



London and St. Thomas Residential Market Activity and MLS® Home Price Index ReportOctober 2021





London and St. Thomas MLS® Residential Market Activity



				Compa	red to °		
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	865	-7.1	4.7	15.0	18.0	40.4	59.3
Dollar Volume	\$581,564,025	18.6	70.3	104.5	182.2	282.5	362.6
New Listings	881	-16.5	-13.6	-12.7	-1.7	-23.9	-13.1
Active Listings	511	-40.5	-62.1	-58.2	-67.9	-81.5	-82.6
Sales to New Listings Ratio ¹	98.2	88.2	81.0	74.5	81.8	53.2	53.6
Months of Inventory 2	0.6	0.9	1.6	1.6	2.2	4.5	5.4
Average Price	\$672,328	27.6	62.6	77.7	139.1	172.4	190.4
Median Price	\$625,000	29.6	63.8	74.6	151.0	179.0	200.5
Sale to List Price Ratio	109.1	105.3	101.0	101.9	98.8	97.6	96.7
Median Days on Market	8.0	7.0	14.0	12.0	21.0	34.0	37.0
		Compared to 6					
				Compa	red to °		
Year-to-date	October 2021	October 2020	October 2019	Compa October 2018	October 2016	October 2014	October 2011
Year-to-date Sales Activity				October	October	l	l
	2021	2020	2019	October 2018	October 2016	2014	2011
Sales Activity	9,622	2020	2019	October 2018	October 2016 17.8	40.3	50.0
Sales Activity Dollar Volume	9,622 \$6,098,096,339	2020 22.0 60.6	2019 21.5 88.2	October 2018 25.3 115.3	October 2016 17.8 167.2	2014 40.3 250.5	2011 50.0 305.2
Sales Activity Dollar Volume New Listings	9,622 \$6,098,096,339 11,546	2020 22.0 60.6 14.2	2019 21.5 88.2 4.1	October 2018 25.3 115.3 12.4	October 2016 17.8 167.2 -0.5	2014 40.3 250.5 -9.9	2011 50.0 305.2 -8.5
Sales Activity Dollar Volume New Listings Active Listings	9,622 \$6,098,096,339 11,546 611	2020 22.0 60.6 14.2 -44.8	2019 21.5 88.2 4.1 -53.9	October 2018 25.3 115.3 12.4 -46.9	October 2016 17.8 167.2 -0.5 -69.3	2014 40.3 250.5 -9.9 -78.5	2011 50.0 305.2 -8.5 -79.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 9,622 \$6,098,096,339 11,546 611 83.3	2020 22.0 60.6 14.2 -44.8	2019 21.5 88.2 4.1 -53.9 71.5	October 2018 25.3 115.3 12.4 -46.9 74.7	October 2016 17.8 167.2 -0.5 -69.3 70.4	2014 40.3 250.5 -9.9 -78.5 53.5	2011 50.0 305.2 -8.5 -79.3 50.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 9,622 \$6,098,096,339 11,546 611 83.3 0.6	2020 22.0 60.6 14.2 -44.8 78.0	2019 21.5 88.2 4.1 -53.9 71.5	October 2018 25.3 115.3 12.4 -46.9 74.7 1.5	October 2016 17.8 167.2 -0.5 -69.3 70.4 2.4	2014 40.3 250.5 -9.9 -78.5 53.5 4.1	2011 50.0 305.2 -8.5 -79.3 50.8 4.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 9,622 \$6,098,096,339 11,546 611 83.3 0.6 \$633,766	2020 22.0 60.6 14.2 -44.8 78.0 1.4 31.6	2019 21.5 88.2 4.1 -53.9 71.5 1.7 55.0	October 2018 25.3 115.3 12.4 -46.9 74.7 1.5 71.7	October 2016 17.8 167.2 -0.5 -69.3 70.4 2.4 126.8	2014 40.3 250.5 -9.9 -78.5 53.5 4.1 149.9	2011 50.0 305.2 -8.5 -79.3 50.8 4.6 170.1

¹ Sales / new listings * 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

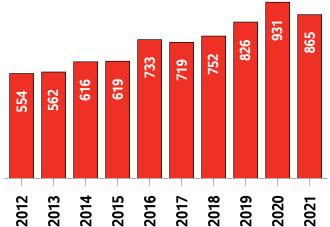
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



London and St. Thomas MLS® Residential Market Activity



Sales Activity (October only)



Active Listings (October only)

2015

2016

2017

2018

2019

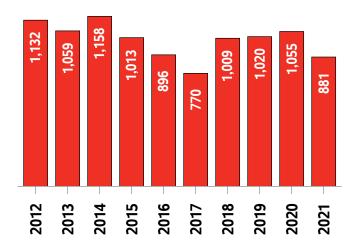


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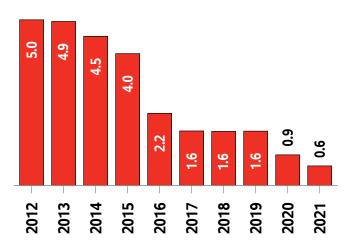
2020

2021

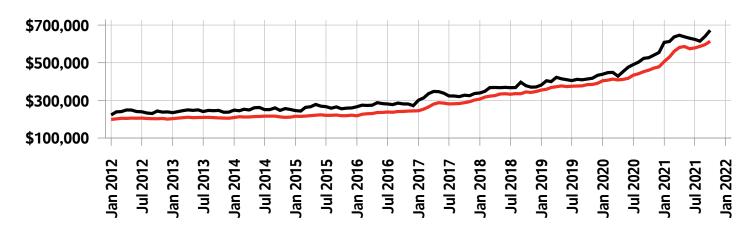
New Listings (October only)



Months of Inventory (October only)



MLS® HPI Composite Benchmark Price and Average Price

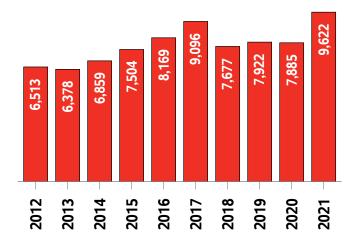




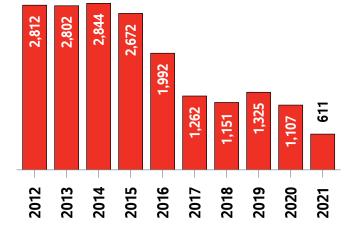
London and St. Thomas MLS® Residential Market Activity



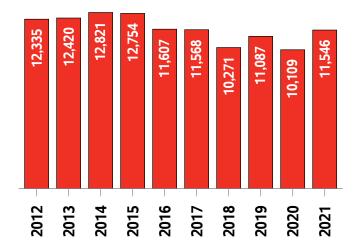
Sales Activity (October Year-to-date)



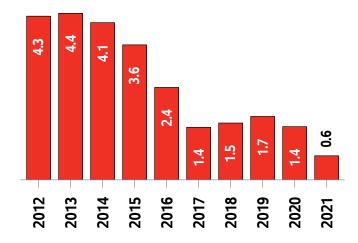
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



London and St. ThomasMLS® Single Family Market Activity



				Compa	red to '		
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	649	-6.6	1.2	12.9	10.8	29.5	42.3
Dollar Volume	\$470,286,185	18.6	65.8	97.6	165.9	261.9	320.4
New Listings	663	-17.4	-18.5	-17.0	-7.3	-27.2	-19.5
Active Listings	393	-43.7	-66.1	-61.3	-67.2	-81.8	-83.5
Sales to New Listings Ratio 1	97.9	86.6	78.8	72.0	82.0	55.0	55.3
Months of Inventory 2	0.6	1.0	1.8	1.8	2.0	4.3	5.2
Average Price	\$724,632	27.0	63.8	75.1	140.1	179.4	195.4
Median Price	\$669,000	25.0	64.4	73.9	151.9	182.4	205.5
Sale to List Price Ratio	109.3	105.5	100.5	101.7	98.8	97.6	96.7
Median Days on Market	8.0	7.0	15.0	11.0	20.0	31.0	35.0
		Compared to '					
				Compa	red to 6		
Year-to-date	October 2021	October 2020	October 2019	Compa October 2018	October 2016	October 2014	October 2011
Year-to-date Sales Activity			I	October	October	ı	I
	2021	2020	2019	October 2018	October 2016	2014	2011
Sales Activity	7,140	2020	2019 17.3	October 2018	October 2016 10.7	31.1	39.8
Sales Activity Dollar Volume	7,140 \$4,916,419,613	2020 21.0 59.7	2019 17.3 83.5	October 2018 21.6 107.9	October 2016 10.7 153.0	31.1 230.7	39.8 286.8
Sales Activity Dollar Volume New Listings	7,140 \$4,916,419,613 8,620	2020 21.0 59.7 11.9	2019 17.3 83.5 -2.6	October 2018 21.6 107.9 7.0	October 2016 10.7 153.0 -4.9	2014 31.1 230.7 -15.0	2011 39.8 286.8 -15.1
Sales Activity Dollar Volume New Listings Active Listings ³	7,140 \$4,916,419,613 8,620 467	2020 21.0 59.7 11.9 -48.7	2019 17.3 83.5 -2.6 -58.9	October 2018 21.6 107.9 7.0 -51.6	October 2016 10.7 153.0 -4.9 -68.4	2014 31.1 230.7 -15.0 -79.0	2011 39.8 286.8 -15.1 -80.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 7,140 \$4,916,419,613 8,620 467 82.8	2020 21.0 59.7 11.9 -48.7 76.6	2019 17.3 83.5 -2.6 -58.9 68.8	October 2018 21.6 107.9 7.0 -51.6 72.9	October 2016 10.7 153.0 -4.9 -68.4 71.2	2014 31.1 230.7 -15.0 -79.0 53.7	2011 39.8 286.8 -15.1 -80.3 50.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 7,140 \$4,916,419,613 8,620 467 82.8 0.7	2020 21.0 59.7 11.9 -48.7 76.6 1.5	2019 17.3 83.5 -2.6 -58.9 68.8 1.9	October 2018 21.6 107.9 7.0 -51.6 72.9 1.6	October 2016 10.7 153.0 -4.9 -68.4 71.2 2.3	2014 31.1 230.7 -15.0 -79.0 53.7 4.1	2011 39.8 286.8 -15.1 -80.3 50.3 4.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 7,140 \$4,916,419,613 8,620 467 82.8 0.7 \$688,574	2020 21.0 59.7 11.9 -48.7 76.6 1.5	2019 17.3 83.5 -2.6 -58.9 68.8 1.9 56.4	October 2018 21.6 107.9 7.0 -51.6 72.9 1.6 71.0	October 2016 10.7 153.0 -4.9 -68.4 71.2 2.3 128.6	2014 31.1 230.7 -15.0 -79.0 53.7 4.1 152.3	2011 39.8 286.8 -15.1 -80.3 50.3 4.6 176.7

¹ Sales / new listings * 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

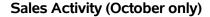
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

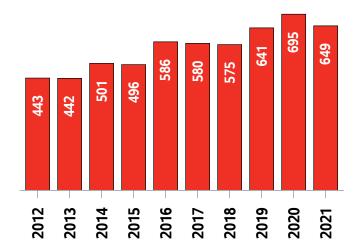
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



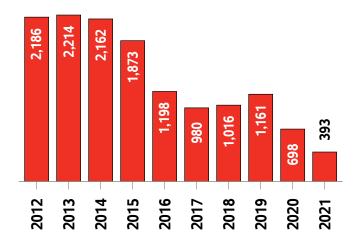
London and St. Thomas MLS® Single Family Market Activity



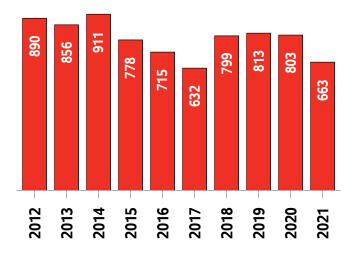




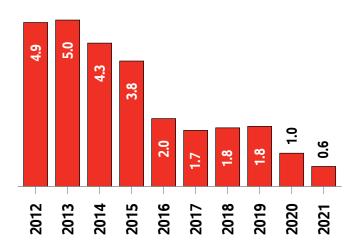
Active Listings (October only)



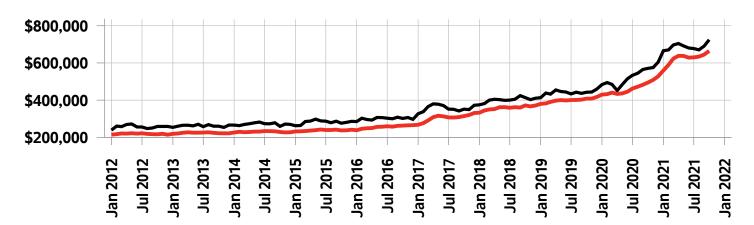
New Listings (October only)



Months of Inventory (October only)



MLS® HPI Single Family Benchmark Price and Average Price

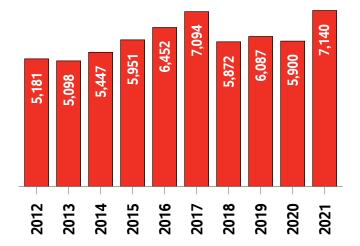




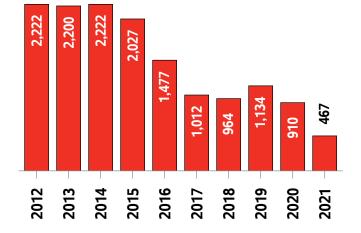
London and St. Thomas MLS® Single Family Market Activity



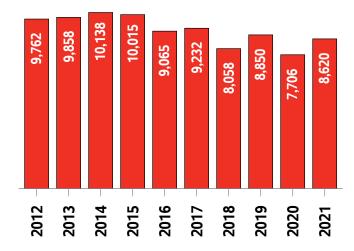
Sales Activity (October Year-to-date)



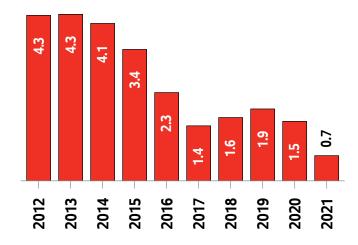
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



London and St. Thomas MLS® Condo Townhouse Market Activity



				Compa	red to '		
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	110	-10.6	31.0	12.2	22.2	80.3	129.2
Dollar Volume	\$60,378,655	23.5	123.4	111.4	230.3	389.2	631.7
New Listings	109	0.9	11.2	29.8	22.5	-11.4	4.8
Active Listings	43	0.0	-44.9	-33.8	-70.7	-84.1	-85.6
Sales to New Listings Ratio 1	100.9	113.9	85.7	116.7	101.1	49.6	46.2
Months of Inventory 2	0.4	0.3	0.9	0.7	1.6	4.4	6.2
Average Price	\$548,897	38.1	70.6	88.4	170.2	171.3	219.3
Median Price	\$541,500	43.3	76.0	102.1	205.3	190.3	249.4
Sale to List Price Ratio	111.8	106.4	103.6	103.1	99.5	97.7	97.8
Median Days on Market	7.0	7.0	13.5	13.5	24.5	42.0	42.0
		Compared to ⁶					
				Compa	red to ⁶		
Year-to-date	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Year-to-date Sales Activity			I	October	October	ı	l
	2021	2020	2019	October 2018	October 2016	2014	2011
Sales Activity	1,197	2020	27.1	October 2018 27.9	October 2016 22.6	2014 52.9	2011 55.1
Sales Activity Dollar Volume	2021 1,197 \$605,964,450	2020 21.6 63.7	2019 27.1 100.5	October 2018 27.9 138.9	October 2016 22.6 212.9	2014 52.9 331.9	55.1 342.5
Sales Activity Dollar Volume New Listings	2021 1,197 \$605,964,450 1,403	2020 21.6 63.7 24.6	2019 27.1 100.5 24.8	October 2018 27.9 138.9 33.1	October 2016 22.6 212.9 10.6	2014 52.9 331.9 -0.1	2011 55.1 342.5 4.0
Sales Activity Dollar Volume New Listings Active Listings	2021 1,197 \$605,964,450 1,403 54	2020 21.6 63.7 24.6 -19.3	2019 27.1 100.5 24.8 -21.0	October 2018 27.9 138.9 33.1 -8.1	October 2016 22.6 212.9 10.6 -73.0	2014 52.9 331.9 -0.1 -80.5	2011 55.1 342.5 4.0 -81.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 1,197 \$605,964,450 1,403 54 85.3	2020 21.6 63.7 24.6 -19.3	2019 27.1 100.5 24.8 -21.0 83.8	October 2018 27.9 138.9 33.1 -8.1 88.8	October 2016 22.6 212.9 10.6 -73.0 76.9	2014 52.9 331.9 -0.1 -80.5 55.8	2011 55.1 342.5 4.0 -81.5 57.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 1,197 \$605,964,450 1,403 54 85.3 0.5	2020 21.6 63.7 24.6 -19.3 87.4 0.7	2019 27.1 100.5 24.8 -21.0 83.8 0.7	October 2018 27.9 138.9 33.1 -8.1 88.8 0.6	October 2016 22.6 212.9 10.6 -73.0 76.9 2.1	2014 52.9 331.9 -0.1 -80.5 55.8 3.5	2011 55.1 342.5 4.0 -81.5 57.2 3.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 1,197 \$605,964,450 1,403 54 85.3 0.5 \$506,236	2020 21.6 63.7 24.6 -19.3 87.4 0.7 34.6	2019 27.1 100.5 24.8 -21.0 83.8 0.7 57.8	October 2018 27.9 138.9 33.1 -8.1 88.8 0.6 86.8	October 2016 22.6 212.9 10.6 -73.0 76.9 2.1 155.2	2014 52.9 331.9 -0.1 -80.5 55.8 3.5 182.6	2011 55.1 342.5 4.0 -81.5 57.2 3.8 185.4

¹ Sales / new listings * 100; compared to levels from previous periods.

Source: Canadian MLS® Systems, CREA

 $^{^{2}}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

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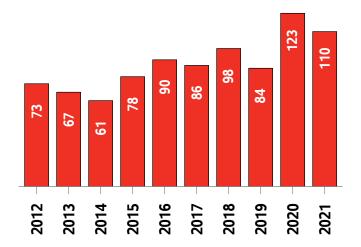
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



London and St. Thomas MLS® Condo Townhouse Market Activity



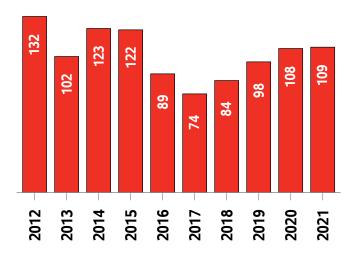
Sales Activity (October only)



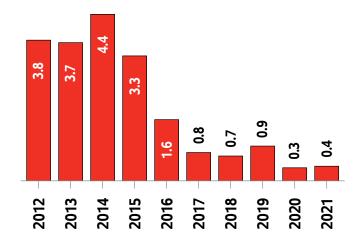
Active Listings (October only)



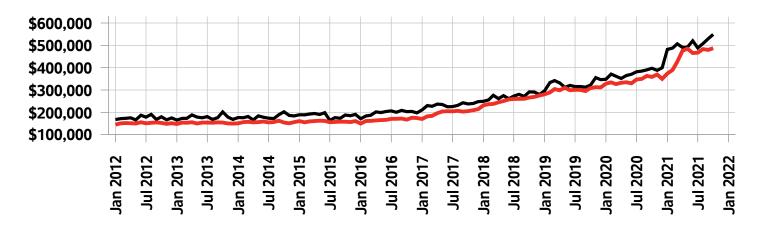
New Listings (October only)



Months of Inventory (October only)



MLS® HPI Townhouse Benchmark Price and Average Price

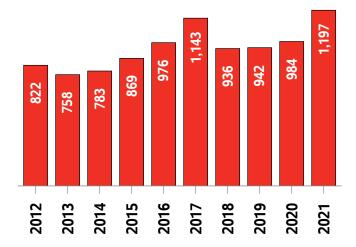




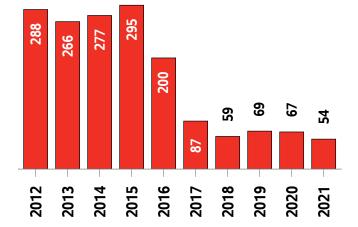
London and St. Thomas MLS® Condo Townhouse Market Activity



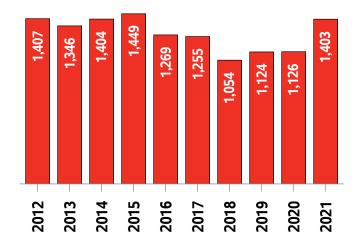
Sales Activity (October Year-to-date)



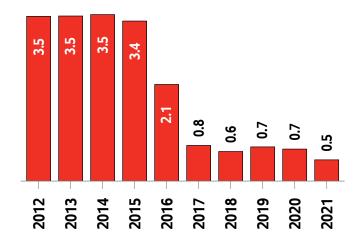
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



London and St. Thomas MLS® Apartment Market Activity



				Compa	red to ⁶		
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	57	-24.0	-9.5	-1.7	21.3	14.0	54.1
Dollar Volume	\$22,009,742	-6.1	39.7	95.7	141.8	141.6	299.5
New Listings	67	-33.7	17.5	-24.7	-15.2	-31.6	-5.6
Active Listings	53	-27.4	10.4	-32.1	-75.0	-78.9	-74.0
Sales to New Listings Ratio 1	85.1	74.3	110.5	65.2	59.5	51.0	52.1
Months of Inventory 2	0.9	1.0	0.8	1.3	4.5	5.0	5.5
Average Price	\$386,136	23.5	54.4	99.1	99.4	112.0	159.4
Median Price	\$350,000	24.1	48.9	92.9	131.8	135.7	204.3
Sale to List Price Ratio	105.5	103.3	103.0	103.0	97.4	97.2	97.1
Median Days on Market	8.0	10.0	11.0	9.0	45.0	48.5	49.0
		Compared to ⁶					
				Compa	red to ⁶		
Year-to-date	October 2021	October 2020	October 2019	Compa October 2018	October 2016	October 2014	October 2011
Year-to-date Sales Activity				October	October	l	l
	2021	2020	2019	October 2018	October 2016	2014	2011
Sales Activity	2021 871	30.4	2019 47.9	October 2018 52.0	October 2016 45.9	60.4	2011 83.4
Sales Activity Dollar Volume	2021 871 \$329,349,012	30.4 65.9	2019 47.9 125.5	October 2018 52.0 192.0	October 2016 45.9 185.5	2014 60.4 238.1	2011 83.4 274.2
Sales Activity Dollar Volume New Listings	\$71 \$329,349,012 1,026	30.4 65.9 23.0	2019 47.9 125.5 45.5	October 2018 52.0 192.0 38.8	October 2016 45.9 185.5	2014 60.4 238.1 -3.7	2011 83.4 274.2 7.0
Sales Activity Dollar Volume New Listings Active Listings ³	2021 871 \$329,349,012 1,026 59	2020 30.4 65.9 23.0 -7.1	2019 47.9 125.5 45.5 -11.5	October 2018 52.0 192.0 38.8 -16.2	October 2016 45.9 185.5 -3.8 -76.8	2014 60.4 238.1 -3.7 -78.9	2011 83.4 274.2 7.0 -75.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 871 \$329,349,012 1,026 59 84.9	2020 30.4 65.9 23.0 -7.1 80.1	2019 47.9 125.5 45.5 -11.5 83.5	October 2018 52.0 192.0 38.8 -16.2 77.5	October 2016 45.9 185.5 -3.8 -76.8 56.0	2014 60.4 238.1 -3.7 -78.9 51.0	2011 83.4 274.2 7.0 -75.5 49.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 871 \$329,349,012 1,026 59 84.9 0.7	2020 30.4 65.9 23.0 -7.1 80.1 0.9	2019 47.9 125.5 45.5 -11.5 83.5	October 2018 52.0 192.0 38.8 -16.2 77.5 1.2	October 2016 45.9 185.5 -3.8 -76.8 56.0 4.2	2014 60.4 238.1 -3.7 -78.9 51.0 5.1	2011 83.4 274.2 7.0 -75.5 49.5 5.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 871 \$329,349,012 1,026 59 84.9 0.7 \$378,127	2020 30.4 65.9 23.0 -7.1 80.1 0.9 27.3	2019 47.9 125.5 45.5 -11.5 83.5 1.1 52.5	October 2018 52.0 192.0 38.8 -16.2 77.5 1.2 92.1	October 2016 45.9 185.5 -3.8 -76.8 56.0 4.2 95.7	2014 60.4 238.1 -3.7 -78.9 51.0 5.1 110.8	2011 83.4 274.2 7.0 -75.5 49.5 5.0 104.1

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{\}rm 2}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

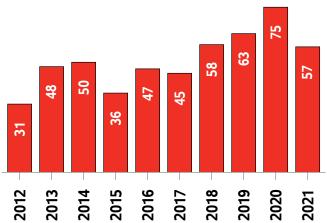
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



London and St. Thomas MLS® Apartment Market Activity



Sales Activity (October only)



Active Listings (October only)

212

2016

2017

2018

2019

2020

2021

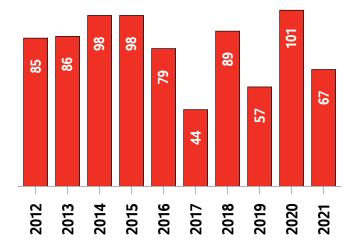
250

2015

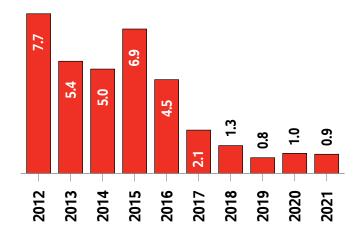
3



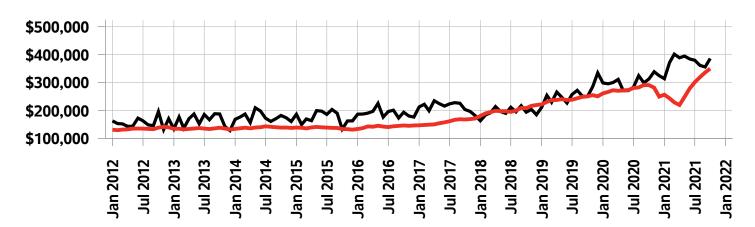
New Listings (October only)



Months of Inventory (October only)



MLS® HPI Apartment Benchmark Price and Average Price

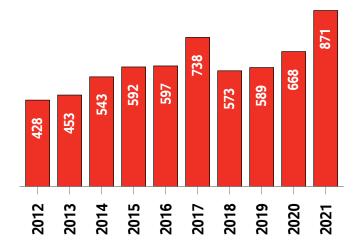




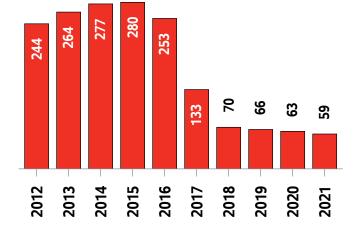
London and St. Thomas MLS® Apartment Market Activity



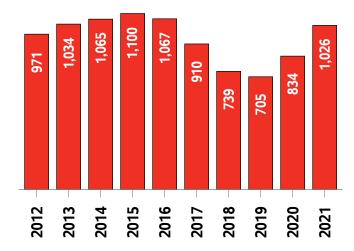
Sales Activity (October Year-to-date)



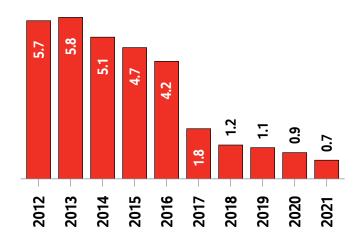
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.

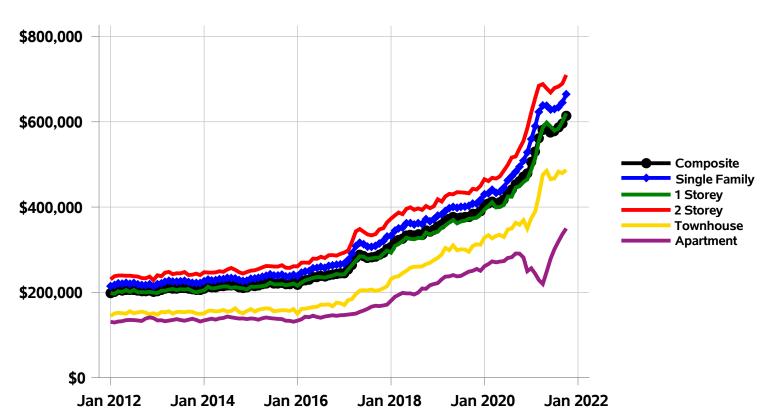


London and St. Thomas MLS® HPI Benchmark Price



	N	/ILS [®] Home	Price Index	Benchma	rk Price		
			percentage change vs.				
Benchmark Type:	October 2021	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$613,900	2.9	6.1	5.6	33.3	78.1	154.7
Single Family	\$664,600	3.1	5.5	4.1	34.4	78.8	152.4
One Storey	\$619,600	3.2	7.0	5.7	38.1	82.0	159.1
Two Storey	\$709,700	2.9	4.5	3.1	32.1	76.3	146.9
Townhouse	\$487,100	1.6	4.3	2.4	35.8	83.0	191.2
Apartment	\$349,800	4.0	16.2	59.2	20.3	67.9	139.1

MLS® HPI Benchmark Price





London and St. Thomas MLS® HPI Benchmark Descriptions



Composite ♠ ∰ 👭

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Single Family 🏫 🛍

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5974
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS® HPI Benchmark Descriptions



1 Storey ↑

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey[⋒]

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS® HPI Benchmark Descriptions



Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



LondonMLS® Residential Market Activity



				Compa	red to 6		
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Sales Activity	619	-10.8	3.0	10.3	18.4	35.4	59.5
Dollar Volume	\$403,810,347	9.9	62.7	89.7	174.0	252.3	334.5
New Listings	606	-19.8	-16.9	-19.5	-4.0	-25.3	-17.2
Active Listings	299	-45.6	-64.9	-61.8	-69.9	-82.1	-84.5
Sales to New Listings Ratio ¹	102.1	91.8	82.4	74.5	82.9	56.4	53.0
Months of Inventory 2	0.5	0.8	1.4	1.4	1.9	3.6	5.0
Average Price	\$652,359	23.2	58.0	71.9	131.5	160.1	172.4
Median Price	\$621,000	28.0	63.5	72.5	150.4	173.6	186.8
Sale to List Price Ratio	110.1	105.8	101.7	102.8	99.0	97.8	97.3
Median Days on Market	8.0	7.0	13.0	11.0	20.0	30.0	31.5
		Compared to ⁶					
				Compa	irea to		
Year-to-date	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011
Year-to-date Sales Activity			I	October	October	I	l
	2021	2020	2019	October 2018	October 2016	2014	2011
Sales Activity	7,039	2020	2019	October 2018 24.8	October 2016 19.4	39.6	2011 47.0
Sales Activity Dollar Volume	2021 7,039 \$4,425,163,303	2020 21.9 58.5	2019 21.5 86.1	October 2018 24.8 110.6	October 2016 19.4 164.7	39.6 242.6	2011 47.0 287.1
Sales Activity Dollar Volume New Listings	7,039 \$4,425,163,303 8,479	2020 21.9 58.5 14.9	2019 21.5 86.1 6.0	October 2018 24.8 110.6 12.6	October 2016 19.4 164.7	2014 39.6 242.6 -7.0	2011 47.0 287.1 -8.2
Sales Activity Dollar Volume New Listings Active Listings ³	7,039 \$4,425,163,303 8,479 404	2020 21.9 58.5 14.9 -43.6	2019 21.5 86.1 6.0 -51.3	October 2018 24.8 110.6 12.6 -45.2	October 2016 19.4 164.7 1.5	2014 39.6 242.6 -7.0 -76.6	2011 47.0 287.1 -8.2 -78.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 7,039 \$4,425,163,303 8,479 404 83.0	2020 21.9 58.5 14.9 -43.6 78.2	2019 21.5 86.1 6.0 -51.3	October 2018 24.8 110.6 12.6 -45.2 74.9	October 2016 19.4 164.7 1.5 -67.8 70.5	2014 39.6 242.6 -7.0 -76.6 55.3	2011 47.0 287.1 -8.2 -78.8 51.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 7,039 \$4,425,163,303 8,479 404 83.0 0.6	2020 21.9 58.5 14.9 -43.6 78.2 1.2	2019 21.5 86.1 6.0 -51.3 72.5 1.4	October 2018 24.8 110.6 12.6 -45.2 74.9 1.3	October 2016 19.4 164.7 1.5 -67.8 70.5 2.1	2014 39.6 242.6 -7.0 -76.6 55.3 3.4	2011 47.0 287.1 -8.2 -78.8 51.9 4.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 7,039 \$4,425,163,303 8,479 404 83.0 0.6 \$628,664	2020 21.9 58.5 14.9 -43.6 78.2 1.2	2019 21.5 86.1 6.0 -51.3 72.5 1.4 53.2	October 2018 24.8 110.6 12.6 -45.2 74.9 1.3 68.8	October 2016 19.4 164.7 1.5 -67.8 70.5 2.1 121.6	2014 39.6 242.6 -7.0 -76.6 55.3 3.4 145.5	2011 47.0 287.1 -8.2 -78.8 51.9 4.0 163.3

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

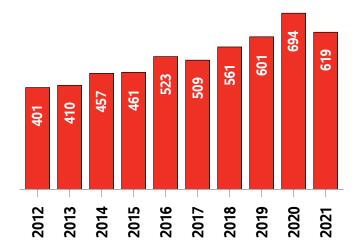
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



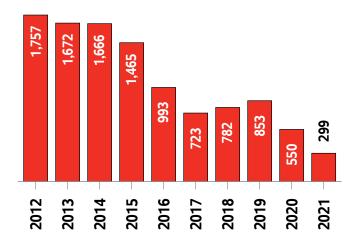
LondonMLS® Residential Market Activity



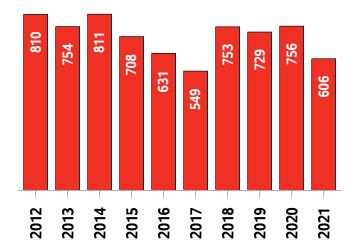
Sales Activity (October only)



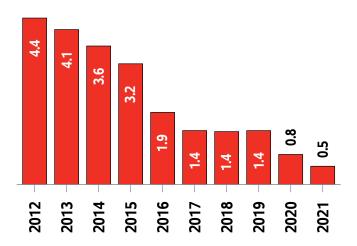
Active Listings (October only)



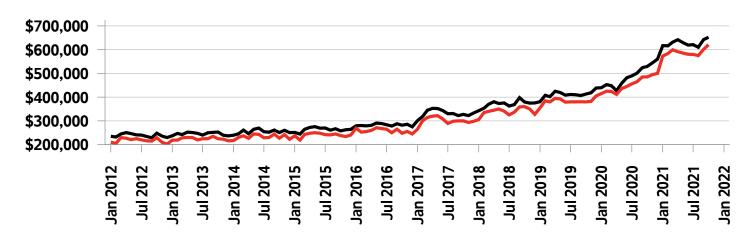
New Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

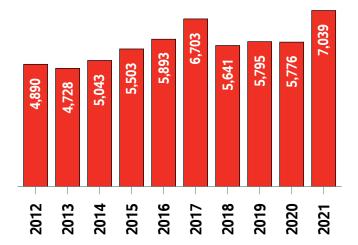




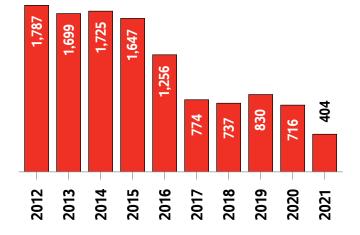
LondonMLS® Residential Market Activity



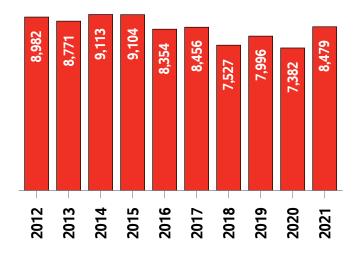
Sales Activity (October Year-to-date)



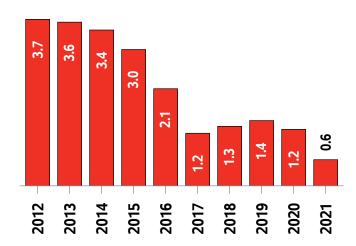
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Elgin MLS® Residential Market Activity



		Compared to ⁶						
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011	
Sales Activity	24	-31.4	41.2	50.0	118.2	26.3	60.0	
Dollar Volume	\$18,444,000	4.7	128.4	169.0	395.4	339.9	525.8	
New Listings	31	-6.1	19.2	34.8	24.0	-31.1	-18.4	
Active Listings	34	13.3	-40.4	-44.3	-57.5	-77.0	-80.0	
Sales to New Listings Ratio 1	77.4	106.1	65.4	69.6	44.0	42.2	39.5	
Months of Inventory ²	1.4	0.9	3.4	3.8	7.3	7.8	11.3	
Average Price	\$768,500	52.7	61.8	79.3	127.1	248.2	291.1	
Median Price	\$662,500	39.2	41.6	80.3	129.2	231.3	282.9	
Sale to List Price Ratio	106.7	98.7	99.6	98.4	96.1	95.2	91.5	
Median Days on Market	12.0	16.0	37.0	18.5	61.0	77.0	78.0	
				Compa	red to '			
Year-to-date	October 2021	October 2020	October 2019	Compa October 2018	October 2016	October 2014	October 2011	
Year-to-date Sales Activity				October	October	l	l	
	2021	2020	2019	October 2018	October 2016	2014	2011	
Sales Activity	2021	2020 17.6	2019 42.6	October 2018 48.7	October 2016 11.5	2014 47.9	2011 86.1	
Sales Activity Dollar Volume	2021 281 \$177,728,607	2020 17.6 60.7	2019 42.6 130.2	October 2018 48.7 155.6	October 2016 11.5 165.3	2014 47.9 328.5	86.1 415.2	
Sales Activity Dollar Volume New Listings	2021 281 \$177,728,607 344	2020 17.6 60.7 6.5	2019 42.6 130.2 1.5	October 2018 48.7 155.6 25.1	October 2016 11.5 165.3 -5.8	2014 47.9 328.5 -19.4	2011 86.1 415.2 -20.9	
Sales Activity Dollar Volume New Listings Active Listings	2021 281 \$177,728,607 344 31	2020 17.6 60.7 6.5 -37.6	2019 42.6 130.2 1.5 -55.9	October 2018 48.7 155.6 25.1 -44.3	October 2016 11.5 165.3 -5.8 -70.6	2014 47.9 328.5 -19.4 -78.4	2011 86.1 415.2 -20.9 -81.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 281 \$177,728,607 344 31 81.7	2020 17.6 60.7 6.5 -37.6 74.0	2019 42.6 130.2 1.5 -55.9 58.1	October 2018 48.7 155.6 25.1 -44.3 68.7	October 2016 11.5 165.3 -5.8 -70.6 69.0	2014 47.9 328.5 -19.4 -78.4 44.5	2011 86.1 415.2 -20.9 -81.4 34.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 281 \$177,728,607 344 31 81.7	2020 17.6 60.7 6.5 -37.6 74.0 2.1	2019 42.6 130.2 1.5 -55.9 58.1 3.6	October 2018 48.7 155.6 25.1 -44.3 68.7 3.0	October 2016 11.5 165.3 -5.8 -70.6 69.0 4.2	2014 47.9 328.5 -19.4 -78.4 44.5 7.6	2011 86.1 415.2 -20.9 -81.4 34.7 11.2	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 281 \$177,728,607 344 31 81.7 1.1 \$632,486	2020 17.6 60.7 6.5 -37.6 74.0 2.1 36.7	2019 42.6 130.2 1.5 -55.9 58.1 3.6 61.4	October 2018 48.7 155.6 25.1 -44.3 68.7 3.0 71.9	October 2016 11.5 165.3 -5.8 -70.6 69.0 4.2 137.9	2014 47.9 328.5 -19.4 -78.4 44.5 7.6 189.7	2011 86.1 415.2 -20.9 -81.4 34.7 11.2 176.9	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

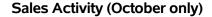
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

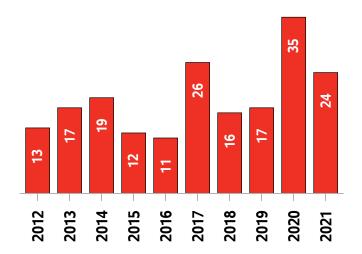
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



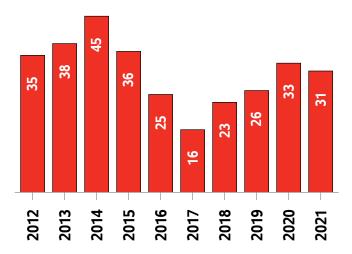
Elgin MLS® Residential Market Activity





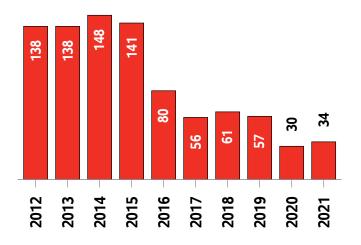


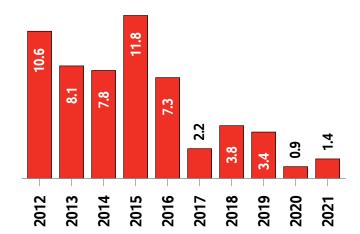
Active Listings (October only)



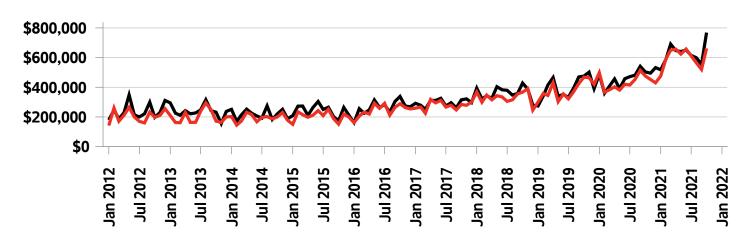
New Listings (October only)

Months of Inventory (October only)





Average Price and Median Price

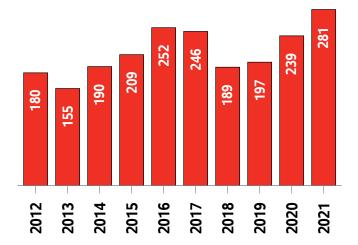




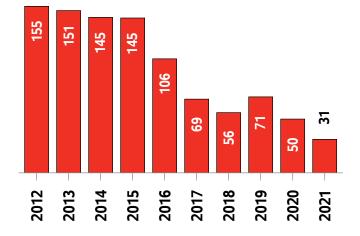
Elgin MLS® Residential Market Activity



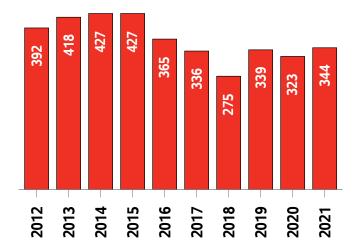
Sales Activity (October Year-to-date)



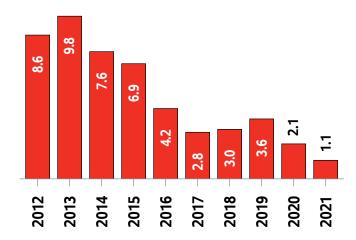
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Middlesex MLS® Residential Market Activity



		Compared to ⁶						
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011	
Sales Activity	35	45.8	-14.6	40.0	9.4	94.4	45.8	
Dollar Volume	\$33,447,137	57.4	69.2	156.5	165.0	378.4	419.0	
New Listings	34	-10.5	0.0	0.0	-2.9	-47.7	-10.5	
Active Listings	35	-50.0	-60.7	-43.5	-58.8	-77.3	-73.7	
Sales to New Listings Ratio 1	102.9	63.2	120.6	73.5	91.4	27.7	63.2	
Months of Inventory 2	1.0	2.9	2.2	2.5	2.7	8.6	5.5	
Average Price	\$955,632	7.9	98.2	83.2	142.3	146.0	255.9	
Median Price	\$840,000	0.0	86.7	57.9	138.8	120.8	285.3	
Sale to List Price Ratio	105.8	101.0	100.3	100.8	99.3	97.2	96.7	
Median Days on Market	12.0	22.5	24.0	11.0	30.0	25.5	47.5	
				Compa	red to ⁶			
Year-to-date	October 2021	October 2020	October 2019	Compa October 2018	October 2016	October 2014	October 2011	
Year-to-date Sales Activity			I	October	October	l	I	
	2021	2020	2019	October 2018	October 2016	2014	2011	
Sales Activity	2021 331	2020 35.1	10.7	October 2018	October 2016 19.9	31.3	72.4	
Sales Activity Dollar Volume	2021 331 \$291,896,673	35.1 78.6	2019 10.7 83.8	October 2018 21.2 106.5	October 2016 19.9 173.7	31.3 204.9	72.4 365.5	
Sales Activity Dollar Volume New Listings	2021 331 \$291,896,673 428	2020 35.1 78.6 12.6	2019 10.7 83.8 -12.5	October 2018 21.2 106.5 10.9	October 2016 19.9 173.7 -12.1	2014 31.3 204.9 -22.9	2011 72.4 365.5 -3.6	
Sales Activity Dollar Volume New Listings Active Listings	2021 331 \$291,896,673 428 36	2020 35.1 78.6 12.6 -55.7	2019 10.7 83.8 -12.5 -64.7	October 2018 21.2 106.5 10.9 -46.7	October 2016 19.9 173.7 -12.1 -68.9	2014 31.3 204.9 -22.9 -77.2	2011 72.4 365.5 -3.6 -71.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 331 \$291,896,673 428 36 77.3	2020 35.1 78.6 12.6 -55.7 64.5	2019 10.7 83.8 -12.5 -64.7 61.1	October 2018 21.2 106.5 10.9 -46.7 70.7	October 2016 19.9 173.7 -12.1 -68.9 56.7	2014 31.3 204.9 -22.9 -77.2 45.4	2011 72.4 365.5 -3.6 -71.4 43.2	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 331 \$291,896,673 428 36 77.3 1.1	2020 35.1 78.6 12.6 -55.7 64.5 3.3	2019 10.7 83.8 -12.5 -64.7 61.1 3.4	October 2018 21.2 106.5 10.9 -46.7 70.7 2.4	October 2016 19.9 173.7 -12.1 -68.9 56.7 4.1	2014 31.3 204.9 -22.9 -77.2 45.4 6.2	2011 72.4 365.5 -3.6 -71.4 43.2 6.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 331 \$291,896,673 428 36 77.3 1.1 \$881,863	2020 35.1 78.6 12.6 -55.7 64.5 3.3	2019 10.7 83.8 -12.5 -64.7 61.1 3.4 66.0	October 2018 21.2 106.5 10.9 -46.7 70.7 2.4 70.3	October 2016 19.9 173.7 -12.1 -68.9 56.7 4.1 128.2	2014 31.3 204.9 -22.9 -77.2 45.4 6.2 132.2	2011 72.4 365.5 -3.6 -71.4 43.2 6.5 170.0	

¹ Sales / new listings * 100; compared to levels from previous periods.

² Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

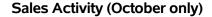
⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

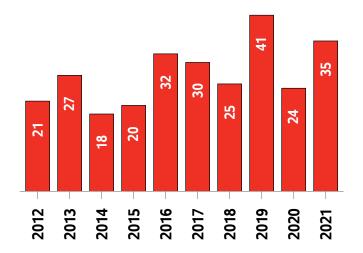
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



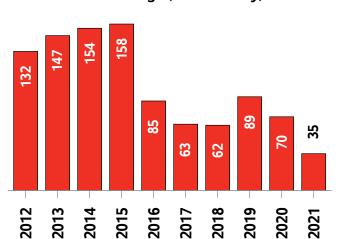
Middlesex MLS® Residential Market Activity



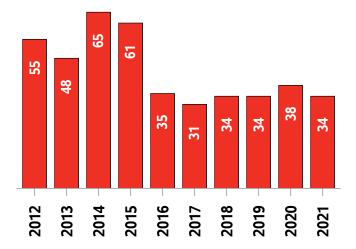




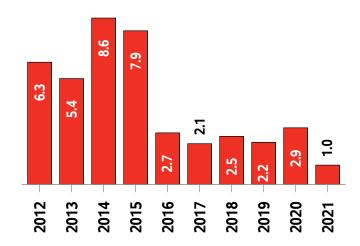
Active Listings (October only)



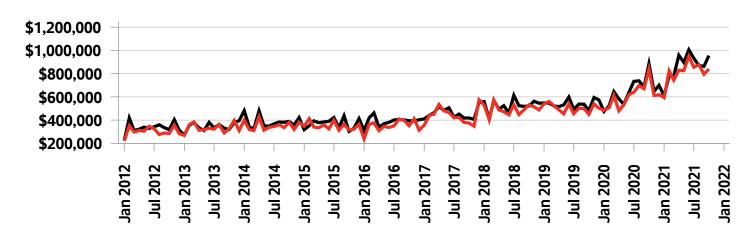
New Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

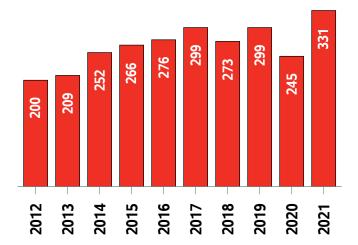




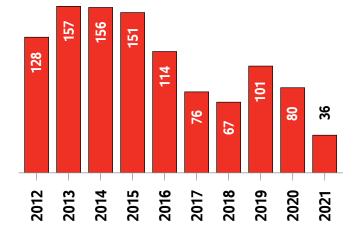
Middlesex MLS® Residential Market Activity



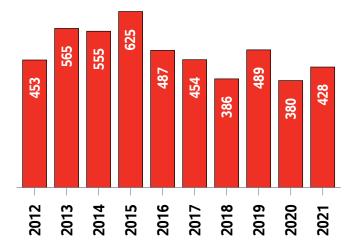
Sales Activity (October Year-to-date)



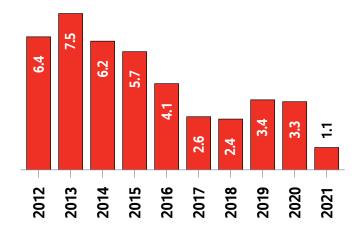
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



Strathroy-Caradoc MLS® Residential Market Activity



		Compared to ⁶						
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011	
Sales Activity	36	-26.5	50.0	5.9	28.6	89.5	111.8	
Dollar Volume	\$25,732,624	6.3	144.3	105.9	223.9	520.6	604.5	
New Listings	45	-13.5	-21.1	-4.3	9.8	0.0	28.6	
Active Listings	34	-38.2	-70.7	-63.8	-58.0	-73.4	-73.2	
Sales to New Listings Ratio 1	80.0	94.2	42.1	72.3	68.3	42.2	48.6	
Months of Inventory 2	0.9	1.1	4.8	2.8	2.9	6.7	7.5	
Average Price	\$714,795	44.6	62.9	94.5	151.9	227.5	232.7	
Median Price	\$607,800	21.6	41.7	66.8	124.3	158.6	176.3	
Sale to List Price Ratio	104.0	106.5	100.8	98.8	97.8	95.6	96.4	
Median Days on Market	12.5	7.0	27.0	27.0	24.5	45.0	50.0	
				Compa	red to ⁶			
				Compa	ii ca to			
Year-to-date	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011	
Year-to-date Sales Activity				October	October	I	l	
	2021	2020	2019	October 2018	October 2016	2014	2011	
Sales Activity	2021	1.2	2019 14.3	October 2018 27.9	October 2016 19.0	43.7	63.9	
Sales Activity Dollar Volume	2021 408 \$257,895,757	1.2 35.2	2019 14.3 71.0	October 2018 27.9 130.6	October 2016 19.0 185.0	2014 43.7 280.5	2011 63.9 369.7	
Sales Activity Dollar Volume New Listings	2021 408 \$257,895,757 474	1.2 35.2 -8.0	2019 14.3 71.0 -14.6	October 2018 27.9 130.6 2.6	October 2016 19.0 185.0 -4.2	2014 43.7 280.5 -8.7	2011 63.9 369.7 -2.9	
Sales Activity Dollar Volume New Listings Active Listings	2021 408 \$257,895,757 474 31	2020 1.2 35.2 -8.0 -64.9	2019 14.3 71.0 -14.6 -66.5	October 2018 27.9 130.6 2.6 -58.5	October 2016 19.0 185.0 -4.2 -70.6	2014 43.7 280.5 -8.7 -78.9	2011 63.9 369.7 -2.9 -77.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 408 \$257,895,757 474 31 86.1	2020 1.2 35.2 -8.0 -64.9 78.3	2019 14.3 71.0 -14.6 -66.5 64.3	October 2018 27.9 130.6 2.6 -58.5 69.0	October 2016 19.0 185.0 -4.2 -70.6 69.3	2014 43.7 280.5 -8.7 -78.9 54.7	2011 63.9 369.7 -2.9 -77.1 51.0	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 408 \$257,895,757 474 31 86.1 0.8	2020 1.2 35.2 -8.0 -64.9 78.3 2.2	2019 14.3 71.0 -14.6 -66.5 64.3 2.6	October 2018 27.9 130.6 2.6 -58.5 69.0 2.4	October 2016 19.0 185.0 -4.2 -70.6 69.3 3.1	2014 43.7 280.5 -8.7 -78.9 54.7 5.2	2011 63.9 369.7 -2.9 -77.1 51.0 5.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 408 \$257,895,757 474 31 86.1 0.8 \$632,097	2020 1.2 35.2 -8.0 -64.9 78.3 2.2 33.5	2019 14.3 71.0 -14.6 -66.5 64.3 2.6 49.7	October 2018 27.9 130.6 2.6 -58.5 69.0 2.4 80.3	October 2016 19.0 185.0 -4.2 -70.6 69.3 3.1 139.6	2014 43.7 280.5 -8.7 -78.9 54.7 5.2 164.9	2011 63.9 369.7 -2.9 -77.1 51.0 5.5 186.7	

¹ Sales / new listings * 100; compared to levels from previous periods.

 $^{^{\}rm 2}$ Active listings at month end / monthly sales; compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

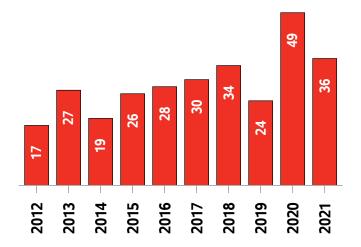
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



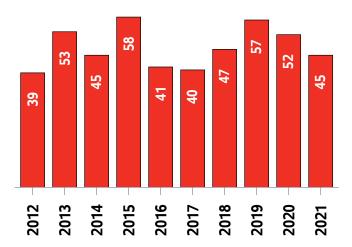
Strathroy-Caradoc MLS® Residential Market Activity



Sales Activity (October only)

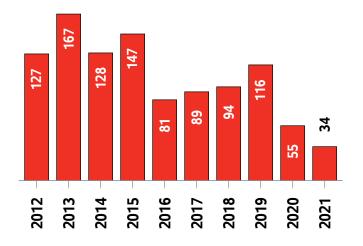


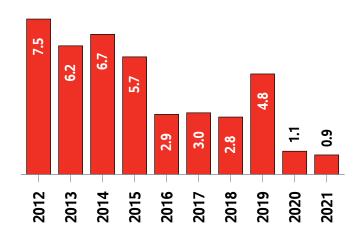
Active Listings (October only)



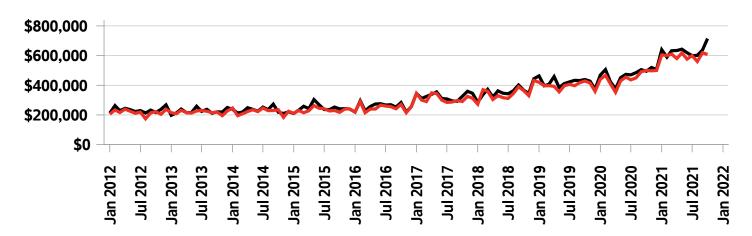
New Listings (October only)

Months of Inventory (October only)





Average Price and Median Price

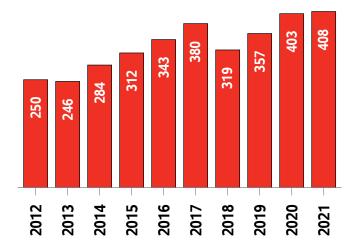




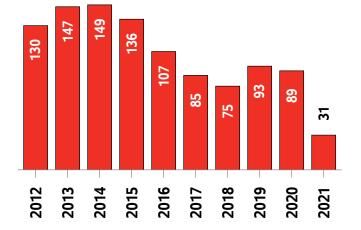
Strathroy-Caradoc MLS® Residential Market Activity



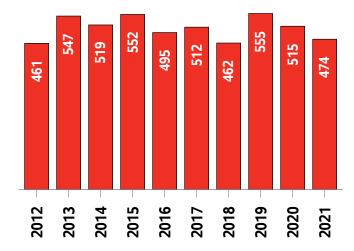
Sales Activity (October Year-to-date)



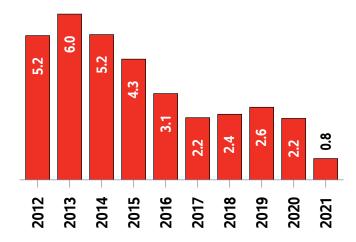
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

² Average active listings January to the current month / average sales January to the current month.



St. Thomas MLS® Residential Market Activity



		Compared to ⁶						
Actual	October 2021	October 2020	October 2019	October 2018	October 2016	October 2014	October 2011	
Sales Activity	78	16.4	0.0	18.2	-1.3	62.5	62.5	
Dollar Volume	\$46,294,353	57.7	72.6	120.6	160.6	383.5	450.0	
New Listings	80	-5.9	3.9	0.0	2.6	-4.8	6.7	
Active Listings	31	-26.2	-52.3	-56.3	-76.3	-86.7	-86.0	
Sales to New Listings Ratio 1	97.5	78.8	101.3	82.5	101.3	57.1	64.0	
Months of Inventory 2	0.4	0.6	0.8	1.1	1.7	4.9	4.6	
Average Price	\$593,517	35.5	72.6	86.7	163.9	197.5	238.4	
Median Price	\$580,950	35.1	80.2	91.4	178.8	225.9	242.7	
Sale to List Price Ratio	108.2	106.8	99.9	100.4	98.4	97.9	96.8	
Median Days on Market	7.0	7.0	15.0	10.0	15.0	24.5	42.5	
				Compa	red to °			
Year-to-date	October 2021	October 2020	October 2019	Compa October 2018	October 2016	October 2014	October 2011	
Year-to-date Sales Activity				October	October	l	l	
	2021	2020	2019	October 2018	October 2016	2014	2011	
Sales Activity	2021 770	2020 17.7	2019 14.1	October 2018 11.4	October 2016 11.1	33.0	36.5	
Sales Activity Dollar Volume	2021 770 \$418,691,475	2020 17.7 59.1	2019 14.1 79.6	October 2018 11.4 102.3	October 2016 11.1 167.2	33.0 258.6	36.5 302.1	
Sales Activity Dollar Volume New Listings	2021 770 \$418,691,475 870	2020 17.7 59.1 15.8	2019 14.1 79.6 10.1	October 2018 11.4 102.3 9.4	October 2016 11.1 167.2 1.8	2014 33.0 258.6 -7.8	36.5 302.1 -8.2	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 770 \$418,691,475 870 36	2020 17.7 59.1 15.8 -33.9	2019 14.1 79.6 10.1 -47.5	October 2018 11.4 102.3 9.4 -47.2	October 2016 11.1 167.2 1.8 -73.6	2014 33.0 258.6 -7.8 -84.6	2011 36.5 302.1 -8.2 -85.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 770 \$418,691,475 870 36 88.5	2020 17.7 59.1 15.8 -33.9 87.1	2019 14.1 79.6 10.1 -47.5 85.4	October 2018 11.4 102.3 9.4 -47.2 86.9	October 2016 11.1 167.2 1.8 -73.6 81.1	2014 33.0 258.6 -7.8 -84.6 61.3	2011 36.5 302.1 -8.2 -85.1 59.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 770 \$418,691,475 870 36 88.5 0.5	2020 17.7 59.1 15.8 -33.9 87.1 0.8	2019 14.1 79.6 10.1 -47.5 85.4 1.0	October 2018 11.4 102.3 9.4 -47.2 86.9 1.0	October 2016 11.1 167.2 1.8 -73.6 81.1 2.0	2014 33.0 258.6 -7.8 -84.6 61.3 4.0	2011 36.5 302.1 -8.2 -85.1 59.5 4.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 770 \$418,691,475 870 36 88.5 0.5 \$543,755	2020 17.7 59.1 15.8 -33.9 87.1 0.8 35.1	2019 14.1 79.6 10.1 -47.5 85.4 1.0 57.4	October 2018 11.4 102.3 9.4 -47.2 86.9 1.0 81.6	October 2016 11.1 167.2 1.8 -73.6 81.1 2.0 140.5	2014 33.0 258.6 -7.8 -84.6 61.3 4.0	2011 36.5 302.1 -8.2 -85.1 59.5 4.3	

¹ Sales / new listings * 100; compared to levels from previous periods.

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³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

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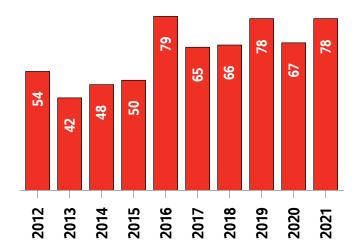
⁶ Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



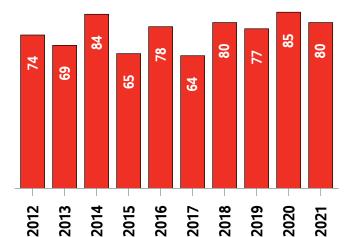
St. Thomas MLS® Residential Market Activity



Sales Activity (October only)

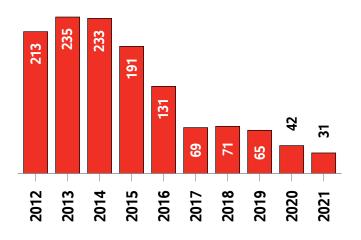


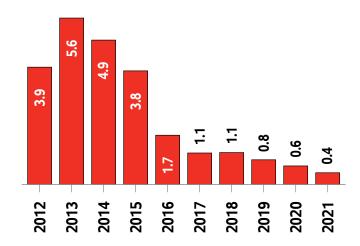
Active Listings (October only)



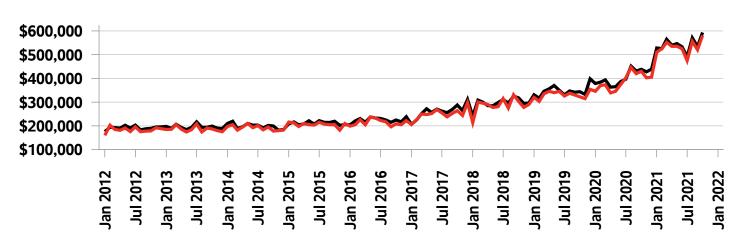
New Listings (October only)

Months of Inventory (October only)





Average Price and Median Price

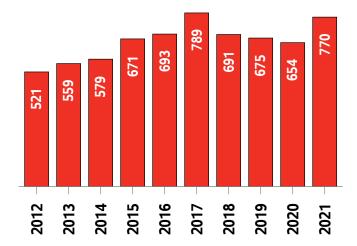




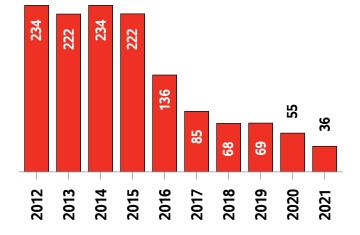
St. Thomas MLS® Residential Market Activity



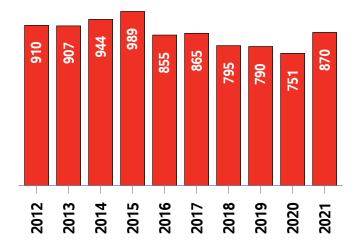
Sales Activity (October Year-to-date)



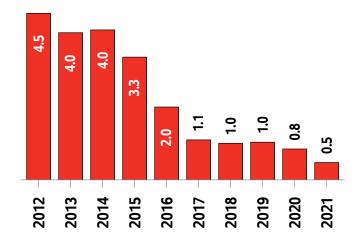
Active Listings ¹(October Year-to-date)



New Listings (October Year-to-date)



Months of Inventory ²(October Year-to-date)



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² Average active listings January to the current month / average sales January to the current month.