



# Residential Market Activity

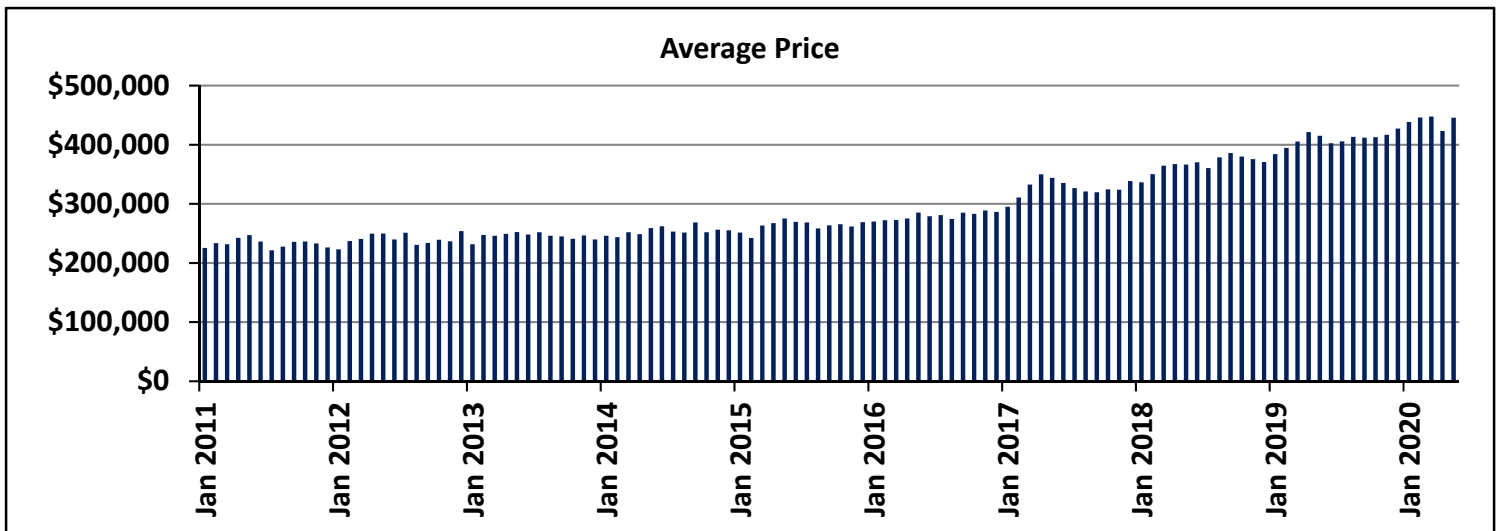
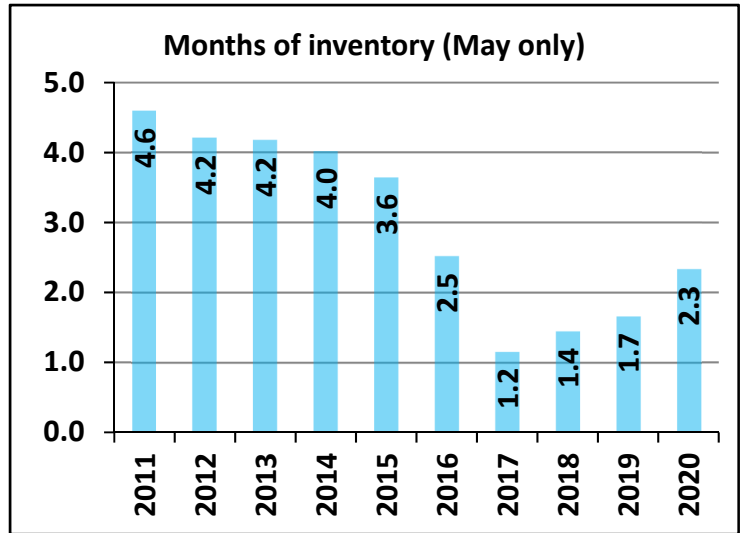
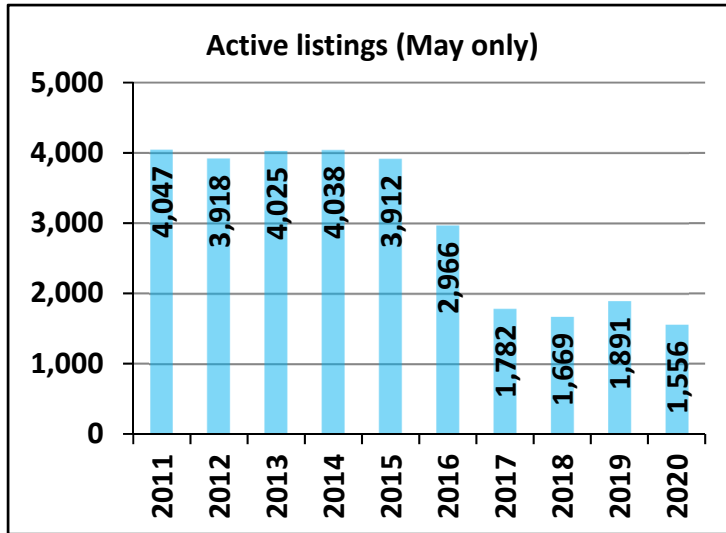
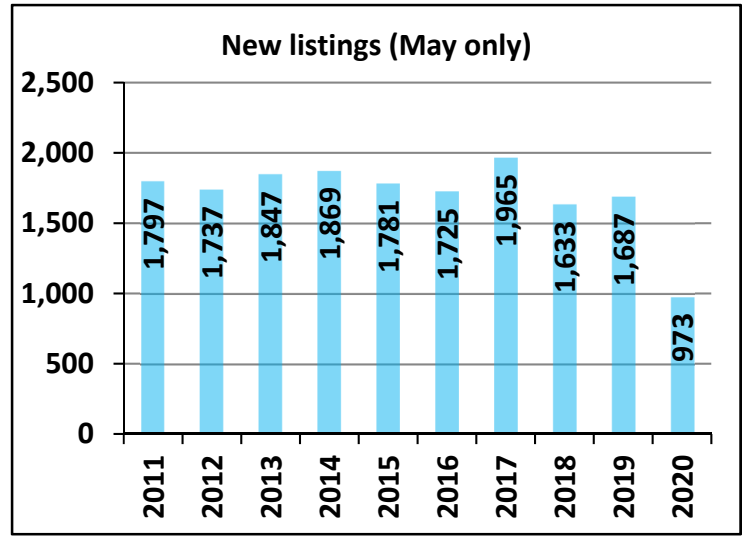
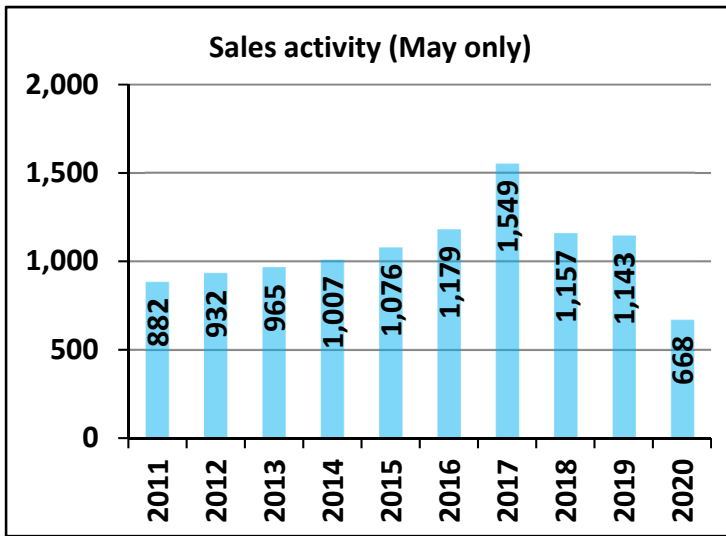
May 2020



Prepared for the London & St. Thomas Association of REALTORS®  
by the Canadian Real Estate Association

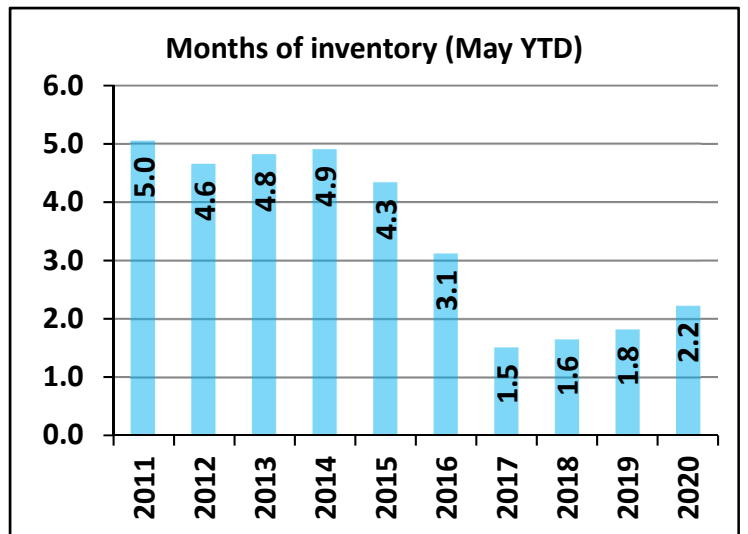
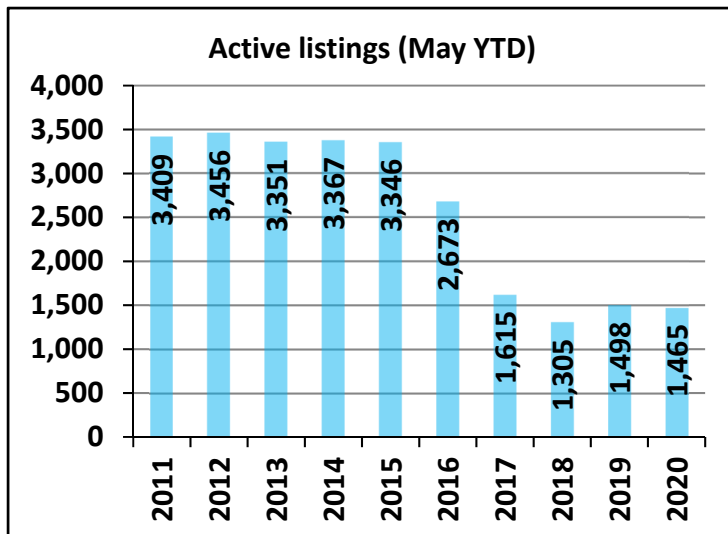
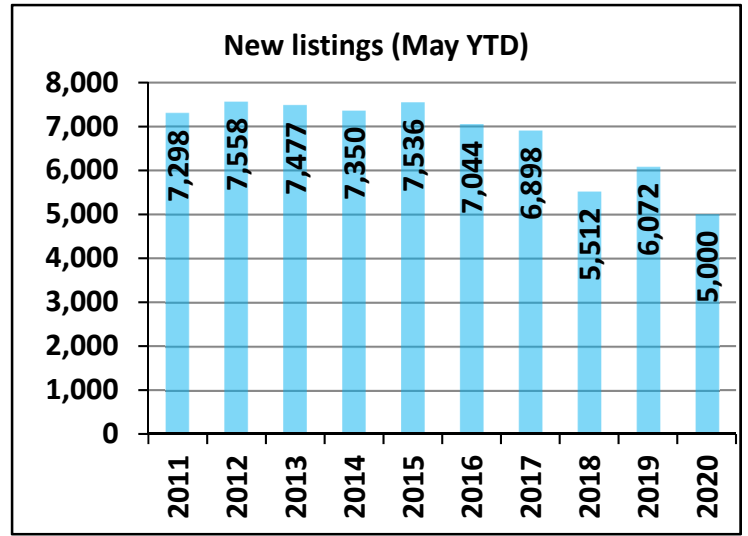
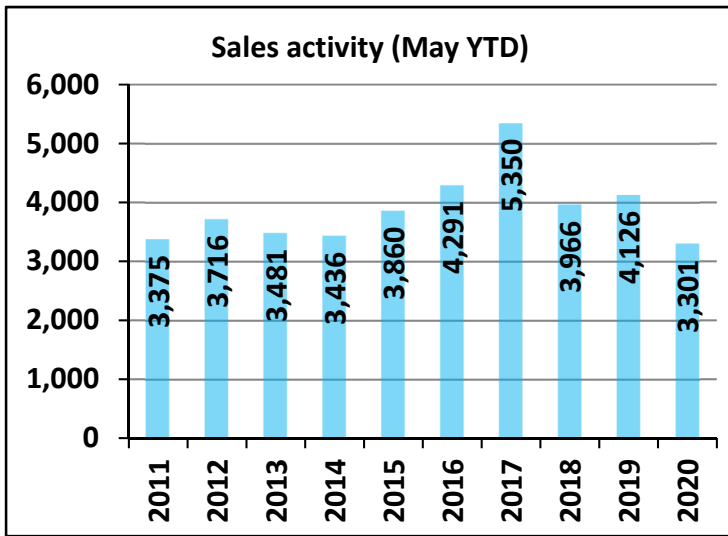
# London and St. Thomas

## Residential Market Activity



# London and St. Thomas

## Residential Market Activity



# London and St. Thomas

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>668</b>	-41.6	-42.3	-56.9	-37.9	-30.8	-26.3
<b>Dollar Volume</b>	<b>\$297,749,300</b>	-37.2	-29.7	-44.1	0.5	22.4	39.0
<b>New Listings</b>	<b>973</b>	-42.3	-40.4	-50.5	-45.4	-47.3	-41.5
<b>Active Listings</b>	<b>1,556</b>	-17.7	-6.8	-12.7	-60.2	-61.3	-57.6
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>68.7</b>	67.8	70.9	78.8	60.4	52.2	54.5
<b>Months of Inventory<sup>2</sup></b>	<b>2.3</b>	1.7	1.4	1.2	3.6	4.2	4.0
<b>Average Price</b>	<b>\$445,732</b>	7.4	21.7	29.6	61.9	76.8	88.5

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>3,301</b>	-20.0	-16.8	-38.3	-14.5	-5.2	-15.2
<b>Dollar Volume</b>	<b>\$1,458,326,765</b>	-13.3	2.0	-18.1	43.5	69.7	62.4
<b>New Listings</b>	<b>5,000</b>	-17.7	-9.3	-27.5	-33.7	-33.1	-31.8
<b>Active Listings<sup>3</sup></b>	<b>1,465</b>	-2.2	12.3	-9.3	-56.2	-56.3	-53.2
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>66.0</b>	68.0	72.0	77.6	51.2	46.6	53.1
<b>Months of Inventory<sup>5</sup></b>	<b>2.2</b>	1.8	1.6	1.5	4.3	4.8	4.0
<b>Average Price</b>	<b>\$441,783</b>	8.3	22.6	32.8	67.8	78.9	91.5

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

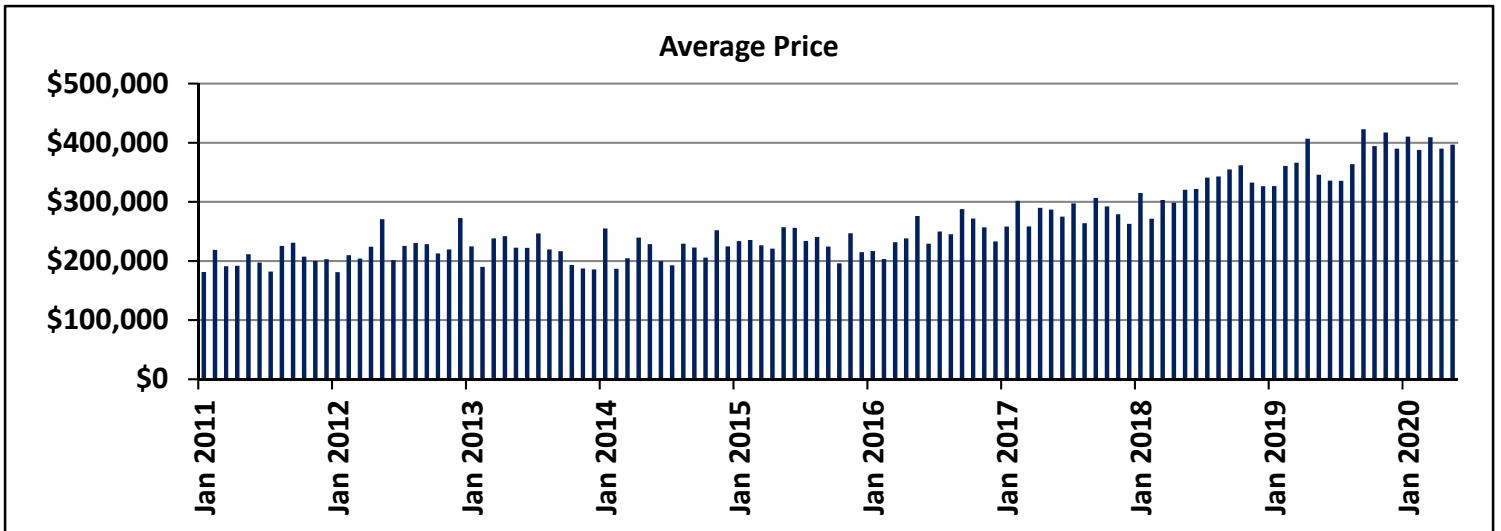
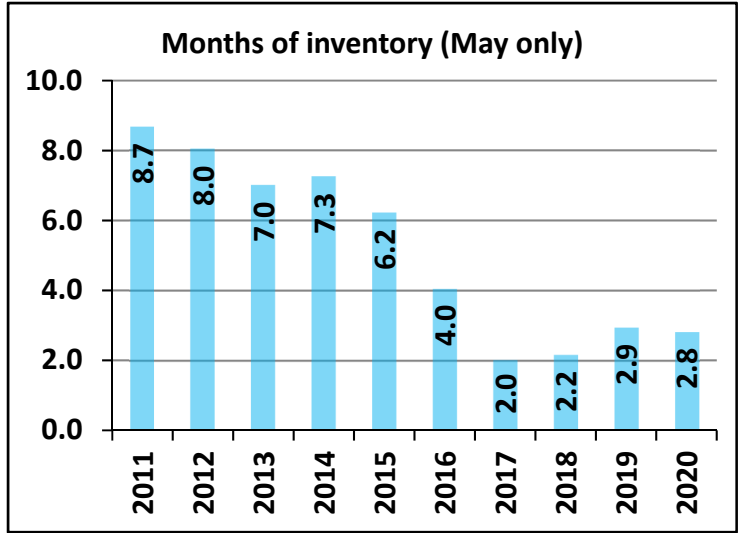
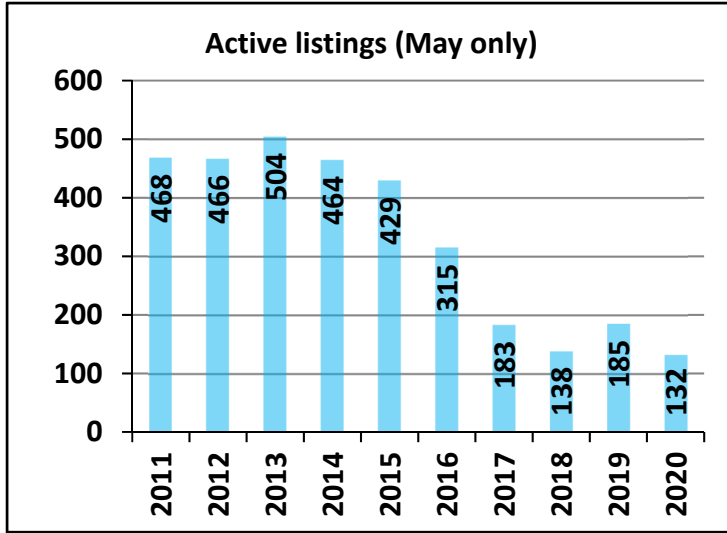
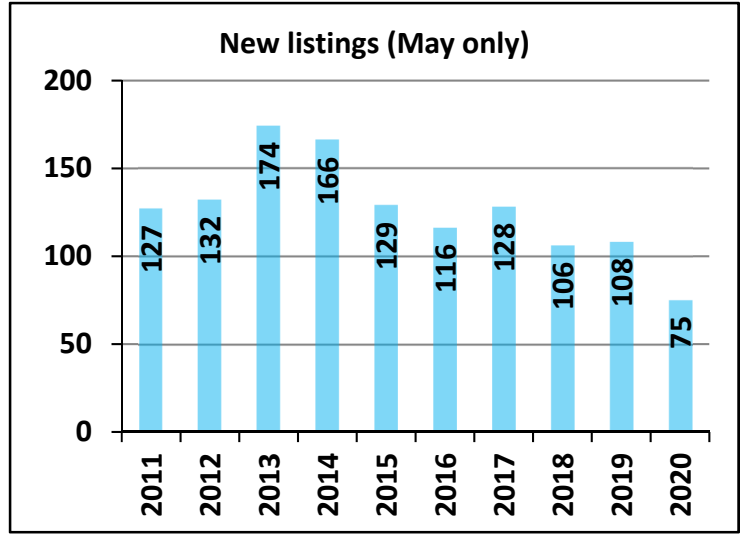
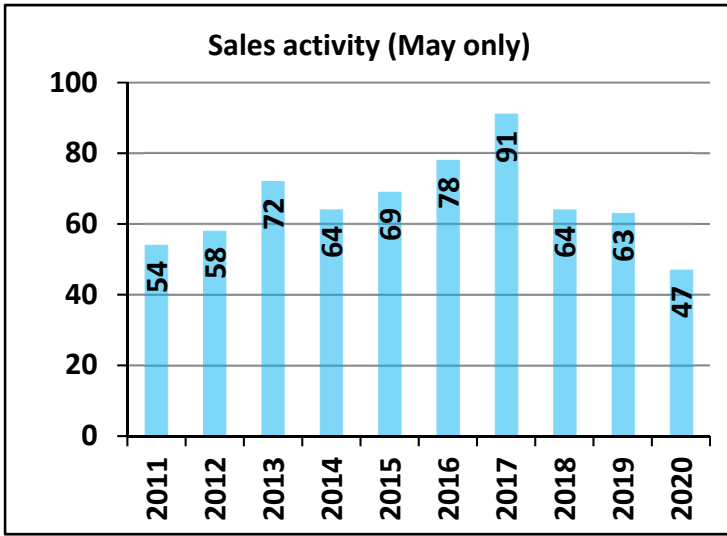
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

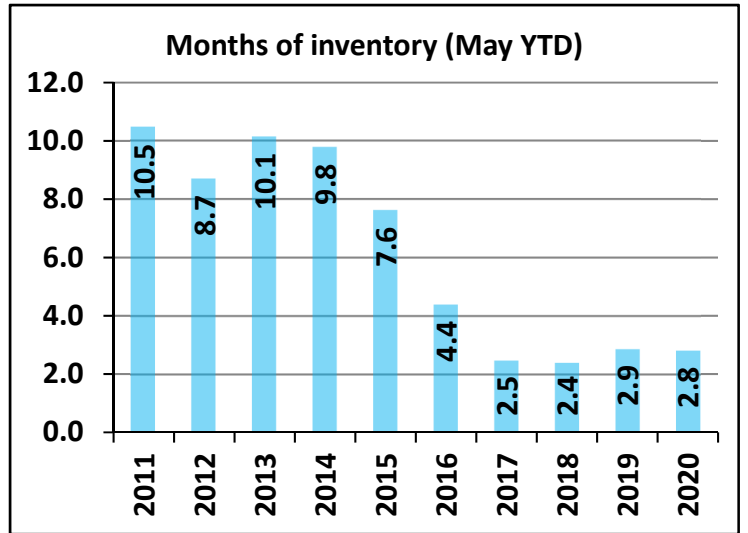
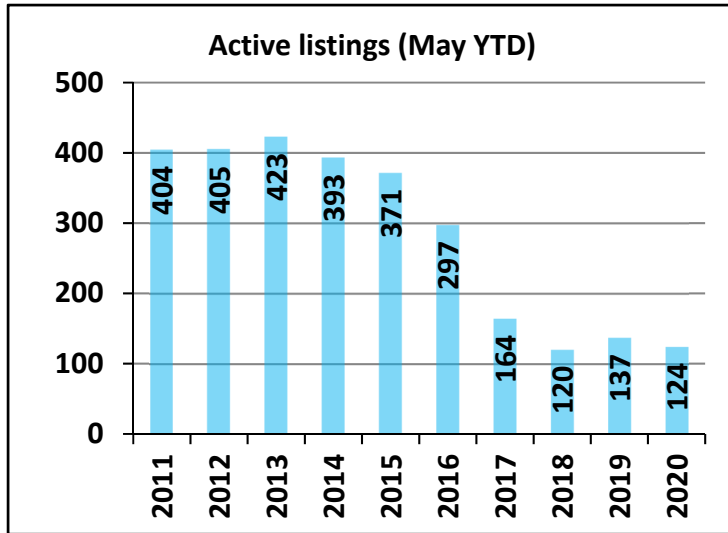
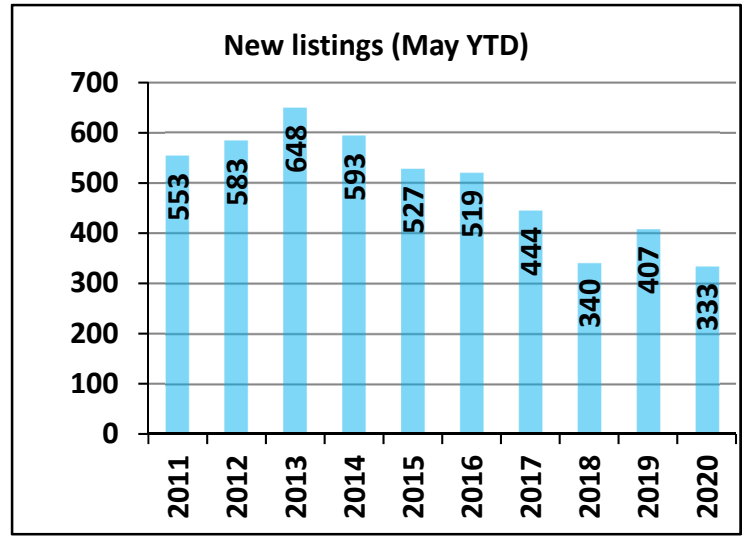
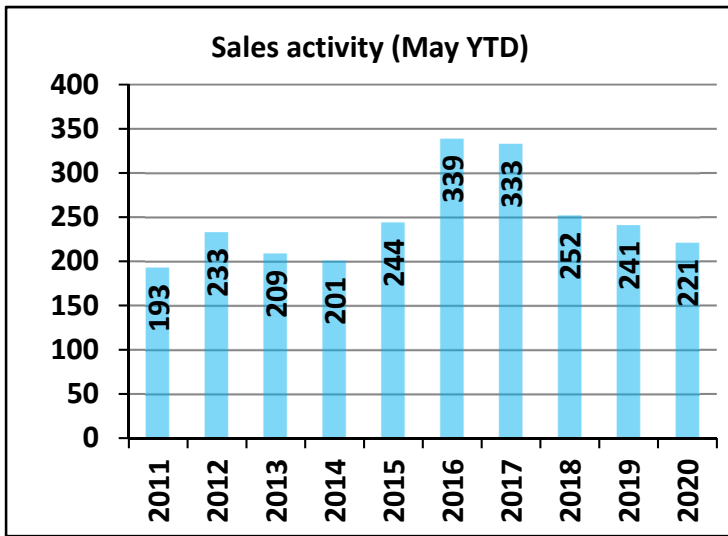
# Elgin County

## Residential Market Activity



# Elgin County

## Residential Market Activity



# Elgin County

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	47	-25.4	-26.6	-48.4	-31.9	-34.7	-34.7
<b>Dollar Volume</b>	\$18,647,420	-14.4	-9.1	-28.6	5.1	16.5	31.8
<b>New Listings</b>	75	-30.6	-29.2	-41.4	-41.9	-56.9	-39.5
<b>Active Listings</b>	132	-28.6	-4.3	-27.9	-69.2	-73.8	-73.0
<b>Sales to New Listings Ratio<sup>1</sup></b>	62.7	58.3	60.4	71.1	53.5	41.4	58.1
<b>Months of Inventory<sup>2</sup></b>	2.8	2.9	2.2	2.0	6.2	7.0	6.8
<b>Average Price</b>	\$396,754	14.7	23.8	38.3	54.3	78.4	101.9

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	221	-8.3	-12.3	-33.6	-9.4	5.7	-15.6
<b>Dollar Volume</b>	\$88,207,730	0.5	15.5	-5.2	53.1	87.9	71.5
<b>New Listings</b>	333	-18.2	-2.1	-25.0	-36.8	-48.6	-48.5
<b>Active Listings<sup>3</sup></b>	124	-9.5	3.3	-24.4	-66.6	-70.7	-72.1
<b>Sales to New Listings Ratio<sup>4</sup></b>	66.4	59.2	74.1	75.0	46.3	32.3	40.6
<b>Months of Inventory<sup>5</sup></b>	2.8	2.9	2.4	2.5	7.6	10.1	8.5
<b>Average Price</b>	\$399,130	9.6	31.7	42.8	69.0	77.7	103.3

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

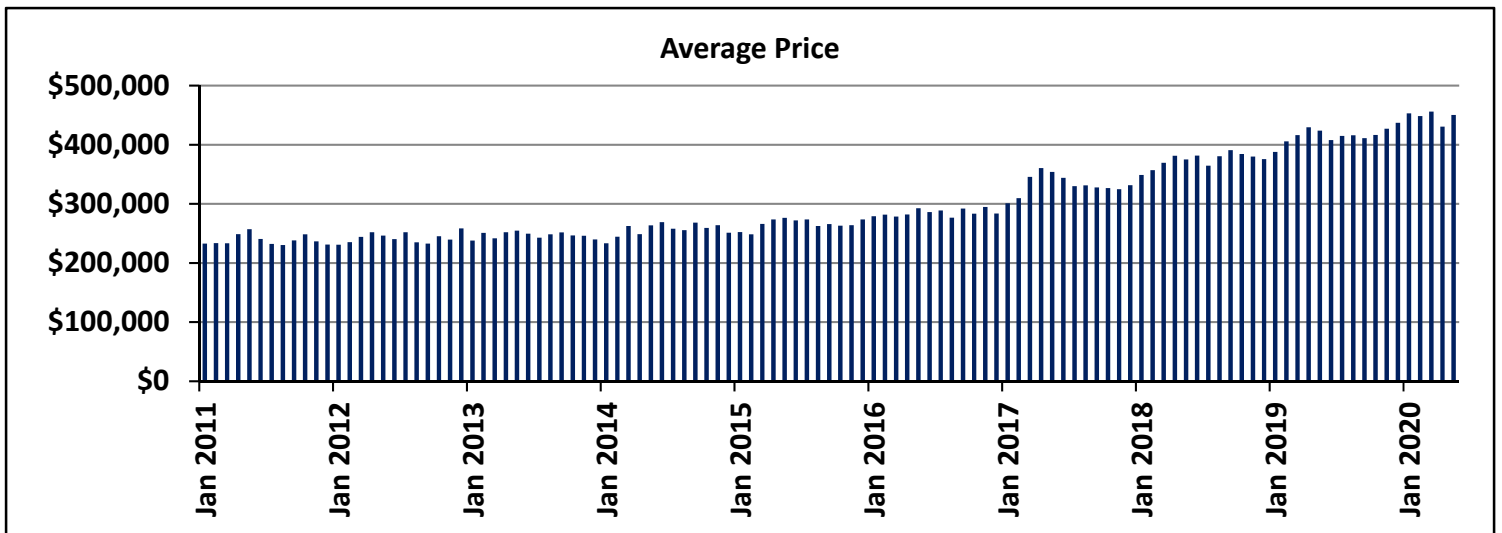
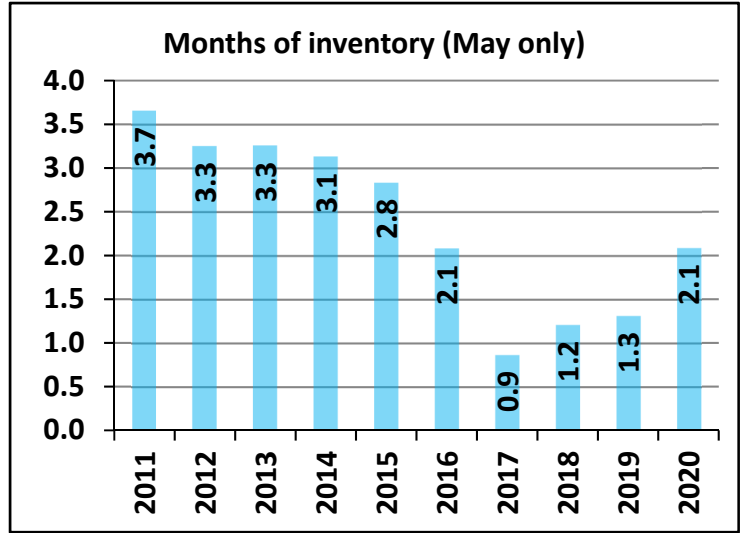
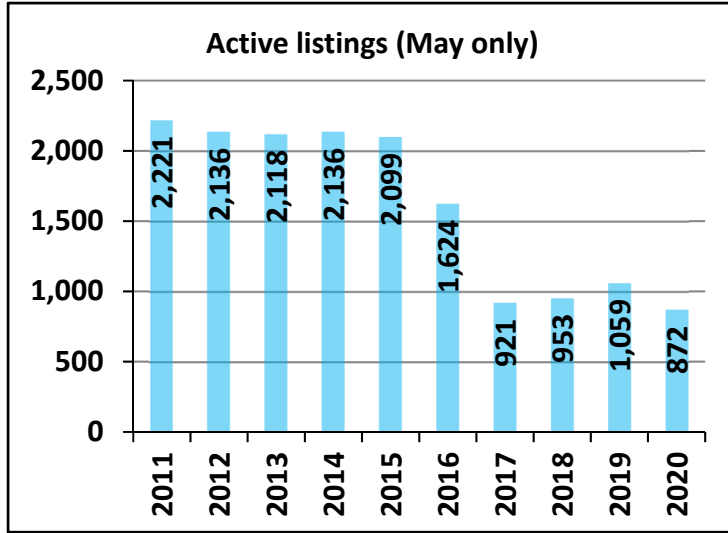
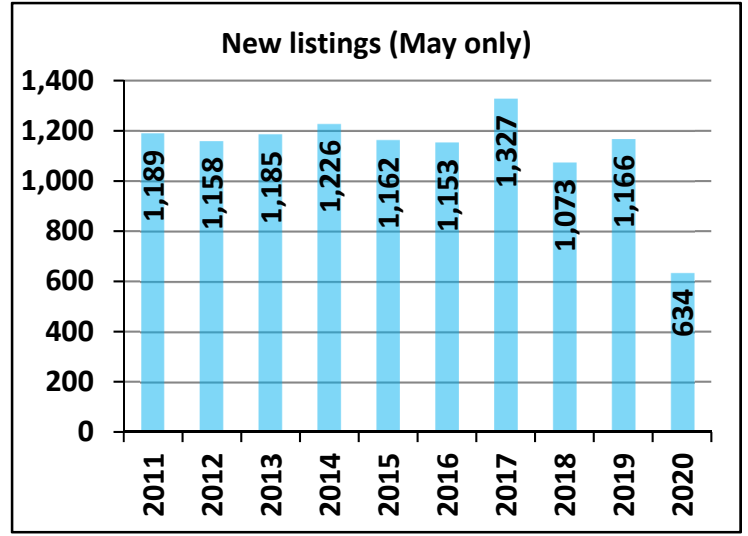
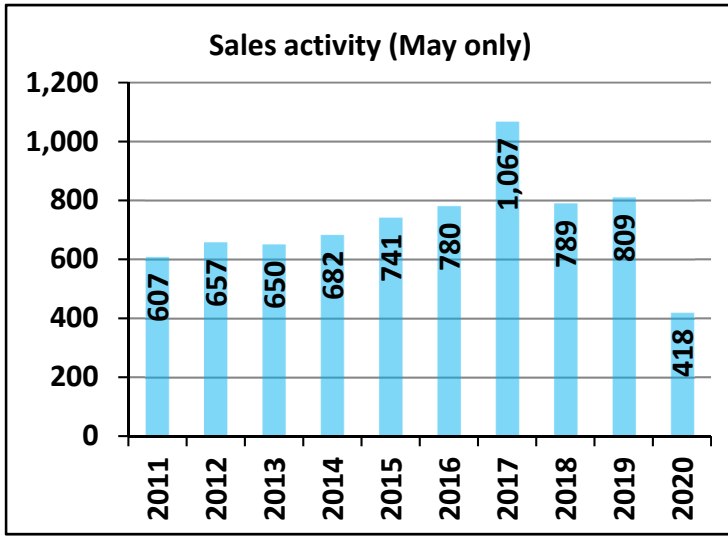
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

# London

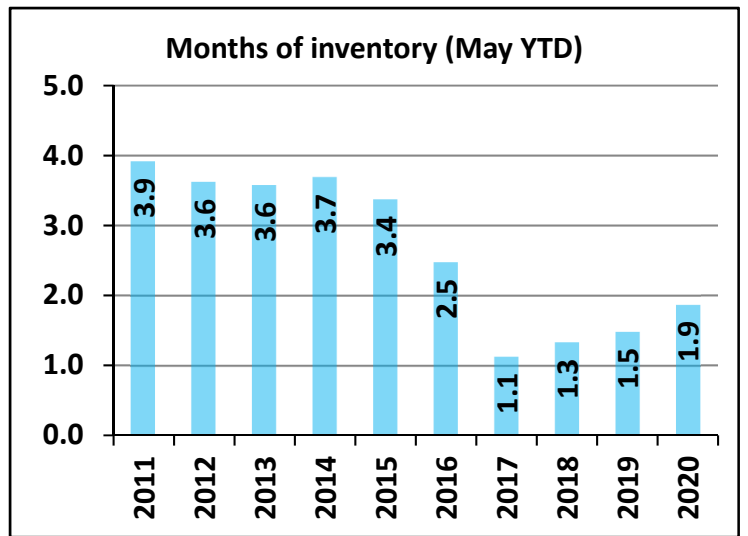
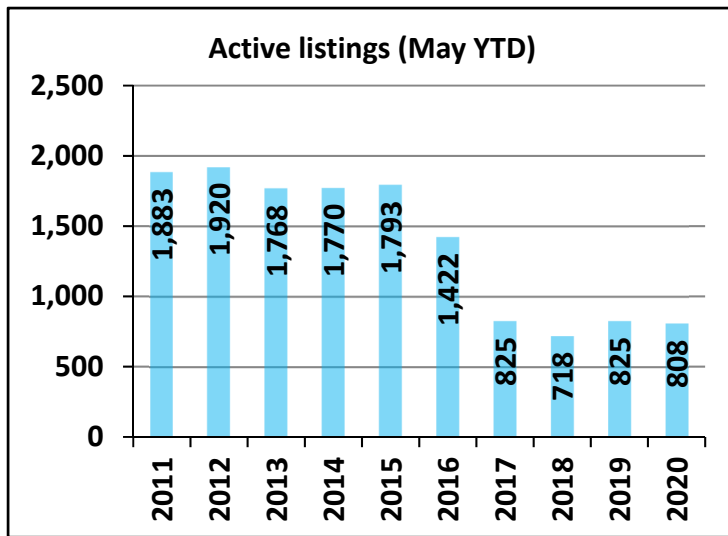
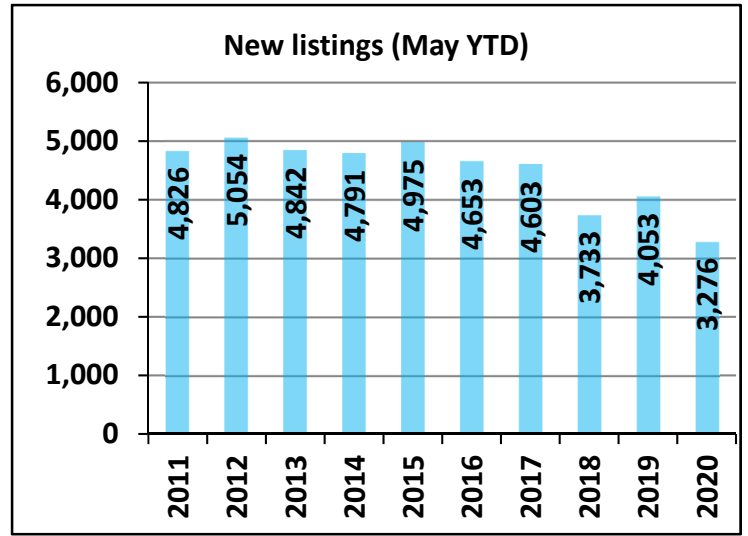
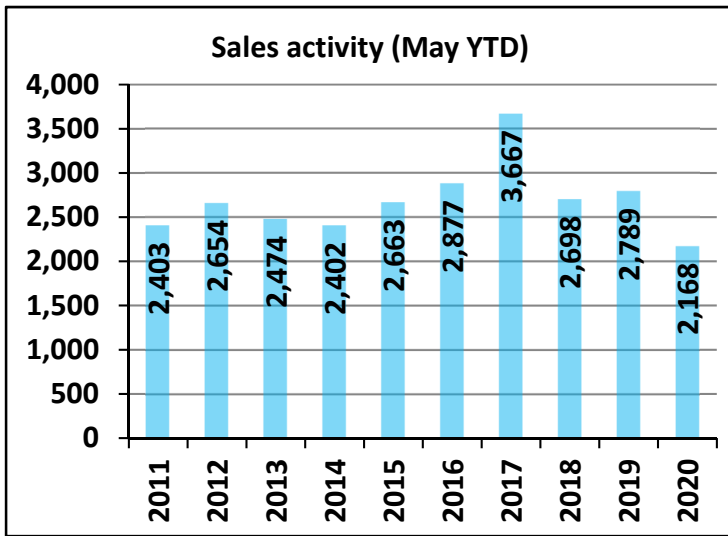
## Residential Market Activity





# London

## Residential Market Activity



# London

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>418</b>	-48.3	-47.0	-60.8	-43.6	-35.7	-33.0
<b>Dollar Volume</b>	<b>\$188,147,447</b>	-45.1	-36.4	-50.2	-8.1	13.6	27.3
<b>New Listings</b>	<b>634</b>	-45.6	-40.9	-52.2	-45.4	-46.5	-44.7
<b>Active Listings</b>	<b>872</b>	-17.7	-8.5	-5.3	-58.5	-58.8	-56.3
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>65.9</b>	69.4	73.5	80.4	63.8	54.9	54.4
<b>Months of Inventory<sup>2</sup></b>	<b>2.1</b>	1.3	1.2	0.9	2.8	3.3	3.2
<b>Average Price</b>	<b>\$450,114</b>	6.2	20.0	27.2	62.9	76.7	90.1

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>2,168</b>	-22.3	-19.6	-40.9	-18.6	-12.4	-21.2
<b>Dollar Volume</b>	<b>\$973,554,923</b>	-16.2	-2.5	-22.3	37.1	58.2	50.7
<b>New Listings</b>	<b>3,276</b>	-19.2	-12.2	-28.8	-34.2	-32.3	-32.8
<b>Active Listings<sup>3</sup></b>	<b>808</b>	-2.1	12.5	-2.1	-54.9	-54.3	-50.8
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>66.2</b>	68.8	72.3	79.7	53.5	51.1	56.5
<b>Months of Inventory<sup>5</sup></b>	<b>1.9</b>	1.5	1.3	1.1	3.4	3.6	3.0
<b>Average Price</b>	<b>\$449,057</b>	7.8	21.4	31.5	68.4	80.5	91.3

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

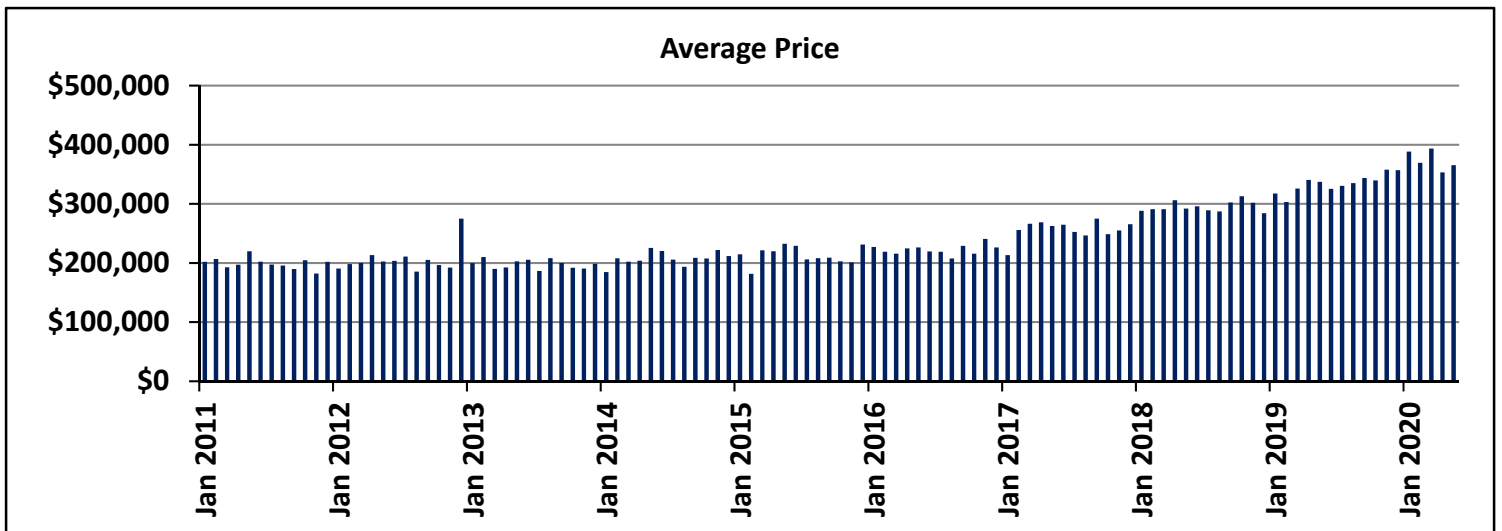
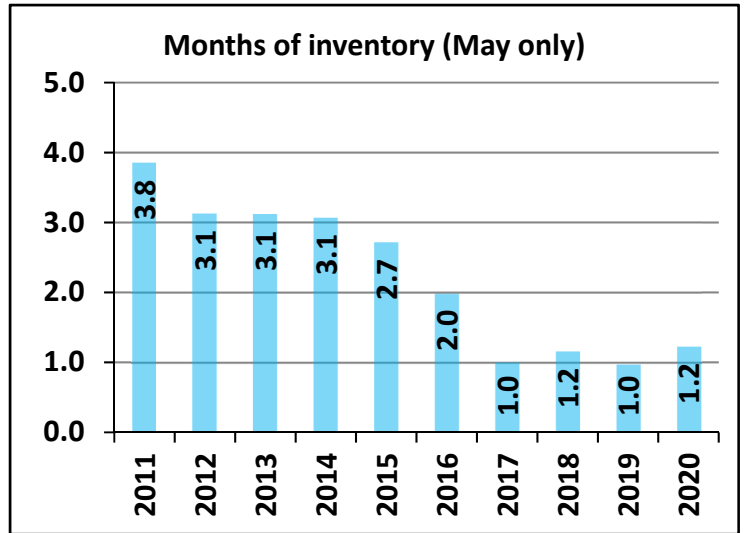
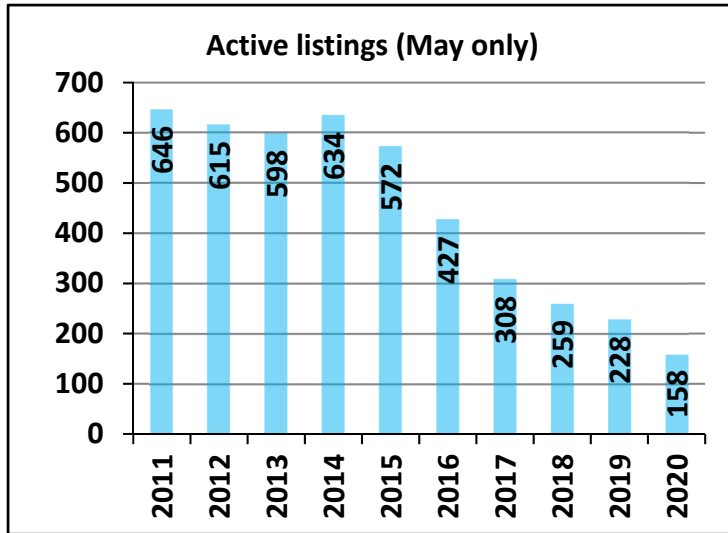
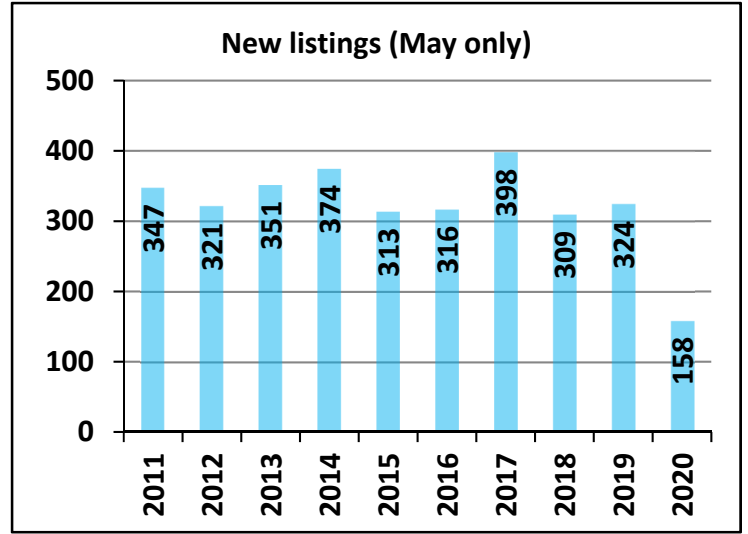
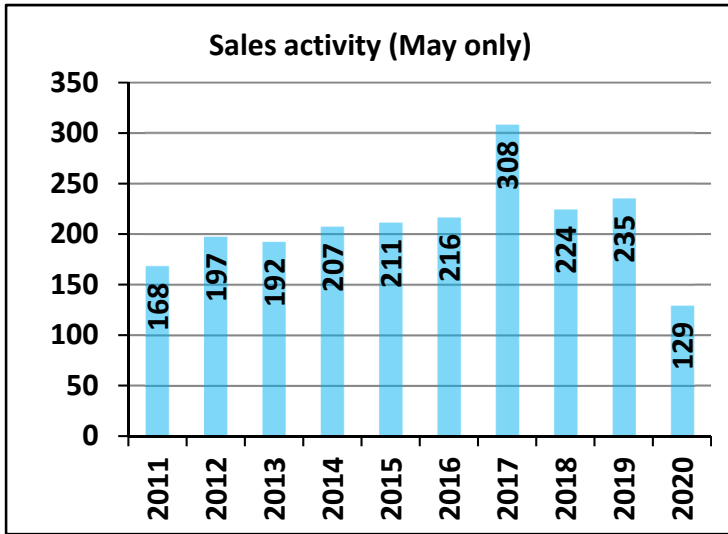
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

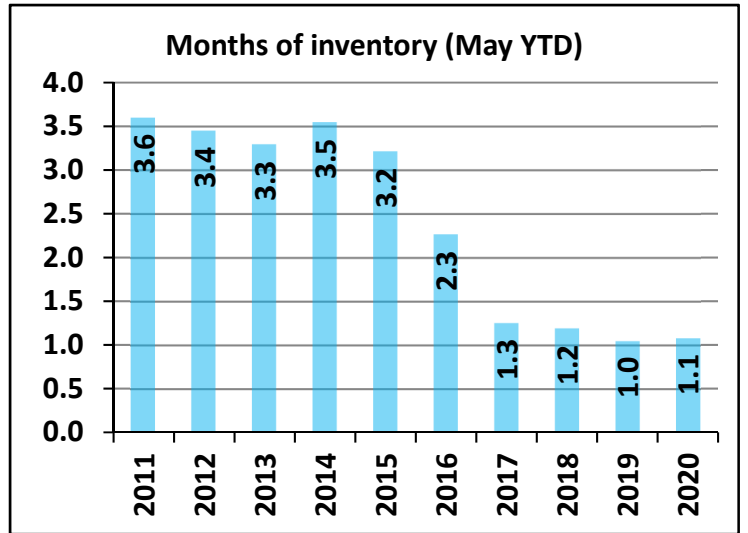
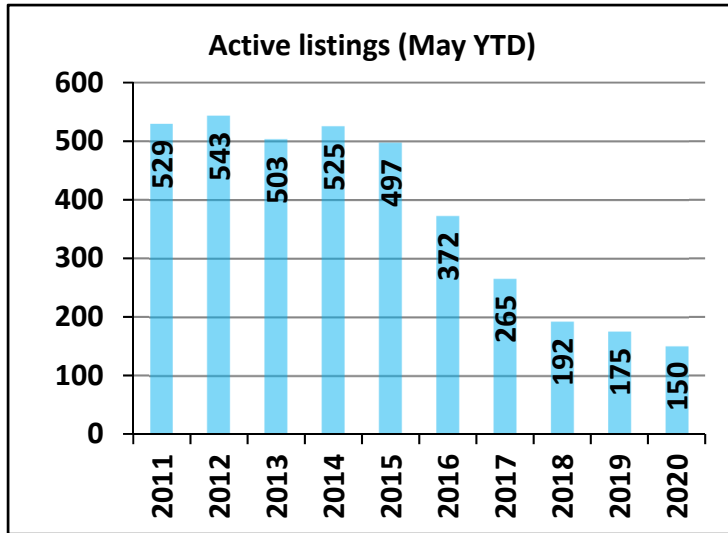
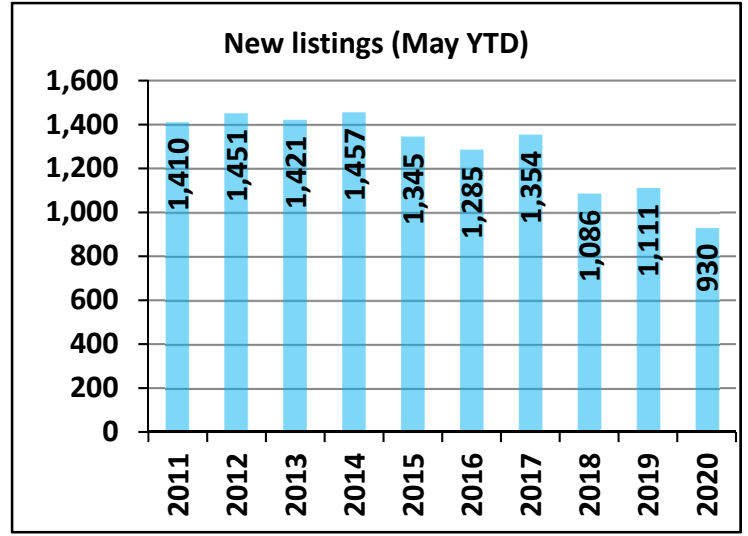
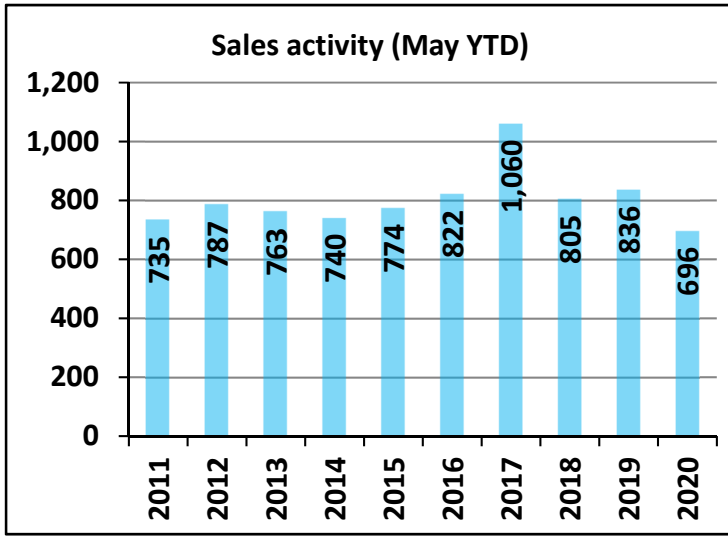
# London East

## Residential Market Activity



# London East

## Residential Market Activity



# London East

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>129</b>	-45.1	-42.4	-58.1	-38.9	-32.8	-27.9
<b>Dollar Volume</b>	<b>\$47,118,641</b>	-40.5	-27.9	-41.7	-4.0	21.1	25.2
<b>New Listings</b>	<b>158</b>	-51.2	-48.9	-60.3	-49.5	-55.0	-54.2
<b>Active Listings</b>	<b>158</b>	-30.7	-39.0	-48.7	-72.4	-73.6	-73.4
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>81.6</b>	72.5	72.5	77.4	67.4	54.7	51.9
<b>Months of Inventory<sup>2</sup></b>	<b>1.2</b>	1.0	1.2	1.0	2.7	3.1	3.3
<b>Average Price</b>	<b>\$365,261</b>	8.4	25.1	39.2	57.1	80.2	73.7

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>696</b>	-16.7	-13.5	-34.3	-10.1	-8.8	-12.3
<b>Dollar Volume</b>	<b>\$261,851,507</b>	-4.8	10.5	-4.3	55.6	73.0	69.7
<b>New Listings</b>	<b>930</b>	-16.3	-14.4	-31.3	-30.9	-34.6	-35.6
<b>Active Listings<sup>3</sup></b>	<b>150</b>	-14.3	-21.9	-43.4	-69.8	-70.2	-67.5
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>74.8</b>	75.2	74.1	78.3	57.5	53.7	55.0
<b>Months of Inventory<sup>5</sup></b>	<b>1.1</b>	1.0	1.2	1.3	3.2	3.3	2.9
<b>Average Price</b>	<b>\$376,223</b>	14.4	27.8	45.8	73.1	89.6	93.6

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

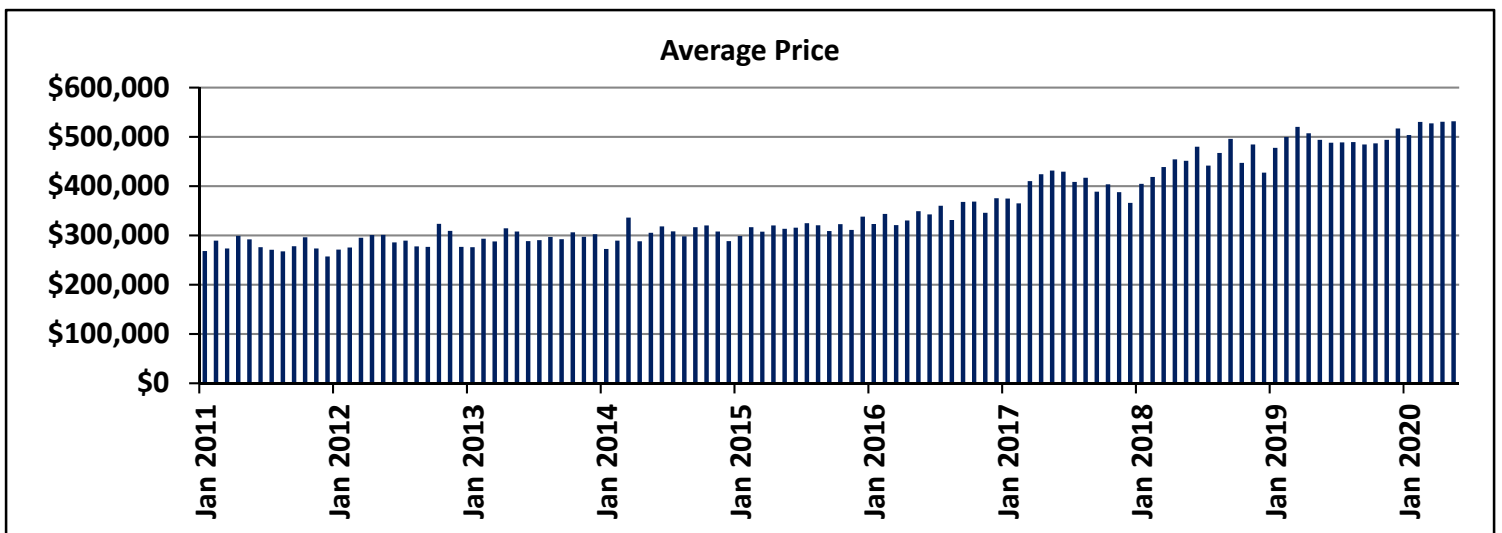
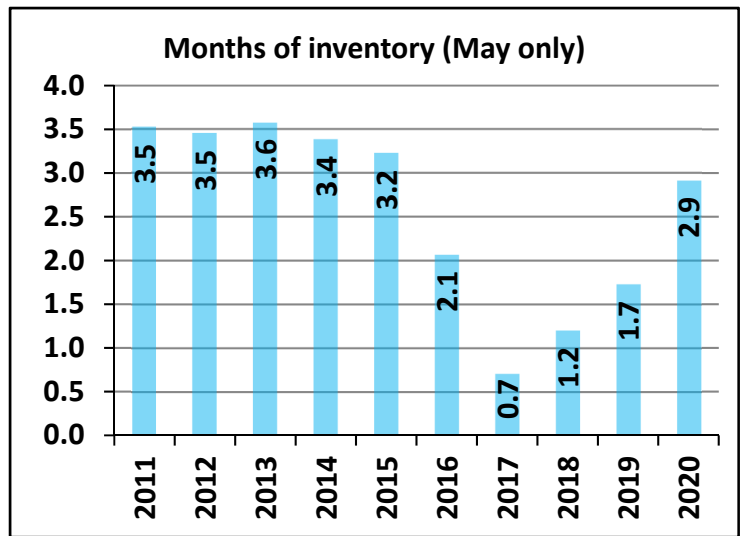
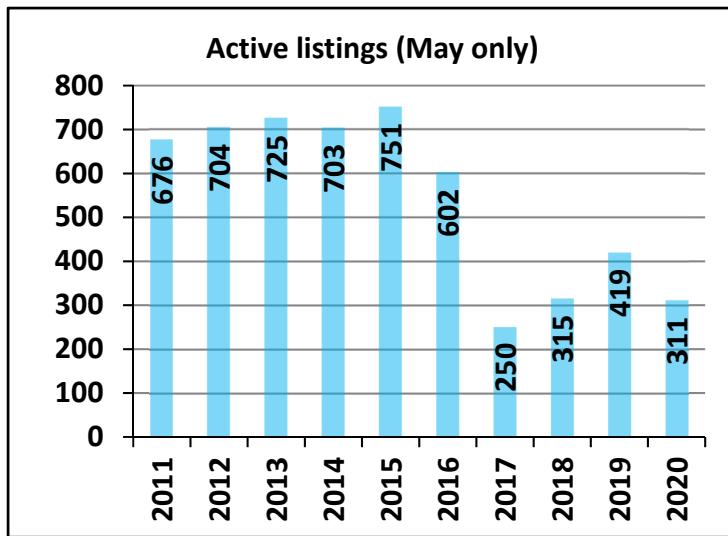
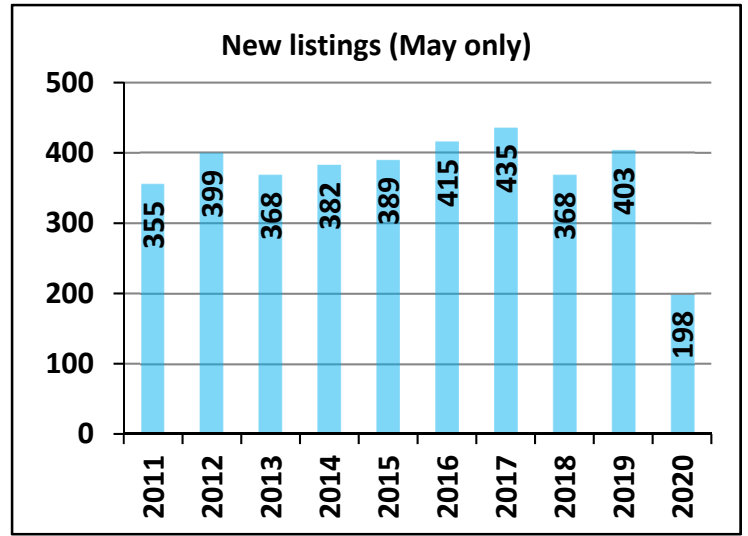
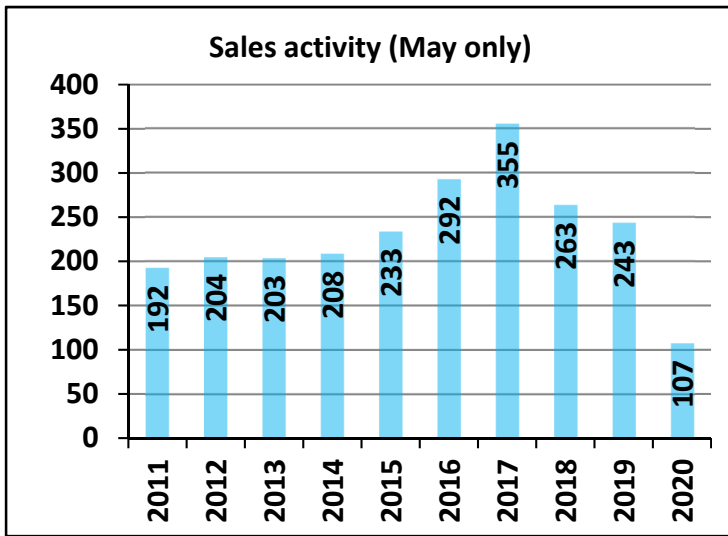
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

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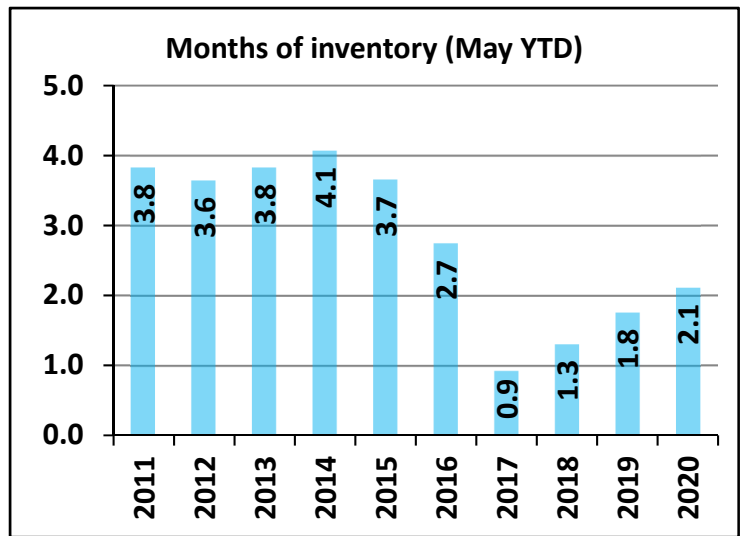
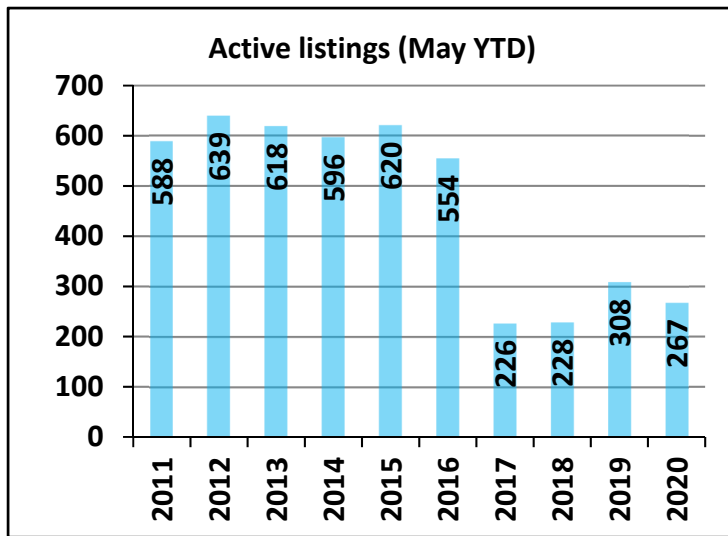
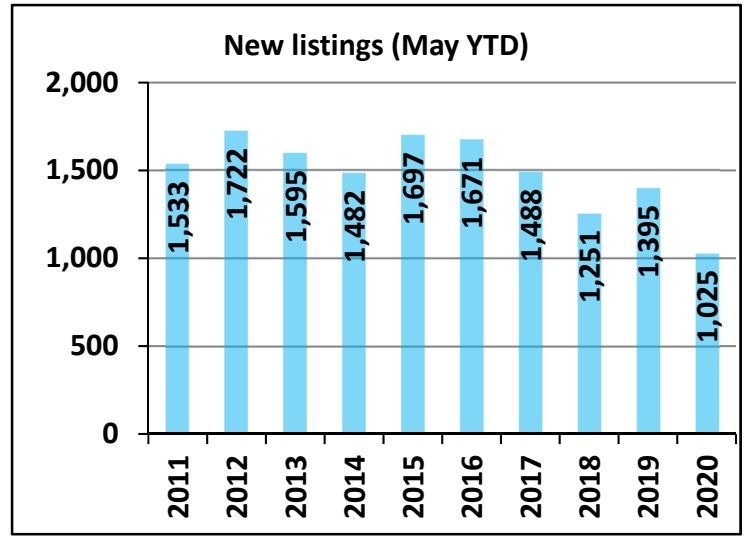
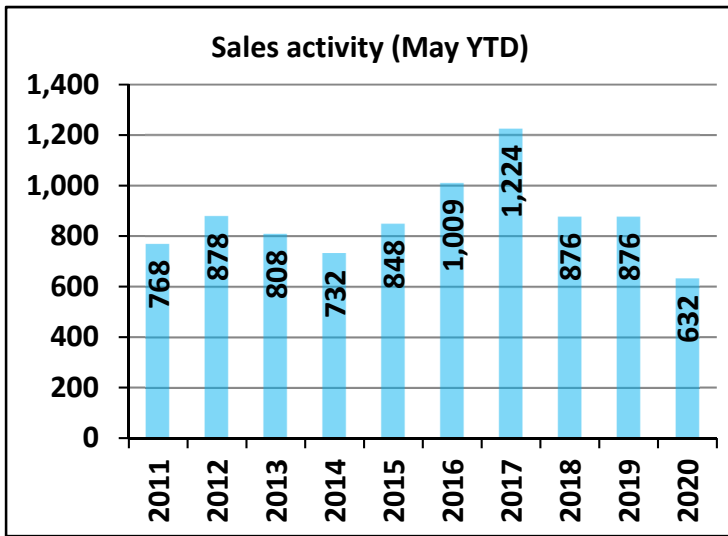
# London North

## Residential Market Activity



# London North

## Residential Market Activity



# London North

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>107</b>	-56.0	-59.3	-69.9	-54.1	-47.3	-42.5
<b>Dollar Volume</b>	<b>\$56,883,931</b>	-52.6	-52.1	-62.9	-22.0	-8.9	10.9
<b>New Listings</b>	<b>198</b>	-50.9	-46.2	-54.5	-49.1	-46.2	-44.2
<b>Active Listings</b>	<b>311</b>	-25.8	-1.3	24.4	-58.6	-57.1	-49.0
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>54.0</b>	60.3	71.5	81.6	59.9	55.2	52.4
<b>Months of Inventory<sup>2</sup></b>	<b>2.9</b>	1.7	1.2	0.7	3.2	3.6	3.3
<b>Average Price</b>	<b>\$531,626</b>	7.7	17.8	23.2	69.8	72.8	92.8

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>632</b>	-27.9	-27.9	-48.4	-25.5	-21.8	-25.2
<b>Dollar Volume</b>	<b>\$331,778,673</b>	-24.5	-14.0	-33.8	25.2	37.4	43.3
<b>New Listings</b>	<b>1,025</b>	-26.5	-18.1	-31.1	-39.6	-35.7	-31.3
<b>Active Listings<sup>3</sup></b>	<b>267</b>	-13.3	17.1	18.1	-56.9	-56.8	-46.7
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>61.7</b>	62.8	70.0	82.3	50.0	50.7	56.6
<b>Months of Inventory<sup>5</sup></b>	<b>2.1</b>	1.8	1.3	0.9	3.7	3.8	3.0
<b>Average Price</b>	<b>\$524,966</b>	4.7	19.2	28.2	68.0	75.6	91.6

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

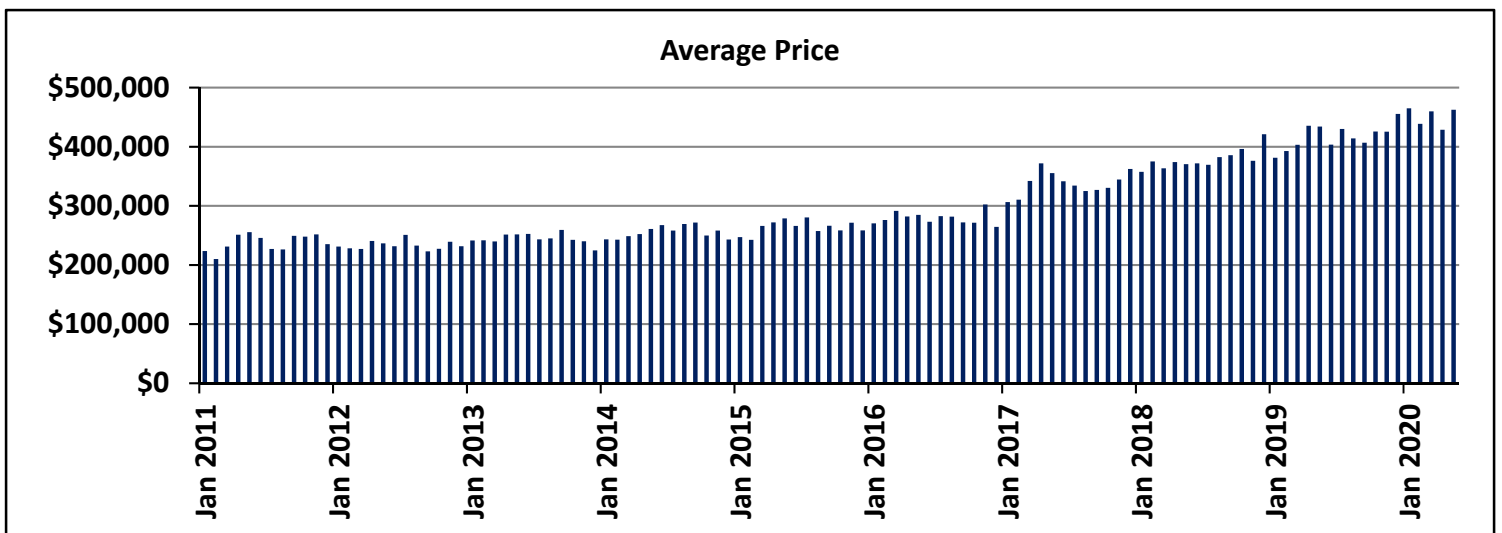
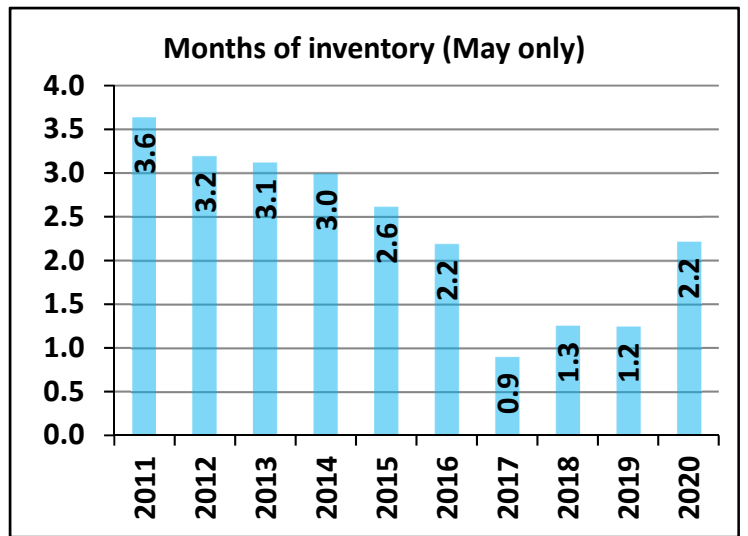
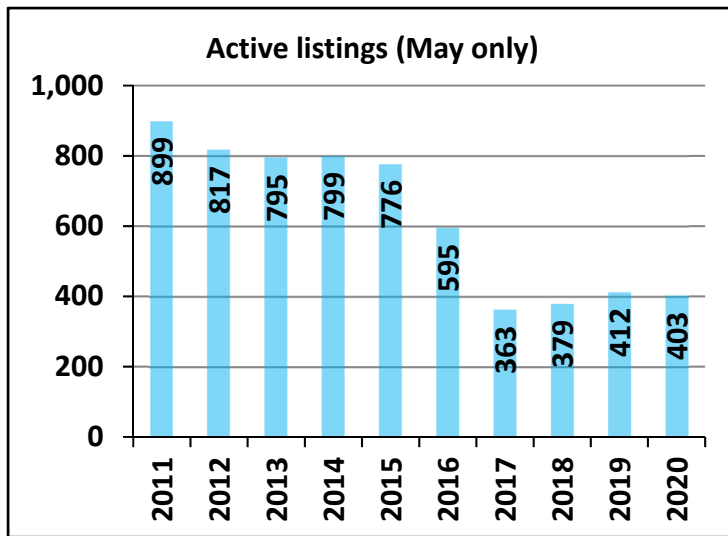
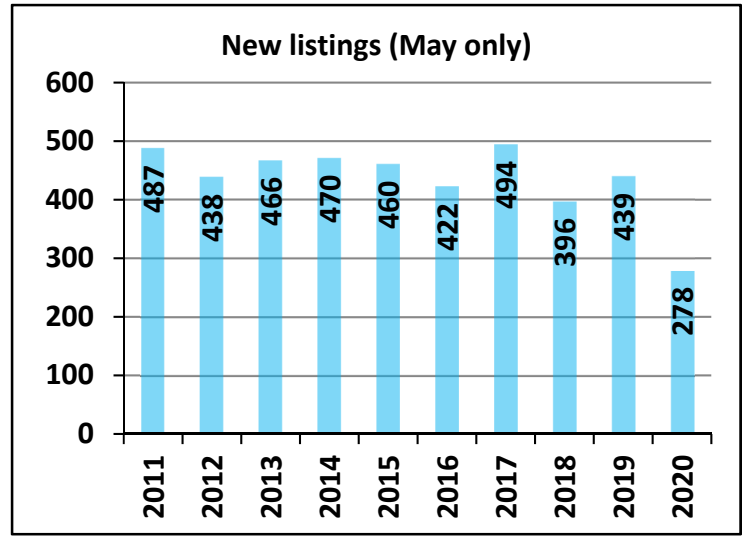
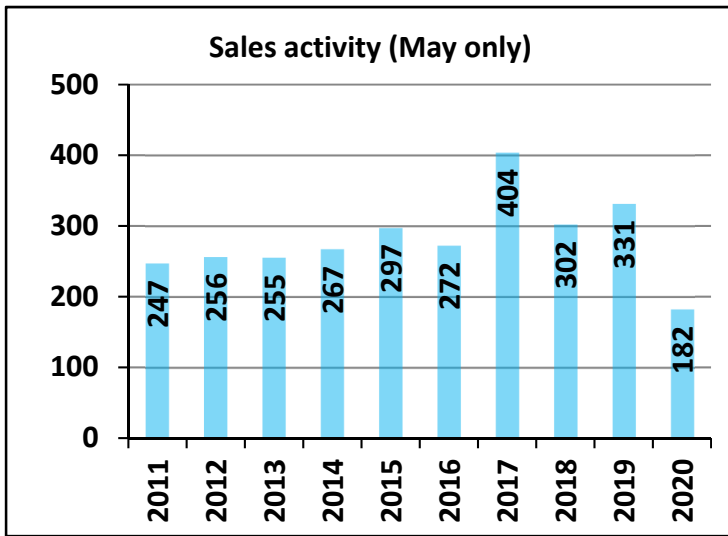
<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes



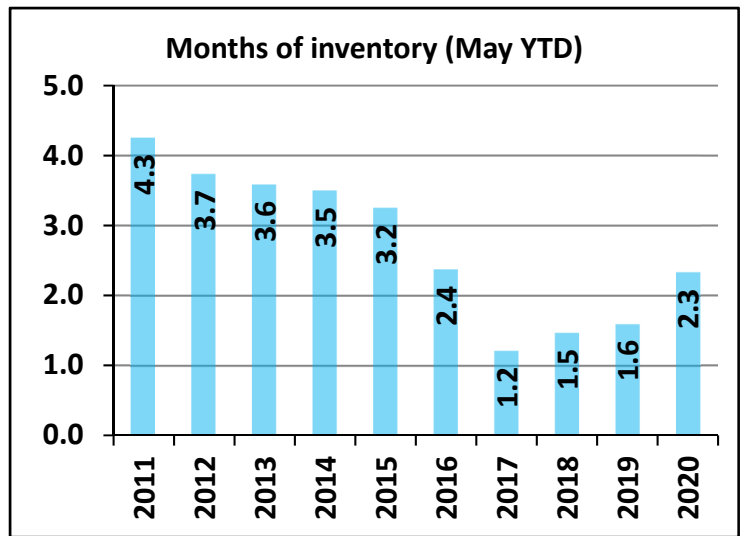
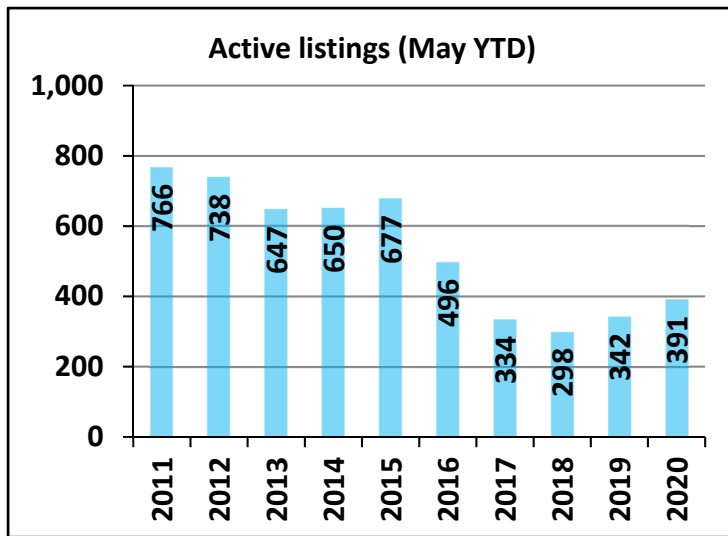
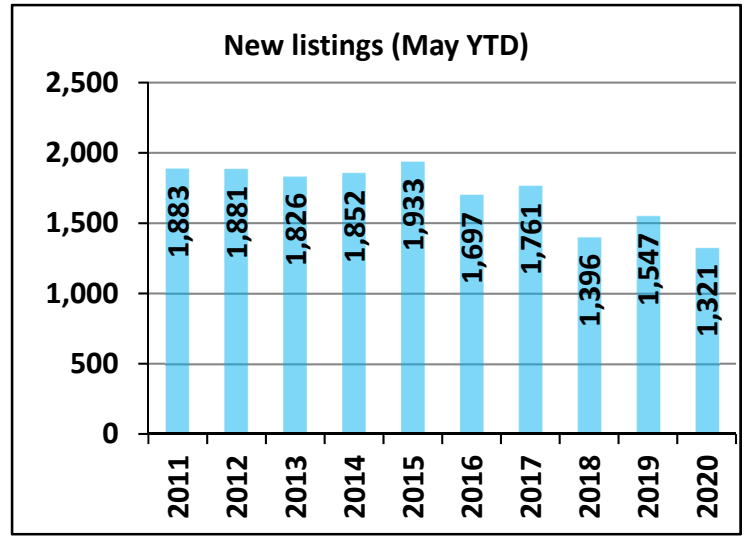
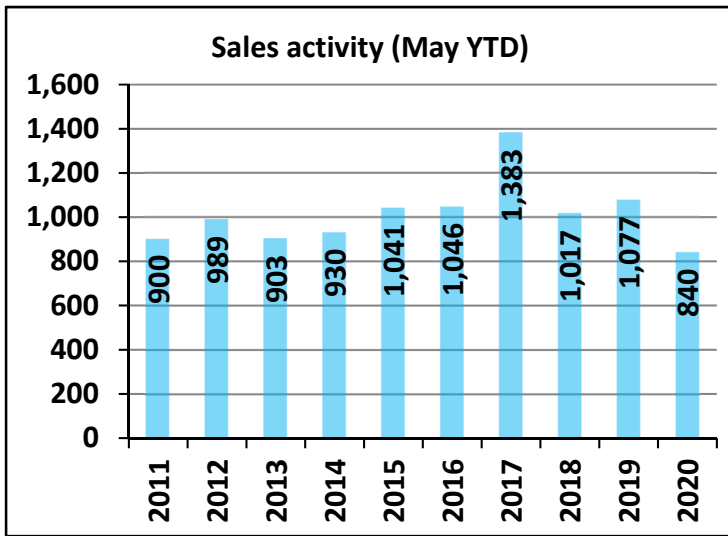
# London South

## Residential Market Activity



# London South

## Residential Market Activity



# London South

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>182</b>	-45.0	-39.7	-55.0	-38.7	-28.6	-29.7
<b>Dollar Volume</b>	<b>\$84,144,875</b>	-41.4	-24.8	-41.4	1.7	31.1	42.9
<b>New Listings</b>	<b>278</b>	-36.7	-29.8	-43.7	-39.6	-40.3	-37.8
<b>Active Listings</b>	<b>403</b>	-2.2	6.3	11.0	-48.1	-49.3	-49.1
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>65.5</b>	75.4	76.3	81.8	64.6	54.7	57.9
<b>Months of Inventory<sup>2</sup></b>	<b>2.2</b>	1.2	1.3	0.9	2.6	3.1	3.1
<b>Average Price</b>	<b>\$462,334</b>	6.5	24.8	30.2	65.9	83.7	103.4

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>840</b>	-22.0	-17.4	-39.3	-19.3	-7.0	-24.5
<b>Dollar Volume</b>	<b>\$379,924,743</b>	-15.2	1.2	-20.5	37.3	70.7	46.0
<b>New Listings</b>	<b>1,321</b>	-14.6	-5.4	-25.0	-31.7	-27.7	-31.8
<b>Active Listings<sup>3</sup></b>	<b>391</b>	14.3	31.2	17.1	-42.2	-39.6	-42.5
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>63.6</b>	69.6	72.9	78.5	53.9	49.5	57.4
<b>Months of Inventory<sup>5</sup></b>	<b>2.3</b>	1.6	1.5	1.2	3.2	3.6	3.1
<b>Average Price</b>	<b>\$452,291</b>	8.7	22.5	30.9	70.2	83.5	93.4

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

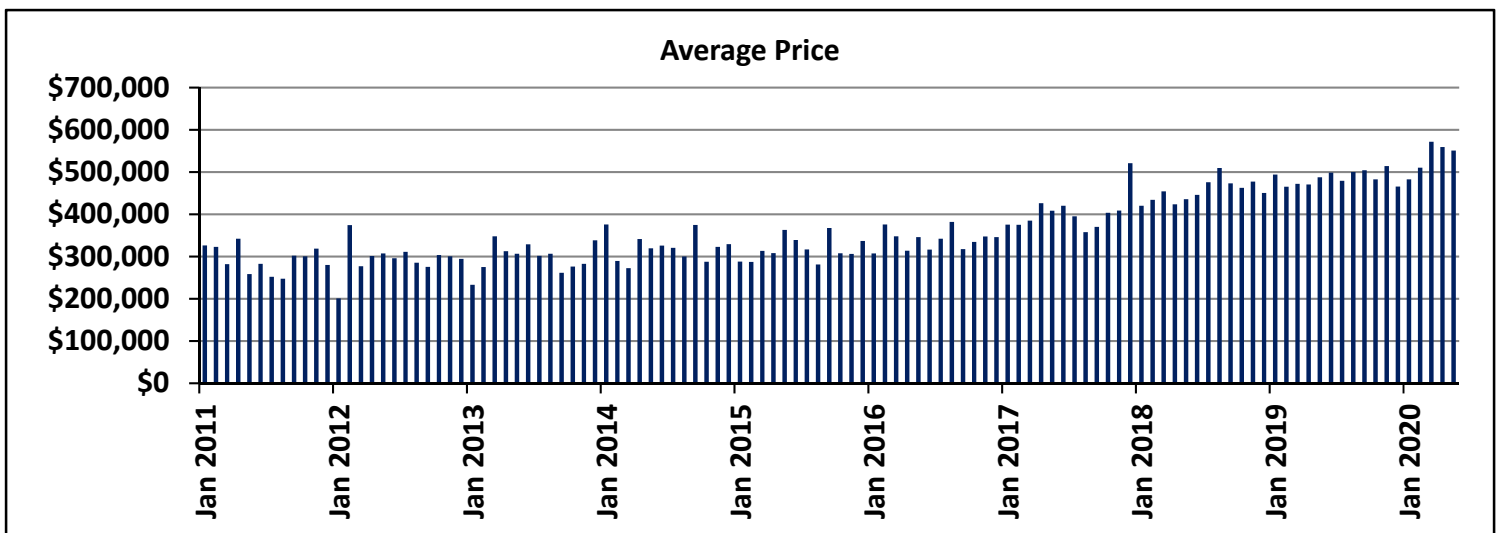
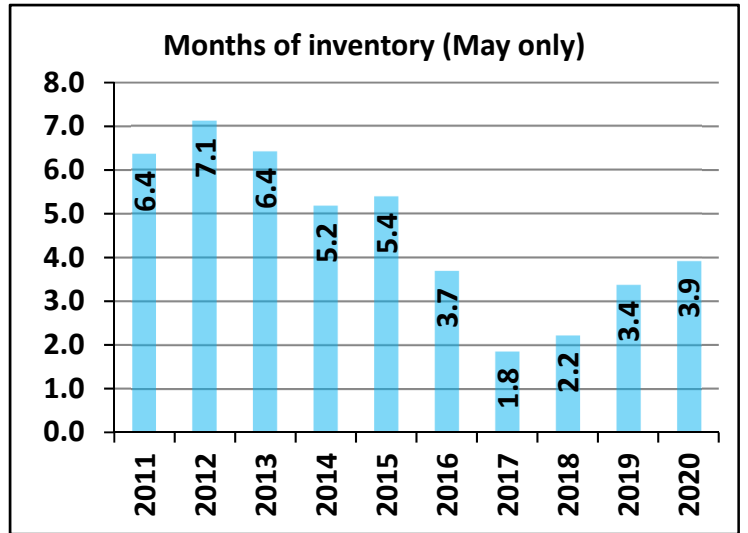
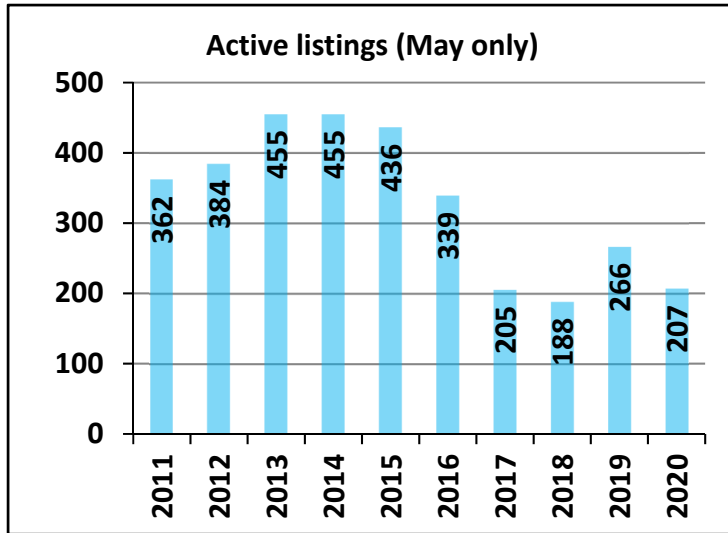
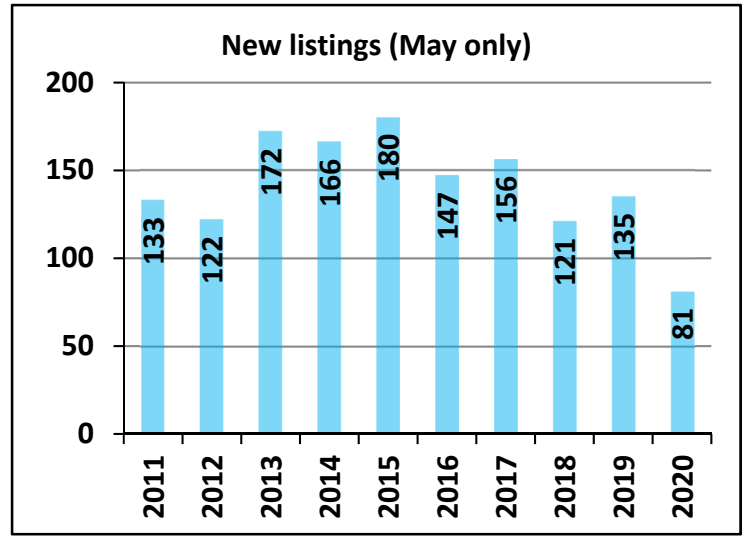
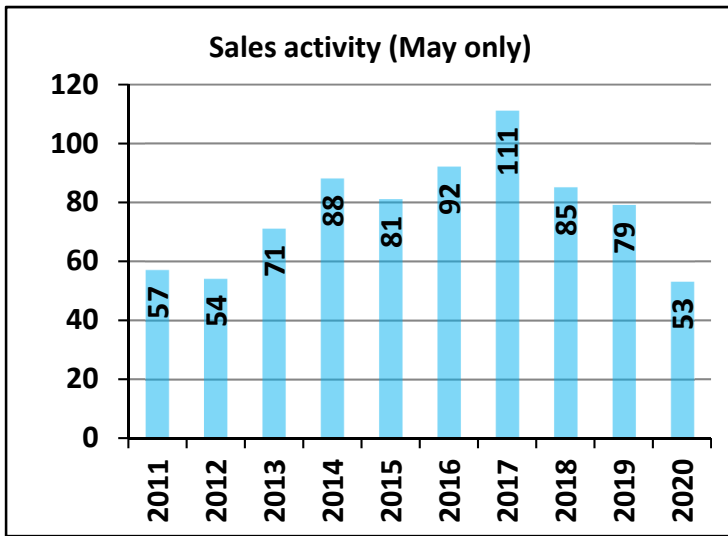
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

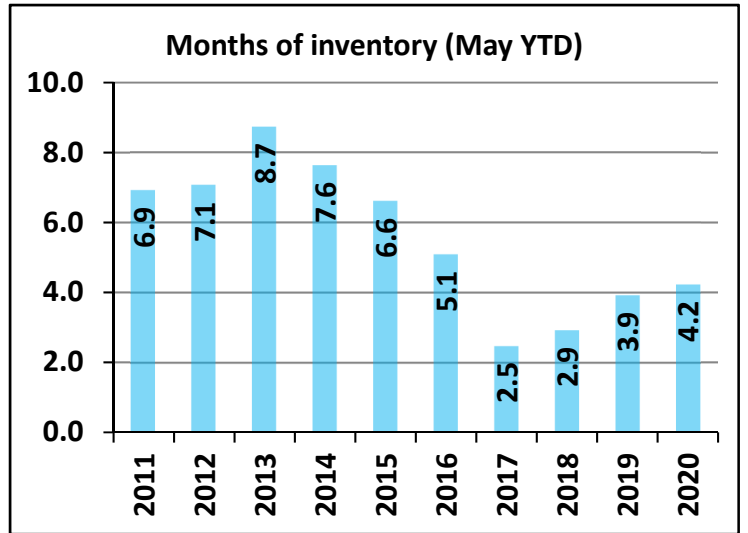
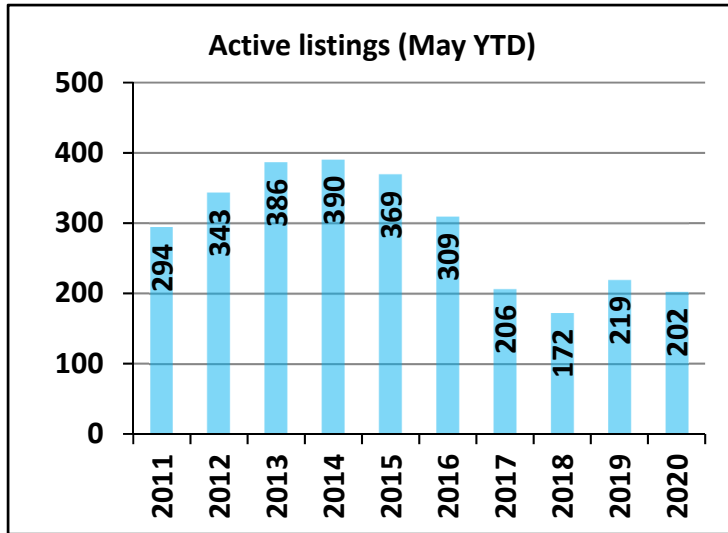
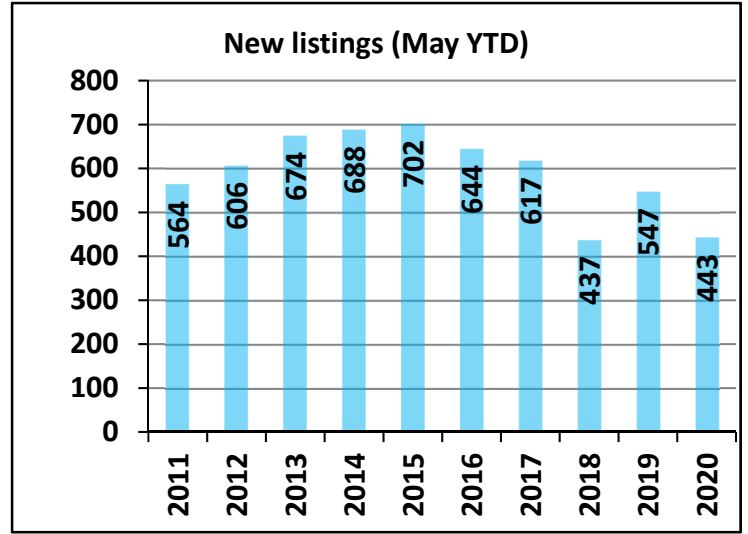
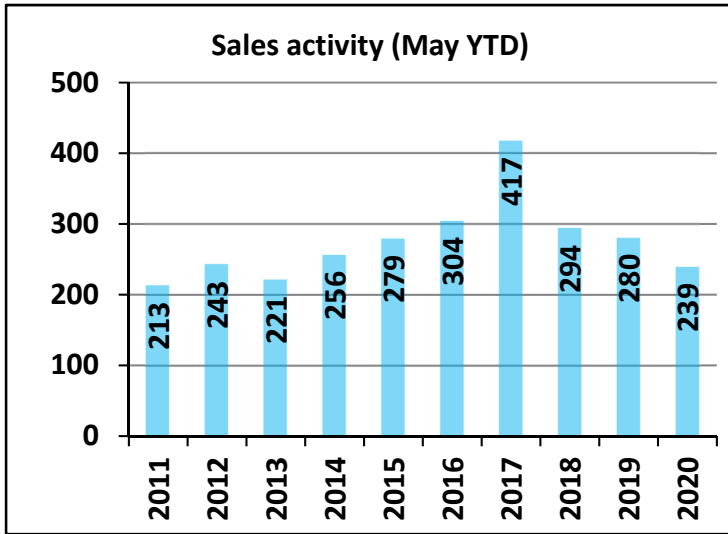
# Middlesex County

## Residential Market Activity



# Middlesex County

## Residential Market Activity



# Middlesex County

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>53</b>	-32.9	-37.6	-52.3	-34.6	-25.4	-13.1
<b>Dollar Volume</b>	<b>\$29,197,806</b>	-24.2	-21.1	-35.6	-0.6	34.2	67.3
<b>New Listings</b>	<b>81</b>	-40.0	-33.1	-48.1	-55.0	-52.9	-25.7
<b>Active Listings</b>	<b>207</b>	-22.2	10.1	1.0	-52.5	-54.5	-37.8
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>65.4</b>	58.5	70.2	71.2	45.0	41.3	56.0
<b>Months of Inventory<sup>2</sup></b>	<b>3.9</b>	3.4	2.2	1.8	5.4	6.4	5.5
<b>Average Price</b>	<b>\$550,902</b>	13.0	26.5	34.9	51.8	79.8	92.5

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>239</b>	-14.6	-18.7	-42.7	-14.3	8.1	-7.4
<b>Dollar Volume</b>	<b>\$127,581,863</b>	-4.6	0.0	-23.2	42.7	92.0	76.9
<b>New Listings</b>	<b>443</b>	-19.0	1.4	-28.2	-36.9	-34.3	-18.3
<b>Active Listings<sup>3</sup></b>	<b>202</b>	-7.8	17.4	-1.9	-45.3	-47.7	-34.4
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>54.0</b>	51.2	67.3	67.6	39.7	32.8	47.6
<b>Months of Inventory<sup>5</sup></b>	<b>4.2</b>	3.9	2.9	2.5	6.6	8.7	6.0
<b>Average Price</b>	<b>\$533,815</b>	11.7	23.0	33.9	66.6	77.6	90.9

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

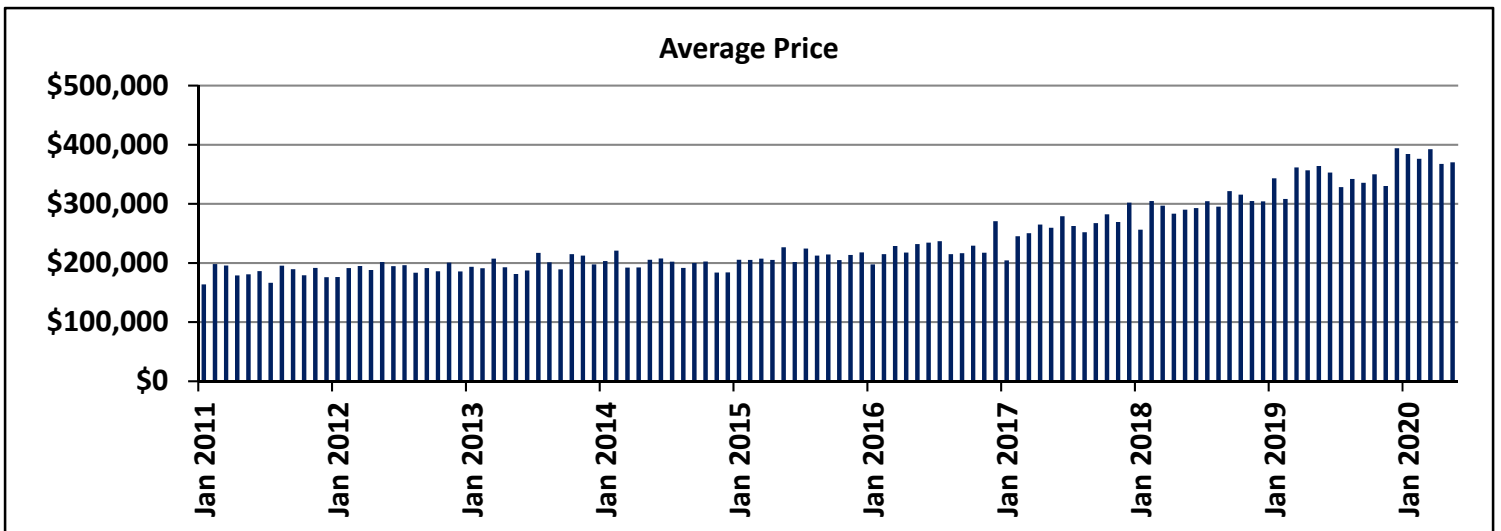
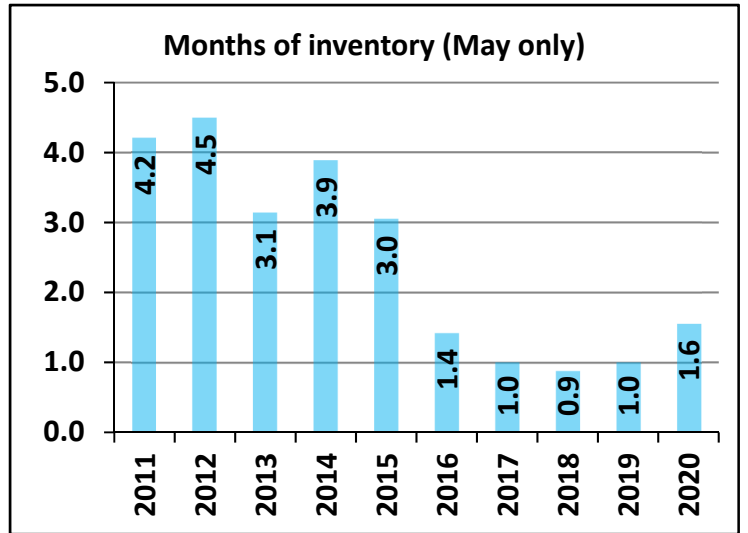
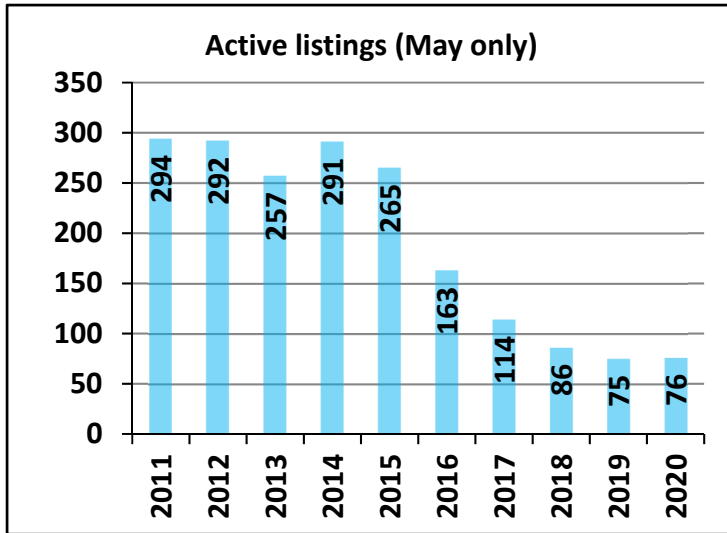
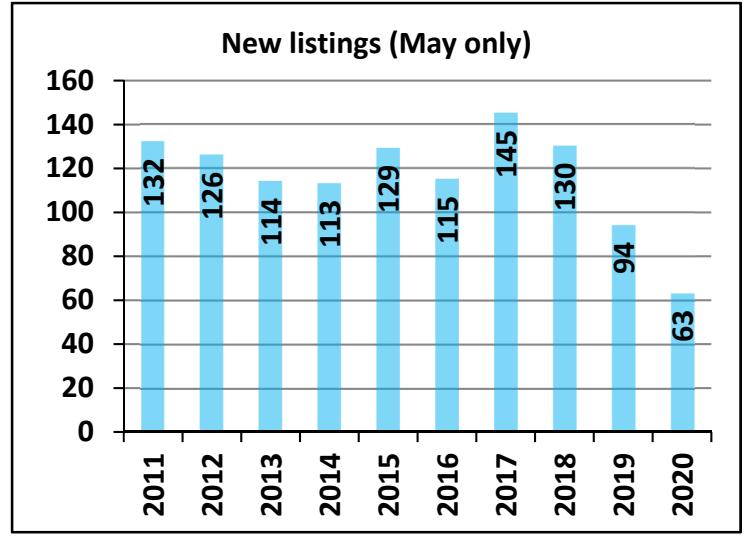
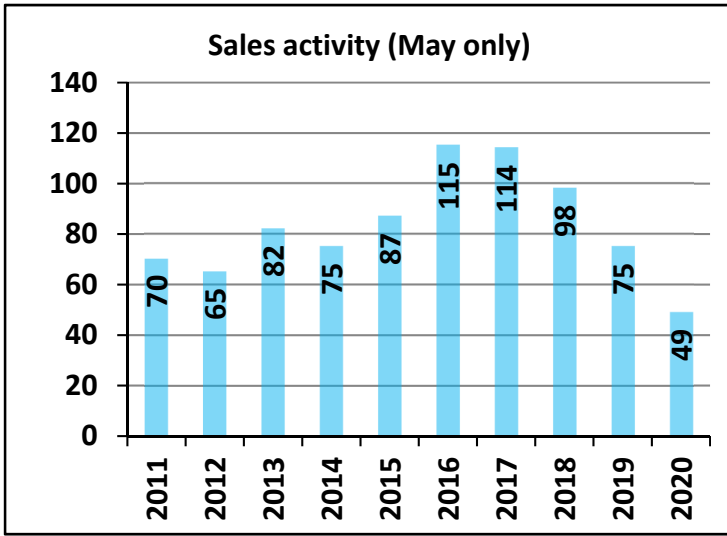
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

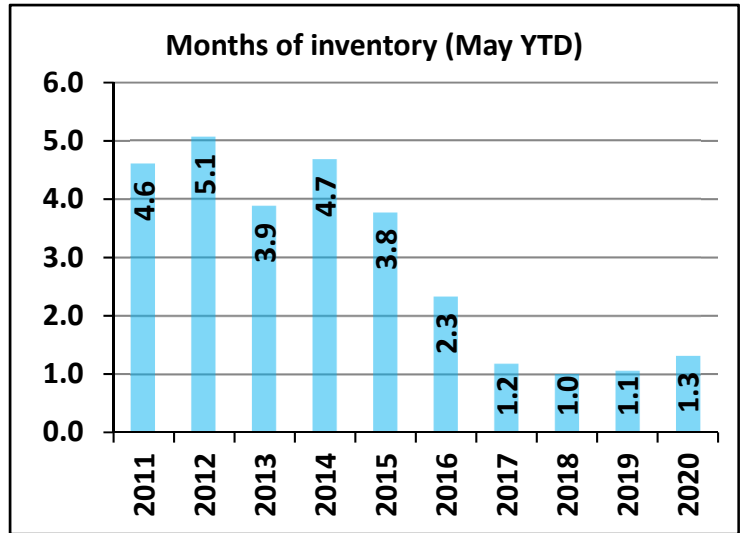
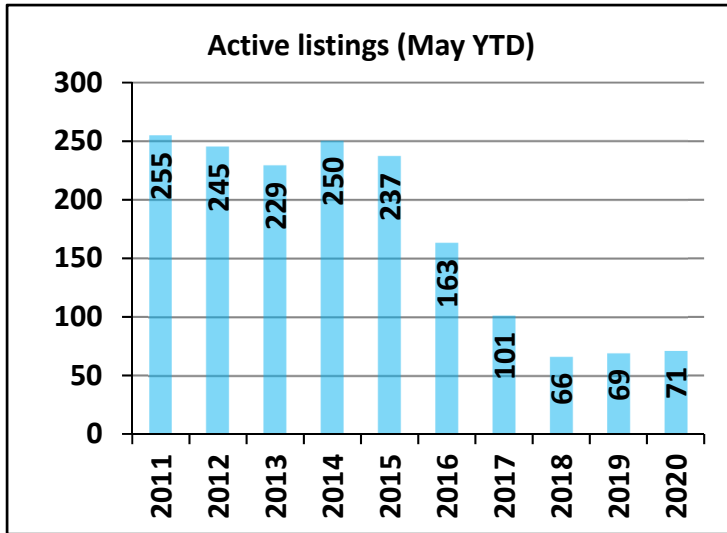
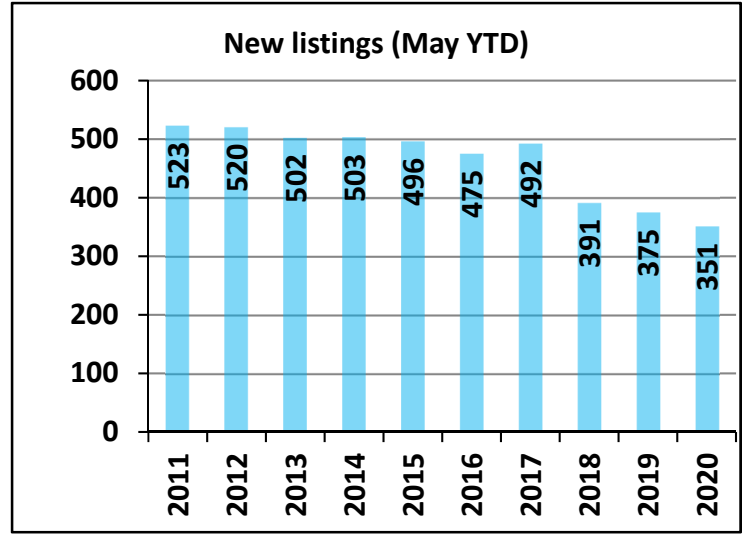
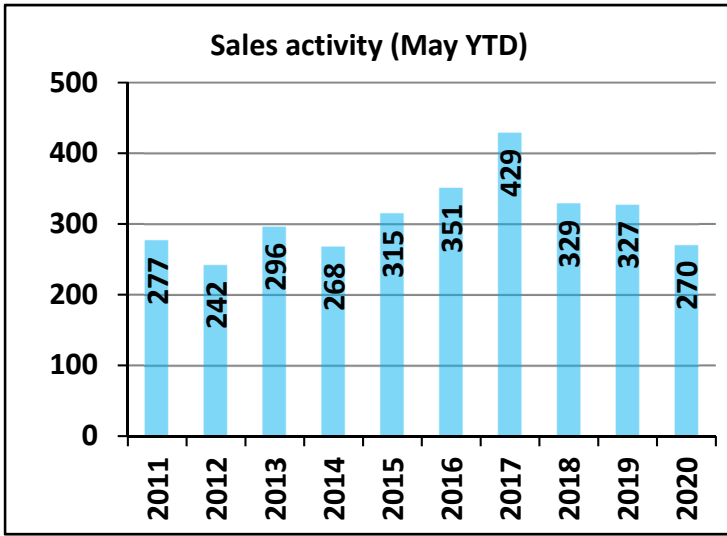
# St. Thomas

## Residential Market Activity



# St. Thomas

## Residential Market Activity





# St. Thomas

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>49</b>	-34.7	-50.0	-57.0	-43.7	-40.2	-33.8
<b>Dollar Volume</b>	<b>\$18,138,940</b>	-33.5	-36.2	-38.7	-7.9	22.1	30.4
<b>New Listings</b>	<b>63</b>	-33.0	-51.5	-56.6	-51.2	-44.7	-38.2
<b>Active Listings</b>	<b>76</b>	1.3	-11.6	-33.3	-71.3	-70.4	-67.8
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>77.8</b>	79.8	75.4	78.6	67.4	71.9	72.5
<b>Months of Inventory<sup>2</sup></b>	<b>1.6</b>	1.0	0.9	1.0	3.0	3.1	3.2
<b>Average Price</b>	<b>\$370,182</b>	1.7	27.7	42.6	63.6	104.3	96.9

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>270</b>	-17.4	-17.9	-37.1	-14.3	-8.8	-10.0
<b>Dollar Volume</b>	<b>\$102,363,499</b>	-10.8	7.7	-4.4	53.8	80.2	87.2
<b>New Listings</b>	<b>351</b>	-6.4	-10.2	-28.7	-29.2	-30.1	-25.3
<b>Active Listings<sup>3</sup></b>	<b>71</b>	2.9	7.6	-29.7	-70.0	-69.0	-68.9
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>76.9</b>	87.2	84.1	87.2	63.5	59.0	63.8
<b>Months of Inventory<sup>5</sup></b>	<b>1.3</b>	1.1	1.0	1.2	3.8	3.9	3.8
<b>Average Price</b>	<b>\$379,124</b>	8.0	31.3	51.8	79.4	97.6	108.0

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

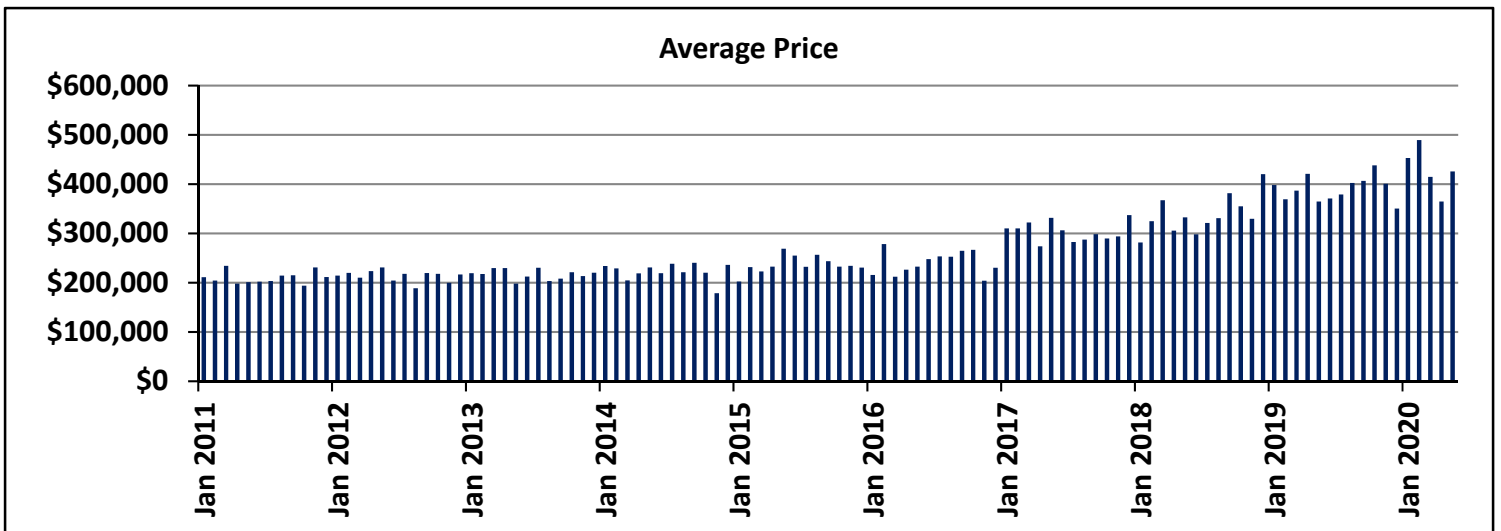
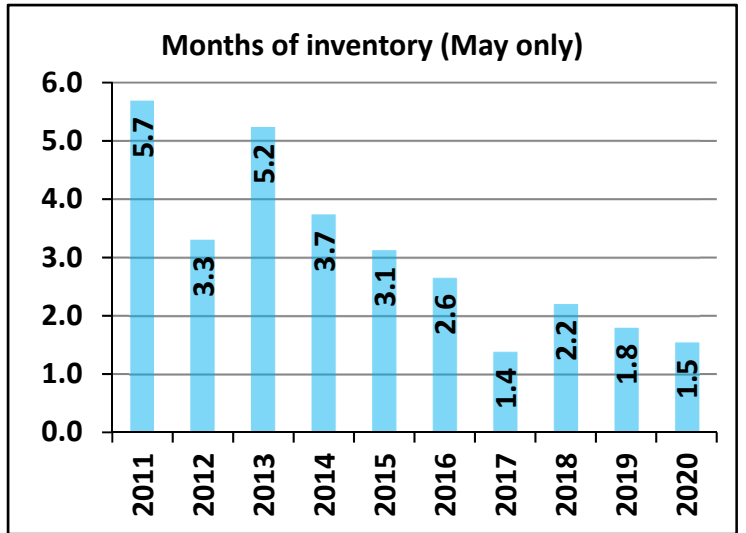
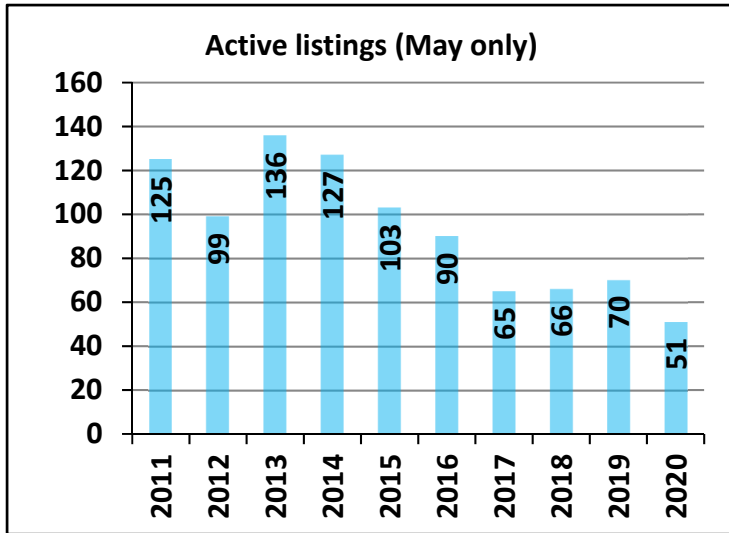
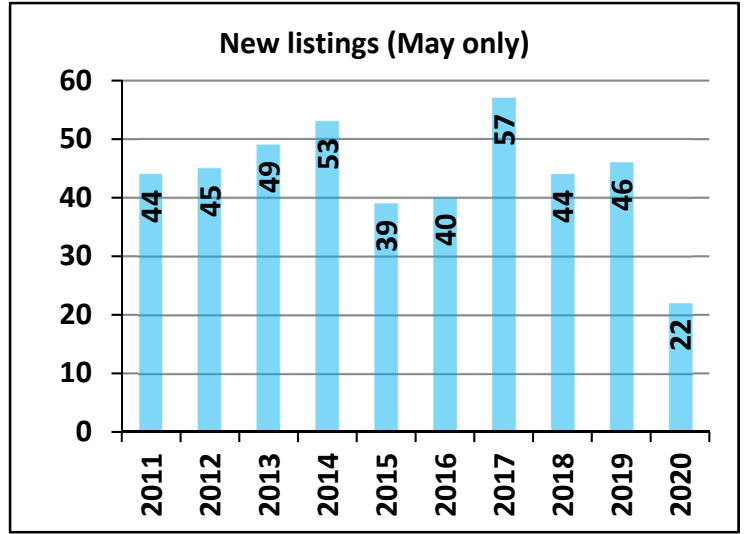
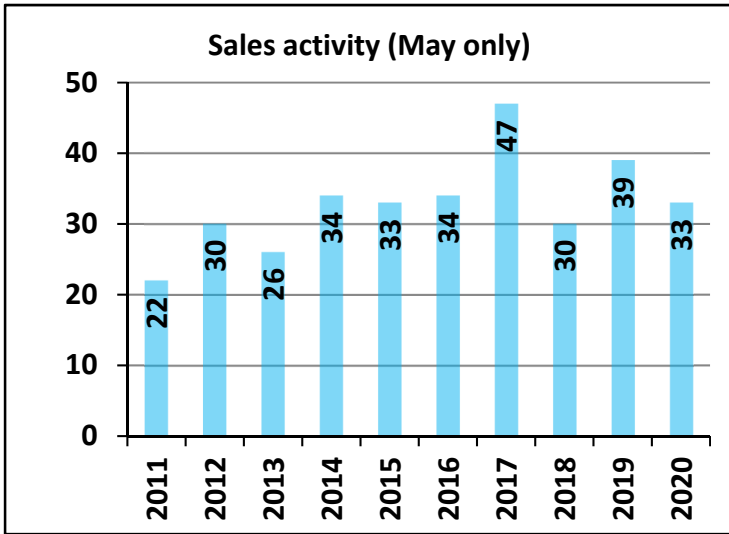
<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes

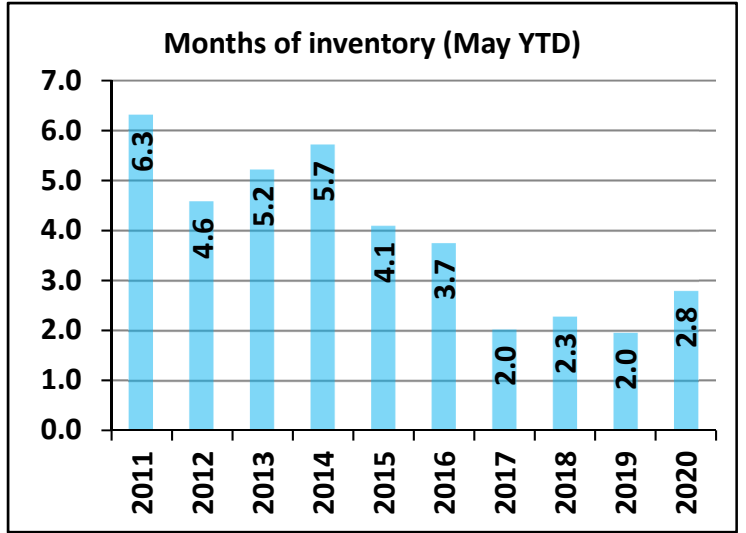
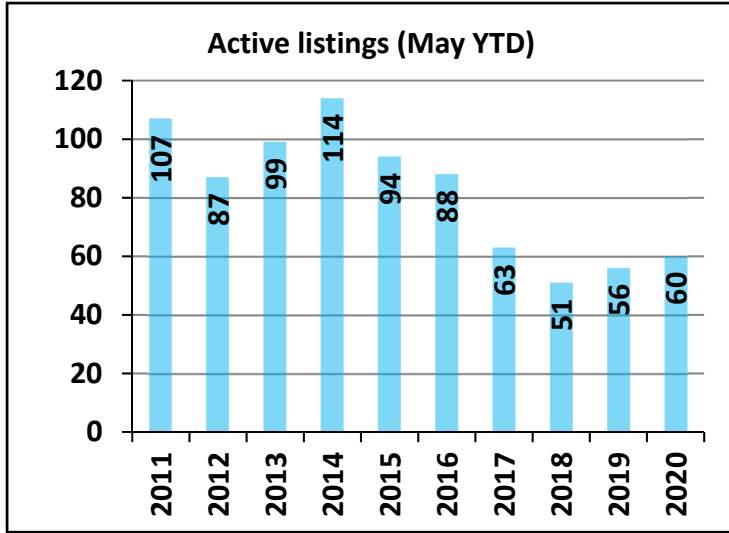
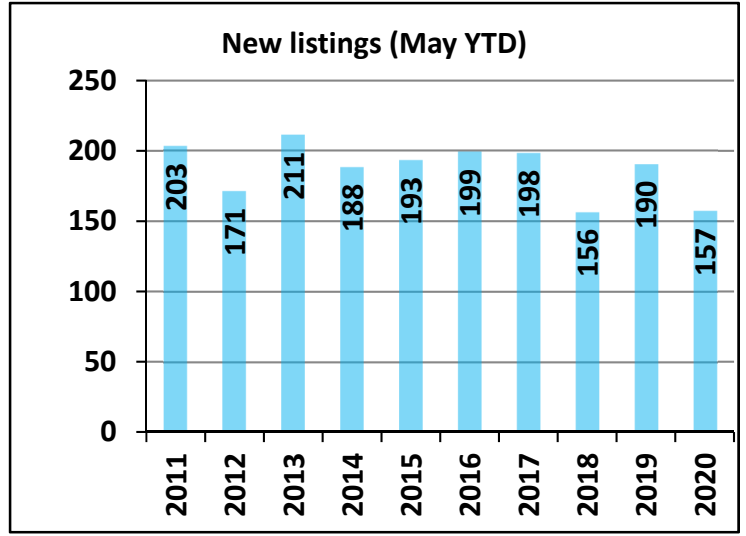
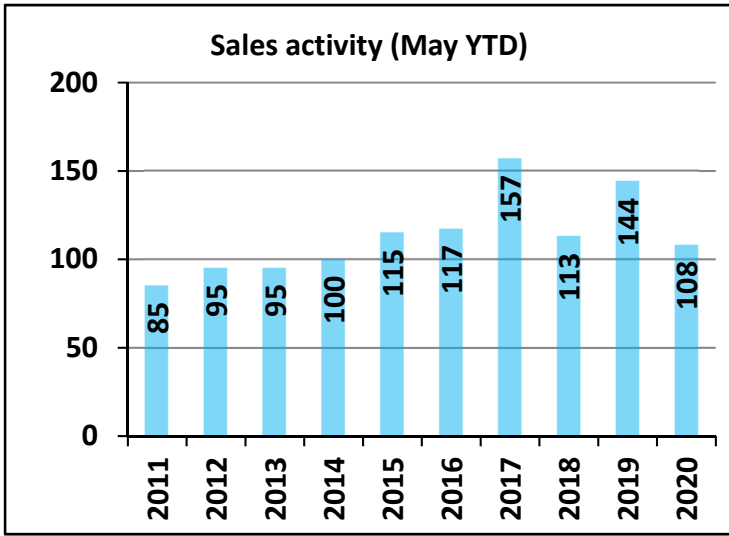
# Strathroy

## Residential Market Activity



# Strathroy

## Residential Market Activity



# Strathroy

## Residential Market Activity

Actual	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019	May 2018	May 2017	May 2015	May 2013	May 2010
<b>Sales Activity</b>	<b>33</b>	-15.4	10.0	-29.8	0.0	26.9	83.3
<b>Dollar Volume</b>	<b>\$14,049,712</b>	-1.2	40.8	-9.8	58.3	173.0	299.4
<b>New Listings</b>	<b>22</b>	-52.2	-50.0	-61.4	-43.6	-55.1	-31.3
<b>Active Listings</b>	<b>51</b>	-27.1	-22.7	-21.5	-50.5	-62.5	-42.7
<b>Sales to New Listings Ratio<sup>1</sup></b>	<b>150.0</b>	84.8	68.2	82.5	84.6	53.1	56.3
<b>Months of Inventory<sup>2</sup></b>	<b>1.5</b>	1.8	2.2	1.4	3.1	5.2	4.9
<b>Average Price</b>	<b>\$425,749</b>	16.8	28.0	28.5	58.3	115.1	117.8

Year-to-date	May 2020	Compared to <sup>6</sup>					
		1 year ago	2 years ago	3 years ago	5 years ago	7 years ago	10 years ago
		May 2019 YTD	May 2018 YTD	May 2017 YTD	May 2015 YTD	May 2013 YTD	May 2010 YTD
<b>Sales Activity</b>	<b>108</b>	-25.0	-4.4	-31.2	-6.1	13.7	5.9
<b>Dollar Volume</b>	<b>\$46,814,700</b>	-16.1	28.4	-4.6	70.1	125.7	125.6
<b>New Listings</b>	<b>157</b>	-17.4	0.6	-20.7	-18.7	-25.6	-4.3
<b>Active Listings<sup>3</sup></b>	<b>60</b>	7.1	17.6	-4.8	-36.2	-39.4	-30.2
<b>Sales to New Listings Ratio<sup>4</sup></b>	<b>68.8</b>	75.8	72.4	79.3	59.6	45.0	62.2
<b>Months of Inventory<sup>5</sup></b>	<b>2.8</b>	2.0	2.3	2.0	4.1	5.2	4.2
<b>Average Price</b>	<b>\$433,469</b>	11.9	34.3	38.7	81.2	98.6	113.0

<sup>1</sup> Sales / new listings \* 100

<sup>2</sup> Active listings at month end / monthly sales

<sup>3</sup> The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

<sup>4</sup> Sum of sales from January to current month / sum of new listings from January to current month

<sup>5</sup> Average active listings from January to current month / average sales from January to current month

<sup>6</sup> Sales to new listings ratio and months of inventory shown as levels; all others calculated as percentage changes