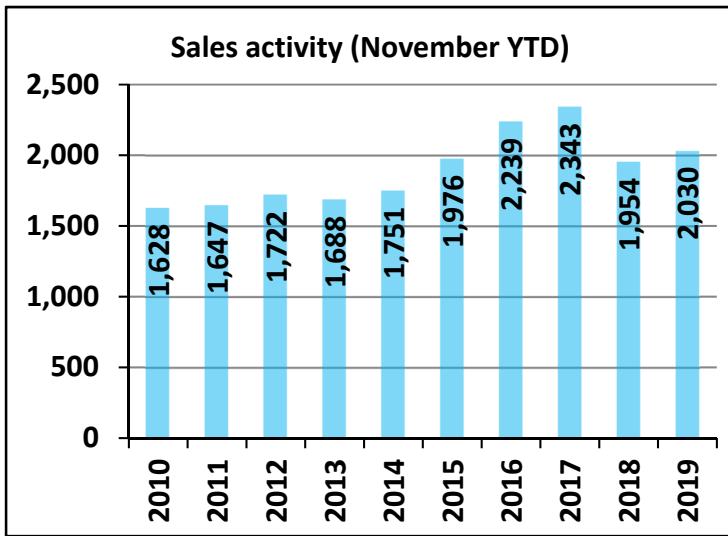
# London North

## Residential Market Activity



# London North

## Residential Market Activity



# London North

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	<b>162</b>	14.1	45.9	8.0	27.6	86.2	54.3
<b>Dollar Volume</b>	<b>\$80,011,232</b>	16.3	85.9	54.3	104.6	197.5	202.7
<b>New Listings</b>	<b>172</b>	-2.8	11.7	11.0	-27.1	-6.0	3.0
<b>Active Listings</b>	<b>261</b>	-8.7	35.9	-7.4	-54.3	-53.4	-29.6
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>94.2</b>	80.2	72.1	96.8	53.8	47.5	62.9
<b>Months of Inventory<sup>2</sup></b>	<b>1.6</b>	2.0	1.7	1.9	4.5	6.4	3.5
<b>Average Price</b>	<b>\$493,896</b>	1.9	27.4	42.8	60.4	59.8	96.2

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	<b>2,030</b>	3.9	-13.4	-9.3	15.9	17.9	27.9
<b>Dollar Volume</b>	<b>\$1,002,009,105</b>	12.5	4.5	30.2	86.2	99.7	148.1
<b>New Listings</b>	<b>2,963</b>	6.8	-0.9	-5.7	-8.9	-7.8	15.0
<b>Active Listings<sup>3</sup></b>	<b>336</b>	17.1	38.3	-29.9	-45.4	-45.5	-28.1
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>68.5</b>	70.4	78.4	71.3	53.9	53.6	61.6
<b>Months of Inventory<sup>5</sup></b>	<b>1.8</b>	1.6	1.1	2.4	3.9	3.9	3.2
<b>Average Price</b>	<b>\$493,601</b>	8.3	20.6	43.6	60.6	69.4	93.9

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

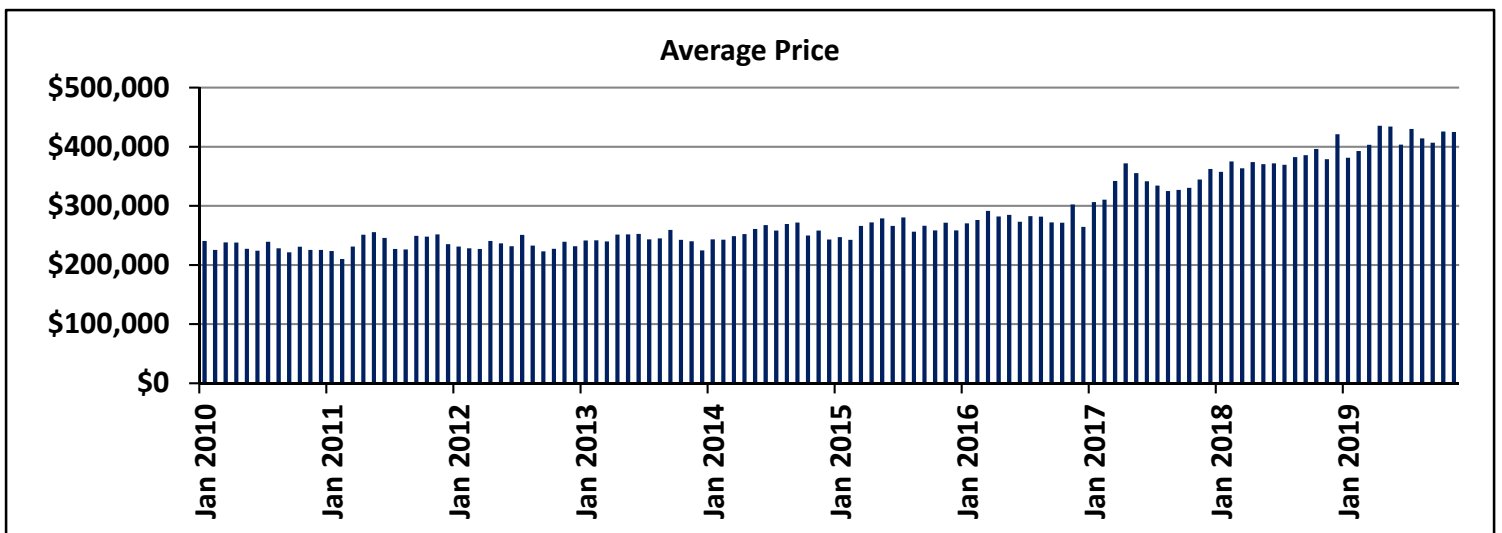
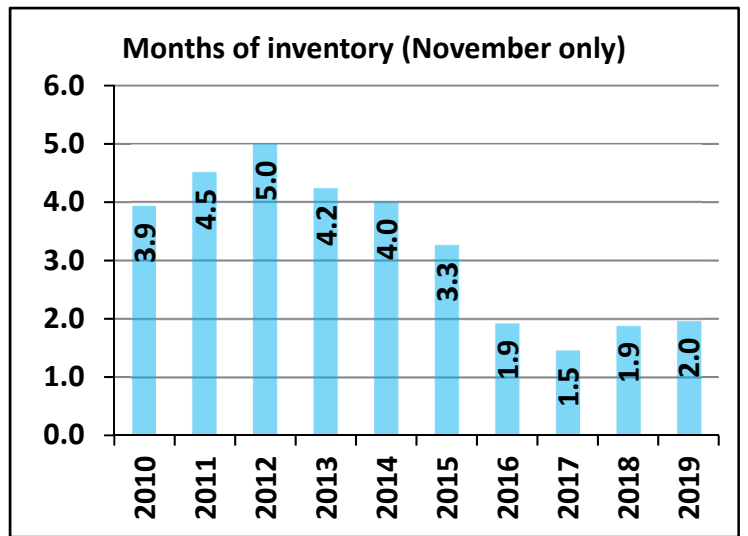
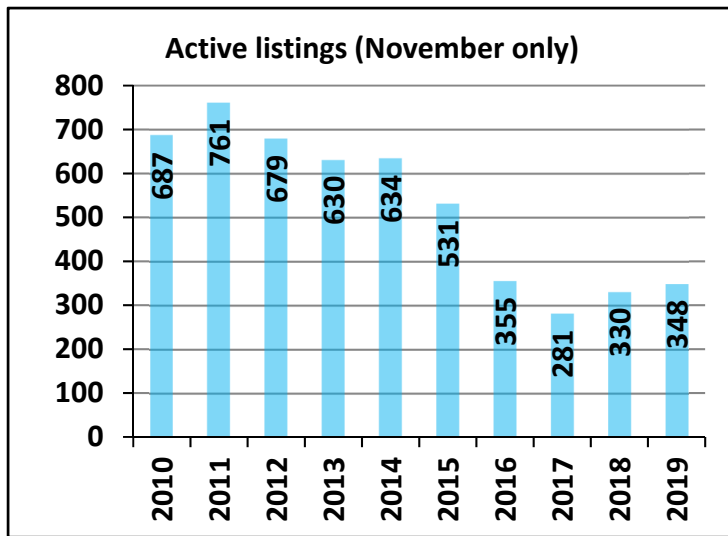
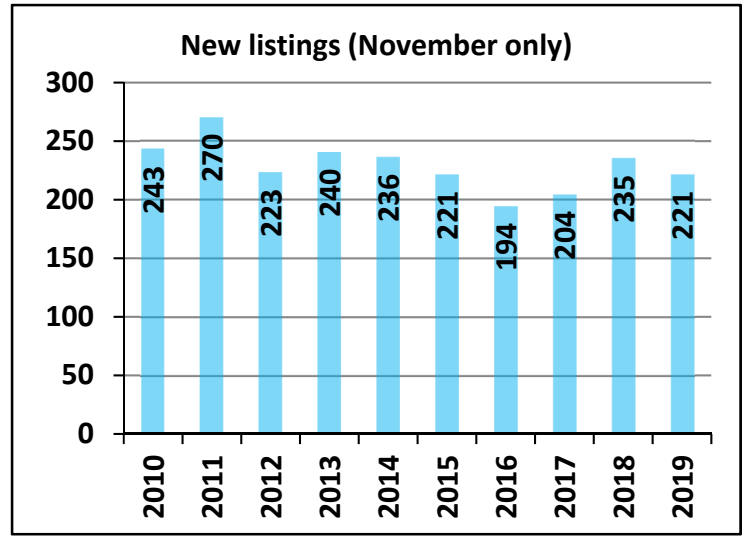
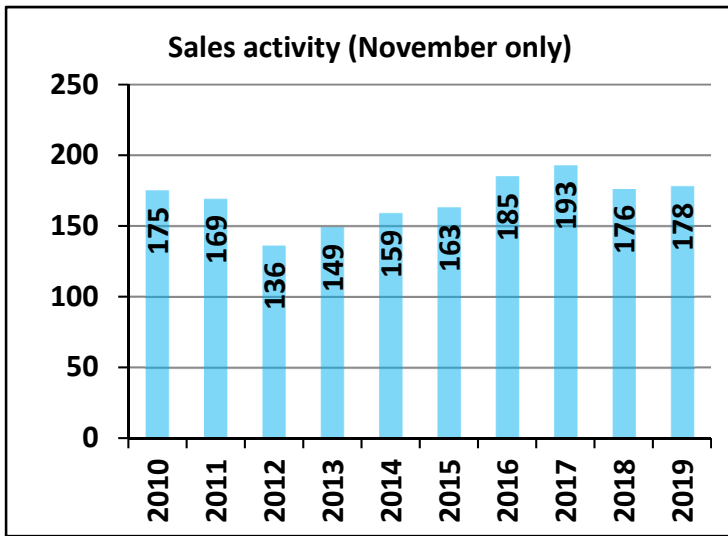
<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



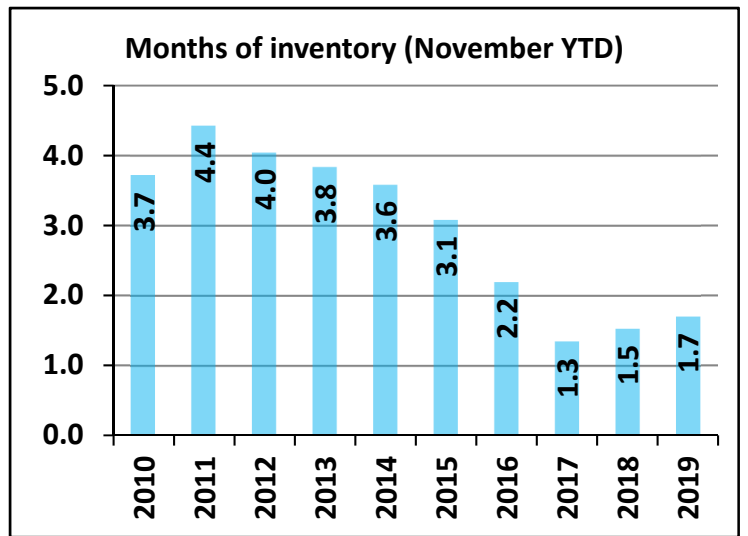
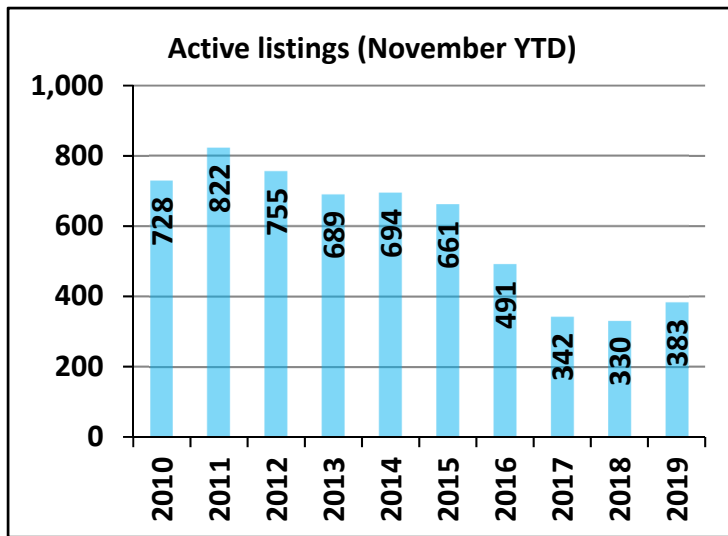
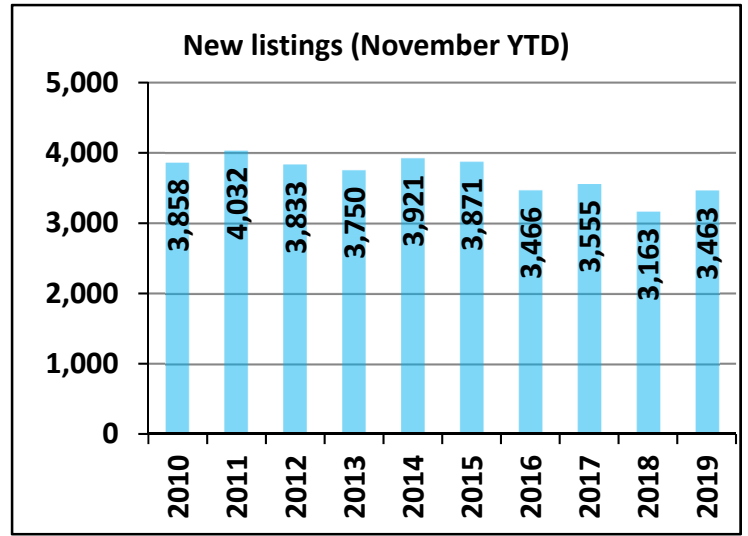
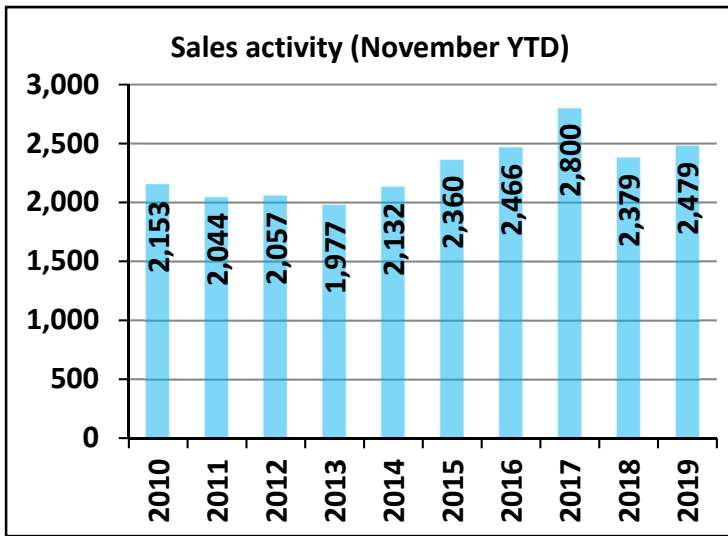
# London South

## Residential Market Activity



# London South

## Residential Market Activity



# London South

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	<b>178</b>	1.1	-7.8	-3.8	11.9	30.9	19.5
<b>Dollar Volume</b>	<b>\$75,632,247</b>	13.4	13.8	35.3	84.4	132.5	130.8
<b>New Listings</b>	<b>221</b>	-6.0	8.3	13.9	-6.4	-0.9	-18.1
<b>Active Listings</b>	<b>348</b>	5.5	23.8	-2.0	-45.1	-48.7	-45.5
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>80.5</b>	74.9	94.6	95.4	67.4	61.0	55.2
<b>Months of Inventory<sup>2</sup></b>	<b>2.0</b>	1.9	1.5	1.9	4.0	5.0	4.3
<b>Average Price</b>	<b>\$424,900</b>	12.2	23.3	40.6	64.7	77.7	93.2

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	<b>2,479</b>	4.2	-11.5	0.5	16.3	20.5	18.5
<b>Dollar Volume</b>	<b>\$1,032,661,422</b>	15.6	8.6	49.2	88.1	114.7	130.2
<b>New Listings</b>	<b>3,463</b>	9.5	-2.6	-0.1	-11.7	-9.7	-2.6
<b>Active Listings<sup>3</sup></b>	<b>383</b>	16.1	12.0	-22.0	-44.8	-49.3	-45.5
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>71.6</b>	75.2	78.8	71.1	54.4	53.7	58.8
<b>Months of Inventory<sup>5</sup></b>	<b>1.7</b>	1.5	1.3	2.2	3.6	4.0	3.7
<b>Average Price</b>	<b>\$416,564</b>	10.9	22.7	48.5	61.7	78.1	94.2

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

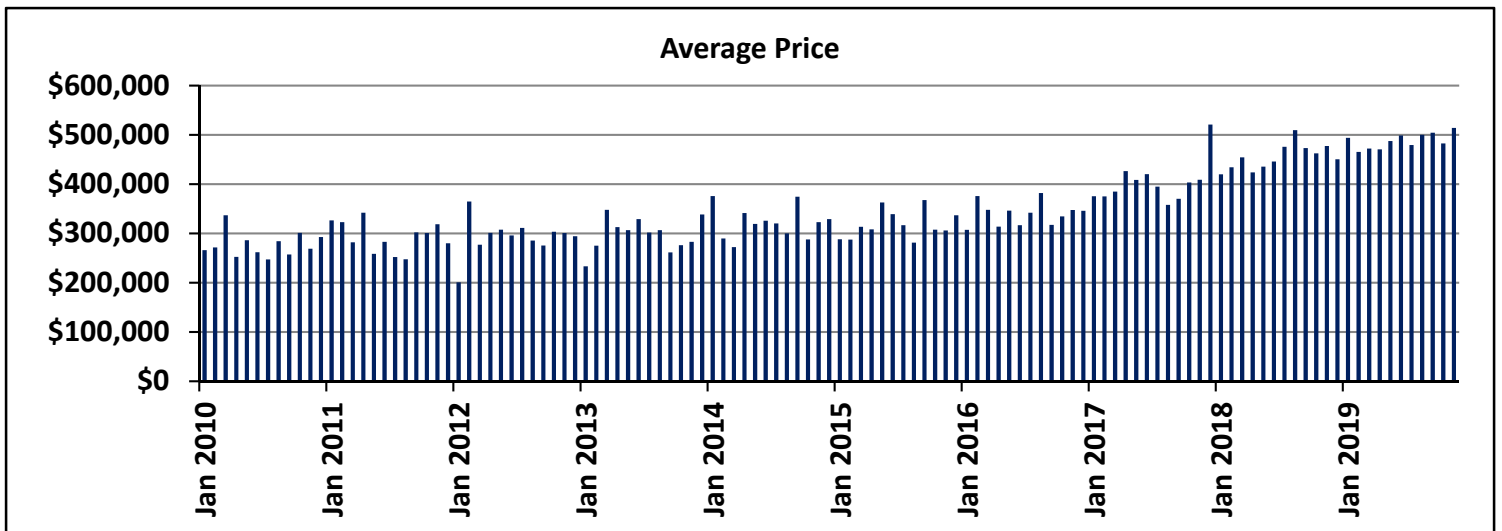
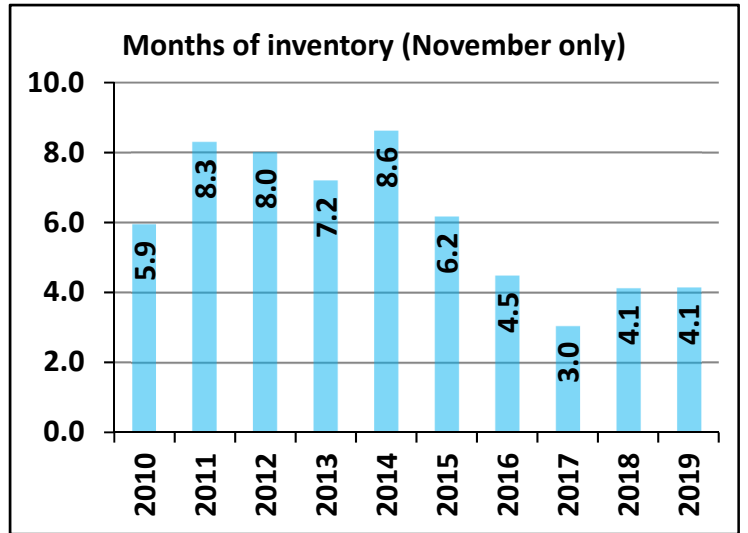
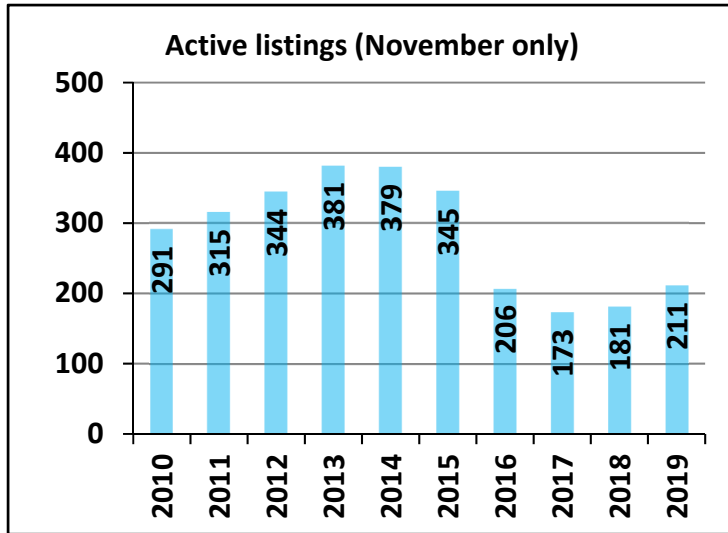
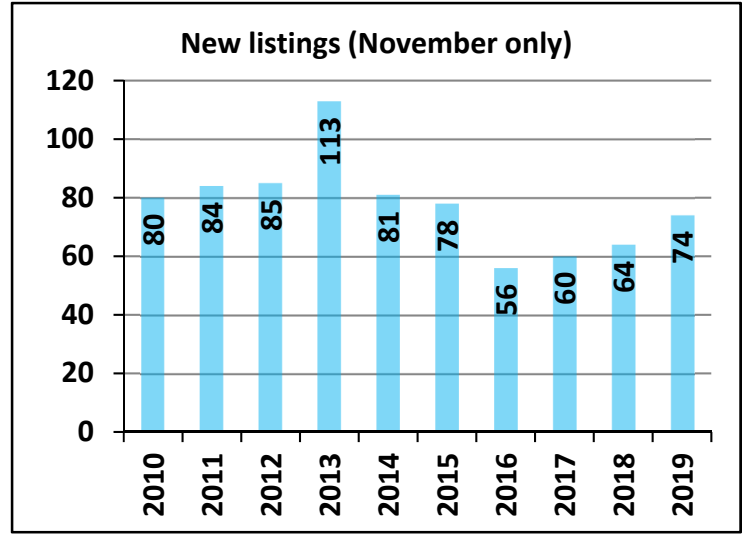
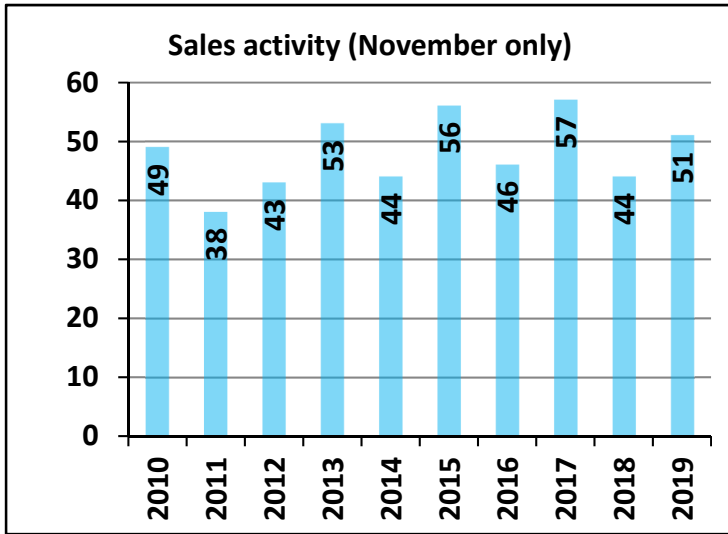
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

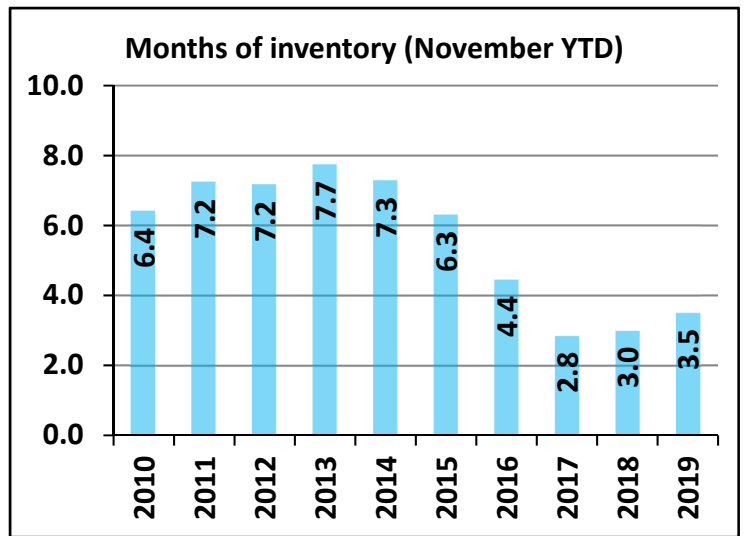
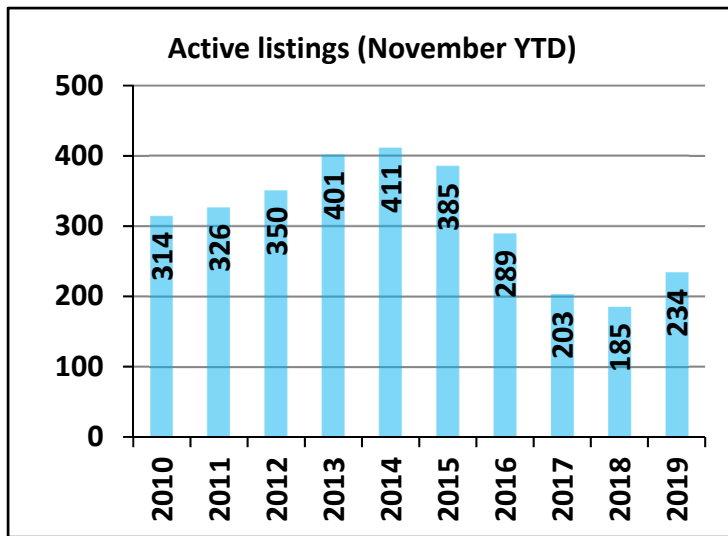
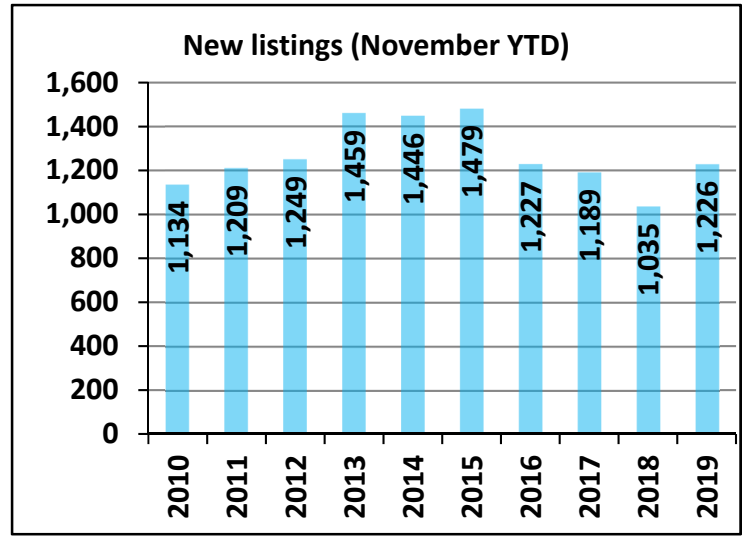
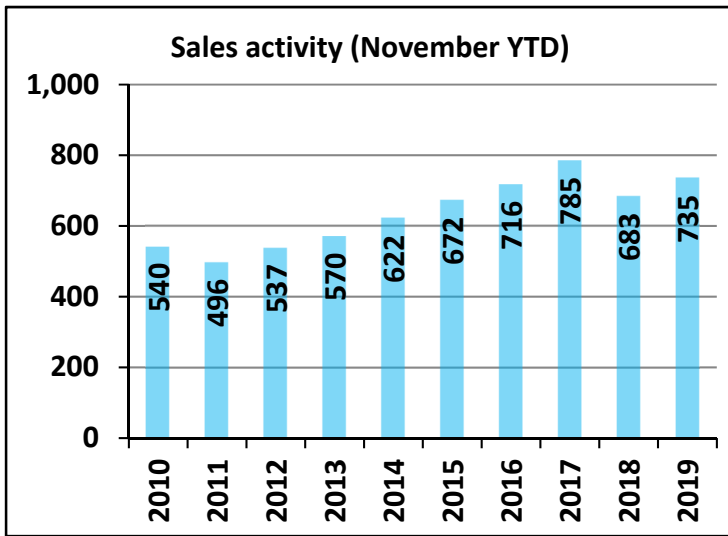
# Middlesex County

## Residential Market Activity



# Middlesex County

## Residential Market Activity



# Middlesex County

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	<b>51</b>	15.9	-10.5	10.9	15.9	18.6	-10.5
<b>Dollar Volume</b>	<b>\$26,214,794</b>	24.8	12.5	64.1	84.6	102.9	64.7
<b>New Listings</b>	<b>74</b>	15.6	23.3	32.1	-8.6	-12.9	-8.6
<b>Active Listings</b>	<b>211</b>	16.6	22.0	2.4	-44.3	-38.7	-33.4
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>68.9</b>	68.8	95.0	82.1	54.3	50.6	70.4
<b>Months of Inventory<sup>2</sup></b>	<b>4.1</b>	4.1	3.0	4.5	8.6	8.0	5.6
<b>Average Price</b>	<b>\$514,016</b>	7.7	25.7	48.0	59.3	71.0	84.0

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	<b>735</b>	7.6	-6.4	2.7	18.2	36.9	46.1
<b>Dollar Volume</b>	<b>\$358,444,231</b>	15.1	15.3	48.3	80.7	126.0	170.6
<b>New Listings</b>	<b>1,226</b>	18.5	3.1	-0.1	-15.2	-1.8	9.4
<b>Active Listings<sup>3</sup></b>	<b>234</b>	26.5	15.3	-19.0	-43.1	-33.1	-32.4
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>60.0</b>	66.0	66.0	58.4	43.0	43.0	44.9
<b>Months of Inventory<sup>5</sup></b>	<b>3.5</b>	3.0	2.8	4.4	7.3	7.2	7.6
<b>Average Price</b>	<b>\$487,679</b>	6.9	23.1	44.5	52.9	65.1	85.2

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

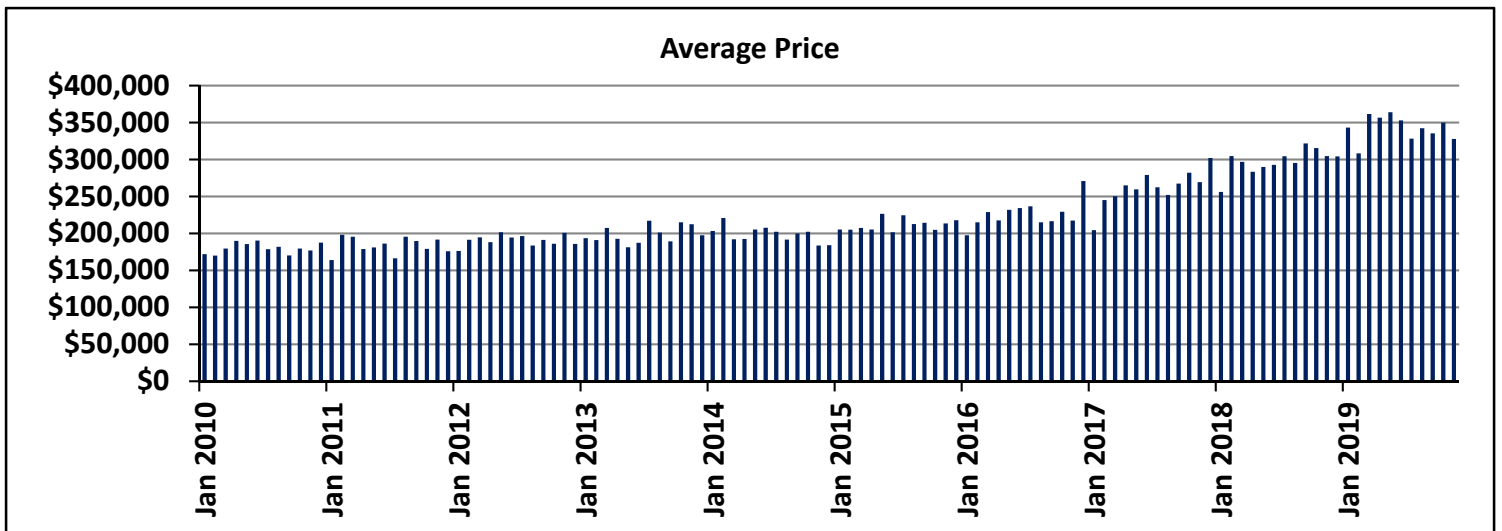
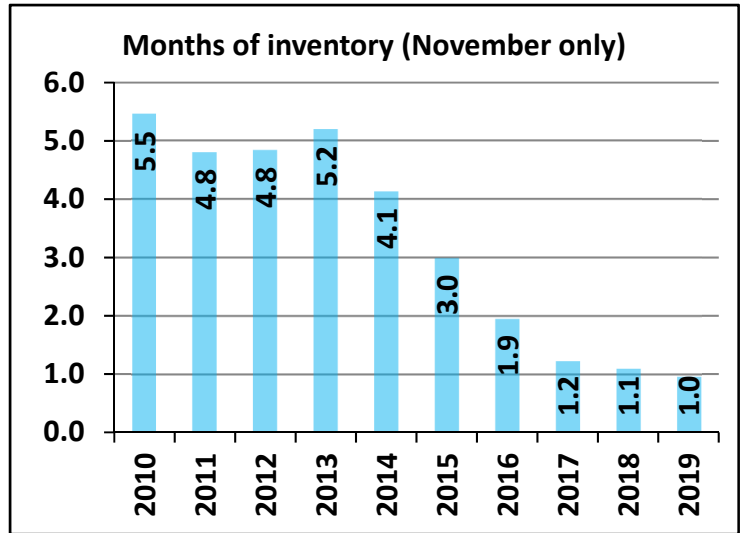
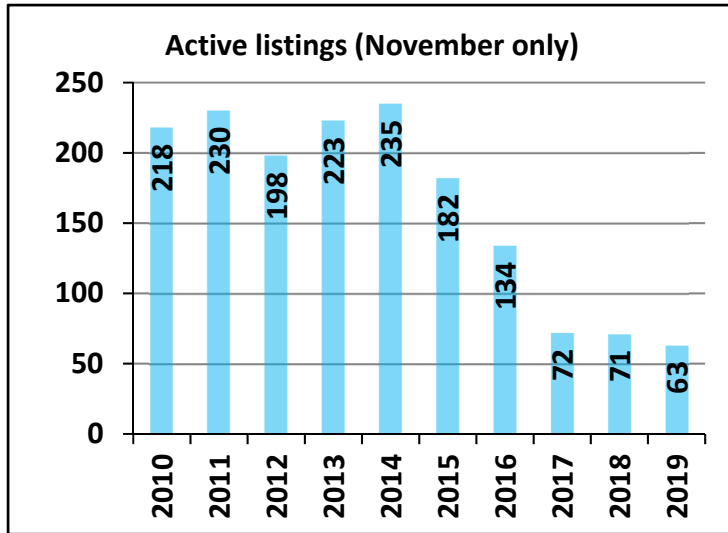
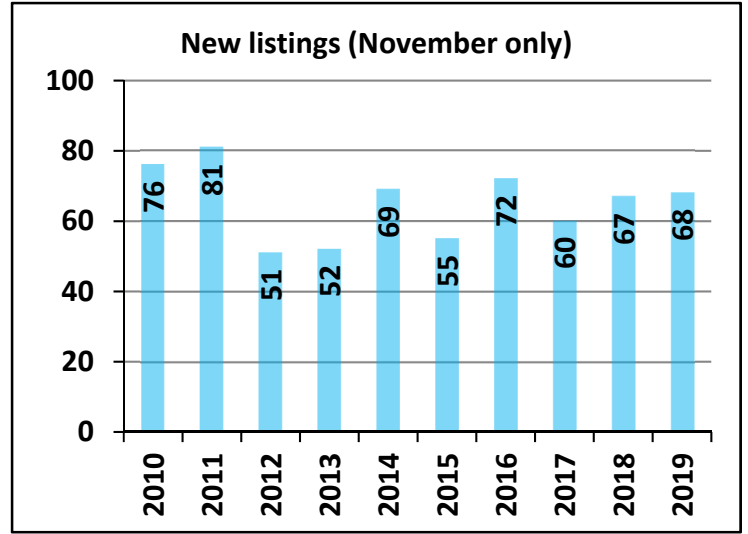
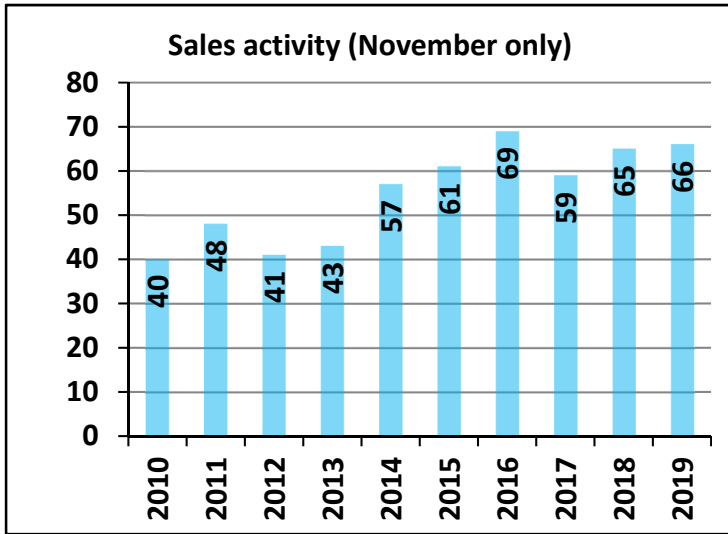
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

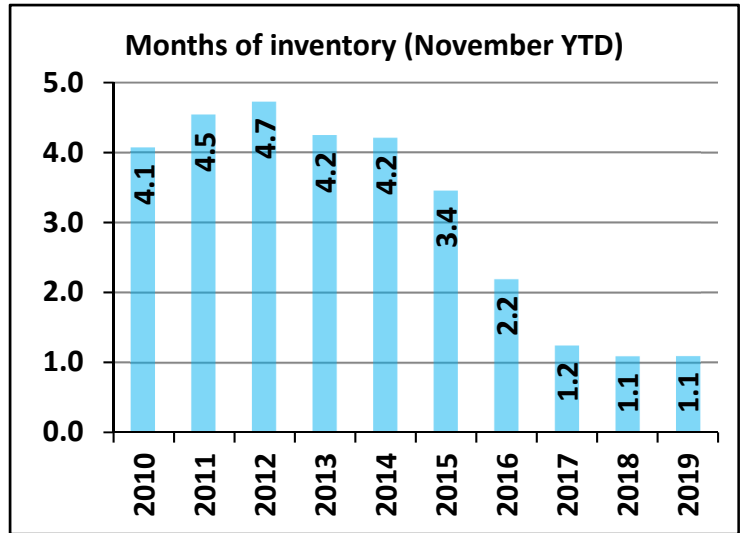
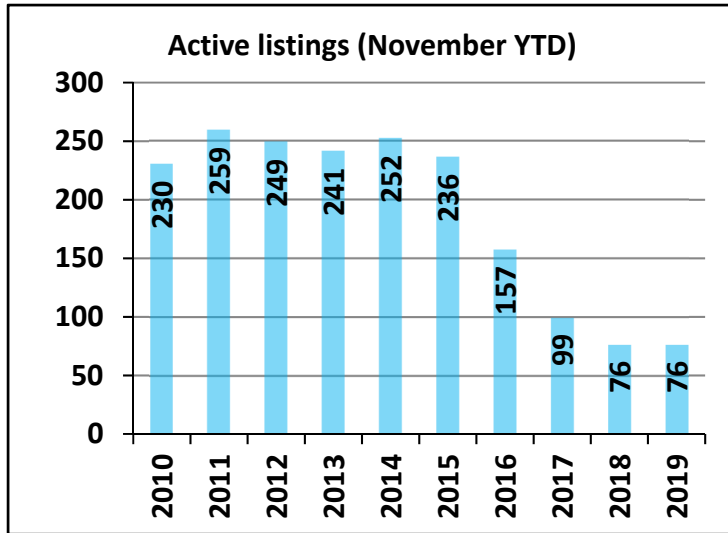
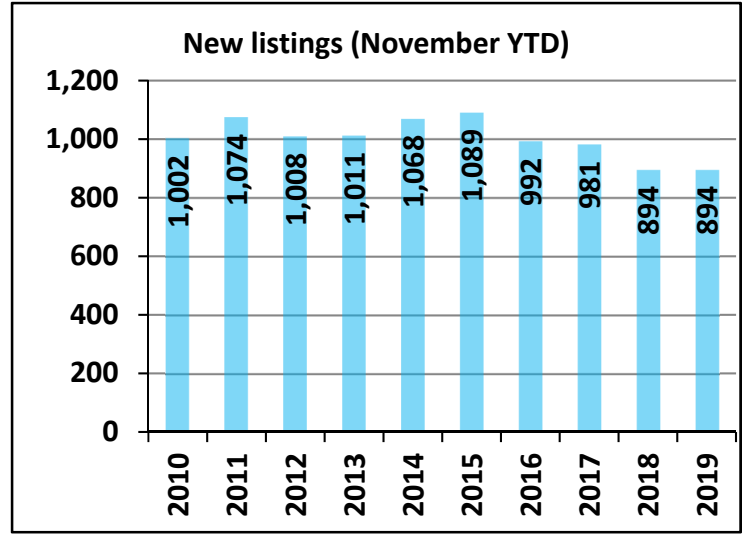
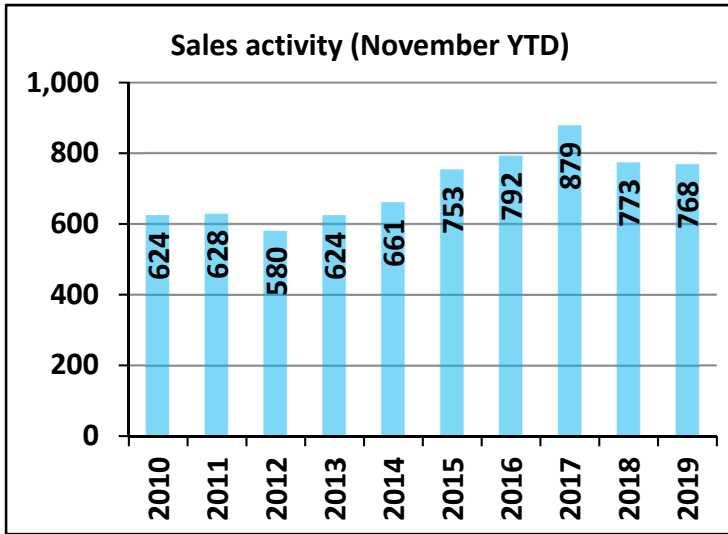
# St. Thomas

## Residential Market Activity



# St. Thomas

## Residential Market Activity





# St. Thomas

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	<b>66</b>	1.5	11.9	-4.3	15.8	61.0	24.5
<b>Dollar Volume</b>	<b>\$21,630,237</b>	9.2	36.2	44.2	106.7	163.0	114.9
<b>New Listings</b>	<b>68</b>	1.5	13.3	-5.6	-1.4	33.3	-22.7
<b>Active Listings</b>	<b>63</b>	-11.3	-12.5	-53.0	-73.2	-68.2	-71.2
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>97.1</b>	97.0	98.3	95.8	82.6	80.4	60.2
<b>Months of Inventory<sup>2</sup></b>	<b>1.0</b>	1.1	1.2	1.9	4.1	4.8	4.1
<b>Average Price</b>	<b>\$327,731</b>	7.6	21.7	50.8	78.5	63.4	72.6

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	<b>768</b>	-0.6	-12.6	-3.0	16.2	32.4	17.1
<b>Dollar Volume</b>	<b>\$264,582,464</b>	14.8	15.8	48.8	100.6	138.1	119.9
<b>New Listings</b>	<b>894</b>	0.0	-8.9	-9.9	-16.3	-11.3	-14.6
<b>Active Listings<sup>3</sup></b>	<b>76</b>	0.0	-23.2	-51.6	-69.8	-69.5	-73.3
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>85.9</b>	86.5	89.6	79.8	61.9	57.5	62.7
<b>Months of Inventory<sup>5</sup></b>	<b>1.1</b>	1.1	1.2	2.2	4.2	4.7	4.8
<b>Average Price</b>	<b>\$344,508</b>	15.6	32.5	53.4	72.6	79.8	87.8

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

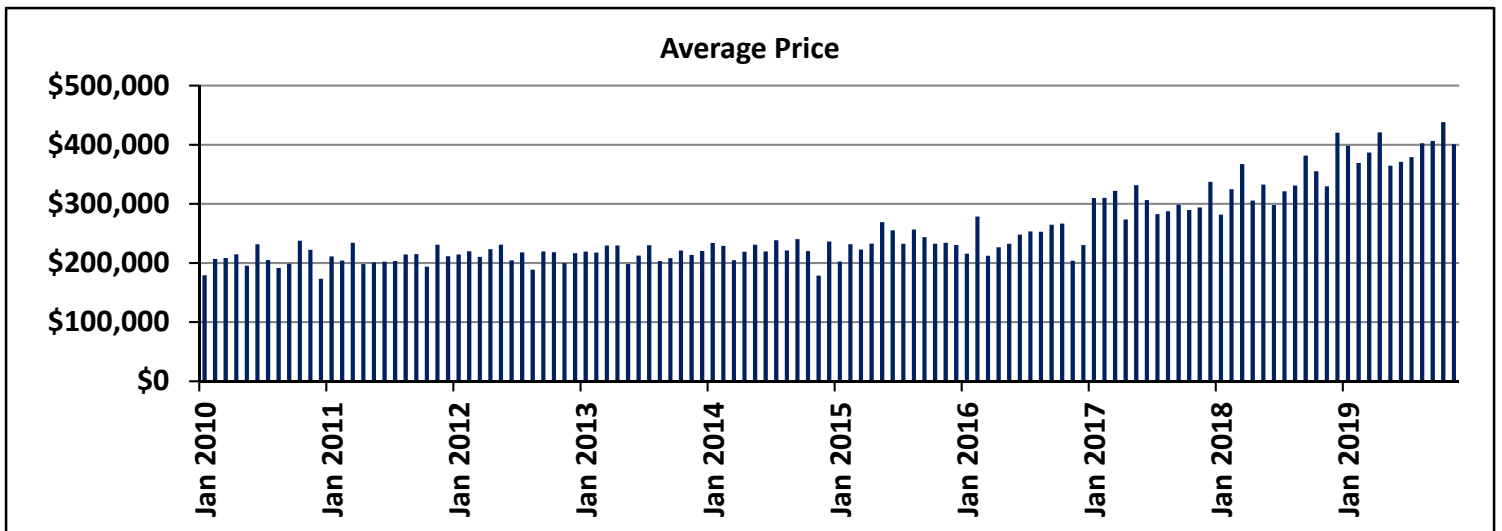
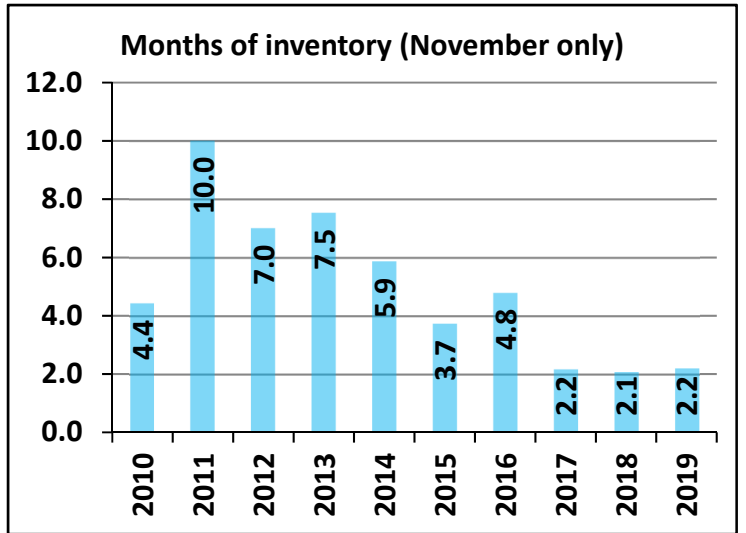
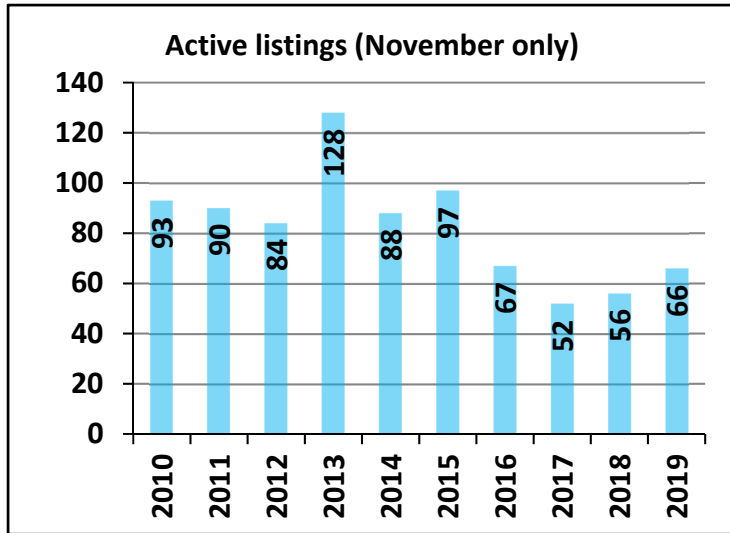
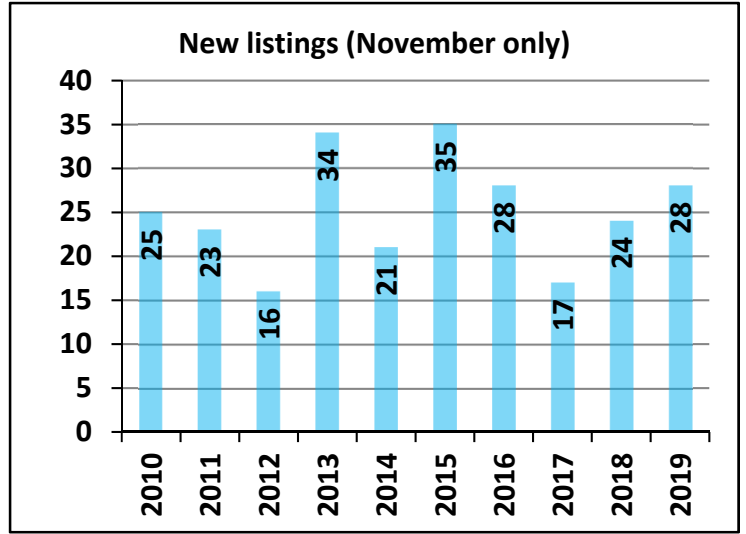
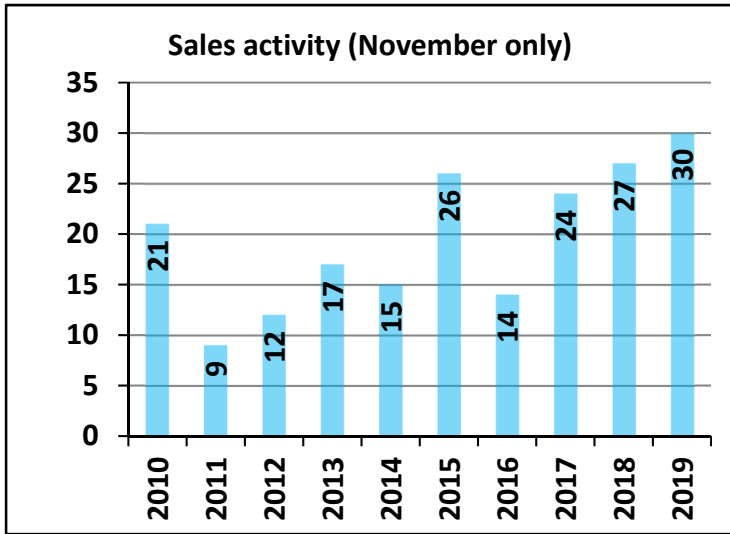
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

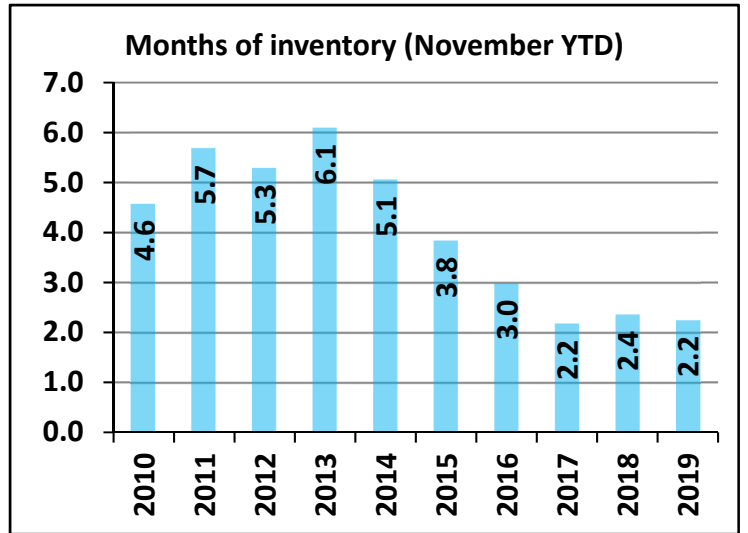
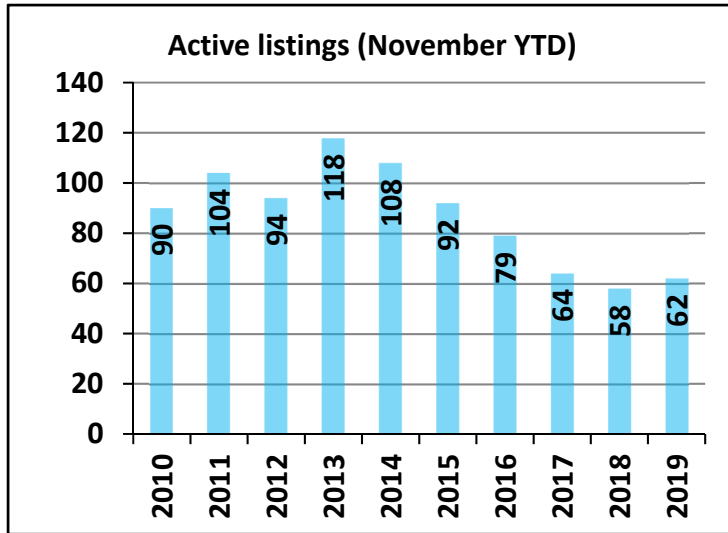
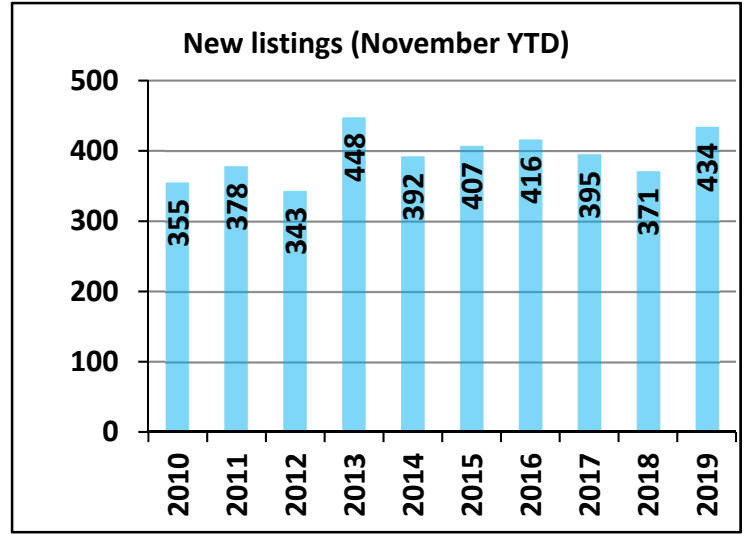
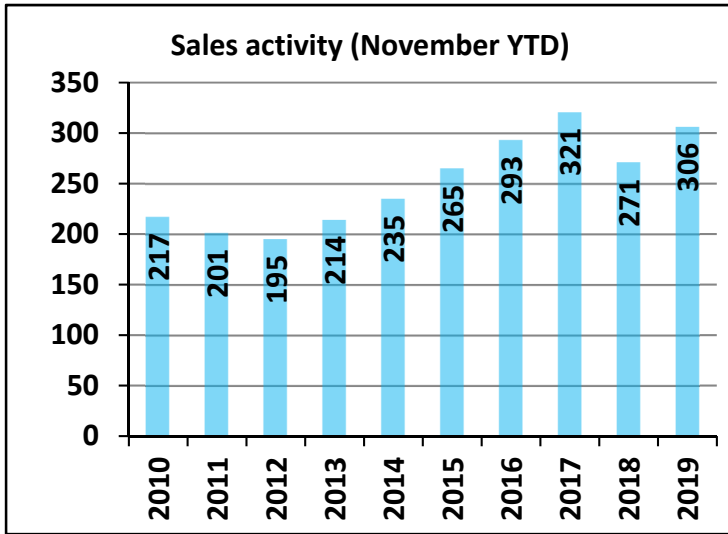
# Strathroy

## Residential Market Activity



# Strathroy

## Residential Market Activity



# Strathroy

## Residential Market Activity

Actual	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018	November 2017	November 2016	November 2014	November 2012	November 2009
<b>Sales Activity</b>	<b>30</b>	11.1	25.0	114.3	100.0	150.0	150.0
<b>Dollar Volume</b>	<b>\$12,021,823</b>	35.1	70.4	321.2	349.0	401.6	532.8
<b>New Listings</b>	<b>28</b>	16.7	64.7	0.0	33.3	75.0	75.0
<b>Active Listings</b>	<b>66</b>	17.9	26.9	-1.5	-25.0	-21.4	-20.5
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>107.1</b>	112.5	141.2	50.0	71.4	75.0	75.0
<b>Months of Inventory<sup>2</sup></b>	<b>2.2</b>	2.1	2.2	4.8	5.9	7.0	6.9
<b>Average Price</b>	<b>\$400,727</b>	21.6	36.3	96.6	124.5	100.6	153.1

Year-to-date	November 2019	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		November 2018 YTD	November 2017 YTD	November 2016 YTD	November 2014 YTD	November 2012 YTD	November 2009 YTD
<b>Sales Activity</b>	<b>306</b>	12.9	-4.7	4.4	30.2	56.9	43.7
<b>Dollar Volume</b>	<b>\$119,934,688</b>	34.8	23.3	68.2	129.3	186.1	176.3
<b>New Listings</b>	<b>434</b>	17.0	9.9	4.3	10.7	26.5	27.3
<b>Active Listings<sup>3</sup></b>	<b>62</b>	6.9	-3.1	-21.5	-42.6	-34.0	-43.1
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>70.5</b>	73.0	81.3	70.4	59.9	56.9	62.5
<b>Months of Inventory<sup>5</sup></b>	<b>2.2</b>	2.4	2.2	3.0	5.1	5.3	5.6
<b>Average Price</b>	<b>\$391,943</b>	19.4	29.4	61.0	76.1	82.3	92.3

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes