



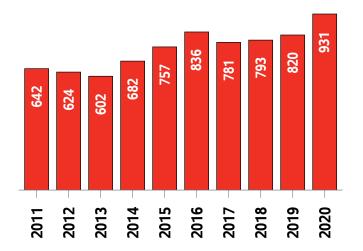




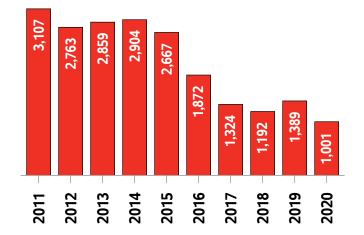
London St. Thomas MLS® Residential Market Activity



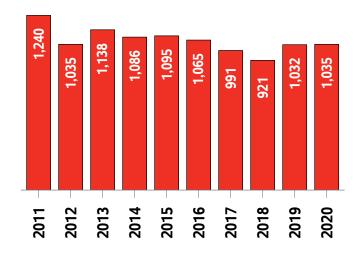
Sales Activity (August only)



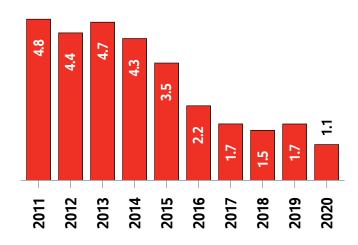
Active Listings (August only)



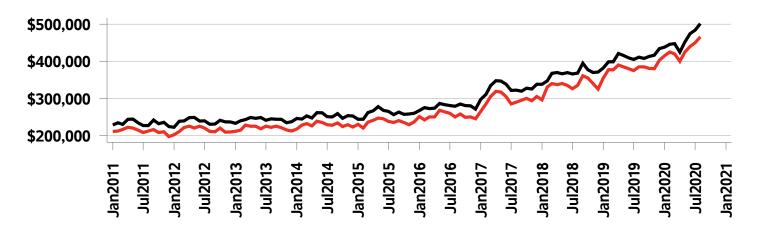
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

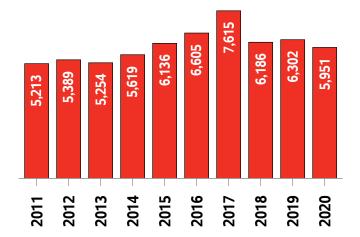




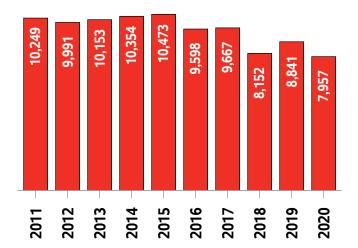
London St. Thomas MLS® Residential Market Activity



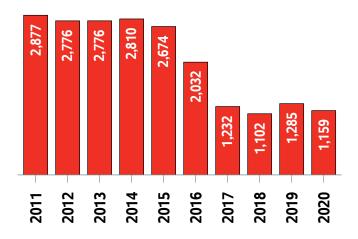
Sales Activity (August Year-to-date)



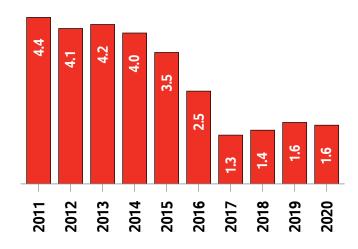
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



London St. Thomas MLS® Residential Market Activity



		Compared to ⁶						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	931	13.5	17.4	19.2	23.0	54.7	72.7	
Dollar Volume	\$466,974,796	38.5	60.0	85.6	140.8	216.9	292.6	
New Listings	1,035	0.3	12.4	4.4	-5.5	-9.1	-6.9	
Active Listings	1,001	-27.9	-16.0	-24.4	-62.5	-65.0	-62.8	
Sales to New Listings Ratio 1	90.0	79.5	86.1	78.8	69.1	52.9	48.5	
Months of Inventory 2	1.1	1.7	1.5	1.7	3.5	4.7	5.0	
Average Price	\$501,584	22.0	36.3	55.7	95.8	104.9	127.3	
Median Price	\$466,000	21.0	39.1	60.7	98.3	110.0	123.0	
Sales to List Price Ratio	104.5	101.0	101.2	99.9	97.7	97.1	97.0	
Median Days on Market	10.0	13.0	12.0	16.0	31.0	38.0	34.0	
		Compared to °						
				Compa	ii eu to			
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Year-to-date Sales Activity	_			August	August			
	2020	2019	2018	August 2017	August 2015	2013	2010	
Sales Activity	2020 5,951	- 5.6	-3.8	August 2017 -21.9	August 2015 -3.0	13.3	9.3	
Sales Activity Dollar Volume	2020 5,951 \$2,768,458,260	-5.6 7.8	-3.8 22.8	August 2017 -21.9 9.6	August 2015 -3.0 71.5	2013 13.3 116.1	9.3 123.5	
Sales Activity Dollar Volume New Listings	2020 5,951 \$2,768,458,260 7,957	-5.6 7.8 -10.0	-3.8 -22.8 -2.4	August 2017 -21.9 9.6 -17.7	August 2015 -3.0 71.5 -24.0	2013 13.3 116.1 -21.6	9.3 123.5 -18.1	
Sales Activity Dollar Volume New Listings Active Listings	2020 5,951 \$2,768,458,260 7,957 1,159	-5.6 7.8 -10.0 -9.8	-3.8 -22.8 -2.4 5.1	August 2017 -21.9 9.6 -17.7 -5.9	August 2015 -3.0 71.5 -24.0 -56.6	2013 13.3 116.1 -21.6 -58.2	9.3 123.5 -18.1 -54.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 5,951 \$2,768,458,260 7,957 1,159 74.8	2019 -5.6 7.8 -10.0 -9.8 71.3	2018 -3.8 22.8 -2.4 5.1 75.9	August 2017 -21.9 9.6 -17.7 -5.9 78.8	August 2015 -3.0 71.5 -24.0 -56.6 58.6	2013 13.3 116.1 -21.6 -58.2 51.7	9.3 123.5 -18.1 -54.3 56.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 5,951 \$2,768,458,260 7,957 1,159 74.8 1.6	2019 -5.6 7.8 -10.0 -9.8 71.3 1.6	2018 -3.8 22.8 -2.4 5.1 75.9 1.4	August 2017 -21.9 9.6 -17.7 -5.9 78.8 1.3	August 2015 -3.0 71.5 -24.0 -56.6 58.6 3.5	2013 13.3 116.1 -21.6 -58.2 51.7 4.2	9.3 123.5 -18.1 -54.3 56.1 3.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 5,951 \$2,768,458,260 7,957 1,159 74.8 1.6 \$465,209	2019 -5.6 7.8 -10.0 -9.8 71.3 1.6 14.1	2018 -3.8 22.8 -2.4 5.1 75.9 1.4 27.7	August 2017 -21.9 9.6 -17.7 -5.9 78.8 1.3 40.2	August 2015 -3.0 71.5 -24.0 -56.6 58.6 3.5 76.9	2013 13.3 116.1 -21.6 -58.2 51.7 4.2 90.8	9.3 123.5 -18.1 -54.3 56.1 3.7	

¹ Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

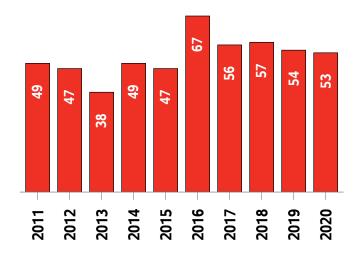
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



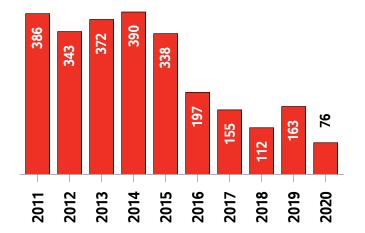




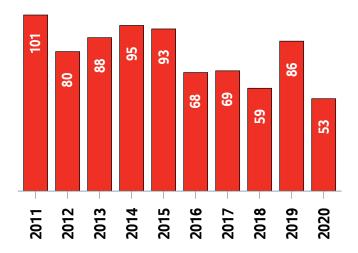
Sales Activity (August only)



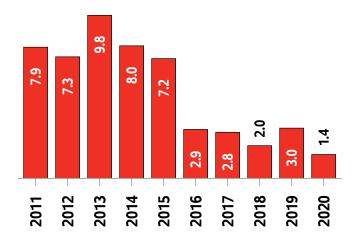
Active Listings (August only)



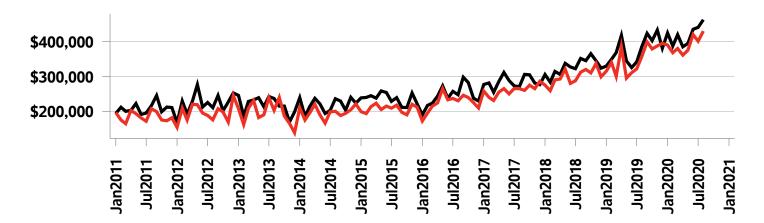
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

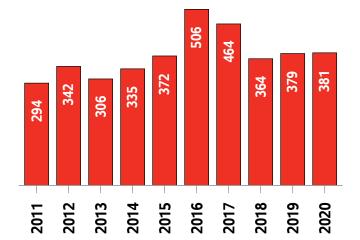




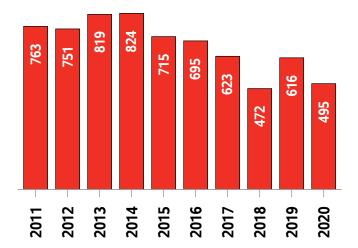




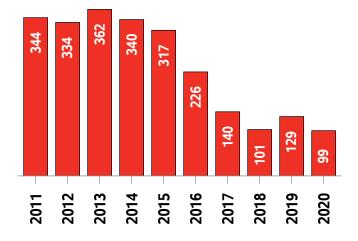
Sales Activity (August Year-to-date)



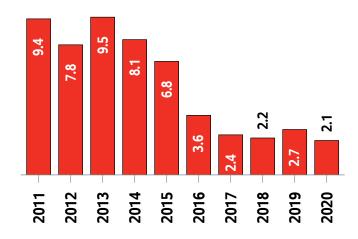
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory 2 (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Elgin MLS® Residential Market Activity



		Compared to °						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	53	-1.9	-7.0	-5.4	12.8	39.5	71.0	
Dollar Volume	\$24,515,206	17.6	22.3	61.9	118.1	172.5	266.2	
New Listings	53	-38.4	-10.2	-23.2	-43.0	-39.8	-37.6	
Active Listings	76	-53.4	-32.1	-51.0	-77.5	-79.6	-77.4	
Sales to New Listings Ratio 1	100.0	62.8	96.6	81.2	50.5	43.2	36.5	
Months of Inventory 2	1.4	3.0	2.0	2.8	7.2	9.8	10.9	
Average Price	\$462,551	19.9	31.5	71.0	93.4	95.3	114.2	
Median Price	\$430,000	20.3	37.8	62.3	97.7	112.1	125.1	
Sales to List Price Ratio	103.8	98.6	98.2	98.0	96.2	95.1	96.4	
Median Days on Market	17.0	27.0	18.0	22.5	44.0	82.0	52.0	
				Compa	red to °			
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	381	0.5	4.7	-17.9	2.4	24.5	16.5	
Dollar Volume	\$161,136,537	18.5	37.5	23.5	77.9	131.0	145.7	
New Listings	495	-19.6	4.9	-20.5	-30.8	-39.6	-37.1	
Active Listings ³	99	-23.8	-2.5	-29.5	-68.9	-72.8	-70.4	
Sales to New Listings Ratio 4	77.0	61.5	77.1	74.5	52.0	37.4	41.6	
Months of Inventory 5	2.1	2.7	2.2	2.4	6.8	9.5	8.1	
Average Price	\$422,931	17.9	31.4	50.5	73.7	85.5	110.8	
Median Price	\$395,000	21.5	36.2	54.9	85.4	100.5	114.7	
		22.5	00.7	20.4	00.0	05.0	OF 4	
Sales to List Price Ratio	100.4	99.5	98.7	98.1	96.2	95.8	95.4	

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{2}\,}$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

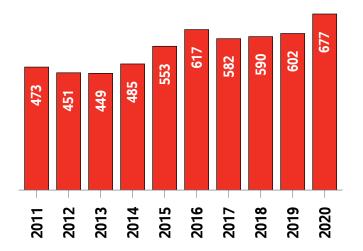
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



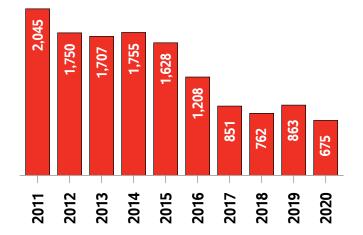
London MLS® Residential Market Activity



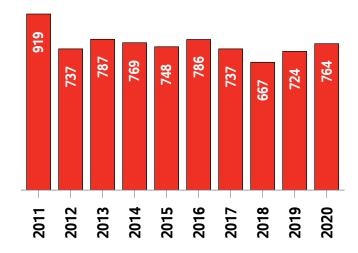
Sales Activity (August only)



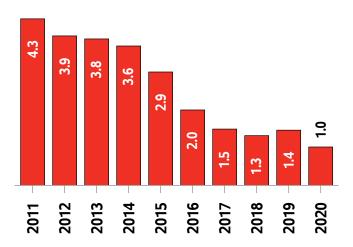
Active Listings (August only)



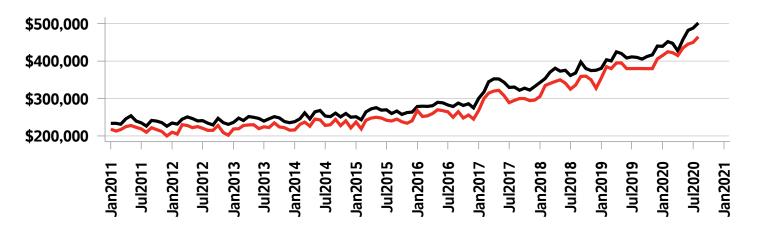
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

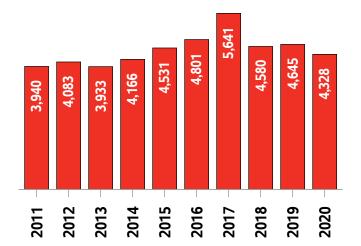




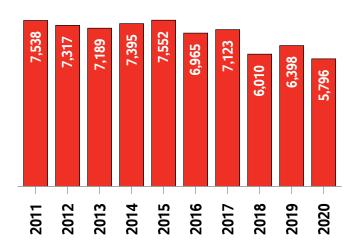
London MLS® Residential Market Activity



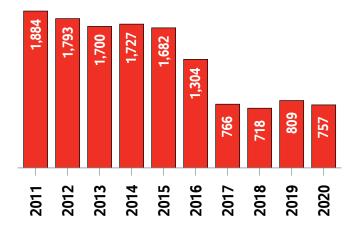
Sales Activity (August Year-to-date)



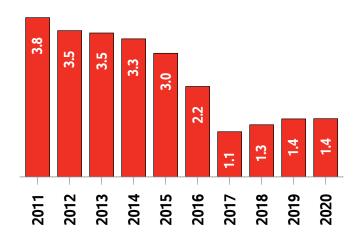
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory 2 (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month







			Compared to ⁶						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010		
Sales Activity	677	12.5	14.7	16.3	22.4	50.8	72.7		
Dollar Volume	\$339,751,825	37.7	56.3	76.6	136.4	207.7	292.5		
New Listings	764	5.5	14.5	3.7	2.1	-2.9	-5.6		
Active Listings	675	-21.8	-11.4	-20.7	-58.5	-60.5	-61.7		
Sales to New Listings Ratio 1	88.6	83.1	88.5	79.0	73.9	57.1	48.5		
Months of Inventory 2	1.0	1.4	1.3	1.5	2.9	3.8	4.5		
Average Price	\$501,849	22.4	36.2	51.8	93.1	104.1	127.3		
Median Price	\$465,000	22.3	38.4	57.6	93.8	109.0	121.4		
Sales to List Price Ratio	104.8	101.6	101.7	100.5	97.7	97.2	97.2		
Median Days on Market	10.0	12.5	12.0	15.0	30.0	34.0	33.0		
		Compared to 6							
									
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010		
Year-to-date Sales Activity	_			August	August				
	2020	2019	2018	August 2017	August 2015	2013	2010		
Sales Activity	2020 4,328	-6.8	-5.5	August 2017 -23.3	August 2015 -4.5	10.0	6.2		
Sales Activity Dollar Volume	2020 4,328 \$2,029,533,759	-6.8 6.6	-5.5 20.2	August 2017 -23.3 6.3	August 2015 -4.5 68.6	2013 10.0 110.1	6.2 116.0		
Sales Activity Dollar Volume New Listings	2020 4,328 \$2,029,533,759 5,796	-6.8 6.6 -9.4	-5.5 20.2 -3.6	August 2017 -23.3 6.3 -18.6	August 2015 -4.5 68.6 -23.3	2013 10.0 110.1 -19.4	2010 6.2 116.0 -18.5		
Sales Activity Dollar Volume New Listings Active Listings	2020 4,328 \$2,029,533,759 5,796 757	-6.8 6.6 -9.4 -6.5	-5.5 20.2 -3.6 5.5	August 2017 -23.3 6.3 -18.6 -1.1	August 2015 -4.5 68.6 -23.3 -55.0	2013 10.0 110.1 -19.4 -55.5	2010 6.2 116.0 -18.5 -53.1		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 4,328 \$2,029,533,759 5,796 757 74.7	-6.8 6.6 -9.4 -6.5	-5.5 20.2 -3.6 5.5 76.2	August 2017 -23.3 6.3 -18.6 -1.1 79.2	August 2015 -4.5 68.6 -23.3 -55.0 60.0	2013 10.0 110.1 -19.4 -55.5 54.7	2010 6.2 116.0 -18.5 -53.1 57.3		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 4,328 \$2,029,533,759 5,796 757 74.7 1.4	2019 -6.8 6.6 -9.4 -6.5 72.6 1.4	2018 -5.5 20.2 -3.6 5.5 76.2 1.3	August 2017 -23.3 6.3 -18.6 -1.1 79.2 1.1	August 2015 -4.5 68.6 -23.3 -55.0 60.0 3.0	2013 10.0 110.1 -19.4 -55.5 54.7 3.5	2010 6.2 116.0 -18.5 -53.1 57.3 3.2		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 4,328 \$2,029,533,759 5,796 757 74.7 1.4 \$468,931	2019 -6.8 6.6 -9.4 -6.5 72.6 1.4 14.4	2018 -5.5 20.2 -3.6 5.5 76.2 1.3 27.2	August 2017 -23.3 6.3 -18.6 -1.1 79.2 1.1 38.5	August 2015 -4.5 68.6 -23.3 -55.0 60.0 3.0 76.5	2013 10.0 110.1 -19.4 -55.5 54.7 3.5 90.9	2010 6.2 116.0 -18.5 -53.1 57.3 3.2 103.5		

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

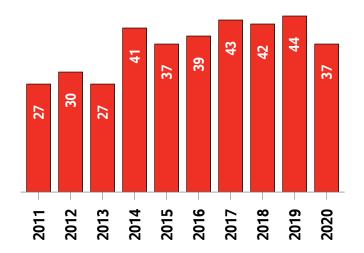
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



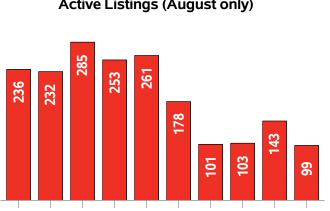
Middlesex MLS® Residential Market Activity



Sales Activity (August only)



Active Listings (August only)

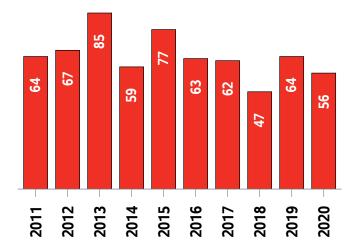


2016

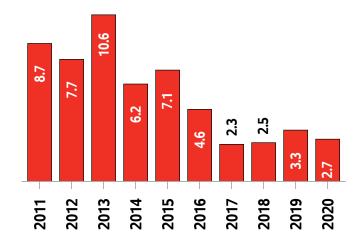
2017

2015

New Listings (August only)

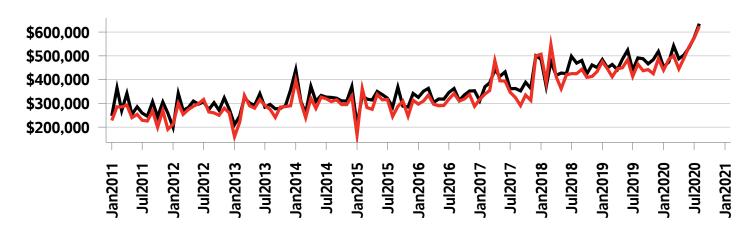


Months of Inventory (August only)



Average Price and Median Price

2020



2012

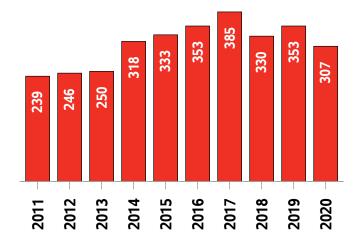
2013



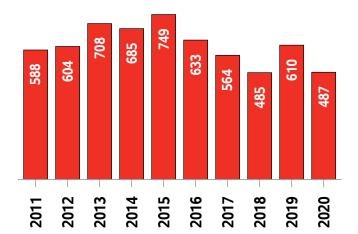
Middlesex MLS® Residential Market Activity



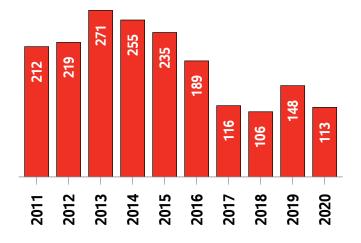
Sales Activity (August Year-to-date)



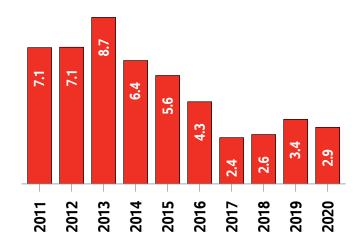
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Middlesex MLS® Residential Market Activity



			Compared to ⁶						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010		
Sales Activity	37	-15.9	-11.9	-14.0	0.0	37.0	12.1		
Dollar Volume	\$23,497,857	8.7	19.2	50.7	123.2	194.4	153.2		
New Listings	56	-12.5	19.1	-9.7	-27.3	-34.1	-6.7		
Active Listings	99	-30.8	-3.9	-2.0	-62.1	-65.3	-46.8		
Sales to New Listings Ratio 1	66.1	68.8	89.4	69.4	48.1	31.8	55.0		
Months of Inventory 2	2.7	3.3	2.5	2.3	7.1	10.6	5.6		
Average Price	\$635,077	29.3	35.3	75.1	123.2	114.8	125.9		
Median Price	\$625,000	34.3	47.1	92.4	155.1	127.3	121.6		
Sales to List Price Ratio	103.7	101.3	99.7	98.4	97.7	98.0	95.1		
Median Days on Market	13.0	11.5	20.0	19.0	41.0	62.0	48.0		
				Compa	red to '				
	August			Avenuel	August	August	August		
Year-to-date	2020	August 2019	August 2018	August 2017	2015	2013	2010		
Year-to-date Sales Activity	_								
	2020	2019	2018	2017	2015	2013	2010		
Sales Activity	2020 307	-13.0	-7.0	2017 -20.3	-7.8	2013	10.8		
Sales Activity Dollar Volume	2020 307 \$164,504,287	-13.0 -1.7	-7.0 12.1	-20.3 8.4	-7.8 55.6	2013 22.8 122.7	2010 10.8 113.1		
Sales Activity Dollar Volume New Listings	2020 307 \$164,504,287 487	-13.0 -1.7 -20.2	-7.0 12.1 0.4	-20.3 8.4 -13.7	-7.8 55.6 -35.0	2013 22.8 122.7 -31.2	2010 10.8 113.1 -12.6		
Sales Activity Dollar Volume New Listings Active Listings	2020 307 \$164,504,287 487 113	-13.0 -1.7 -20.2 -23.8	-7.0 12.1 0.4 6.7	2017 -20.3 8.4 -13.7 -2.4	2015 -7.8 55.6 -35.0 -51.8	2013 22.8 122.7 -31.2 -58.2	2010 10.8 113.1 -12.6 -44.5		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 307 \$164,504,287 487 113 63.0	-13.0 -1.7 -20.2 -23.8 57.9	2018 -7.0 12.1 0.4 6.7 68.0	2017 -20.3 8.4 -13.7 -2.4 68.3	2015 -7.8 55.6 -35.0 -51.8 44.5	2013 22.8 122.7 -31.2 -58.2 35.3	2010 10.8 113.1 -12.6 -44.5 49.7		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 307 \$164,504,287 487 113 63.0 2.9	2019 -13.0 -1.7 -20.2 -23.8 57.9 3.4	2018 -7.0 12.1 0.4 6.7 68.0 2.6	2017 -20.3 8.4 -13.7 -2.4 68.3 2.4	2015 -7.8 55.6 -35.0 -51.8 44.5 5.6	2013 22.8 122.7 -31.2 -58.2 35.3 8.7	2010 10.8 113.1 -12.6 -44.5 49.7 5.9		
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 307 \$164,504,287 487 113 63.0 2.9 \$535,845	2019 -13.0 -1.7 -20.2 -23.8 57.9 3.4 13.0	2018 -7.0 12.1 0.4 6.7 68.0 2.6 20.5	2017 -20.3 8.4 -13.7 -2.4 68.3 2.4 35.9	2015 -7.8 55.6 -35.0 -51.8 44.5 5.6 68.7	2013 22.8 122.7 -31.2 -58.2 35.3 8.7 81.3	2010 10.8 113.1 -12.6 -44.5 49.7 5.9 92.3		

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

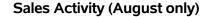
⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

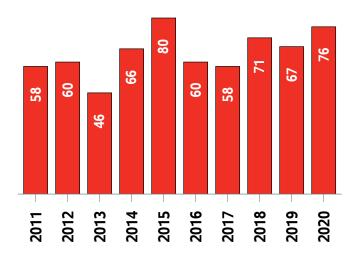
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



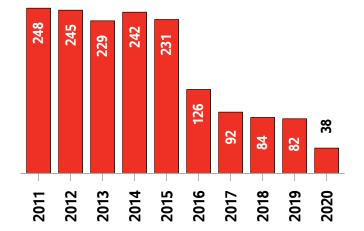




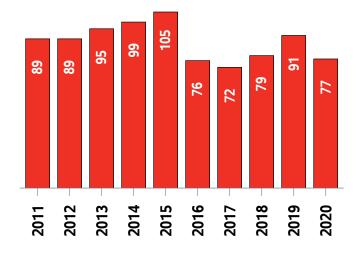




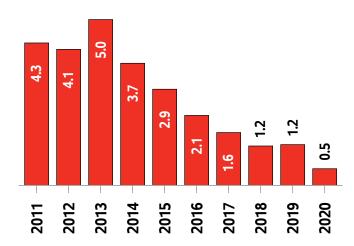
Active Listings (August only)



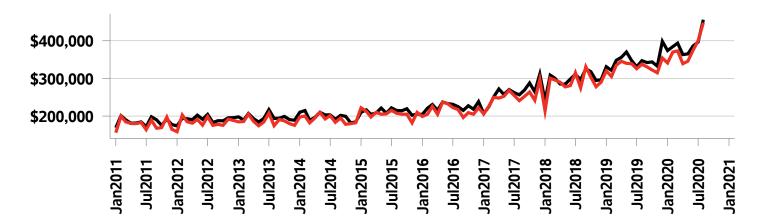
New Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

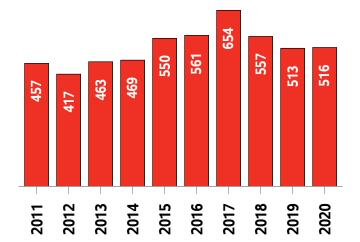




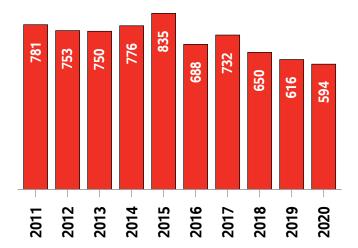
St. Thomas MLS® Residential Market Activity



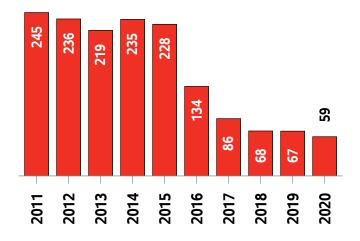
Sales Activity (August Year-to-date)



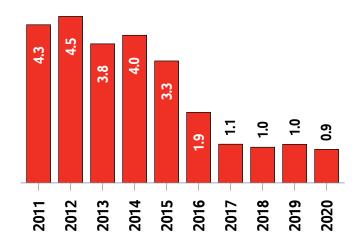
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





St. Thomas MLS® Residential Market Activity

		Compared to ⁶						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	76	13.4	7.0	31.0	-5.0	65.2	52.0	
Dollar Volume	\$34,639,741	49.0	64.7	132.9	101.5	288.3	283.4	
New Listings	77	-15.4	-2.5	6.9	-26.7	-18.9	-15.4	
Active Listings	38	-53.7	-54.8	-58.7	-83.5	-83.4	-82.2	
Sales to New Listings Ratio 1	98.7	73.6	89.9	80.6	76.2	48.4	54.9	
Months of Inventory 2	0.5	1.2	1.2	1.6	2.9	5.0	4.3	
Average Price	\$455,786	31.3	53.8	77.7	112.1	135.1	152.2	
Median Price	\$448,000	32.7	62.9	85.9	116.0	156.7	147.4	
Sales to List Price Ratio	104.6	99.2	100.6	98.9	97.6	96.9	96.9	
Median Days on Market	9.0	11.0	12.0	17.5	36.0	40.0	46.5	
				Compa	red to ⁶			
				•				
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Year-to-date Sales Activity	_							
	2020	2019	2018	2017	2015	2013	2010	
Sales Activity	2020	0.6	-7.4	2017 -21.1	2015 -6.2	2013 11.4	11.2	
Sales Activity Dollar Volume	2020 516 \$203,258,247	0.6 14.3	-7.4 24.1	-21.1 22.3	-6.2 72.8	2013 11.4 122.2	11.2 139.3	
Sales Activity Dollar Volume New Listings	2020 516 \$203,258,247 594	0.6 14.3 -3.6	2018 -7.4 24.1 -8.6	2017 -21.1 22.3 -18.9	-6.2 72.8 -28.9	2013 11.4 122.2 -20.8	11.2 139.3 -18.5	
Sales Activity Dollar Volume New Listings Active Listings	2020 516 \$203,258,247 594 59	2019 0.6 14.3 -3.6 -12.5	2018 -7.4 24.1 -8.6 -12.8	-21.1 -22.3 -18.9 -31.5	-6.2 72.8 -28.9 -74.1	2013 11.4 122.2 -20.8 -73.1	11.2 139.3 -18.5 -72.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 516 \$203,258,247 594 59 86.9	2019 0.6 14.3 -3.6 -12.5 83.3	2018 -7.4 24.1 -8.6 -12.8 85.7	-21.1 -22.3 -18.9 -31.5 89.3	-6.2 72.8 -28.9 -74.1 65.9	2013 11.4 122.2 -20.8 -73.1 61.7	11.2 139.3 -18.5 -72.1 63.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 516 \$203,258,247 594 59 86.9 0.9	2019 0.6 14.3 -3.6 -12.5 83.3 1.0	2018 -7.4 24.1 -8.6 -12.8 85.7 1.0	2017 -21.1 22.3 -18.9 -31.5 89.3 1.1	-6.2 72.8 -28.9 -74.1 65.9	2013 11.4 122.2 -20.8 -73.1 61.7 3.8	11.2 139.3 -18.5 -72.1 63.6 3.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 516 \$203,258,247 594 59 86.9 0.9 \$393,911	2019 0.6 14.3 -3.6 -12.5 83.3 1.0 13.7	2018 -7.4 24.1 -8.6 -12.8 85.7 1.0 33.9	2017 -21.1 22.3 -18.9 -31.5 89.3 1.1 55.0	-6.2 72.8 -28.9 -74.1 65.9 3.3 84.2	2013 11.4 122.2 -20.8 -73.1 61.7 3.8 99.4	2010 11.2 139.3 -18.5 -72.1 63.6 3.6 115.2	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

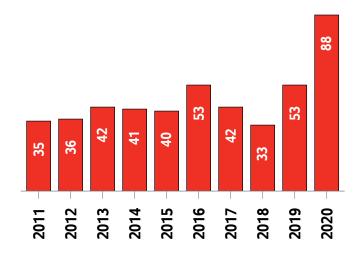
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



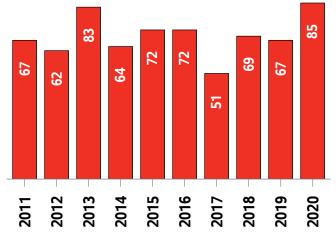
Strathroy MLS® Residential Market Activity



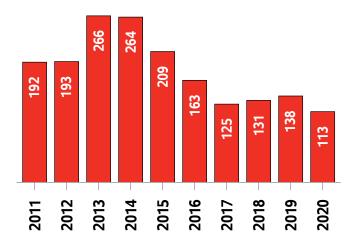
Sales Activity (August only)



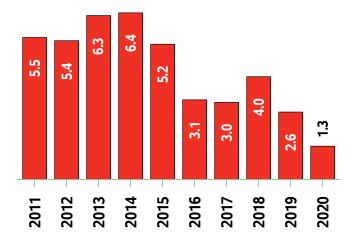
New Listings (August only)



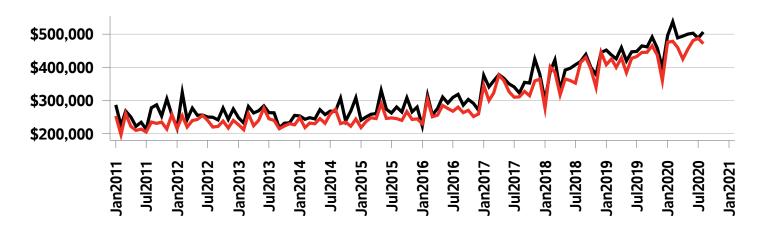
Active Listings (August only)



Months of Inventory (August only)



Average Price and Median Price

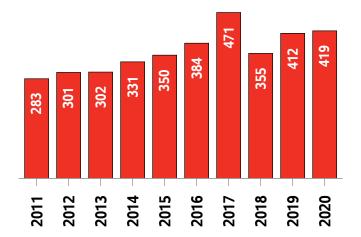




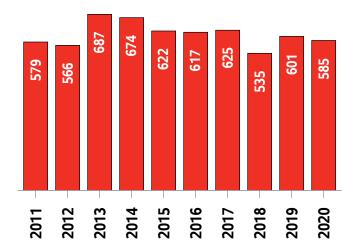
Strathroy MLS® Residential Market Activity



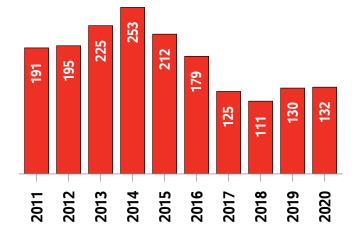
Sales Activity (August Year-to-date)



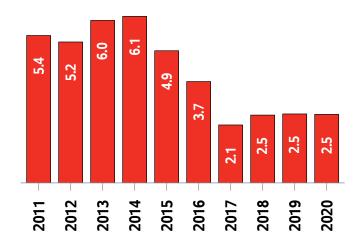
New Listings (August Year-to-date)



Active Listings 1 (August Year-to-date)



Months of Inventory ² (August Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Strathroy MLS® Residential Market Activity



		Compared to 6						
Actual	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Sales Activity	88	66.0	166.7	109.5	120.0	109.5	166.7	
Dollar Volume	\$44,570,167	81.0	223.3	228.8	297.2	303.7	503.4	
New Listings	85	26.9	23.2	66.7	18.1	2.4	26.9	
Active Listings	113	-18.1	-13.7	-9.6	-45.9	-57.5	-40.2	
Sales to New Listings Ratio 1	103.5	79.1	47.8	82.4	55.6	50.6	49.3	
Months of Inventory 2	1.3	2.6	4.0	3.0	5.2	6.3	5.7	
Average Price	\$506,479	9.0	21.2	56.9	80.6	92.7	126.3	
Median Price	\$471,500	6.0	13.6	51.6	92.1	96.5	110.0	
Sales to List Price Ratio	102.6	99.0	100.8	98.2	99.0	97.3	97.1	
Median Days on Market	9.5	21.0	20.0	22.5	36.5	49.0	21.0	
		Compared to ⁶						
				Compa	rea to			
Year-to-date	August 2020	August 2019	August 2018	August 2017	August 2015	August 2013	August 2010	
Year-to-date Sales Activity	_			August	August			
	2020	2019	2018	August 2017	August 2015	2013	2010	
Sales Activity	2020	1.7	18.0	August 2017 -11.0	August 2015 19.7	38.7	39.2	
Sales Activity Dollar Volume	2020 419 \$210,025,430	1.7 14.9	18.0 52.9	August 2017 -11.0 24.9	August 2015 19.7 118.1	2013 38.7 161.5	39.2 193.9	
Sales Activity Dollar Volume New Listings	2020 419 \$210,025,430 585	1.7 14.9 -2.7	2018 18.0 52.9 9.3	August 2017 -11.0 24.9 -6.4	August 2015 19.7 118.1 -5.9	2013 38.7 161.5 -14.8	39.2 193.9 10.2	
Sales Activity Dollar Volume New Listings Active Listings ³	2020 419 \$210,025,430 585 132	1.7 14.9 -2.7	2018 18.0 52.9 9.3 19.2	August 2017 -11.0 24.9 -6.4 5.2	August 2015 19.7 118.1 -5.9 -37.9	2013 38.7 161.5 -14.8 -41.5	39.2 193.9 10.2 -23.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 419 \$210,025,430 585 132 71.6	1.7 14.9 -2.7 1.1 68.6	9.3 19.2 66.4	August 2017 -11.0 24.9 -6.4 5.2 75.4	August 2015 19.7 118.1 -5.9 -37.9 56.3	2013 38.7 161.5 -14.8 -41.5 44.0	39.2 193.9 10.2 -23.7 56.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 419 \$210,025,430 585 132 71.6 2.5	2019 1.7 14.9 -2.7 1.1 68.6 2.5	9.3 19.2 66.4 2.5	August 2017 -11.0 24.9 -6.4 5.2 75.4 2.1	August 2015 19.7 118.1 -5.9 -37.9 56.3 4.9	2013 38.7 161.5 -14.8 -41.5 44.0 6.0	2010 39.2 193.9 10.2 -23.7 56.7 4.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 419 \$210,025,430 585 132 71.6 2.5 \$501,254	1.7 14.9 -2.7 1.1 68.6 2.5 12.9	2018 18.0 52.9 9.3 19.2 66.4 2.5 29.6	August 2017 -11.0 24.9 -6.4 5.2 75.4 2.1 40.4	August 2015 19.7 118.1 -5.9 -37.9 56.3 4.9 82.2	2013 38.7 161.5 -14.8 -41.5 44.0 6.0 88.5	2010 39.2 193.9 10.2 -23.7 56.7 4.6 111.1	

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{2}\,}$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.