



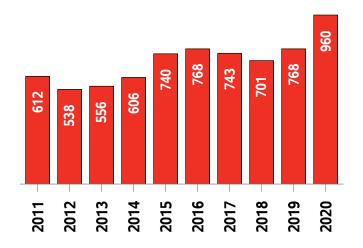




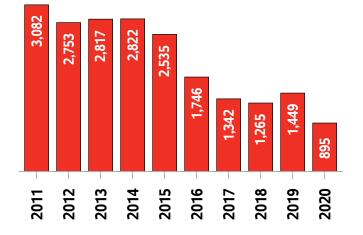
London and St. Thomas MLS® Residential Market Activity



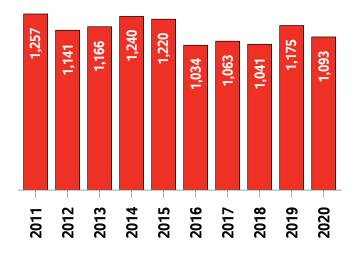
Sales Activity (September only)



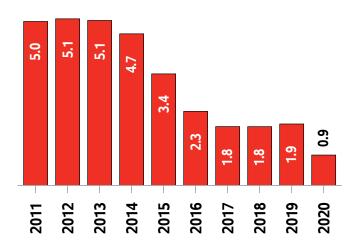
Active Listings (September only)



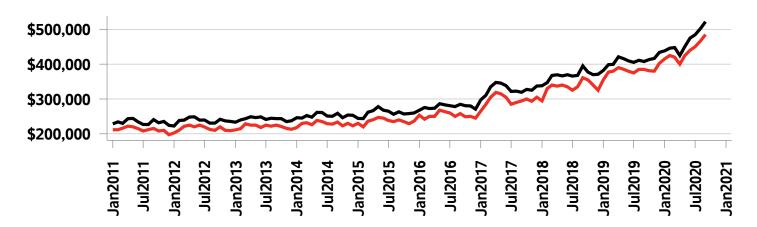
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

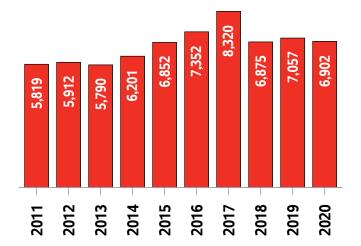




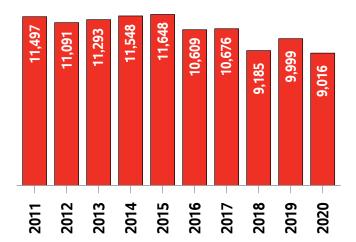
London and St. Thomas MLS® Residential Market Activity



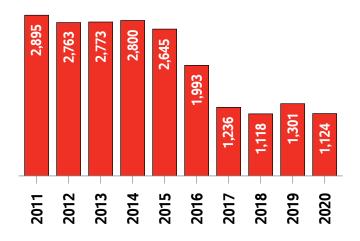
Sales Activity (September Year-to-date)



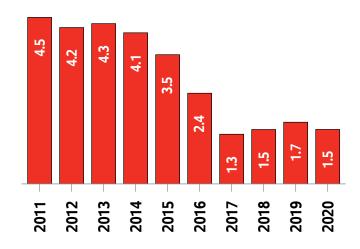
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



London and St. Thomas MLS® Residential Market Activity



		Compared to 6						
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	960	25.0	36.9	29.2	29.7	72.7	98.3	
Dollar Volume	\$501,007,289	60.0	80.9	111.2	157.2	269.9	363.4	
New Listings	1,093	-7.0	5.0	2.8	-10.4	-6.3	-2.1	
Active Listings	895	-38.2	-29.2	-33.3	-64.7	-68.2	-67.0	
Sales to New Listings Ratio 1	87.8	65.4	67.3	69.9	60.7	47.7	43.4	
Months of Inventory ²	0.9	1.9	1.8	1.8	3.4	5.1	5.6	
Average Price	\$521,883	28.0	32.1	63.5	98.3	114.2	133.6	
Median Price	\$485,000	26.0	34.3	64.7	102.1	115.6	131.3	
Sales to List Price Ratio	105.8	101.1	101.6	99.6	97.2	97.3	97.2	
Median Days on Market	9.0	12.0	10.0	16.0	30.5	35.0	33.0	
				Compa	red to ⁶			
Year-to-date	September 2020	September 2019	September 2018	Compa September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020 6,902	-2.2	0.4	September 2017 -17.0	September 2015 0.7	19.2	16.6	
Sales Activity Dollar Volume	2020 6,902 \$3,265,781,996	-2.2 13.5	0.4 29.3	September 2017 -17.0 18.7	September 2015 0.7 81.1	19.2 131.0	16.6 142.8	
Sales Activity Dollar Volume New Listings	\$3,265,781,996 9,016	-2.2 13.5 -9.8	2018 0.4 29.3 -1.8	September 2017 -17.0 18.7 -15.5	September 2015 0.7 81.1 -22.6	19.2 131.0 -20.2	16.6 142.8 -16.6	
Sales Activity Dollar Volume New Listings Active Listings 3	2020 6,902 \$3,265,781,996 9,016 1,124	-2.2 13.5 -9.8 -13.6	2018 0.4 29.3 -1.8 0.5	September 2017 -17.0 18.7 -15.5 -9.1	September 2015 0.7 81.1 -22.6 -57.5	19.2 131.0 -20.2 -59.5	2010 16.6 142.8 -16.6 -55.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 6,902 \$3,265,781,996 9,016 1,124 76.6	2019 -2.2 13.5 -9.8 -13.6 70.6	2018 0.4 29.3 -1.8 0.5 74.9	September 2017 -17.0 18.7 -15.5 -9.1 77.9	September 2015 0.7 81.1 -22.6 -57.5 58.8	2013 19.2 131.0 -20.2 -59.5 51.3	2010 16.6 142.8 -16.6 -55.9 54.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 6,902 \$3,265,781,996 9,016 1,124 76.6 1.5	2019 -2.2 13.5 -9.8 -13.6 70.6 1.7	2018 0.4 29.3 -1.8 0.5 74.9 1.5	September 2017 -17.0 18.7 -15.5 -9.1 77.9 1.3	September 2015 0.7 81.1 -22.6 -57.5 58.8 3.5	2013 19.2 131.0 -20.2 -59.5 51.3 4.3	2010 16.6 142.8 -16.6 -55.9 54.8 3.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 6,902 \$3,265,781,996 9,016 1,124 76.6 1.5 \$473,165	2019 -2.2 13.5 -9.8 -13.6 70.6 1.7 16.1	2018 0.4 29.3 -1.8 0.5 74.9 1.5 28.8	September 2017 -17.0 18.7 -15.5 -9.1 77.9 1.3 43.1	September 2015 0.7 81.1 -22.6 -57.5 58.8 3.5 79.8	2013 19.2 131.0 -20.2 -59.5 51.3 4.3 93.8	2010 16.6 142.8 -16.6 -55.9 54.8 3.9 108.3	

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{\}rm 2}$ $\,$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

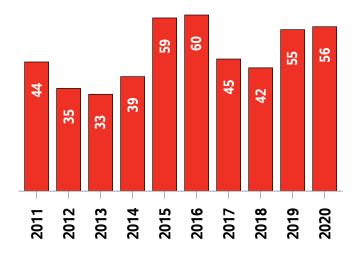
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



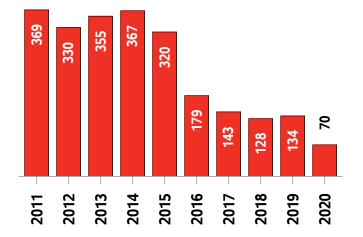




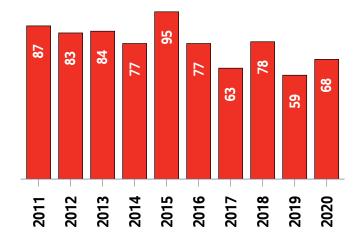
Sales Activity (September only)



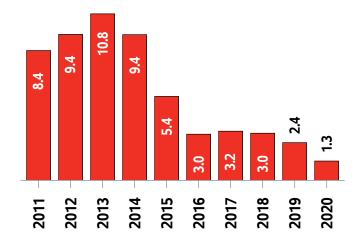
Active Listings (September only)



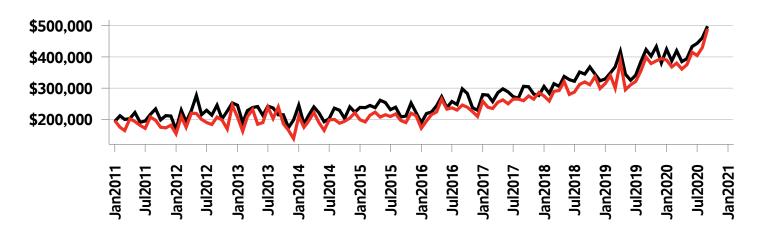
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

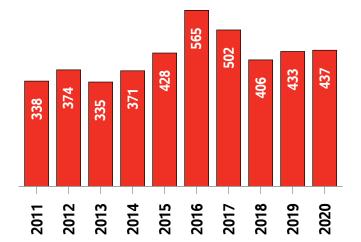




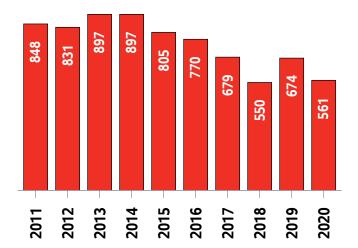




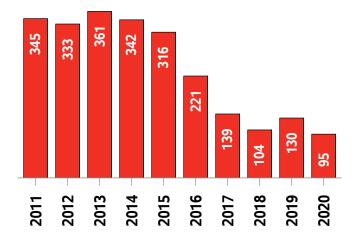
Sales Activity (September Year-to-date)



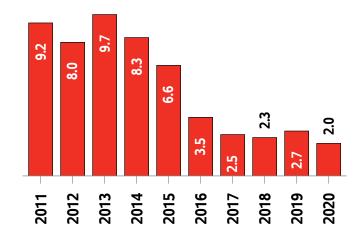
New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Elgin MLS® Residential Market Activity



				Compa	Compared to ⁶					
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010			
Sales Activity	56	1.8	33.3	24.4	-5.1	69.7	80.6			
Dollar Volume	\$27,893,488	19.8	92.4	102.7	127.2	293.5	336.7			
New Listings	68	15.3	-12.8	7.9	-28.4	-19.0	-10.5			
Active Listings	70	-47.8	-45.3	-51.0	-78.1	-80.3	-78.1			
Sales to New Listings Ratio 1	82.4	93.2	53.8	71.4	62.1	39.3	40.8			
Months of Inventory 2	1.3	2.4	3.0	3.2	5.4	10.8	10.3			
Average Price	\$498,098	17.6	44.3	62.9	139.3	131.9	141.7			
Median Price	\$489,500	22.7	53.0	88.3	149.1	104.0	144.8			
Sales to List Price Ratio	102.4	97.4	97.8	97.1	96.0	96.0	94.9			
Median Days on Market	10.5	27.0	15.0	30.0	54.0	56.0	86.0			
				Compa	red to ⁶					
Year-to-date	September 2020	September 2019	September 2018	Compa September 2017	September 2015	September 2013	September 2010			
Year-to-date Sales Activity				September	September					
	2020	2019	2018	September 2017	September 2015	2013	2010			
Sales Activity	2020	0.9	7.6	September 2017 -12.9	September 2015	30.4	2010			
Sales Activity Dollar Volume	2020 437 \$188,977,025	0.9 19.0	7.6 43.5	September 2017 -12.9 33.8	September 2015 2.1 84.5	30.4 147.4	2010 22.8 164.0			
Sales Activity Dollar Volume New Listings	2020 437 \$188,977,025 561	0.9 19.0 -16.8	7.6 43.5 2.0	September 2017 -12.9 33.8 -17.4	September 2015 2.1 84.5 -30.3	2013 30.4 147.4 -37.5	2010 22.8 164.0 -34.6			
Sales Activity Dollar Volume New Listings Active Listings ³	2020 437 \$188,977,025 561 95	0.9 19.0 -16.8 -26.9	7.6 43.5 2.0 -8.8	September 2017 -12.9 33.8 -17.4 -31.5	September 2015 2.1 84.5 -30.3 -69.9	2013 30.4 147.4 -37.5 -73.7	2010 22.8 164.0 -34.6 -71.2			
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 437 \$188,977,025 561 95 77.9	2019 0.9 19.0 -16.8 -26.9 64.2	7.6 43.5 2.0 -8.8 73.8	September 2017 -12.9 33.8 -17.4 -31.5 73.9	September 2015 2.1 84.5 -30.3 -69.9 53.2	2013 30.4 147.4 -37.5 -73.7 37.3	2010 22.8 164.0 -34.6 -71.2 41.5			
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 437 \$188,977,025 561 95 77.9 2.0	2019 0.9 19.0 -16.8 -26.9 64.2 2.7	7.6 43.5 2.0 -8.8 73.8 2.3	September 2017 -12.9 33.8 -17.4 -31.5 73.9 2.5	September 2015 2.1 84.5 -30.3 -69.9 53.2 6.6	2013 30.4 147.4 -37.5 -73.7 37.3 9.7	2010 22.8 164.0 -34.6 -71.2 41.5 8.3			
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 437 \$188,977,025 561 95 77.9 2.0 \$432,442	2019 0.9 19.0 -16.8 -26.9 64.2 2.7 17.9	7.6 43.5 2.0 -8.8 73.8 2.3 33.4	September 2017 -12.9 33.8 -17.4 -31.5 73.9 2.5 53.7	September 2015 2.1 84.5 -30.3 -69.9 53.2 6.6 80.7	2013 30.4 147.4 -37.5 -73.7 37.3 9.7 89.6	2010 22.8 164.0 -34.6 -71.2 41.5 8.3 115.1			

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{4}}$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

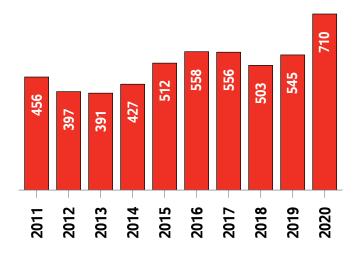
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



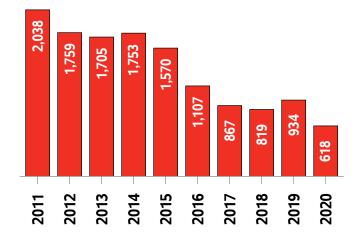
London MLS® Residential Market Activity



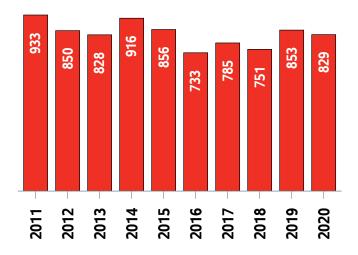
Sales Activity (September only)



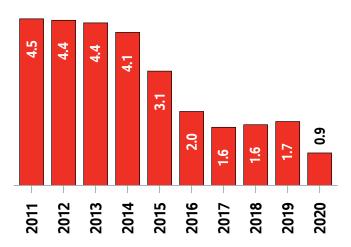
Active Listings (September only)



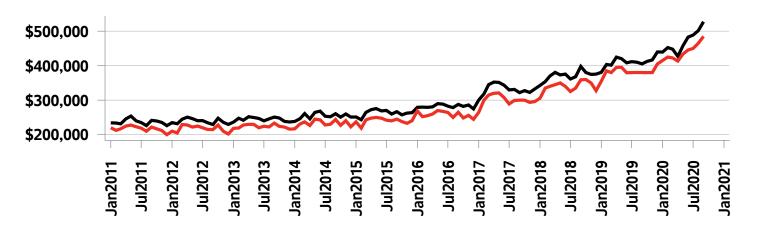
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

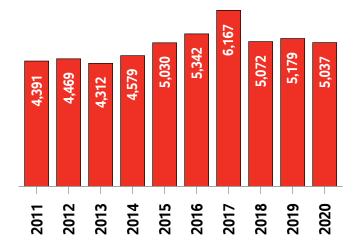




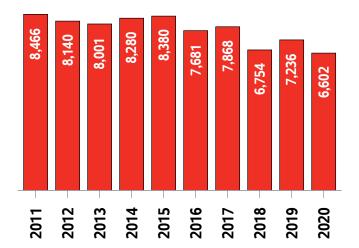
London MLS® Residential Market Activity



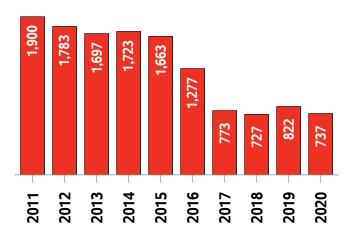
Sales Activity (September Year-to-date)



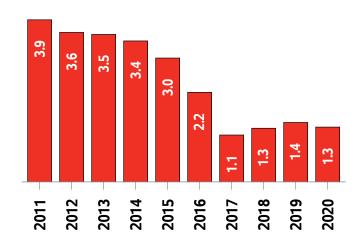
New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)



Months of Inventory (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



London MLS® Residential Market Activity



			Compared to ⁶					
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	710	30.3	41.2	27.7	38.7	81.6	94.0	
Dollar Volume	\$374,463,756	69.5	87.1	109.3	174.3	281.4	340.9	
New Listings	829	-2.8	10.4	5.6	-3.2	0.1	-1.4	
Active Listings	618	-33.8	-24.5	-28.7	-60.6	-63.8	-65.5	
Sales to New Listings Ratio 1	85.6	63.9	67.0	70.8	59.8	47.2	43.5	
Months of Inventory 2	0.9	1.7	1.6	1.6	3.1	4.4	4.9	
Average Price	\$527,414	30.1	32.6	63.9	97.8	110.0	127.3	
Median Price	\$484,950	27.6	35.1	61.7	97.9	107.7	123.7	
Sales to List Price Ratio	106.7	101.8	102.2	100.2	97.7	97.7	97.4	
Median Days on Market	8.0	10.0	9.0	14.0	28.0	30.0	30.0	
				Compa	red to ⁶			
Year-to-date	September 2020	September 2019	September 2018	Compa September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020 5,037	-2.7	-0.7	September 2017	September 2015 0.1	16.8	13.5	
Sales Activity Dollar Volume	2020 5,037 \$2,404,734,205	-2.7 13.3	-0.7 27.6	September 2017 -18.3 15.7	September 2015 0.1 79.8	2013 16.8 126.4	13.5 135.0	
Sales Activity Dollar Volume New Listings	5,037 \$2,404,734,205 6,602	-2.7 13.3 -8.8	2018 -0.7 27.6 -2.3	September 2017 -18.3 15.7 -16.1	September 2015 0.1 79.8 -21.2	16.8 126.4 -17.5	13.5 135.0 -16.8	
Sales Activity Dollar Volume New Listings Active Listings ³	\$2,404,734,205 6,602 737	-2.7 13.3 -8.8 -10.3	2018 -0.7 27.6 -2.3 1.4	September 2017 -18.3 15.7 -16.1 -4.5	September 2015 0.1 79.8 -21.2 -55.7	2013 16.8 126.4 -17.5 -56.5	2010 13.5 135.0 -16.8 -54.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 5,037 \$2,404,734,205 6,602 737 76.3	2019 -2.7 13.3 -8.8 -10.3 71.6	2018 -0.7 27.6 -2.3 1.4 75.1	September 2017 -18.3 15.7 -16.1 -4.5 78.4	September 2015 0.1 79.8 -21.2 -55.7 60.0	2013 16.8 126.4 -17.5 -56.5 53.9	2010 13.5 135.0 -16.8 -54.8 55.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 5,037 \$2,404,734,205 6,602 737 76.3 1.3	2019 -2.7 13.3 -8.8 -10.3 71.6 1.4	2018 -0.7 27.6 -2.3 1.4 75.1 1.3	September 2017 -18.3 15.7 -16.1 -4.5 78.4 1.1	September 2015 0.1 79.8 -21.2 -55.7 60.0 3.0	2013 16.8 126.4 -17.5 -56.5 53.9 3.5	2010 13.5 135.0 -16.8 -54.8 55.9 3.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 5,037 \$2,404,734,205 6,602 737 76.3 1.3 \$477,414	2019 -2.7 13.3 -8.8 -10.3 71.6 1.4 16.5	2018 -0.7 27.6 -2.3 1.4 75.1 1.3 28.5	September 2017 -18.3 15.7 -16.1 -4.5 78.4 1.1 41.6	September 2015 0.1 79.8 -21.2 -55.7 60.0 3.0 79.6	2013 16.8 126.4 -17.5 -56.5 53.9 3.5 93.9	2010 13.5 135.0 -16.8 -54.8 55.9 3.3	

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{2}\,}$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

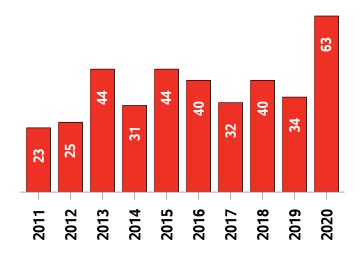
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



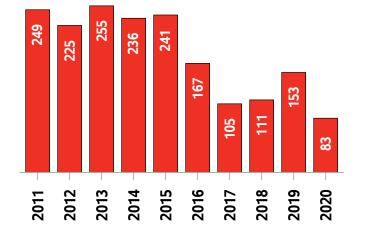
Middlesex MLS® Residential Market Activity



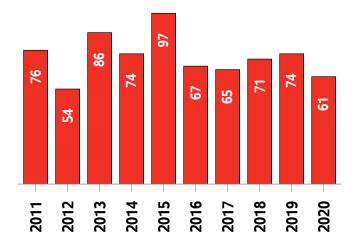
Sales Activity (September only)



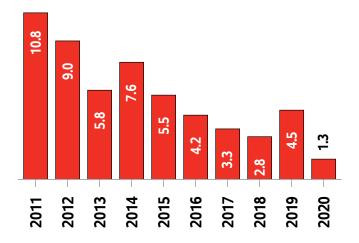
Active Listings (September only)



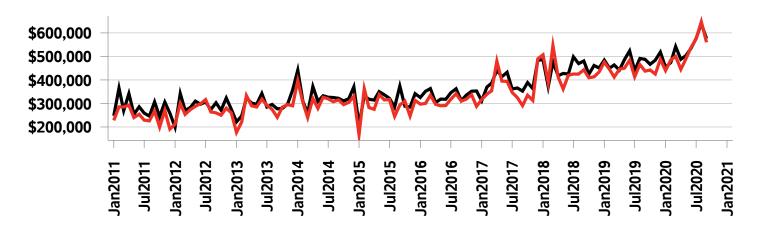
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

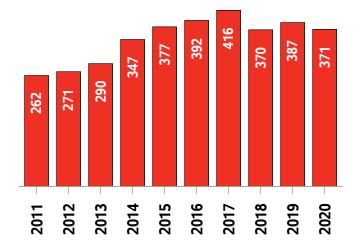




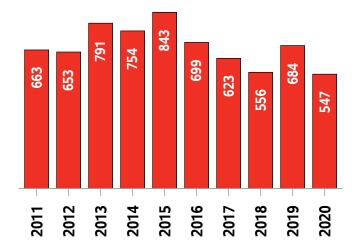
Middlesex MLS® Residential Market Activity



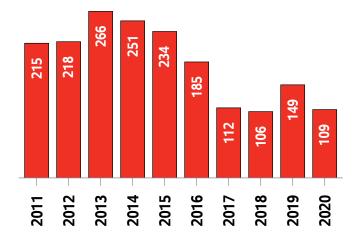
Sales Activity (September Year-to-date)



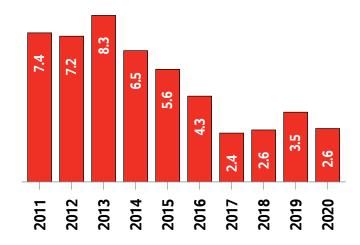
New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)



Months of Inventory (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Middlesex MLS® Residential Market Activity



		Compared to ⁶					
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010
Sales Activity	63	85.3	57.5	96.9	43.2	43.2	250.0
Dollar Volume	\$36,274,444	118.8	88.7	221.6	120.5	197.6	765.0
New Listings	61	-17.6	-14.1	-6.2	-37.1	-29.1	-4.7
Active Listings	83	-45.8	-25.2	-21.0	-65.6	-67.5	-58.3
Sales to New Listings Ratio 1	103.3	45.9	56.3	49.2	45.4	51.2	28.1
Months of Inventory 2	1.3	4.5	2.8	3.3	5.5	5.8	11.1
Average Price	\$575,785	18.1	19.8	63.3	54.0	107.8	147.1
Median Price	\$560,000	28.0	26.3	92.6	90.8	132.4	169.9
Sales to List Price Ratio	102.8	98.7	101.0	98.0	97.4	96.5	95.5
Median Days on Market	14.0	18.0	15.5	31.5	24.5	47.5	62.0
				Compa	red to ⁶		
Year-to-date	September 2020	September 2019	September 2018	Compa September 2017	September 2015	September 2013	September 2010
Year-to-date Sales Activity				September	September		
	2020	2019	2018	September 2017	September 2015	2013	2010
Sales Activity	2020	-4.1	0.3	September 2017	September 2015 -1.6	27.9	25.8
Sales Activity Dollar Volume	2020 371 \$201,576,731	-4.1 9.6	0.3 21.4	September 2017 -10.8 23.8	September 2015 -1.6 65.0	2013 27.9 136.1	2010 25.8 147.7
Sales Activity Dollar Volume New Listings	2020 371 \$201,576,731 547	-4.1 9.6 -20.0	2018 0.3 21.4 -1.6	September 2017 -10.8 23.8 -12.2	September 2015 -1.6 65.0 -35.1	27.9 136.1 -30.8	25.8 147.7 -11.8
Sales Activity Dollar Volume New Listings Active Listings ³	2020 371 \$201,576,731 547 109	-4.1 9.6 -20.0 -26.6	2018 0.3 21.4 -1.6 3.0	September 2017 -10.8 23.8 -12.2 -2.5	September 2015 -1.6 65.0 -35.1 -53.3	27.9 136.1 -30.8 -59.0	25.8 147.7 -11.8 -46.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 371 \$201,576,731 547 109 67.8	2019 -4.1 9.6 -20.0 -26.6 56.6	2018 0.3 21.4 -1.6 3.0 66.5	September 2017 -10.8 23.8 -12.2 -2.5 66.8	September 2015 -1.6 65.0 -35.1 -53.3 44.7	2013 27.9 136.1 -30.8 -59.0 36.7	2010 25.8 147.7 -11.8 -46.1 47.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 371 \$201,576,731 547 109 67.8 2.6	2019 -4.1 9.6 -20.0 -26.6 56.6 3.5	2018 0.3 21.4 -1.6 3.0 66.5 2.6	September 2017 -10.8 23.8 -12.2 -2.5 66.8 2.4	September 2015 -1.6 65.0 -35.1 -53.3 44.7 5.6	2013 27.9 136.1 -30.8 -59.0 36.7 8.3	2010 25.8 147.7 -11.8 -46.1 47.6 6.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 371 \$201,576,731 547 109 67.8 2.6 \$543,334	2019 -4.1 9.6 -20.0 -26.6 56.6 3.5 14.3	2018 0.3 21.4 -1.6 3.0 66.5 2.6 21.1	September 2017 -10.8 23.8 -12.2 -2.5 66.8 2.4 38.8	September 2015 -1.6 65.0 -35.1 -53.3 44.7 5.6 67.6	2013 27.9 136.1 -30.8 -59.0 36.7 8.3 84.6	2010 25.8 147.7 -11.8 -46.1 47.6 6.2 97.0

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



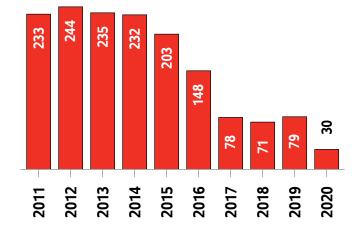
St. Thomas MLS® Residential Market Activity



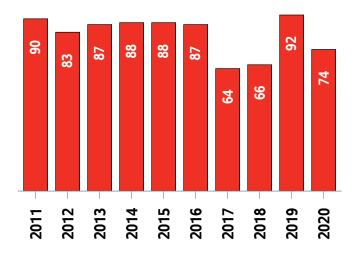
Sales Activity (September only)

2012 48
2013 48
2014 65
2015 65
2016 53
2017 68
2018 69
2019 80
2020 71

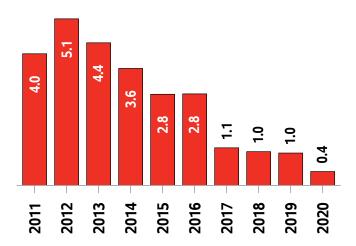
Active Listings (September only)



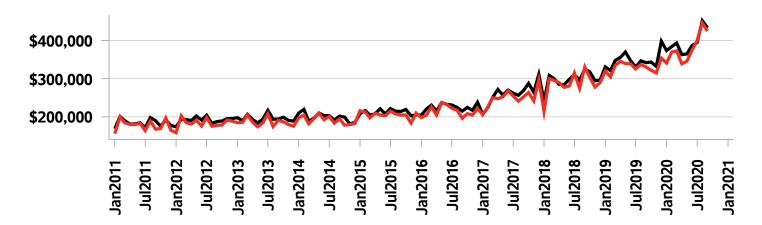
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

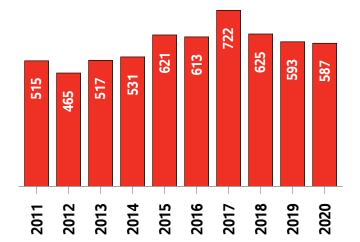




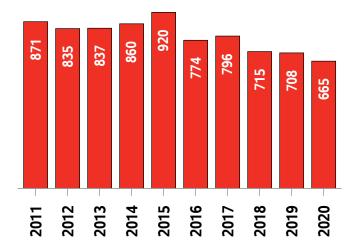
St. Thomas MLS® Residential Market Activity



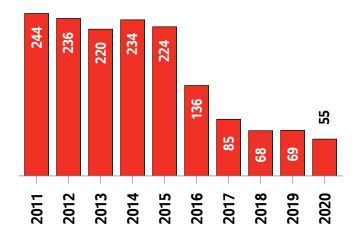
Sales Activity (September Year-to-date)



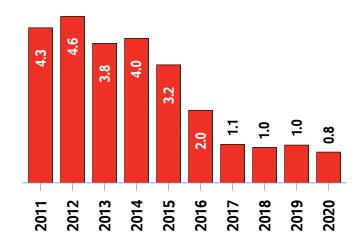
New Listings (September Year-to-date)



Active Listings 1 (September Year-to-date)



Months of Inventory ² (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





St. Thomas MLS® Residential Market Activity

			Compared to 6					
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	71	-11.3	2.9	4.4	-2.7	31.5	34.0	
Dollar Volume	\$30,778,769	12.5	37.1	68.1	96.8	193.4	238.1	
New Listings	74	-19.6	12.1	15.6	-15.9	-14.9	2.8	
Active Listings	30	-62.0	-57.7	-61.5	-85.2	-87.2	-84.8	
Sales to New Listings Ratio 1	95.9	87.0	104.5	106.3	83.0	62.1	73.6	
Months of Inventory 2	0.4	1.0	1.0	1.1	2.8	4.4	3.7	
Average Price	\$433,504	26.7	33.2	61.0	102.3	123.1	152.4	
Median Price	\$425,000	28.6	28.4	68.4	107.3	122.5	171.1	
Sales to List Price Ratio	104.3	100.8	101.0	98.0	97.4	96.6	97.2	
Median Days on Market	8.0	11.5	14.0	19.5	32.0	43.0	36.0	
				Compa	red to 6			
Year-to-date	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020	-1.0	-6.1	September 2017 -18.7	September 2015 -5.5	13.5	13.5	
Sales Activity Dollar Volume	2020 587 \$233,761,016	-1.0 13.9	-6.1 25.7	September 2017 -18.7 26.7	September 2015 -5.5 76.1	2013 13.5 129.3	13.5 148.5	
Sales Activity Dollar Volume New Listings	\$2020 \$587 \$233,761,016 665	-1.0 13.9 -6.1	-6.1 25.7 -7.0	September 2017 -18.7 26.7 -16.5	September 2015 -5.5 76.1 -27.7	2013 13.5 129.3 -20.5	13.5 148.5 -16.8	
Sales Activity Dollar Volume New Listings Active Listings	\$2020 \$87 \$233,761,016 665 55	-1.0 13.9 -6.1 -19.3	-6.1 25.7 -7.0 -18.5	September 2017 -18.7 -26.7 -16.5 -35.0	September 2015 -5.5 76.1 -27.7 -75.3	2013 13.5 129.3 -20.5 -74.9	2010 13.5 148.5 -16.8 -73.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	\$2020 \$587 \$233,761,016 665 55 88.3	-1.0 13.9 -6.1 -19.3 83.8	-6.1 25.7 -7.0 -18.5 87.4	September 2017 -18.7 -26.7 -16.5 -35.0 90.7	September 2015 -5.5 76.1 -27.7 -75.3 67.5	2013 13.5 129.3 -20.5 -74.9 61.8	2010 13.5 148.5 -16.8 -73.6 64.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	\$2020 \$87 \$233,761,016 665 55 88.3 0.8	-1.0 13.9 -6.1 -19.3 83.8 1.0	2018 -6.1 25.7 -7.0 -18.5 87.4 1.0	September 2017 -18.7 -18.7 -26.7 -16.5 -35.0 90.7 1.1	September 2015 -5.5 76.1 -27.7 -75.3 67.5 3.2	2013 13.5 129.3 -20.5 -74.9 61.8 3.8	2010 13.5 148.5 -16.8 -73.6 64.7 3.6	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 587 \$233,761,016 665 55 88.3 0.8 \$398,230	-1.0 13.9 -6.1 -19.3 83.8 1.0	-6.1 25.7 -7.0 -18.5 87.4 1.0	September 2017 -18.7 -18.7 -16.5 -35.0 90.7 1.1 55.8	September 2015 -5.5 76.1 -27.7 -75.3 67.5 3.2 86.3	2013 13.5 129.3 -20.5 -74.9 61.8 3.8 101.9	2010 13.5 148.5 -16.8 -73.6 64.7 3.6 118.9	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

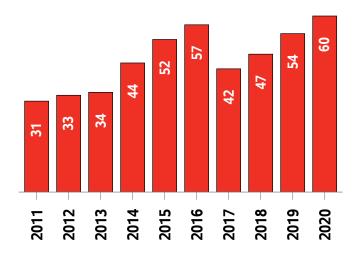
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



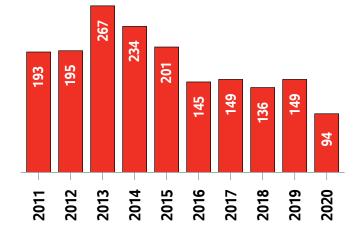
Strathroy MLS® Residential Market Activity



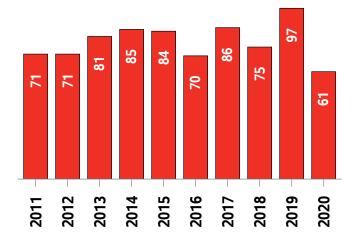
Sales Activity (September only)



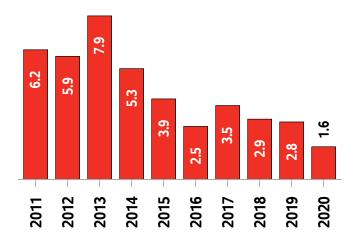
Active Listings (September only)



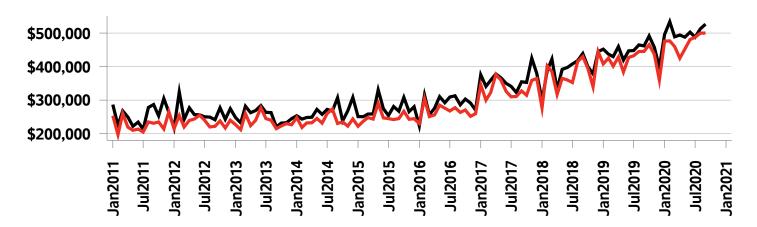
New Listings (September only)



Months of Inventory (September only)



Average Price and Median Price

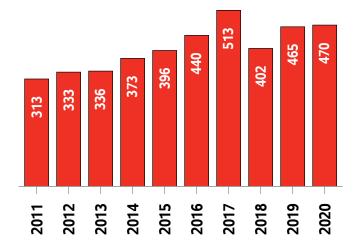




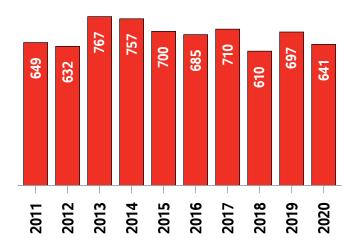
Strathroy MLS® Residential Market Activity



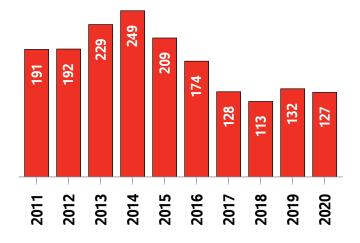
Sales Activity (September Year-to-date)



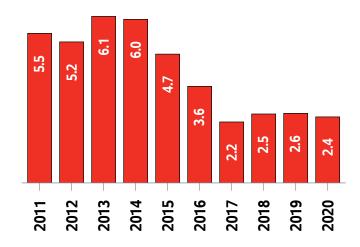
New Listings (September Year-to-date)



Active Listings ¹ (September Year-to-date)



Months of Inventory (September Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Strathroy MLS® Residential Market Activity



			Compared to ⁶					
Actual	September 2020	September 2019	September 2018	September 2017	September 2015	September 2013	September 2010	
Sales Activity	60	11.1	27.7	42.9	15.4	76.5	275.0	
Dollar Volume	\$31,596,832	26.7	53.1	112.1	127.6	321.5	798.6	
New Listings	61	-37.1	-18.7	-29.1	-27.4	-24.7	-3.2	
Active Listings	94	-36.9	-30.9	-36.9	-53.2	-64.8	-54.1	
Sales to New Listings Ratio 1	98.4	55.7	62.7	48.8	61.9	42.0	25.4	
Months of Inventory 2	1.6	2.8	2.9	3.5	3.9	7.9	12.8	
Average Price	\$526,614	14.0	20.0	48.5	97.3	138.8	139.6	
Median Price	\$500,000	12.2	16.3	52.7	104.1	132.6	143.3	
Sales to List Price Ratio	102.8	100.8	100.8	98.3	93.0	96.5	97.5	
Median Days on Market	16.5	12.0	12.0	22.5	31.0	47.0	23.0	
				Compa	red to ⁶			
Year-to-date	September 2020	September 2019	September 2018	Compa September 2017	September 2015	September 2013	September 2010	
Year-to-date Sales Activity				September	September			
	2020	2019	2018	September 2017	September 2015	2013	2010	
Sales Activity	2020	1.1	16.9	September 2017	September 2015	39.9	48.7	
Sales Activity Dollar Volume	2020 470 \$236,733,019	1.1 14.1	2018 16.9 49.9	September 2017 -8.4 29.3	September 2015 18.7 118.2	39.9 169.6	2010 48.7 216.9	
Sales Activity Dollar Volume New Listings	2020 470 \$236,733,019 641	1.1 14.1 -8.0	2018 16.9 49.9 5.1	September 2017 -8.4 29.3 -9.7	September 2015 18.7 118.2 -8.4	2013 39.9 169.6 -16.4	2010 48.7 216.9 8.3	
Sales Activity Dollar Volume New Listings Active Listings	2020 470 \$236,733,019 641 127	2019 1.1 14.1 -8.0 -4.1	2018 16.9 49.9 5.1 12.0	September 2017 -8.4 29.3 -9.7 -0.8	September 2015 18.7 118.2 -8.4 -39.2	2013 39.9 169.6 -16.4 -44.5	2010 48.7 216.9 8.3 -27.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 470 \$236,733,019 641 127 73.3	2019 1.1 14.1 -8.0 -4.1 66.7	2018 16.9 49.9 5.1 12.0 65.9	September 2017 -8.4 29.3 -9.7 -0.8 72.3	September 2015 18.7 118.2 -8.4 -39.2 56.6	2013 39.9 169.6 -16.4 -44.5 43.8	2010 48.7 216.9 8.3 -27.8 53.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 470 \$236,733,019 641 127 73.3 2.4	2019 1.1 14.1 -8.0 -4.1 66.7 2.6	2018 16.9 49.9 5.1 12.0 65.9 2.5	September 2017 -8.4 29.3 -9.7 -0.8 72.3 2.2	September 2015 18.7 118.2 -8.4 -39.2 56.6 4.7	2013 39.9 169.6 -16.4 -44.5 43.8 6.1	2010 48.7 216.9 8.3 -27.8 53.4 5.0	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 470 \$236,733,019 641 127 73.3 2.4 \$503,687	2019 1.1 14.1 -8.0 -4.1 66.7 2.6 12.8	2018 16.9 49.9 5.1 12.0 65.9 2.5 28.2	September 2017 -8.4 29.3 -9.7 -0.8 72.3 2.2 41.2	September 2015 18.7 118.2 -8.4 -39.2 56.6 4.7 83.9	2013 39.9 169.6 -16.4 -44.5 43.8 6.1 92.7	2010 48.7 216.9 8.3 -27.8 53.4 5.0 113.1	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

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 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

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