



## London and St. Thomas Residential Market Activity and MLS® Home Price Index Report June 2021



Prepared for the London and St. Thomas Association of REALTORS® by the Canadian Real Estate Association

## London and St. Thomas MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	1,194	8.1	17.2	16.3	12.3	25.3	35.5
Dollar Volume	\$765,439,834	46.2	84.5	102.1	154.9	205.0	272.6
New Listings	1,561	9.9	13.4	13.4	5.8	3.9	1.0
Active Listings	884	-37.2	-47.2	-42.1	-64.4	-74.3	-75.5
Sales to New Listings Ratio <sup>1</sup>	76.5	77.8	74.0	74.6	72.1	63.4	57.0
Months of Inventory <sup>2</sup>	0.7	1.3	1.6	1.5	2.3	3.6	4.1
Average Price	\$641,072	35.3	57.5	73.8	126.9	143.4	174.9
Median Price	\$590,000	34.1	57.3	76.1	125.2	150.9	176.3
Sale to List Price Ratio	110.3	101.6	102.4	102.4	98.7	97.4	97.4
Median Days on Market	8.0	10.0	10.0	10.0	20.0	28.0	30.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	6,378	49.4	29.0	33.2	24.5	50.9	55.8
Dollar Volume	\$4,032,822,274	109.7	101.4	132.3	183.8	275.2	318.1
New Listings	7,909	28.1	11.7	21.0	-0.2	-4.1	-5.4
Active Listings <sup>3</sup>	666	-50.6	-51.3	-44.3	-71.0	-78.0	-78.8
Sales to New Listings Ratio <sup>4</sup>	80.6	69.1	69.8	73.3	64.6	51.2	49.0
Months of Inventory <sup>5</sup>	0.6	1.9	1.7	1.5	2.7	4.3	4.6
Average Price	\$632,302	40.4	56.2	74.5	127.9	148.7	168.3
Median Price	\$589,950	39.5	56.2	77.7	131.4	156.5	171.9
Sale to List Price Ratio	112.8	102.0	102.9	102.8	98.4	97.5	97.4
Median Days on Market	7.0	10.0	9.0	9.0	22.0	29.0	30.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

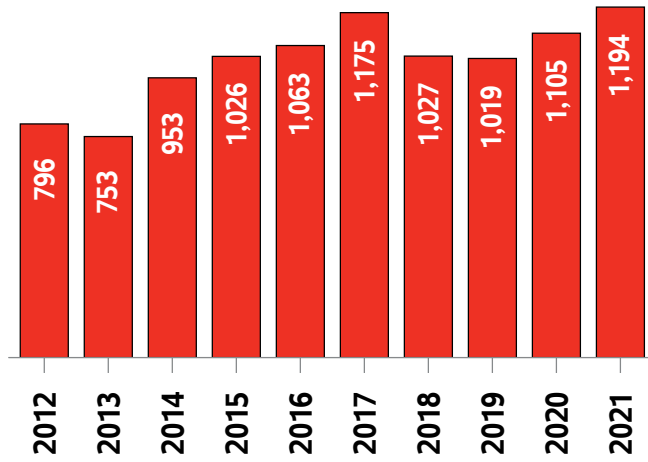
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

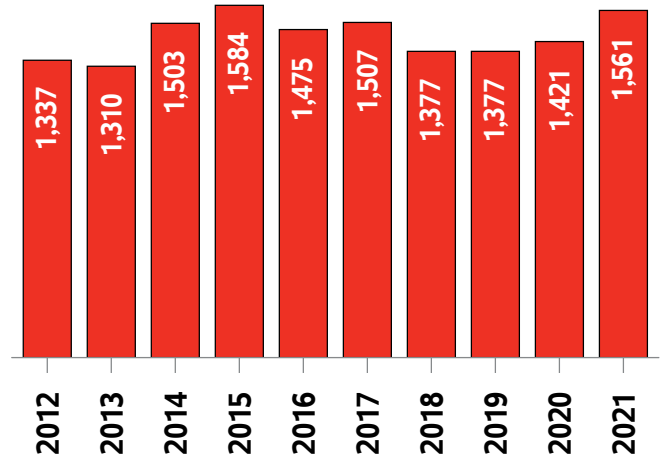
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## London and St. Thomas MLS® Residential Market Activity

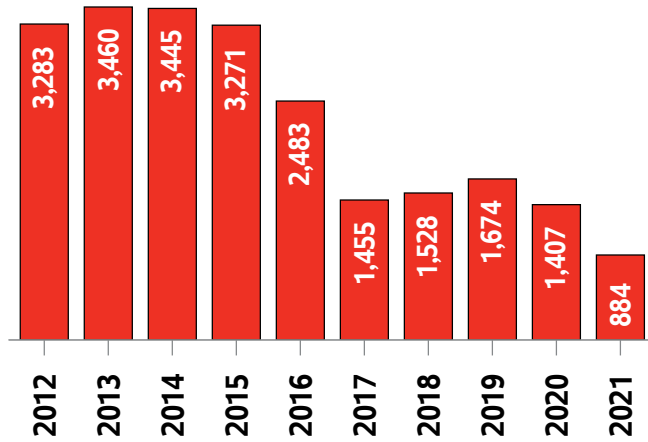
Sales Activity (June only)



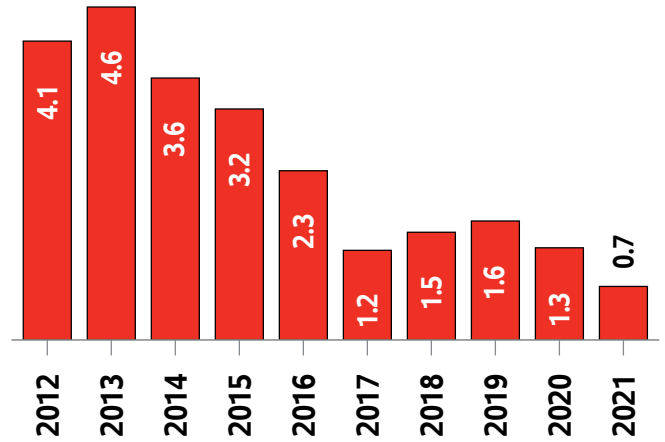
New Listings (June only)



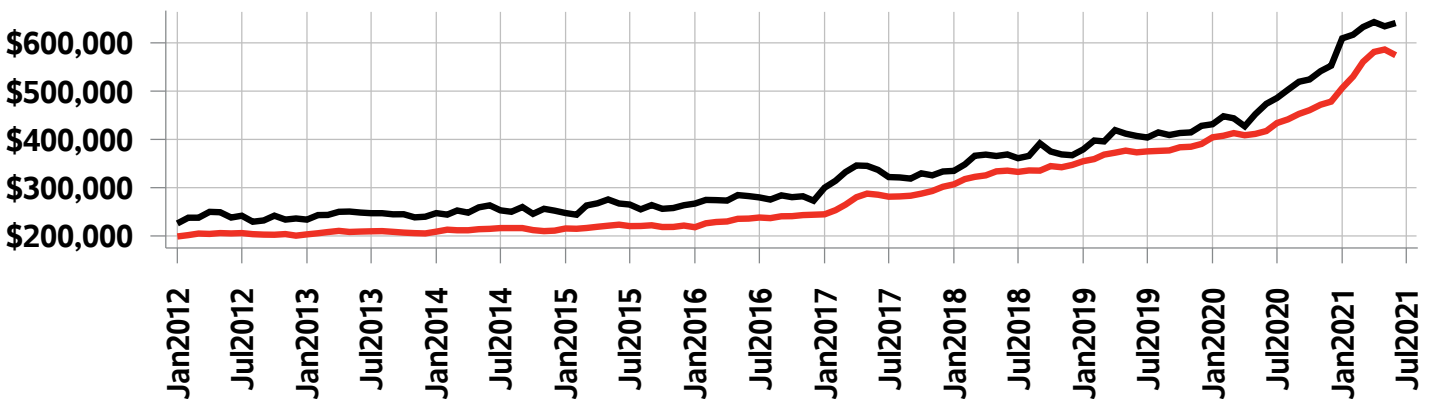
Active Listings (June only)



Months of Inventory (June only)

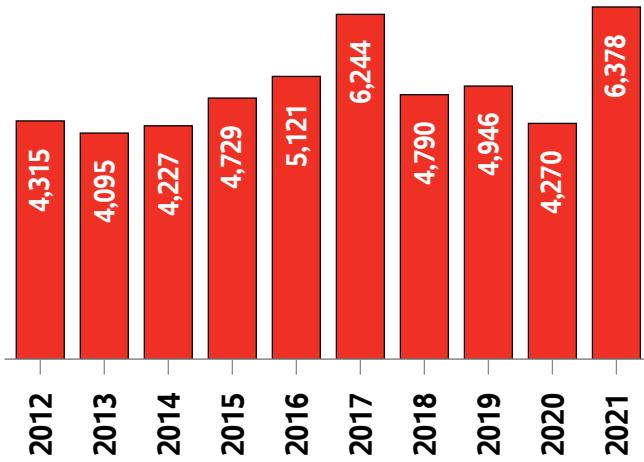


MLS® HPI Composite Benchmark Price and Average Price

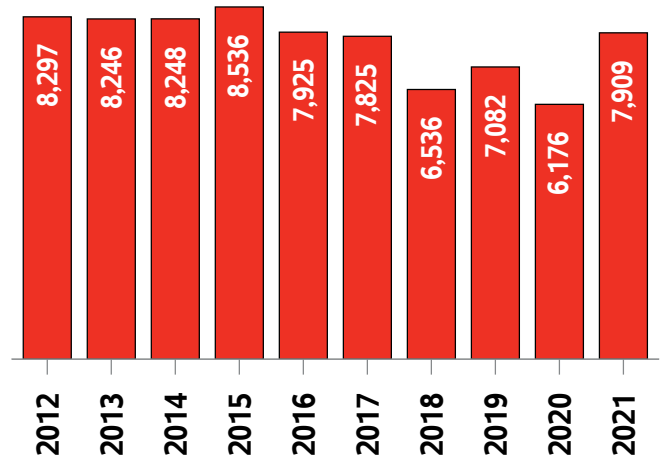


## London and St. Thomas MLS® Residential Market Activity

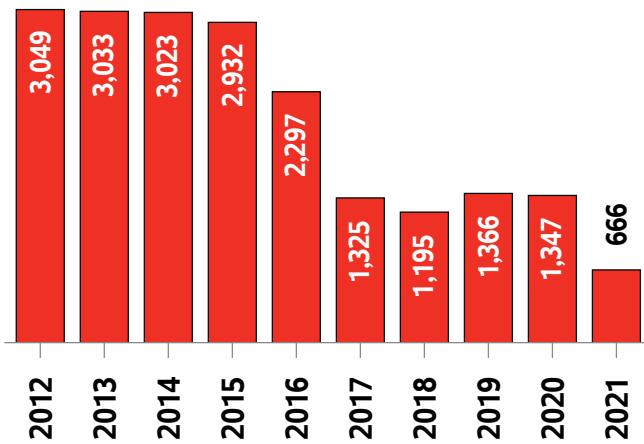
Sales Activity (June Year-to-date)



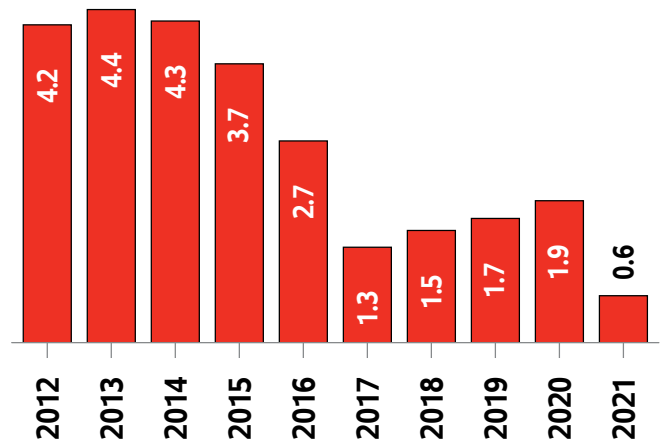
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## London and St. Thomas MLS® Single Family Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	892	4.0	12.6	8.9	5.2	17.1	25.6
Dollar Volume	\$614,851,580	39.8	76.9	88.2	137.7	185.5	253.2
New Listings	1,182	7.7	5.7	4.6	3.4	-2.6	-5.3
Active Listings	684	-39.9	-53.4	-47.1	-63.1	-74.9	-76.6
Sales to New Listings Ratio <sup>1</sup>	75.5	78.1	70.8	72.5	74.2	62.8	56.9
Months of Inventory <sup>2</sup>	0.8	1.3	1.9	1.6	2.2	3.6	4.1
Average Price	\$689,295	34.4	57.0	72.8	126.0	143.9	181.1
Median Price	\$623,500	32.9	55.5	72.7	126.3	143.3	177.1
Sale to List Price Ratio	111.0	101.9	102.0	102.2	98.9	97.4	97.3
Median Days on Market	8.0	9.0	10.0	9.0	18.0	26.0	29.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	4,733	47.9	24.7	29.0	16.3	40.4	45.9
Dollar Volume	\$3,252,302,534	109.1	96.6	124.2	168.1	253.7	301.6
New Listings	5,912	25.0	4.1	14.5	-4.1	-9.2	-12.2
Active Listings <sup>3</sup>	500	-55.2	-57.0	-49.0	-71.1	-78.8	-80.2
Sales to New Listings Ratio <sup>4</sup>	80.1	67.7	66.8	71.1	66.0	51.8	48.2
Months of Inventory <sup>5</sup>	0.6	2.1	1.8	1.6	2.5	4.2	4.7
Average Price	\$687,155	41.3	57.6	73.8	130.6	151.9	175.1
Median Price	\$630,000	40.0	57.1	73.8	131.6	156.2	177.5
Sale to List Price Ratio	113.1	102.0	102.4	102.4	98.6	97.5	97.4
Median Days on Market	7.0	10.0	9.0	9.0	19.0	27.0	29.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

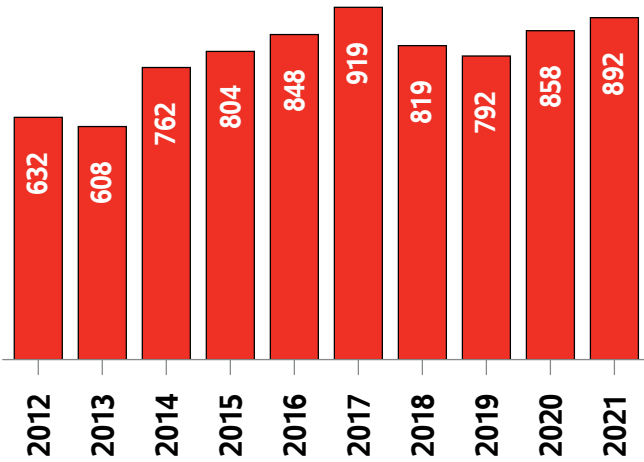
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

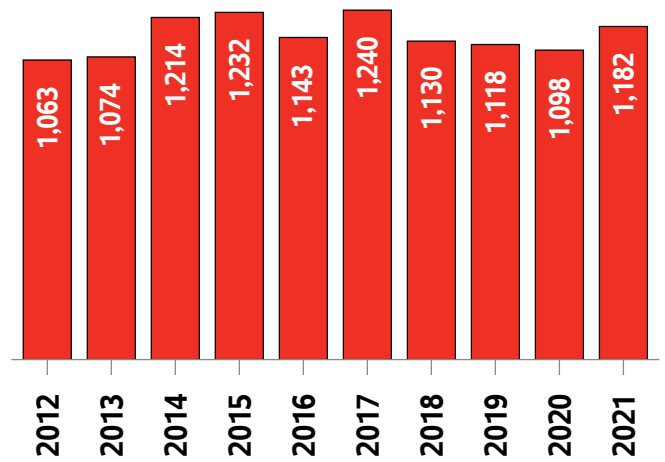
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## London and St. Thomas MLS® Single Family Market Activity

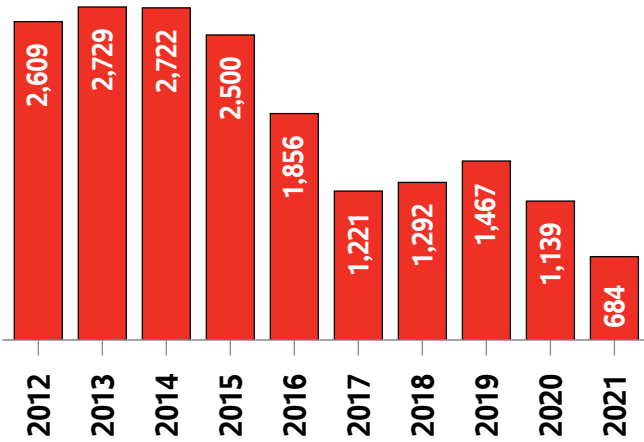
Sales Activity (June only)



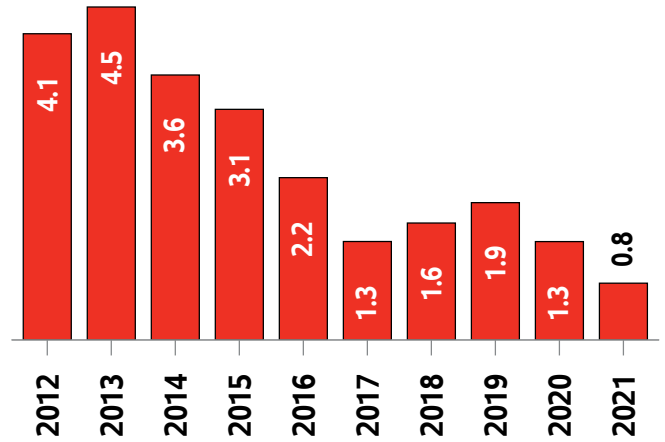
New Listings (June only)



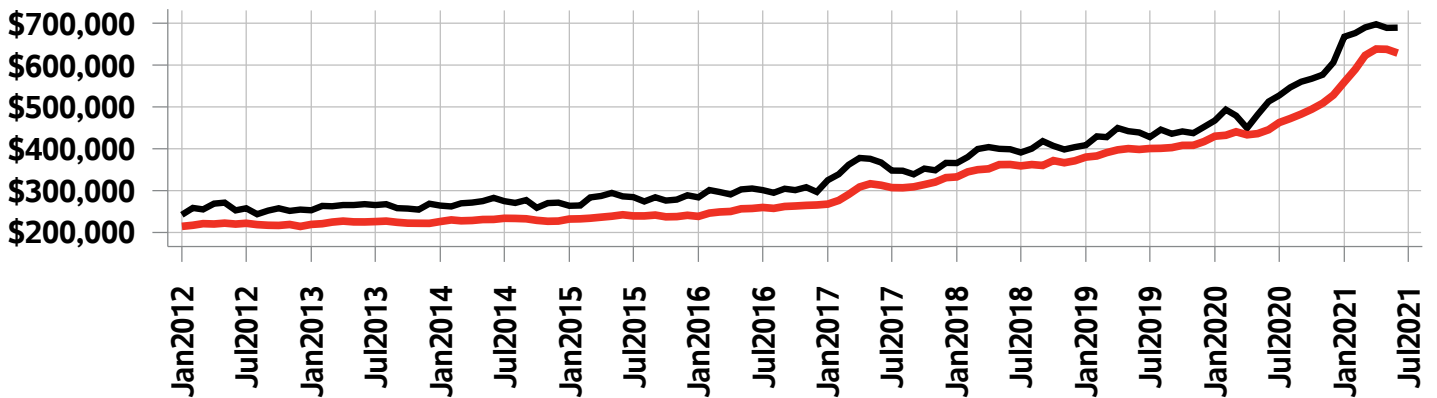
Active Listings (June only)



Months of Inventory (June only)



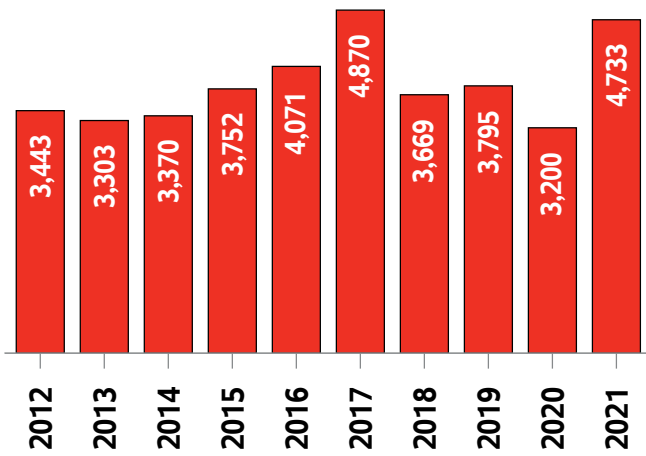
MLS® HPI Single Family Benchmark Price and Average Price



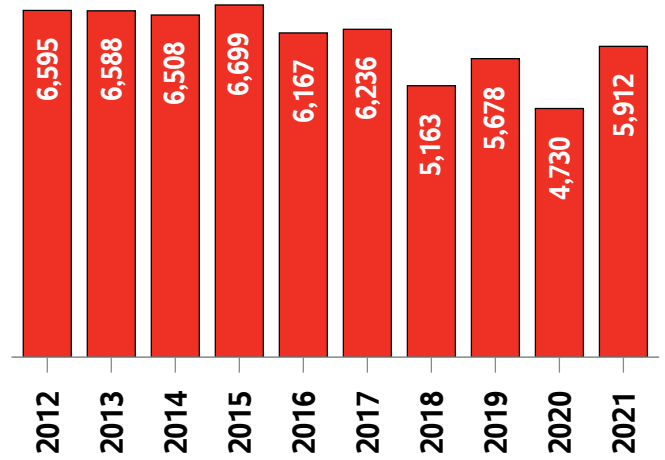


## London and St. Thomas MLS® Single Family Market Activity

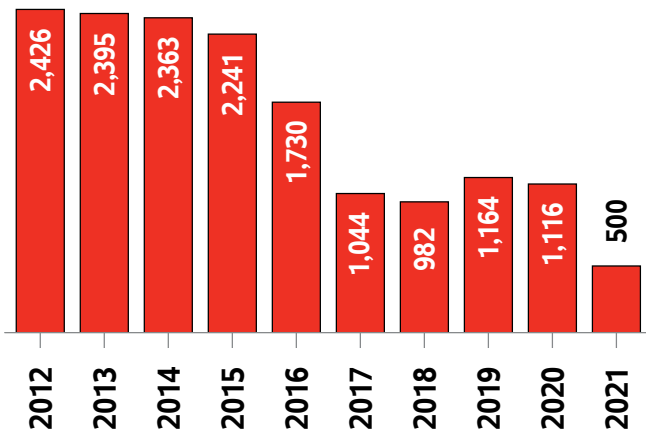
Sales Activity (June Year-to-date)



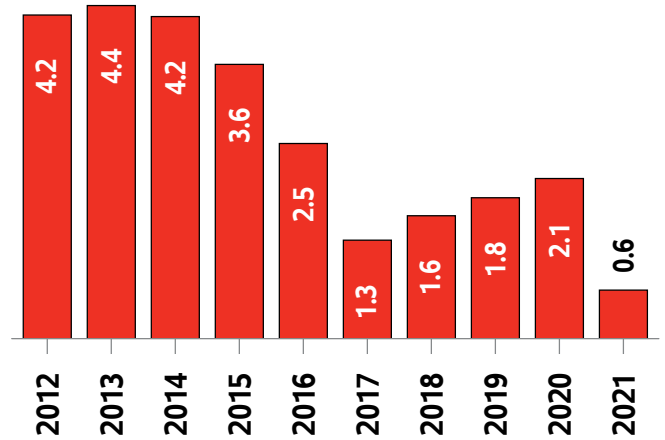
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## London and St. Thomas MLS® Condo Townhouse Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	131	8.3	6.5	29.7	4.8	13.9	32.3
Dollar Volume	\$68,824,192	54.1	74.4	161.0	170.0	234.0	291.2
New Listings	172	20.3	27.4	42.1	11.7	16.2	9.6
Active Listings	78	-19.6	-1.3	-3.7	-66.8	-76.4	-75.9
Sales to New Listings Ratio <sup>1</sup>	76.2	84.6	91.1	83.5	81.2	77.7	63.1
Months of Inventory <sup>2</sup>	0.6	0.8	0.6	0.8	1.9	2.9	3.3
Average Price	\$525,376	42.3	63.8	101.2	157.7	193.2	195.7
Median Price	\$530,000	48.0	73.8	123.6	171.8	221.2	254.5
Sale to List Price Ratio	110.2	101.0	104.7	105.7	98.5	97.6	97.7
Median Days on Market	8.0	8.0	7.0	9.0	24.0	30.0	37.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	752	51.0	29.4	35.3	25.1	58.6	53.8
Dollar Volume	\$376,726,209	108.3	99.8	154.6	222.7	346.5	331.3
New Listings	914	45.3	32.1	41.3	5.7	0.2	5.5
Active Listings <sup>3</sup>	56	-26.1	-16.5	0.3	-75.8	-81.1	-81.4
Sales to New Listings Ratio <sup>4</sup>	82.3	79.2	84.0	85.9	69.5	52.0	56.5
Months of Inventory <sup>5</sup>	0.4	0.9	0.7	0.6	2.3	3.7	3.7
Average Price	\$500,966	37.9	54.3	88.2	157.9	181.4	180.5
Median Price	\$475,000	35.7	55.7	91.7	167.6	206.6	197.1
Sale to List Price Ratio	114.8	103.1	106.2	106.6	98.2	97.8	97.7
Median Days on Market	7.0	8.0	7.0	7.0	26.0	30.0	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

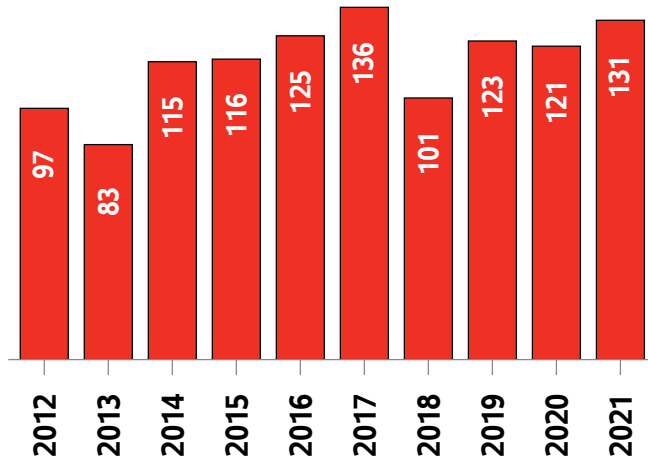
<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

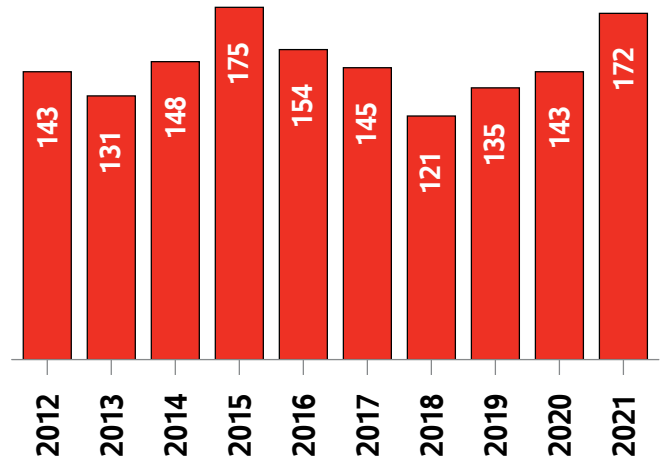


## London and St. Thomas MLS® Condo Townhouse Market Activity

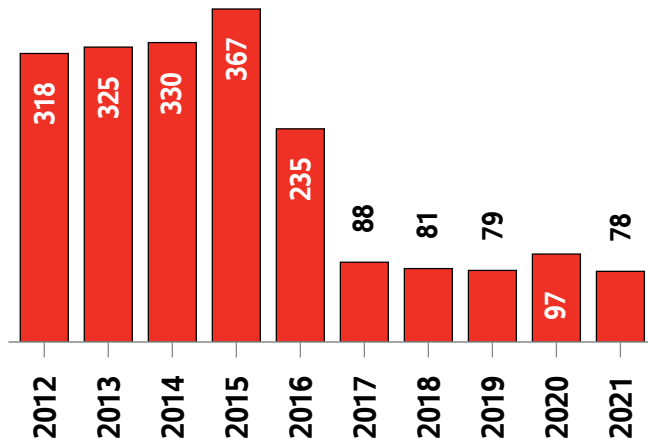
Sales Activity (June only)



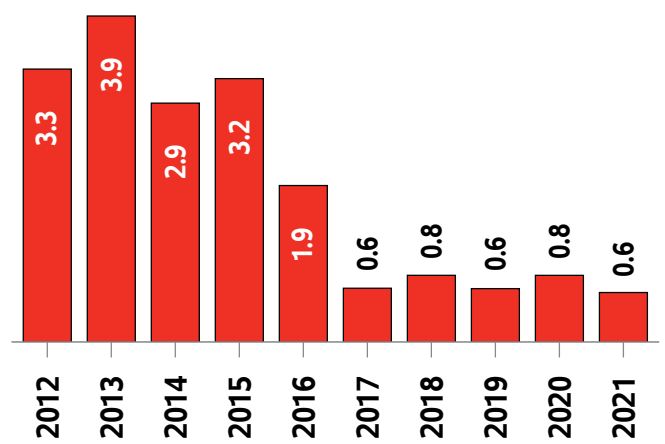
New Listings (June only)



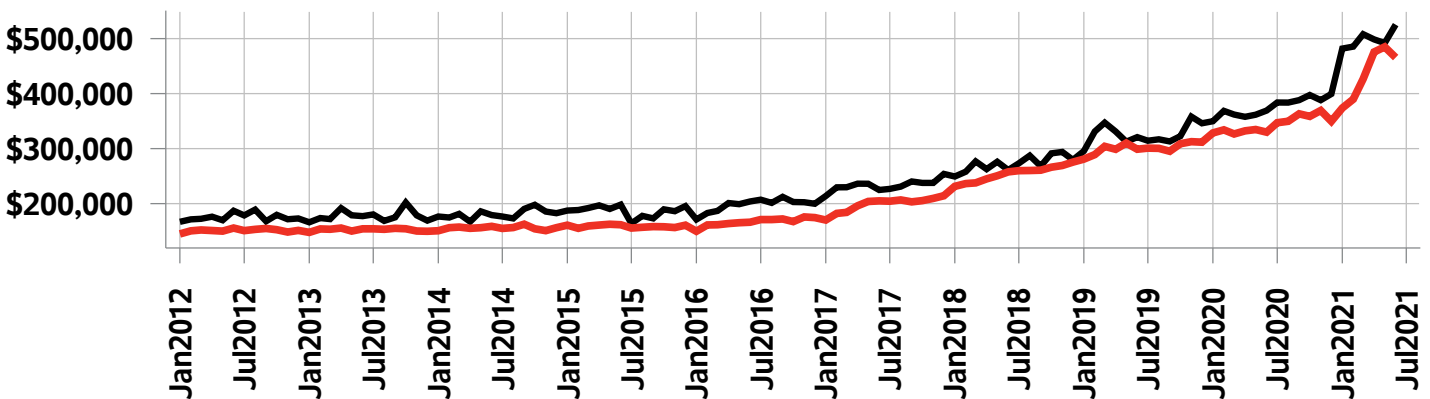
Active Listings (June only)



Months of Inventory (June only)

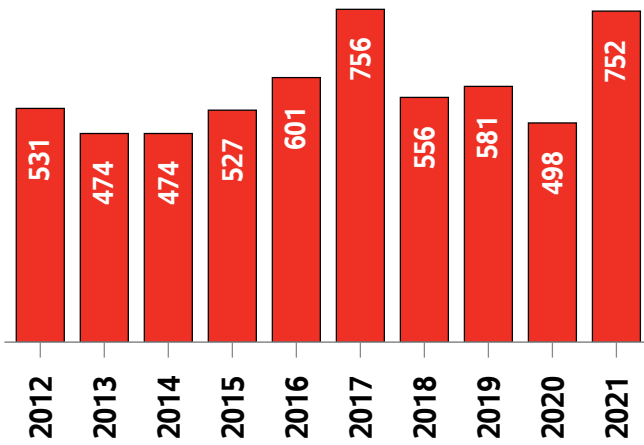


MLS® HPI Townhouse Benchmark Price and Average Price

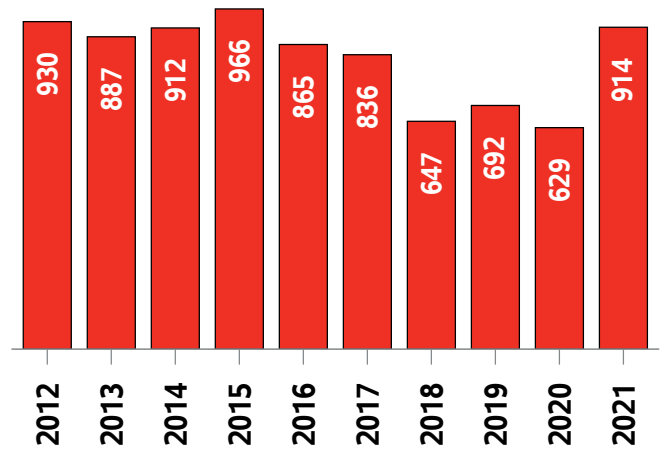


## London and St. Thomas MLS® Condo Townhouse Market Activity

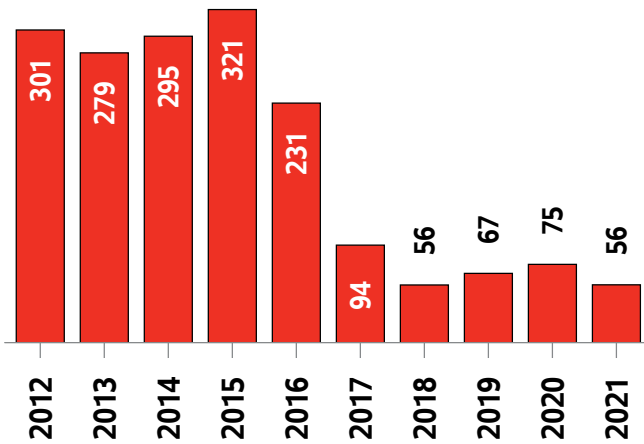
Sales Activity (June Year-to-date)



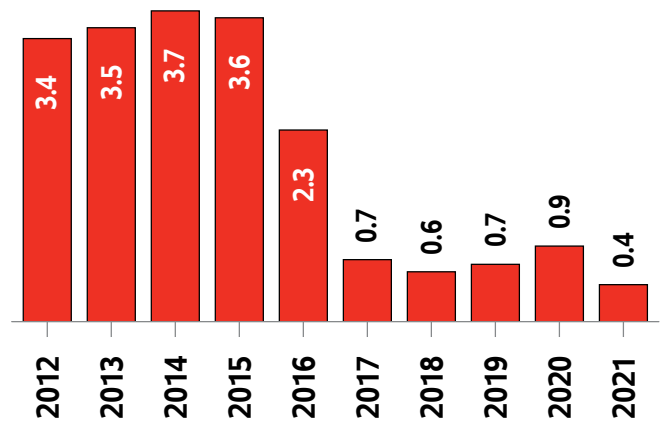
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## London and St. Thomas MLS® Apartment Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	106	35.9	39.5	60.6	35.9	60.6	55.9
Dollar Volume	\$40,945,049	88.2	129.4	209.1	198.7	213.4	209.1
New Listings	139	32.4	65.5	75.9	-9.7	18.8	8.6
Active Listings	79	1.3	11.3	-16.8	-74.9	-74.7	-73.7
Sales to New Listings Ratio <sup>1</sup>	76.3	74.3	90.5	83.5	50.6	56.4	53.1
Months of Inventory <sup>2</sup>	0.7	1.0	0.9	1.4	4.0	4.7	4.4
Average Price	\$386,274	38.5	64.4	92.4	119.8	95.1	98.3
Median Price	\$355,000	39.2	73.1	115.2	185.7	133.6	134.5
Sale to List Price Ratio	107.0	100.5	104.4	101.0	97.6	96.8	97.7
Median Days on Market	10.0	12.0	9.0	18.5	28.0	42.0	34.5

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	605	62.2	62.6	62.2	66.2	82.8	91.5
Dollar Volume	\$230,187,432	111.6	151.6	204.3	223.5	279.3	280.0
New Listings	727	47.2	56.7	53.7	-1.9	5.5	10.8
Active Listings <sup>3</sup>	67	1.5	-5.8	-30.2	-74.4	-77.1	-73.8
Sales to New Listings Ratio <sup>4</sup>	83.2	75.5	80.2	78.9	49.1	48.0	48.2
Months of Inventory <sup>5</sup>	0.7	1.1	1.2	1.5	4.3	5.3	4.9
Average Price	\$380,475	30.5	54.7	87.6	94.6	107.5	98.5
Median Price	\$345,000	32.7	56.8	97.1	117.7	141.3	130.4
Sale to List Price Ratio	109.7	101.5	104.3	102.1	97.2	96.9	97.6
Median Days on Market	7.0	10.0	10.0	14.0	39.0	41.0	35.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

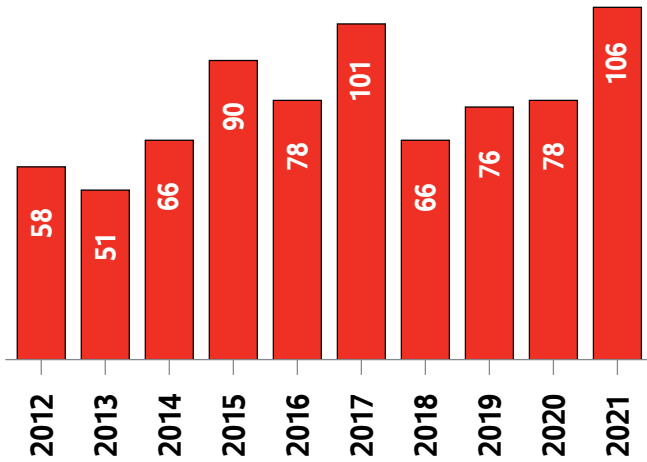
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

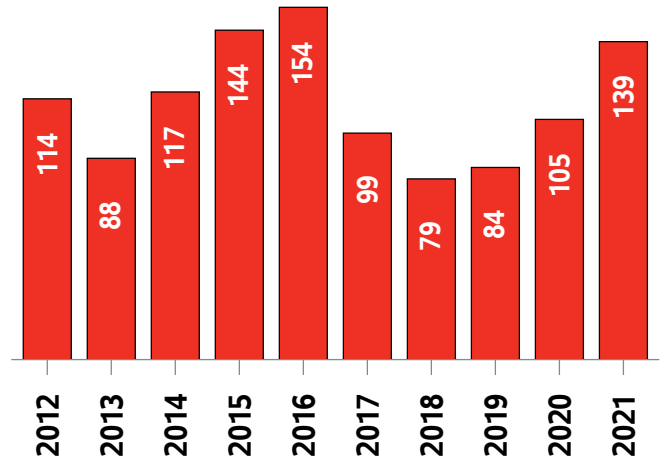
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## London and St. Thomas MLS® Apartment Market Activity

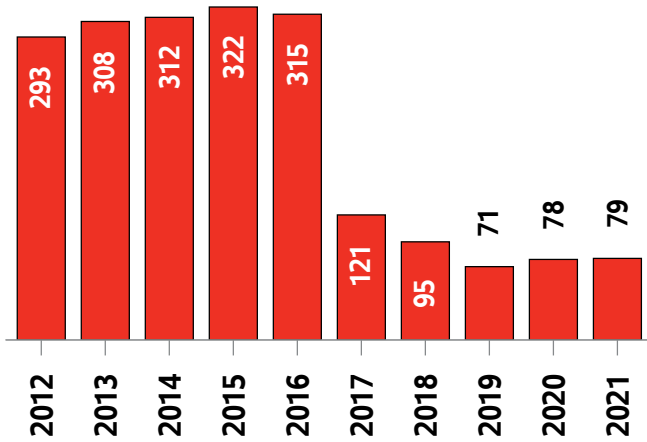
Sales Activity (June only)



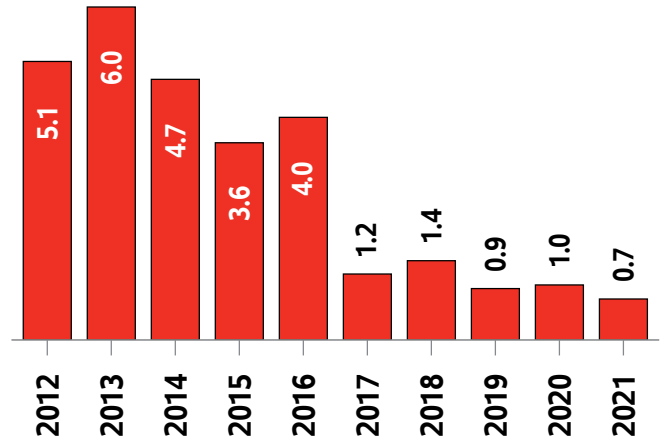
New Listings (June only)



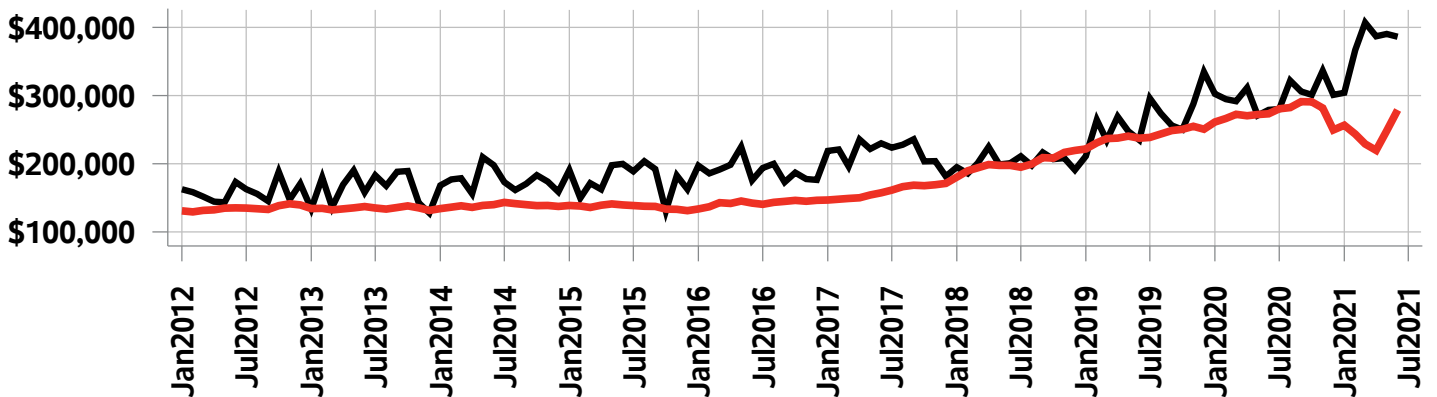
Active Listings (June only)



Months of Inventory (June only)

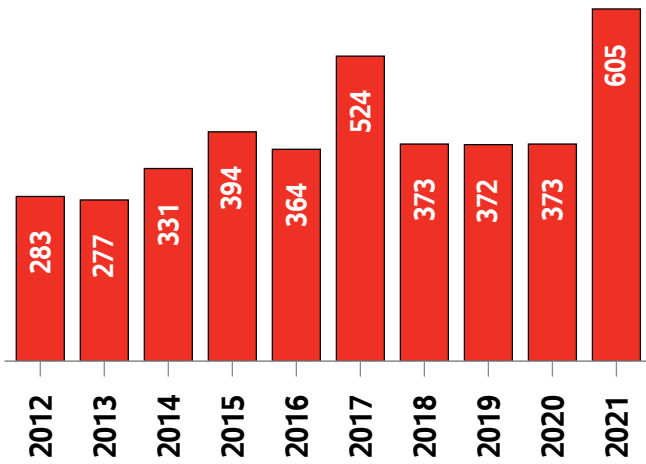


MLS® HPI Apartment Benchmark Price and Average Price

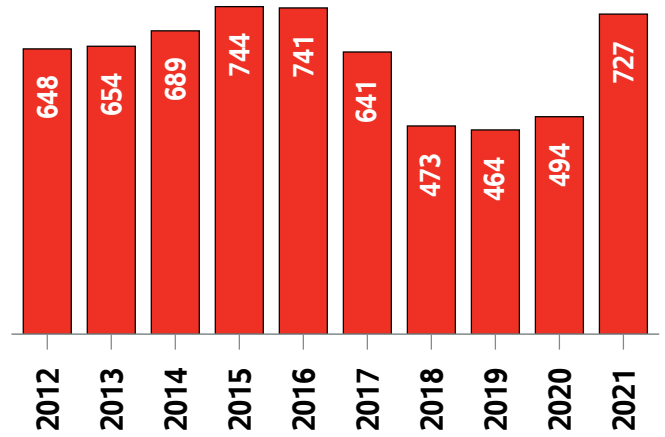


## London and St. Thomas MLS® Apartment Market Activity

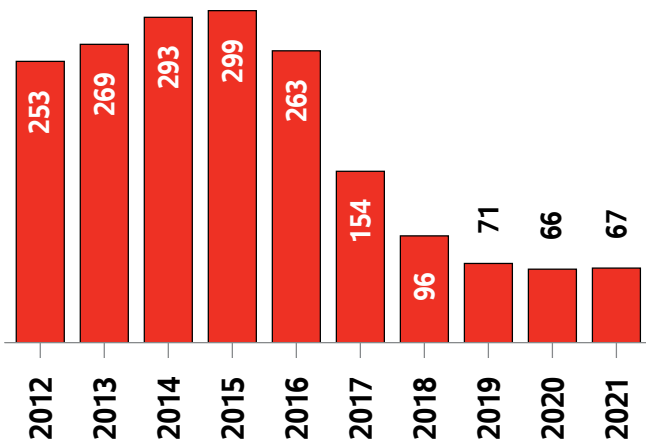
Sales Activity (June Year-to-date)



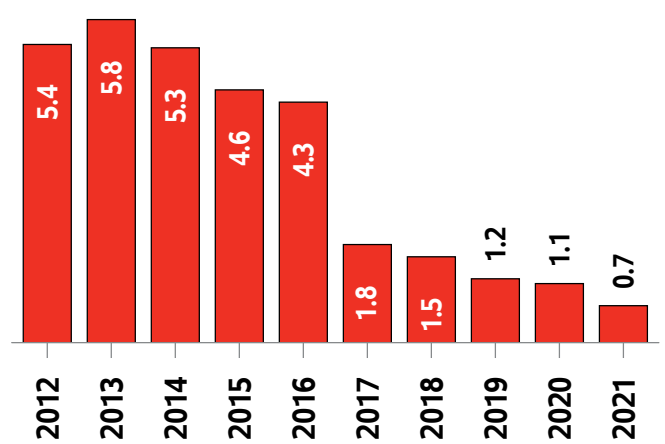
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

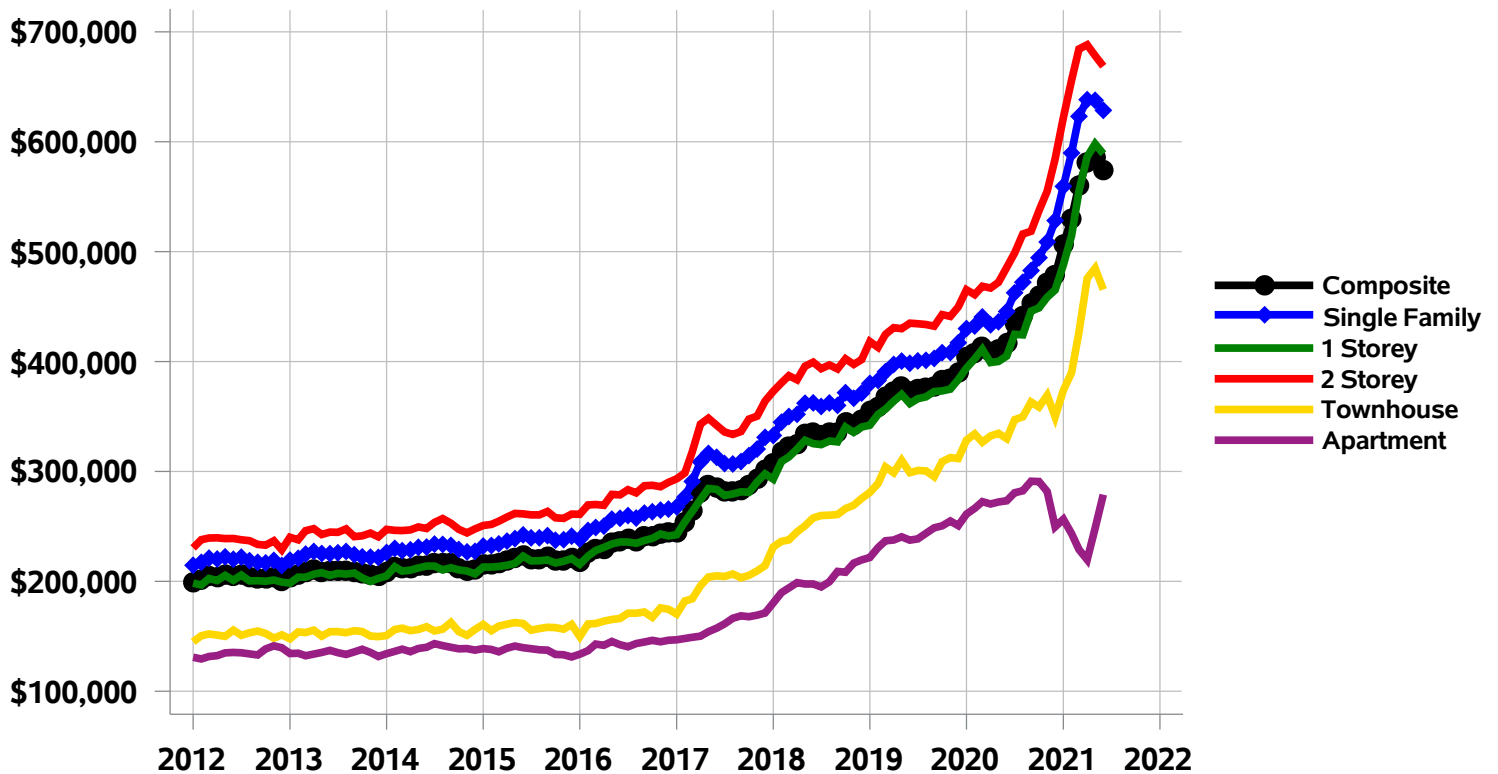
<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## London and St. Thomas MLS® HPI Benchmark Price

### MLS® Home Price Index Benchmark Price

Benchmark Type:	June 2021	percentage change vs.					
		1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago
Composite	\$574,400	-2.0	2.4	20.1	37.6	71.3	143.4
Single Family	\$628,600	-1.4	0.9	19.0	41.1	73.5	144.2
One Storey	\$589,000	-1.5	6.1	26.6	45.4	81.1	149.8
Two Storey	\$668,700	-1.4	-2.3	14.4	37.7	67.4	139.9
Townhouse	\$465,500	-4.0	9.1	33.1	41.1	80.6	180.1
Apartment	\$278,900	12.3	21.8	11.7	2.0	41.1	96.0

### MLS® HPI Benchmark Price



## London and St. Thomas MLS® HPI Benchmark Descriptions

### Composite

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1355
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Single Family

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1435
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5974
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



## London and St. Thomas MLS® HPI Benchmark Descriptions

### 1 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	51 to 99
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1202
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6603
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

### 2 Storey

Features	Value
Above Ground Bedrooms	3
Age Category	31 to 50
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1670
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5607
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

## London and St. Thomas MLS® HPI Benchmark Descriptions

### Townhouse

Features	Value
Above Ground Bedrooms	3
Age Category	16 to 30
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1265
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

### Apartment

Features	Value
Above Ground Bedrooms	2
Age Category	16 to 30
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1043
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers

## London MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	835	16.0	17.1	16.9	10.7	21.9	34.9
Dollar Volume	\$520,753,508	50.0	78.8	94.2	139.2	182.0	250.6
New Listings	1,097	12.3	17.7	13.3	6.0	3.9	2.6
Active Listings	558	-34.7	-42.1	-40.3	-61.6	-71.5	-73.1
Sales to New Listings Ratio <sup>1</sup>	76.1	73.7	76.5	73.8	72.9	64.9	57.9
Months of Inventory <sup>2</sup>	0.7	1.2	1.4	1.3	1.9	2.9	3.4
Average Price	\$623,657	29.3	52.7	66.0	116.0	131.3	159.9
Median Price	\$581,000	30.5	53.3	70.4	117.0	139.1	160.5
Sale to List Price Ratio	110.6	102.3	102.8	103.4	99.4	97.7	97.9
Median Days on Market	8.0	8.0	8.0	9.0	19.0	24.0	28.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	4,413	55.7	28.6	31.8	23.0	45.2	47.7
Dollar Volume	\$2,774,317,087	114.7	97.0	123.9	172.1	254.9	285.6
New Listings	5,564	34.5	15.3	21.8	1.7	-1.4	-3.1
Active Listings <sup>3</sup>	419	-45.8	-46.0	-39.0	-68.2	-75.3	-77.2
Sales to New Listings Ratio <sup>4</sup>	79.3	68.5	71.1	73.3	65.6	53.9	52.0
Months of Inventory <sup>5</sup>	0.6	1.6	1.4	1.2	2.2	3.4	3.7
Average Price	\$628,669	37.9	53.2	69.9	121.2	144.5	161.0
Median Price	\$588,000	37.4	53.9	72.9	122.0	150.2	164.9
Sale to List Price Ratio	113.8	103.0	104.0	104.0	99.0	97.9	97.8
Median Days on Market	7.0	8.0	8.0	8.0	19.0	25.0	28.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

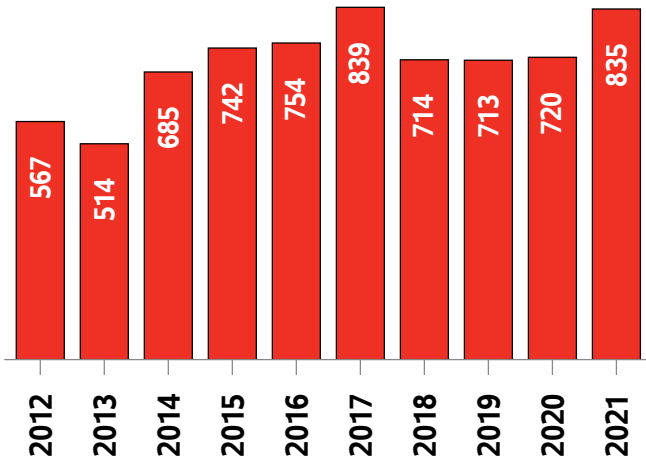
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

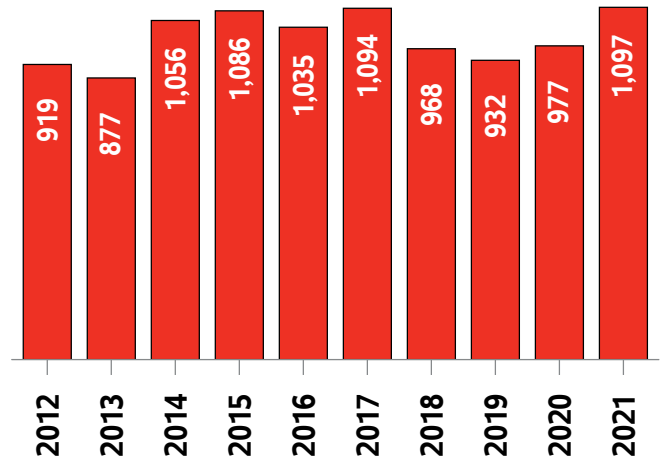
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## London MLS® Residential Market Activity

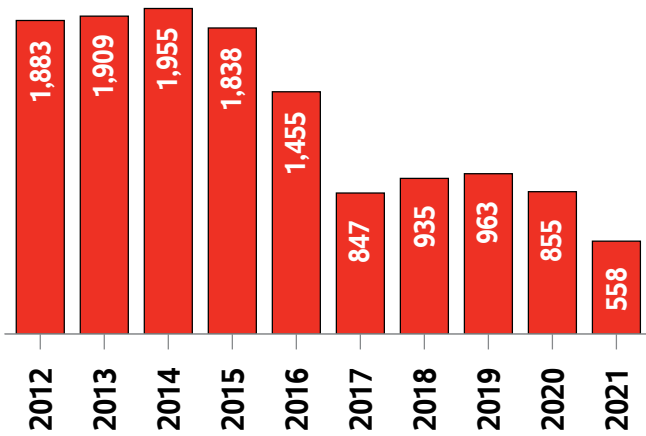
Sales Activity (June only)



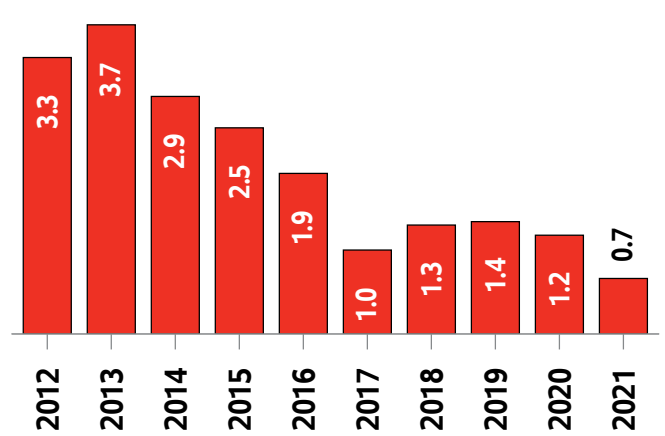
New Listings (June only)



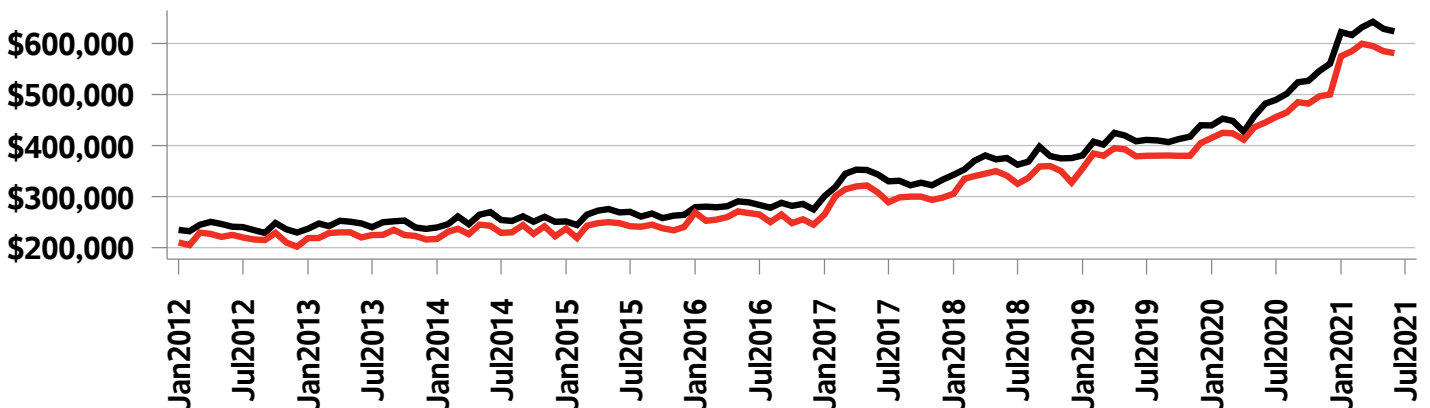
Active Listings (June only)



Months of Inventory (June only)

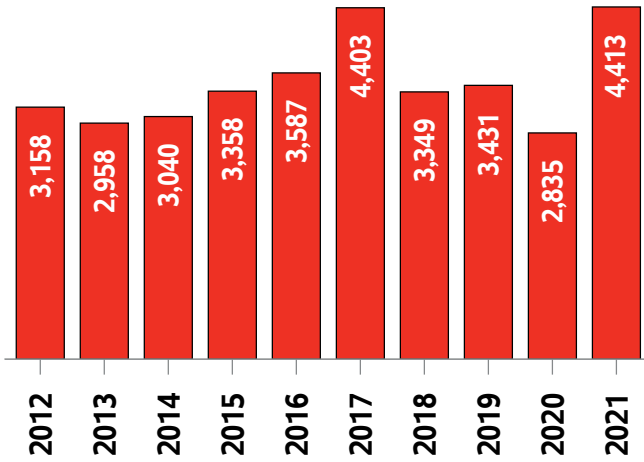


Average Price and Median Price

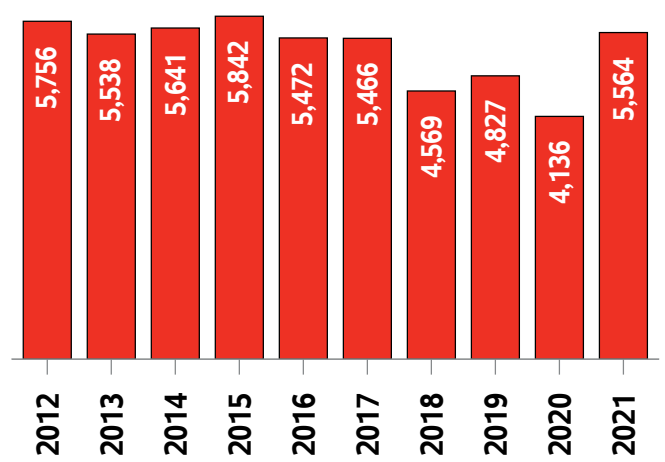


## London MLS® Residential Market Activity

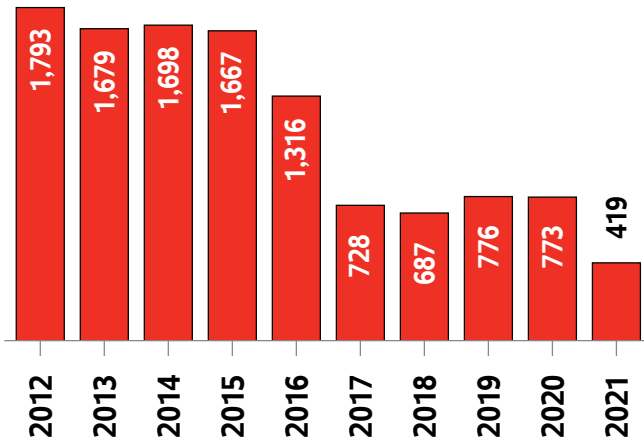
Sales Activity (June Year-to-date)



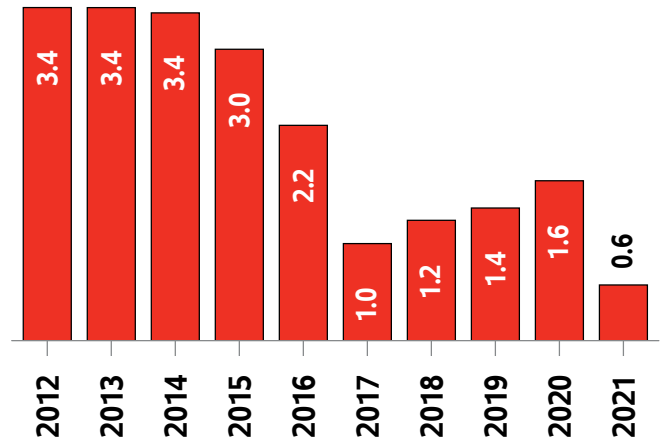
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Elgin MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	33	-15.4	26.9	22.2	13.8	32.0	65.0
Dollar Volume	\$21,485,370	21.2	134.9	107.9	181.1	316.3	455.3
New Listings	46	-6.1	4.5	27.8	-2.1	-11.5	-32.4
Active Listings	36	-37.9	-59.6	-41.0	-70.2	-77.9	-81.2
Sales to New Listings Ratio <sup>1</sup>	71.7	79.6	59.1	75.0	61.7	48.1	29.4
Months of Inventory <sup>2</sup>	1.1	1.5	3.4	2.3	4.2	6.5	9.6
Average Price	\$651,072	43.2	85.0	70.1	147.0	215.4	236.6
Median Price	\$657,627	56.6	85.2	96.3	154.9	292.6	292.7
Sale to List Price Ratio	108.8	99.1	101.1	100.1	97.2	95.3	96.9
Median Days on Market	9.0	16.0	18.0	17.0	23.0	33.0	51.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	187	61.2	68.5	65.5	24.7	79.8	125.3
Dollar Volume	\$117,905,385	139.9	181.2	186.6	205.9	406.8	511.8
New Listings	223	16.1	5.7	36.0	-7.9	-15.2	-15.8
Active Listings <sup>3</sup>	29	-48.5	-56.4	-43.0	-75.4	-78.8	-81.5
Sales to New Listings Ratio <sup>4</sup>	83.9	60.4	52.6	68.9	62.0	39.5	31.3
Months of Inventory <sup>5</sup>	0.9	2.9	3.6	2.7	4.7	7.9	11.3
Average Price	\$630,510	48.8	66.9	73.2	145.4	181.9	171.5
Median Price	\$622,900	55.7	78.0	85.9	167.3	196.6	211.5
Sale to List Price Ratio	106.6	99.7	99.5	98.6	96.5	95.3	95.4
Median Days on Market	10.0	16.0	20.0	19.0	48.0	55.5	60.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

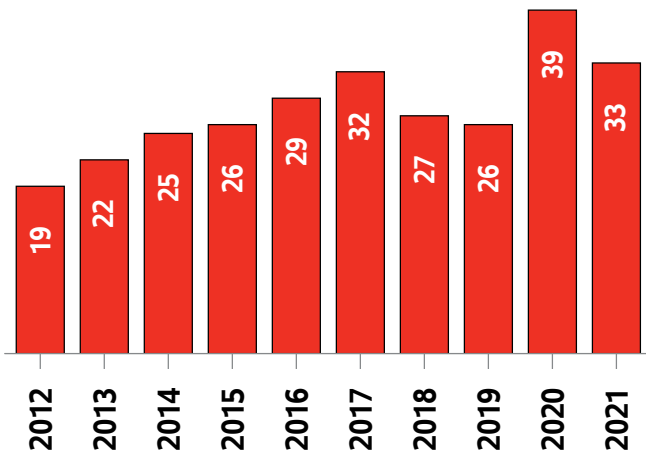
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

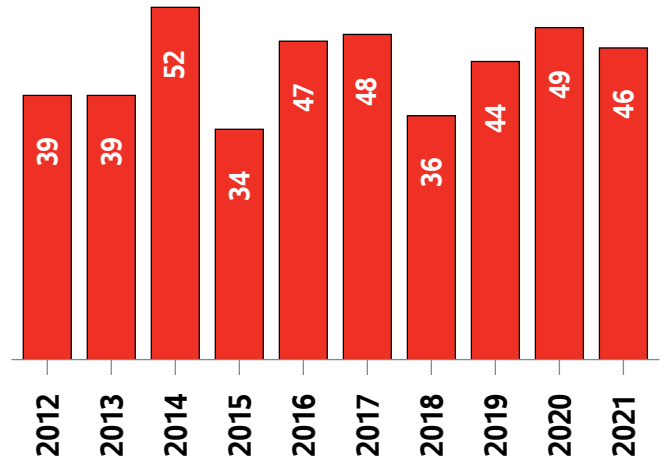
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Elgin MLS® Residential Market Activity

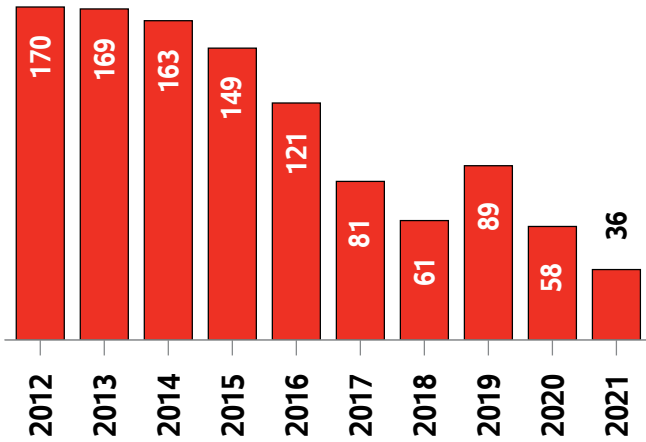
Sales Activity (June only)



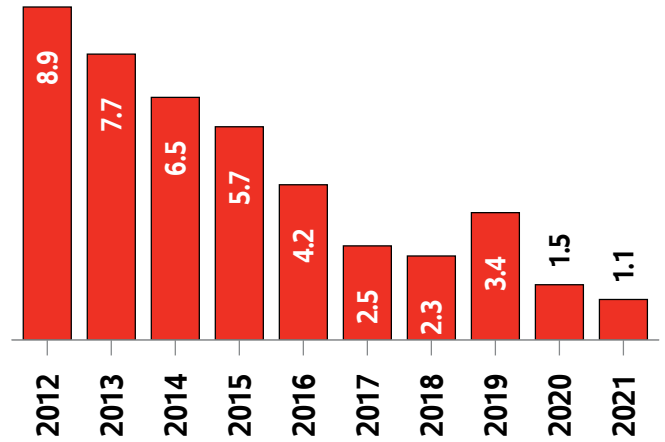
New Listings (June only)



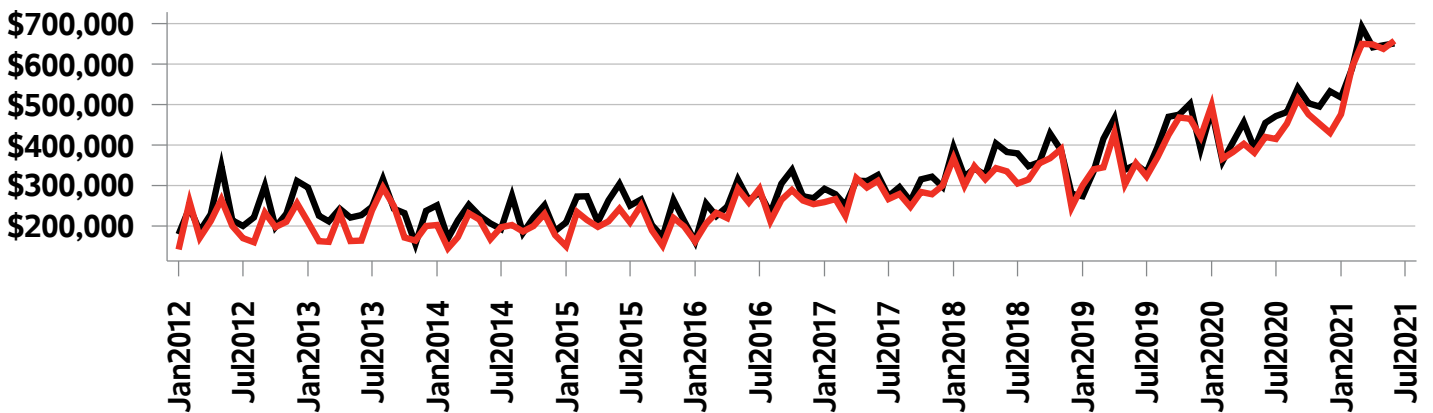
Active Listings (June only)



Months of Inventory (June only)



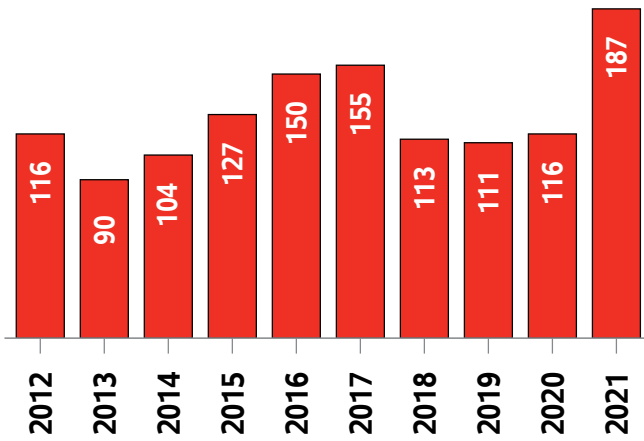
Average Price and Median Price



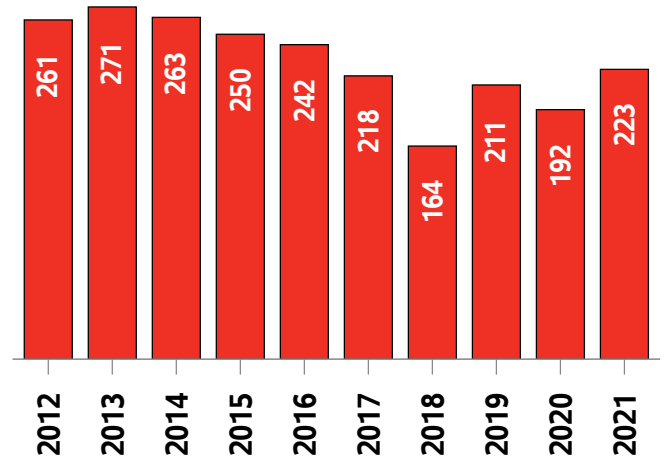


## Elgin MLS® Residential Market Activity

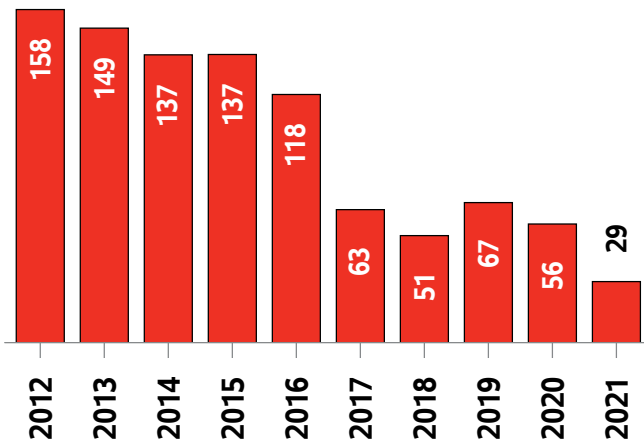
Sales Activity (June Year-to-date)



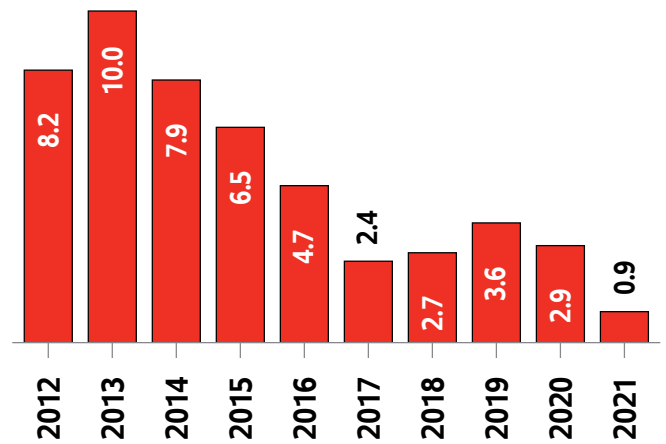
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Middlesex MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	51	15.9	-1.9	13.3	15.9	27.5	41.7
Dollar Volume	\$43,824,310	79.4	52.7	126.1	204.6	228.9	302.2
New Listings	65	-8.5	-27.8	10.2	4.8	-4.4	4.8
Active Listings	44	-52.7	-70.1	-47.6	-72.2	-80.4	-75.4
Sales to New Listings Ratio <sup>1</sup>	78.5	62.0	57.8	76.3	71.0	58.8	58.1
Months of Inventory <sup>2</sup>	0.9	2.1	2.8	1.9	3.6	5.6	5.0
Average Price	\$859,300	54.8	55.7	99.5	162.8	158.0	183.9
Median Price	\$756,150	37.5	49.5	80.0	165.4	127.4	180.6
Sale to List Price Ratio	111.6	100.3	102.1	99.8	97.5	97.1	95.8
Median Days on Market	8.0	10.0	12.0	13.0	23.5	61.5	39.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	259	66.0	26.3	31.5	26.3	42.3	66.0
Dollar Volume	\$205,160,665	156.0	99.7	129.3	191.8	227.1	323.7
New Listings	321	15.5	-14.6	14.6	-18.1	-23.9	-10.6
Active Listings <sup>3</sup>	37	-63.0	-66.7	-51.2	-76.0	-81.4	-75.8
Sales to New Listings Ratio <sup>4</sup>	80.7	56.1	54.5	70.4	52.3	43.1	43.5
Months of Inventory <sup>5</sup>	0.9	3.8	3.3	2.3	4.5	6.6	5.9
Average Price	\$792,126	54.2	58.1	74.4	130.9	129.8	155.2
Median Price	\$697,500	42.1	47.4	55.0	125.4	120.8	151.9
Sale to List Price Ratio	111.2	100.4	101.1	100.7	97.7	96.8	96.5
Median Days on Market	7.0	13.0	12.0	14.0	29.0	38.0	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

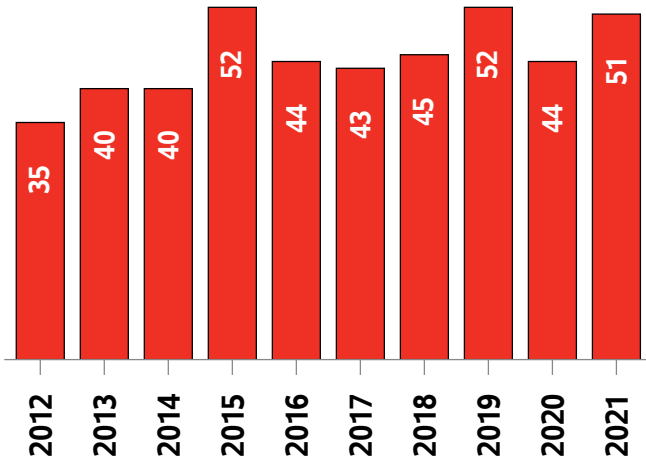
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

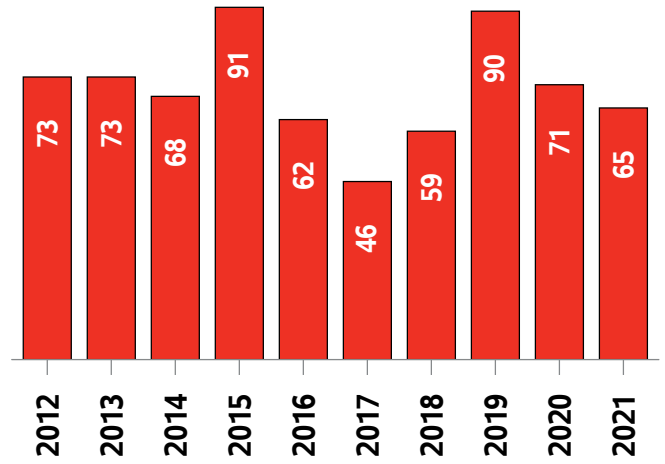
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Middlesex MLS® Residential Market Activity

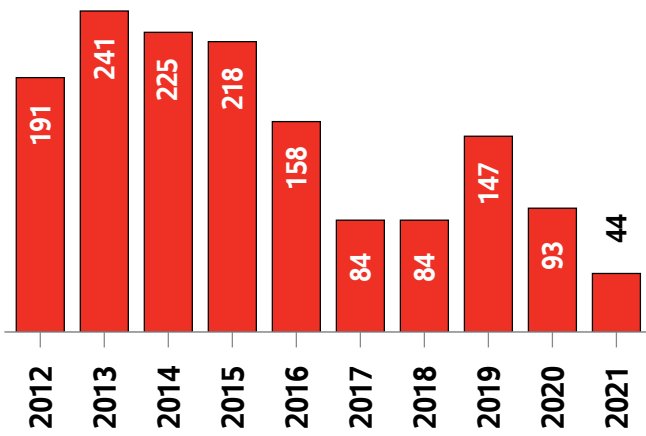
Sales Activity (June only)



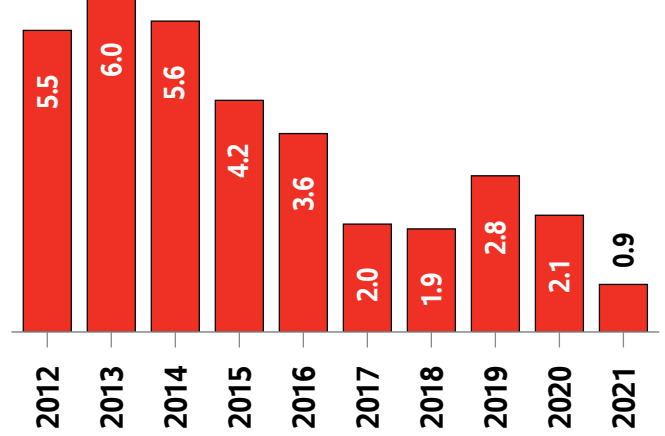
New Listings (June only)



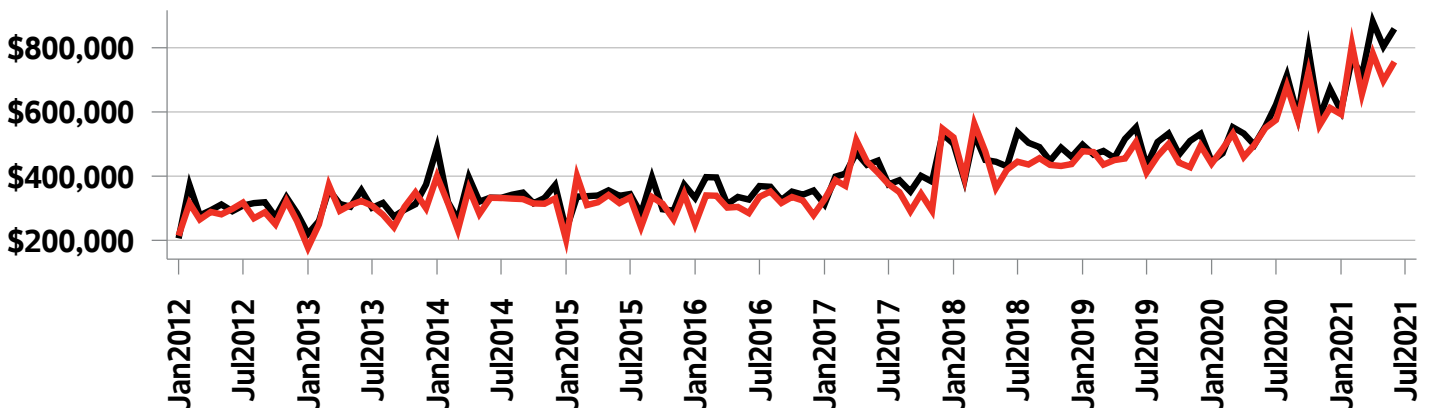
Active Listings (June only)



Months of Inventory (June only)

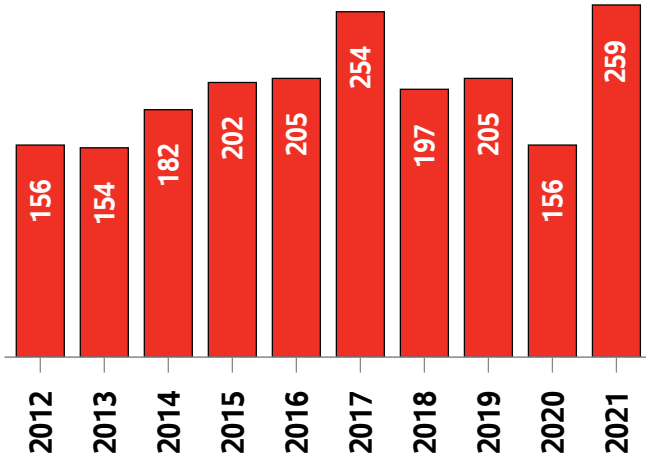


Average Price and Median Price

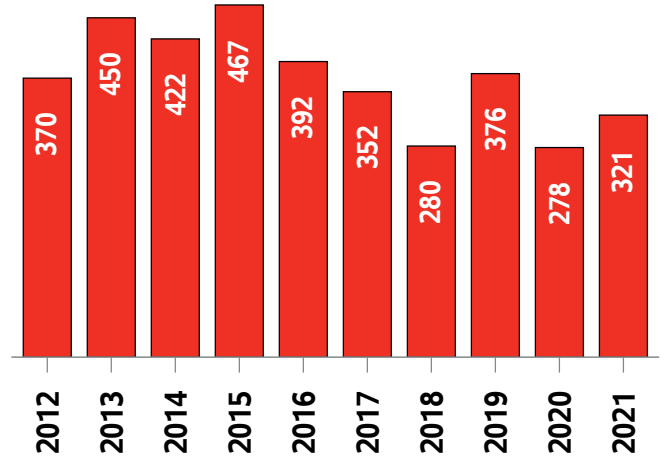


## Middlesex MLS® Residential Market Activity

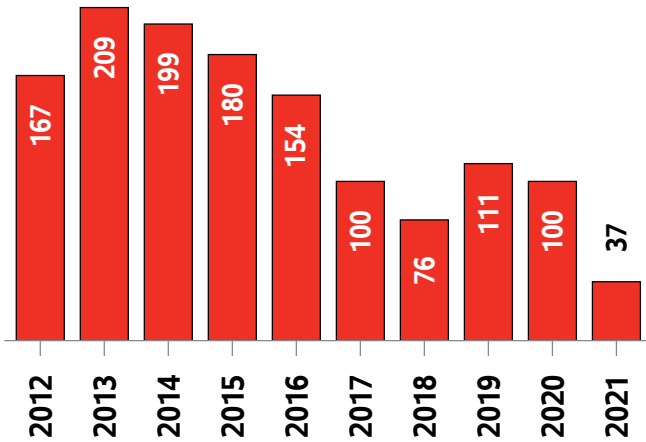
Sales Activity (June Year-to-date)



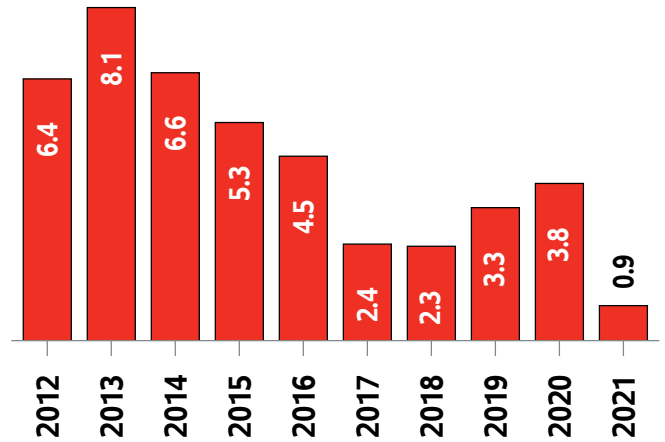
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.

## Strathroy-Cardoc MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	43	-15.7	2.4	-2.3	0.0	7.5	10.3
Dollar Volume	\$27,517,676	13.9	59.2	80.6	132.1	205.7	232.8
New Listings	53	-10.2	-5.4	-19.7	12.8	-1.9	8.2
Active Listings	39	-60.2	-58.9	-56.2	-64.9	-76.4	-74.3
Sales to New Listings Ratio <sup>1</sup>	81.1	86.4	75.0	66.7	91.5	74.1	79.6
Months of Inventory <sup>2</sup>	0.9	1.9	2.3	2.0	2.6	4.1	3.9
Average Price	\$639,946	35.1	55.5	84.8	132.1	184.4	201.8
Median Price	\$615,000	35.2	54.7	94.5	130.8	176.4	201.5
Sale to List Price Ratio	112.9	101.1	100.4	99.8	96.6	97.3	97.0
Median Days on Market	7.0	15.0	8.0	9.0	34.0	29.0	43.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	265	36.6	19.4	42.5	35.2	57.7	84.0
Dollar Volume	\$166,872,994	87.9	80.2	163.7	225.3	329.3	426.8
New Listings	311	8.0	0.0	17.8	0.6	-1.0	-1.3
Active Listings <sup>3</sup>	30	-70.4	-65.8	-57.0	-74.7	-80.7	-78.8
Sales to New Listings Ratio <sup>4</sup>	85.2	67.4	71.4	70.5	63.4	53.5	45.7
Months of Inventory <sup>5</sup>	0.7	3.1	2.3	2.2	3.6	5.5	5.8
Average Price	\$629,709	37.5	50.9	85.1	140.6	172.2	186.3
Median Price	\$601,000	38.0	52.2	88.8	144.6	169.8	189.7
Sale to List Price Ratio	113.4	100.5	100.3	99.9	97.4	96.8	97.5
Median Days on Market	7.0	17.0	14.0	12.0	31.5	51.5	34.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

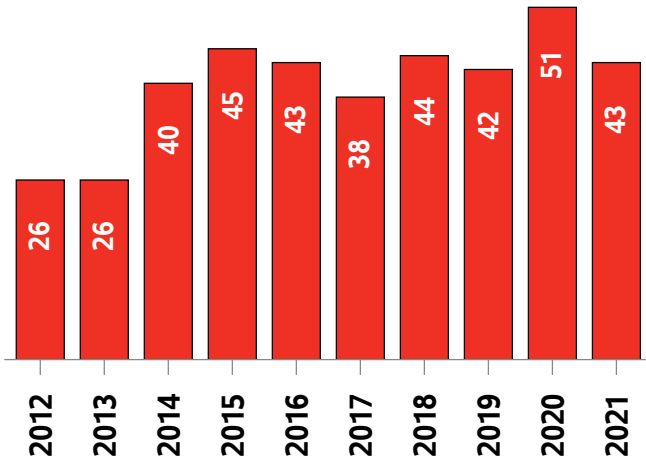
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

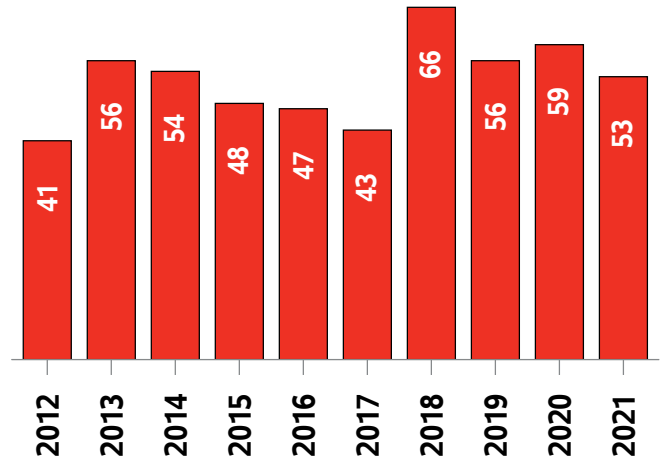
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## Strathroy-Cardoc MLS® Residential Market Activity

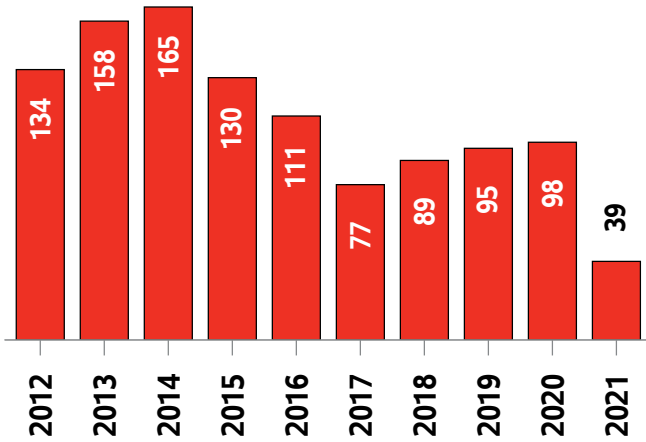
Sales Activity (June only)



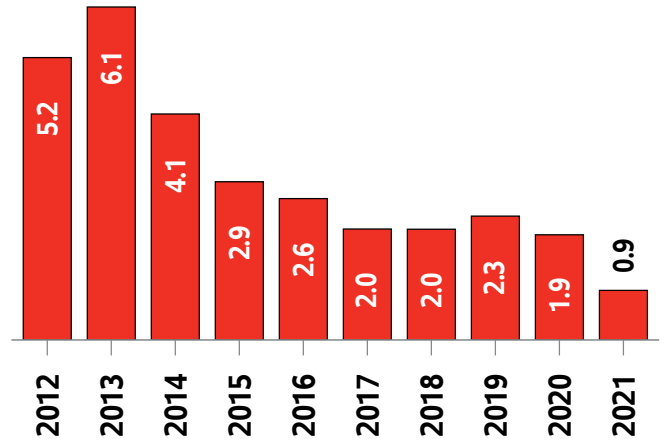
New Listings (June only)



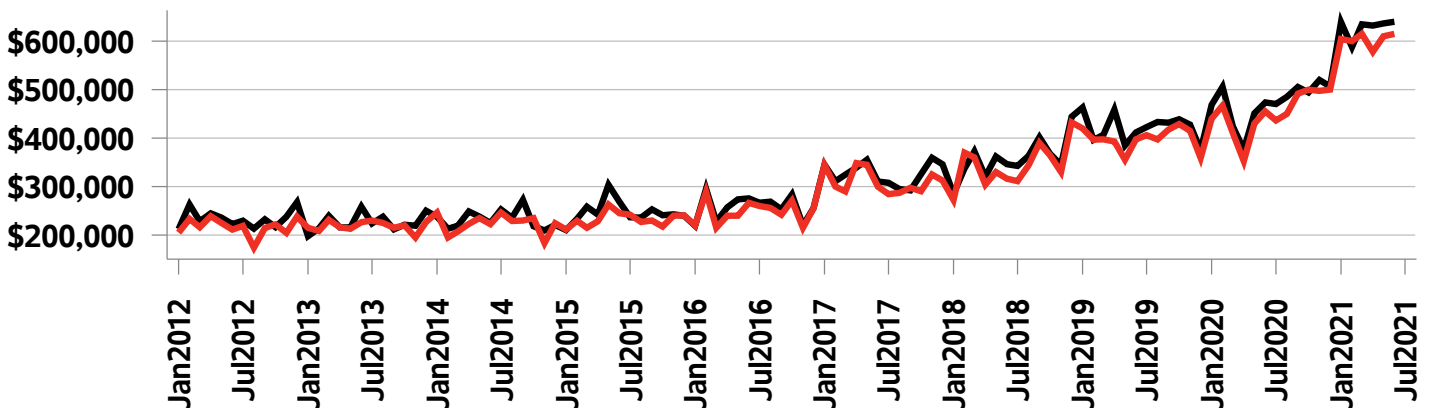
Active Listings (June only)



Months of Inventory (June only)

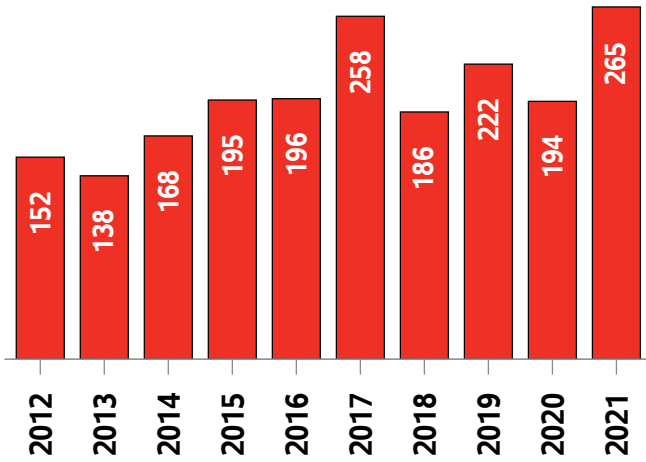


Average Price and Median Price

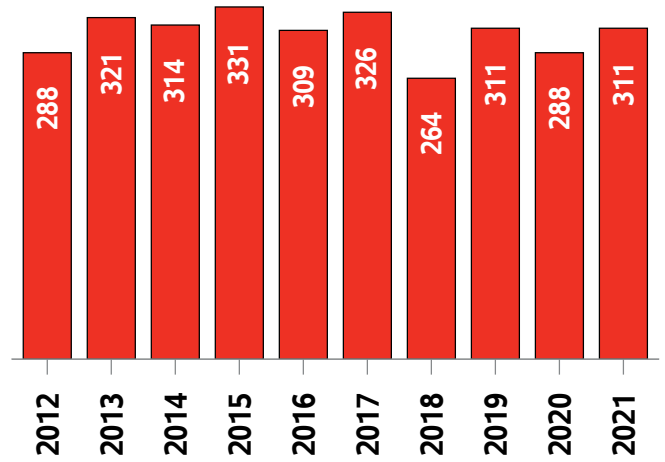


## Strathroy-Cardoc MLS® Residential Market Activity

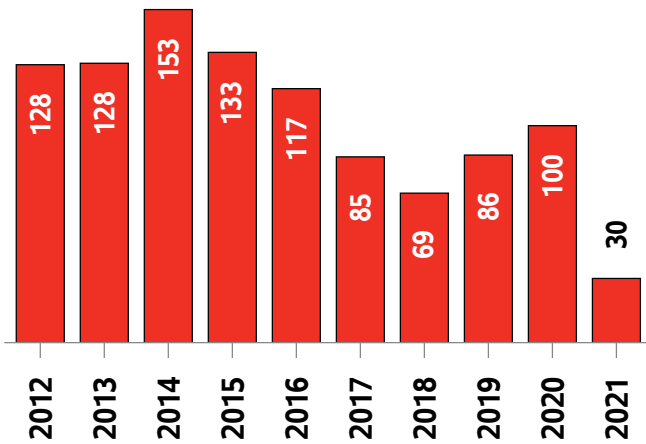
Sales Activity (June Year-to-date)



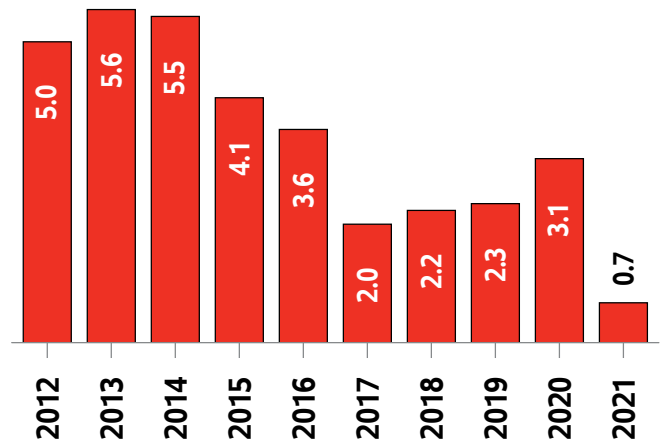
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.



## St. Thomas MLS® Residential Market Activity

Actual	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	79	-14.1	8.2	-15.1	11.3	5.3	2.6
Dollar Volume	\$41,967,135	17.9	64.5	51.2	153.6	175.6	195.3
New Listings	94	3.3	8.0	6.8	11.9	-2.1	-4.1
Active Listings	48	-12.7	-34.2	-28.4	-64.7	-80.5	-82.4
Sales to New Listings Ratio <sup>1</sup>	84.0	101.1	83.9	105.7	84.5	78.1	78.6
Months of Inventory <sup>2</sup>	0.6	0.6	1.0	0.7	1.9	3.3	3.5
Average Price	\$531,230	37.2	52.0	78.0	127.9	161.6	187.8
Median Price	\$525,000	40.0	52.1	86.8	125.8	172.7	186.9
Sale to List Price Ratio	110.5	101.6	102.2	101.5	99.2	96.9	97.2
Median Days on Market	8.0	8.0	9.0	11.0	18.0	51.0	30.0

Year-to-date	June 2021	Compared to <sup>6</sup>					
		June 2020	June 2019	June 2018	June 2016	June 2014	June 2011
Sales Activity	448	24.8	16.4	8.2	9.3	34.9	30.2
Dollar Volume	\$243,539,101	78.1	81.5	102.3	161.9	260.3	283.2
New Listings	518	19.1	14.6	9.5	-1.5	-9.8	-13.5
Active Listings <sup>3</sup>	32	-50.5	-49.7	-48.0	-76.8	-86.1	-86.6
Sales to New Listings Ratio <sup>4</sup>	86.5	82.5	85.2	87.5	77.9	57.8	57.4
Months of Inventory <sup>5</sup>	0.4	1.1	1.0	0.9	2.0	4.2	4.2
Average Price	\$543,614	42.7	56.0	86.9	139.7	167.0	194.3
Median Price	\$530,000	45.2	58.3	88.9	139.4	170.1	192.9
Sale to List Price Ratio	112.9	101.2	101.7	101.7	98.1	96.8	97.2
Median Days on Market	6.0	9.0	11.0	10.0	23.0	37.0	35.0

<sup>1</sup> Sales / new listings \* 100; compared to levels from previous periods.

<sup>2</sup> Active listings at month end / monthly sales; compared to levels from previous periods.

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

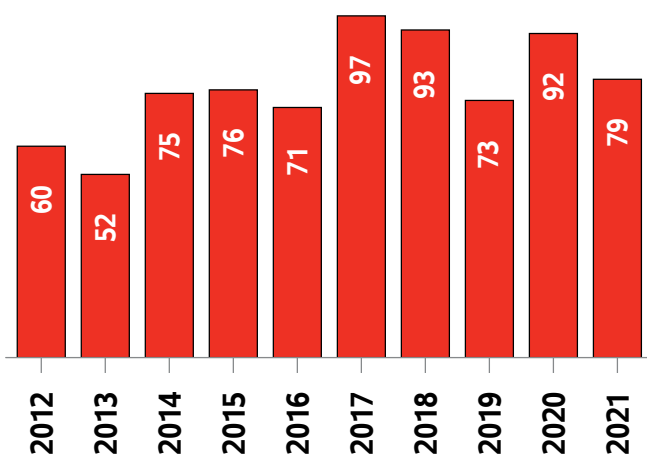
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month.

<sup>5</sup> The year-to-date months of inventory figure is calculated as average active listings from January to current month / average sales from January to current month.

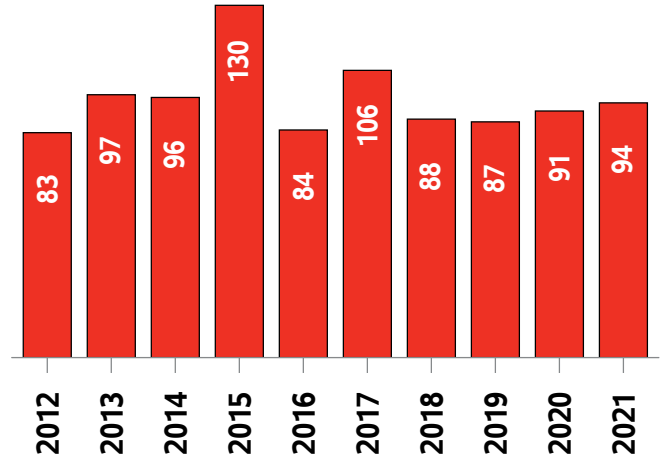
<sup>6</sup> Sales to new listings ratio, months of inventory, sale to list price ratio, and days on market shown as levels; all others calculated as percentage changes.

## St. Thomas MLS® Residential Market Activity

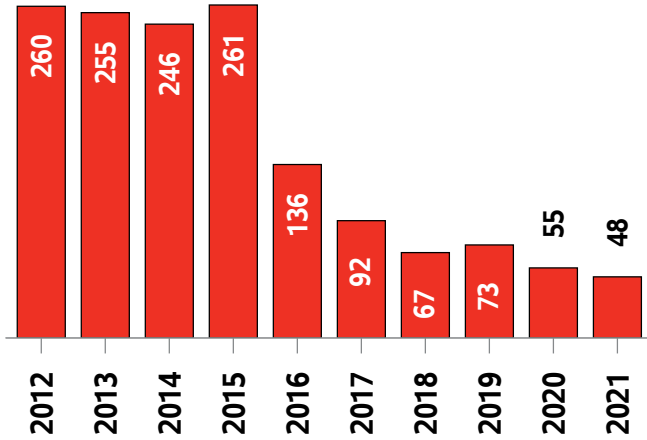
Sales Activity (June only)



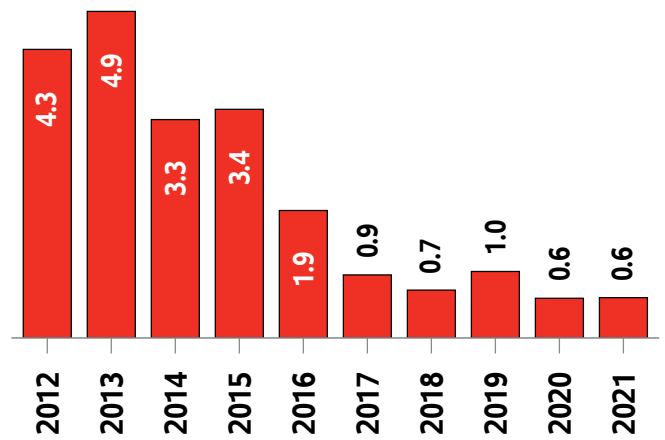
New Listings (June only)



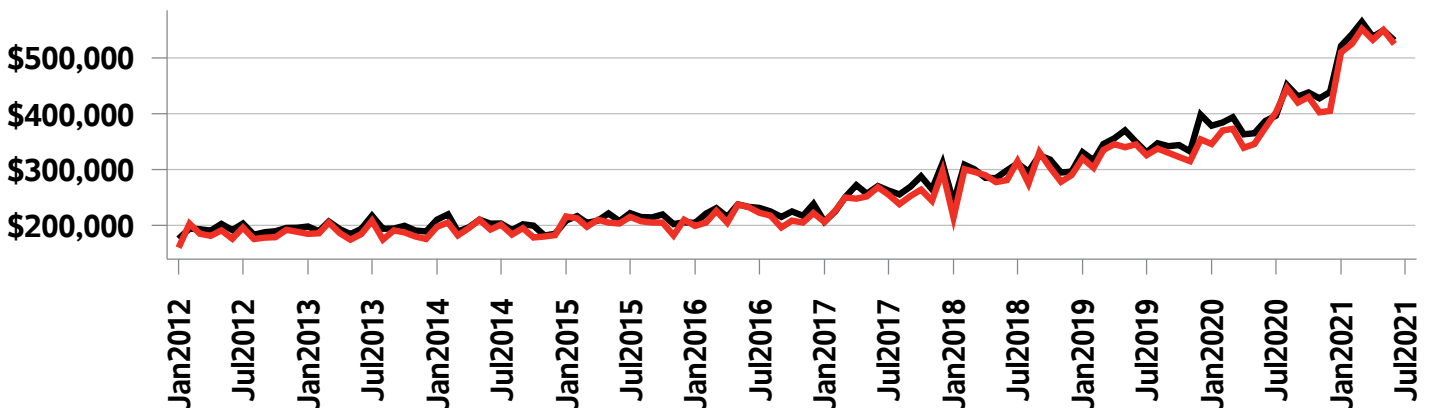
Active Listings (June only)



Months of Inventory (June only)

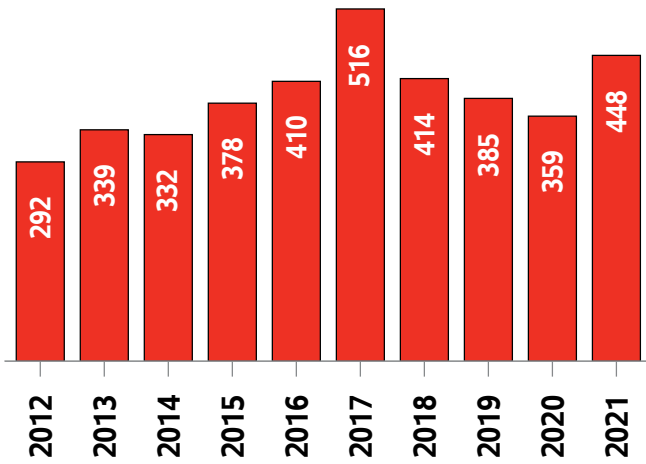


Average Price and Median Price

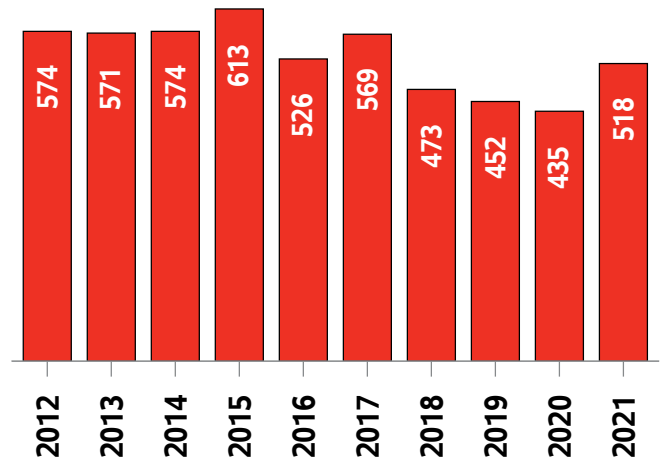


## St. Thomas MLS® Residential Market Activity

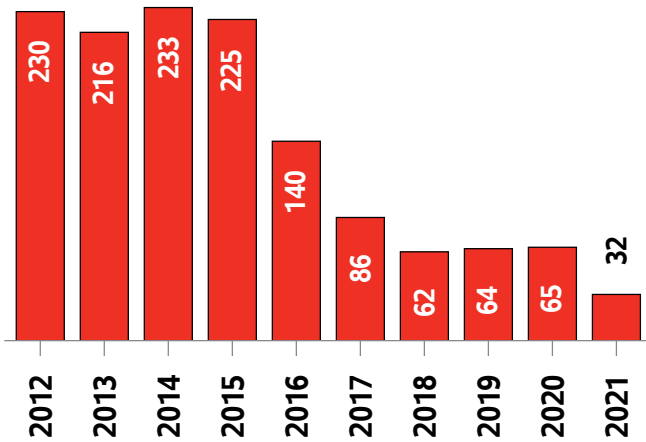
Sales Activity (June Year-to-date)



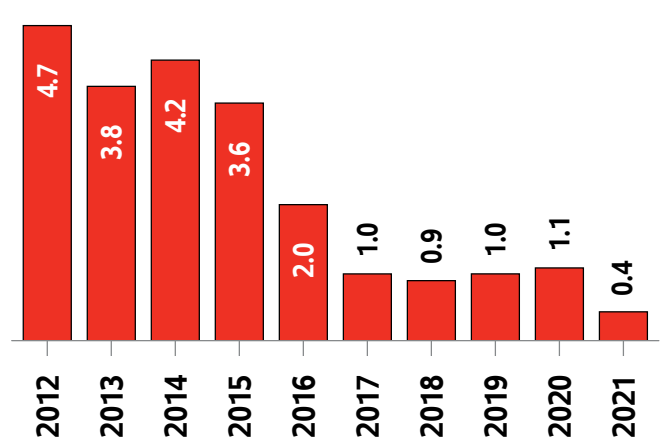
New Listings (June Year-to-date)



Active Listings <sup>1</sup> (June Year-to-date)



Months of Inventory <sup>2</sup> (June Year-to-date)



<sup>1</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

<sup>2</sup> Average active listings January to the current month / average sales January to the current month.