



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report November 2021



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	816	-4.7	25.9	26.9	30.6	50.3	53.4
Dollar Volume	\$549,980,315	18.8	103.3	131.0	213.4	294.8	337.2
New Listings	825	4.4	11.5	2.0	20.8	-3.4	-6.8
Active Listings	379	-41.2	-66.9	-66.8	-72.6	-85.1	-85.8
Sales to New Listings Ratio ¹	98.9	108.4	87.6	79.5	91.5	63.6	60.1
Months of Inventory ²	0.5	0.8	1.8	1.8	2.2	4.7	5.0
Average Price	\$673,995	24.6	61.4	82.0	140.0	162.7	185.0
Median Price	\$638,000	27.6	67.9	84.9	155.2	177.4	203.8
Sale to List Price Ratio	111.3	105.9	101.3	101.8	98.8	96.9	96.9
Median Days on Market	8.0	7.0	13.0	11.0	25.0	33.0	40.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	10,445	19.5	21.9	25.5	18.8	41.1	50.4
Dollar Volume	\$6,650,452,034	56.1	89.5	116.5	170.6	253.9	307.8
New Listings	12,371	13.5	4.6	11.7	0.7	-9.5	-8.4
Active Listings ³	587	-44.8	-55.1	-48.9	-69.7	-79.2	-79.9
Sales to New Listings Ratio ⁴	84.4	80.2	72.5	75.1	71.6	54.1	51.4
Months of Inventory ⁵	0.6	1.3	1.7	1.5	2.4	4.2	4.6
Average Price	\$636,712	30.7	55.4	72.5	127.8	150.8	171.2
Median Price	\$596,500	32.5	57.0	75.5	132.3	159.3	177.4
Sale to List Price Ratio	111.2	103.6	102.2	102.4	98.6	97.5	97.3
Median Days on Market	7.0	8.0	10.5	10.0	22.0	31.0	33.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

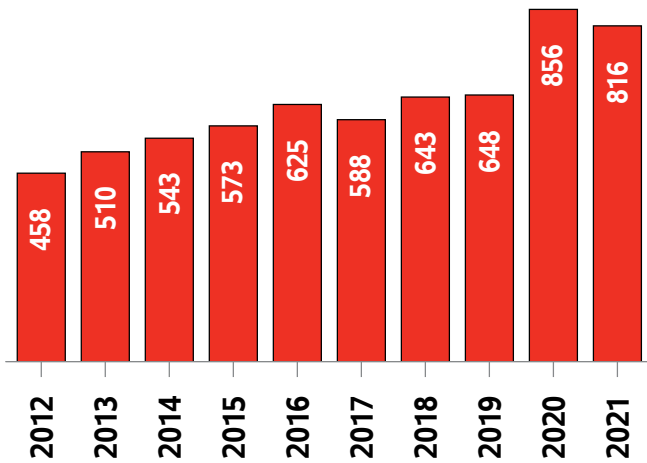
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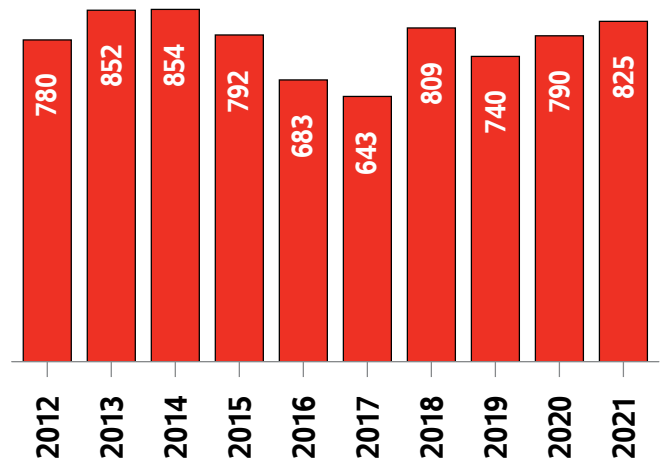
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

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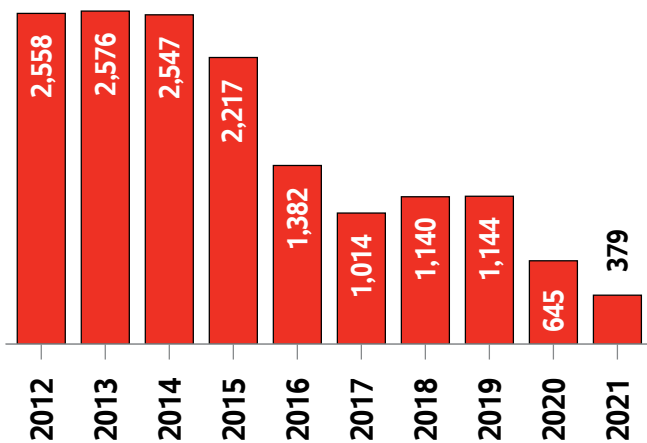
Sales Activity (November only)



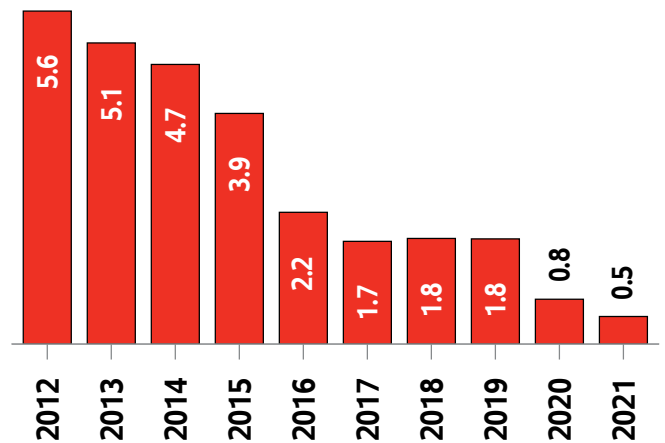
New Listings (November only)



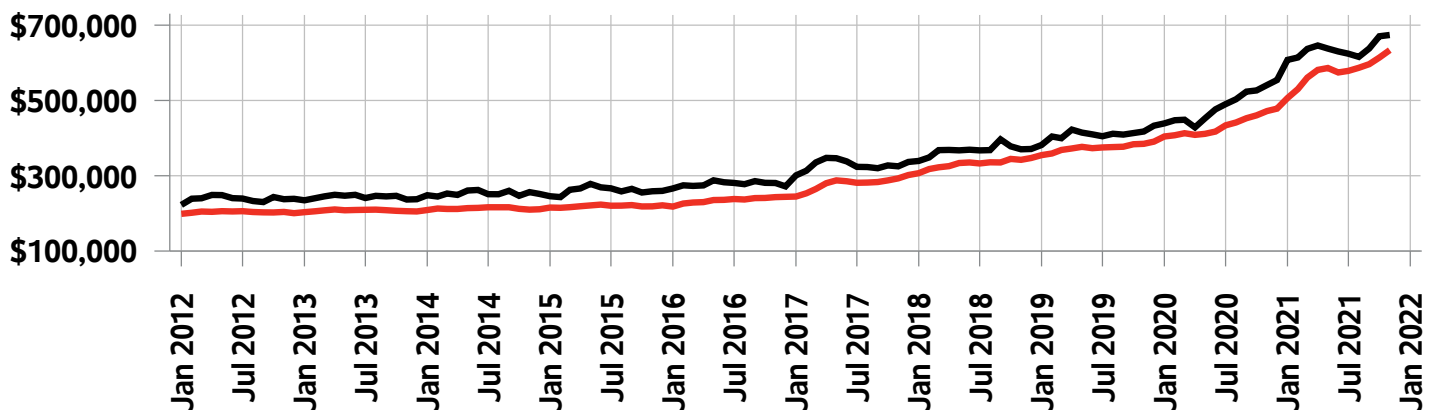
Active Listings (November only)



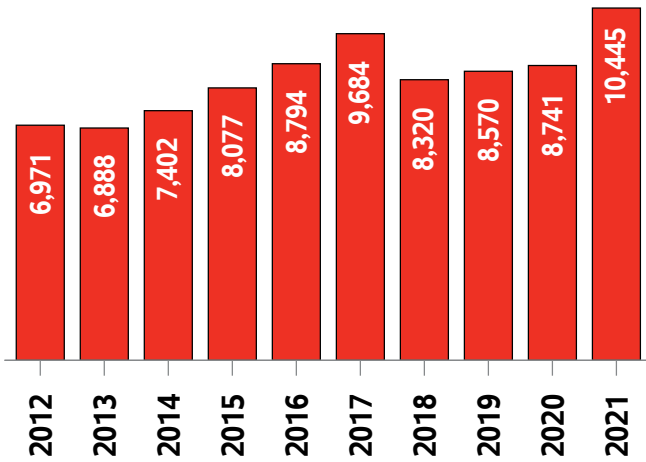
Months of Inventory (November only)



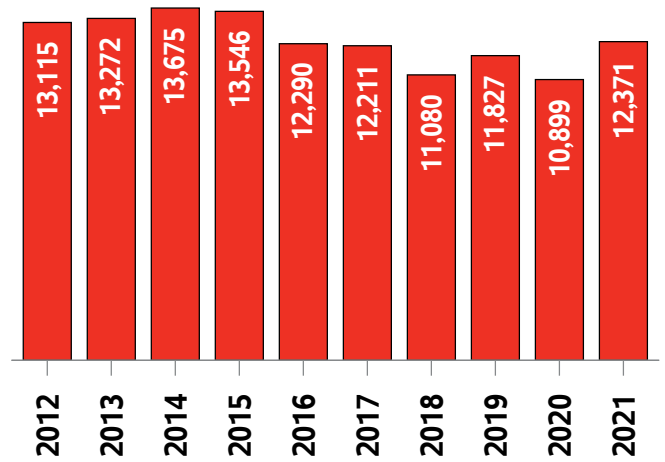
MLS® HPI Composite Benchmark Price and Average Price



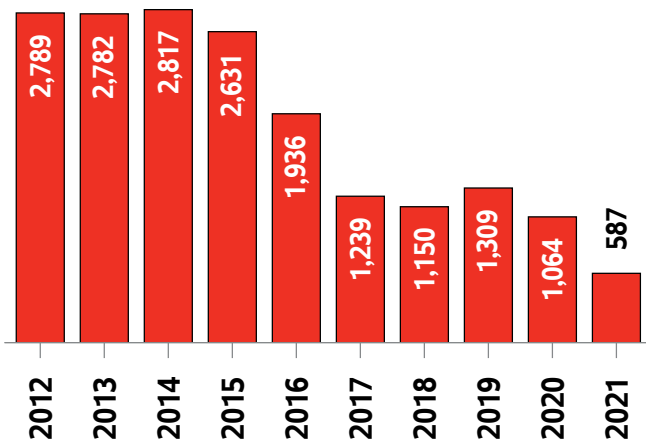
Sales Activity (November Year-to-date)



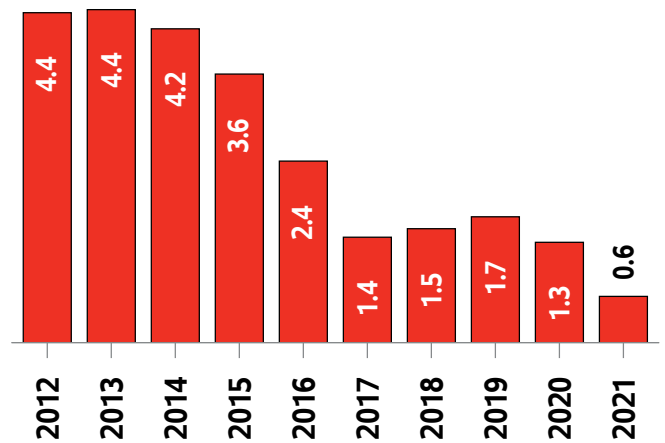
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	593	-13.2	22.8	24.6	23.8	32.1	32.4
Dollar Volume	\$436,828,282	11.1	103.9	127.8	197.2	258.1	292.1
New Listings	610	1.8	8.0	0.0	14.2	-8.3	-12.7
Active Listings	293	-41.2	-70.3	-69.3	-72.0	-85.0	-86.3
Sales to New Listings Ratio ¹	97.2	114.0	85.5	78.0	89.7	67.5	64.1
Months of Inventory ²	0.5	0.7	2.0	2.0	2.2	4.4	4.8
Average Price	\$736,641	28.0	66.1	82.9	140.1	171.2	196.2
Median Price	\$695,000	31.1	73.8	91.4	156.5	186.0	216.6
Sale to List Price Ratio	111.2	106.0	101.0	101.3	98.9	96.8	97.0
Median Days on Market	8.0	7.0	13.0	10.0	21.0	32.0	40.5
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	7,736	17.5	17.7	21.9	11.6	31.2	39.3
Dollar Volume	\$5,354,182,275	54.2	85.0	109.5	156.1	232.8	287.3
New Listings	9,230	11.1	-2.0	6.5	-3.8	-14.6	-15.0
Active Listings ³	449	-48.5	-60.0	-53.4	-68.8	-79.6	-80.9
Sales to New Listings Ratio ⁴	83.8	79.3	69.8	73.2	72.2	54.6	51.2
Months of Inventory ⁵	0.6	1.5	1.9	1.7	2.3	4.1	4.6
Average Price	\$692,112	31.3	57.1	71.9	129.5	153.7	178.1
Median Price	\$640,000	30.6	58.0	75.3	132.8	160.2	184.4
Sale to List Price Ratio	111.4	103.7	101.7	102.0	98.8	97.5	97.3
Median Days on Market	7.0	8.0	11.0	10.0	19.0	29.0	32.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

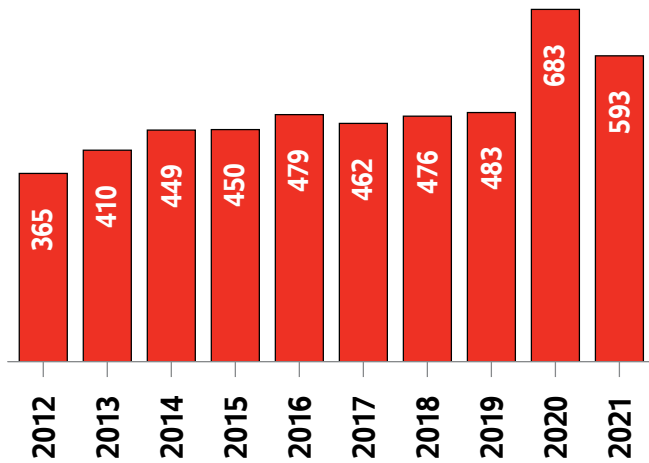
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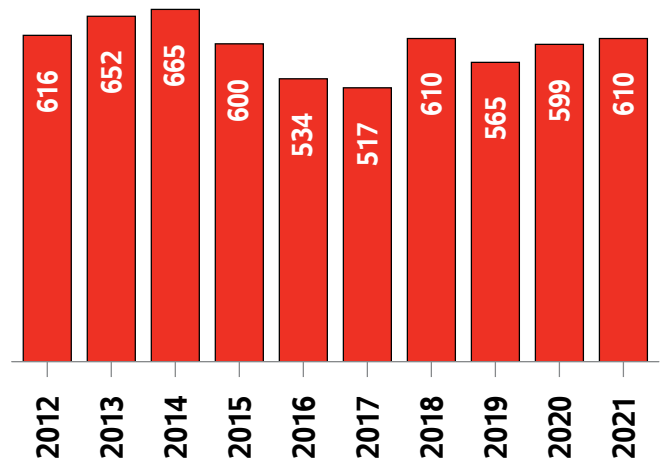
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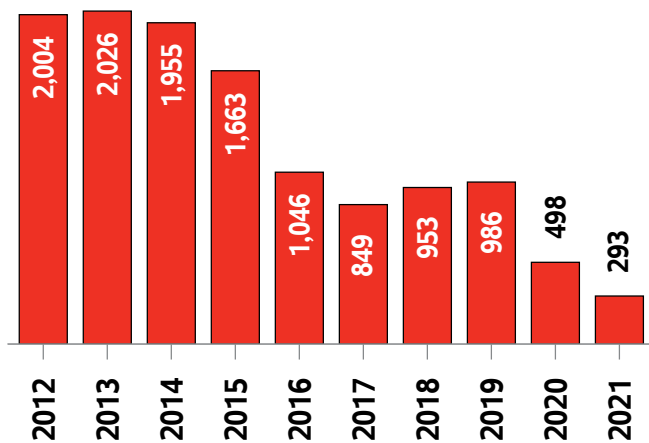
Sales Activity (November only)



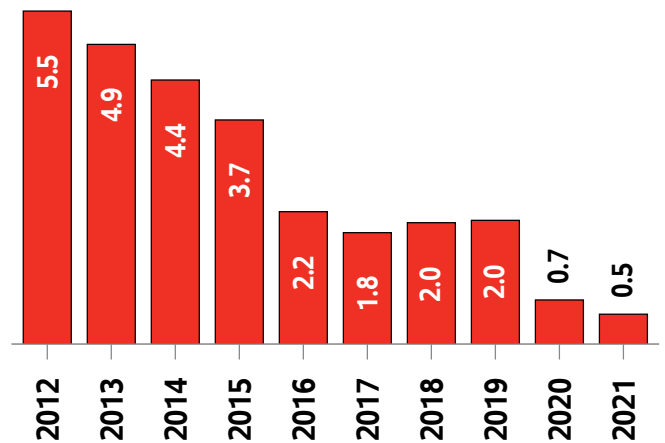
New Listings (November only)



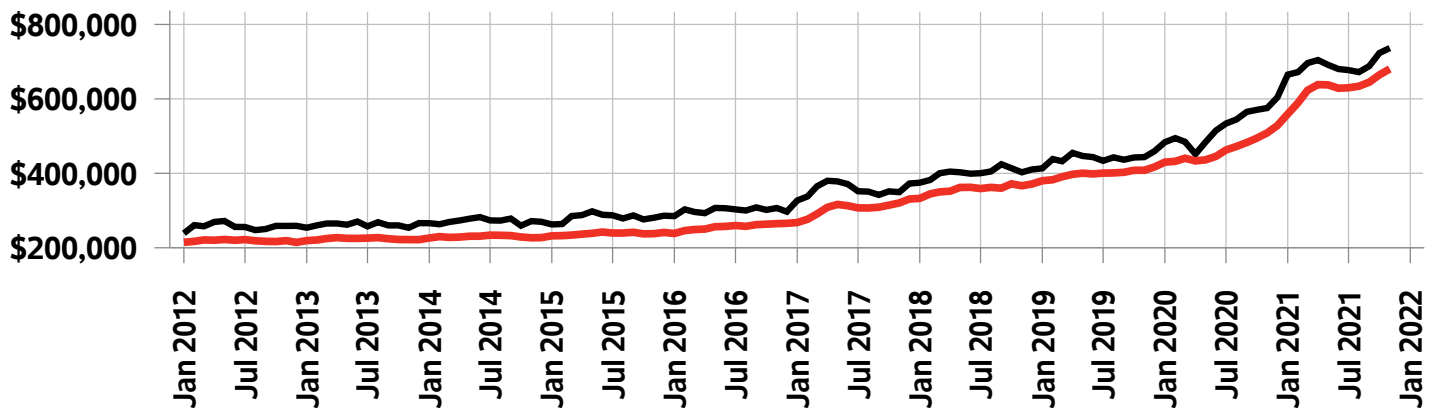
Active Listings (November only)



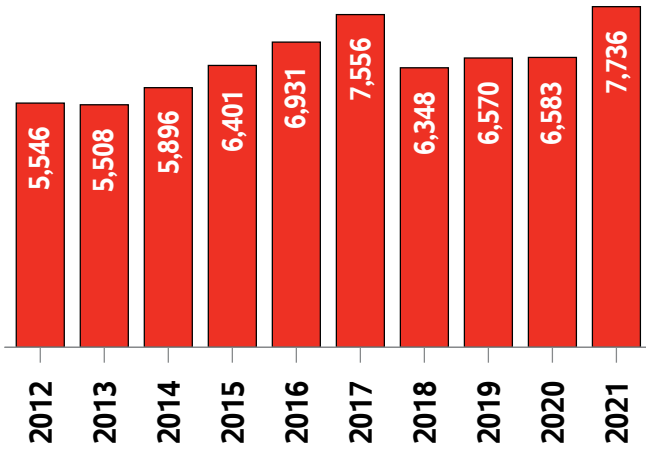
Months of Inventory (November only)



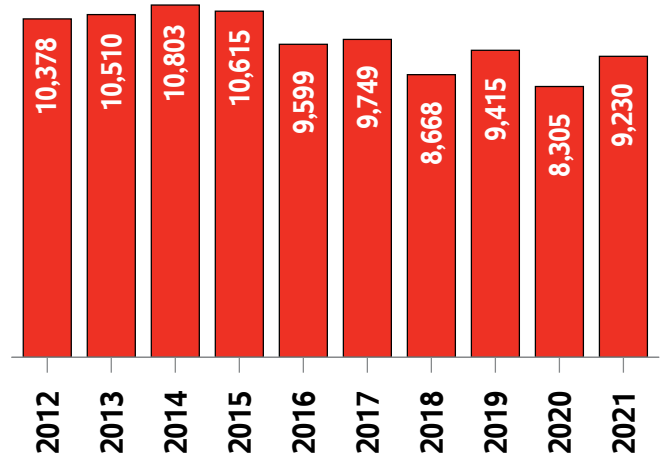
MLS® HPI Single Family Benchmark Price and Average Price



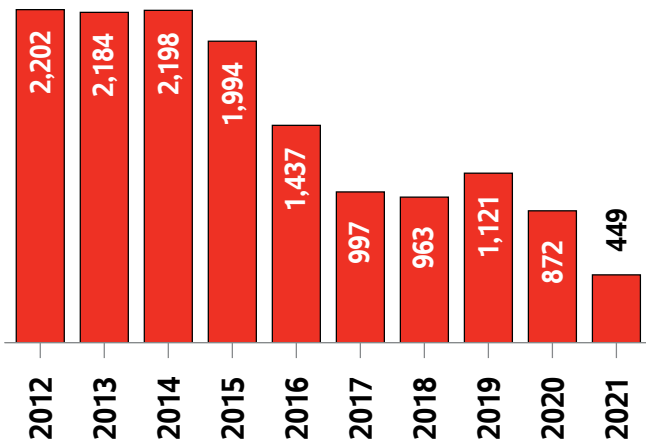
Sales Activity (November Year-to-date)



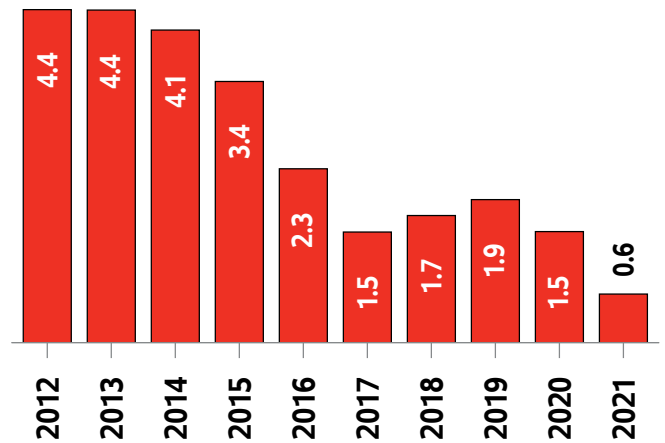
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



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² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	111	33.7	15.6	54.2	22.0	91.4	117.6
Dollar Volume	\$61,851,294	92.0	81.3	195.4	233.3	472.9	658.1
New Listings	107	16.3	28.9	69.8	57.4	12.6	2.9
Active Listings	29	-34.1	-37.0	-29.3	-72.1	-88.8	-90.1
Sales to New Listings Ratio ¹	103.7	90.2	115.7	114.3	133.8	61.1	49.0
Months of Inventory ²	0.3	0.5	0.5	0.6	1.1	4.5	5.7
Average Price	\$557,219	43.6	56.8	91.6	173.2	199.4	248.3
Median Price	\$520,000	42.0	50.6	81.8	169.6	232.8	235.5
Sale to List Price Ratio	116.7	108.7	102.7	103.6	99.0	97.6	97.0
Median Days on Market	7.0	7.0	10.0	12.0	23.0	30.5	39.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	1,309	22.7	26.1	29.9	22.7	55.6	59.1
Dollar Volume	\$668,384,744	66.1	98.7	143.4	215.0	342.4	360.7
New Listings	1,510	24.0	25.1	35.2	12.9	0.7	3.9
Active Listings ³	51	-20.9	-22.7	-10.3	-73.2	-81.3	-82.4
Sales to New Listings Ratio ⁴	86.7	87.6	86.0	90.2	79.8	56.1	56.6
Months of Inventory ⁵	0.4	0.7	0.7	0.6	2.0	3.6	3.9
Average Price	\$510,607	35.4	57.6	87.5	156.7	184.2	189.6
Median Price	\$490,000	33.8	61.5	94.6	172.2	206.4	208.2
Sale to List Price Ratio	113.0	104.3	104.8	105.0	98.6	97.7	97.6
Median Days on Market	7.0	8.0	8.0	9.0	25.0	32.0	37.0

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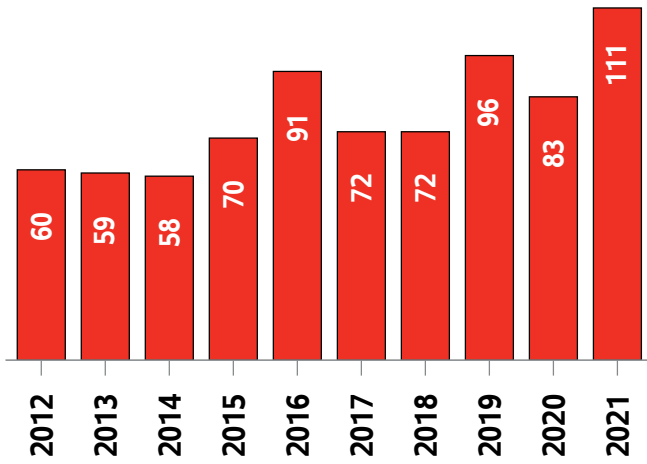
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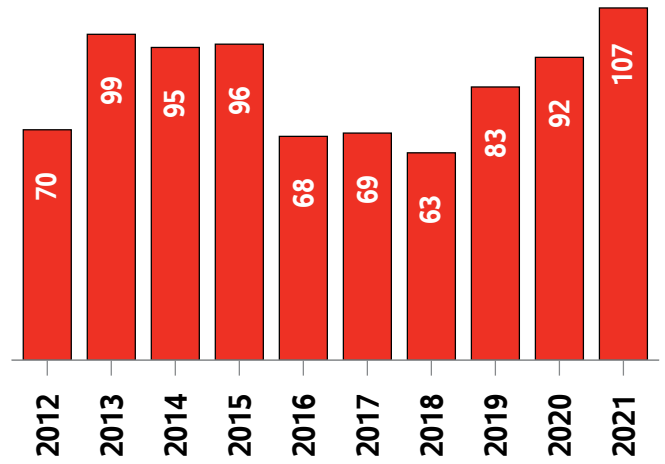
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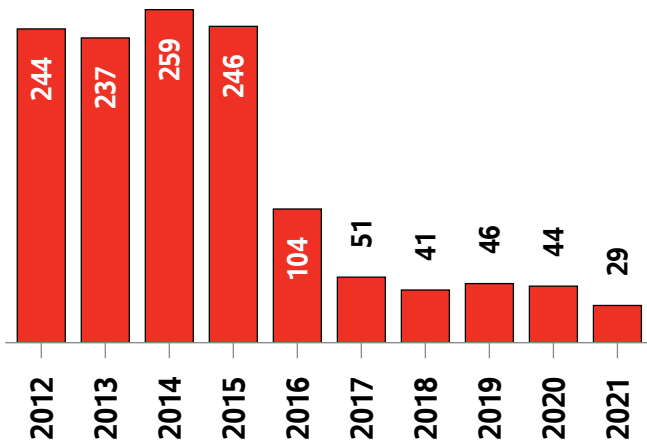
Sales Activity (November only)



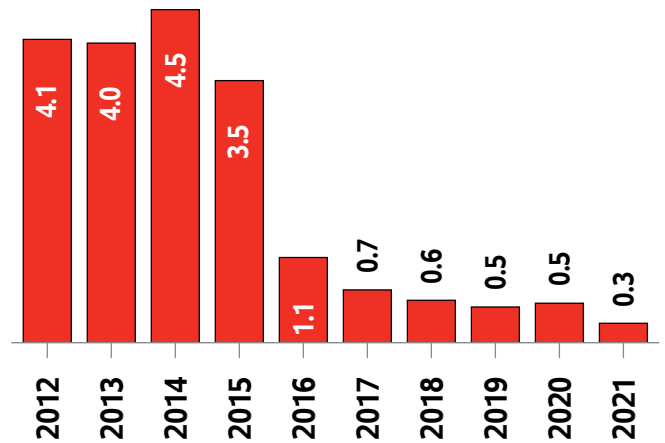
New Listings (November only)



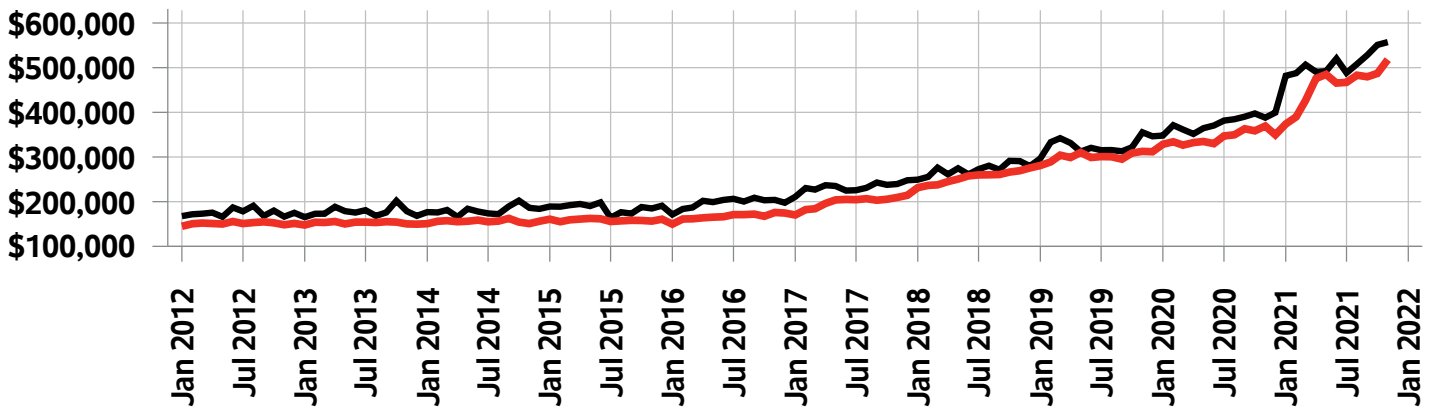
Active Listings (November only)



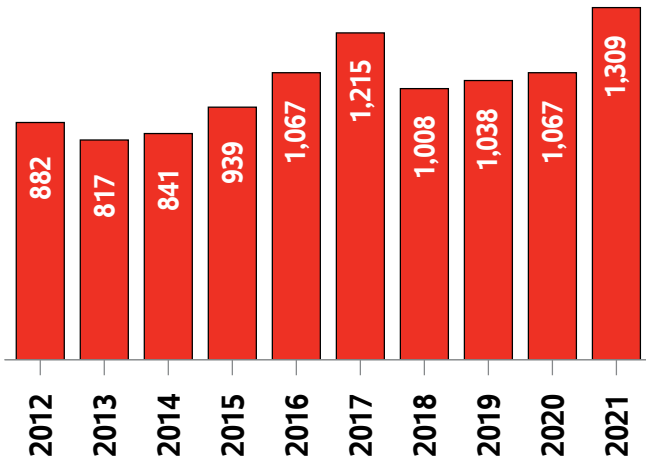
Months of Inventory (November only)



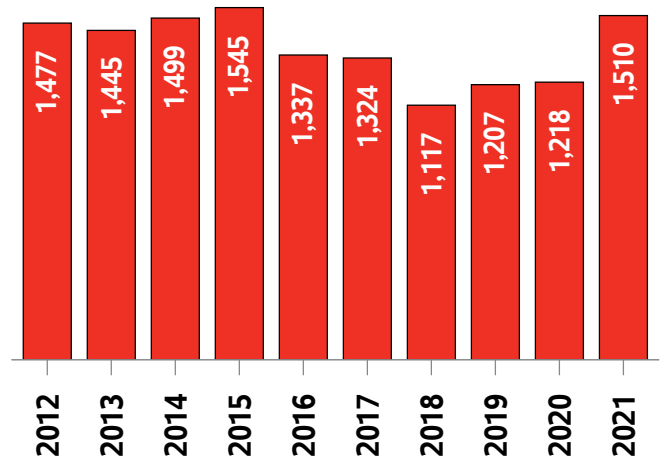
MLS® HPI Townhouse Benchmark Price and Average Price



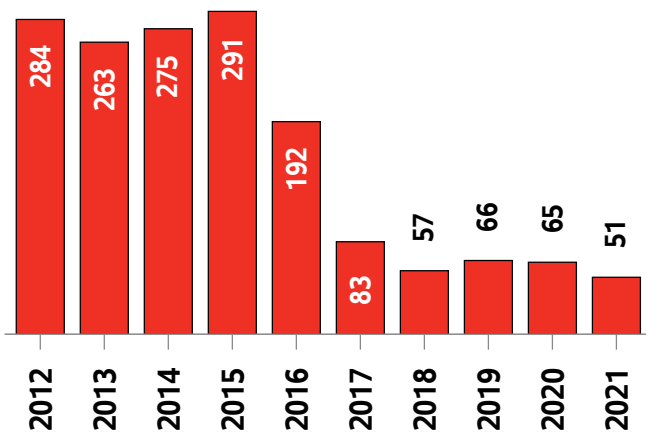
Sales Activity (November Year-to-date)



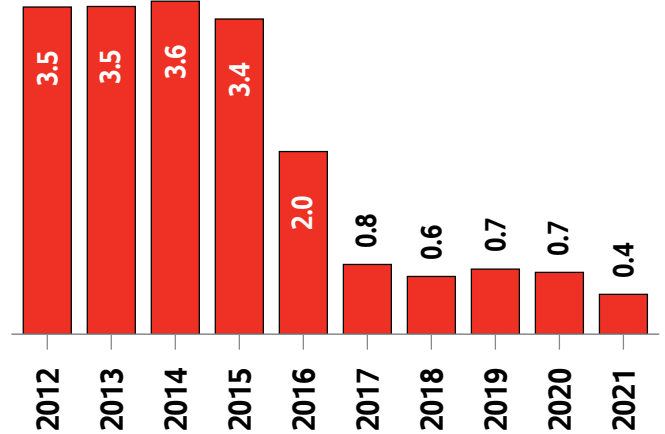
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



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² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	79	31.7	79.5	33.9	71.7	163.3	172.4
Dollar Volume	\$31,392,940	54.4	150.2	161.0	278.8	502.1	476.4
New Listings	76	13.4	49.0	-6.2	16.9	-11.6	7.0
Active Listings	41	-29.3	-10.9	-48.1	-79.2	-84.4	-79.1
Sales to New Listings Ratio ¹	103.9	89.6	86.3	72.8	70.8	34.9	40.8
Months of Inventory ²	0.5	1.0	1.0	1.3	4.3	8.8	6.8
Average Price	\$397,379	17.3	39.4	94.9	120.6	128.7	111.6
Median Price	\$355,000	30.3	43.1	102.9	141.5	132.8	132.0
Sale to List Price Ratio	107.5	102.1	101.6	103.0	97.6	97.9	96.5
Median Days on Market	8.0	11.0	15.0	11.0	51.5	57.0	46.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	952	30.8	50.4	50.6	48.1	66.1	88.9
Dollar Volume	\$361,398,952	65.2	127.9	189.6	192.3	252.1	286.7
New Listings	1,102	22.3	45.8	34.4	-2.7	-4.3	7.0
Active Listings ³	57	-9.3	-11.7	-19.7	-77.1	-79.4	-75.9
Sales to New Listings Ratio ⁴	86.4	80.8	83.7	77.1	56.8	49.8	48.9
Months of Inventory ⁵	0.7	0.9	1.1	1.2	4.2	5.3	5.1
Average Price	\$379,621	26.3	51.5	92.2	97.4	111.9	104.7
Median Price	\$345,006	29.4	53.3	95.2	127.0	141.3	137.2
Sale to List Price Ratio	108.3	102.4	103.6	102.2	97.3	96.9	97.4
Median Days on Market	8.0	10.0	11.0	14.0	42.0	45.0	36.0

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² Active listings at month end / monthly sales; compared to levels from previous periods.

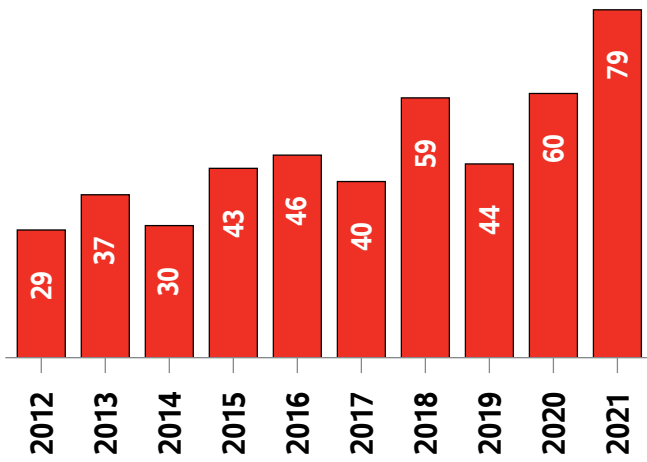
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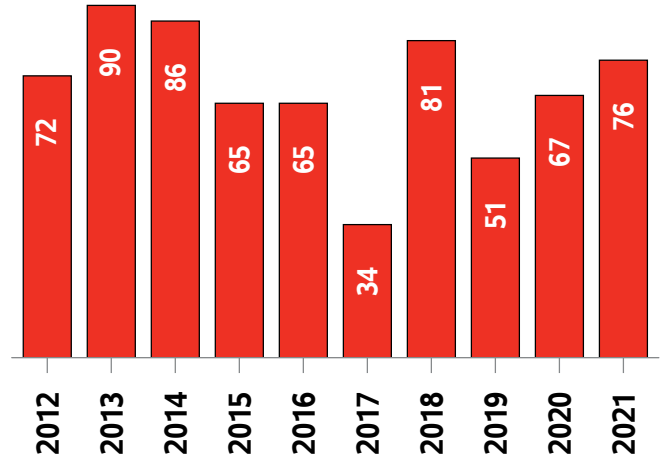
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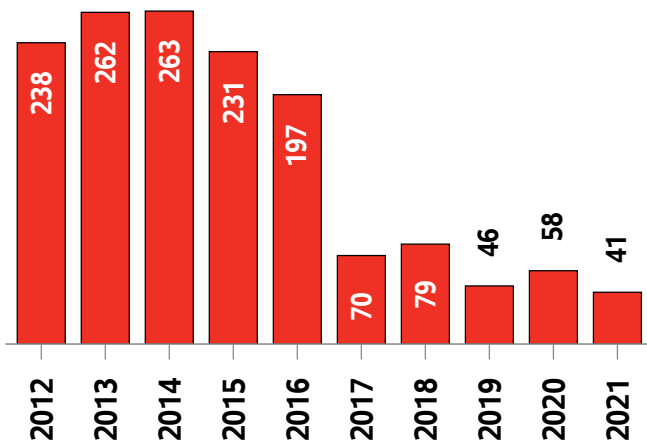
Sales Activity (November only)



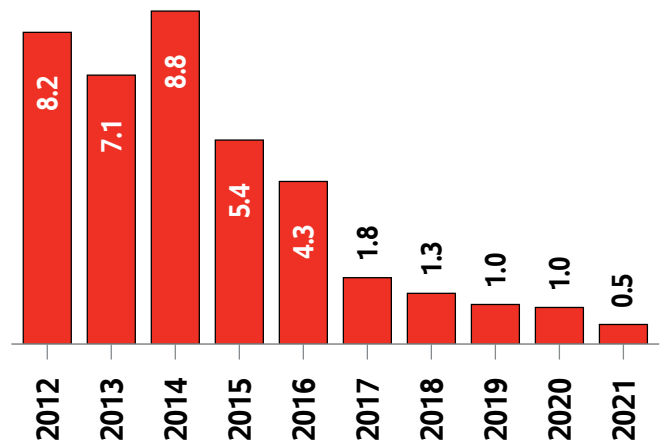
New Listings (November only)



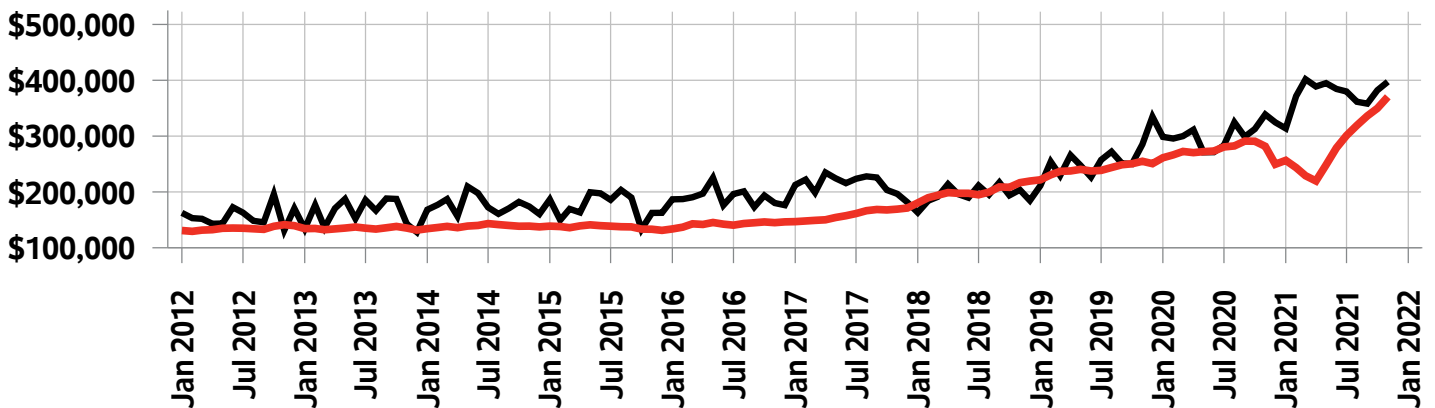
Active Listings (November only)



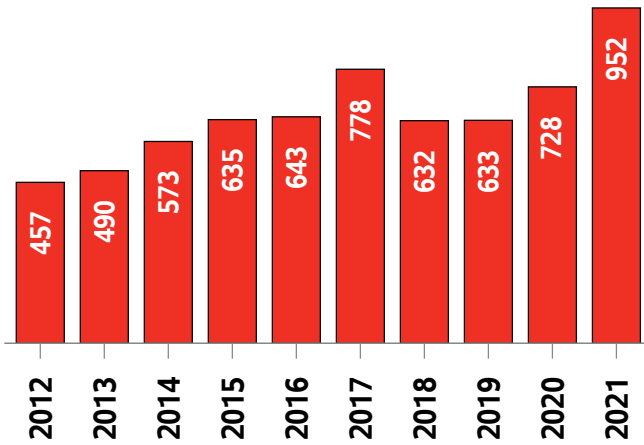
Months of Inventory (November only)



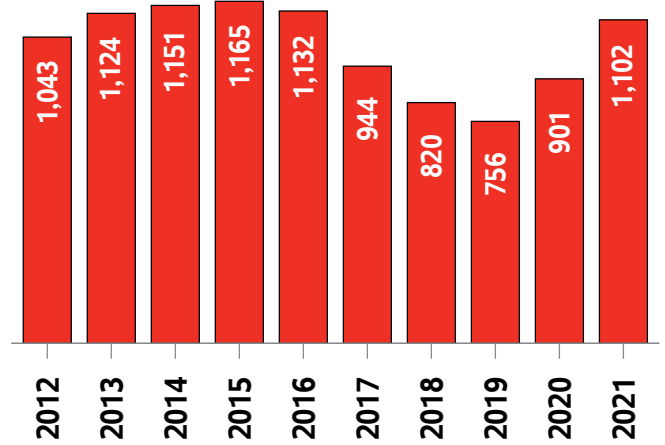
MLS® HPI Apartment Benchmark Price and Average Price



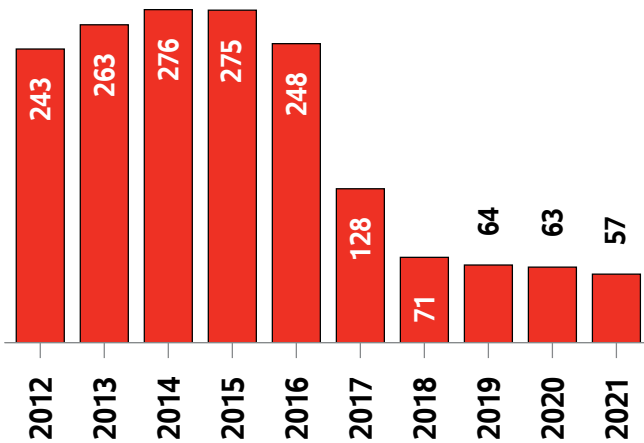
Sales Activity (November Year-to-date)



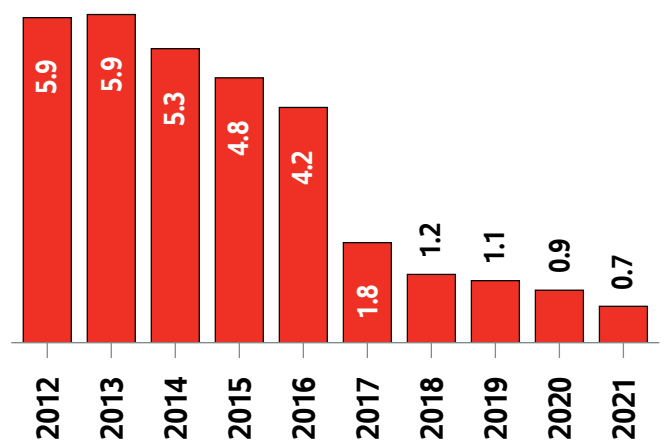
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



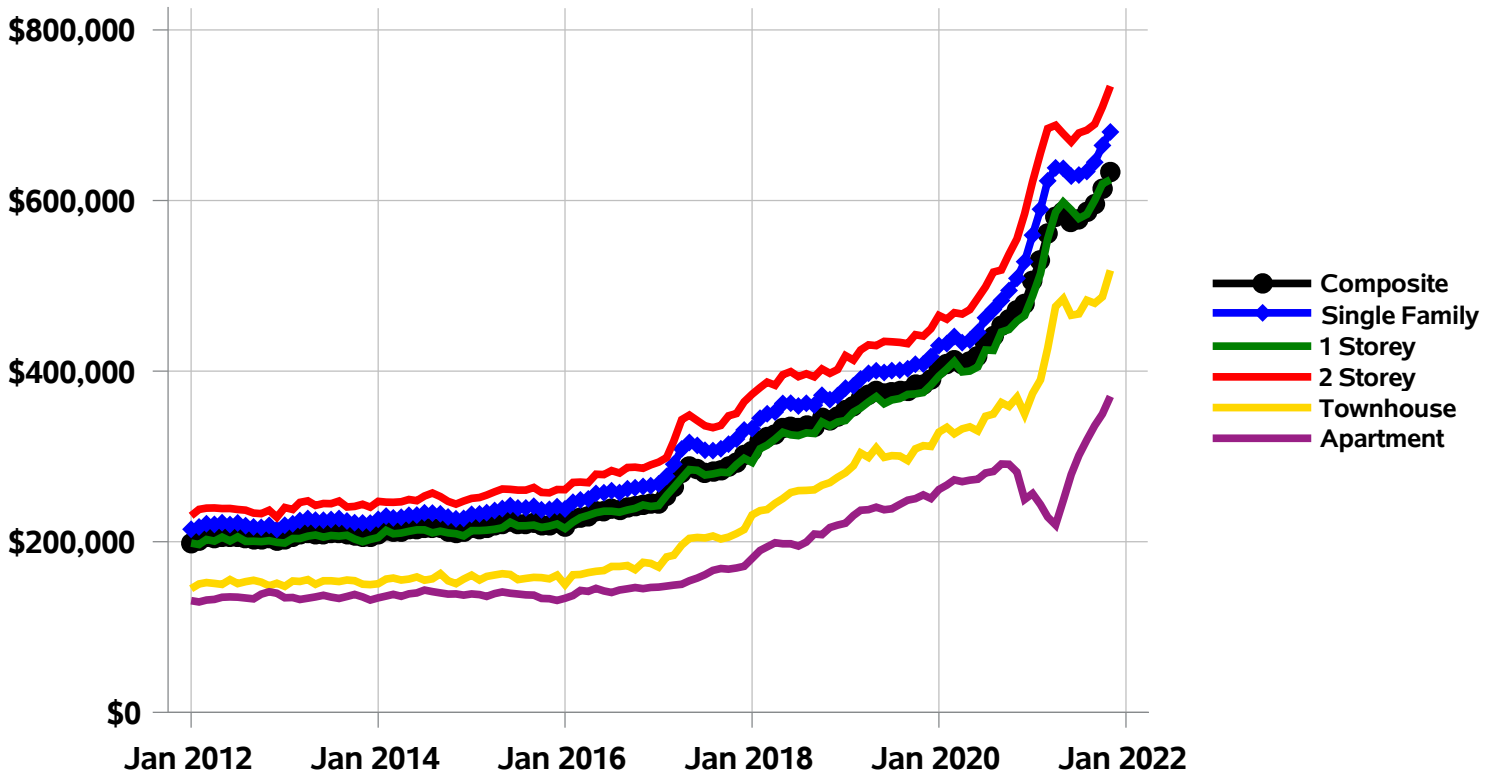
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MLS® Home Price Index Benchmark Price

Benchmark Type:	November 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$633,700	3.2	8.0	8.1	34.3	85.1	160.6
Single Family	\$680,400	2.4	7.3	6.7	33.7	85.6	156.9
One Storey	\$624,400	0.8	7.0	4.4	36.2	86.1	156.8
Two Storey	\$734,100	3.4	7.6	8.2	32.2	84.7	156.6
Townhouse	\$518,100	6.4	7.2	6.8	40.3	92.4	194.7
Apartment	\$370,400	5.9	16.0	49.2	31.5	71.0	155.4

MLS® HPI Benchmark Price



Composite    

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family  

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5974
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

1 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏠

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Townhouse 

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment 

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	580	-8.9	25.5	21.3	22.9	50.6	48.0
Dollar Volume	\$389,580,091	12.3	101.6	117.4	188.9	288.5	322.8
New Listings	576	-4.2	11.2	-1.7	19.3	-9.4	-9.0
Active Listings	210	-47.5	-70.1	-71.1	-74.8	-86.5	-87.8
Sales to New Listings Ratio ¹	100.7	106.0	89.2	81.6	97.7	60.5	61.9
Months of Inventory ²	0.4	0.6	1.5	1.5	1.8	4.0	4.4
Average Price	\$671,690	23.4	60.6	79.2	135.1	157.9	185.7
Median Price	\$637,500	28.8	66.8	82.1	149.5	163.4	202.1
Sale to List Price Ratio	112.5	106.3	101.8	102.4	99.4	97.6	97.3
Median Days on Market	7.0	7.0	11.5	10.5	20.5	29.0	39.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	7,627	18.9	21.9	24.6	19.8	40.5	47.2
Dollar Volume	\$4,819,601,150	53.5	87.4	111.4	166.8	246.3	290.1
New Listings	9,056	13.4	6.4	11.6	2.5	-7.1	-8.2
Active Listings ³	384	-44.1	-53.0	-47.8	-68.4	-77.5	-79.7
Sales to New Listings Ratio ⁴	84.2	80.3	73.5	75.4	72.0	55.7	52.5
Months of Inventory ⁵	0.6	1.2	1.4	1.3	2.1	3.5	4.0
Average Price	\$631,913	29.1	53.8	69.6	122.6	146.4	164.9
Median Price	\$592,000	31.3	55.6	74.1	126.8	152.0	169.2
Sale to List Price Ratio	111.9	104.2	103.0	103.2	99.0	97.8	97.6
Median Days on Market	7.0	8.0	9.0	9.0	19.0	28.0	30.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

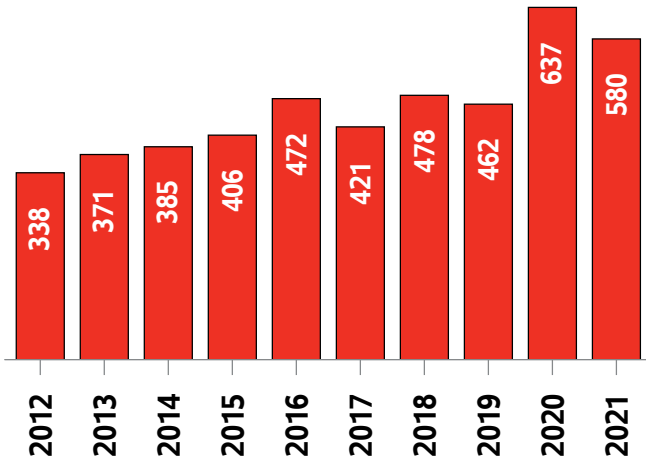
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

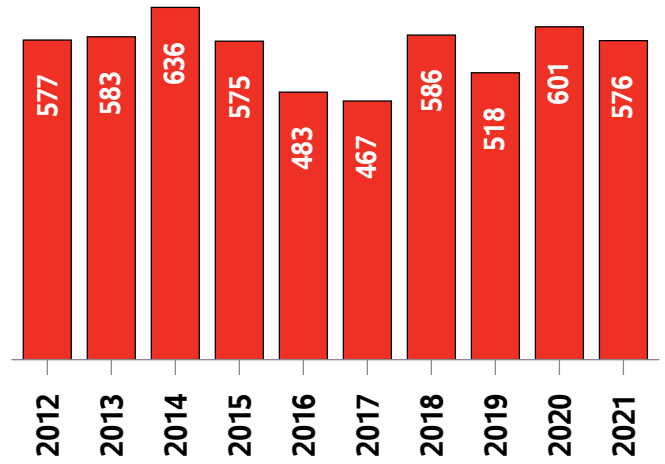
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

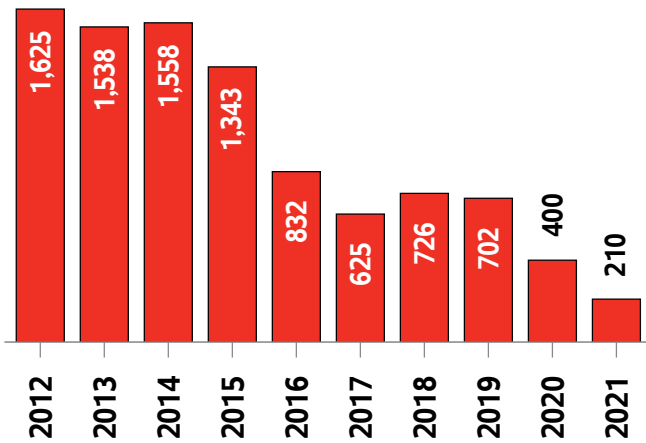
Sales Activity (November only)



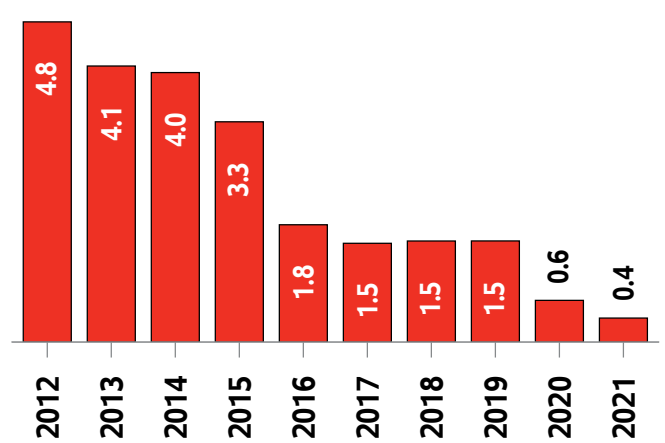
New Listings (November only)



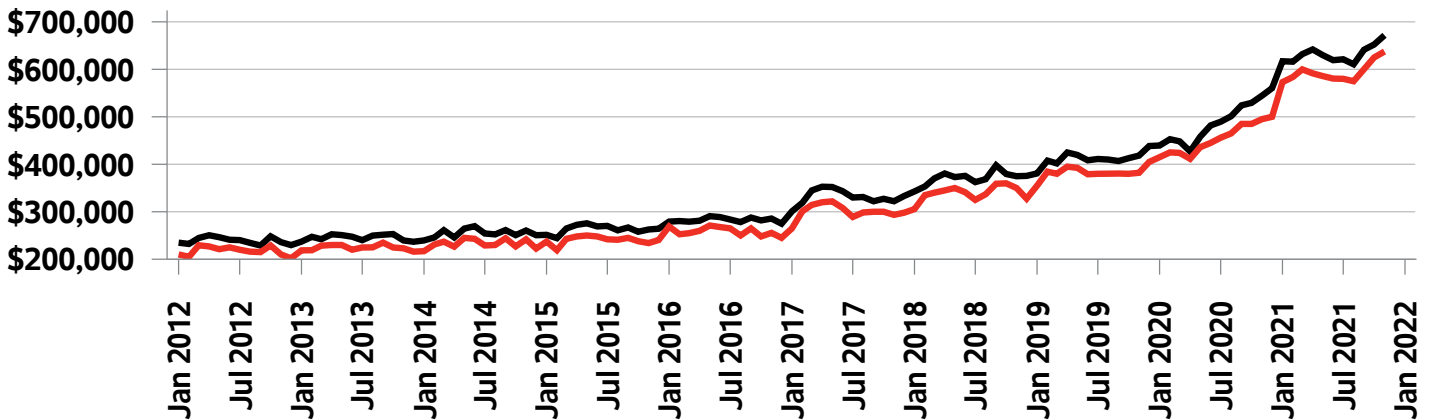
Active Listings (November only)



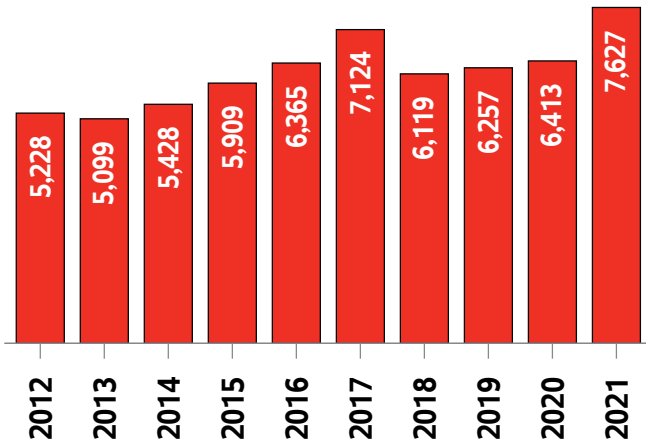
Months of Inventory (November only)



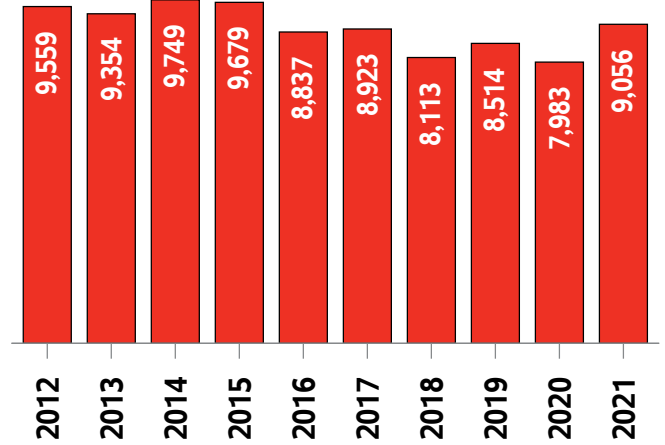
Average Price and Median Price



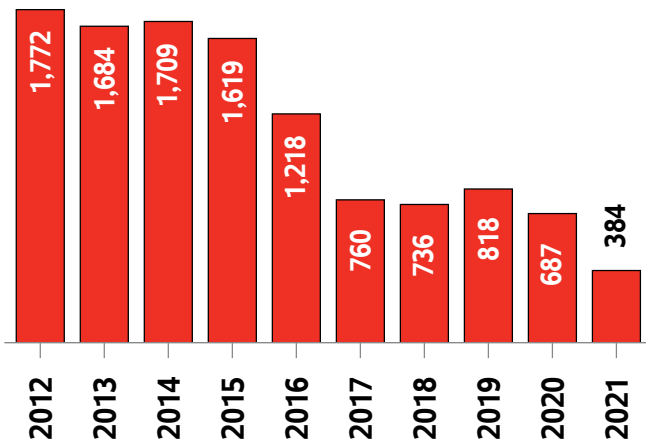
Sales Activity (November Year-to-date)



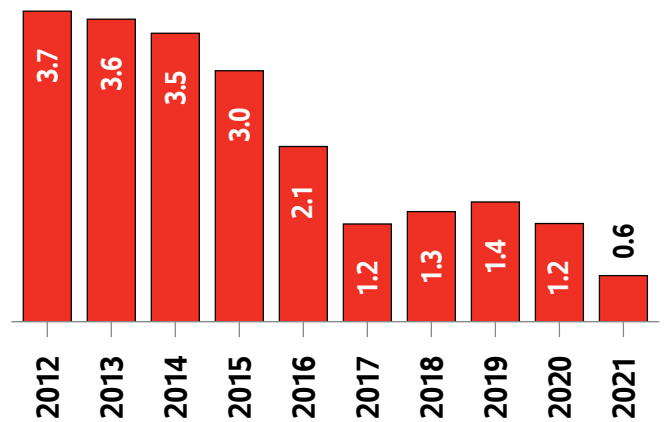
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	36	157.1	140.0	125.0	176.9	56.5	89.5
Dollar Volume	\$22,774,510	228.6	202.5	267.4	540.9	293.6	542.8
New Listings	34	112.5	30.8	47.8	61.9	41.7	3.0
Active Listings	23	-17.9	-57.4	-58.2	-70.9	-82.3	-85.3
Sales to New Listings Ratio ¹	105.9	87.5	57.7	69.6	61.9	95.8	57.6
Months of Inventory ²	0.6	2.0	3.6	3.4	6.1	5.7	8.2
Average Price	\$632,625	27.8	26.0	63.3	131.5	151.5	239.3
Median Price	\$662,500	46.4	42.5	69.9	151.9	188.0	347.6
Sale to List Price Ratio	105.3	99.1	99.0	99.3	94.4	92.9	90.3
Median Days on Market	18.0	22.5	22.0	21.0	66.0	51.0	91.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	317	25.3	49.5	54.6	19.6	48.8	86.5
Dollar Volume	\$200,578,217	70.7	136.7	164.8	184.4	324.4	427.3
New Listings	378	11.5	3.6	26.8	-2.1	-16.2	-19.2
Active Listings ³	30	-37.0	-56.2	-45.9	-70.8	-78.9	-81.9
Sales to New Listings Ratio ⁴	83.9	74.6	58.1	68.8	68.7	47.2	36.3
Months of Inventory ⁵	1.1	2.1	3.6	3.0	4.3	7.4	10.8
Average Price	\$632,739	36.2	58.3	71.3	137.7	185.1	182.8
Median Price	\$621,000	42.8	66.7	82.6	158.8	207.4	214.4
Sale to List Price Ratio	106.1	99.9	98.9	98.4	96.3	94.8	94.0
Median Days on Market	10.0	17.0	24.5	18.0	49.0	57.0	73.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

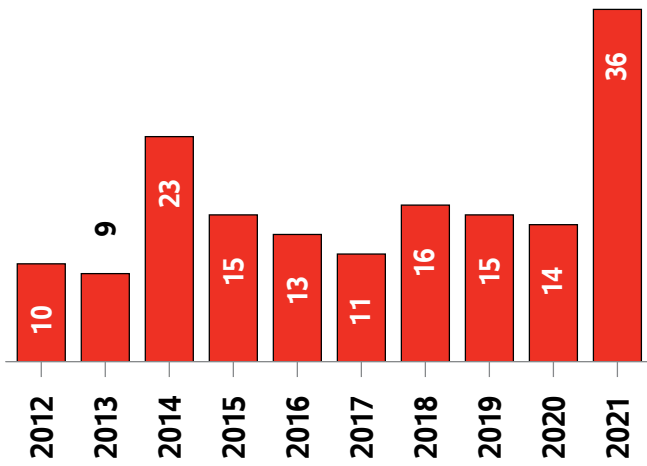
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

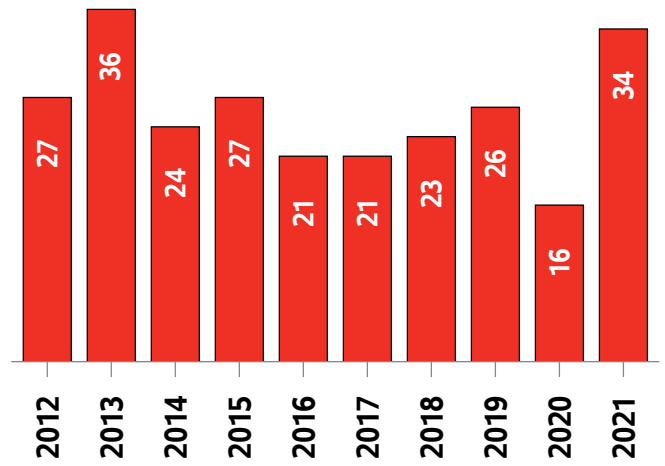
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

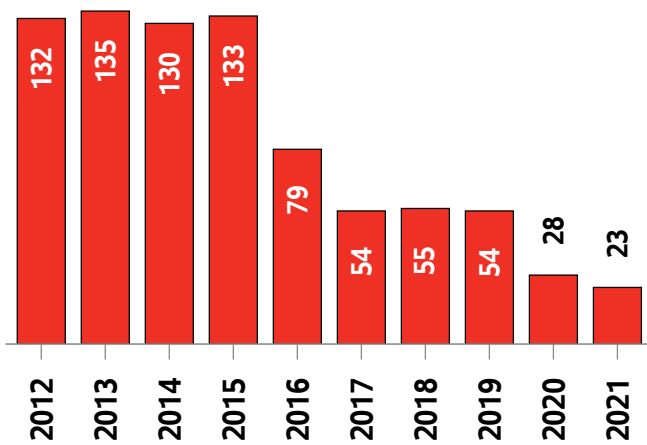
Sales Activity (November only)



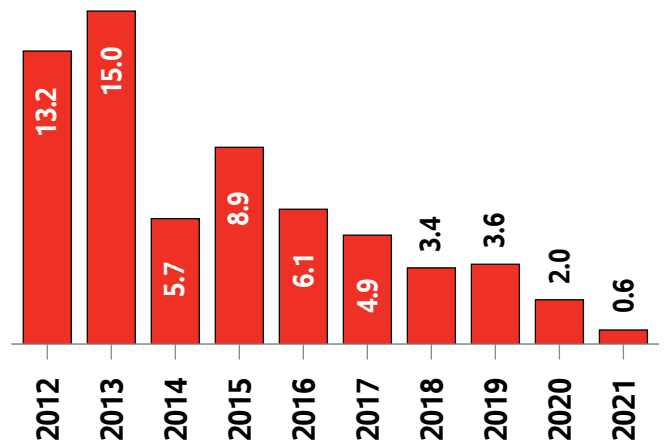
New Listings (November only)



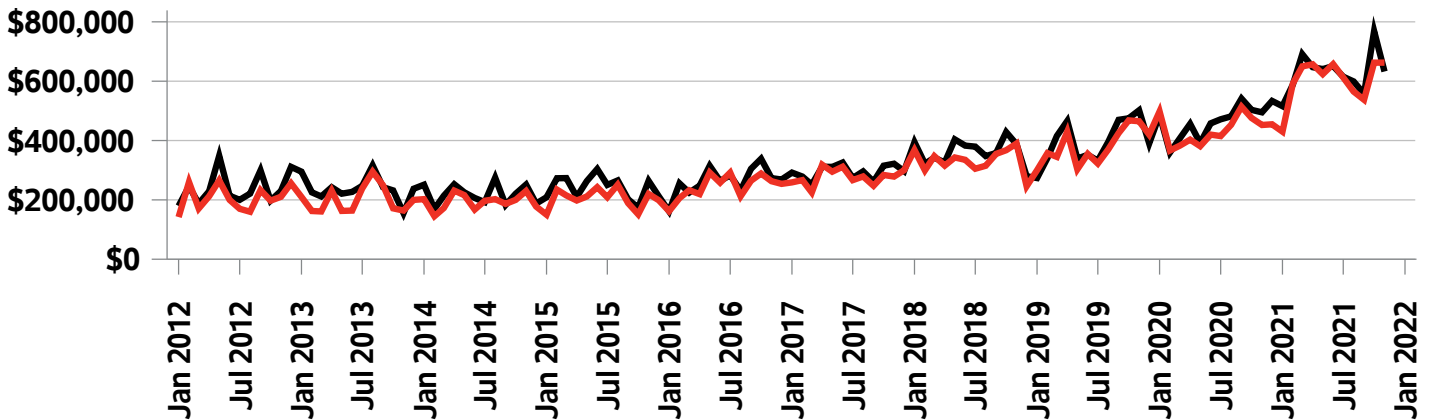
Active Listings (November only)



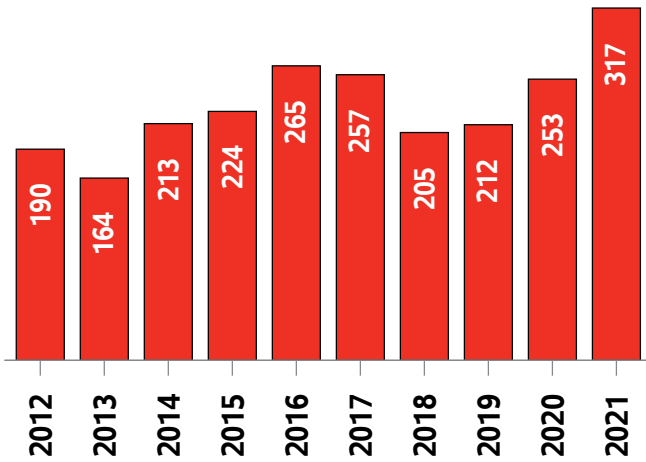
Months of Inventory (November only)



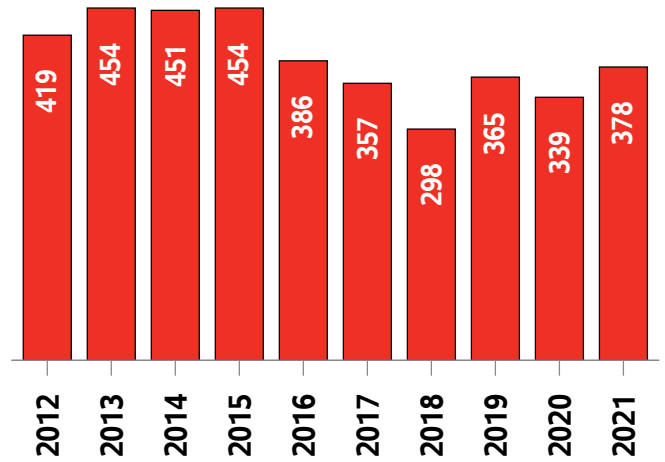
Average Price and Median Price



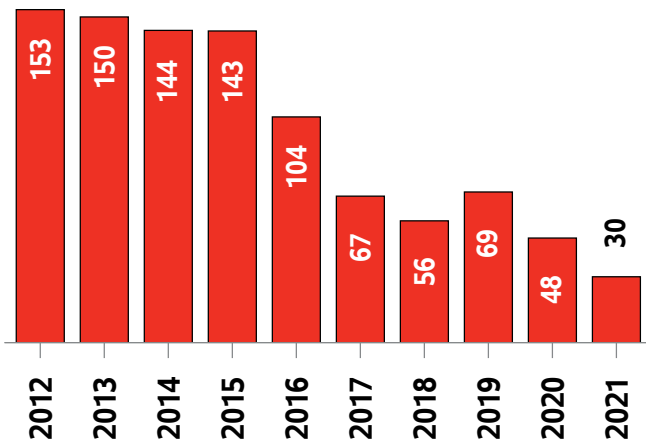
Sales Activity (November Year-to-date)



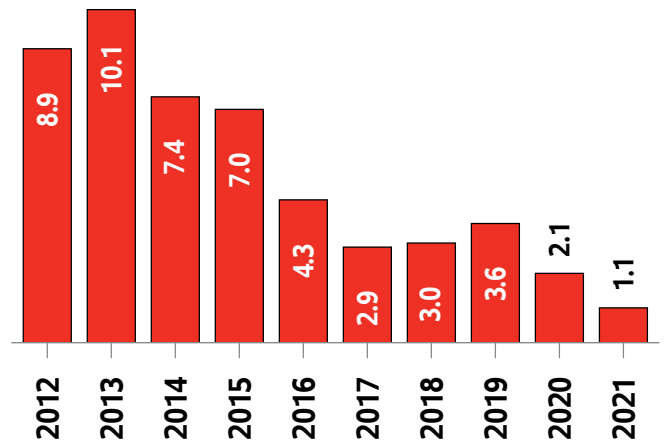
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	24	-35.1	26.3	26.3	33.3	41.2	84.6
Dollar Volume	\$23,785,981	-1.0	110.5	122.5	236.0	290.9	330.3
New Listings	28	-3.4	-24.3	12.0	33.3	-6.7	3.7
Active Listings	32	-41.8	-62.8	-43.9	-56.8	-76.5	-74.2
Sales to New Listings Ratio ¹	85.7	127.6	51.4	76.0	85.7	56.7	48.1
Months of Inventory ²	1.3	1.5	4.5	3.0	4.1	8.0	9.5
Average Price	\$991,083	52.7	66.6	76.1	152.0	176.9	133.1
Median Price	\$817,513	33.1	51.4	58.7	98.5	155.9	166.3
Sale to List Price Ratio	110.1	105.6	100.6	100.3	95.3	97.4	96.3
Median Days on Market	16.5	10.0	20.0	27.0	48.0	23.0	46.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	355	25.9	11.6	21.6	20.7	32.0	73.2
Dollar Volume	\$315,682,654	68.4	85.6	107.6	177.6	210.1	362.7
New Listings	455	11.2	-13.5	10.7	-10.4	-22.2	-3.4
Active Listings ³	35	-54.8	-64.6	-46.5	-68.2	-77.2	-71.6
Sales to New Listings Ratio ⁴	78.0	68.9	60.5	71.0	57.9	46.0	43.5
Months of Inventory ⁵	1.1	3.0	3.4	2.5	4.1	6.3	6.7
Average Price	\$889,247	33.8	66.2	70.7	129.9	135.0	167.2
Median Price	\$824,900	32.0	69.2	69.4	137.7	142.6	185.4
Sale to List Price Ratio	110.0	102.2	100.7	100.8	98.5	97.4	96.9
Median Days on Market	7.0	12.0	14.0	13.0	29.0	34.0	35.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

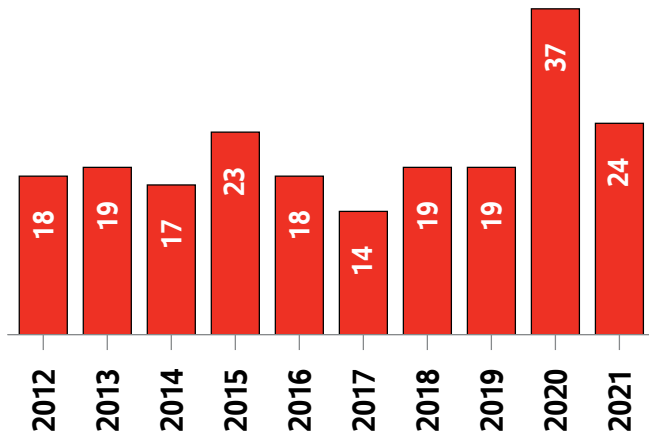
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

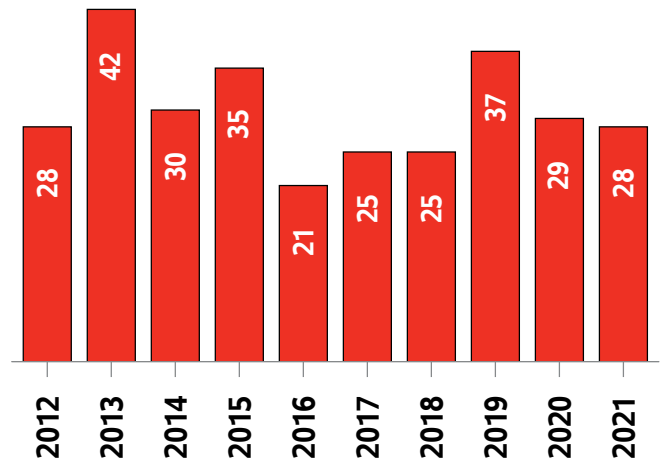
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

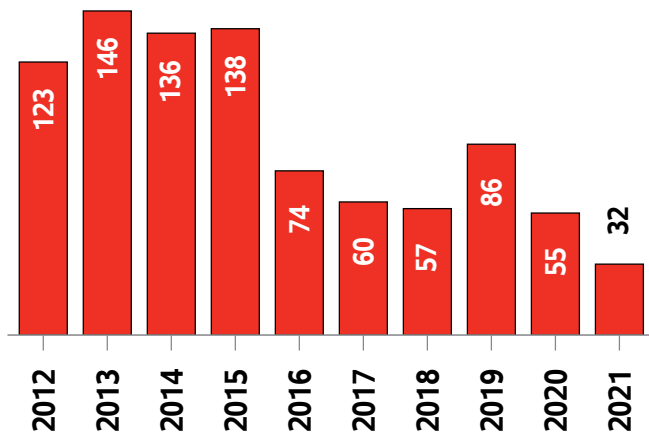
Sales Activity (November only)



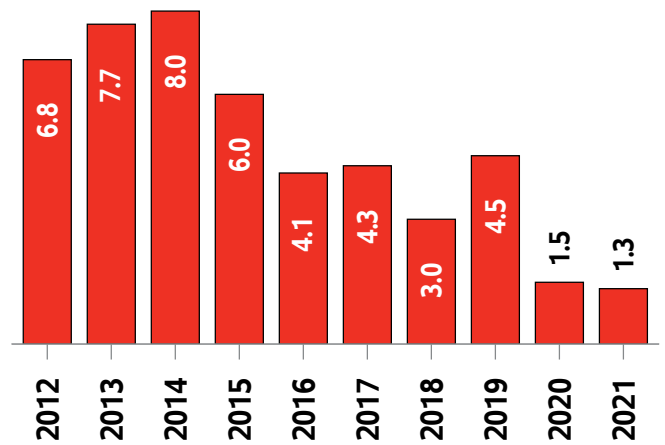
New Listings (November only)



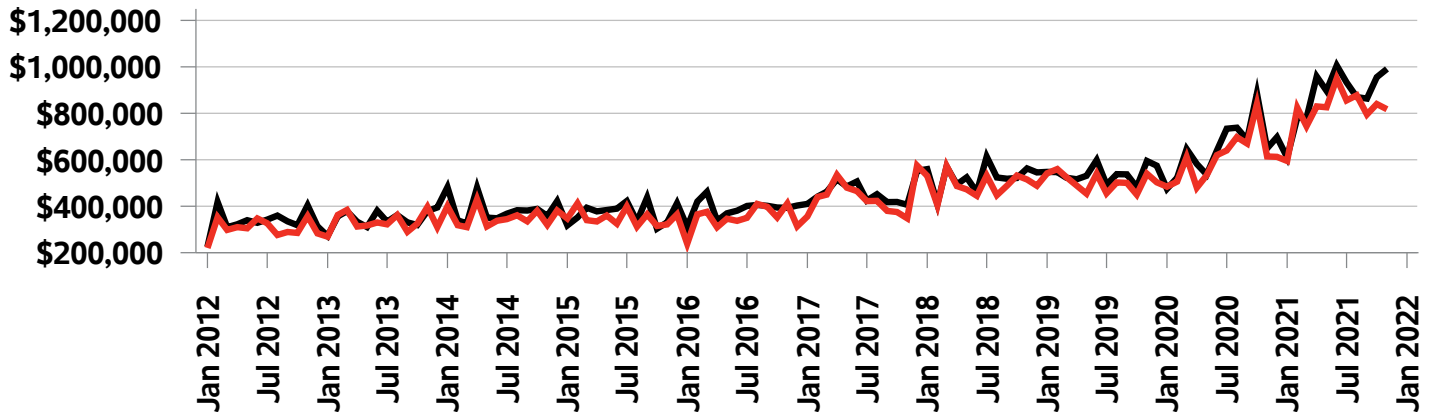
Active Listings (November only)



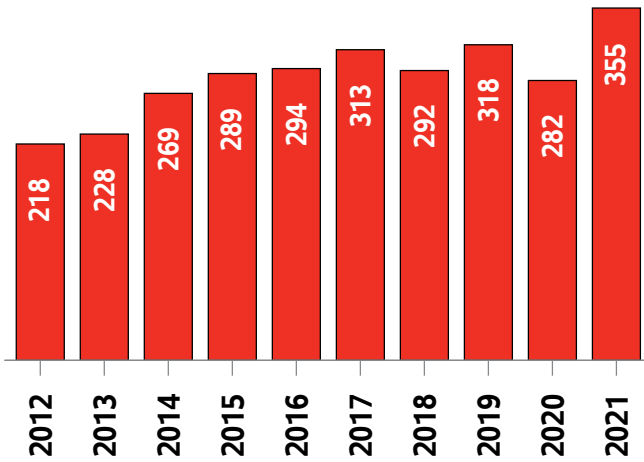
Months of Inventory (November only)



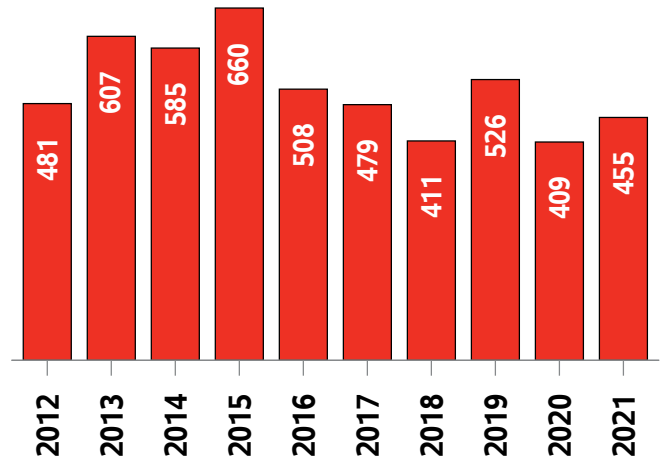
Average Price and Median Price



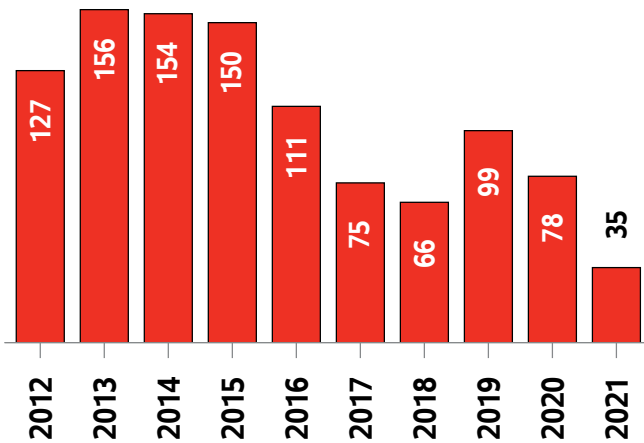
Sales Activity (November Year-to-date)



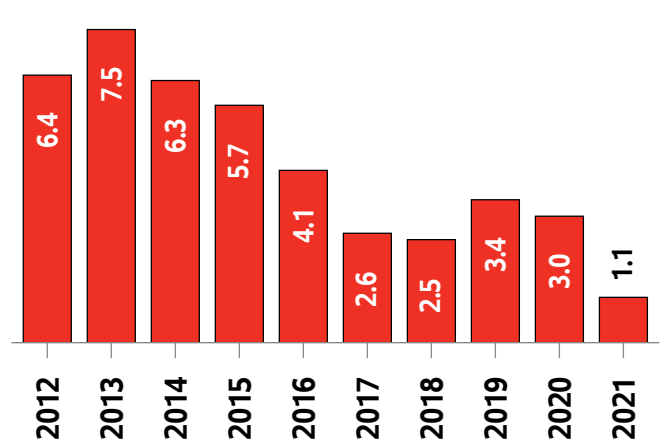
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	34	0.0	3.0	6.3	112.5	70.0	209.1
Dollar Volume	\$25,882,479	46.4	83.4	134.6	635.9	517.4	953.3
New Listings	30	-18.9	-18.9	-21.1	-18.9	7.1	-6.3
Active Listings	17	-69.1	-83.5	-80.5	-80.2	-85.6	-86.3
Sales to New Listings Ratio ¹	113.3	91.9	89.2	84.2	43.2	71.4	34.4
Months of Inventory ²	0.5	1.6	3.1	2.7	5.4	5.9	11.3
Average Price	\$761,249	46.4	78.0	120.8	246.3	263.2	240.8
Median Price	\$708,000	42.3	70.6	114.5	229.3	285.8	293.6
Sale to List Price Ratio	107.5	105.8	99.1	100.4	98.2	95.2	98.1
Median Days on Market	12.5	7.0	29.0	11.0	20.0	36.5	51.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	442	1.1	13.3	25.9	23.1	45.4	70.0
Dollar Volume	\$283,778,236	36.1	72.1	130.9	201.8	294.3	394.7
New Listings	504	-8.7	-14.9	0.8	-5.3	-7.9	-3.1
Active Listings ³	30	-65.0	-68.1	-60.6	-71.3	-79.4	-77.8
Sales to New Listings Ratio ⁴	87.7	79.2	65.9	70.2	67.5	55.6	50.0
Months of Inventory ⁵	0.7	2.2	2.7	2.4	3.2	5.3	5.7
Average Price	\$642,032	34.6	51.8	83.4	145.2	171.2	191.0
Median Price	\$605,450	34.5	51.4	83.5	143.2	166.7	188.3
Sale to List Price Ratio	111.1	102.6	100.1	100.3	97.2	96.7	97.2
Median Days on Market	7.0	10.0	14.0	13.0	28.0	45.5	41.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

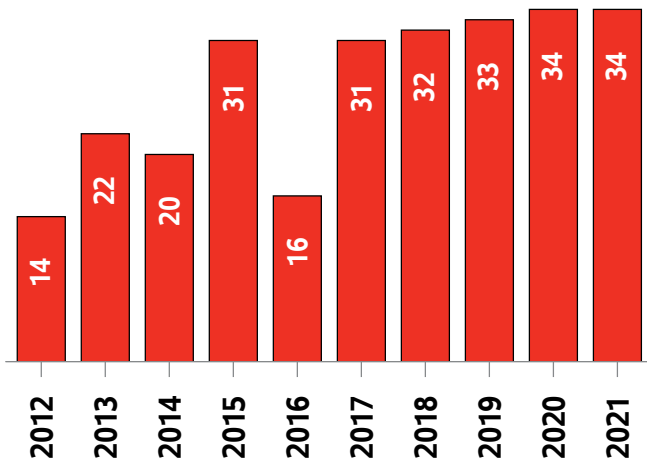
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

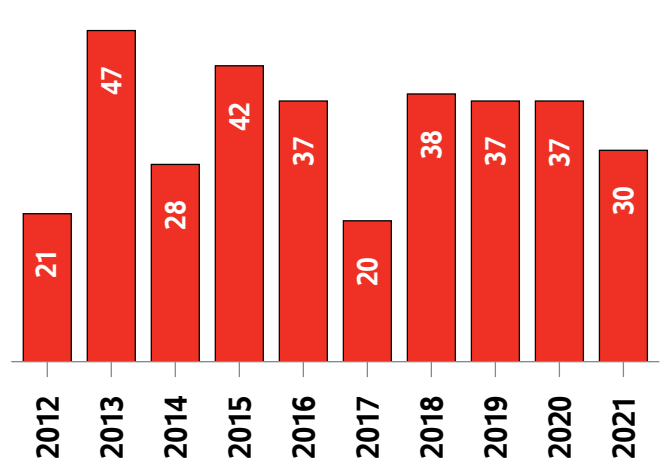
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

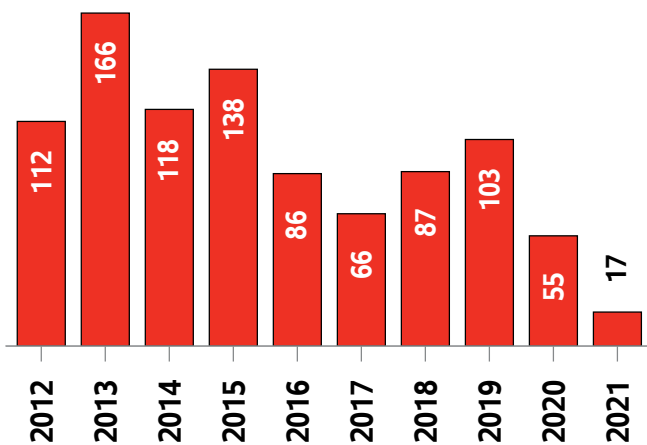
Sales Activity (November only)



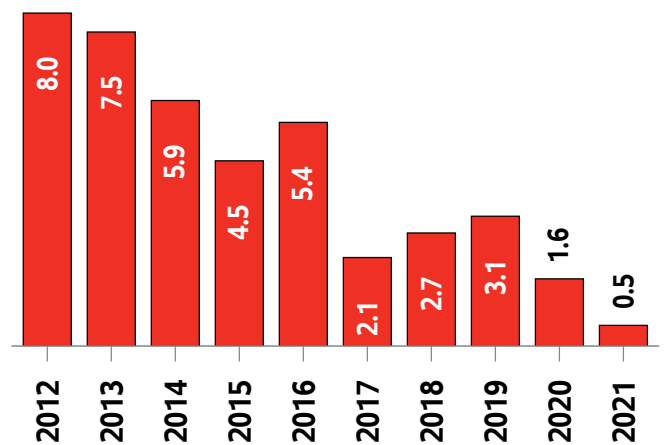
New Listings (November only)



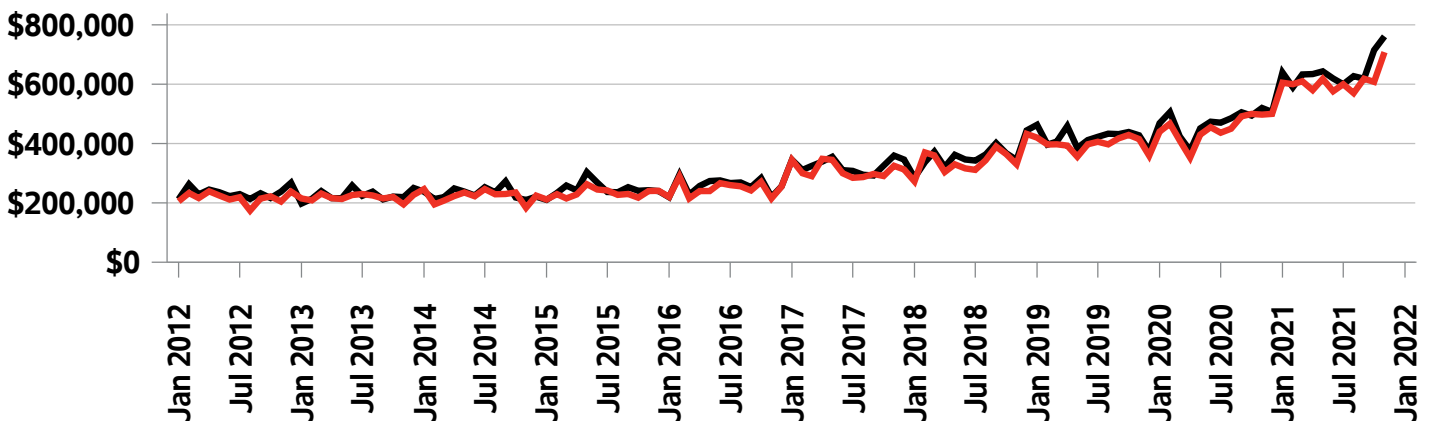
Active Listings (November only)



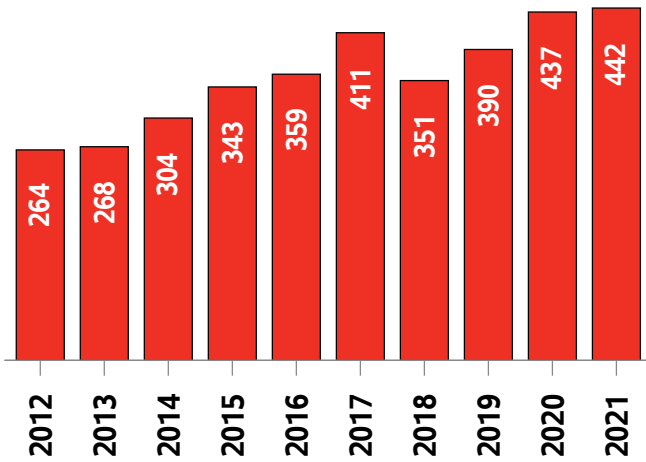
Months of Inventory (November only)



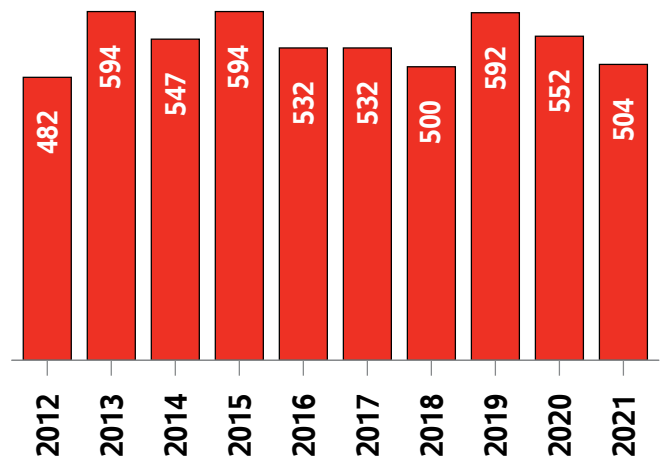
Average Price and Median Price



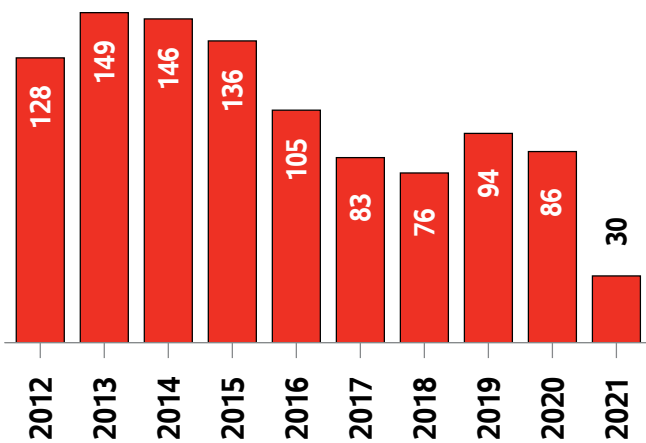
Sales Activity (November Year-to-date)



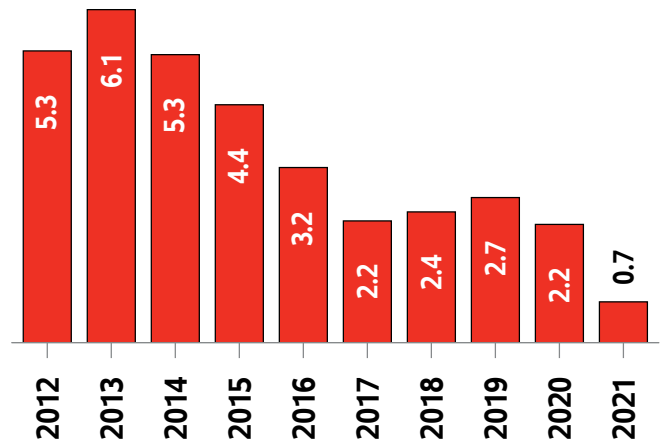
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

Actual	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	73	14.1	23.7	21.7	19.7	37.7	40.4
Dollar Volume	\$44,509,695	62.6	126.9	151.8	236.0	361.9	345.4
New Listings	76	31.0	20.6	18.8	11.8	20.6	1.3
Active Listings	23	-25.8	-60.3	-62.3	-80.5	-88.9	-88.9
Sales to New Listings Ratio ¹	96.1	110.3	93.7	93.8	89.7	84.1	69.3
Months of Inventory ²	0.3	0.5	1.0	1.0	1.9	3.9	4.0
Average Price	\$609,722	42.6	83.4	106.9	180.8	235.3	217.3
Median Price	\$571,397	41.9	81.4	105.5	178.7	217.4	189.6
Sale to List Price Ratio	112.3	105.9	100.7	100.4	97.4	96.1	97.2
Median Days on Market	7.0	8.5	9.0	10.5	22.0	43.0	45.0
Year-to-date	November 2021	Compared to ⁶					
		November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	844	17.5	15.0	12.4	11.9	33.5	37.0
Dollar Volume	\$463,781,170	59.6	83.5	106.5	172.9	266.9	306.4
New Listings	946	16.9	10.9	10.1	2.5	-6.1	-7.5
Active Listings ³	34	-35.6	-50.1	-50.1	-74.9	-85.5	-85.9
Sales to New Listings Ratio ⁴	89.2	88.8	86.0	87.4	81.7	62.8	60.2
Months of Inventory ⁵	0.4	0.8	1.0	1.0	2.0	4.0	4.3
Average Price	\$549,504	35.8	59.6	83.7	143.8	174.7	196.6
Median Price	\$535,000	36.5	62.1	84.5	148.0	177.9	198.1
Sale to List Price Ratio	110.9	103.3	101.0	101.3	98.0	96.8	97.3
Median Days on Market	7.0	8.0	11.0	10.0	23.0	38.0	37.0

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

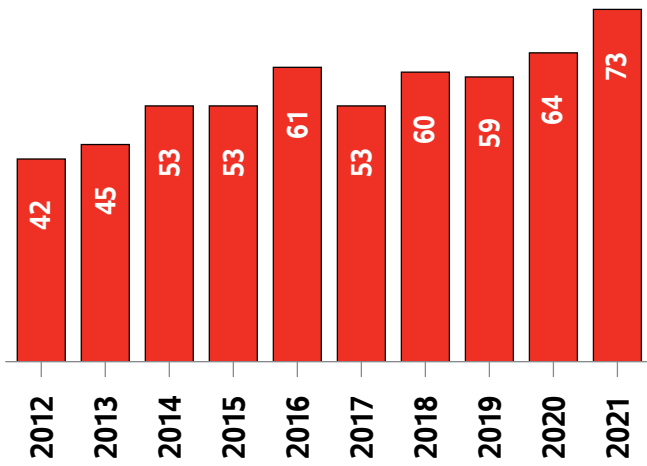
³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

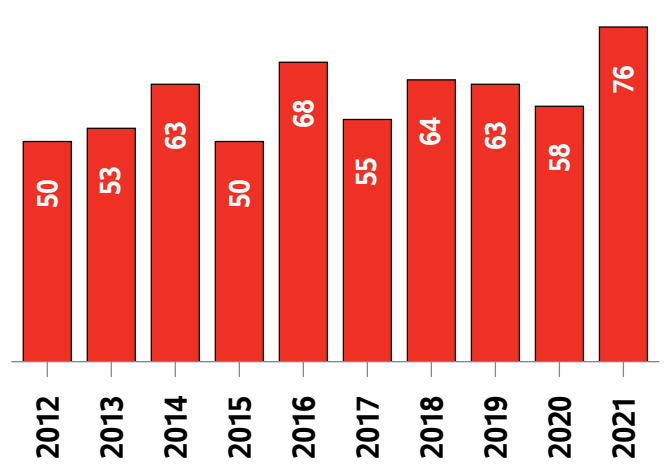
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

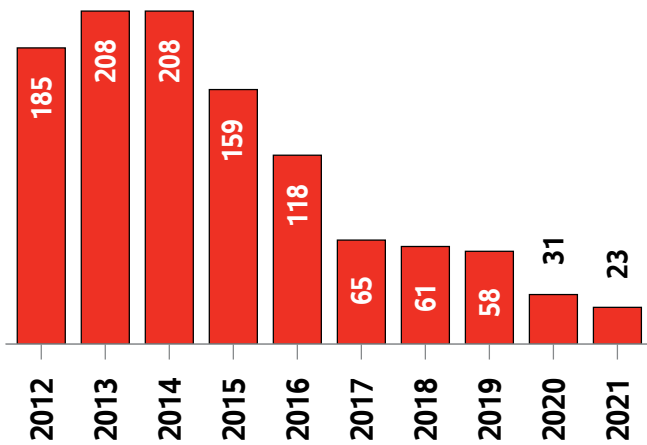
Sales Activity (November only)



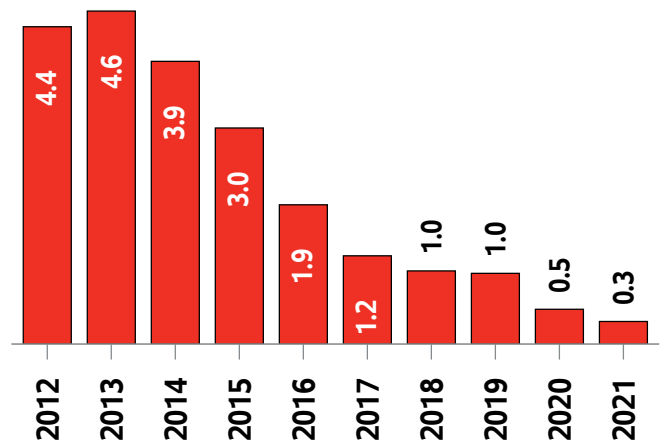
New Listings (November only)



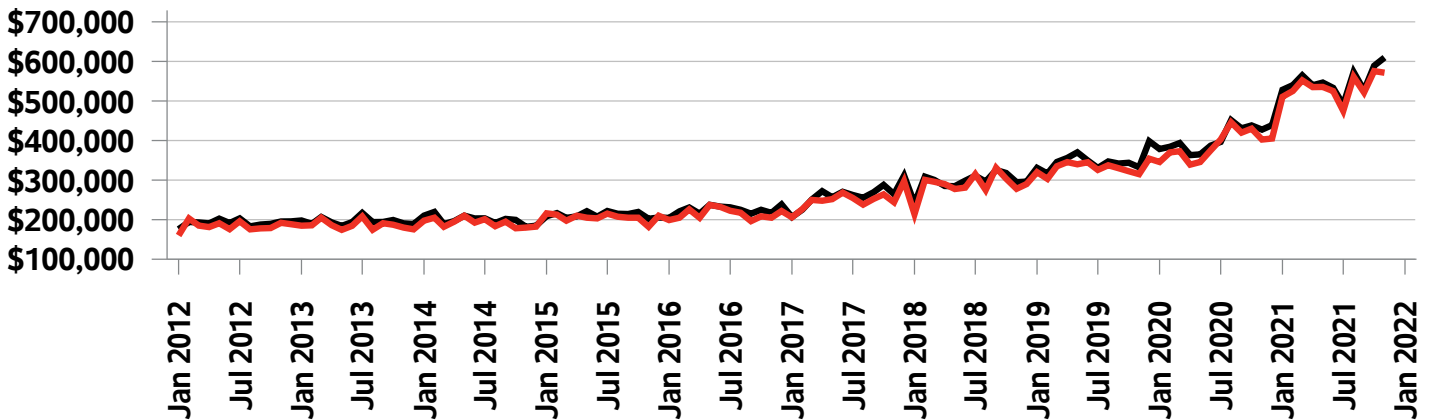
Active Listings (November only)



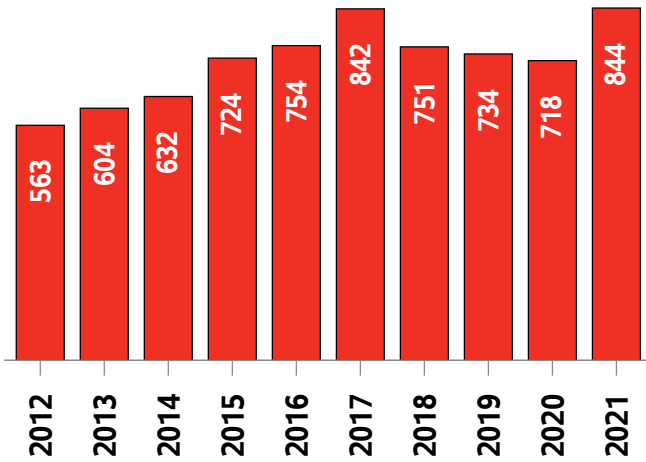
Months of Inventory (November only)



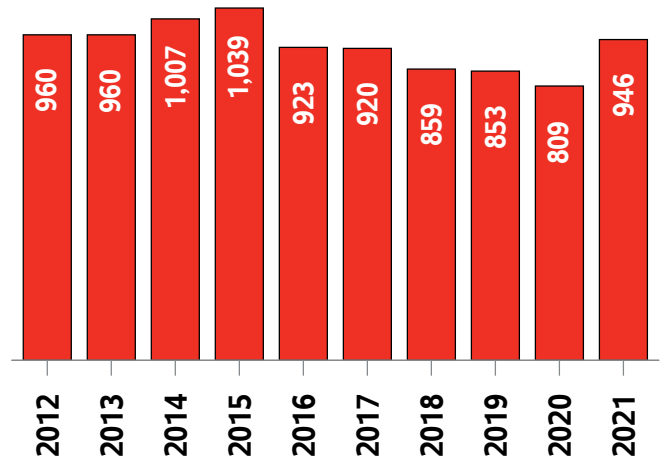
Average Price and Median Price



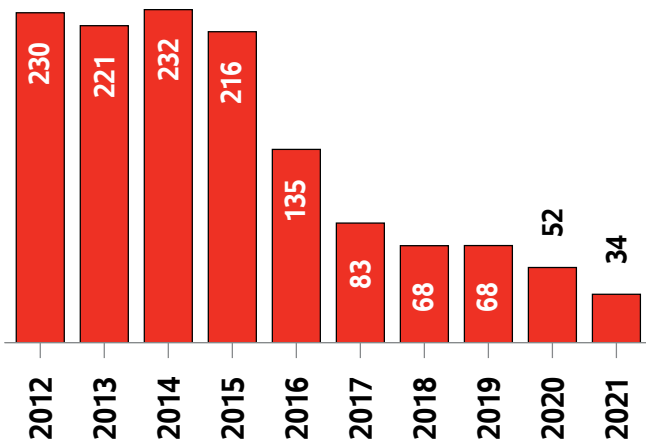
Sales Activity (November Year-to-date)



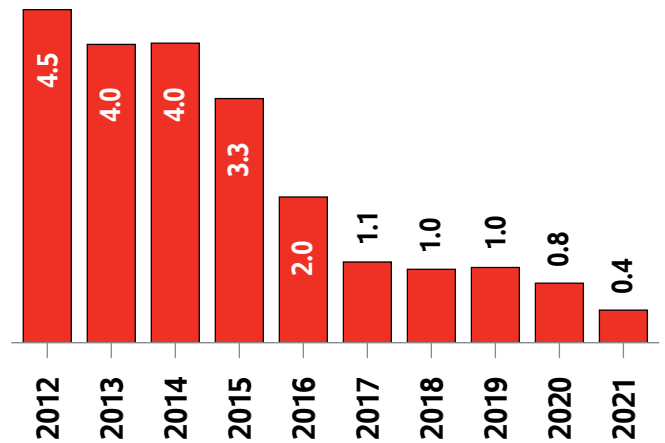
New Listings (November Year-to-date)



Active Listings ¹ (November Year-to-date)



Months of Inventory ² (November Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.