



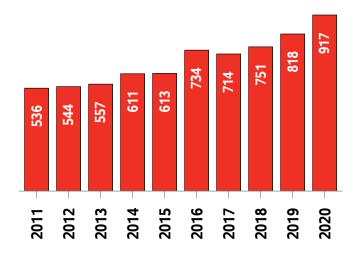




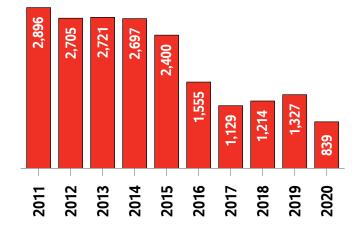
London and St. Thomas MLS® Residential Market Activity



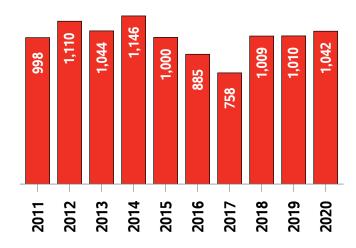
Sales Activity (October only)



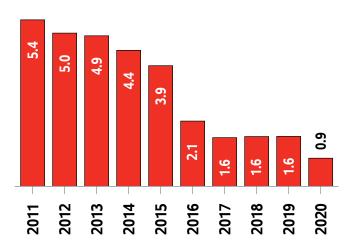
Active Listings (October only)



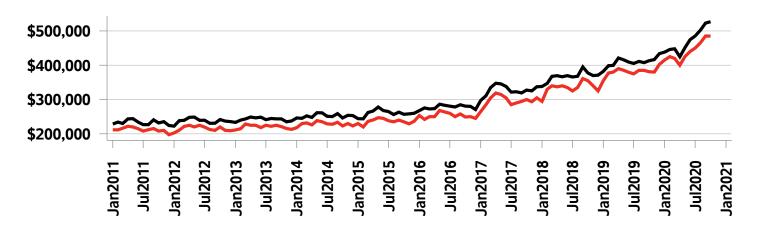
New Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

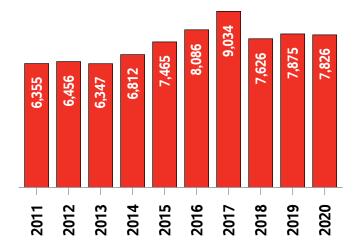




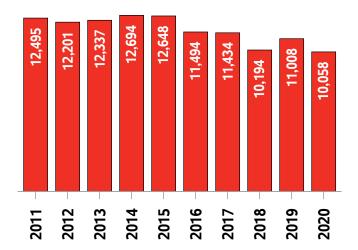
London and St. Thomas MLS® Residential Market Activity



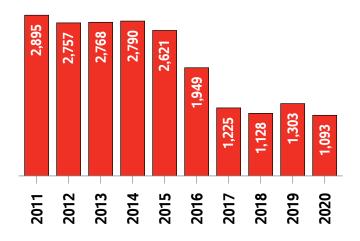
Sales Activity (October Year-to-date)



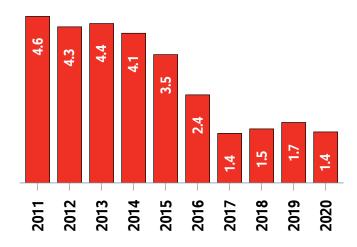
New Listings (October Year-to-date)



Active Listings 1 (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month







		Compared to °					
Actual	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	917	12.1	22.1	28.4	49.6	64.6	76.7
Dollar Volume	\$483,119,546	43.0	70.4	106.6	206.7	256.1	301.3
New Listings	1,042	3.2	3.3	37.5	4.2	-0.2	5.6
Active Listings	839	-36.8	-30.9	-25.7	-65.0	-69.2	-68.3
Sales to New Listings Ratio ¹	88.0	81.0	74.4	94.2	61.3	53.4	52.6
Months of Inventory 2	0.9	1.6	1.6	1.6	3.9	4.9	5.1
Average Price	\$526,848	27.5	39.6	60.9	105.1	116.3	127.1
Median Price	\$485,000	27.3	36.6	61.7	106.4	119.5	131.0
Sales to List Price Ratio	105.2	101.1	102.0	99.5	97.4	96.9	97.0
Median Days on Market	8.0	14.0	12.0	18.0	29.0	36.0	36.0
				Compa	red to '		
Year-to-date	October 2020	October 2019	October 2018	Compa October 2017	October 2015	October 2013	October 2010
Year-to-date Sales Activity			ı	October	October	l	
	2020	2019	2018	October 2017	October 2015	2013	2010
Sales Activity	7,826	- 0.6	2.6	October 2017 -13.4	October 2015 4.8	23.3	21.5
Sales Activity Dollar Volume	7,826 \$3,753,256,024	-0.6 16.7	2.6 33.6	October 2017 -13.4 25.8	October 2015 4.8 91.4	2013 23.3 142.3	2010 21.5 156.1
Sales Activity Dollar Volume New Listings	7,826 \$3,753,256,024 10,058	-0.6 16.7 -8.6	2.6 33.6 -1.3	October 2017 -13.4 25.8 -12.0	October 2015 4.8 91.4 -20.5	2013 23.3 142.3 -18.5	2010 21.5 156.1 -14.7
Sales Activity Dollar Volume New Listings Active Listings 3	7,826 \$3,753,256,024 10,058 1,093	-0.6 16.7 -8.6 -16.2	2.6 33.6 -1.3 -3.1	October 2017 -13.4 25.8 -12.0 -10.8	October 2015 4.8 91.4 -20.5 -58.3	2013 23.3 142.3 -18.5 -60.5	2010 21.5 156.1 -14.7 -57.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 7,826 \$3,753,256,024 10,058 1,093 77.8	-0.6 16.7 -8.6 -16.2 71.5	2.6 33.6 -1.3 -3.1 74.8	October 2017 -13.4 25.8 -12.0 -10.8 79.0	October 2015 4.8 91.4 -20.5 -58.3 59.0	2013 23.3 142.3 -18.5 -60.5 51.4	2010 21.5 156.1 -14.7 -57.3 54.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 7,826 \$3,753,256,024 10,058 1,093 77.8 1.4	2019 -0.6 16.7 -8.6 -16.2 71.5 1.7	2.6 33.6 -1.3 -3.1 74.8 1.5	October 2017 -13.4 25.8 -12.0 -10.8 79.0 1.4	October 2015 4.8 91.4 -20.5 -58.3 59.0 3.5	2013 23.3 142.3 -18.5 -60.5 51.4 4.4	2010 21.5 156.1 -14.7 -57.3 54.6 4.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 7,826 \$3,753,256,024 10,058 1,093 77.8 1.4 \$479,588	2019 -0.6 16.7 -8.6 -16.2 71.5 1.7 17.5	2.6 33.6 -1.3 -3.1 74.8 1.5	October 2017 -13.4 25.8 -12.0 -10.8 79.0 1.4 45.2	October 2015 4.8 91.4 -20.5 -58.3 59.0 3.5 82.6	2013 23.3 142.3 -18.5 -60.5 51.4 4.4 96.5	2010 21.5 156.1 -14.7 -57.3 54.6 4.0 110.8

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

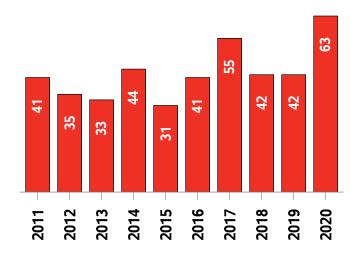
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



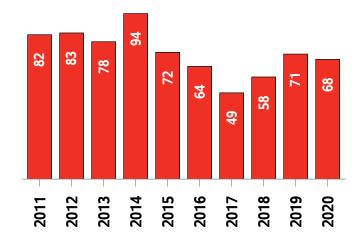
Elgin MLS® Residential Market Activity



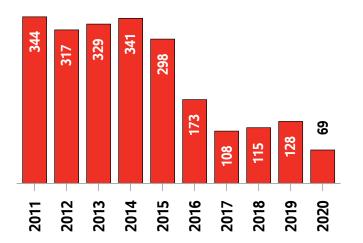
Sales Activity (October only)



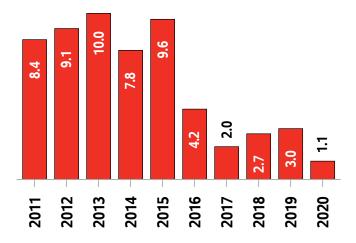
New Listings (October only)



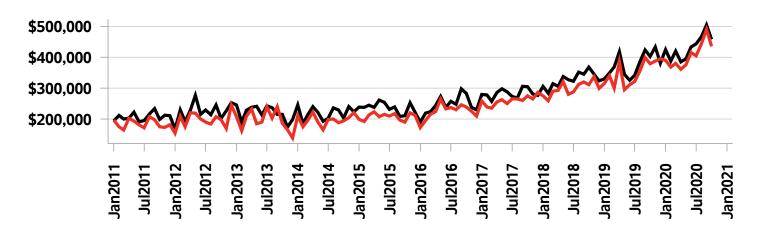
Active Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

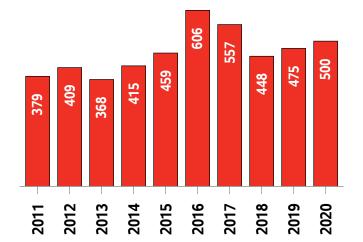




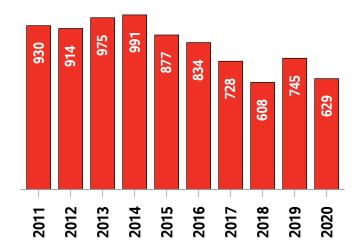




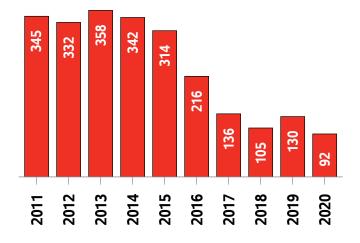
Sales Activity (October Year-to-date)



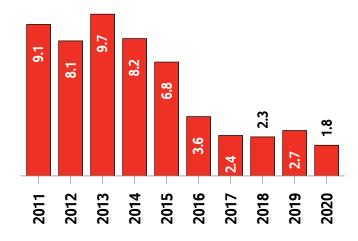
New Listings (October Year-to-date)



Active Listings 1 (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Elgin MLS® Residential Market Activity



		Compared to ⁶						
Actual	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010	
Sales Activity	63	50.0	50.0	14.5	103.2	90.9	110.0	
Dollar Volume	\$28,830,400	70.5	86.6	72.1	341.4	306.4	532.3	
New Listings	68	-4.2	17.2	38.8	-5.6	-12.8	3.0	
Active Listings	69	-46.1	-40.0	-36.1	-76.8	-79.0	-76.1	
Sales to New Listings Ratio 1	92.6	59.2	72.4	112.2	43.1	42.3	45.5	
Months of Inventory 2	1.1	3.0	2.7	2.0	9.6	10.0	9.6	
Average Price	\$457,625	13.7	24.4	50.2	117.2	112.9	201.1	
Median Price	\$435,000	14.9	39.9	58.2	128.9	133.2	166.9	
Sales to List Price Ratio	100.8	99.0	98.2	96.7	94.5	93.7	93.9	
Median Days on Market	14.0	17.5	22.5	32.0	53.0	65.0	57.5	
	<u> </u>							
				Compa	red to °			
Year-to-date	October 2020	October 2019	October 2018	Compa October 2017	October 2015	October 2013	October 2010	
Year-to-date Sales Activity				October	October			
	2020	2019	2018	October 2017	October 2015	2013	2010	
Sales Activity	2020 500	5.3	2018 11.6	October 2017 -10.2	October 2015 8.9	2013 35.9	29.5	
Sales Activity Dollar Volume	2020 500 \$218,287,725	5.3 24.2	2018 11.6 48.4	October 2017 -10.2 38.2	October 2015 8.9 100.4	35.9 161.5	2010 29.5 186.7	
Sales Activity Dollar Volume New Listings	2020 500 \$218,287,725 629	5.3 24.2 -15.6	2018 11.6 48.4 3.5	October 2017 -10.2 38.2 -13.6	October 2015 8.9 100.4 -28.3	2013 35.9 161.5 -35.5	29.5 186.7 -31.9	
Sales Activity Dollar Volume New Listings Active Listings	2020 500 \$218,287,725 629 92	2019 5.3 24.2 -15.6 -28.8	2018 11.6 48.4 3.5 -12.2	October 2017 -10.2 38.2 -13.6 -31.9	October 2015 8.9 100.4 -28.3 -70.6	2013 35.9 161.5 -35.5 -74.2	29.5 186.7 -31.9 -71.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 500 \$218,287,725 629 92 79.5	2019 5.3 24.2 -15.6 -28.8 63.8	2018 11.6 48.4 3.5 -12.2 73.7	October 2017 -10.2 38.2 -13.6 -31.9 76.5	October 2015 8.9 100.4 -28.3 -70.6 52.3	2013 35.9 161.5 -35.5 -74.2 37.7	29.5 186.7 -31.9 -71.7 41.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 500 \$218,287,725 629 92 79.5 1.8	2019 5.3 24.2 -15.6 -28.8 63.8 2.7	2018 11.6 48.4 3.5 -12.2 73.7 2.3	October 2017 -10.2 38.2 -13.6 -31.9 76.5 2.4	October 2015 8.9 100.4 -28.3 -70.6 52.3 6.8	2013 35.9 161.5 -35.5 -74.2 37.7 9.7	29.5 186.7 -31.9 -71.7 41.8 8.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 500 \$218,287,725 629 92 79.5 1.8 \$436,575	2019 5.3 24.2 -15.6 -28.8 63.8 2.7 18.0	2018 11.6 48.4 3.5 -12.2 73.7 2.3 33.0	October 2017 -10.2 38.2 -13.6 -31.9 76.5 2.4 53.9	October 2015 8.9 100.4 -28.3 -70.6 52.3 6.8 83.9	2013 35.9 161.5 -35.5 -74.2 37.7 9.7	29.5 186.7 -31.9 -71.7 41.8 8.4 121.3	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

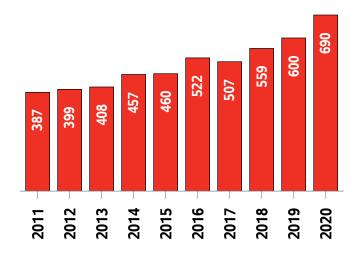
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



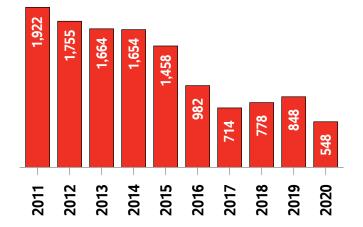
London MLS® Residential Market Activity



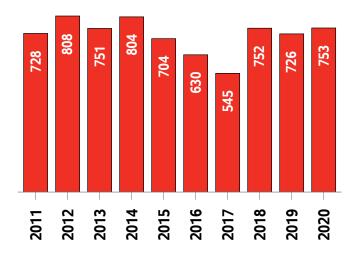
Sales Activity (October only)



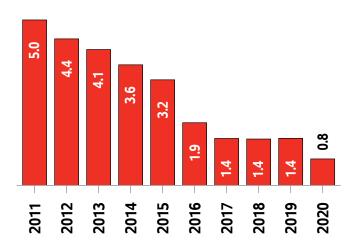
Active Listings (October only)



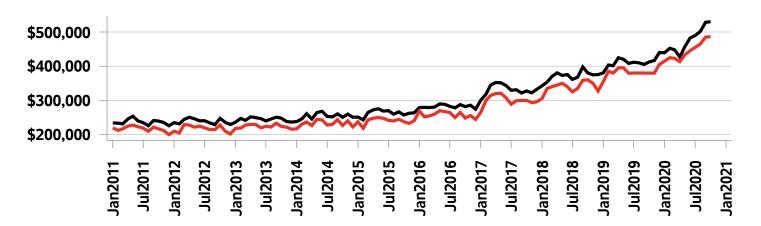
New Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

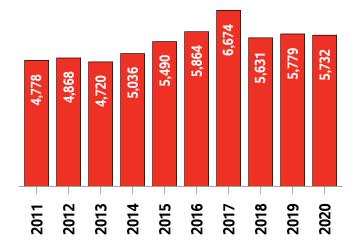




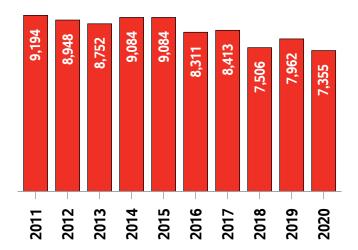
London MLS® Residential Market Activity



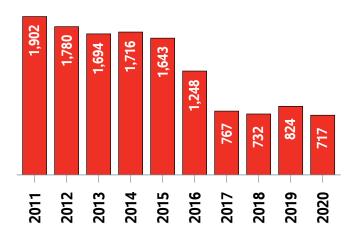
Sales Activity (October Year-to-date)



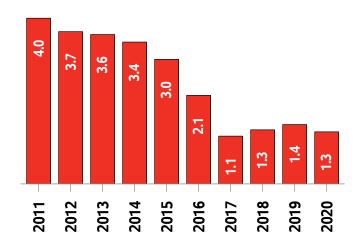
New Listings (October Year-to-date)



Active Listings 1 (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





London MLS® Residential Market Activity

		Compared to ⁶					
Actual	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	690	15.0	23.4	36.1	50.0	69.1	78.8
Dollar Volume	\$365,704,012	47.8	72.1	120.1	208.7	261.1	299.9
New Listings	753	3.7	0.1	38.2	7.0	0.3	0.9
Active Listings	548	-35.4	-29.6	-23.2	-62.4	-67.1	-69.3
Sales to New Listings Ratio 1	91.6	82.6	74.3	93.0	65.3	54.3	51.7
Months of Inventory ²	0.8	1.4	1.4	1.4	3.2	4.1	4.6
Average Price	\$530,006	28.5	39.4	61.7	105.8	113.5	123.7
Median Price	\$486,250	28.0	35.1	62.1	104.3	117.0	124.1
Sales to List Price Ratio	105.5	101.7	102.8	100.1	97.6	97.4	97.4
Median Days on Market	8.0	13.0	11.0	16.0	26.0	31.5	33.0
				Compa	red to ⁶		
Year-to-date	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Year-to-date Sales Activity				October	October	I	
	2020	2019	2018	October 2017	October 2015	2013	2010
Sales Activity	5,732	- 0.8	1.8	October 2017 -14.1	October 2015 4.4	21.4	18.8
Sales Activity Dollar Volume	2020 5,732 \$2,773,367,399	-0.8 17.1	1.8 32.3	October 2017 -14.1 23.6	October 2015 4.4 90.5	2013 21.4 138.4	2010 18.8 148.8
Sales Activity Dollar Volume New Listings	2020 5,732 \$2,773,367,399 7,355	-0.8 17.1 -7.6	2018 1.8 32.3 -2.0	October 2017 -14.1 23.6 -12.6	October 2015 4.4 90.5 -19.0	2013 21.4 138.4 -16.0	2010 18.8 148.8 -15.3
Sales Activity Dollar Volume New Listings Active Listings 3	2020 5,732 \$2,773,367,399 7,355 717	-0.8 17.1 -7.6 -13.0	2018 1.8 32.3 -2.0 -2.0	October 2017 -14.1 23.6 -12.6 -6.4	October 2015 4.4 90.5 -19.0 -56.3	2013 21.4 138.4 -16.0 -57.6	2010 18.8 148.8 -15.3 -56.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 5,732 \$2,773,367,399 7,355 717 77.9	2019 -0.8 17.1 -7.6 -13.0 72.6	2018 1.8 32.3 -2.0 -2.0 75.0	October 2017 -14.1 23.6 -12.6 -6.4 79.3	October 2015 4.4 90.5 -19.0 -56.3 60.4	2013 21.4 138.4 -16.0 -57.6 53.9	2010 18.8 148.8 -15.3 -56.4 55.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 5,732 \$2,773,367,399 7,355 717 77.9 1.3	2019 -0.8 17.1 -7.6 -13.0 72.6 1.4	2018 1.8 32.3 -2.0 -2.0 75.0 1.3	October 2017 -14.1 23.6 -12.6 -6.4 79.3 1.1	October 2015 4.4 90.5 -19.0 -56.3 60.4 3.0	2013 21.4 138.4 -16.0 -57.6 53.9 3.6	2010 18.8 148.8 -15.3 -56.4 55.6 3.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 5,732 \$2,773,367,399 7,355 717 77.9 1.3 \$483,839	2019 -0.8 17.1 -7.6 -13.0 72.6 1.4 18.0	2018 1.8 32.3 -2.0 -2.0 75.0 1.3 30.0	October 2017 -14.1 23.6 -12.6 -6.4 79.3 1.1 43.9	October 2015 4.4 90.5 -19.0 -56.3 60.4 3.0 82.5	2013 21.4 138.4 -16.0 -57.6 53.9 3.6 96.3	2010 18.8 148.8 -15.3 -56.4 55.6 3.4 109.3

Sales / new listings * 100; Compared to levels from previous periods.

 $^{^{2}\,}$ Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}~$ Sum of sales from January to current month / sum of new listings from January to current month.

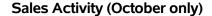
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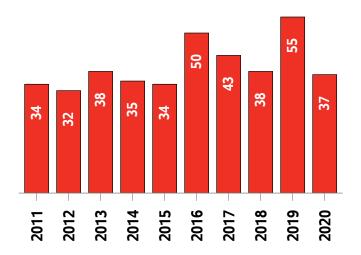
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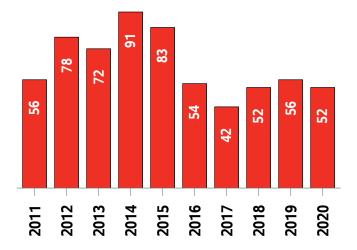
Middlesex MLS® Residential Market Activity



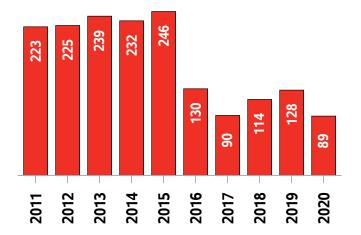




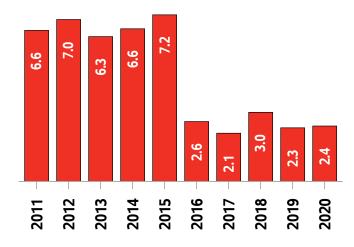
New Listings (October only)



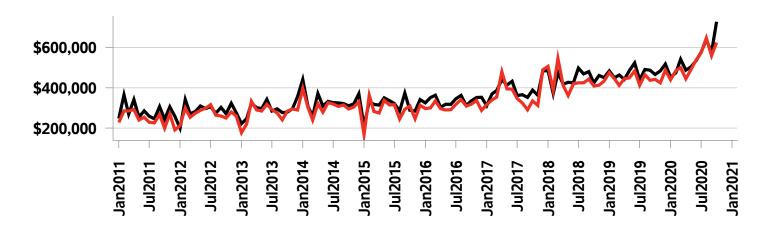
Active Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

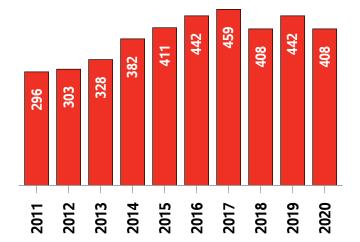




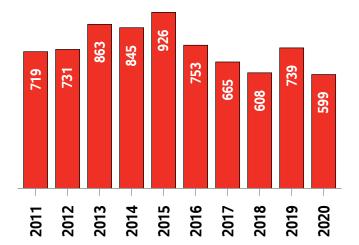
Middlesex MLS® Residential Market Activity



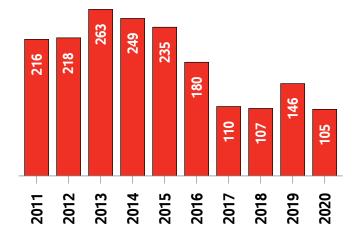
Sales Activity (October Year-to-date)



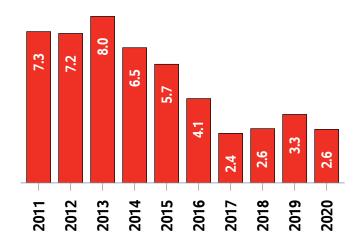
New Listings (October Year-to-date)



Active Listings 1 (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Middlesex MLS® Residential Market Activity



		Compared to ⁶					
Actual	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	37	-32.7	-2.6	-14.0	8.8	-2.6	48.0
Dollar Volume	\$26,957,821	5.1	67.1	61.3	175.0	154.3	278.5
New Listings	52	-7.1	0.0	23.8	-37.3	-27.8	0.0
Active Listings	89	-30.5	-21.9	-1.1	-63.8	-62.8	-53.6
Sales to New Listings Ratio 1	71.2	98.2	73.1	102.4	41.0	52.8	48.1
Months of Inventory ²	2.4	2.3	3.0	2.1	7.2	6.3	7.7
Average Price	\$728,590	56.2	71.7	87.4	152.7	161.2	155.7
Median Price	\$625,100	41.4	52.6	86.6	102.0	119.8	123.3
Sales to List Price Ratio	103.7	98.6	100.6	98.1	96.3	96.5	94.8
Median Days on Market	17.0	24.0	12.0	30.0	43.0	38.0	57.0
		Compared to 6					
				Compa	red to 6		
Year-to-date	October 2020	October 2019	October 2018	Compa October 2017	October 2015	October 2013	October 2010
Year-to-date Sales Activity				October	October		
	2020	2019	2018	October 2017	October 2015	2013	2010
Sales Activity	2020	-7.7	0.0	October 2017 -11.1	October 2015 -0.7	24.4	27.5
Sales Activity Dollar Volume	2020 408 \$228,534,552	-7.7 9.0	0.0 25.5	October 2017 -11.1 27.3	October 2015 -0.7 73.1	2013 24.4 138.2	2010 27.5 158.2
Sales Activity Dollar Volume New Listings	2020 408 \$228,534,552 599	2019 -7.7 9.0 -18.9	2018 0.0 25.5 -1.5	October 2017 -11.1 27.3 -9.9	October 2015 -0.7 73.1 -35.3	2013 24.4 138.2 -30.6	2010 27.5 158.2 -10.9
Sales Activity Dollar Volume New Listings Active Listings ³	2020 408 \$228,534,552 599 105	2019 -7.7 9.0 -18.9 -27.8	2018 0.0 25.5 -1.5 -1.3	October 2017 -11.1 27.3 -9.9 -4.0	October 2015 -0.7 73.1 -35.3 -55.2	2013 24.4 138.2 -30.6 -60.0	27.5 158.2 -10.9 -48.0
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 408 \$228,534,552 599 105 68.1	2019 -7.7 9.0 -18.9 -27.8 59.8	2018 0.0 25.5 -1.5 -1.3 67.1	October 2017 -11.1 27.3 -9.9 -4.0 69.0	October 2015 -0.7 73.1 -35.3 -55.2 44.4	2013 24.4 138.2 -30.6 -60.0 38.0	2010 27.5 158.2 -10.9 -48.0 47.6
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 408 \$228,534,552 599 105 68.1 2.6	2019 -7.7 9.0 -18.9 -27.8 59.8 3.3	2018 0.0 25.5 -1.5 -1.3 67.1 2.6	October 2017 -11.1 27.3 -9.9 -4.0 69.0 2.4	October 2015 -0.7 73.1 -35.3 -55.2 44.4 5.7	2013 24.4 138.2 -30.6 -60.0 38.0 8.0	2010 27.5 158.2 -10.9 -48.0 47.6 6.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 408 \$228,534,552 599 105 68.1 2.6 \$560,134	2019 -7.7 9.0 -18.9 -27.8 59.8 3.3 18.1	2018 0.0 25.5 -1.5 -1.3 67.1 2.6 25.5	October 2017 -11.1 27.3 -9.9 -4.0 69.0 2.4 43.2	October 2015 -0.7 73.1 -35.3 -55.2 44.4 5.7 74.4	2013 24.4 138.2 -30.6 -60.0 38.0 8.0 91.5	2010 27.5 158.2 -10.9 -48.0 47.6 6.3 102.5

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

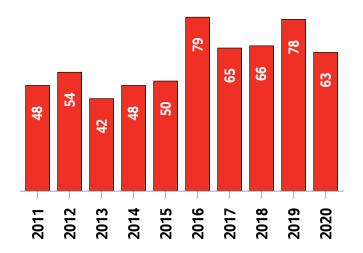
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



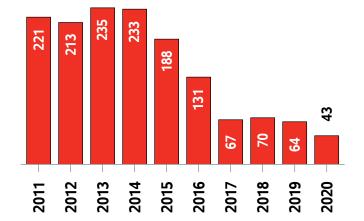




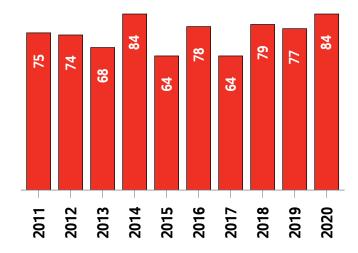
Sales Activity (October only)



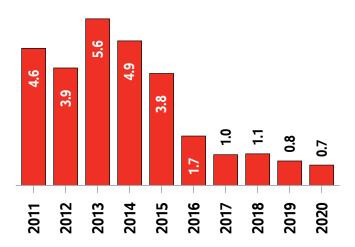
Active Listings (October only)



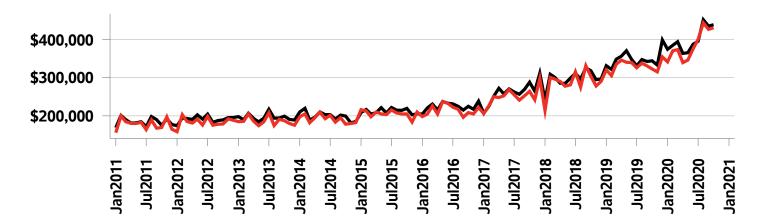
New Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

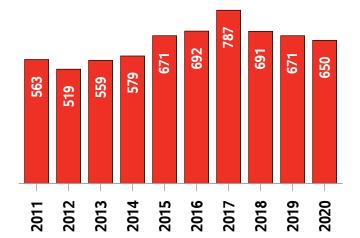




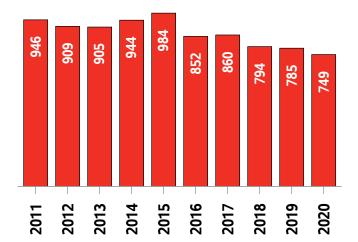
St. Thomas MLS® Residential Market Activity



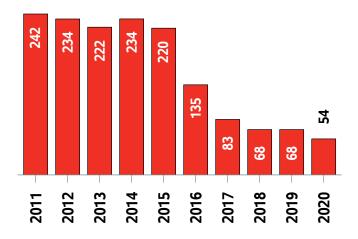
Sales Activity (October Year-to-date)



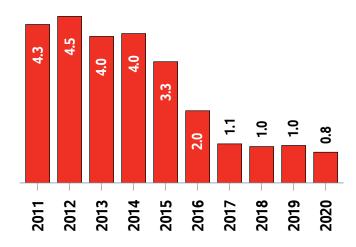
New Listings (October Year-to-date)



Active Listings ¹ (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





St. Thomas MLS® Residential Market Activity

		Compared to ⁶						
Actual	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010	
Sales Activity	63	-19.2	-4.5	-3.1	26.0	50.0	28.6	
Dollar Volume	\$27,611,411	3.0	31.6	47.6	151.6	230.1	217.3	
New Listings	84	9.1	6.3	31.3	31.3	23.5	12.0	
Active Listings	43	-32.8	-38.6	-35.8	-77.1	-81.7	-78.4	
Sales to New Listings Ratio 1	75.0	101.3	83.5	101.6	78.1	61.8	65.3	
Months of Inventory 2	0.7	0.8	1.1	1.0	3.8	5.6	4.1	
Average Price	\$438,276	27.5	37.9	52.3	99.7	120.1	146.8	
Median Price	\$430,000	33.4	41.7	62.9	109.8	129.6	132.4	
Sales to List Price Ratio	107.0	99.9	100.4	98.9	97.1	95.4	97.0	
Median Days on Market	8.0	15.0	10.0	14.0	39.0	50.0	46.0	
				Compa	red to '			
Year-to-date	October 2020	October 2019	October 2018	Compa October 2017	October 2015	October 2013	October 2010	
Year-to-date Sales Activity			ı	October	October	l	I	
	2020	2019	2018	October 2017	October 2015	2013	2010	
Sales Activity	2020 650	-3.1	-5.9	October 2017 -17.4	October 2015 -3.1	2013 16.3	2010 14.8	
Sales Activity Dollar Volume	2020 650 \$261,370,427	-3.1 12.7	-5.9 26.3	October 2017 -17.4 28.6	October 2015 -3.1 81.8	2013 16.3 136.9	2010 14.8 154.4	
Sales Activity Dollar Volume New Listings	2020 650 \$261,370,427 749	-3.1 12.7 -4.6	2018 -5.9 26.3 -5.7	October 2017 -17.4 28.6 -12.9	October 2015 -3.1 81.8 -23.9	2013 16.3 136.9 -17.2	2010 14.8 154.4 -14.3	
Sales Activity Dollar Volume New Listings Active Listings 3	2020 650 \$261,370,427 749 54	-3.1 12.7 -4.6 -20.6	2018 -5.9 26.3 -5.7 -20.6	October 2017 -17.4 28.6 -12.9 -35.1	October 2015 -3.1 81.8 -23.9 -75.4	2013 16.3 136.9 -17.2 -75.6	2010 14.8 154.4 -14.3 -74.0	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 650 \$261,370,427 749 54 86.8	-3.1 12.7 -4.6 -20.6 85.5	2018 -5.9 26.3 -5.7 -20.6 87.0	October 2017 -17.4 28.6 -12.9 -35.1 91.5	October 2015 -3.1 81.8 -23.9 -75.4 68.2	2013 16.3 136.9 -17.2 -75.6 61.8	2010 14.8 154.4 -14.3 -74.0 64.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2020 650 \$261,370,427 749 54 86.8 0.8	-3.1 12.7 -4.6 -20.6 85.5	2018 -5.9 26.3 -5.7 -20.6 87.0 1.0	October 2017 -17.4 28.6 -12.9 -35.1 91.5 1.1	October 2015 -3.1 81.8 -23.9 -75.4 68.2 3.3	2013 16.3 136.9 -17.2 -75.6 61.8 4.0	2010 14.8 154.4 -14.3 -74.0 64.8 3.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 650 \$261,370,427 749 54 86.8 0.8 \$402,108	-3.1 12.7 -4.6 -20.6 85.5 1.0	2018 -5.9 26.3 -5.7 -20.6 87.0 1.0 34.3	October 2017 -17.4 28.6 -12.9 -35.1 91.5 1.1 55.7	October 2015 -3.1 81.8 -23.9 -75.4 68.2 3.3 87.7	2013 16.3 136.9 -17.2 -75.6 61.8 4.0 103.8	2010 14.8 154.4 -14.3 -74.0 64.8 3.7 121.5	

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

³ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $^{^{\}rm 4}$ $\,$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

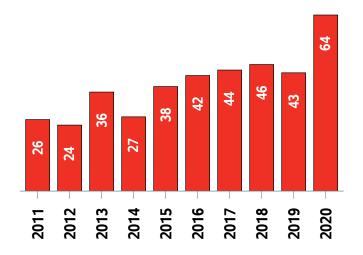
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



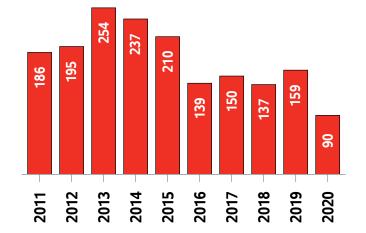
Strathroy MLS® Residential Market Activity



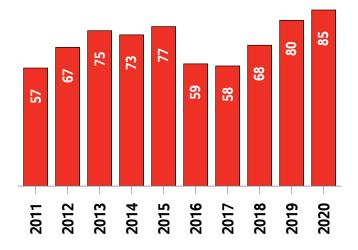
Sales Activity (October only)



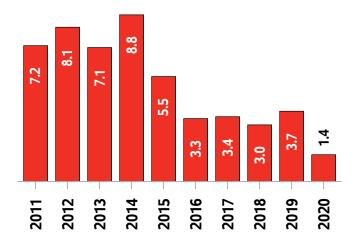
Active Listings (October only)



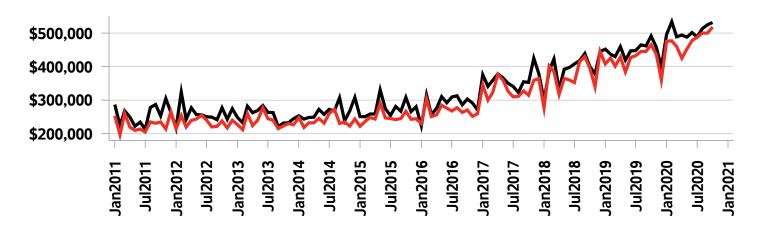
New Listings (October only)



Months of Inventory (October only)



Average Price and Median Price

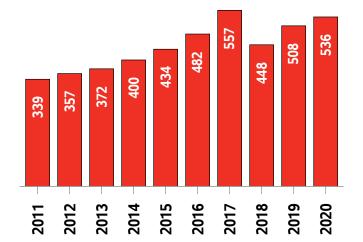




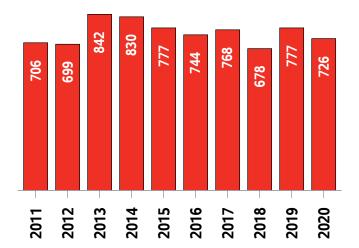
Strathroy MLS® Residential Market Activity



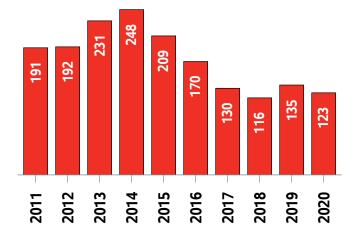
Sales Activity (October Year-to-date)



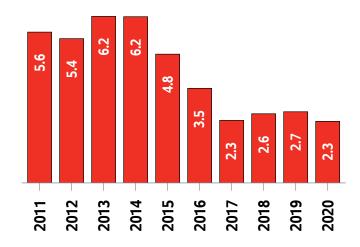
New Listings (October Year-to-date)



Active Listings 1 (October Year-to-date)



Months of Inventory ² (October Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Strathroy MLS® Residential Market Activity



		Compared to ⁶					
Actual	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Sales Activity	64	48.8	39.1	45.5	68.4	77.8	120.7
Dollar Volume	\$34,015,902	61.0	84.8	119.1	190.4	308.0	298.0
New Listings	85	6.3	25.0	46.6	10.4	13.3	77.1
Active Listings	90	-43.4	-34.3	-40.0	-57.1	-64.6	-51.6
Sales to New Listings Ratio 1	75.3	53.8	67.6	75.9	49.4	48.0	60.4
Months of Inventory ²	1.4	3.7	3.0	3.4	5.5	7.1	6.4
Average Price	\$531,498	8.2	32.8	50.7	72.4	129.5	80.4
Median Price	\$518,000	11.4	31.1	64.6	94.2	132.3	89.1
Sales to List Price Ratio	106.0	100.1	98.9	98.5	97.9	96.4	96.2
Median Days on Market	8.5	27.0	23.0	23.0	21.5	51.0	62.0
				Compa	red to '		
Year-to-date	October 2020	October 2019	October 2018	October 2017	October 2015	October 2013	October 2010
Year-to-date Sales Activity				October	October		l
	2020	2019	2018	October 2017	October 2015	2013	2010
Sales Activity	2020 536	2019 5.5	19.6	October 2017 -3.8	October 2015 23.5	2013 44.1	2010 55.4
Sales Activity Dollar Volume	2020 536 \$271,695,921	5.5 18.8	2018 19.6 54.1	October 2017 -3.8 36.8	October 2015 23.5 126.1	2013 44.1 182.5	2010 55.4 226.4
Sales Activity Dollar Volume New Listings	2020 536 \$271,695,921 726	5.5 18.8 -6.6	2018 19.6 54.1 7.1	October 2017 -3.8 36.8 -5.5	October 2015 23.5 126.1 -6.6	2013 44.1 182.5 -13.8	2010 55.4 226.4 13.4
Sales Activity Dollar Volume New Listings Active Listings	2020 536 \$271,695,921 726 123	5.5 18.8 -6.6 -8.7	2018 19.6 54.1 7.1 6.6	October 2017 -3.8 36.8 -5.5 -5.2	October 2015 23.5 126.1 -6.6 -40.9	2013 44.1 182.5 -13.8 -46.7	2010 55.4 226.4 13.4 -30.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2020 536 \$271,695,921 726 123 73.8	5.5 18.8 -6.6 -8.7 65.4	2018 19.6 54.1 7.1 6.6 66.1	October 2017 -3.8 36.8 -5.5 -5.2 72.5	October 2015 23.5 126.1 -6.6 -40.9 55.9	2013 44.1 182.5 -13.8 -46.7 44.2	2010 55.4 226.4 13.4 -30.3 53.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2020 536 \$271,695,921 726 123 73.8 2.3	2019 5.5 18.8 -6.6 -8.7 65.4 2.7	2018 19.6 54.1 7.1 6.6 66.1 2.6	October 2017 -3.8 36.8 -5.5 -5.2 72.5 2.3	October 2015 23.5 126.1 -6.6 -40.9 55.9 4.8	2013 44.1 182.5 -13.8 -46.7 44.2 6.2	2010 55.4 226.4 13.4 -30.3 53.9 5.1
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2020 536 \$271,695,921 726 123 73.8 2.3 \$506,895	2019 5.5 18.8 -6.6 -8.7 65.4 2.7 12.6	2018 19.6 54.1 7.1 6.6 66.1 2.6 28.8	October 2017 -3.8 36.8 -5.5 -5.2 72.5 2.3 42.2	October 2015 23.5 126.1 -6.6 -40.9 55.9 4.8 83.0	2013 44.1 182.5 -13.8 -46.7 44.2 6.2 96.1	2010 55.4 226.4 13.4 -30.3 53.9 5.1 110.1

Sales / new listings * 100; Compared to levels from previous periods.

Active listings at month end / monthly sales; Compared to levels from previous periods.

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 $^{^{4}}$ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.