



London and St. Thomas Residential Market Activity and MLS® Home Price Index Report September 2021







## **London and St. Thomas MLS® Residential Market Activity**

		Compared to '					
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	864	-8.3	11.3	22.4	11.6	40.3	38.9
Dollar Volume	\$554,534,595	12.5	74.6	98.0	150.7	246.1	269.9
New Listings	1,057	-3.2	-10.6	1.1	1.6	-16.1	-16.8
Active Listings	628	-30.9	-57.4	-50.9	-64.7	-78.2	-80.0
Sales to New Listings Ratio 1	81.7	86.3	65.7	67.6	74.4	48.9	48.9
Months of Inventory <sup>2</sup>	0.7	1.0	1.9	1.8	2.3	4.7	5.0
Average Price	\$641,822	22.6	56.8	61.8	124.6	146.8	166.3
Median Price	\$600,000	22.4	55.8	64.4	130.9	156.7	179.1
Sale to List Price Ratio	108.1	104.7	101.2	101.6	98.7	97.2	97.1
Median Days on Market	8.0	8.0	12.0	10.0	22.0	35.0	38.5
		Compared to '					
				Compa	red to <sup>6</sup>		
Year-to-date	September 2021	September 2020	September 2019	Compa September 2018	September 2016	September 2014	September 2011
Year-to-date Sales Activity				September	September		
	2021	2020	2019	September 2018	September 2016	2014	2011
Sales Activity	2021 8,756	25.9	23.4	September 2018	September 2016 17.8	40.3	49.1
Sales Activity  Dollar Volume	8,756 \$5,520,321,446	2020 25.9 66.9	2019 23.4 90.5	September 2018 26.4 116.6	September 2016 17.8 165.8	2014 40.3 247.7	<b>2011 49.1 300.2</b>
Sales Activity  Dollar Volume  New Listings	8,756 \$5,520,321,446 10,665	2020 25.9 66.9 17.8	2019 23.4 90.5 5.9	September 2018  26.4  116.6  15.1	September 2016  17.8  165.8  -0.4	2014 40.3 247.7 -8.6	2011 49.1 300.2 -8.1
Sales Activity  Dollar Volume  New Listings  Active Listings	\$5,520,321,446 \$10,665 624	2020 25.9 66.9 17.8 -44.9	2019 23.4 90.5 5.9 -52.8	September 2018  26.4  116.6  15.1  -45.4	September 2016  17.8  165.8  -0.4  -69.3	2014 40.3 247.7 -8.6 -78.1	2011 49.1 300.2 -8.1 -78.8
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2021 8,756 \$5,520,321,446 10,665 624 82.1	2020 25.9 66.9 17.8 -44.9	2019 23.4 90.5 5.9 -52.8 70.5	September 2018  26.4  116.6  15.1  -45.4  74.8	September 2016  17.8  165.8  -0.4  -69.3  69.4	2014 40.3 247.7 -8.6 -78.1 53.5	2011 49.1 300.2 -8.1 -78.8 50.6
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2021 8,756 \$5,520,321,446 10,665 624 82.1 0.6	2020 25.9 66.9 17.8 -44.9 76.8	2019 23.4 90.5 5.9 -52.8 70.5	September 2018  26.4  116.6  15.1  -45.4  74.8  1.5	September 2016  17.8  165.8  -0.4  -69.3  69.4  2.5	2014 40.3 247.7 -8.6 -78.1 53.5 4.1	2011 49.1 300.2 -8.1 -78.8 50.6 4.5
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	8,756 \$5,520,321,446 10,665 624 82.1 0.6 \$630,462	2020 25.9 66.9 17.8 -44.9 76.8 1.5	2019 23.4 90.5 5.9 -52.8 70.5 1.7 54.4	September 2018  26.4  116.6  15.1  -45.4  74.8  1.5  71.3	September 2016  17.8  165.8  -0.4  -69.3  69.4  2.5  125.8	2014 40.3 247.7 -8.6 -78.1 53.5 4.1 147.9	2011 49.1 300.2 -8.1 -78.8 50.6 4.5 168.4

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

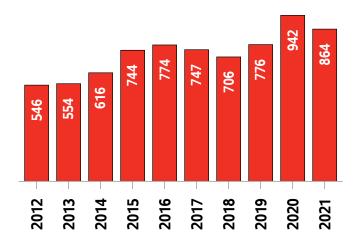
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



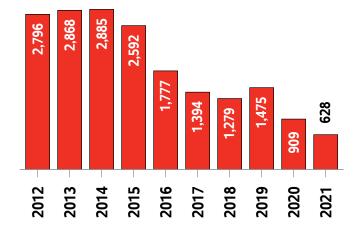




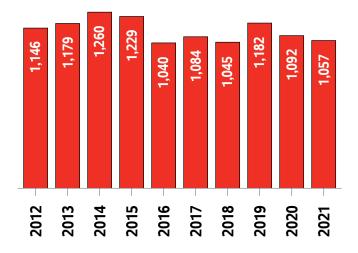
### Sales Activity (September only)



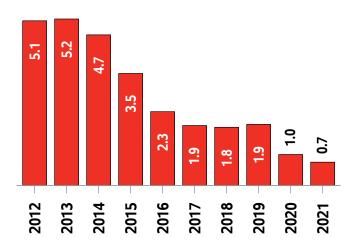
**Active Listings (September only)** 



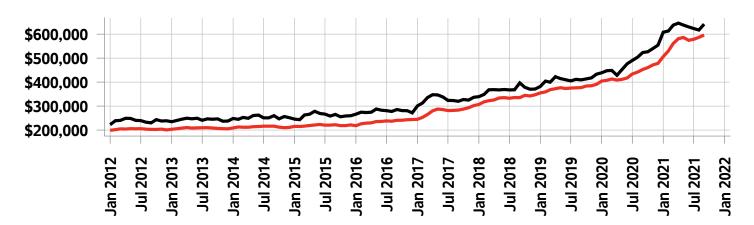
**New Listings (September only)** 



**Months of Inventory (September only)** 



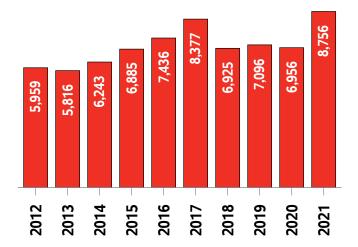
**MLS® HPI Composite Benchmark Price** and Average Price



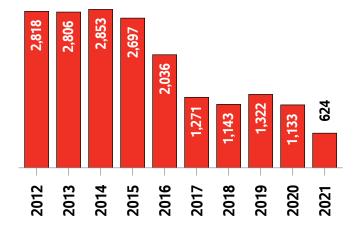




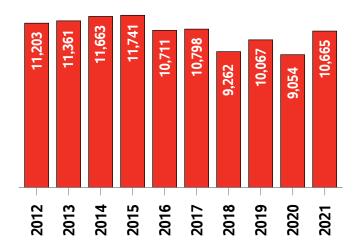




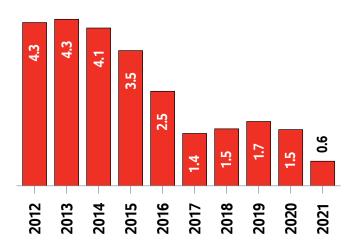
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





## **London and St. Thomas MLS® Single Family Market Activity**

		Compared to °					
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	648	-8.9	5.7	15.5	5.0	29.6	25.8
Dollar Volume	\$447,678,117	11.4	67.3	88.0	135.2	221.6	242.8
New Listings	792	-4.7	-17.1	-1.7	-5.9	-21.7	-24.8
Active Listings	486	-33.4	-61.6	-53.8	-63.6	-78.8	-80.9
Sales to New Listings Ratio 1	81.8	85.6	64.2	69.6	73.3	49.5	48.9
Months of Inventory 2	0.8	1.0	2.1	1.9	2.2	4.6	4.9
Average Price	\$690,861	22.3	58.2	62.8	124.0	148.1	172.4
Median Price	\$639,500	21.1	58.9	64.4	132.5	155.9	181.7
Sale to List Price Ratio	108.3	104.9	100.8	101.4	98.8	97.2	97.1
Median Days on Market	8.0	7.0	12.0	10.0	20.0	35.0	38.0
		Compared to 6					
				Compa	red to <sup>6</sup>	<u>I</u>	
Year-to-date	September 2021	September 2020	September 2019	Compa September 2018	September 2016	September 2014	September 2011
Year-to-date Sales Activity				September	September	1 -	
	2021	2020	2019	September 2018	September 2016	2014	2011
Sales Activity	2021 6,493	2020	19.2	September 2018	September 2016	31.3	39.6
Sales Activity  Dollar Volume	6,493 \$4,450,383,561	2020 24.7 65.9	19.2 85.8	September 2018 22.6 109.3	September 2016  10.7  151.9	31.3 228.0	39.6 283.9
Sales Activity  Dollar Volume  New Listings	2021 6,493 \$4,450,383,561 7,957	2020 24.7 65.9 15.3	2019 19.2 85.8 -1.0	September 2018  22.6  109.3  9.6	September 2016  10.7  151.9  -4.7	2014 31.3 228.0 -13.8	2011 39.6 283.9 -14.7
Sales Activity  Dollar Volume  New Listings  Active Listings <sup>3</sup>	2021 6,493 \$4,450,383,561 7,957 475	2020 24.7 65.9 15.3 -49.1	2019 19.2 85.8 -1.0 -58.0	September 2018  22.6  109.3  9.6  -50.4	September 2016  10.7  151.9  -4.7  -68.5	2014 31.3 228.0 -13.8 -78.7	2011 39.6 283.9 -14.7 -79.9
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2021 6,493 \$4,450,383,561 7,957 475 81.6	2020 24.7 65.9 15.3 -49.1	2019 19.2 85.8 -1.0 -58.0	September 2018  22.6  109.3  9.6  -50.4  73.0	September 2016  10.7  151.9  -4.7  -68.5  70.3	2014 31.3 228.0 -13.8 -78.7 53.6	2011 39.6 283.9 -14.7 -79.9 49.8
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2021 6,493 \$4,450,383,561 7,957 475 81.6 0.7	2020 24.7 65.9 15.3 -49.1 75.4 1.6	2019 19.2 85.8 -1.0 -58.0 67.8 1.9	September 2018  22.6  109.3  9.6  -50.4  73.0  1.6	September 2016  10.7  151.9  -4.7  -68.5  70.3  2.3	2014 31.3 228.0 -13.8 -78.7 53.6 4.1	2011 39.6 283.9 -14.7 -79.9 49.8 4.6
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2021 6,493 \$4,450,383,561 7,957 475 81.6 0.7 \$685,413	2020 24.7 65.9 15.3 -49.1 75.4 1.6	2019 19.2 85.8 -1.0 -58.0 67.8 1.9 55.8	September 2018  22.6  109.3  9.6  -50.4  73.0  1.6  70.7	September 2016  10.7  151.9  -4.7  -68.5  70.3  2.3  127.6	2014 31.3 228.0 -13.8 -78.7 53.6 4.1 149.9	2011 39.6 283.9 -14.7 -79.9 49.8 4.6

Source: Canadian MLS® Systems, CREA

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

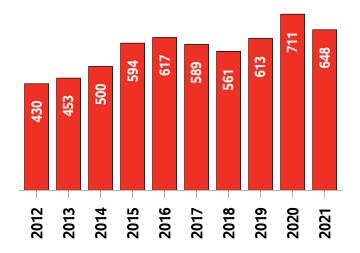
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



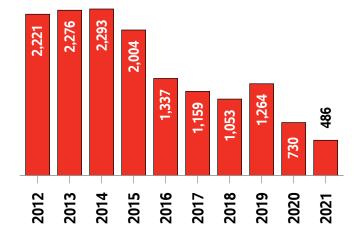


# London and St. Thomas MLS® Single Family Market Activity

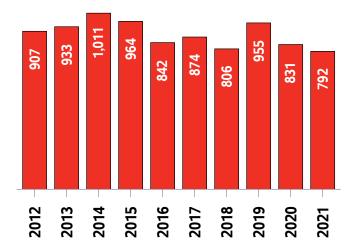
### Sales Activity (September only)



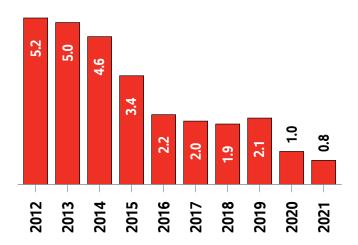
**Active Listings (September only)** 



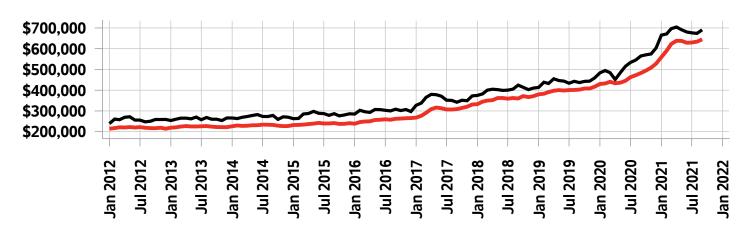
**New Listings (September only)** 



**Months of Inventory (September only)** 



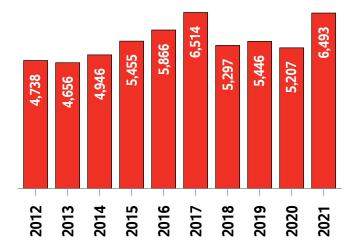
MLS® HPI Single Family Benchmark Price and Average Price



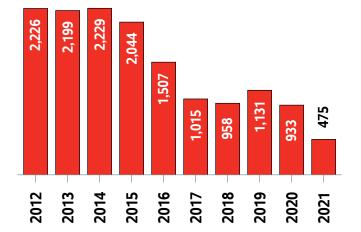




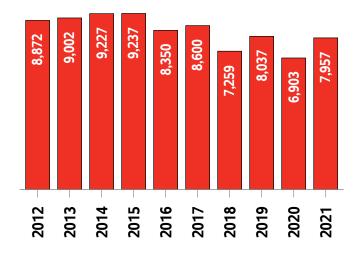




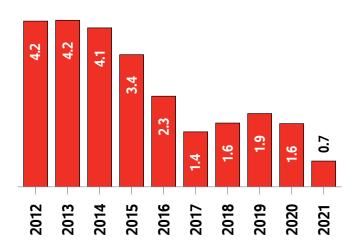
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory (September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





## **London and St. Thomas MLS® Condo Townhouse Market Activity**

		Compared to <sup>6</sup>					
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	112	-1.8	23.1	49.3	33.3	69.7	67.2
Dollar Volume	\$59,078,016	32.8	107.5	190.1	236.9	372.4	393.9
New Listings	122	-9.6	3.4	4.3	17.3	-4.7	1.7
Active Listings	51	-28.2	-37.0	-42.0	-69.1	-80.4	-83.2
Sales to New Listings Ratio 1	91.8	84.4	77.1	64.1	80.8	51.6	55.8
Months of Inventory 2	0.5	0.6	0.9	1.2	2.0	3.9	4.5
Average Price	\$527,482	35.1	68.6	94.3	152.7	178.4	195.5
Median Price	\$519,000	38.5	77.1	102.7	187.3	188.3	226.4
Sale to List Price Ratio	109.1	105.0	102.9	103.1	99.3	97.6	97.3
Median Days on Market	8.5	8.0	11.0	10.0	21.0	32.5	39.0
				Compa	red to '		
Year-to-date	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	1,087	26.2	26.7	29.7	22.7	50.6	50.1
Dollar Volume	\$545,585,795	69.8	98.2	142.4	211.1	326.4	324.0
New Listings							
	1,294	27.1	26.1	33.4	9.7	1.0	3.9
Active Listings <sup>3</sup>	1,294 56	27.1 -19.0	26.1 -16.3	33.4 -3.1	9.7 -72.6	1.0 -79.7	3.9 -80.6
	<u> </u>						
Active Listings <sup>3</sup>	56	-19.0	-16.3	-3.1	-72.6	-79.7	-80.6
Active Listings <sup>3</sup> Sales to New Listings Ratio <sup>4</sup>	56 84.0	-19.0 84.6	-16.3 83.6	-3.1 86.4	-72.6 75.1	-79.7 56.4	-80.6 58.2
Active Listings <sup>3</sup> Sales to New Listings Ratio <sup>4</sup> Months of Inventory <sup>5</sup>	56 84.0 0.5	-19.0 84.6 0.7	-16.3 83.6 0.7	-3.1 86.4 0.6	-72.6 75.1 2.1	-79.7 56.4 3.5	-80.6 58.2 3.6
Active Listings <sup>3</sup> Sales to New Listings Ratio <sup>4</sup> Months of Inventory <sup>5</sup> Average Price	56 84.0 0.5 \$501,919	-19.0 84.6 0.7 34.5	-16.3 83.6 0.7 56.5	-3.1 86.4 0.6 86.9	-72.6 75.1 2.1 153.6	-79.7 56.4 3.5 183.2	-80.6 58.2 3.6 182.4

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

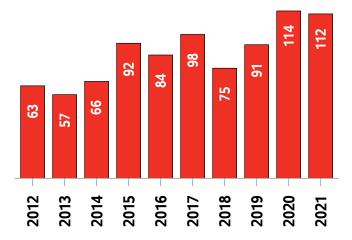




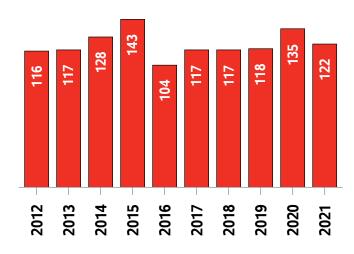
# London and St. Thomas MLS® Condo Townhouse Market Activity

### Sales Activity (September only)

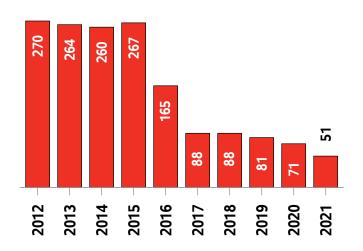
### New Listings (September only)

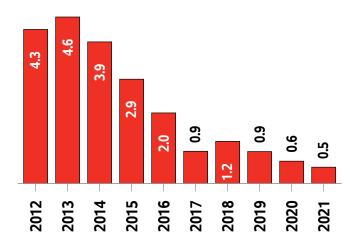


Active Listings (September only)

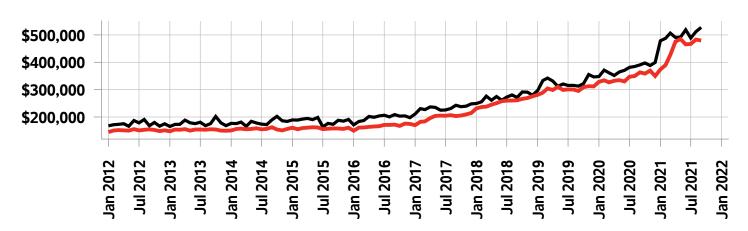


**Months of Inventory (September only)** 





MLS® HPI Townhouse Benchmark Price and Average Price

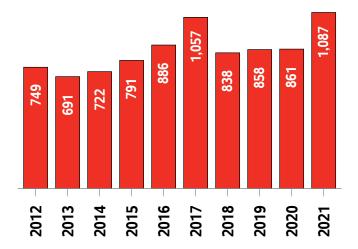




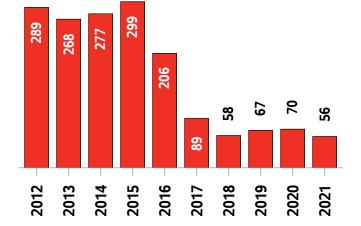


# London and St. Thomas MLS® Condo Townhouse Market Activity

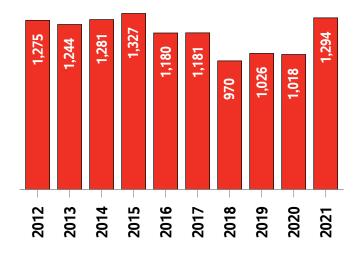
### **Sales Activity (September Year-to-date)**



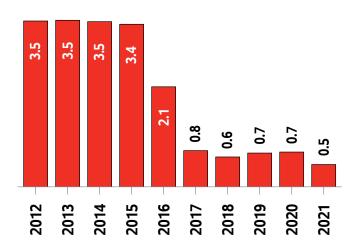
**Active Listings** '(September Year-to-date)



### **New Listings (September Year-to-date)**



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





### **London and St. Thomas MLS® Apartment Market Activity**

		Compared to °					
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	63	-12.5	31.3	80.0	6.8	43.2	85.3
Dollar Volume	\$23,122,362	7.4	91.8	204.3	126.5	208.0	269.2
New Listings	88	2.3	29.4	37.5	0.0	-12.0	12.8
Active Listings	56	-11.1	-17.6	-22.2	-76.4	-78.7	-76.0
Sales to New Listings Ratio 1	71.6	83.7	70.6	54.7	67.0	44.0	43.6
Months of Inventory 2	0.9	0.9	1.4	2.1	4.0	6.0	6.9
Average Price	\$367,022	22.8	46.1	69.1	112.2	115.1	99.3
Median Price	\$335,000	23.9	47.9	55.8	161.7	145.5	154.8
Sale to List Price Ratio	106.9	104.6	103.0	101.7	97.1	96.8	96.9
Median Days on Market	12.0	8.5	9.0	10.0	38.0	59.0	41.0
		Compared to <sup>6</sup>					
				Compa	red to <sup>6</sup>		
Year-to-date	September 2021	September 2020	September 2019	Compa September 2018	September 2016	September 2014	September 2011
Year-to-date Sales Activity				September	September		
	2021	2020	2019	September 2018	September 2016	2014	2011
Sales Activity	2021	36.9	<b>2019</b> 54.4	September 2018	September 2016	64.7	<b>2011</b> 85.4
Sales Activity  Dollar Volume	2021 812 \$306,997,270	36.9 75.4	54.4 135.6	September 2018 57.7 202.3	September 2016 47.6 189.0	2014 64.7 247.6	85.4 272.1
Sales Activity  Dollar Volume  New Listings	\$12 \$306,997,270 959	36.9 75.4 30.8	54.4 135.6 48.0	September 2018  57.7  202.3  47.5	September 2016  47.6  189.0  -2.9	2014 64.7 247.6 -0.8	2011 85.4 272.1 8.0
Sales Activity  Dollar Volume  New Listings  Active Listings 3	\$12 \$306,997,270 959 60	36.9 75.4 30.8 -3.2	54.4 135.6 48.0 -12.1	September 2018  57.7  202.3  47.5  -13.0	September 2016  47.6  189.0  -2.9  -76.7	2014 64.7 247.6 -0.8 -78.6	2011 85.4 272.1 8.0 -75.4
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	\$12 \$306,997,270 959 60 84.7	36.9 75.4 30.8 -3.2 80.9	2019 54.4 135.6 48.0 -12.1 81.2	September 2018  57.7  202.3  47.5  -13.0  79.2	September 2016  47.6  189.0  -2.9  -76.7  55.7	2014 64.7 247.6 -0.8 -78.6 51.0	85.4 272.1 8.0 -75.4 49.3
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2021 812 \$306,997,270 959 60 84.7 0.7	36.9 75.4 30.8 -3.2 80.9 0.9	2019 54.4 135.6 48.0 -12.1 81.2 1.2	September 2018  57.7  202.3  47.5  -13.0  79.2  1.2	September 2016  47.6  189.0  -2.9  -76.7  55.7  4.2	2014 64.7 247.6 -0.8 -78.6 51.0 5.1	85.4 272.1 8.0 -75.4 49.3 5.0
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2021 812 \$306,997,270 959 60 84.7 0.7 \$378,075	36.9 75.4 30.8 -3.2 80.9 0.9 28.1	2019 54.4 135.6 48.0 -12.1 81.2 1.2 52.6	September 2018       57.7       202.3       47.5       -13.0       79.2       1.2       91.8	September 2016  47.6  189.0  -2.9  -76.7  55.7  4.2  95.7	2014 64.7 247.6 -0.8 -78.6 51.0 5.1	2011 85.4 272.1 8.0 -75.4 49.3 5.0 100.7

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

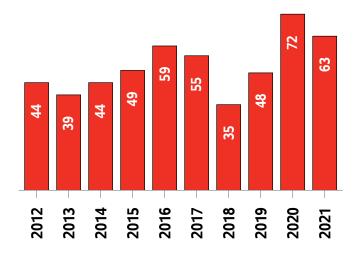
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



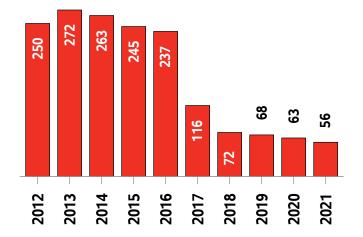




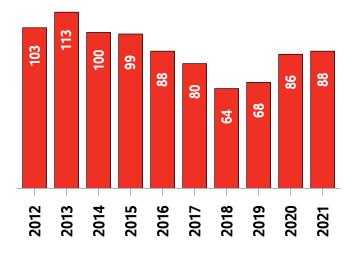
Sales Activity (September only)



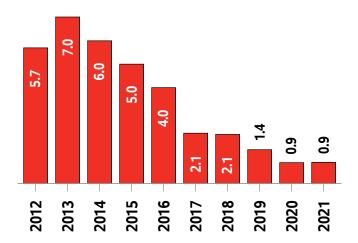
**Active Listings (September only)** 



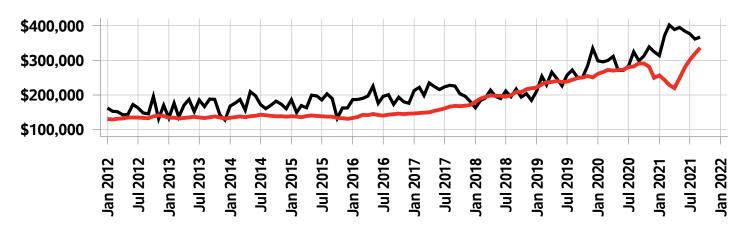
**New Listings (September only)** 



**Months of Inventory (September only)** 



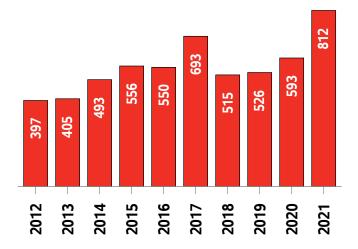
MLS® HPI Apartment Benchmark Price and Average Price



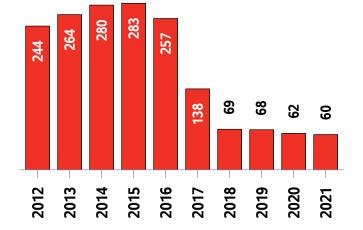




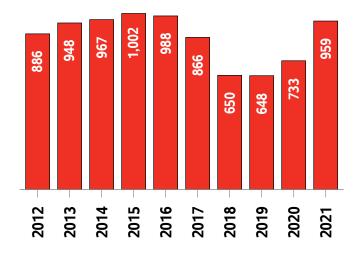
# London and St. Thomas MLS® Apartment Market Activity



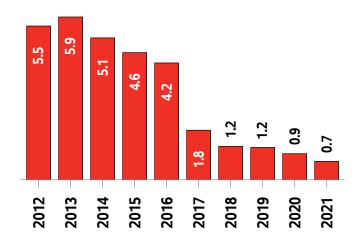
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.

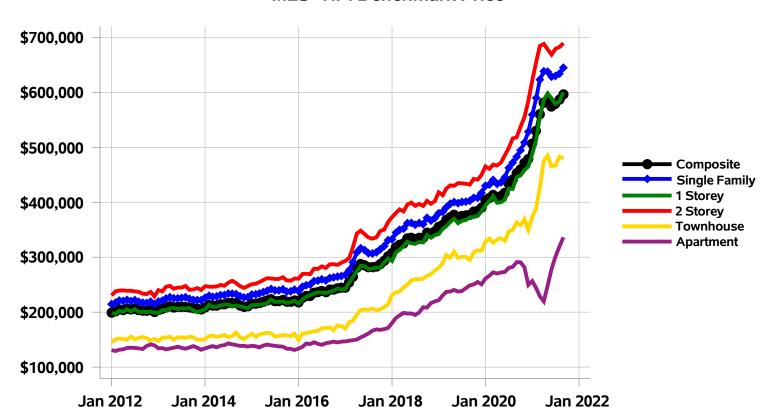




# London and St. Thomas MLS® HPI Benchmark Price

	N	MLS <sup>®</sup> Home	Price Index	<b>Benchma</b>	rk Price			
			percentage change vs.					
Benchmark Type:	September 2021	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$596,400	1.6	3.8	6.4	31.7	77.9	147.8	
Single Family	\$644,900	1.7	2.6	3.5	33.6	79.1	146.1	
One Storey	\$600,200	2.8	1.9	8.1	34.6	83.6	153.0	
Two Storey	\$689,500	1.0	3.1	0.7	33.0	75.3	140.2	
Townhouse	\$479,600	-0.7	3.0	12.4	32.0	83.9	178.7	
Apartment	\$336,200	5.3	20.5	46.8	15.5	60.9	132.2	

## MLS® HPI Benchmark Price











Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

## Single Family ♠ **m**

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Source: Canadian MLS® Systems, CREA





## **London and St. Thomas MLS® HPI Benchmark Descriptions**

## 1 Storey 🏤

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

2 Storey 🇌

Source: Canadian MLS® Systems, CREA







## Townhouse #



Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

# Apartment |

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers





## London **MLS® Residential Market Activity**

				Compa	red to °		
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	627	-11.8	15.0	24.2	12.4	47.2	37.5
Dollar Volume	\$404,272,687	8.5	82.3	101.2	151.7	263.1	267.1
New Listings	778	-6.5	-8.9	3.5	5.3	-15.2	-16.9
Active Listings	398	-35.5	-57.6	-51.8	-64.5	-77.4	-80.6
Sales to New Listings Ratio 1	80.6	85.5	63.8	67.2	75.5	46.5	48.7
Months of Inventory 2	0.6	0.9	1.7	1.6	2.0	4.1	4.5
Average Price	\$644,773	23.1	58.5	62.1	124.0	146.7	167.0
Median Price	\$603,000	24.3	58.5	68.0	127.6	146.9	171.6
Sale to List Price Ratio	108.6	105.2	101.9	102.1	99.2	97.8	97.2
Median Days on Market	8.0	7.0	10.0	9.0	20.0	30.0	35.0
		Compared to '					
				Compa	red to <sup>6</sup>		
Year-to-date	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Year-to-date Sales Activity				September	September		
	2021	2020	2019	September 2018	September 2016	2014	2011
Sales Activity	2021 6,422	26.3	23.6	September 2018	September 2016	40.0	46.0
Sales Activity  Dollar Volume	<b>2021 6,422</b> \$4,026,210,556	2020 26.3 65.9	2019 23.6 89.0	September 2018 26.4 113.3	September 2016 19.6 164.1	2014 40.0 242.1	2011 46.0 283.3
Sales Activity  Dollar Volume  New Listings	\$4,026,210,556 7,873	2020 26.3 65.9 18.8	2019 23.6 89.0 8.3	September 2018  26.4  113.3  16.2	September 2016  19.6  164.1  1.9	2014 40.0 242.1 -5.2	2011 46.0 283.3 -7.4
Sales Activity  Dollar Volume  New Listings  Active Listings 3	2021 6,422 \$4,026,210,556 7,873 417	2020 26.3 65.9 18.8 -43.3	2019 23.6 89.0 8.3 -49.6	September 2018  26.4  113.3  16.2  -43.1	September 2016  19.6  164.1  1.9  -67.6	2014 40.0 242.1 -5.2 -75.9	2011 46.0 283.3 -7.4 -78.2
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2021 6,422 \$4,026,210,556 7,873 417 81.6	2020 26.3 65.9 18.8 -43.3	2019 23.6 89.0 8.3 -49.6 71.5	September 2018  26.4  113.3  16.2  -43.1  75.0	September 2016  19.6  164.1  1.9  -67.6  69.5	2014 40.0 242.1 -5.2 -75.9 55.2	2011 46.0 283.3 -7.4 -78.2 51.8
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2021 6,422 \$4,026,210,556 7,873 417 81.6 0.6	2020 26.3 65.9 18.8 -43.3 76.7	2019 23.6 89.0 8.3 -49.6 71.5	September 2018  26.4  113.3  16.2  -43.1  75.0  1.3	September 2016  19.6  164.1  1.9  -67.6  69.5  2.2	2014 40.0 242.1 -5.2 -75.9 55.2 3.4	2011 46.0 283.3 -7.4 -78.2 51.8 3.9
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2021 6,422 \$4,026,210,556 7,873 417 81.6 0.6 \$626,940	2020 26.3 65.9 18.8 -43.3 76.7 1.3	2019 23.6 89.0 8.3 -49.6 71.5 1.4 52.9	September 2018  26.4  113.3  16.2  -43.1  75.0  1.3  68.7	September 2016  19.6  164.1  1.9  -67.6  69.5  2.2  120.9	2014 40.0 242.1 -5.2 -75.9 55.2 3.4 144.3	2011 46.0 283.3 -7.4 -78.2 51.8 3.9 162.6

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

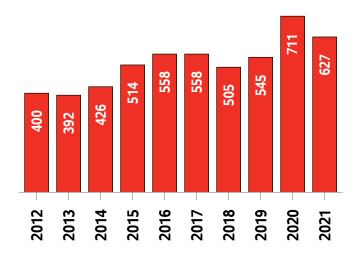
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



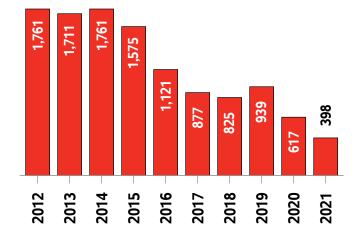


# London MLS® Residential Market Activity

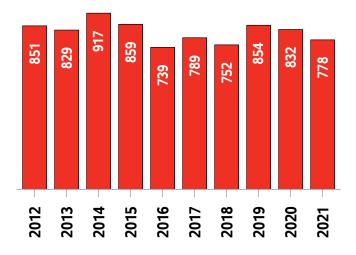
### **Sales Activity (September only)**



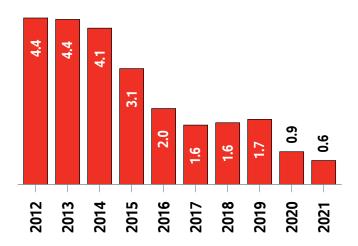
**Active Listings (September only)** 



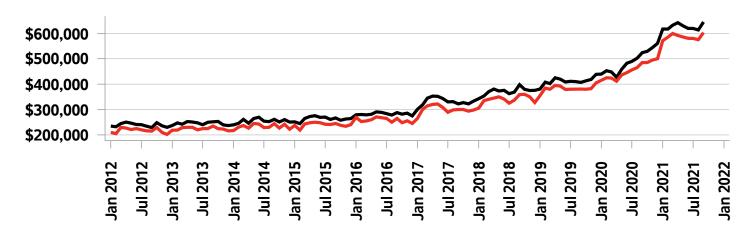
**New Listings (September only)** 



**Months of Inventory (September only)** 



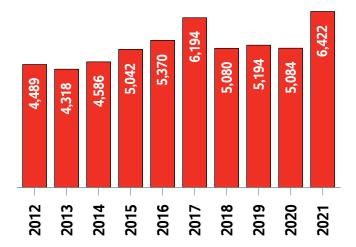
**Average Price and Median Price** 



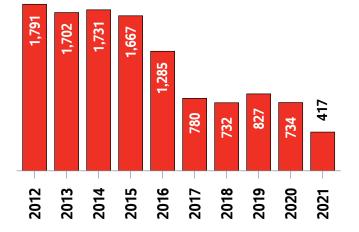




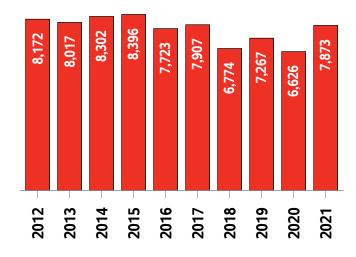




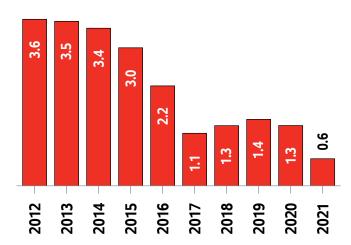
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





## Elgin **MLS® Residential Market Activity**

		Compared to <sup>6</sup>						
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011	
Sales Activity	21	-19.2	0.0	5.0	0.0	5.0	5.0	
Dollar Volume	\$11,825,000	-16.0	19.9	65.3	84.9	223.2	155.5	
New Listings	28	-24.3	33.3	-22.2	-24.3	-20.0	-20.0	
Active Listings	35	-5.4	-49.3	-49.3	-59.3	-77.3	-81.1	
Sales to New Listings Ratio 1	75.0	70.3	100.0	55.6	56.8	57.1	57.1	
Months of Inventory 2	1.7	1.4	3.3	3.5	4.1	7.7	9.3	
Average Price	\$563,095	4.0	19.9	57.4	84.9	207.8	143.3	
Median Price	\$520,000	1.2	22.4	46.5	96.6	178.8	131.7	
Sale to List Price Ratio	99.6	100.7	96.7	96.2	99.0	92.6	93.7	
Median Days on Market	20.0	9.5	39.0	22.0	35.0	60.5	60.5	
		Compared to <sup>6</sup>						
				Compa	red to °	<u> </u>		
Year-to-date	September 2021	September 2020	September 2019	Compa September 2018	September 2016	September 2014	September 2011	
Year-to-date Sales Activity				September	September	1 -		
	2021	2020	2019	September 2018	September 2016	2014	2011	
Sales Activity	2021	25.5	42.2	September 2018	September 2016	49.7	88.2	
Sales Activity  Dollar Volume	2021 256 \$158,974,707	2020 25.5 71.0	2019 42.2 130.0	September 2018 48.0 153.6	September 2016 6.2 151.3	49.7 326.3	88.2 403.9	
Sales Activity  Dollar Volume  New Listings	2021 256 \$158,974,707 313	2020 25.5 71.0 7.9	2019 42.2 130.0 0.0	September 2018  48.0  153.6  24.2	September 2016 6.2 151.3 -7.9	2014 49.7 326.3 -18.1	2011 88.2 403.9 -21.2	
Sales Activity  Dollar Volume  New Listings  Active Listings <sup>3</sup>	2021 256 \$158,974,707 313 31	2020 25.5 71.0 7.9 -40.5	2019 42.2 130.0 0.0 -56.9	September 2018  48.0  153.6  24.2  -43.9	September 2016 6.2 151.3 -7.9 -71.4	2014 49.7 326.3 -18.1 -78.4	2011 88.2 403.9 -21.2 -81.5	
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2021 256 \$158,974,707 313 31 81.8	2020 25.5 71.0 7.9 -40.5	2019 42.2 130.0 0.0 -56.9 57.5	September 2018  48.0  153.6  24.2  -43.9  68.7	September 2016 6.2 151.3 -7.9 -71.4 70.9	2014 49.7 326.3 -18.1 -78.4 44.8	2011 88.2 403.9 -21.2 -81.5 34.3	
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   Months of Inventory	2021 256 \$158,974,707 313 31 81.8 1.1	2020 25.5 71.0 7.9 -40.5 70.3 2.3	2019 42.2 130.0 0.0 -56.9 57.5 3.6	September 2018  48.0  153.6  24.2  -43.9  68.7  2.9	September 2016 6.2 151.3 -7.9 -71.4 70.9 4.1	2014 49.7 326.3 -18.1 -78.4 44.8 7.6	2011 88.2 403.9 -21.2 -81.5 34.3 11.2	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2021 256 \$158,974,707 313 31 81.8 1.1 \$620,995	2020 25.5 71.0 7.9 -40.5 70.3 2.3 36.3	2019 42.2 130.0 0.0 -56.9 57.5 3.6 61.7	September 2018  48.0  153.6  24.2  -43.9  68.7  2.9  71.4	September 2016 6.2 151.3 -7.9 -71.4 70.9 4.1 136.6	2014 49.7 326.3 -18.1 -78.4 44.8 7.6 184.8	2011 88.2 403.9 -21.2 -81.5 34.3 11.2 167.7	

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

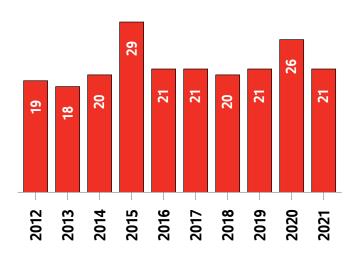
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



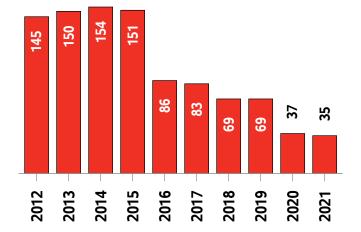


# Elgin MLS® Residential Market Activity

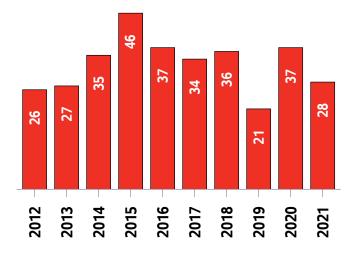
### Sales Activity (September only)



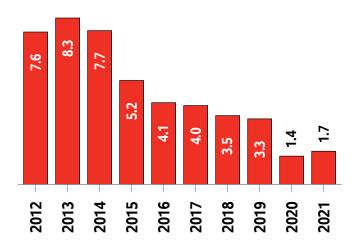
**Active Listings (September only)** 



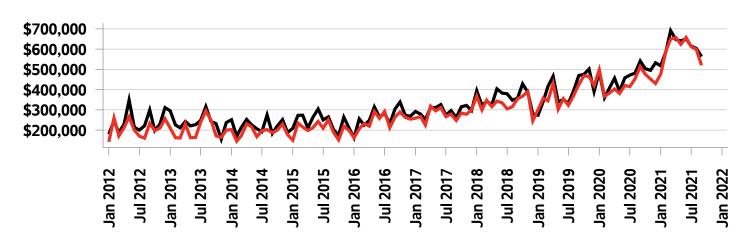
**New Listings (September only)** 



**Months of Inventory (September only)** 



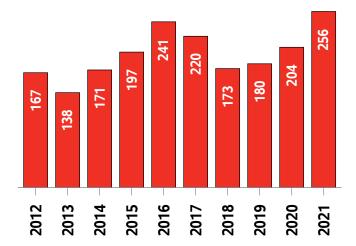
**Average Price and Median Price** 



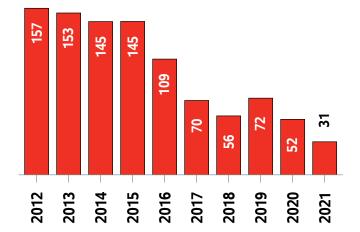




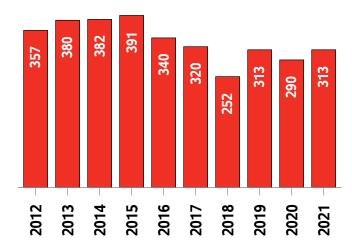




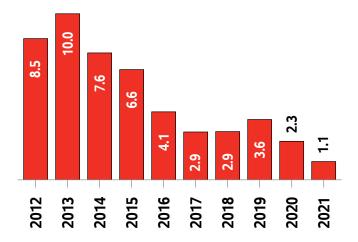
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





## **Middlesex MLS® Residential Market Activity**

		Compared to <sup>6</sup>						
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011	
Sales Activity	30	-18.9	7.1	-6.3	25.0	20.0	76.5	
Dollar Volume	\$25,464,969	0.3	69.3	53.5	164.1	167.0	337.2	
New Listings	43	30.3	-15.7	-14.0	-15.7	-10.4	-25.9	
Active Listings	43	-30.6	-62.6	-31.7	-58.7	-70.3	-72.1	
Sales to New Listings Ratio 1	69.8	112.1	54.9	64.0	47.1	52.1	29.3	
Months of Inventory 2	1.4	1.7	4.1	2.0	4.3	5.8	9.1	
Average Price	\$848,832	23.7	58.0	63.8	111.2	122.5	147.7	
Median Price	\$794,972	18.7	58.8	62.7	100.0	137.3	148.4	
Sale to List Price Ratio	108.6	103.1	97.9	101.8	98.4	97.8	97.0	
Median Days on Market	7.0	11.0	27.5	14.5	16.5	42.0	33.0	
		Compared to 6						
				Compa	red to <sup>6</sup>			
Year-to-date	September 2021	September 2020	September 2019	Compa September 2018	September 2016	September 2014	September 2011	
Year-to-date Sales Activity				September	September	1 -		
	2021	2020	2019	September 2018	September 2016	2014	2011	
Sales Activity	2021	33.5	14.3	September 2018	September 2016	26.1	<b>75.6</b>	
Sales Activity  Dollar Volume	2021 295 \$257,676,736	33.5 81.2	2019 14.3 85.3	September 2018  19.0  100.8	September 2016 20.9 174.1	2014 26.1 190.4	75.6 358.0	
Sales Activity  Dollar Volume  New Listings	2021 295 \$257,676,736 394	33.5 81.2 15.2	2019 14.3 85.3 -13.4	September 2018  19.0  100.8  11.9	September 2016  20.9  174.1  -12.8	2014 26.1 190.4 -19.6	75.6 358.0 -3.0	
Sales Activity  Dollar Volume  New Listings  Active Listings <sup>3</sup>	2021 295 \$257,676,736 394 35	33.5 81.2 15.2 -56.4	2019 14.3 85.3 -13.4 -65.2	September 2018  19.0  100.8  11.9  -47.2	September 2016  20.9  174.1  -12.8  -69.8	2014 26.1 190.4 -19.6 -77.3	75.6 358.0 -3.0 -71.2	
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2021 295 \$257,676,736 394 35 74.9	33.5 81.2 15.2 -56.4 64.6	2019 14.3 85.3 -13.4 -65.2 56.7	September 2018  19.0  100.8  11.9  -47.2  70.5	September 2016  20.9  174.1  -12.8  -69.8  54.0	2014 26.1 190.4 -19.6 -77.3 47.8	75.6 358.0 -3.0 -71.2 41.4	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2021 295 \$257,676,736 394 35 74.9	2020 33.5 81.2 15.2 -56.4 64.6 3.3	2019 14.3 85.3 -13.4 -65.2 56.7 3.6	September 2018  19.0  100.8  11.9  -47.2  70.5  2.4	September 2016  20.9  174.1  -12.8  -69.8  54.0  4.3	2014 26.1 190.4 -19.6 -77.3 47.8 6.0	75.6 358.0 -3.0 -71.2 41.4 6.6	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2021 295 \$257,676,736 394 35 74.9 1.1 \$873,480	2020 33.5 81.2 15.2 -56.4 64.6 3.3 35.8	2019 14.3 85.3 -13.4 -65.2 56.7 3.6 62.1	September 2018  19.0  100.8  11.9  -47.2  70.5  2.4  68.8	September 2016  20.9  174.1  -12.8  -69.8  54.0  4.3  126.7	2014 26.1 190.4 -19.6 -77.3 47.8 6.0 130.4	75.6 358.0 -3.0 -71.2 41.4 6.6 160.9	

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

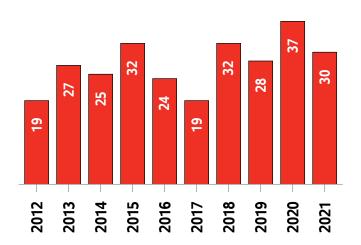
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



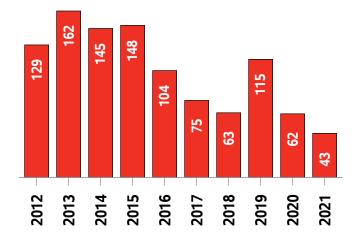
# Middlesex MLS® Residential Market Activity



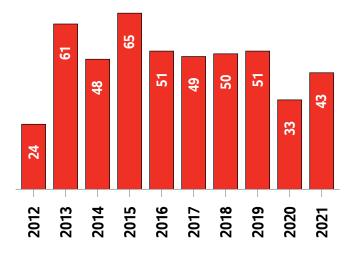
### **Sales Activity (September only)**



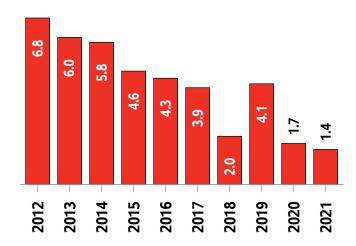
**Active Listings (September only)** 



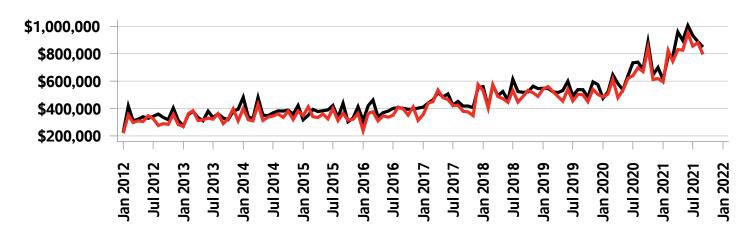
**New Listings (September only)** 



Months of Inventory (September only)



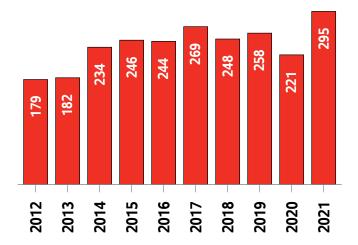
Average Price and Median Price



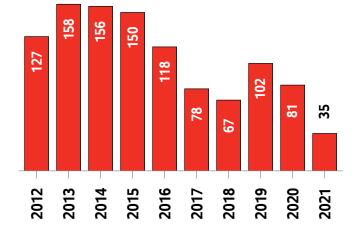


# Middlesex MLS® Residential Market Activity

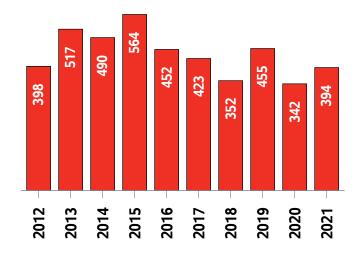




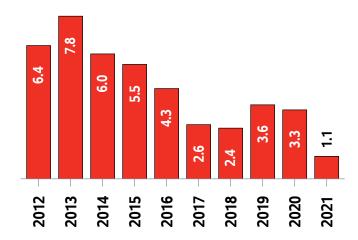
**Active Listings** <sup>1</sup>(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





## **Strathroy-Cardoc MLS® Residential Market Activity**

		Compared to <sup>6</sup>					
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011
Sales Activity	41	-8.9	5.1	41.4	0.0	17.1	86.4
Dollar Volume	\$26,161,190	15.0	55.4	124.5	152.1	174.1	452.5
New Listings	43	-6.5	-42.7	-17.3	-14.0	-23.2	-8.5
Active Listings	30	-54.5	-70.6	-68.4	-64.3	-77.3	-77.6
Sales to New Listings Ratio <sup>1</sup>	95.3	97.8	52.0	55.8	82.0	62.5	46.8
Months of Inventory <sup>2</sup>	0.7	1.5	2.6	3.3	2.0	3.8	6.1
Average Price	\$638,078	26.3	47.8	58.8	152.1	134.0	196.5
Median Price	\$620,000	26.1	48.5	59.0	156.3	169.6	195.2
Sale to List Price Ratio	107.9	105.2	100.7	101.8	96.2	97.0	96.8
Median Days on Market	8.0	7.0	12.0	11.0	33.0	32.0	52.5
		Compared to °					
				Compa	red to '		
Year-to-date	September 2021	September 2020	September 2019	Compa September 2018	September 2016	September 2014	September 2011
Year-to-date Sales Activity				September	September		
	2021	2020	2019	September 2018	September 2016	2014	2011
Sales Activity	2021 372	5.1	11.7	September 2018	September 2016	40.4	60.3
Sales Activity  Dollar Volume	2021 372 \$232,163,133	5.1 39.4	2019 11.7 65.5	September 2018 30.5 133.7	September 2016  18.1  181.2	2014 40.4 264.9	60.3 353.0
Sales Activity  Dollar Volume  New Listings	2021 372 \$232,163,133 429	5.1 39.4 -7.3	2019 11.7 65.5 -13.9	September 2018  30.5  133.7  3.4	September 2016  18.1  181.2  -5.5	2014 40.4 264.9 -9.5	2011 60.3 353.0 -5.3
Sales Activity  Dollar Volume  New Listings  Active Listings	2021 372 \$232,163,133 429 31	5.1 39.4 -7.3 -66.5	2019 11.7 65.5 -13.9 -65.8	September 2018  30.5  133.7  3.4  -57.6	September 2016  18.1  181.2  -5.5  -71.6	2014 40.4 264.9 -9.5 -79.4	2011 60.3 353.0 -5.3 -77.4
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2021 372 \$232,163,133 429 31 86.7	5.1 39.4 -7.3 -66.5	2019 11.7 65.5 -13.9 -65.8 66.9	September 2018  30.5  133.7  3.4  -57.6  68.7	September 2016  18.1  181.2  -5.5  -71.6  69.4	2014 40.4 264.9 -9.5 -79.4 55.9	2011 60.3 353.0 -5.3 -77.4 51.2
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2021 372 \$232,163,133 429 31 86.7 0.8	2020 5.1 39.4 -7.3 -66.5 76.5 2.4	2019 11.7 65.5 -13.9 -65.8 66.9 2.5	September 2018  30.5  133.7  3.4  -57.6  68.7  2.3	September 2016  18.1  181.2  -5.5  -71.6  69.4  3.1	2014 40.4 264.9 -9.5 -79.4 55.9 5.1	2011 60.3 353.0 -5.3 -77.4 51.2 5.3
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2021 372 \$232,163,133 429 31 86.7 0.8 \$624,094	2020 5.1 39.4 -7.3 -66.5 76.5 2.4 32.7	2019 11.7 65.5 -13.9 -65.8 66.9 2.5 48.2	September 2018  30.5  133.7  3.4  -57.6  68.7  2.3  79.0	September 2016  18.1  181.2  -5.5  -71.6  69.4  3.1  138.1	2014 40.4 264.9 -9.5 -79.4 55.9 5.1 159.9	2011 60.3 353.0 -5.3 -77.4 51.2 5.3 182.5

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

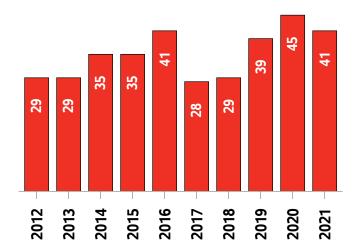
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



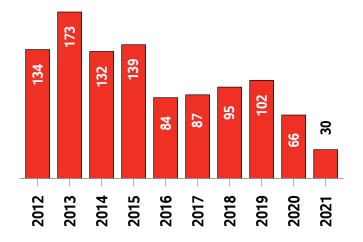




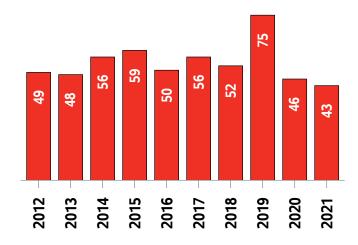
Sales Activity (September only)



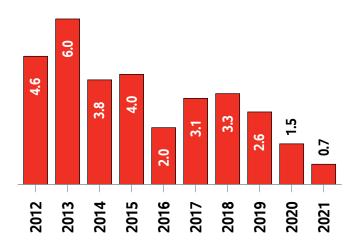
**Active Listings (September only)** 



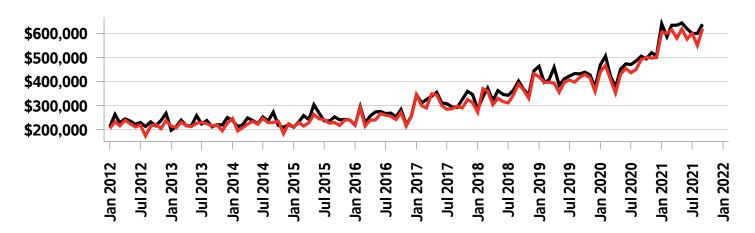
**New Listings (September only)** 



**Months of Inventory (September only)** 



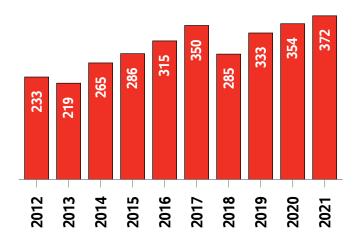
**Average Price and Median Price** 



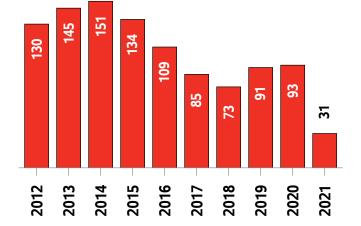




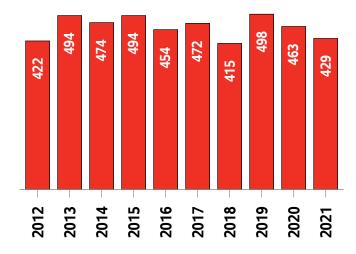




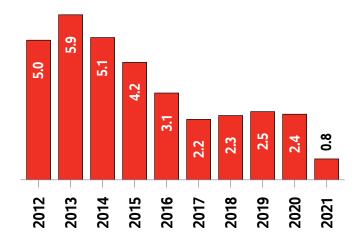
**Active Listings** '(September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.





## St. Thomas **MLS® Residential Market Activity**

		Compared to <sup>6</sup>						
Actual	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011	
Sales Activity	76	13.4	-6.2	10.1	43.4	16.9	31.0	
Dollar Volume	\$40,021,521	38.6	44.5	78.3	251.1	204.9	263.0	
New Listings	84	13.5	-9.7	27.3	-3.4	-4.5	-6.7	
Active Listings	41	24.2	-48.8	-42.3	-72.3	-82.3	-82.4	
Sales to New Listings Ratio 1	90.5	90.5	87.1	104.5	60.9	73.9	64.4	
Months of Inventory 2	0.5	0.5	1.0	1.0	2.8	3.6	4.0	
Average Price	\$526,599	22.2	54.0	61.8	144.8	160.8	177.1	
Median Price	\$514,500	22.5	55.9	55.4	162.2	163.8	206.7	
Sale to List Price Ratio	109.6	104.3	100.8	101.0	97.9	96.0	97.4	
Median Days on Market	7.0	8.0	11.0	14.0	32.0	39.0	43.0	
				Compa	red to <sup>6</sup>			
Year-to-date	September 2021	September 2020	September 2019	September 2018	September 2016	September 2014	September 2011	
Year-to-date Sales Activity								
	2021	2020	2019	2018	2016	2014	2011	
Sales Activity	2021	17.7	15.7	10.6	12.5	30.1	33.9	
Sales Activity  Dollar Volume	2021 691 \$371,500,309	2020 17.7 58.9	2019 15.7 80.1	2018 10.6 99.8	2016 12.5 167.4	30.1 246.6	33.9 288.2	
Sales Activity  Dollar Volume  New Listings	2021 691 \$371,500,309 790	2020 17.7 58.9 18.6	2019 15.7 80.1 10.8	2018 10.6 99.8 10.5	2016 12.5 167.4 1.7	2014 30.1 246.6 -8.1	2011 33.9 288.2 -9.5	
Sales Activity  Dollar Volume  New Listings  Active Listings 3	2021 691 \$371,500,309 790 38	2020 17.7 58.9 18.6 -32.4	2019 15.7 80.1 10.8 -45.2	2018 10.6 99.8 10.5 -44.4	2016 12.5 167.4 1.7 -72.4	2014 30.1 246.6 -8.1 -83.9	2011 33.9 288.2 -9.5 -84.5	
Sales Activity  Dollar Volume  New Listings  Active Listings   Sales to New Listings Ratio   4	2021 691 \$371,500,309 790 38 87.5	2020 17.7 58.9 18.6 -32.4 88.1	2019 15.7 80.1 10.8 -45.2 83.7	2018 10.6 99.8 10.5 -44.4 87.4	2016 12.5 167.4 1.7 -72.4 79.0	2014 30.1 246.6 -8.1 -83.9 61.7	2011 33.9 288.2 -9.5 -84.5 59.1	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory	2021 691 \$371,500,309 790 38 87.5 0.5	2020 17.7 58.9 18.6 -32.4 88.1 0.9	2019 15.7 80.1 10.8 -45.2 83.7 1.0	2018 10.6 99.8 10.5 -44.4 87.4 1.0	2016 12.5 167.4 1.7 -72.4 79.0 2.0	2014 30.1 246.6 -8.1 -83.9 61.7 4.0	2011 33.9 288.2 -9.5 -84.5 59.1 4.3	
Sales Activity  Dollar Volume  New Listings  Active Listings  Sales to New Listings Ratio  Months of Inventory  Average Price	2021 691 \$371,500,309 790 38 87.5 0.5 \$537,627	2020 17.7 58.9 18.6 -32.4 88.1 0.9	2019 15.7 80.1 10.8 -45.2 83.7 1.0 55.6	2018 10.6 99.8 10.5 -44.4 87.4 1.0 80.7	2016 12.5 167.4 1.7 -72.4 79.0 2.0 137.6	2014 30.1 246.6 -8.1 -83.9 61.7 4.0 166.3	2011 33.9 288.2 -9.5 -84.5 59.1 4.3 189.9	

Sales / new listings \* 100; compared to levels from previous periods.
 Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>&</sup>lt;sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>&</sup>lt;sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

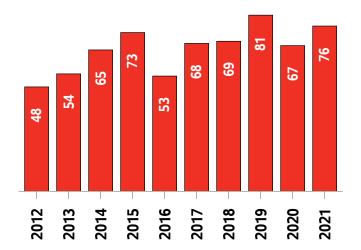
<sup>&</sup>lt;sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.



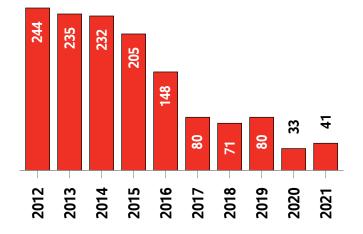


# St. Thomas MLS® Residential Market Activity

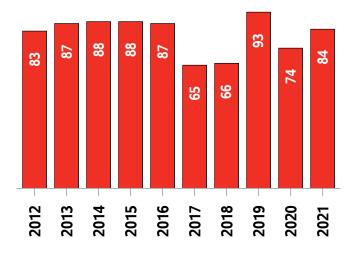
Sales Activity (September only)



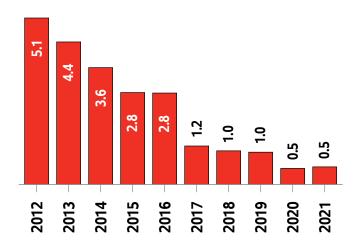
**Active Listings (September only)** 



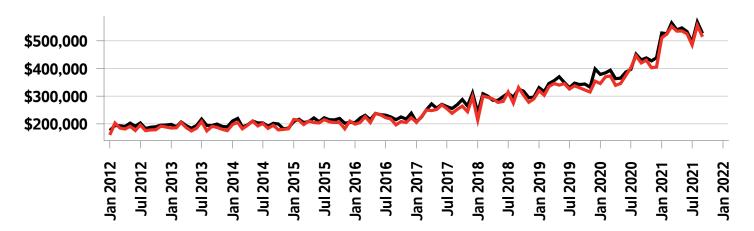
**New Listings (September only)** 



**Months of Inventory (September only)** 



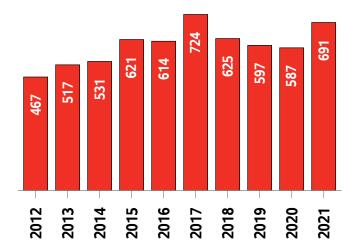
**Average Price and Median Price** 



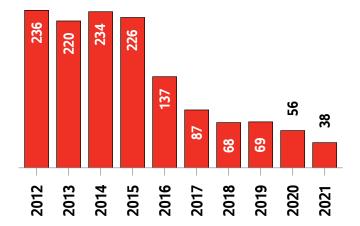




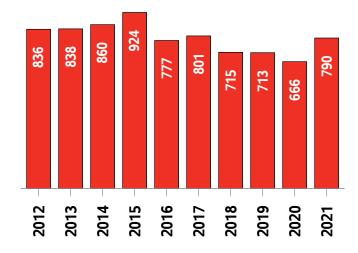




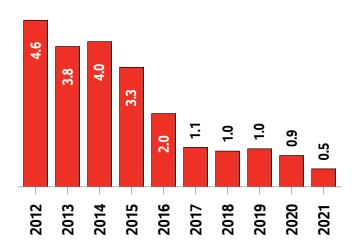
**Active Listings** (September Year-to-date)



**New Listings (September Year-to-date)** 



Months of Inventory <sup>2</sup>(September Year-to-date)



<sup>&</sup>lt;sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>&</sup>lt;sup>2</sup> Average active listings January to the current month / average sales January to the current month.