



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report November 2021





London and St. Thomas MLS® Residential Market Activity



		Compared to ⁶					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	816	-4.7	25.9	26.9	30.6	50.3	53.4
Dollar Volume	\$549,980,315	18.8	103.3	131.0	213.4	294.8	337.2
New Listings	825	4.4	11.5	2.0	20.8	-3.4	-6.8
Active Listings	379	-41.2	-66.9	-66.8	-72.6	-85.1	-85.8
Sales to New Listings Ratio ¹	98.9	108.4	87.6	79.5	91.5	63.6	60.1
Months of Inventory ²	0.5	0.8	1.8	1.8	2.2	4.7	5.0
Average Price	\$673,995	24.6	61.4	82.0	140.0	162.7	185.0
Median Price	\$638,000	27.6	67.9	84.9	155.2	177.4	203.8
Sale to List Price Ratio	111.3	105.9	101.3	101.8	98.8	96.9	96.9
Median Days on Market	8.0	7.0	13.0	11.0	25.0	33.0	40.0
				Compa	red to [°]		
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
	i						
Sales Activity	10,445	19.5	21.9	25.5	18.8	41.1	50.4
Sales Activity Dollar Volume	10,445 \$6,650,452,034	19.5 56.1	21.9 89.5	25.5 116.5	18.8 170.6	41.1 253.9	50.4 307.8
-							
Dollar Volume	\$6,650,452,034	56.1	89.5	116.5	170.6	253.9	307.8
Dollar Volume New Listings	\$6,650,452,034 12,371	56.1 13.5	89.5 4.6	116.5 11.7	170.6 0.7	253.9 -9.5	307.8 -8.4
Dollar Volume New Listings Active Listings ³	\$6,650,452,034 12,371 587	56.1 13.5 -44.8	89.5 4.6 -55.1	116.5 11.7 -48.9	170.6 0.7 -69.7	253.9 -9.5 -79.2	307.8 -8.4 -79.9
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	\$6,650,452,034 12,371 587 84.4	56.1 13.5 -44.8 80.2	89.5 4.6 -55.1 72.5	116.5 11.7 -48.9 75.1	170.6 0.7 -69.7 71.6	253.9 -9.5 -79.2 54.1	307.8 -8.4 -79.9 51.4
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	\$6,650,452,034 12,371 587 84.4 0.6	56.1 13.5 -44.8 80.2 1.3	89.5 4.6 -55.1 72.5 1.7	116.5 11.7 -48.9 75.1 1.5	170.6 0.7 -69.7 71.6 2.4	253.9 -9.5 -79.2 54.1 4.2	307.8 -8.4 -79.9 51.4 4.6
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	\$6,650,452,034 12,371 587 84.4 0.6 \$636,712	56.1 13.5 -44.8 80.2 1.3 30.7	89.5 4.6 -55.1 72.5 1.7 55.4	116.5 11.7 -48.9 75.1 1.5 72.5	170.6 0.7 -69.7 71.6 2.4 127.8	253.9 -9.5 -79.2 54.1 4.2 150.8	307.8 -8.4 -79.9 51.4 4.6 171.2

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

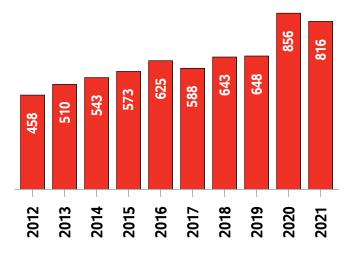
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



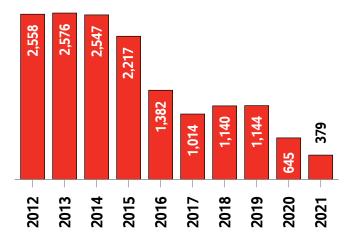
London and St. Thomas MLS® Residential Market Activity



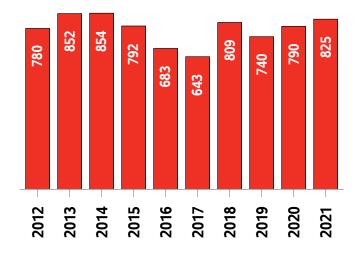
Sales Activity (November only)



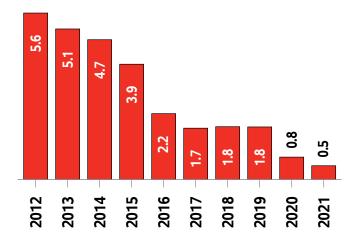
Active Listings (November only)



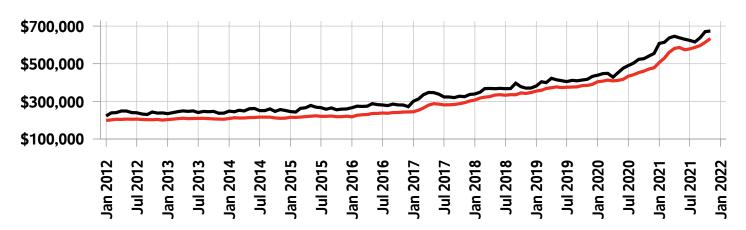
New Listings (November only)



Months of Inventory (November only)



MLS® HPI Composite Benchmark Price and Average Price

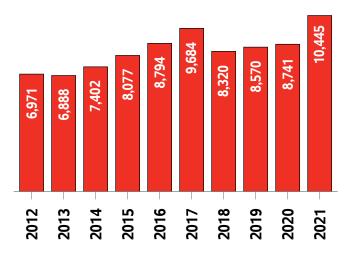




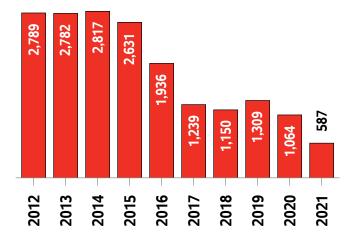
London and St. Thomas MLS® Residential Market Activity



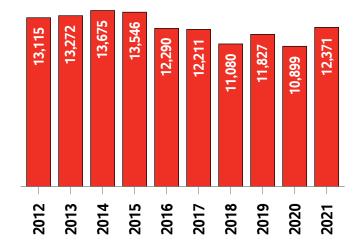
Sales Activity (November Year-to-date)



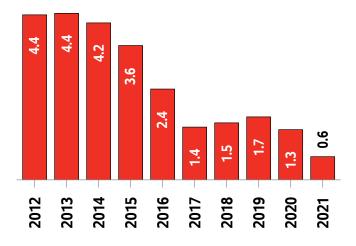
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)





London and St. Thomas MLS® Single Family Market Activity



				Compa	Compared to ⁶				
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011		
Sales Activity	593	-13.2	22.8	24.6	23.8	32.1	32.4		
Dollar Volume	\$436,828,282	11.1	103.9	127.8	197.2	258.1	292.1		
New Listings	610	1.8	8.0	0.0	14.2	-8.3	-12.7		
Active Listings	293	-41.2	-70.3	-69.3	-72.0	-85.0	-86.3		
Sales to New Listings Ratio ¹	97.2	114.0	85.5	78.0	89.7	67.5	64.1		
Months of Inventory ²	0.5	0.7	2.0	2.0	2.2	4.4	4.8		
Average Price	\$736,641	28.0	66.1	82.9	140.1	171.2	196.2		
Median Price	\$695,000	31.1	73.8	91.4	156.5	186.0	216.6		
Sale to List Price Ratio	111.2	106.0	101.0	101.3	98.9	96.8	97.0		
Median Days on Market	8.0	7.0	13.0	10.0	21.0	32.0	40.5		
				Compa	red to [°]				
Year-to-date	November 2021	November	November	November	November 2016	November	November		
1	2021	2020	2019	2018	2010	2014	2011		
Sales Activity	7,736	17.5	2019 17.7	2018 21.9	11.6	2014 31.2	2011 39.3		
Sales Activity Dollar Volume									
	7,736	17.5	17.7	21.9	11.6	31.2	39.3		
Dollar Volume	7,736 \$5,354,182,275	17.5 54.2	17.7 85.0	21.9 109.5	11.6 156.1	31.2 232.8	39.3 287.3		
Dollar Volume New Listings	7,736 \$5,354,182,275 9,230	17.5 54.2 11.1	17.7 85.0 -2.0	21.9 109.5 6.5	11.6 156.1 -3.8	31.2 232.8 -14.6	39.3 287.3 -15.0		
Dollar Volume New Listings Active Listings ³	7,736 \$5,354,182,275 9,230 449	17.5 54.2 11.1 -48.5	17.7 85.0 -2.0 -60.0	21.9 109.5 6.5 -53.4	11.6 156.1 -3.8 -68.8	31.2 232.8 -14.6 -79.6	39.3 287.3 -15.0 -80.9		
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	7,736 \$5,354,182,275 9,230 449 83.8	17.5 54.2 11.1 -48.5 79.3	17.7 85.0 -2.0 -60.0 69.8	21.9 109.5 6.5 -53.4 73.2	11.6 156.1 -3.8 -68.8 72.2	31.2 232.8 -14.6 -79.6 54.6	39.3 287.3 -15.0 -80.9 51.2		
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	7,736 \$5,354,182,275 9,230 449 83.8 0.6	17.5 54.2 11.1 -48.5 79.3 1.5	17.7 85.0 -2.0 -60.0 69.8 1.9	21.9 109.5 6.5 -53.4 73.2 1.7	11.6 156.1 -3.8 -68.8 72.2 2.3	31.2 232.8 -14.6 -79.6 54.6 4.1	39.3 287.3 -15.0 -80.9 51.2 4.6		
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	7,736 \$5,354,182,275 9,230 449 83.8 0.6 \$692,112	17.5 54.2 11.1 -48.5 79.3 1.5 31.3	17.7 85.0 -2.0 -60.0 69.8 1.9 57.1	21.9 109.5 6.5 -53.4 73.2 1.7 71.9	11.6 156.1 -3.8 -68.8 72.2 2.3 129.5	31.2 232.8 -14.6 -79.6 54.6 4.1 153.7	39.3 287.3 -15.0 -80.9 51.2 4.6 178.1		

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

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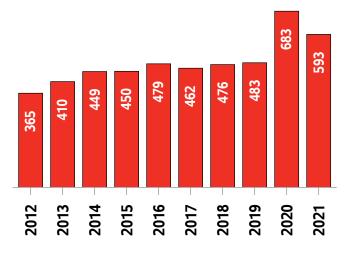
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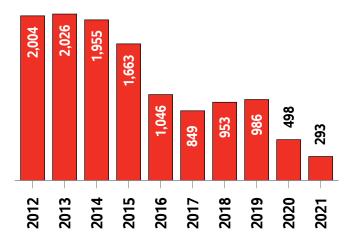
London and St. Thomas MLS® Single Family Market Activity



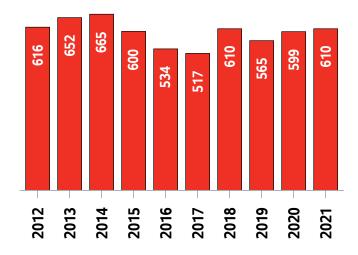
Sales Activity (November only)



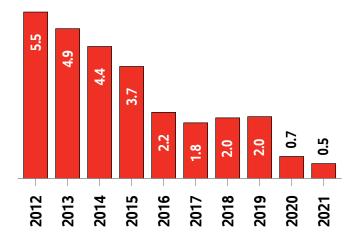
Active Listings (November only)



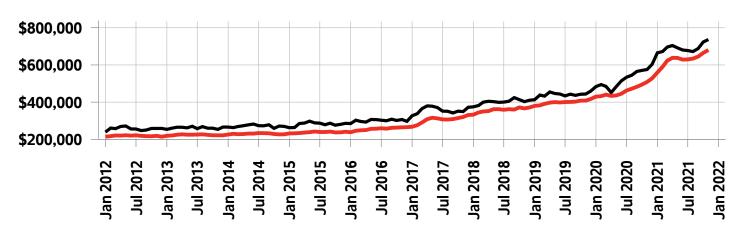
New Listings (November only)



Months of Inventory (November only)



MLS® HPI Single Family Benchmark Price and Average Price

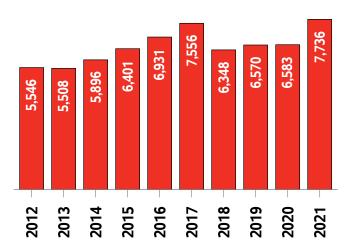




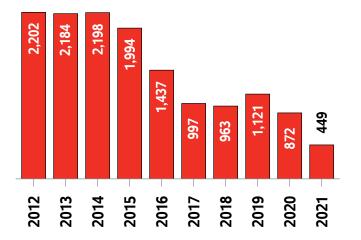
London and St. Thomas MLS® Single Family Market Activity



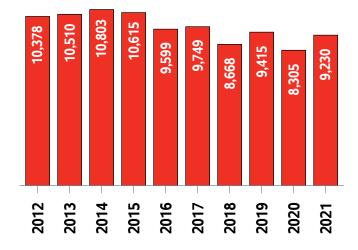
Sales Activity (November Year-to-date)



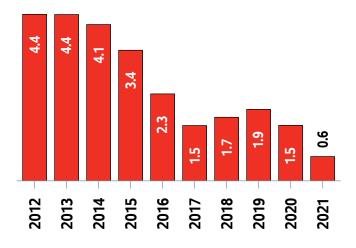
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)





London and St. Thomas MLS® Condo Townhouse Market Activity



		Compared to ⁶					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	111	33.7	15.6	54.2	22.0	91.4	117.6
Dollar Volume	\$61,851,294	92.0	81.3	195.4	233.3	472.9	658.1
New Listings	107	16.3	28.9	69.8	57.4	12.6	2.9
Active Listings	29	-34.1	-37.0	-29.3	-72.1	-88.8	-90.1
Sales to New Listings Ratio ¹	103.7	90.2	115.7	114.3	133.8	61.1	49.0
Months of Inventory ²	0.3	0.5	0.5	0.6	1.1	4.5	5.7
Average Price	\$557,219	43.6	56.8	91.6	173.2	199.4	248.3
Median Price	\$520,000	42.0	50.6	81.8	169.6	232.8	235.5
Sale to List Price Ratio	116.7	108.7	102.7	103.6	99.0	97.6	97.0
Median Days on Market	7.0	7.0	10.0	12.0	23.0	30.5	39.0
				Compa	red to [°]		
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	1,309	22.7	26.1	29.9	22.7	55.6	59.1
Dollar Volume	\$668,384,744	66.1	98.7	143.4	215.0	342.4	360.7
New Listings	1,510	24.0	25.1	35.2	12.9	0.7	3.9
Active Listings ³	51	-20.9	-22.7	-10.3	-73.2	-81.3	-82.4
4							
Sales to New Listings Ratio 4	86.7	87.6	86.0	90.2	79.8	56.1	56.6
Sales to New Listings Ratio	86.7 0.4	87.6 0.7	86.0 0.7	90.2 0.6	79.8 2.0	56.1 3.6	56.6 3.9
Months of Inventory	0.4	0.7	0.7	0.6	2.0	3.6	3.9
Months of Inventory ⁵ Average Price	0.4	0.7 35.4	0.7 57.6	0.6 87.5	2.0 156.7	3.6 184.2	3.9 189.6

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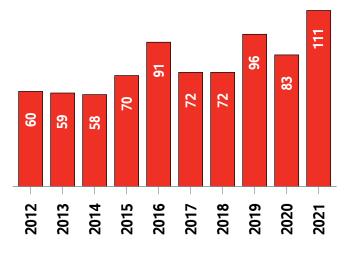
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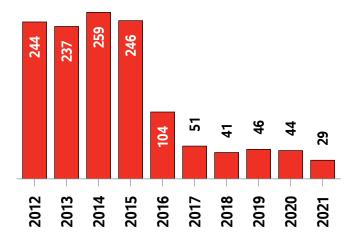
London and St. Thomas MLS® Condo Townhouse Market Activity



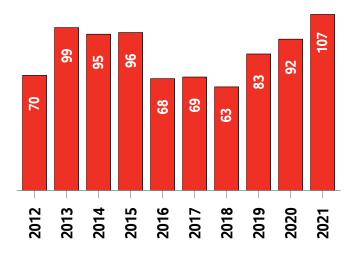
Sales Activity (November only)



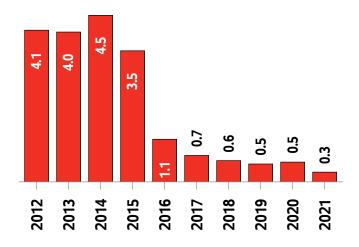
Active Listings (November only)



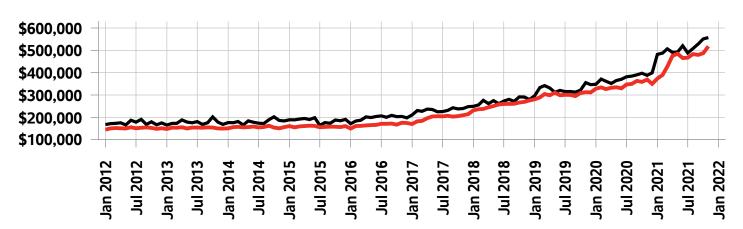
New Listings (November only)



Months of Inventory (November only)



MLS® HPI Townhouse Benchmark Price and Average Price



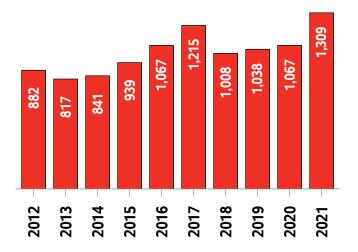




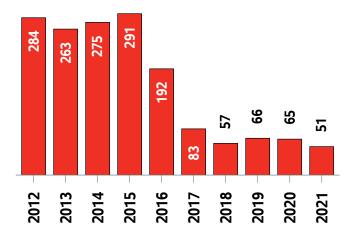
Sales Activity (November Year-to-date)

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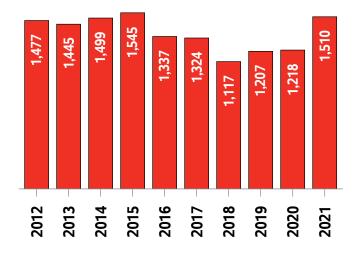
STATE ASSOCIATION



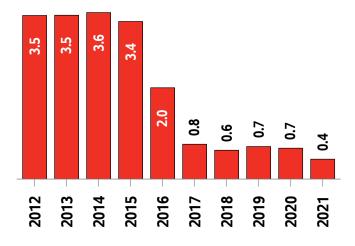
Active Listings '(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)





London and St. Thomas MLS® Apartment Market Activity



		Compared to ⁶					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	79	31.7	79.5	33.9	71.7	163.3	172.4
Dollar Volume	\$31,392,940	54.4	150.2	161.0	278.8	502.1	476.4
New Listings	76	13.4	49.0	-6.2	16.9	-11.6	7.0
Active Listings	41	-29.3	-10.9	-48.1	-79.2	-84.4	-79.1
Sales to New Listings Ratio ¹	103.9	89.6	86.3	72.8	70.8	34.9	40.8
Months of Inventory ²	0.5	1.0	1.0	1.3	4.3	8.8	6.8
Average Price	\$397,379	17.3	39.4	94.9	120.6	128.7	111.6
Median Price	\$355,000	30.3	43.1	102.9	141.5	132.8	132.0
Sale to List Price Ratio	107.5	102.1	101.6	103.0	97.6	97.9	96.5
Median Days on Market	8.0	11.0	15.0	11.0	51.5	57.0	46.0
				Compa	red to [°]		
	November	Neuromber	November	November	November	November	Maxanahar
Year-to-date	2021	November 2020	2019	2018	2016	2014	November 2011
Year-to-date Sales Activity					2016 48.1		
	2021	2020	2019	2018		2014	2011
Sales Activity	2021 952	2020 30.8	2019 50.4	2018 50.6	48.1	2014 66.1	2011 88.9
Sales Activity Dollar Volume	2021 952 \$361,398,952	2020 30.8 65.2	2019 50.4 127.9	2018 50.6 189.6	48.1 192.3	2014 66.1 252.1	2011 88.9 286.7
Sales Activity Dollar Volume New Listings	2021 952 \$361,398,952 1,102	2020 30.8 65.2 22.3	2019 50.4 127.9 45.8	2018 50.6 189.6 34.4	48.1 192.3 -2.7	2014 66.1 252.1 -4.3	2011 88.9 286.7 7.0
Sales Activity Dollar Volume New Listings Active Listings ³	2021 952 \$361,398,952 1,102 57	2020 30.8 65.2 22.3 -9.3	2019 50.4 127.9 45.8 -11.7	2018 50.6 189.6 34.4 -19.7	48.1 192.3 -2.7 -77.1	2014 66.1 252.1 -4.3 -79.4	2011 88.9 286.7 7.0 -75.9
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	2021 952 \$361,398,952 1,102 57 86.4	2020 30.8 65.2 22.3 -9.3 80.8	2019 50.4 127.9 45.8 -11.7 83.7	2018 50.6 189.6 34.4 -19.7 77.1	48.1 192.3 -2.7 -77.1 56.8	2014 66.1 252.1 -4.3 -79.4 49.8	2011 88.9 286.7 7.0 -75.9 48.9
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	2021 952 \$361,398,952 1,102 57 86.4 0.7	2020 30.8 65.2 22.3 -9.3 80.8 0.9	2019 50.4 127.9 45.8 -11.7 83.7 1.1	2018 50.6 189.6 34.4 -19.7 77.1 1.2	48.1 192.3 -2.7 -77.1 56.8 4.2	2014 66.1 252.1 -4.3 -79.4 49.8 5.3	2011 88.9 286.7 7.0 -75.9 48.9 5.1
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	2021 952 \$361,398,952 1,102 57 86.4 0.7 \$379,621	2020 30.8 65.2 22.3 -9.3 80.8 0.9 26.3	2019 50.4 127.9 45.8 -11.7 83.7 1.1 51.5	2018 50.6 189.6 34.4 -19.7 77.1 1.2 92.2	48.1 192.3 -2.7 -77.1 56.8 4.2 97.4	2014 66.1 252.1 -4.3 -79.4 49.8 5.3 111.9	2011 88.9 286.7 7.0 -75.9 48.9 5.1 104.7

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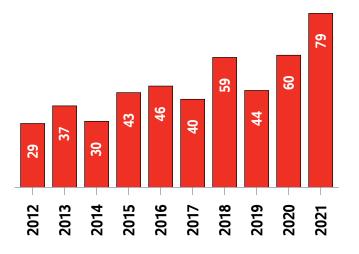
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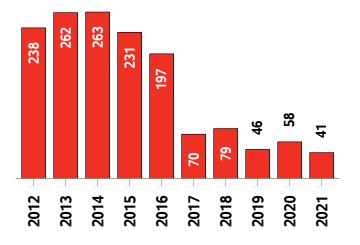
London and St. Thomas MLS® Apartment Market Activity



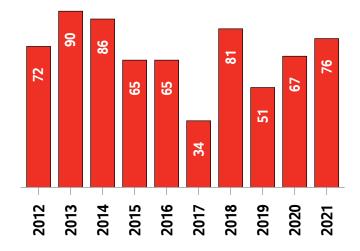
Sales Activity (November only)



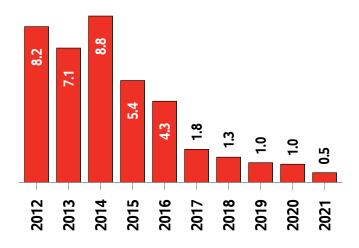
Active Listings (November only)



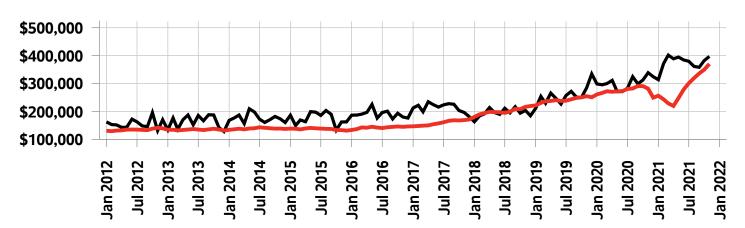
New Listings (November only)



Months of Inventory (November only)



MLS® HPI Apartment Benchmark Price and Average Price

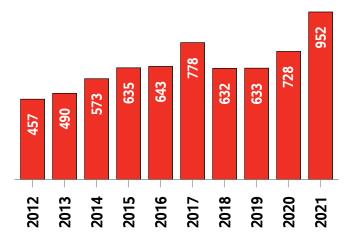




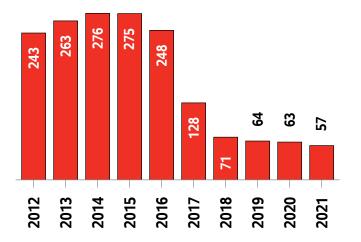
London and St. Thomas MLS® Apartment Market Activity



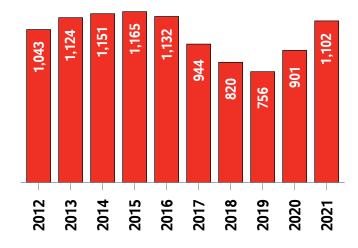
Sales Activity (November Year-to-date)



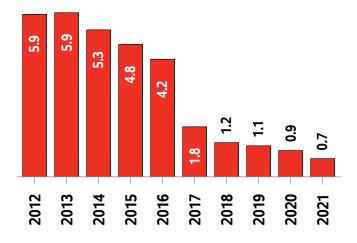
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



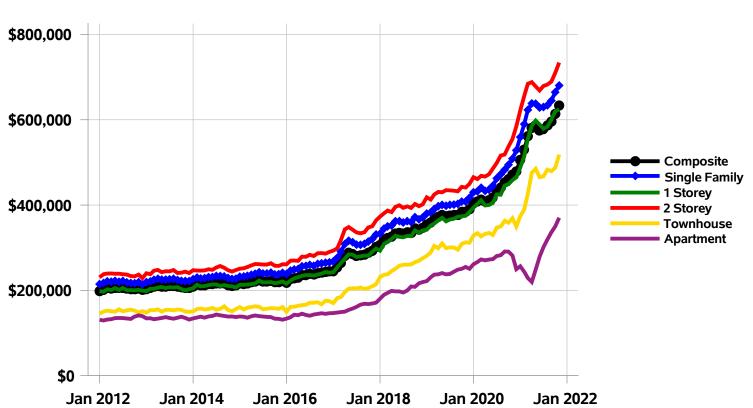
Months of Inventory ²(November Year-to-date)







	MLS [®] Home Price Index Benchmark Price								
			percentage change vs.						
Benchmark Type:	November 2021	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago		
Composite	\$633,700	3.2	8.0	8.1	34.3	85.1	160.6		
Single Family	\$680,400	2.4	7.3	6.7	33.7	85.6	156.9		
One Storey	\$624,400	0.8	7.0	4.4	36.2	86.1	156.8		
Two Storey	\$734,100	3.4	7.6	8.2	32.2	84.7	156.6		
Townhouse	\$518,100	6.4	7.2	6.8	40.3	92.4	194.7		
Apartment	\$370,400	5.9	16.0	49.2	31.5	71.0	155.4		



MLS[®] HPI Benchmark Price





Composite 🏫 🏦 開

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏦 簡

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5974
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS® HPI Benchmark Descriptions



1 Storey 秴

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🏦

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS® HPI Benchmark Descriptions



Townhouse 🗰

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



London MLS® Residential Market Activity



		Compared to ⁶					
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	580	-8.9	25.5	21.3	22.9	50.6	48.0
Dollar Volume	\$389,580,091	12.3	101.6	117.4	188.9	288.5	322.8
New Listings	576	-4.2	11.2	-1.7	19.3	-9.4	-9.0
Active Listings	210	-47.5	-70.1	-71.1	-74.8	-86.5	-87.8
Sales to New Listings Ratio ¹	100.7	106.0	89.2	81.6	97.7	60.5	61.9
Months of Inventory ²	0.4	0.6	1.5	1.5	1.8	4.0	4.4
Average Price	\$671,690	23.4	60.6	79.2	135.1	157.9	185.7
Median Price	\$637,500	28.8	66.8	82.1	149.5	163.4	202.1
Sale to List Price Ratio	112.5	106.3	101.8	102.4	99.4	97.6	97.3
Median Days on Market	7.0	7.0	11.5	10.5	20.5	29.0	39.0
				Compa	red to [°]		
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011
Sales Activity	7,627	18.9	21.9	24.6	19.8	40.5	47.2
Dollar Volume	\$4,819,601,150	53.5	87.4	111.4	166.8	246.3	290.1
New Listings	9,056	13.4	6.4	11.6	2.5	-7.1	-8.2
Active Listings ³	384	-44.1	-53.0	-47.8	-68.4	-77.5	-79.7
Sales to New Listings Ratio	84.2	80.3	73.5	75.4	72.0	55.7	52.5
Months of Inventory ⁵	0.6	1.2	1.4	1.3	2.1	3.5	4.0
Months of Inventory ⁵ Average Price	0.6 \$631,913	1.2 29.1	1.4 53.8	1.3 69.6	2.1 122.6	3.5 146.4	4.0 164.9
Average Price	\$631,913	29.1	53.8	69.6	122.6	146.4	164.9

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

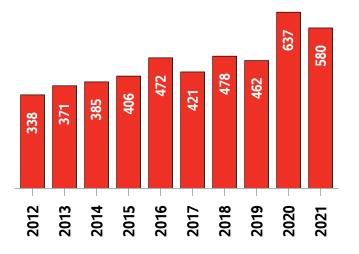
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



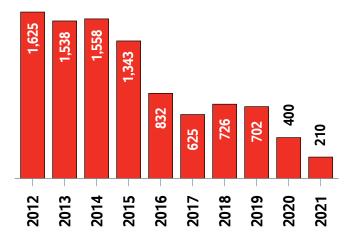
London MLS® Residential Market Activity



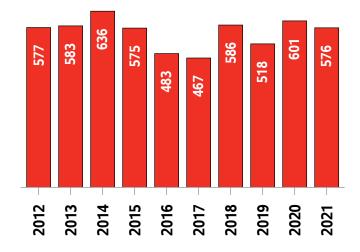
Sales Activity (November only)



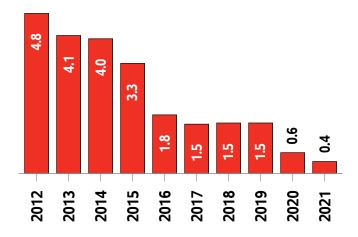
Active Listings (November only)



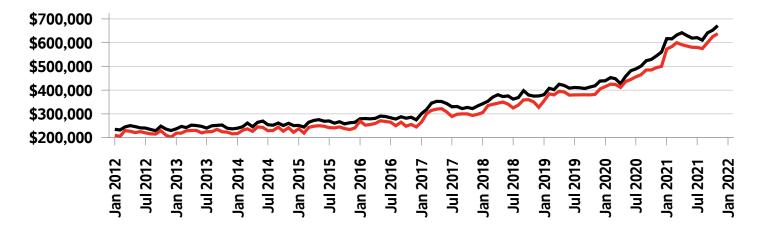
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

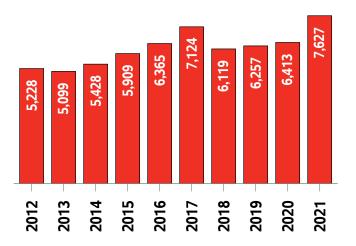




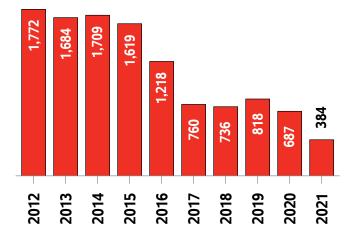
London MLS® Residential Market Activity



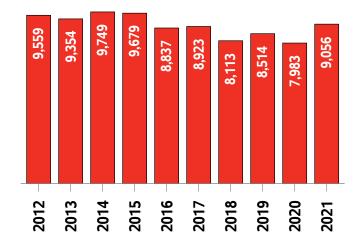
Sales Activity (November Year-to-date)



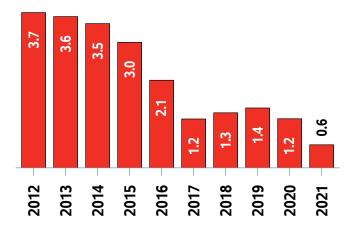
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)





Elgin MLS® Residential Market Activity



		Compared to [°]						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	36	157.1	140.0	125.0	176.9	56.5	89.5	
Dollar Volume	\$22,774,510	228.6	202.5	267.4	540.9	293.6	542.8	
New Listings	34	112.5	30.8	47.8	61.9	41.7	3.0	
Active Listings	23	-17.9	-57.4	-58.2	-70.9	-82.3	-85.3	
Sales to New Listings Ratio ¹	105.9	87.5	57.7	69.6	61.9	95.8	57.6	
Months of Inventory ²	0.6	2.0	3.6	3.4	6.1	5.7	8.2	
Average Price	\$632,625	27.8	26.0	63.3	131.5	151.5	239.3	
Median Price	\$662,500	46.4	42.5	69.9	151.9	188.0	347.6	
Sale to List Price Ratio	105.3	99.1	99.0	99.3	94.4	92.9	90.3	
Median Days on Market	18.0	22.5	22.0	21.0	66.0	51.0	91.0	
				Compa	red to [°]			
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	317							
	517	25.3	49.5	54.6	19.6	48.8	86.5	
Dollar Volume	\$200,578,217	25.3 70.7	49.5 136.7	54.6 164.8	19.6 184.4	48.8 324.4	86.5 427.3	
Dollar Volume	\$200,578,217	70.7	136.7	164.8	184.4	324.4	427.3	
Dollar Volume New Listings	\$200,578,217 378	70.7	136.7 3.6	164.8 26.8	184.4 -2.1	324.4 -16.2	427.3	
Dollar Volume New Listings Active Listings ³	\$200,578,217 378 30	70.7 11.5 -37.0	136.7 3.6 -56.2	164.8 26.8 -45.9	184.4 -2.1 -70.8	324.4 -16.2 -78.9	427.3 -19.2 -81.9	
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	\$200,578,217 378 30 83.9	70.7 11.5 -37.0 74.6	136.7 3.6 -56.2 58.1	164.8 26.8 -45.9 68.8	184.4 -2.1 -70.8 68.7	324.4 -16.2 -78.9 47.2	427.3 -19.2 -81.9 36.3	
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	\$200,578,217 378 30 83.9 1.1	70.7 11.5 -37.0 74.6 2.1	136.7 3.6 -56.2 58.1 3.6	164.8 26.8 -45.9 68.8 3.0	184.4 -2.1 -70.8 68.7 4.3	324.4 -16.2 -78.9 47.2 7.4	427.3 -19.2 -81.9 36.3 10.8	
Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	\$200,578,217 378 30 83.9 1.1 \$632,739	70.7 11.5 -37.0 74.6 2.1 36.2	136.7 3.6 -56.2 58.1 3.6 58.3	164.8 26.8 -45.9 68.8 3.0 71.3	184.4 -2.1 -70.8 68.7 4.3 137.7	324.4 -16.2 -78.9 47.2 7.4 185.1	427.3 -19.2 -81.9 36.3 10.8 182.8	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

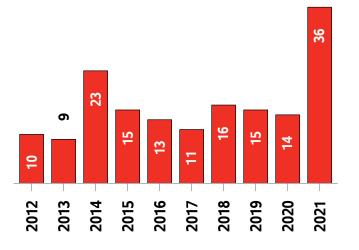
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



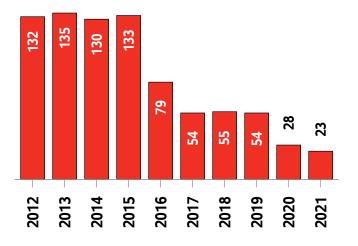
Elgin MLS® Residential Market Activity



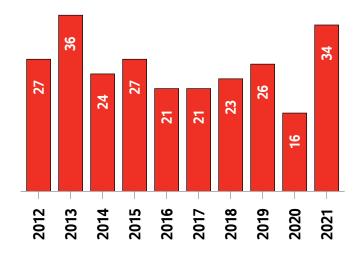
Sales Activity (November only)



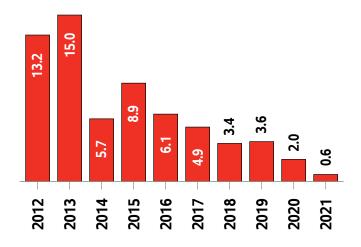
Active Listings (November only)



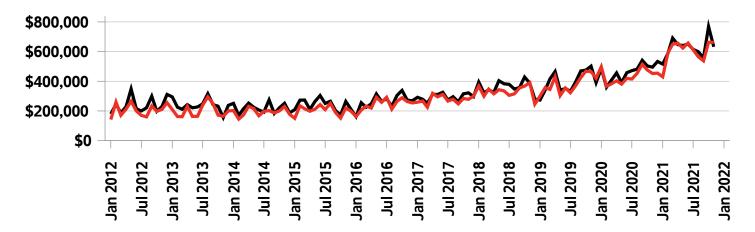
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

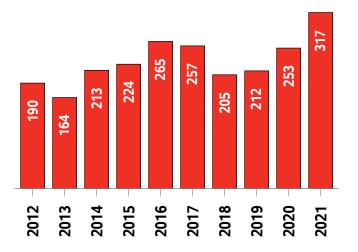




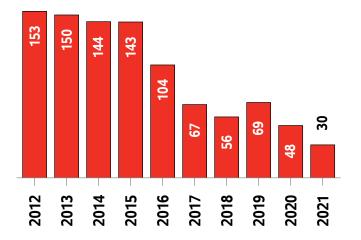
Elgin MLS® Residential Market Activity



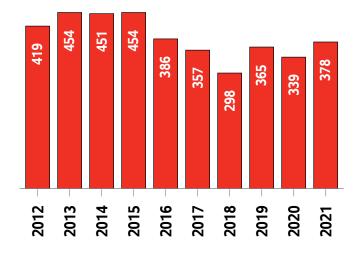
Sales Activity (November Year-to-date)



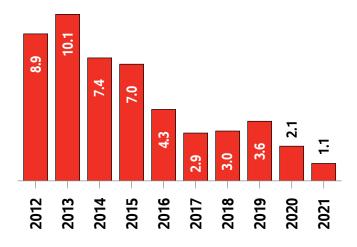
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)





Middlesex MLS® Residential Market Activity



		Compared to [°]						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	24	-35.1	26.3	26.3	33.3	41.2	84.6	
Dollar Volume	\$23,785,981	-1.0	110.5	122.5	236.0	290.9	330.3	
New Listings	28	-3.4	-24.3	12.0	33.3	-6.7	3.7	
Active Listings	32	-41.8	-62.8	-43.9	-56.8	-76.5	-74.2	
Sales to New Listings Ratio ¹	85.7	127.6	51.4	76.0	85.7	56.7	48.1	
Months of Inventory ²	1.3	1.5	4.5	3.0	4.1	8.0	9.5	
Average Price	\$991,083	52.7	66.6	76.1	152.0	176.9	133.1	
Median Price	\$817,513	33.1	51.4	58.7	98.5	155.9	166.3	
Sale to List Price Ratio	110.1	105.6	100.6	100.3	95.3	97.4	96.3	
Median Days on Market	16.5	10.0	20.0	27.0	48.0	23.0	46.0	
				Compa	red to [°]			
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	355	25.0						
		25.9	11.6	21.6	20.7	32.0	73.2	
Dollar Volume	\$315,682,654	68.4	11.6 85.6	21.6 107.6	20.7 177.6	32.0 210.1	73.2 362.7	
Dollar Volume New Listings								
	\$315,682,654	68.4	85.6	107.6	177.6	210.1	362.7	
New Listings	\$315,682,654 455	68.4 11.2	85.6 -13.5	107.6 10.7	177.6 -10.4	210.1	362.7 -3.4	
New Listings Active Listings ³	\$315,682,654 455 35	68.4 11.2 -54.8	85.6 -13.5 -64.6	107.6 10.7 -46.5	177.6 -10.4 -68.2	210.1 -22.2 -77.2	362.7 -3.4 -71.6	
New Listings Active Listings ³ Sales to New Listings Ratio ⁴	\$315,682,654 455 35 78.0	68.4 11.2 -54.8 68.9	85.6 -13.5 -64.6 60.5	107.6 10.7 -46.5 71.0	177.6 -10.4 -68.2 57.9	210.1 -22.2 -77.2 46.0	362.7 -3.4 -71.6 43.5	
New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	\$315,682,654 455 35 78.0 1.1	68.4 11.2 -54.8 68.9 3.0	85.6 -13.5 -64.6 60.5 3.4	107.6 10.7 -46.5 71.0 2.5	177.6 -10.4 -68.2 57.9 4.1	210.1 -22.2 -77.2 46.0 6.3	362.7 -3.4 -71.6 43.5 6.7	
New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	\$315,682,654 455 35 78.0 1.1 \$889,247	68.4 11.2 -54.8 68.9 3.0 33.8	85.6 -13.5 -64.6 60.5 3.4 66.2	107.6 10.7 -46.5 71.0 2.5 70.7	177.6 -10.4 -68.2 57.9 4.1 129.9	210.1 -22.2 -77.2 46.0 6.3 135.0	362.7 -3.4 -71.6 43.5 6.7 167.2	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

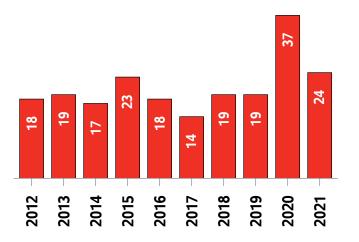
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



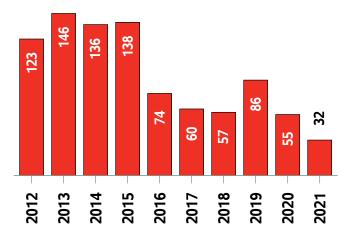
Middlesex MLS® Residential Market Activity



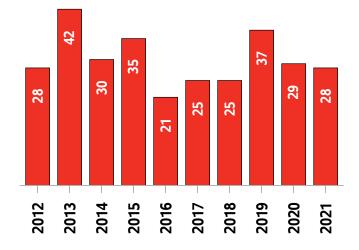
Sales Activity (November only)



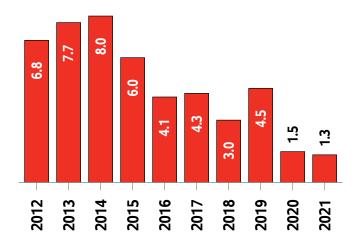
Active Listings (November only)



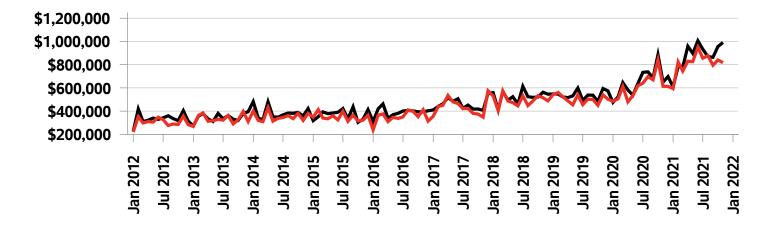
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

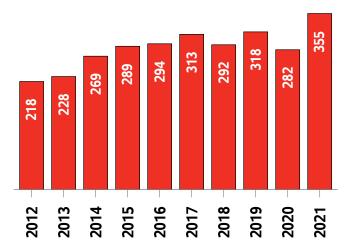




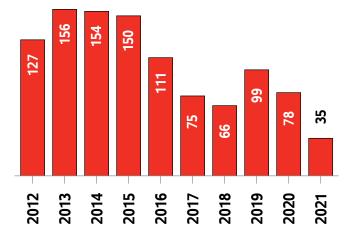
Middlesex MLS® Residential Market Activity



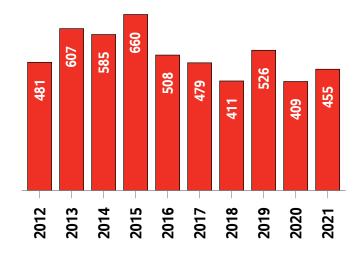
Sales Activity (November Year-to-date)



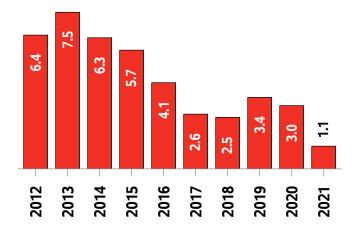
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)





Strathroy-Caradoc MLS® Residential Market Activity



		Compared to [°]						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	34	0.0	3.0	6.3	112.5	70.0	209.1	
Dollar Volume	\$25,882,479	46.4	83.4	134.6	635.9	517.4	953.3	
New Listings	30	-18.9	-18.9	-21.1	-18.9	7.1	-6.3	
Active Listings	17	-69.1	-83.5	-80.5	-80.2	-85.6	-86.3	
Sales to New Listings Ratio ¹	113.3	91.9	89.2	84.2	43.2	71.4	34.4	
Months of Inventory ²	0.5	1.6	3.1	2.7	5.4	5.9	11.3	
Average Price	\$761,249	46.4	78.0	120.8	246.3	263.2	240.8	
Median Price	\$708,000	42.3	70.6	114.5	229.3	285.8	293.6	
Sale to List Price Ratio	107.5	105.8	99.1	100.4	98.2	95.2	98.1	
Median Days on Market	12.5	7.0	29.0	11.0	20.0	36.5	51.0	
		Compared to '						
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Year-to-date Sales Activity				November	November			
	2021	2020	2019	November 2018	November 2016	2014	2011	
Sales Activity	2021 442	2020 1.1	2019 13.3	November 2018 25.9	November 2016 23.1	2014 45.4	2011 70.0	
Sales Activity Dollar Volume	2021 442 \$283,778,236	2020 1.1 36.1	2019 13.3 72.1	November 2018 25.9 130.9	November 2016 23.1 201.8	2014 45.4 294.3	2011 70.0 394.7	
Sales Activity Dollar Volume New Listings	2021 442 \$283,778,236 504	2020 1.1 36.1 -8.7	2019 13.3 72.1 -14.9	November 2018 25.9 130.9 0.8	November 2016 23.1 201.8 -5.3	2014 45.4 294.3 -7.9	2011 70.0 394.7 -3.1	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 442 \$283,778,236 504 30	2020 1.1 36.1 -8.7 -65.0	2019 13.3 72.1 -14.9 -68.1	November 2018 25.9 130.9 0.8 -60.6	November 2016 23.1 201.8 -5.3 -71.3	2014 45.4 294.3 -7.9 -79.4	2011 70.0 394.7 -3.1 -77.8	
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴	2021 442 \$283,778,236 504 30 87.7	2020 1.1 36.1 -8.7 -65.0 79.2	2019 13.3 72.1 -14.9 -68.1 65.9	November 2018 25.9 130.9 0.8 -60.6 70.2	November 2016 23.1 201.8 -5.3 -71.3 67.5	2014 45.4 294.3 -7.9 -79.4 55.6	2011 70.0 394.7 -3.1 -77.8 50.0	
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	2021 442 \$283,778,236 504 30 87.7 0.7	2020 1.1 36.1 -8.7 -65.0 79.2 2.2	2019 13.3 72.1 -14.9 -68.1 65.9 2.7	November 2018 25.9 130.9 0.8 -60.6 70.2 2.4	November 2016 23.1 201.8 -5.3 -71.3 67.5 3.2	2014 45.4 294.3 -7.9 -79.4 55.6 5.3	2011 70.0 394.7 -3.1 -77.8 50.0 5.7	
Sales Activity Dollar Volume New Listings Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	2021 442 \$283,778,236 504 30 87.7 0.7 \$642,032	2020 1.1 36.1 -8.7 -65.0 79.2 2.2 34.6	2019 13.3 72.1 -14.9 -68.1 65.9 2.7 51.8	November 2018 25.9 130.9 0.8 -60.6 70.2 2.4 83.4	November 2016 201.8 -5.3 -71.3 67.5 3.2 145.2	2014 45.4 294.3 -7.9 -79.4 55.6 5.3 171.2	2011 70.0 394.7 -3.1 -77.8 50.0 5.7 191.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

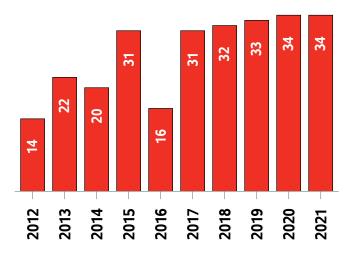
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



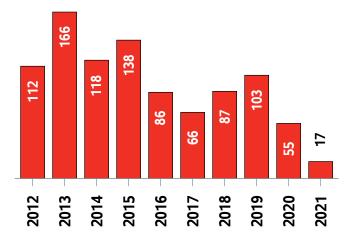
Strathroy-Caradoc MLS® Residential Market Activity



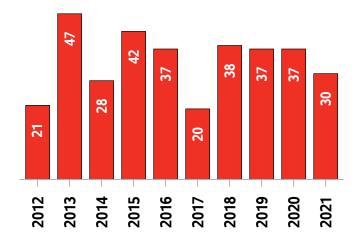
Sales Activity (November only)



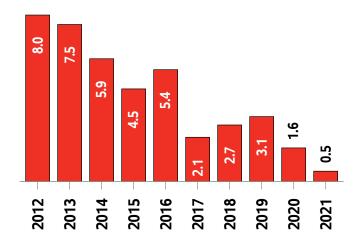
Active Listings (November only)



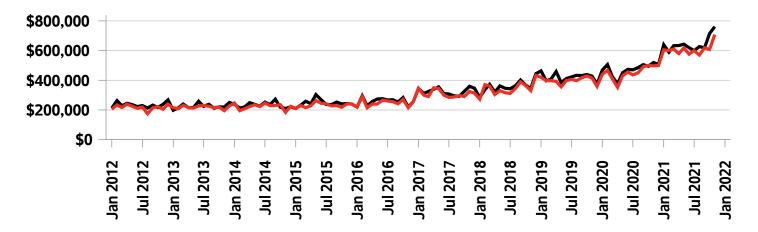
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

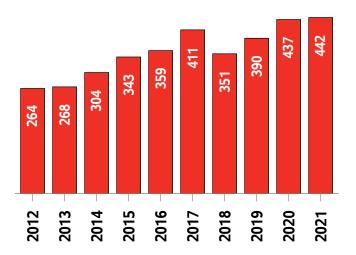




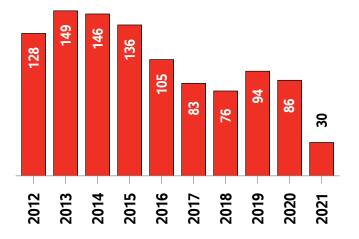
Strathroy-Caradoc MLS® Residential Market Activity



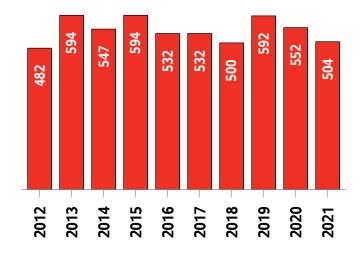
Sales Activity (November Year-to-date)



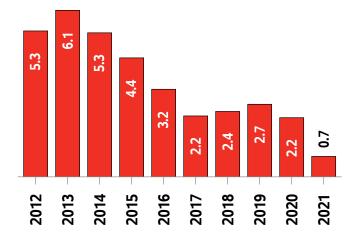
Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)





St. Thomas MLS® Residential Market Activity



		Compared to [°]						
Actual	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	73	14.1	23.7	21.7	19.7	37.7	40.4	
Dollar Volume	\$44,509,695	62.6	126.9	151.8	236.0	361.9	345.4	
New Listings	76	31.0	20.6	18.8	11.8	20.6	1.3	
Active Listings	23	-25.8	-60.3	-62.3	-80.5	-88.9	-88.9	
Sales to New Listings Ratio ¹	96.1	110.3	93.7	93.8	89.7	84.1	69.3	
Months of Inventory ²	0.3	0.5	1.0	1.0	1.9	3.9	4.0	
Average Price	\$609,722	42.6	83.4	106.9	180.8	235.3	217.3	
Median Price	\$571,397	41.9	81.4	105.5	178.7	217.4	189.6	
Sale to List Price Ratio	112.3	105.9	100.7	100.4	97.4	96.1	97.2	
Median Days on Market	7.0	8.5	9.0	10.5	22.0	43.0	45.0	
				Compa	red to [°]			
Year-to-date	November 2021	November 2020	November 2019	November 2018	November 2016	November 2014	November 2011	
Sales Activity	844	17.5	15.0	12.4	11.9	33.5	37.0	
Dollar Volume	\$463,781,170	59.6	83.5	106.5	172.9	266.9	306.4	
New Listings	946	16.9	10.9	10.1	2.5	-6.1	-7.5	
New Listings Active Listings ³	946 34	16.9 -35.6	10.9 -50.1	10.1 -50.1	2.5 -74.9	-6.1 -85.5	-7.5 -85.9	
Active Listings ³	34	-35.6	-50.1	-50.1	-74.9	-85.5	-85.9	
Active Listings ³ Sales to New Listings Ratio ⁴	34 89.2	-35.6 88.8	-50.1 86.0	-50.1 87.4	-74.9 81.7	-85.5 62.8	-85.9	
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵	34 89.2 0.4	-35.6 88.8 0.8	-50.1 86.0 1.0	-50.1 87.4 1.0	-74.9 81.7 2.0	-85.5 62.8 4.0	-85.9 60.2 4.3	
Active Listings ³ Sales to New Listings Ratio ⁴ Months of Inventory ⁵ Average Price	34 89.2 0.4 \$549,504	-35.6 88.8 0.8 35.8	-50.1 86.0 1.0 59.6	-50.1 87.4 1.0 83.7	74.9 81.7 2.0 143.8	-85.5 62.8 4.0 174.7	-85.9 60.2 4.3 196.6	

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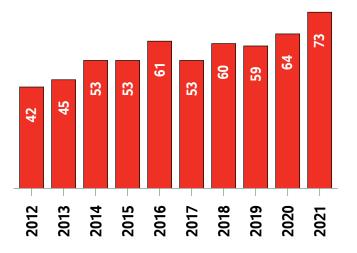
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.



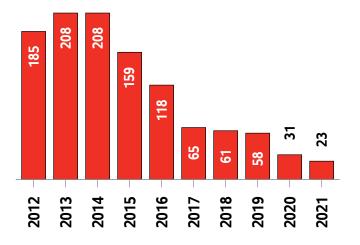
St. Thomas MLS® Residential Market Activity



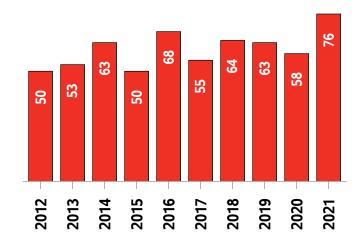
Sales Activity (November only)



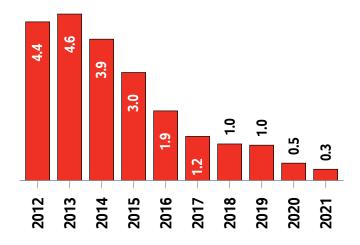
Active Listings (November only)



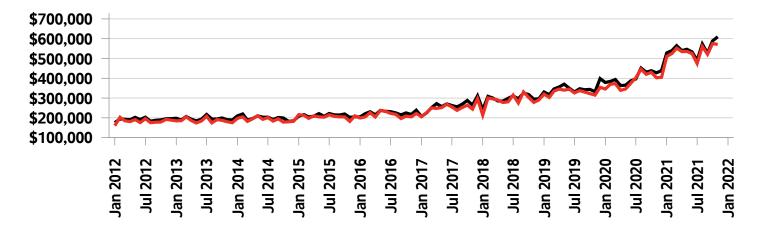
New Listings (November only)



Months of Inventory (November only)



Average Price and Median Price

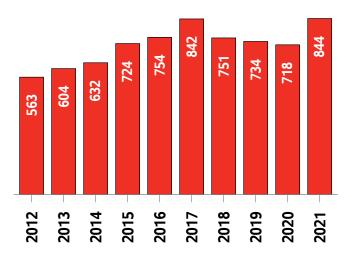




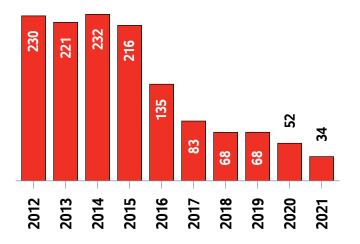
St. Thomas MLS® Residential Market Activity



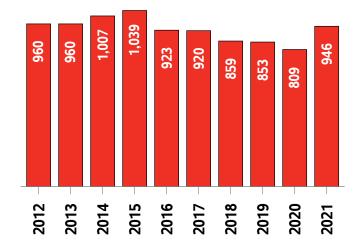
Sales Activity (November Year-to-date)



Active Listings ¹(November Year-to-date)



New Listings (November Year-to-date)



Months of Inventory ²(November Year-to-date)

