



Bringing people and properties together February 2021

ONDON London and St. Thomas Association of HOMAS REALTORS Residential Market Activity and MLS - HPI Report

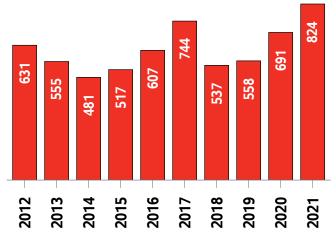




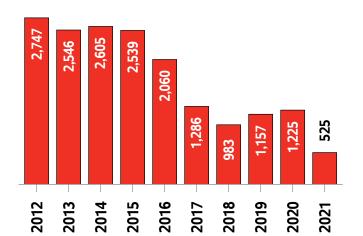
London and St. Thomas MLS[®] Residential Market Activity



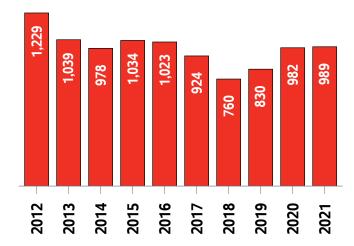
Sales Activity (February only)



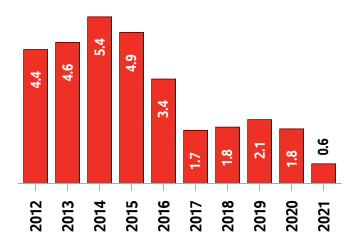
Active Listings (February only)



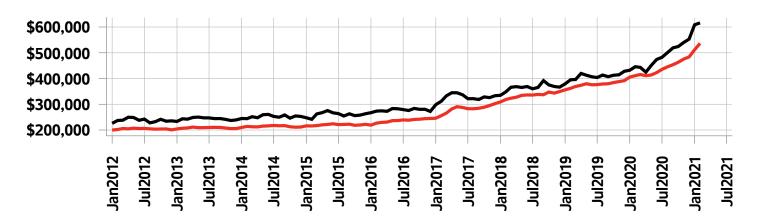
New Listings (February only)



Months of Inventory (February only)



MLS® HPI Composite Benchmark Price and Average Price

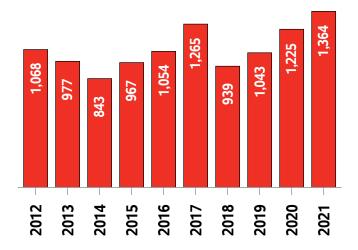




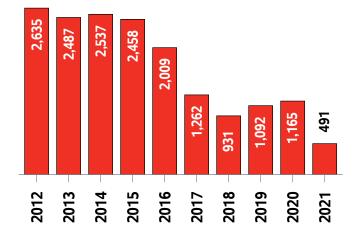
London and St. Thomas MLS[®] Residential Market Activity



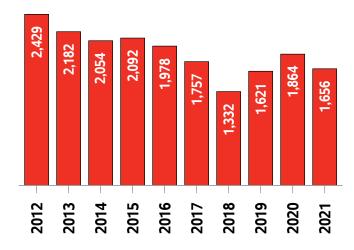




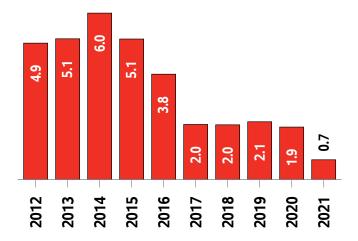
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



London and St. Thomas MLS Residential Market Activity



				Compa	red to 6			
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011	
Sales Activity	824	19.2	47.7	53.4	35.7	71.3	56.1	
Dollar Volume	\$507,637,403	64.8	130.2	171.3	205.8	332.0	311.7	
New Listings	989	0.7	19.2	30.1	-3.3	1.1	-10.1	
Active Listings	525	-57.1	-54.6	-46.6	-74.5	-79.8	-80.5	
Sales to New Listings Ratio 1	83.3	70.4	67.2	70.7	59.3	49.2	48.0	
Months of Inventory 2	0.6	1.8	2.1	1.8	3.4	5.4	5.1	
Average Price	\$616,065	38.2	55.9	76.8	125.3	152.2	163.8	
Median Price	\$587,150	39.5	58.1	77.9	144.6	157.5	177.0	
Sales to List Price Ratio	114.1	103.7	103.1	102.6	98.0	97.3	97.3	
Median Days on Market	7.0	8.0	9.0	10.0	24.0	27.0	32.0	
				Compa	red to ⁶			
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011	
Year-to-date Sales Activity	_	_		February	February			
	2021	2020	2019	February 2018	February 2016	2014	2011	
Sales Activity	1,364	11.3	30.8	February 2018 45.3	February 2016 29.4	61.8	2011 47.0	
Sales Activity Dollar Volume	2021 1,364 \$836,259,835	2020 11.3 55.2	30.8 106.8	February 2018 45.3 159.9	February 2016 29.4 192.9	61.8 305.7	2011 47.0 291.5	
Sales Activity Dollar Volume New Listings	2021 1,364 \$836,259,835 1,656	2020 11.3 55.2 -11.2	30.8 106.8 2.2	February 2018 45.3 159.9 24.3	February 2016 29.4 192.9 -16.3	2014 61.8 305.7 -19.4	2011 47.0 291.5 -25.3	
Sales Activity Dollar Volume New Listings Active Listings	2021 1,364 \$836,259,835 1,656 491	2020 11.3 55.2 -11.2 -57.9	30.8 106.8 2.2 -55.1	February 2018 45.3 159.9 24.3 -47.3	February 2016 29.4 192.9 -16.3 -75.6	2014 61.8 305.7 -19.4 -80.7	2011 47.0 291.5 -25.3 -80.9	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 1,364 \$836,259,835 1,656 491 82.4	2020 11.3 55.2 -11.2 -57.9 65.7	2019 30.8 106.8 2.2 -55.1 64.3	February 2018 45.3 159.9 24.3 -47.3 70.5	February 2016 29.4 192.9 -16.3 -75.6 53.3	2014 61.8 305.7 -19.4 -80.7 41.0	2011 47.0 291.5 -25.3 -80.9 41.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 1,364 \$836,259,835 1,656 491 82.4 0.7	2020 11.3 55.2 -11.2 -57.9 65.7 1.9	2019 30.8 106.8 2.2 -55.1 64.3 2.1	February 2018 45.3 159.9 24.3 -47.3 70.5 2.0	February 2016 29.4 192.9 -16.3 -75.6 53.3 3.8	2014 61.8 305.7 -19.4 -80.7 41.0 6.0	2011 47.0 291.5 -25.3 -80.9 41.8 5.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 1,364 \$836,259,835 1,656 491 82.4 0.7 \$613,094	2020 11.3 55.2 -11.2 -57.9 65.7 1.9 39.4	2019 30.8 106.8 2.2 -55.1 64.3 2.1 58.1	February 2018 45.3 159.9 24.3 -47.3 70.5 2.0 79.0	February 2016 29.4 192.9 -16.3 -75.6 53.3 3.8 126.4	2014 61.8 305.7 -19.4 -80.7 41.0 6.0	2011 47.0 291.5 -25.3 -80.9 41.8 5.5 166.4	

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ - \end{array} \text{Active listings at month end / monthly sales; Compared to levels from previous periods.}$

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

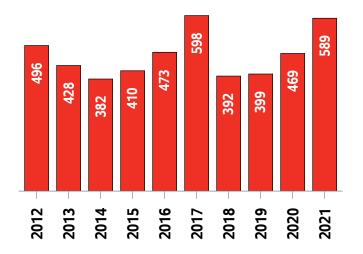
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



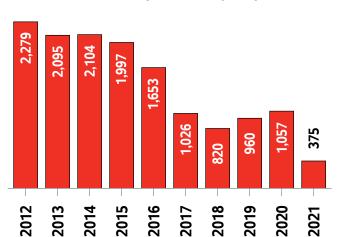
London and St. Thomas MLSSingle Family Market Activity



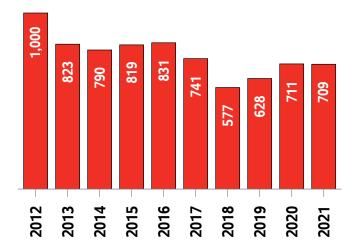
Sales Activity (February only)



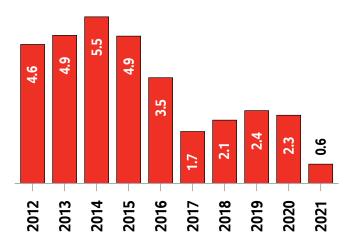
Active Listings (February only)



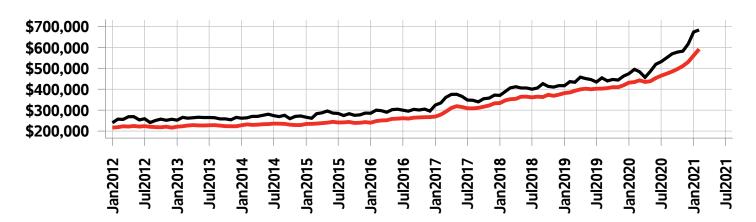
New Listings (February only)



Months of Inventory (February only)



MLS® HPI Single Family Benchmark Price and Average Price

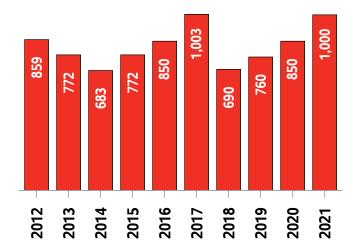




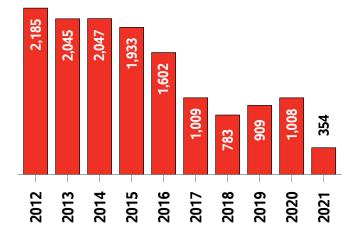
London and St. Thomas MLSSingle Family Market Activity



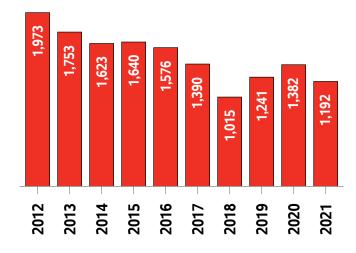




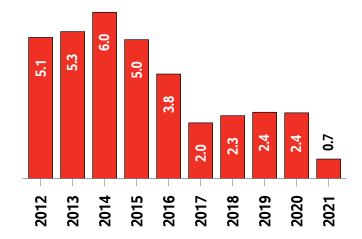
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



London and St. Thomas MLSSingle Family Market Activity



				Compa	red to 6			
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011	
Sales Activity	589	25.6	47.6	50.3	24.5	54.2	39.2	
Dollar Volume	\$402,309,955	73.3	131.1	163.5	183.5	299.7	280.4	
New Listings	709	-0.3	12.9	22.9	-14.7	-10.3	-18.9	
Active Listings	375	-64.5	-60.9	-54.3	-77.3	-82.2	-83.1	
Sales to New Listings Ratio 1	83.1	66.0	63.5	67.9	56.9	48.4	48.4	
Months of Inventory 2	0.6	2.3	2.4	2.1	3.5	5.5	5.2	
Average Price	\$683,039	38.0	56.5	75.4	127.7	159.2	173.2	
Median Price	\$650,000	38.0	58.7	78.1	144.4	170.8	182.6	
Sales to List Price Ratio	113.5	102.9	102.0	101.7	98.1	97.3	97.3	
Median Days on Market	7.0	10.0	11.0	11.0	21.0	26.0	31.0	
				Compa	red to '			
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011	
Year-to-date Sales Activity	_	_		February	February			
	2021	2020	2019	February 2018	February 2016	2014	2011	
Sales Activity	1,000	17.6	31.6	February 2018 44.9	February 2016 17.6	46.4	34.2	
Sales Activity Dollar Volume	2021 1,000 \$679,180,348	2020 17.6 64.5	31.6 109.3	February 2018 44.9 158.2	February 2016 17.6 172.2	2014 46.4 278.7	34.2 272.4	
Sales Activity Dollar Volume New Listings	1,000 \$679,180,348 1,192	2020 17.6 64.5 -13.7	31.6 109.3 -3.9	February 2018 44.9 158.2 17.4	February 2016 17.6 172.2 -24.4	2014 46.4 278.7 -26.6	2011 34.2 272.4 -33.1	
Sales Activity Dollar Volume New Listings Active Listings 3	2021 1,000 \$679,180,348 1,192 354	2020 17.6 64.5 -13.7 -64.9	2019 31.6 109.3 -3.9 -61.1	February 2018 44.9 158.2 17.4 -54.8	February 2016 17.6 172.2 -24.4 -77.9	2014 46.4 278.7 -26.6 -82.7	2011 34.2 272.4 -33.1 -83.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 1,000 \$679,180,348 1,192 354 83.9	2020 17.6 64.5 -13.7 -64.9 61.5	2019 31.6 109.3 -3.9 -61.1 61.2	February 2018 44.9 158.2 17.4 -54.8 68.0	February 2016 17.6 172.2 -24.4 -77.9 53.9	2014 46.4 278.7 -26.6 -82.7 42.1	2011 34.2 272.4 -33.1 -83.4 41.8	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 1,000 \$679,180,348 1,192 354 83.9 0.7	2020 17.6 64.5 -13.7 -64.9 61.5 2.4	2019 31.6 109.3 -3.9 -61.1 61.2 2.4	February 2018 44.9 158.2 17.4 -54.8 68.0 2.3	February 2016 17.6 172.2 -24.4 -77.9 53.9 3.8	2014 46.4 278.7 -26.6 -82.7 42.1 6.0	2011 34.2 272.4 -33.1 -83.4 41.8 5.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 1,000 \$679,180,348 1,192 354 83.9 0.7 \$679,180	2020 17.6 64.5 -13.7 -64.9 61.5 2.4 39.8	2019 31.6 109.3 -3.9 -61.1 61.2 2.4 59.0	February 2018 44.9 158.2 17.4 -54.8 68.0 2.3 78.1	February 2016 17.6 172.2 -24.4 -77.9 53.9 3.8 131.4	2014 46.4 278.7 -26.6 -82.7 42.1 6.0 158.6	2011 34.2 272.4 -33.1 -83.4 41.8 5.7 177.4	

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ - \end{array} \text{Active listings at month end / monthly sales; Compared to levels from previous periods.}$

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $[\]overset{ \cdot }{\text{Sum}}$ of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

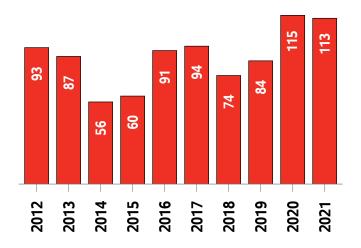
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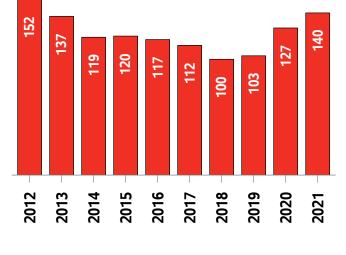
London and St. Thomas MLS. Townhouse Market Activity



Sales Activity (February only)

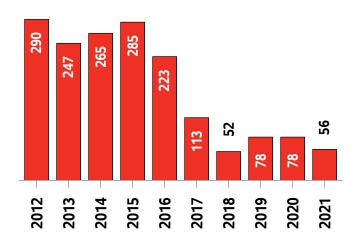


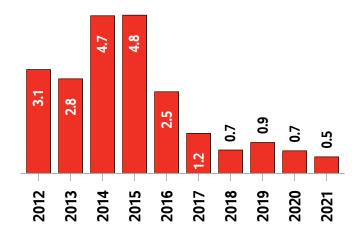
Active Listings (February only)



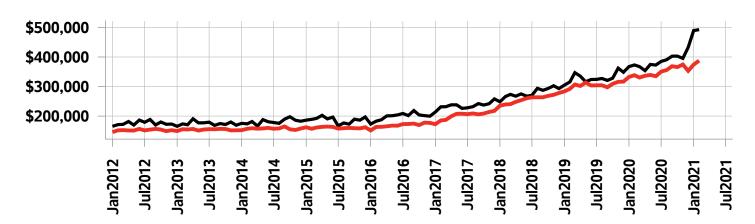
New Listings (February only)

Months of Inventory (February only)





MLS® HPI Townhouse Benchmark Price and Average Price

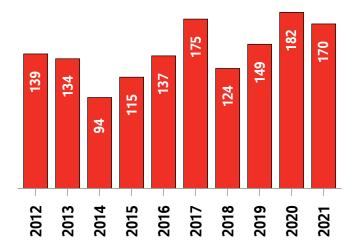




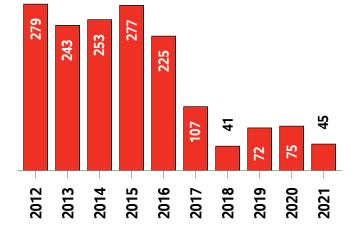
London and St. Thomas MLS. Townhouse Market Activity



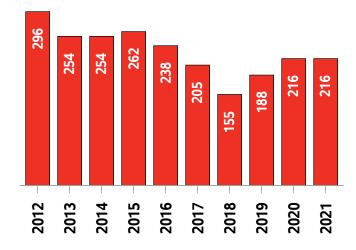




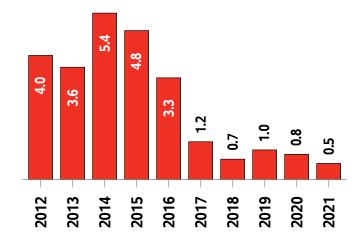
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month







				Compa	red to 6		
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	113	-1.7	34.5	52.7	24.2	101.8	50.7
Dollar Volume	\$55,659,227	29.7	110.0	182.7	234.5	472.1	328.2
New Listings	140	10.2	35.9	40.0	19.7	17.6	10.2
Active Listings	56	-28.2	-28.2	7.7	-74.9	-78.9	-79.8
Sales to New Listings Ratio 1	80.7	90.6	81.6	74.0	77.8	47.1	59.1
Months of Inventory 2	0.5	0.7	0.9	0.7	2.5	4.7	3.7
Average Price	\$492,560	32.0	56.1	85.1	169.4	183.5	184.2
Median Price	\$471,499	25.7	52.6	96.0	177.4	211.7	194.7
Sales to List Price Ratio	119.7	106.4	107.1	107.2	97.9	97.6	97.9
Median Days on Market	7.0	6.0	7.5	7.0	33.0	26.5	29.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity	_			February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021 170	-6.6	14.1	February 2018 37.1	February 2016 24.1	80.9	34.9
Sales Activity Dollar Volume	2021 170 \$83,563,452	-6.6 23.8	2019 14.1 80.4	February 2018 37.1 160.2	February 2016 24.1 239.7	80.9 409.6	34.9 260.8
Sales Activity Dollar Volume New Listings	2021 170 \$83,563,452 216	-6.6 23.8 0.0	2019 14.1 80.4 14.9	February 2018 37.1 160.2 39.4	February 2016 24.1 239.7 -9.2	80.9 409.6 -15.0	2011 34.9 260.8 -18.5
Sales Activity Dollar Volume New Listings Active Listings	2021 170 \$83,563,452 216 45	-6.6 23.8 0.0 -40.3	2019 14.1 80.4 14.9 -37.8	February 2018 37.1 160.2 39.4 8.5	February 2016 24.1 239.7 -9.2 -80.2	2014 80.9 409.6 -15.0 -82.4	2011 34.9 260.8 -18.5 -83.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 170 \$83,563,452 216 45 78.7	2020 -6.6 23.8 0.0 -40.3 84.3	2019 14.1 80.4 14.9 -37.8 79.3	February 2018 37.1 160.2 39.4 8.5 80.0	February 2016 24.1 239.7 -9.2 -80.2 57.6	2014 80.9 409.6 -15.0 -82.4 37.0	2011 34.9 260.8 -18.5 -83.5 47.5
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 170 \$83,563,452 216 45 78.7 0.5	2020 -6.6 23.8 0.0 -40.3 84.3 0.8	2019 14.1 80.4 14.9 -37.8 79.3 1.0	February 2018 37.1 160.2 39.4 8.5 80.0 0.7	February 2016 24.1 239.7 -9.2 -80.2 57.6 3.3	2014 80.9 409.6 -15.0 -82.4 37.0 5.4	2011 34.9 260.8 -18.5 -83.5 47.5 4.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 170 \$83,563,452 216 45 78.7 0.5 \$491,550	2020 -6.6 23.8 0.0 -40.3 84.3 0.8 32.5	2019 14.1 80.4 14.9 -37.8 79.3 1.0 58.1	February 2018 37.1 160.2 39.4 8.5 80.0 0.7 89.8	February 2016 24.1 239.7 -9.2 -80.2 57.6 3.3 173.8	2014 80.9 409.6 -15.0 -82.4 37.0 5.4 181.8	2011 34.9 260.8 -18.5 -83.5 47.5 4.3 167.4

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ - \end{array} \text{Active listings at month end / monthly sales; Compared to levels from previous periods.}$

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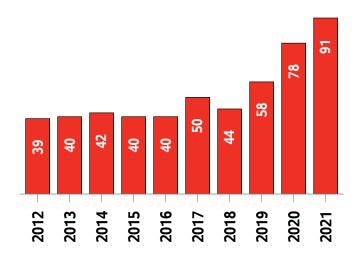
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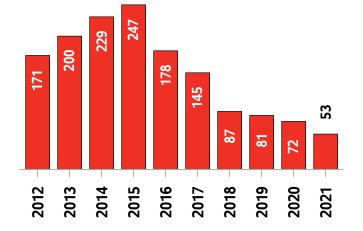
London and St. Thomas MLS[®] Apartment Market Activity



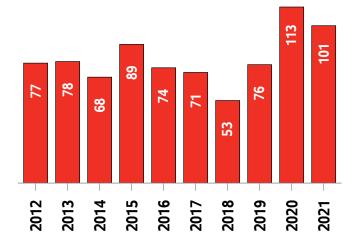
Sales Activity (February only)



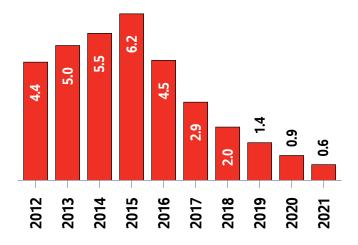
Active Listings (February only)



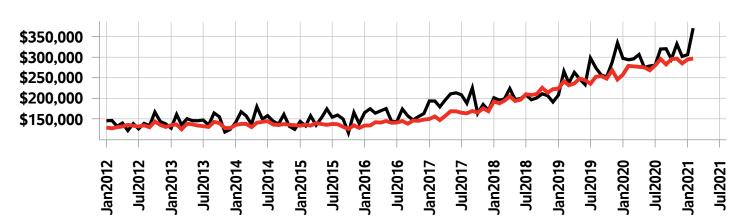
New Listings (February only)



Months of Inventory (February only)



MLS® HPI Apartment Benchmark Price and Average Price

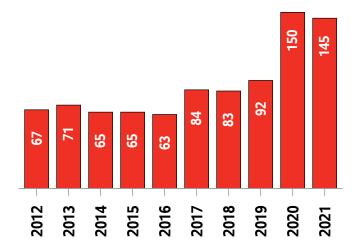




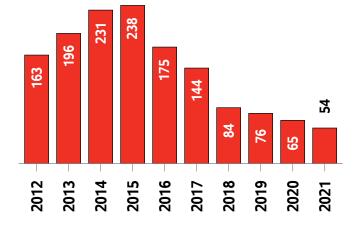
London and St. Thomas MLS[®] Apartment Market Activity



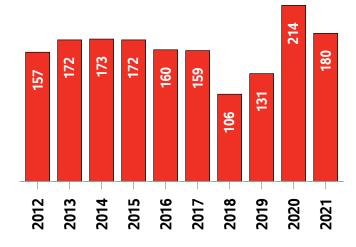
Sales Activity (February Year-to-date)



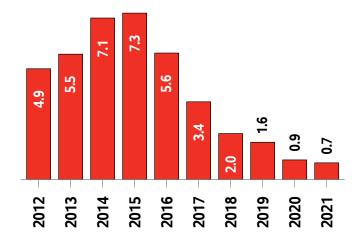
Active Listings (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



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² Average active listings January to the current month/average of sales January to the current month



London and St. Thomas MLS[®] Apartment Market Activity



				Compa	red to 6			
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011	
Sales Activity	91	16.7	56.9	106.8	127.5	116.7	203.3	
Dollar Volume	\$33,726,521	47.2	118.8	292.1	383.3	380.0	641.5	
New Listings	101	-10.6	32.9	90.6	36.5	48.5	6.3	
Active Listings	53	-26.4	-34.6	-39.1	-70.2	-76.9	-72.3	
Sales to New Listings Ratio 1	90.1	69.0	76.3	83.0	54.1	61.8	31.6	
Months of Inventory ²	0.6	0.9	1.4	2.0	4.5	5.5	6.4	
Average Price	\$370,621	26.2	39.4	89.6	112.4	121.6	144.4	
Median Price	\$330,000	18.8	50.0	69.0	143.6	144.5	154.9	
Sales to List Price Ratio	108.6	103.7	104.8	102.2	97.4	96.5	96.4	
Median Days on Market	8.0	8.0	8.0	14.0	41.0	37.0	40.5	
				Compa	red to '			
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011	
Year-to-date Sales Activity	_	_		February	February			
	2021	2020	2019	February 2018	February 2016	2014	2011	
Sales Activity	2021	-3.3	57.6	February 2018 74.7	February 2016 130.2	123.1	158.9	
Sales Activity Dollar Volume	2021 145 \$50,265,269	-3.3 13.5	57.6 123.6	February 2018 74.7 205.6	February 2016 130.2 366.3	2014 123.1 389.3	158.9 536.7	
Sales Activity Dollar Volume New Listings	2021 145 \$50,265,269 180	-3.3 13.5 -15.9	57.6 123.6 37.4	February 2018 74.7 205.6 69.8	February 2016 130.2 366.3 12.5	2014 123.1 389.3 4.0	2011 158.9 536.7 8.4	
Sales Activity Dollar Volume New Listings Active Listings	2021 145 \$50,265,269 180 54	-3.3 13.5 -15.9 -17.7	2019 57.6 123.6 37.4 -29.1	February 2018 74.7 205.6 69.8 -36.3	February 2016 130.2 366.3 12.5 -69.4	2014 123.1 389.3 4.0 -76.8	2011 158.9 536.7 8.4 -68.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 145 \$50,265,269 180 54 80.6	-3.3 13.5 -15.9 -17.7 70.1	2019 57.6 123.6 37.4 -29.1	February 2018 74.7 205.6 69.8 -36.3 78.3	February 2016 130.2 366.3 12.5 -69.4 39.4	2014 123.1 389.3 4.0 -76.8 37.6	2011 158.9 536.7 8.4 -68.4 33.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 145 \$50,265,269 180 54 80.6 0.7	2020 -3.3 13.5 -15.9 -17.7 70.1 0.9	2019 57.6 123.6 37.4 -29.1 70.2 1.6	February 2018 74.7 205.6 69.8 -36.3 78.3 2.0	February 2016 130.2 366.3 12.5 -69.4 39.4 5.6	2014 123.1 389.3 4.0 -76.8 37.6 7.1	2011 158.9 536.7 8.4 -68.4 33.7 6.1	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 145 \$50,265,269 180 54 80.6 0.7 \$346,657	2020 -3.3 13.5 -15.9 -17.7 70.1 0.9 17.4	2019 57.6 123.6 37.4 -29.1 70.2 1.6 41.9	February 2018 74.7 205.6 69.8 -36.3 78.3 2.0 74.9	February 2016 130.2 366.3 12.5 -69.4 39.4 5.6 102.6	2014 123.1 389.3 4.0 -76.8 37.6 7.1 119.3	2011 158.9 536.7 8.4 -68.4 33.7 6.1 145.9	

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ - \end{array} \text{Active listings at month end / monthly sales; Compared to levels from previous periods.}$

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

 $[\]overset{ \cdot }{\text{Sum}}$ of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.

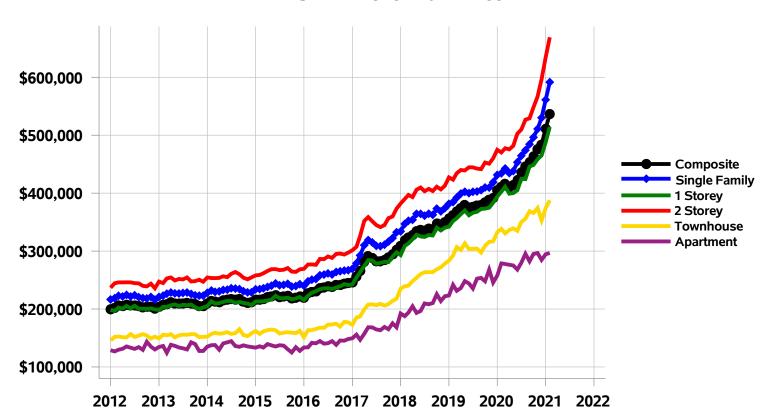


London and St. Thomas MLS[®] HPI Benchmark Price



	ı	MLS [®] Home	Price Index	k Benchma	rk Price			
		percentage change vs.						
Benchmark Type:	February 2021	1 month ago	3 months ago	6 months ago	12 months ago	3 years ago	5 years ago	
Composite	\$536,500	4.9	12.8	20.5	30.5	68.3	136.7	
Single Family	\$591,600	5.4	15.8	24.8	36.3	70.5	138.7	
One Storey	\$514,400	5.4	12.2	21.2	27.8	66.5	130.8	
Two Storey	\$669,100	5.5	18.0	27.0	42.3	71.6	141.7	
Townhouse	\$387,700	3.6	3.5	9.0	14.6	61.9	137.3	
Apartment	\$296,700	0.7	0.0	0.4	6.4	58.1	121.7	

MLS® HPI Benchmark Price





London and St. ThomasMLS[®] HPI Benchmark Descriptions





Value **Features Above Ground** 3 **Bedrooms Bedrooms** 3 **Below Ground** 0 **Bedrooms Exterior Walls Masonry & Siding Freshwater Supply** Municipal waterworks **Full Bathrooms** 2 **Garage Description** Attached, Single width **Gross Living Area** (Above Ground; in 1355 sq. ft.) **Half Bathrooms** 0 Forced air Heating **Heating Fuel Natural Gas** Number of 1 **Fireplaces Total Number Of** 10 Rooms **Type Of Foundation Basement, Poured** concrete Wastewater **Municipal sewers** Disposal

Single Family **♠ @**

Features	Value
Above Ground Bedrooms	3
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1433
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5980
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS[®] HPI Benchmark Descriptions



1 Storey 🏫



Features	Value
Above Ground Bedrooms	3
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1277
Half Bathrooms	0
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	6427
Number of Fireplaces	1
Total Number Of Rooms	10
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers

Features	Value
Above Ground Bedrooms	3
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	2
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1671
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Lot Size	5612
Number of Fireplaces	1
Total Number Of Rooms	11
Type Of Foundation	Basement, Poured concrete
Type of Property	Detached
Wastewater Disposal	Municipal sewers



London and St. Thomas MLS[®] HPI Benchmark Descriptions







Features	Value
Above Ground Bedrooms	3
Bedrooms	3
Below Ground Bedrooms	0
Exterior Walls	Masonry & Siding
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1266
Half Bathrooms	1
Heating	Forced air
Heating Fuel	Natural Gas
Number of Fireplaces	0
Total Number Of Rooms	9
Type Of Foundation	Basement, Poured concrete
Wastewater Disposal	Municipal sewers

Apartment |

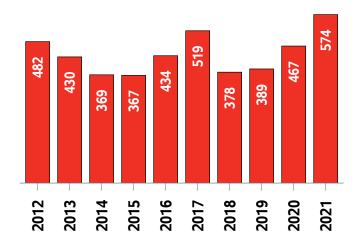
Features	Value
Above Ground Bedrooms	2
Bedrooms	2
Below Ground Bedrooms	0
Exterior Walls	Masonry
Freshwater Supply	Municipal waterworks
Full Bathrooms	1
Garage Description	Attached, Single width
Gross Living Area (Above Ground; in sq. ft.)	1046
Half Bathrooms	0
Heating Fuel	Electricity
Number of Fireplaces	0
Total Number Of Rooms	7
Type Of Foundation	Poured concrete
Wastewater Disposal	Municipal sewers



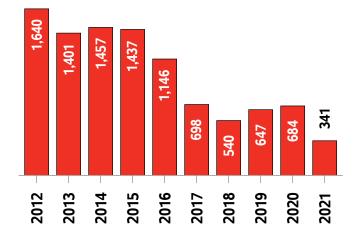
London MLSResidential Market Activity



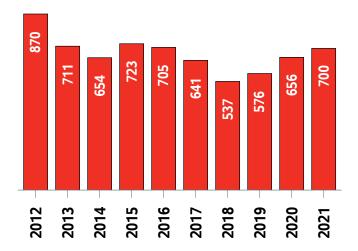
Sales Activity (February only)



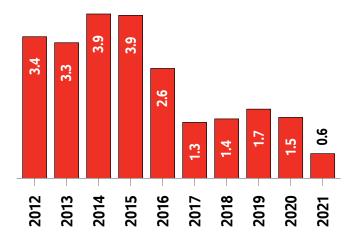
Active Listings (February only)



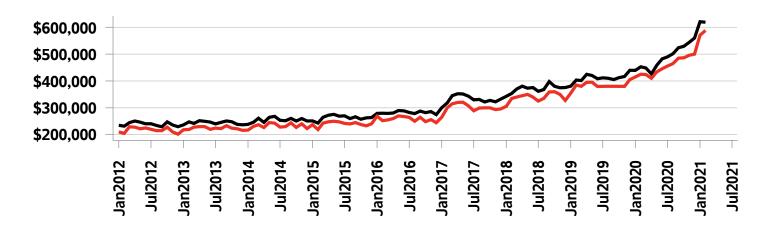
New Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

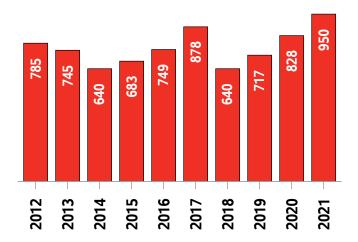




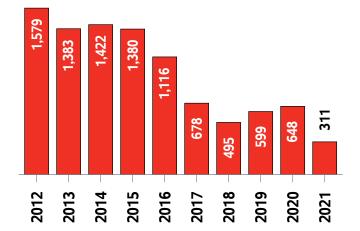




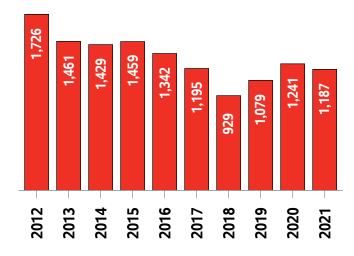




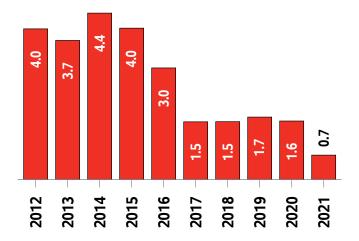
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



London MLSResidential Market Activity



				Compa	red to 6			
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011	
Sales Activity	574	22.9	47.6	51.9	32.3	55.6	44.2	
Dollar Volume	\$355,138,069	68.0	126.2	165.6	192.4	290.8	281.7	
New Listings	700	6.7	21.5	30.4	-0.7	7.0	-10.5	
Active Listings	341	-50.1	-47.3	-36.9	-70.2	-76.6	-78.7	
Sales to New Listings Ratio 1	82.0	71.2	67.5	70.4	61.6	56.4	50.9	
Months of Inventory ²	0.6	1.5	1.7	1.4	2.6	3.9	4.0	
Average Price	\$618,707	36.7	53.3	74.9	121.1	151.2	164.7	
Median Price	\$588,000	38.4	52.7	75.5	133.2	154.5	176.7	
Sales to List Price Ratio	115.3	105.2	104.7	103.9	98.7	97.6	97.6	
Median Days on Market	7.0	6.0	7.0	8.0	21.0	25.0	29.0	
				Compa	red to ⁶			
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February 2016	February 2014	February 2011	
Year-to-date Sales Activity	_	_		February	February			
	2021	2020	2019	February 2018	February 2016	2014	2011	
Sales Activity	950	14.7	32.5	February 2018 48.4	February 2016 26.8	48.4	38.7	
Sales Activity Dollar Volume	950 \$588,492,871	2020 14.7 59.0	32.5 108.8	February 2018 48.4 163.3	February 2016 26.8 181.0	2014 48.4 278.5	38.7 267.2	
Sales Activity Dollar Volume New Listings	950 \$588,492,871 1,187	2020 14.7 59.0 -4.4	32.5 108.8 10.0	February 2018 48.4 163.3 27.8	February 2016 26.8 181.0 -11.5	2014 48.4 278.5 -16.9	2011 38.7 267.2 -22.6	
Sales Activity Dollar Volume New Listings Active Listings	2021 950 \$588,492,871 1,187 311	2020 14.7 59.0 -4.4 -52.0	2019 32.5 108.8 10.0 -48.0	February 2018 48.4 163.3 27.8 -37.2	February 2016 26.8 181.0 -11.5 -72.1	2014 48.4 278.5 -16.9 -78.1	2011 38.7 267.2 -22.6 -79.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 950 \$588,492,871 1,187 311 80.0	2020 14.7 59.0 -4.4 -52.0 66.7	2019 32.5 108.8 10.0 -48.0 66.5	February 2018 48.4 163.3 27.8 -37.2 68.9	February 2016 26.8 181.0 -11.5 -72.1 55.8	2014 48.4 278.5 -16.9 -78.1 44.8	2011 38.7 267.2 -22.6 -79.5 44.7	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 950 \$588,492,871 1,187 311 80.0 0.7	2020 14.7 59.0 -4.4 -52.0 66.7 1.6	2019 32.5 108.8 10.0 -48.0 66.5	February 2018 48.4 163.3 27.8 -37.2 68.9 1.5	February 2016 26.8 181.0 -11.5 -72.1 55.8 3.0	2014 48.4 278.5 -16.9 -78.1 44.8 4.4	2011 38.7 267.2 -22.6 -79.5 44.7 4.4	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 950 \$588,492,871 1,187 311 80.0 0.7 \$619,466	2020 14.7 59.0 -4.4 -52.0 66.7 1.6 38.6	2019 32.5 108.8 10.0 -48.0 66.5 1.7 57.6	February 2018 48.4 163.3 27.8 -37.2 68.9 1.5 77.4	February 2016 26.8 181.0 -11.5 -72.1 55.8 3.0 121.5	2014 48.4 278.5 -16.9 -78.1 44.8 4.4 155.0	2011 38.7 267.2 -22.6 -79.5 44.7 4.4 164.8	

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]overset{2}{2}$ Active listings at month end / monthly sales; Compared to levels from previous periods.

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

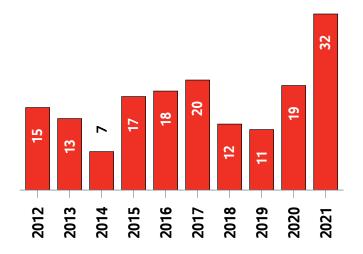
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



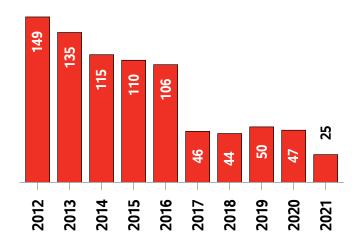
Elgin MLS[®] Residential Market Activity



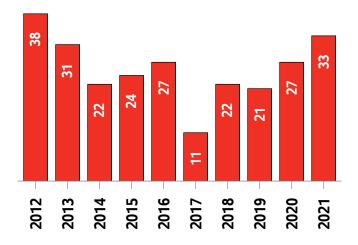
Sales Activity (February only)



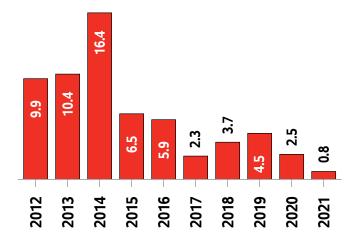
Active Listings (February only)



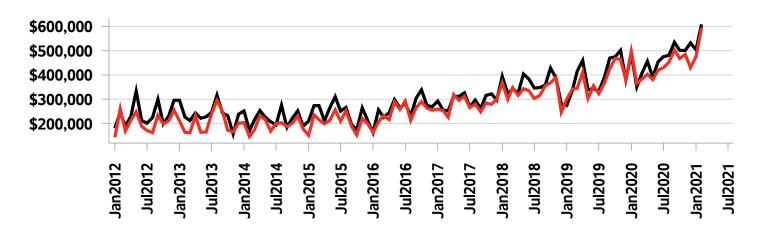
New Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

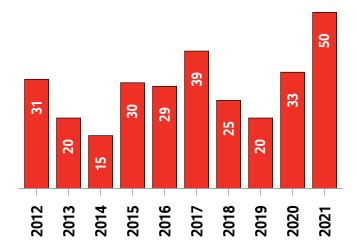




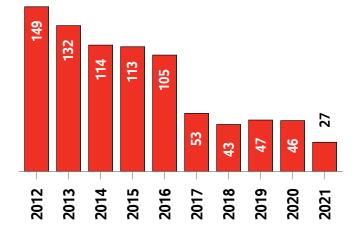




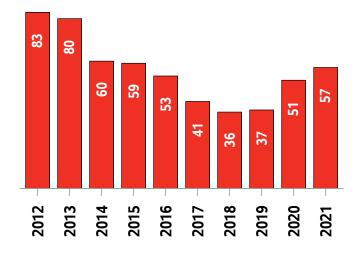
Sales Activity (February Year-to-date)



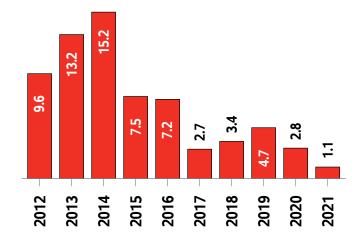
Active Listings (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month





Elgin MLS[®] Residential Market Activity

				Compa	red to °			
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011	
Sales Activity	32	68.4	190.9	166.7	77.8	357.1	166.7	
Dollar Volume	\$19,495,496	192.6	429.9	404.9	323.8	1,544.1	597.1	
New Listings	33	22.2	57.1	50.0	22.2	50.0	0.0	
Active Listings	25	-46.8	-50.0	-43.2	-76.4	-78.3	-80.3	
Sales to New Listings Ratio 1	97.0	70.4	52.4	54.5	66.7	31.8	36.4	
Months of Inventory 2	0.8	2.5	4.5	3.7	5.9	16.4	10.6	
Average Price	\$609,234	73.8	82.2	89.4	138.4	259.6	161.4	
Median Price	\$594,400	62.8	74.8	98.5	188.5	309.9	242.6	
Sales to List Price Ratio	105.5	98.0	97.2	99.2	96.0	96.0	94.5	
Median Days on Market	11.0	27.0	50.0	24.0	84.5	29.0	58.5	
				Compa	red to ⁶			
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011	
Year-to-date Sales Activity				February	February			
	2021	2020	2019	February 2018	February 2016	2014	2011	
Sales Activity	2021 50	2020 51.5	150.0	February 2018	February 2016 72.4	233.3	177.8	
Sales Activity Dollar Volume	2021 50 \$28,566,796	51.5 112.0	150.0 365.2	February 2018 100.0 217.8	February 2016 72.4 348.0	2014 233.3 794.2	2011 177.8 636.9	
Sales Activity Dollar Volume New Listings	2021 50 \$28,566,796 57	2020 51.5 112.0 11.8	2019 150.0 365.2 54.1	February 2018 100.0 217.8 58.3	February 2016 72.4 348.0 7.5	2014 233.3 794.2 -5.0	2011 177.8 636.9 -13.6	
Sales Activity Dollar Volume New Listings Active Listings ³	2021 50 \$28,566,796 57 27	2020 51.5 112.0 11.8 -42.4	2019 150.0 365.2 54.1 -43.0	February 2018 100.0 217.8 58.3 -37.6	February 2016 72.4 348.0 7.5 -74.8	2014 233.3 794.2 -5.0 -76.8	2011 177.8 636.9 -13.6 -78.5	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 50 \$28,566,796 57 27 87.7	2020 51.5 112.0 11.8 -42.4 64.7	2019 150.0 365.2 54.1 -43.0 54.1	February 2018 100.0 217.8 58.3 -37.6 69.4	February 2016 72.4 348.0 7.5 -74.8 54.7	2014 233.3 794.2 -5.0 -76.8 25.0	2011 177.8 636.9 -13.6 -78.5 27.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 50 \$28,566,796 57 27 87.7 1.1	2020 51.5 112.0 11.8 -42.4 64.7 2.8	2019 150.0 365.2 54.1 -43.0 54.1 4.7	February 2018 100.0 217.8 58.3 -37.6 69.4 3.4	February 2016 72.4 348.0 7.5 -74.8 54.7 7.2	2014 233.3 794.2 -5.0 -76.8 25.0 15.2	2011 177.8 636.9 -13.6 -78.5 27.3	
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 50 \$28,566,796 57 27 87.7 1.1 \$571,336	2020 51.5 112.0 11.8 -42.4 64.7 2.8 39.9	2019 150.0 365.2 54.1 -43.0 54.1 4.7 86.1	February 2018 100.0 217.8 58.3 -37.6 69.4 3.4 58.9	February 2016 72.4 348.0 7.5 -74.8 54.7 7.2 159.8	2014 233.3 794.2 -5.0 -76.8 25.0 15.2 168.2	2011 177.8 636.9 -13.6 -78.5 27.3 13.7 165.3	

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ \text{Active listings at month end / monthly sales; Compared to levels from previous periods.} \end{array}$

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

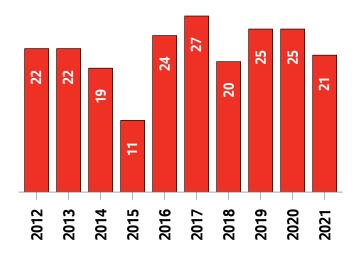
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



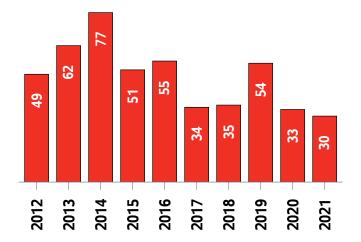
Middlesex MLS® Residential Market Activity



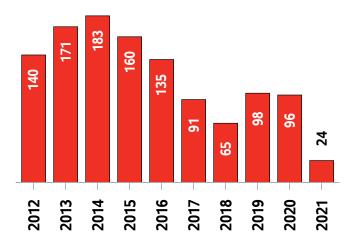




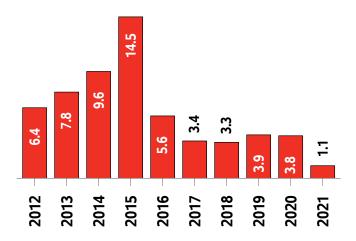
New Listings (February only)



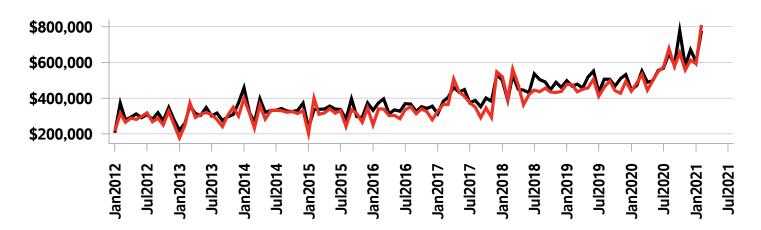
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

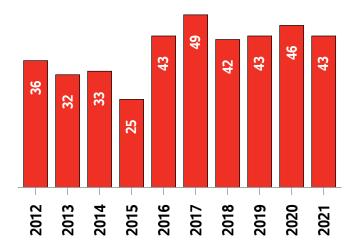




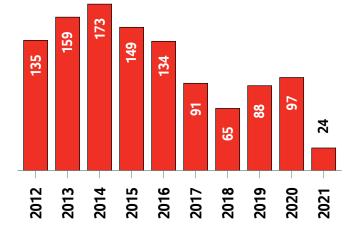
Middlesex MLS® Residential Market Activity



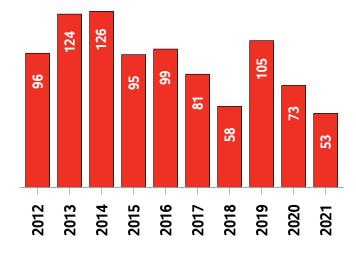




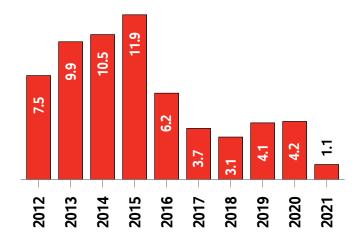
Active Listings 1 (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Middlesex MLS Residential Market Activity



		Compared to 6					
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	21	-16.0	-16.0	5.0	-12.5	10.5	23.5
Dollar Volume	\$16,327,685	38.6	39.8	110.5	81.9	169.2	157.6
New Listings	30	-9.1	-44.4	-14.3	-45.5	-61.0	-18.9
Active Listings	24	-75.0	-75.5	-63.1	-82.2	-86.9	-81.7
Sales to New Listings Ratio 1	70.0	75.8	46.3	57.1	43.6	24.7	45.9
Months of Inventory ²	1.1	3.8	3.9	3.3	5.6	9.6	7.7
Average Price	\$777,509	65.0	66.4	100.5	107.9	143.6	108.5
Median Price	\$810,000	67.0	70.5	105.3	138.2	156.6	200.0
Sales to List Price Ratio	112.8	102.2	100.2	100.1	95.8	95.1	95.0
Median Days on Market	8.0	15.0	23.0	12.5	45.0	24.0	62.0
		Compared to 6					
			<u>'</u>	Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	Compa February 2018	February	February 2014	February 2011
Year-to-date Sales Activity	_	_		February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021	-6.5	0.0	February 2018 2.4	February 2016 0.0	30.3	48.3
Sales Activity Dollar Volume	2021 43 \$29,609,955	-6.5 40.0	0.0	February 2018 2.4 57.7	February 2016 0.0 93.7	30.3 137.2	2011 48.3 202.5
Sales Activity Dollar Volume New Listings	2021 43 \$29,609,955 53	-6.5 40.0 -27.4	0.0 43.4 -49.5	February 2018 2.4 57.7 -8.6	February 2016 0.0 93.7 -46.5	30.3 137.2 -57.9	2011 48.3 202.5 -43.6
Sales Activity Dollar Volume New Listings Active Listings	2021 43 \$29,609,955 53 24	-6.5 40.0 -27.4 -75.6	2019 0.0 43.4 -49.5 -73.3	February 2018 2.4 57.7 -8.6 -63.6	February 2016 0.0 93.7 -46.5 -82.5	30.3 137.2 -57.9 -86.4	2011 48.3 202.5 -43.6 -81.3
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 43 \$29,609,955 53 24 81.1	-6.5 40.0 -27.4 -75.6 63.0	2019 0.0 43.4 -49.5 -73.3 41.0	February 2018 2.4 57.7 -8.6 -63.6 72.4	February 2016 0.0 93.7 -46.5 -82.5 43.4	2014 30.3 137.2 -57.9 -86.4 26.2	2011 48.3 202.5 -43.6 -81.3 30.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory	2021 43 \$29,609,955 53 24 81.1 1.1	-6.5 40.0 -27.4 -75.6 63.0 4.2	2019 0.0 43.4 -49.5 -73.3 41.0 4.1	February 2018 2.4 57.7 -8.6 -63.6 72.4 3.1	February 2016 0.0 93.7 -46.5 -82.5 43.4 6.2	2014 30.3 137.2 -57.9 -86.4 26.2 10.5	2011 48.3 202.5 -43.6 -81.3 30.9 8.7
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 43 \$29,609,955 53 24 81.1 1.1 \$688,604	-6.5 40.0 -27.4 -75.6 63.0 4.2 49.8	2019 0.0 43.4 -49.5 -73.3 41.0 4.1 43.4	February 2018 2.4 57.7 -8.6 -63.6 72.4 3.1 54.0	February 2016 0.0 93.7 -46.5 -82.5 43.4 6.2 93.7	2014 30.3 137.2 -57.9 -86.4 26.2 10.5 82.0	2011 48.3 202.5 -43.6 -81.3 30.9 8.7 104.0

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ \text{Active listings at month end / monthly sales; Compared to levels from previous periods.} \end{array}$

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

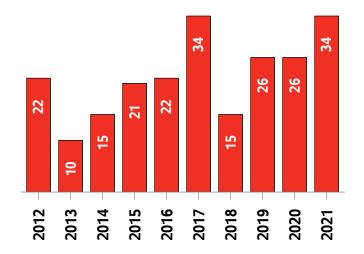
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



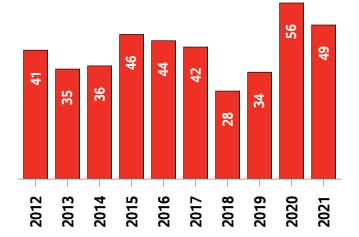
Strathroy-Cardoc MLSResidential Market Activity



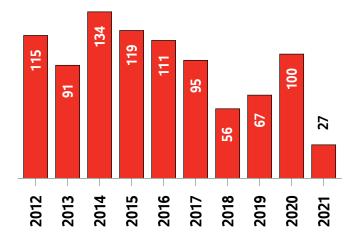
Sales Activity (February only)



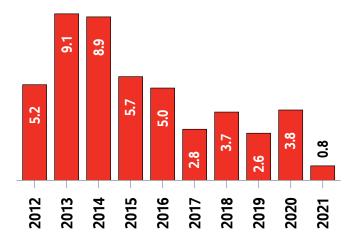
New Listings (February only)



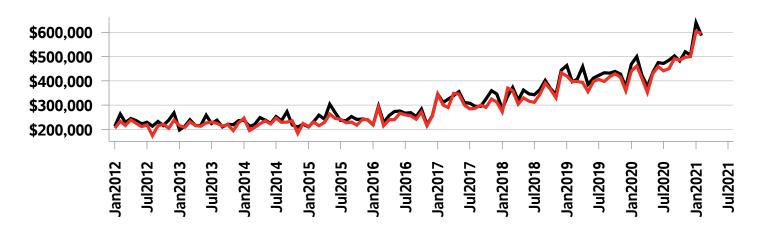
Active Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

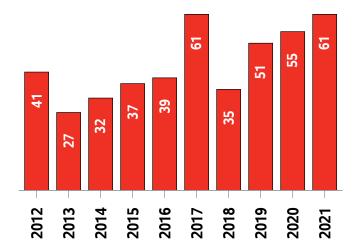




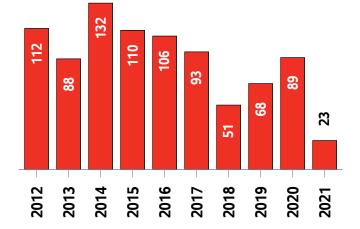
Strathroy-Cardoc MLS® Residential Market Activity



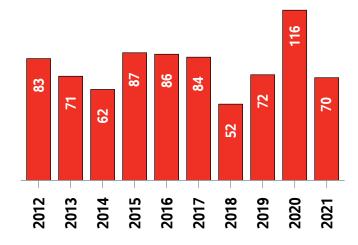




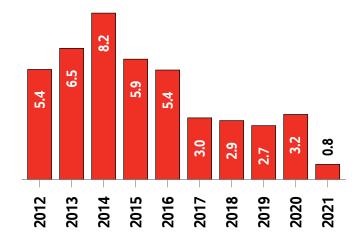
Active Listings (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



Strathroy-Cardoc MLS® Residential Market Activity



		Compared to ⁶					
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	34	30.8	30.8	126.7	54.5	126.7	126.7
Dollar Volume	\$19,943,179	53.5	93.5	294.4	206.9	524.1	558.1
New Listings	49	-12.5	44.1	75.0	11.4	36.1	28.9
Active Listings	27	-73.0	-59.7	-51.8	-75.7	-79.9	-77.5
Sales to New Listings Ratio 1	69.4	46.4	76.5	53.6	50.0	41.7	39.5
Months of Inventory 2	0.8	3.8	2.6	3.7	5.0	8.9	8.0
Average Price	\$586,564	17.4	48.0	74.0	98.6	175.3	190.3
Median Price	\$595,000	28.9	50.0	60.8	105.8	205.1	240.0
Sales to List Price Ratio	117.1	100.2	99.2	100.5	96.4	96.0	97.5
Median Days on Market	7.0	25.0	30.5	22.0	34.0	91.0	23.0
				Compa	red to ⁶		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_						
	2021	2020	2019	2018	2016	2014	2011
Sales Activity	2021 61	10.9	19.6	74.3	56.4	90.6	117.9
Sales Activity Dollar Volume	2021 61 \$37,210,669	10.9 40.0	2019 19.6 70.0	74.3 245.9	2016 56.4 264.0	90.6 414.2	2011 117.9 532.5
Sales Activity Dollar Volume New Listings	2021 61 \$37,210,669 70	2020 10.9 40.0 -39.7	2019 19.6 70.0 -2.8	74.3 245.9 34.6	2016 56.4 264.0 -18.6	90.6 414.2 12.9	2011 117.9 532.5 -23.9
Sales Activity Dollar Volume New Listings Active Listings	2021 61 \$37,210,669 70 23	2020 10.9 40.0 -39.7 -74.0	2019 19.6 70.0 -2.8 -66.2	74.3 245.9 34.6 -54.9	2016 56.4 264.0 -18.6 -78.2	90.6 414.2 12.9 -82.5	2011 117.9 532.5 -23.9 -79.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 61 \$37,210,669 70 23 87.1	2020 10.9 40.0 -39.7 -74.0 47.4	2019 19.6 70.0 -2.8 -66.2 70.8	2018 74.3 245.9 34.6 -54.9 67.3	2016 56.4 264.0 -18.6 -78.2 45.3	90.6 414.2 12.9 -82.5 51.6	2011 117.9 532.5 -23.9 -79.9 30.4
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 61 \$37,210,669 70 23 87.1 0.8	2020 10.9 40.0 -39.7 -74.0 47.4 3.2	2019 19.6 70.0 -2.8 -66.2 70.8 2.7	2018 74.3 245.9 34.6 -54.9 67.3 2.9	2016 56.4 264.0 -18.6 -78.2 45.3 5.4	90.6 414.2 12.9 -82.5 51.6 8.2	2011 117.9 532.5 -23.9 -79.9 30.4 8.2
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 61 \$37,210,669 70 23 87.1 0.8 \$610,011	2020 10.9 40.0 -39.7 -74.0 47.4 3.2 26.2	2019 19.6 70.0 -2.8 -66.2 70.8 2.7 42.2	2018 74.3 245.9 34.6 -54.9 67.3 2.9 98.5	2016 56.4 264.0 -18.6 -78.2 45.3 5.4 132.7	2014 90.6 414.2 12.9 -82.5 51.6 8.2 169.8	2011 117.9 532.5 -23.9 -79.9 30.4 8.2 190.3

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ - \end{array} \text{Active listings at month end / monthly sales; Compared to levels from previous periods.}$

The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year.

⁴ Sum of sales from January to current month / sum of new listings from January to current month.

⁵ The year-to-date months of inventory figure is calculated as: average active listings from January to current month / average sales from January to current month.

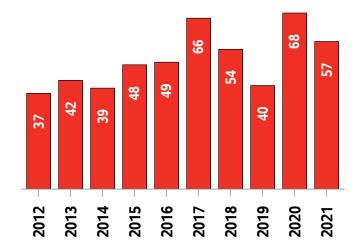
⁶ Sales to new listings ratio, months of inventory and median days on market shown as levels; all others calculated as percentage changes.



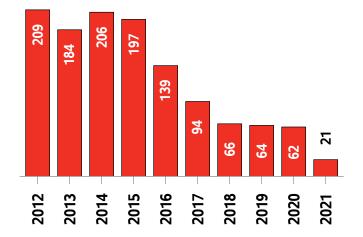




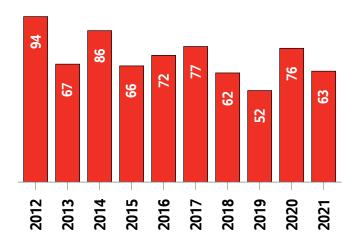
Sales Activity (February only)



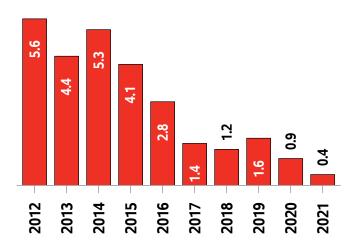
Active Listings (February only)



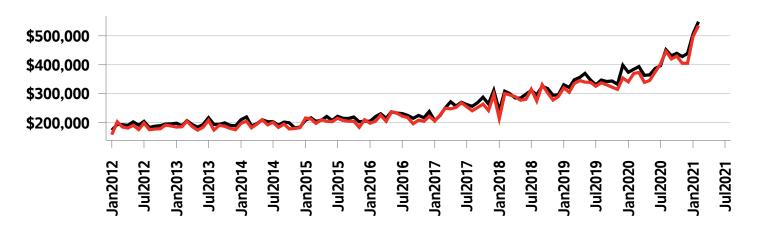
New Listings (February only)



Months of Inventory (February only)



Average Price and Median Price

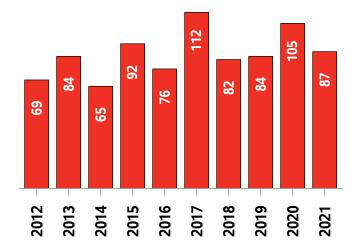




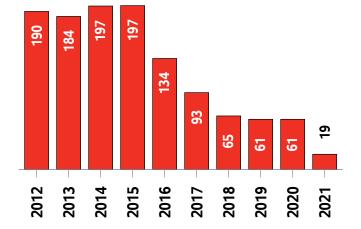




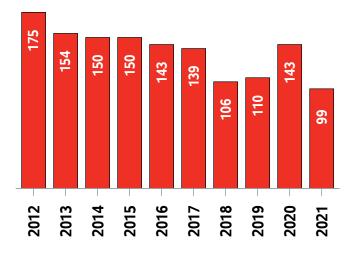




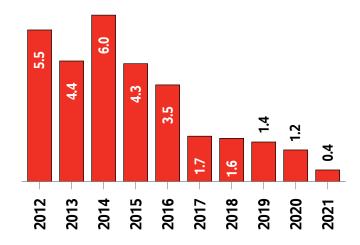
Active Listings (February Year-to-date)



New Listings (February Year-to-date)



Months of Inventory ² (February Year-to-date)



¹ The year-to-date active listings figure is a monthly average of the number of homes on the market at the end of each month so far this year

² Average active listings January to the current month/average of sales January to the current month



St. Thomas MLS® Residential Market Activity



		Compared to ⁶					
Actual	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Sales Activity	57	-16.2	42.5	5.6	16.3	46.2	26.7
Dollar Volume	\$31,265,848	19.6	143.3	87.6	188.6	265.0	245.5
New Listings	63	-17.1	21.2	1.6	-12.5	-26.7	-26.7
Active Listings	21	-66.1	-67.2	-68.2	-84.9	-89.8	-90.0
Sales to New Listings Ratio 1	90.5	89.5	76.9	87.1	68.1	45.3	52.3
Months of Inventory 2	0.4	0.9	1.6	1.2	2.8	5.3	4.7
Average Price	\$548,524	42.7	70.7	77.7	148.1	149.8	172.7
Median Price	\$535,000	44.6	75.4	78.0	161.0	161.0	167.6
Sales to List Price Ratio	116.5	101.7	101.4	99.9	96.8	97.2	97.1
Median Days on Market	6.0	11.0	16.0	11.5	25.0	37.0	54.0
		Compared to '					
				Compa	red to °		
Year-to-date	February 2021	February 2020	February 2019	February 2018	February 2016	February 2014	February 2011
Year-to-date Sales Activity	_	_		February	February		
	2021	2020	2019	February 2018	February 2016	2014	2011
Sales Activity	2021 87	-17.1	3.6	February 2018 6.1	February 2016 14.5	33.8	2011
Sales Activity Dollar Volume	2021 87 \$46,456,382	-17.1 16.2	3.6 69.5	February 2018 6.1 98.5	February 2016 14.5 184.0	33.8 231.1	2011 2.4 193.8
Sales Activity Dollar Volume New Listings	2021 87 \$46,456,382 99	-17.1 16.2 -30.8	3.6 69.5 -10.0	February 2018 6.1 98.5 -6.6	February 2016 14.5 184.0 -30.8	2014 33.8 231.1 -34.0	2011 2.4 193.8 -40.7
Sales Activity Dollar Volume New Listings Active Listings	2021 87 \$46,456,382 99 19	-17.1 16.2 -30.8 -69.4	3.6 69.5 -10.0 -69.4	February 2018 6.1 98.5 -6.6 -71.3	February 2016 14.5 184.0 -30.8 -86.1	2014 33.8 231.1 -34.0 -90.6	2.4 193.8 -40.7 -90.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio 4	2021 87 \$46,456,382 99 19 87.9	-17.1 16.2 -30.8 -69.4 73.4	2019 3.6 69.5 -10.0 -69.4 76.4	February 2018 6.1 98.5 -6.6 -71.3 77.4	February 2016 14.5 184.0 -30.8 -86.1 53.1	2014 33.8 231.1 -34.0 -90.6 43.3	2.4 193.8 -40.7 -90.9 50.9
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory 5	2021 87 \$46,456,382 99 19 87.9 0.4	2020 -17.1 16.2 -30.8 -69.4 73.4 1.2	2019 3.6 69.5 -10.0 -69.4 76.4 1.4	February 2018 6.1 98.5 -6.6 -71.3 77.4 1.6	February 2016 14.5 184.0 -30.8 -86.1 53.1 3.5	2014 33.8 231.1 -34.0 -90.6 43.3 6.0	2.4 193.8 -40.7 -90.9 50.9 4.8
Sales Activity Dollar Volume New Listings Active Listings Sales to New Listings Ratio Months of Inventory Average Price	2021 87 \$46,456,382 99 19 87.9 0.4 \$533,981	2020 -17.1 16.2 -30.8 -69.4 73.4 1.2 40.3	2019 3.6 69.5 -10.0 -69.4 76.4 1.4 63.6	February 2018 6.1 98.5 -6.6 -71.3 77.4 1.6 87.0	February 2016 14.5 184.0 -30.8 -86.1 53.1 3.5 148.1	2014 33.8 231.1 -34.0 -90.6 43.3 6.0 147.4	2011 2.4 193.8 -40.7 -90.9 50.9 4.8 187.1

¹ Sales / new listings * 100; Compared to levels from previous periods.

 $[\]begin{array}{ll} 2 \\ \text{Active listings at month end / monthly sales; Compared to levels from previous periods.} \end{array}$

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