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# STATISTICAL REPORT



(for month ending July 31, 2013)

# **Table of Contents**

News Release for July 2013	3
Market Report for July 2013	5
Statistical Report for the Month Ending	6
Residential Statistical Report for the Month Ending	7
St. Thomas Statistics	8
St. Thomas Sales by Month	9
MLS® Residential Sales, Jan.1 – Dec. 31, a 10-year review	10
MLS® Residential Sales, July. to July., a 10-year review	11
MLS® Listings, Jan. 1 – Dec. 31, a 10-year review	12
MLS® Listings, July. to July., a 10-year review	13
Active MLS® Residential Listings, Jan. 1 – Dec. 31, a 10-year review	14
Active MLS® Residential Listings, July. to July., a 10-year review	15
Average Residential Price in Association's Jurisdiction	16
Total MLS® Dollar Volume, Jan. 1 – Dec. 31, a 10-year review	17
Total MLS® Dollar Volume, July. to July., a 10-year review	18
Residential Sales by July	19
Average Residential Prices, including London and St. Thomas, 1987-2013	22
Fifteen-Year Condo Review	23
Breakdown by Area	24

Statistical Report (July 2013) Page 2 of 26



#### **News Release**

For Comment: Doug Pedlar, President, 519-238-5700

For Background: Betty Doré, Executive Vice-President, 519-641-1400

London, August 1, 2013

#### July sales strong and steady

Sales last month were up 5.6% over those of the previous July, with 630 detached homes exchanging hands and 158 condos. This represents a 1.6% increase in sales of detached homes and an increase of 25.4% in condo sales. "Condos have been moving a little slowly over the last several months, so it was good to see them rebound so nicely in July," says Doug Pedlar, President of London and St. Thomas Association of REALTORS® (LSTAR). "As for detached homes, the market for those continued strong and steady last month -- almost as if this year's Spring market extended into the summer months." He adds, "New listings were up 6.9% and listings end of period – or inventory – was up 0.9%, indicating that, now and for the foreseeable future, we can expect our market to continue to be a balanced one – good for buyers and sellers alike."

The City of St. Thomas continued to perform well in July ... with 78 homes exchanging hands in that City over the course of July – up 13% – and an average sale price Year to Date of \$195,398.

The average price for a home in LSTAR's jurisdiction Year to Date stands at \$247,274, an increase of 3.5%. The average price for a detached home over that same period stands at \$262,627, up 3.2%, while the average price for a condo stands at \$178,848, up 4.3 % from January of this year.

The following table, based on data taken from CREA's National MLS® Report for June 2013 (the latest information available), demonstrates how homes in LSTAR's jurisdiction continue to maintain their affordability compared to other major Ontario and Canadian centers.

City	Average Sale \$\$
Vancouver	\$756,134
Victoria	\$493,627
Toronto	\$525,987
Calgary	\$446,971
Hamilton-Burlington	\$399,164
Ottawa	\$352,667
Kitchener-Waterloo	\$336,085
Edmonton	\$359,784
Saskatoon	\$347,692
Regina	\$293,163
Halifax-Dartmouth	\$258,603
London St. Thomas	\$247,274
CANADA	\$372,341

Statistical Report (July 2013) Page 3 of 26

House Style	Units Sold	Average Price
2 storey	193	\$316,508
Bungalow	138	\$210,353
Townhouse condo	85	\$163,470
Ranch	83	\$302,249

The best-selling house style in LSTAR's jurisdiction in July 2013 was the two-storey, then the bungalow, then the townhouse condominium, then the ranch.

The London and St. Thomas Association of REALTORS® (LSTAR) is one of Canada's fifteen largest real estate associations, representing over 1,500 REALTORS® working in Middlesex and Elgin Counties, a trading area of 500,000 residents.

LSTAR adheres to a Quality of Life philosophy, supporting growth that fosters economic vitality, provides housing opportunities, respects the environment and builds good communities and safe neighbourhoods and is a proud participant in the REALTORS Care Foundation's Every REALTOR $^{\text{TM}}$  Campaign.

As members of the Canadian Real Estate Association, LSTAR members may use the REALTOR® trademark, which identifies them as real estate professionals who subscribe to a strict code of ethics. The Association operates the local Multiple Listing Service® (MLS®) and provides ongoing professional education courses for its members.

# LSTAR's Market Report for July 2013

	630 detached homes and 158 condos exchar	nged hands in July 201	15, 101 a total of 700	transactions.
Type of Market	Balanced			
Listings	Active detached home listings end of period	were down 0.2%. Act	tive condo listings en	d of period were up 6.1%
	Total Residential (Detached & Condo)		\$249,143 up 0.1%	(\$248,963)
	All detached homes in LSTAR's jurisdiction		\$265,623 up 1.1%	(\$262,838)
Average Price	All condos in LSTAR'S jurisdiction		\$183,429 down 2.	3% (\$184,604)
July 2013 (Compared to	All two-storeys in LSTAR's jurisdiction		\$316,508 down 1.	4% (\$320,924)
June 2013)	All bungalows in LSTAR's jurisdiction		\$210,353 up 8.8%	(\$193,416)
	All ranches in LSTAR'S jurisdiction		\$302,249 down 0.	4% (\$303,596)
	All townhouse condos in LSTAR's jurisdiction		\$163,470 up 0.7%	(\$162,403)
Most Popular in July	Two-storeys, then bungalows, then townhou	ise condos, and then i	ranch.	
	The average price for a home in LSTAR average price for a detached home over a condo stands at \$178,848, up 4.3 % fro CREA's National MLS® Report for Jun	that same period star om January of this ye e 2013 (the latest in	nds at \$262,627, up ear. The following formation available	o 3.2%, while the average price for g table, based on data taken from e), demonstrates how homes in
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Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintain centers.	that same period star om January of this y- e 2013 (the latest in their affordability ancouver ictoria pronto algary amilton-Burlington	nds at \$262,627, up ear. The following formation available y compared to othe Average Sale \$\$ \$756,134 \$493,627 \$525,987 \$446,971 \$399,164	o 3.2%, while the average price for table, based on data taken from the e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintain centers.	that same period stars om January of this yee 2013 (the latest in their affordability ancouver ictoria pronto algary amilton-Burlington ttawa	nds at \$262,627, up ear. The following formation available y compared to othe Average Sale \$\$ \$756,134 \$493,627 \$525,987 \$446,971 \$399,164 \$352,667	o 3.2%, while the average price for table, based on data taken from e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintain centers.	that same period star om January of this y- e 2013 (the latest in their affordability ancouver ictoria pronto algary amilton-Burlington	nds at \$262,627, up ear. The following formation available y compared to othe Average Sale \$\$ \$756,134 \$493,627 \$525,987 \$446,971 \$399,164 \$352,667 \$336,085	o 3.2%, while the average price for table, based on data taken from the e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintacenters.	that same period stars om January of this year 2013 (the latest in their affordability ancouver actoria pronto algary amilton-Burlington ttawa tchener-Waterloo	nds at \$262,627, up ear. The following formation available y compared to othe Average Sale \$\$ \$756,134 \$493,627 \$525,987 \$446,971 \$399,164 \$352,667 \$336,085 \$359,784	o 3.2%, while the average price for table, based on data taken from e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintacenters.	that same period stars of January of this yee 2013 (the latest in their affordability ancouver ictoria pronto algary amilton-Burlington ttawa itchener-Waterloo dmonton	nds at \$262,627, up ear. The following formation available y compared to othe Average Sale \$\$ \$756,134 \$493,627 \$525,987 \$446,971 \$399,164 \$352,667 \$336,085	o 3.2%, while the average price for table, based on data taken from the e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintain centers.	that same period stars om January of this yee 2013 (the latest in their affordability ancouver ictoria pronto algary amilton-Burlington ttawa tchener-Waterloo dmonton askatoon	nds at \$262,627, up ear. The following formation available y compared to other Average Sale \$\$ \$756,134 \$493,627 \$525,987 \$446,971 \$399,164 \$352,667 \$336,085 \$359,784 \$347,692	o 3.2%, while the average price for table, based on data taken from the e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintain centers.	that same period stars om January of this yee 2013 (the latest in their affordability ancouver ictoria pronto algary amilton-Burlington ttawa tchener-Waterloo dmonton askatoon egina	nds at \$262,627, up ear. The following formation available y compared to other Average Sale \$\$ \$756,134 \$493,627 \$525,987 \$446,971 \$399,164 \$352,667 \$336,085 \$359,784 \$347,692 \$293,163	o 3.2%, while the average price f g table, based on data taken from e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintacenters.	that same period stars om January of this yee 2013 (the latest in their affordability ancouver ictoria pronto algary amilton-Burlington ttawa itchener-Waterloo dmonton askatoon egina alifax-Dartmouth	nds at \$262,627, up ear. The following formation available y compared to other states and the states are states as a state of the states are states at the states are state	o 3.2%, while the average price for table, based on data taken from e), demonstrates how homes in
Affordability	average price for a detached home over a condo stands at \$178,848, up 4.3 % from CREA's National MLS® Report for Jun LSTAR's jurisdiction continue to maintacenters.	that same period stars om January of this yee 2013 (the latest in hin their affordability ancouver fectoria pronto algary amilton-Burlington ttawa techener-Waterloo dmonton askatoon egina alifax-Dartmouth pendon St. Thomas ANADA	nds at \$262,627, up ear. The following formation available y compared to other y compared to other states and the states are states as a state of the states are states as a state of the states are states as a state of the states are states are states as a state of the states are states	as good to see them rebound so

Statistical Report (July 2013) Page 5 of 26

2013 Monthly Data									2012 Mont	hly Data	
DETAC	HED	%	CONDO	%	OTHER	TOTAL	%	DETACHED	CONDO	OTHER	TOTAL
Units Sold	630	1.6	158	25.4	45	833	3.7	620	126	57	803
Dollar Volume	\$167,342,499	3.7	\$28,981,823	30.3	\$22,333,324	\$218,657,646	7.2	\$161,306,482	\$22,250,888	\$20,373,887	\$203,931,257
No.of Listings	1171	5.6	273	12.8	224	1668	3.9	1109	242	255	1606

	2013 Year-to Date									to-Date	
DETAC	HED	%	CONDO	%	OTHER	TOTAL	%	DETACHED	CONDO	OTHER	TOTAL
Units Sold	4087	-3.4	917	-5.4	314	5318	-5.1	4231	969	402	5602
Dollar Volume	\$1,073,357,051	-1.2	\$164,003,533	-1.6	\$118,406,702	\$1,355,767,286	-3.4	\$1,086,577,307	\$166,587,210	\$150,546,270	\$1,403,710,787
No.of Listings	8364	-0.1	2003	-0.2	1765	12,132	-0.7	8371	2007	1,844	12,222
Active Listings											
(end of period)	3085	-0.2	717	6.1	1512	5314	2.3	3092	676	1,424	5192

Detached	<u>2013</u>		<u>2012</u>
Average Price(Month)	\$265,623	2.1	\$260,172
Average Price (YTD)	\$262,627	2.3	\$256,813

Condo	<u>2013</u>		<u>2012</u>
Average Price(Month)	\$183,429	3.9	\$176,594
Average Price (YTD)	\$178,848	4.0	\$171,917

Total Residential	<u>2013</u>		<u>2012</u>
Average Price(Month)	\$249,143	1.3	\$246,055
Average Price (YTD)	\$247,274	2.6	\$240,993

Statistical Report (July 2013)
Page 6 of 26

2013 Monthly Data							<u>20</u>	12 Monthly Data	1
DETACH	ED	%	CONDO	%	TOTAL	%	DETACHED	CONDO	TOTAL
Units Sold	630	1.6	158	25.4	788	5.6	620	126	746
Dollar Volume	\$167,342,499	3.7	\$28,981,823	30.3	\$196,324,322	7.0	\$161,306,482	\$22,250,888	\$183,557,370
No.of Listings	1171	5.6	273	12.8	1444	6.9	1109	242	1,351
Average Price (July)	\$265,623	1.1	\$183,429	-0.6	\$249,143	0.1			
Average Price (June)	\$262,838	1.1	\$184,604	-0.6	\$248,963	0.1			
% Diffe	% Difference in Average Price in Current Month Compared to Previous Month								

		<u>20</u>	12 Year-to-Date	2					
DETACHE	:D	%	CONDO	%	TOTAL	%	DETACHED	CONDO	TOTAL
Units Sold	4087	-3.4	917	-5.4	5004	-3.8	4231	969	5,200
Dollar Volume	\$1,073,357,051	-1.2	\$164,003,533	-1.6	\$ 1,237,360,584	-1.3	\$1,086,577,307	\$166,587,210	\$1,253,164,517
No.of Listings	8364	-0.1	2003	-0.2	10367	-0.1	8371	2007	10,378
Active Listings (end									
of period)	3085	-0.2	717	6.1	3802	0.9	3092	676	3,768
Average Price YTD	\$262,627	3.2	\$178,848	12	\$247,274	3.5			
Average Price (Dec.31/12)*	\$254,434	3.2	\$171,403	4.3	\$238,822	ა.၁	RESIG	DENTIAL STATIS	TICS

\* % Difference in Average Price Year-to-Date Compared to December 31, 2012

RESIDENTIAL STATISTICS
July 2013

Statistical Report (July 2013)

#### ST. THOMAS STATISTICS

#### 2013 Monthly Data

#### 2012 Monthly Data

		%	
Units Sold	78	13.0	69
Dollar Volume	\$16,960,800	24.5	\$13,626,898
No.of Listings	99	-7.5	107
Active at End	353	1.1	349

#### 2013 Year-to Date

\$191,607

#### 2012 Year-to-Date

\$191,340

		%	
Units Sold	434	17.0	371
Dollar Volume	\$84,802,566	19.5	\$70,987,047
No.of Listings	777	0.9	770
		-	<del></del>
Average Price (July 2013)	\$217,446	16.1	Average Price (July 2012)
Average Price (July 2013)  Average Price (June 2013)	\$217,446 \$187,274	16.1	<b>Average Price (July 2012)</b> \$197,491
		16.1	

<sup>\*</sup> Difference in Average Price Year-to-Date Compared to December 31, 2012

Average Price (Dec.31/12) \*

Statistical Report (July 2013) Page 8 of 26

2.0

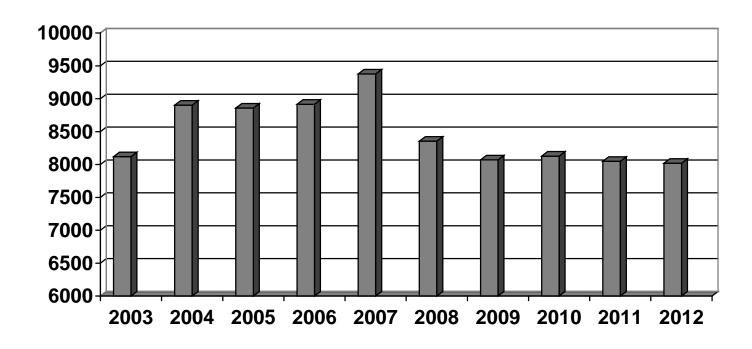
ST. THOMAS
Sales by Month

YEAR	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE	JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
2013	42	50	50	76	86	53	78					
2012	40	36	50	59	65	57	69	64	51	59	42	24
2011	44	40	67	60	72	73	59	64	61	51	50	42
2010	37	44	61	89	77	63	63	55	58	53	41	24
2009	23	52	55	55	75	90	72	75	59	55	57	37
2008	36	53	48	76	86	68	70	50	52	48	25	23
2007	58	80	86	82	97	92	93	84	47	64	52	32
2006	47	36	76	82	87	88	55	67	57	60	59	38
2005	42	46	76	65	76	81	79	78	74	66	58	39
2004	43	59	96	78	79	80	64	75	65	61	59	27
2003	35	52	60	66	63	74	74	53	77	63	55	31
10 Year Average (2004- 2013)	41	50	67	72	80	75	70	61	52	52	44	29

Statistical Report (July 2013)

#### **MLS® Residential Sales**

(Jan. 1 to Dec. 31 – a 10 year review)

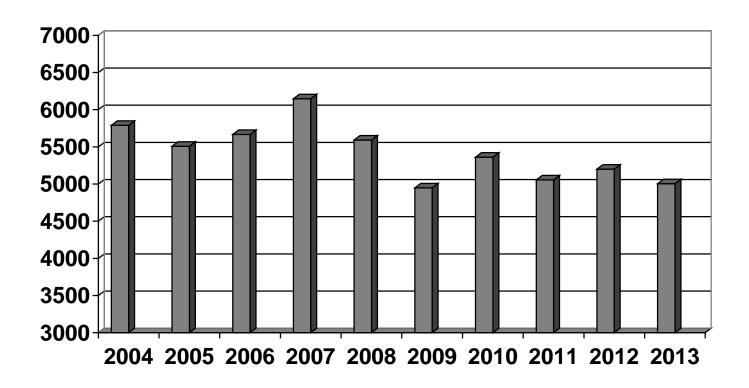


2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
8120	8903	8859	8916	9378	8356	8070	8128	8048	8020

Statistical Report (July 2013) Page 10 of 26

#### **MLS® Residential Sales**

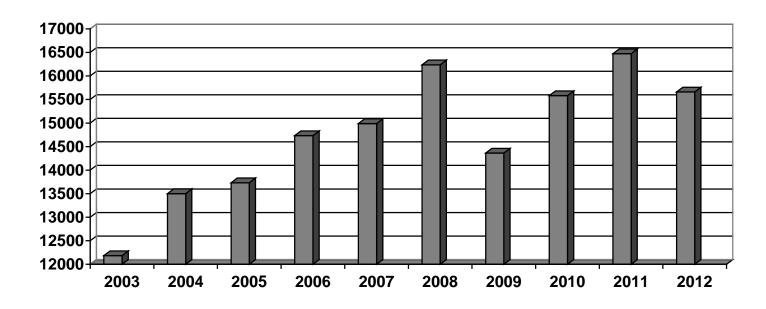
(July YTD – a 10 year review)



2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
5790	5507	5667	6147	5592	4949	5361	5055	5200	5004

Statistical Report (July 2013) Page 11 of 26

# MLS® Residential Listings (Jan. 1 to Dec. 31 – a 10 year review)

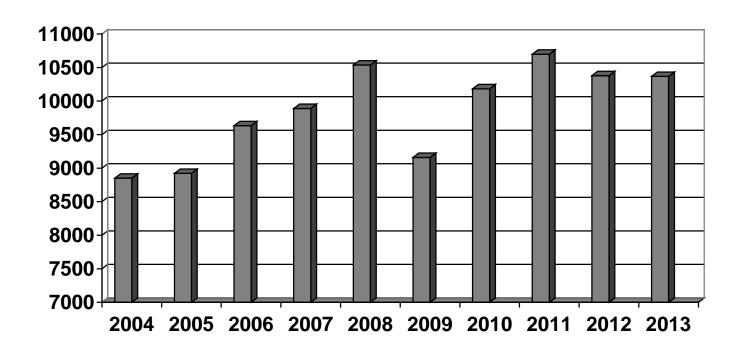


2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
12184	13501	13732	14732	14990	16236	14362	15582	16473	15661

Statistical Report (July 2013) Page 12 of 26

## **MLS® Residential Listings**

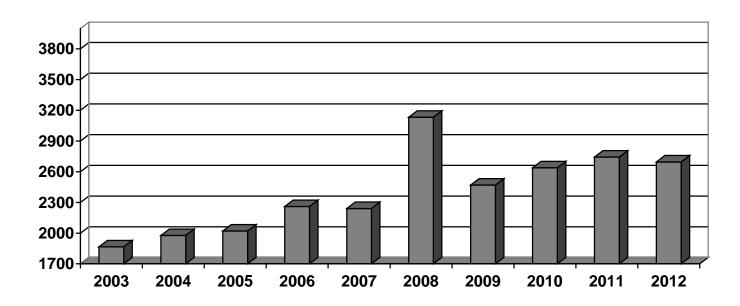
(July YTD – a 10 year review)



2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
8851	8922	9633	9890	10537	9160	10183	10698	10378	10367

Statistical Report (July 2013) Page 13 of 26

# Active MLS® Residential Listings – End of Period (10 year review)

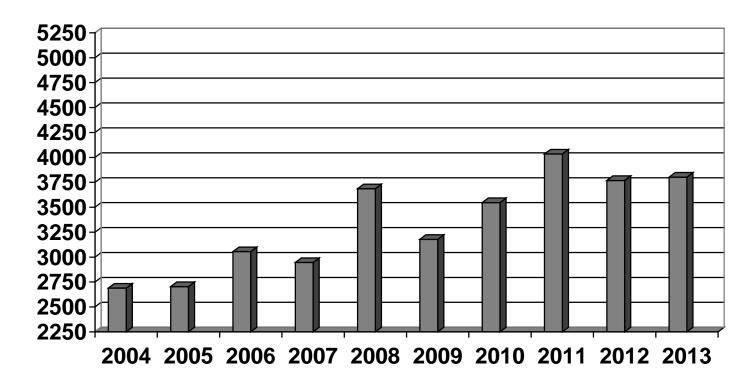


2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	
1866	1978	2021	2260	2241	3133	2470	2639	2743	2696	

Statistical Report (July 2013) Page 14 of 26

## **Active MLS® Residential Listings End of Period as of July**

(10 year review)

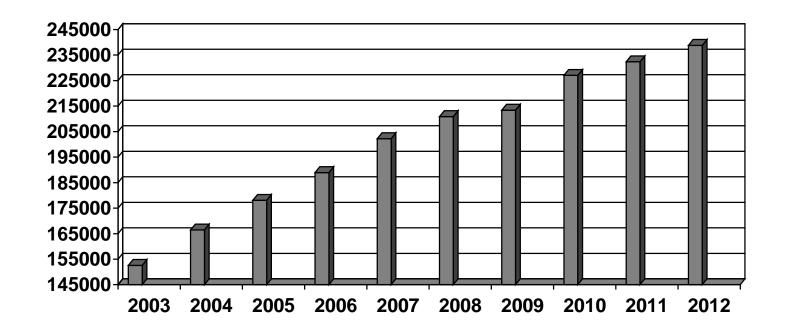


2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
2689	2705	3055	2946	3686	3178	3547	4034	3768	3802

Statistical Report (July 2013) Page 15 of 26

## **Average Residential Price in Association's Jurisdiction**

(10 year review)

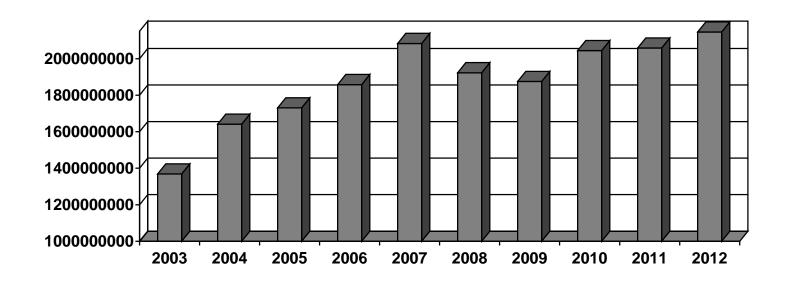


2003	2004	2005	2006	2007	2008	2009	2010	2011	2012
\$152,586	\$166,465	\$178,058	\$188,942	\$202,256	\$210,888	\$213,402	\$227,056	\$232,387	\$238,822

Statistical Report (July 2013) Page 16 of 26

#### **Total MLS® Dollar Volume**

(10 year review)

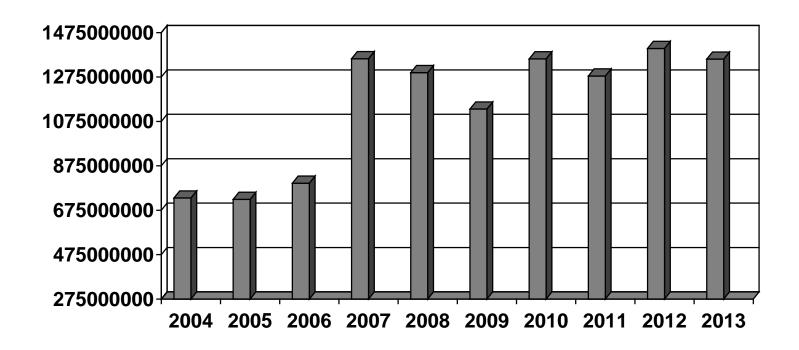


20	003	2004	2005	2006	2007	2008	2009	2010	2011	2012
1,368,	440,059	1,640,903,052	1,730,728,695	1,857,909,942	2,083,113,745	1,922,848,300	1,874,879,343	2,044,092,298	2,058,184,156	2,145,684,491

Statistical Report (July 2013) Page 17 of 26

## **Total MLS® Dollar Volume YTD as of July**

(10 year review)



2004	2005	2006	2007	2008	2009	2010	2011	2012	2013
730,227,781	723,874,084	796,951,934	1,357,605,473	1,294,667,624	1,130,900,174	1,357,073,060	1,279,529,108	1,403,710,787	1,355,767,286

Statistical Report (July 2013) Page 18 of 26

### **Residential Sales by Month**

YEAR	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
10 Year Average: Condos	86.5	131.9	155.6	166.6	190.2	179.6	166.3	141.5	117.4	109.8	96.2	74.3
10 Year Average: Detached	363.2	486.9	642.7	708.8	773.7	730.7	666.6	558.5	496.4	468.3	423.8	269.4
2013	438	576	612	864	941	795	788					
Condo	77	128	117	144	152	141	158					
Detached	361	448	495	720	789	654	630					
2012	454	637	770	880	913	825	746	723	596	624	512	381
Condo	75	137	147	164	162	162	126	139	103	122	95	82
Detached	379	500	623	716	751	663	620	584	493	502	417	299
2011	428	552	809	750	882	913	742	763	702	583	576	384
Condo	81	116	162	131	180	172	155	143	113	88	80	78
Detached	347	436	647	619	702	741	587	620	589	495	496	306
2010	472	605	859	1017	898	816	714	627	589	566	620	381
Condo	95	117	157	182	184	156	125	118	114	101	115	80
Detached	377	488	702	835	714	660	589	509	475	465	505	301
2009	305	480	669	804	864	946	904	747	708	664	584	438
Condo	60	98	118	138	166	179	170	147	136	121	99	85
Detached	245	382	551	666	698	767	734	600	572	543	485	353
2008	466	687	745	842	1021	905	950	762	769	581	386	281
Condo	87	140	151	188	196	185	207	155	144	106	87	63
Detached	379	547	594	654	825	720	743	607	625	475	299	218
2007	538	708	846	916	1161	992	1009	871	650	705	654	375

Statistical Report (July 2013)
Page 19 of 26

### **Residential Sales by Month**

YEAR	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
Condo	94	148	168	193	242	207	226	183	126	140	123	91
Detached	444	560	678	723	919	785	783	688	524	565	531	284
2006	529	615	869	857	1013	1011	800	832	692	711	616	421
Condo	113	144	172	179	193	204	155	173	147	139	126	84
Detached	416	471	697	678	820	807	645	659	545	572	490	337
2005	440	657	774	889	973	996	793	894	746	679	645	388
Condo	107	142	149	173	221	199	167	195	156	145	119	87
Detached	333	515	625	716	752	797	626	699	590	534	526	301
2004	427	671	1030	935	973	904	883	781	686	668	607	388
Condo	76	149	215	174	206	191	174	162	135	136	118	93
Detached	351	522	815	761	767	713	709	619	551	532	489	295
2003	479	619	722	876	837	835	895	672	671	619	539	389
Condo	378	136	138	180	165	151	192	135	145	117	99	81
Detached	101	483	763	696	672	684	703	537	526	502	440	308
2002	501	703	763	931	852	779	746	695	591	621	558	379
Condo					1882		143	143	113	134	113	85
Detached							603	552	478	487	445	294
2001	341	532	668	722	820	776	677	673	558	576	537	427
2000	293	556	756	654	753	664	558	570	466	511	433	291
1999	278	500	677	700	733	735	704	561	563	482	475	312
1998	310	478	569	615	691	648	662	556	563	491	458	375
1997	435	531	537	671	648	545	661	482	524	528	389	358
1996	335	449	649	622	677	544	575	568	550	628	673	500
1995	260	320	398	445	575	559	537	641	498	471	416	277

Statistical Report (July 2013)

### **Residential Sales by Month**

YEAR	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.
1994	323	525	786	761	618	534	383	456	356	396	379	276
1993	249	412	508	676	621	639	549	507	479	419	399	347
1992	392	636	715	623	556	586	577	504	534	519	382	261
1991	392	636	715	623	556	586	577	504	534	519	382	261
1990	269	627	618	521	439	398	450	479	385	403	337	254
1989	480	641	687	578	624	567	531	685	568	551	522	337
1988	423	568	742	724	672	665	602	666	557	518	503	363
1987	418	561	534	557	418	483	517	492	455	544	385	284
1986	348	304	348	497	506	529	465	517	561	524	387	301
1985	382	396	445	500	617	582	525	501	462	463	346	202
1984	310	379	507	444	503	421	409	452	313	388	391	245
1983	266	322	443	464	533	472	482	454	406	327	359	211
1982	153	193	262	265	256	271	275	335	410	428	396	331
1981	285	327	414	598	531	368	358	268	222	178	179	153
1980	257	295	289	258	266	385	432	382	337	305	261	209
1979	218	311	370	427	426	452	467	382	317	313	195	97
1978	218	298	316	389	410	395	342	383	303	314	247	353

Statistical Report (July 2013)



# **Average Residential Prices - 1987 to 2013 YTD**

Year (London) (St. Thomas) (Area)	ce
<b>1987</b> \$106,300 \$72,892 \$97,962	
<b>1988</b> \$117,695 \$90,887 \$111,708	
<b>1989</b> \$134,960 \$101,108 \$128,578	
<b>1990</b> \$141,919 \$106,202 \$134,907	
<b>1991</b> \$143,306 \$106,134 \$134,545	
<b>1992</b> \$141,764 \$112,088 \$135,962	
<b>1993</b> \$139,311 \$106,843 \$133,835	
<b>1994</b> \$138,279 \$111,823 \$134,089	
<b>1995</b> \$131,954 \$109,019 \$127,166	
<b>1996</b> \$129,817 \$107,005 \$127,261	
<b>1997</b> \$132,838 \$111,957 \$130,534	
<b>1998</b> \$133,525 \$109,378 \$129,706	
<b>1999</b> \$133,033 \$116,297 \$131,899	
<b>2000</b> \$135,996 \$115,994 \$134,593	
<b>2001</b> \$137,820 \$114,257 \$136,636	
<b>2002</b> \$143,007 \$121,470 \$142,106	
<b>2003</b> \$155,148 \$129,349 \$152,586	
<b>2004</b> \$169,022 \$141,989 \$166,138	
<b>2005</b> \$178,899 \$155,595 \$178,058	
<b>2006</b> \$193,087 \$162,250 \$188,942	
<b>2007</b> \$208,865 \$172,550 \$202,256	
<b>2008</b> \$211,323 \$187,361 \$210,888	
<b>2009</b> \$214,769 \$182,450 \$213,402	
<b>2010</b> \$231,020 \$182,719 \$227,056	
<b>2011</b> \$238,238 \$189,413 \$232,387	
<b>2012</b> \$240,370 \$191,607 \$238,822	
<b>2013</b> \$247,004 \$195,398 \$247,274	

Condos – 15 Year Review

Year	Total	% Increase	Average Price	Townhouse	% Increase	Average Price
1998	948	1.1	\$94,275	509	-5.4	\$89,513
1999	1129	19.1	\$93,015	607	19.3	\$90,308
2000	1158	2.6	\$96,174	697	14.8	\$91,703
2001	1250	7.9	\$96,902	684	-1.9	\$92,647
2002	1577	26.2	\$102,592	881	28.8	\$98,238
2003	1618	2.6	\$111,498	880	-0.1	\$101,667
2004	1823	12.7	\$120,349	1043	18.6	\$111,921
2005	1850	1.5	\$126,835	946	-9.3	\$123,417
2006	1822	-1.5	\$138,314	894	-5.5	\$131,185
2007	1933	5.6	\$146,062	985	3.8	\$136,120
2008	1704	-11.8	\$151,969	858	-12.9	\$145,292
2009	1509	-11.4	\$158,617	763	-11.1	\$146,272
2010	1541	2.1	\$171,098	781	2.4	\$155,998
2011	1494	-3.0	\$179,560	719	-7.9	\$157,035
2012	1508	0.9	\$171,403	749	4.2	\$154,232

Statistical Report (July 2013)
Page 23 of 26

## Statistical Breakdown by Area for July 2013 <u>London</u>

Item	2012 Average Sale Price *	2013 Year to Date	%
NORTH			
Total Detached North	\$318,346	\$322,211	1.2%
Total Condo North	\$209,957	\$217,455	3.6%
Bungalow North	\$252,050	\$322,211	27.8%
Two Storey North	\$344,319	\$346,198	0.5%
Ranch North	\$367,893	\$361,504	-1.7%
Townhouse Condo North	\$192,739	\$217,455	12.8%
SOUTH			
Total Detached South	\$269,941	\$281,890	4.4%
Total Condo South	\$153,782	\$157,589	2.5%
Bungalow South	\$201,111	\$281,890	40.2%
Two Storey South	\$334,382	\$349,301	4.5%
Ranch South	\$288,109	\$303,509	5.3%
Townhouse Condo South	\$141,778	\$157,589	11.2%
EAST			
Total Detached East	\$204,486	\$200,820	-1.8%
Total Condo East	\$147,403	\$154,926	5.1%
Bungalow East	\$165,345	\$200,820	21.5%
Two Storey East	\$272,202	\$265,398	-2.5%
Ranch East	\$202,905	\$199,091	-1.9%
Townhouse Condo East	\$122,821	\$154,926	26.1%

<sup>\*</sup> up-to-date figures based on January 1, 2012 to December 31, 2012

Statistical Report (July 2013) Page 24 of 26

### Statistical Breakdown by Area for July 2013 Elgin

Item	2012 Average Sale Price *	2013 Year to Date	%
Total Detached	\$229,221	\$231,899	1.2%
Total Condo	\$225,667	\$149,917	-33.6%
Bungalow	\$179,060	\$231,899	29.5%
Two Storey	\$317,989	\$309,436	-2.7%
Ranch	\$265,556	\$288,841	8.8%
Townhouse Condo	\$233,875	\$149,917	-35.9%

#### St. Thomas

Item	2012 Average Sale Price *	2013 Year to Date	%
Total Detached	\$191,949	\$198,500	3.4%
Total Condo	\$227,143	\$181,714	-20.0%
Bungalow	\$177,004	\$192,677	8.9%
Two Storey	\$237,513	\$237,775	0.1%
Ranch	\$197,621	\$220,937	11.8%
Townhouse Condo	\$0	\$0	n/a

<sup>\*</sup> up-to-date figures based on January 1, 2012 to December 31, 2012

Statistical Report (July 2013) Page 25 of 26

# Statistical Breakdown by Area for July 2013 Middlesex County

Item	2012 Average Sale Price *	2013 Year to Date	%
Total Detached	\$295,540	\$307,447	4.0%
Total Condo	\$252,656	\$276,667	9.5%
Bungalow	\$194,557	\$307,447	58.0%
Two Storey	\$360,149	\$361,648	0.4%
Ranch	\$320,454	\$336,005	4.9%
Townhouse Condo	\$263,500	\$276,667	5.0%

#### **Strathroy**

Item	2012 Average Sale Price *	2013 Year to Date	%
Total Detached	\$217,860	\$222,320	2.0%
Total Condo	\$154,711	\$154,000	-0.5%
Bungalow	\$196,885	\$194,633	-1.1%
Two Storey	\$260,290	\$274,005	5.3%
Ranch	\$259,220	\$244,947	-5.5%
Townhouse Condo	\$138,333	\$122,000	-11.8%

<sup>\*</sup> up-to-date figures based on January 1, 2012 to December 31, 2012

Statistical Report (July 2013) Page 26 of 26